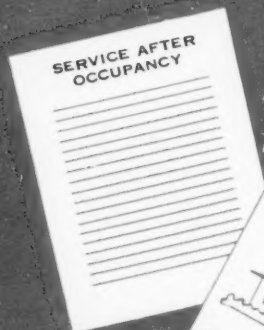


NATIONAL REAL ESTATE and BUILDING JOURNAL



ROSTER NUMBER



APRIL 1949

BRINGING YOU THE

REALETERIA • ARCADE

of

AMERICA

THE COMPLETE NEW SELF-SERVICE REAL ESTATE SALES

PLAN
THAT
CAN **MULTIPLY SALES!**

TO BE ESTABLISHED BY EXCLUSIVE FRANCHISE IN EACH CITY, TOWN
OR COMMUNITY, THROUGHOUT THE COUNTRY.

THE NEW REALETERIA ARCADE

- Is a vast expansion of the REALETERIA service now established throughout California and in other western states.
- Now includes two models of the famous REALETERIA master display racks . . . electric rotating window display racks . . . the sensationally new lucite-encased, electrically-lighted, motor-driven "Robot Salesmen" for placement in markets, hotel lobbies and other busy locations.
- Now features a new real estate listing and sales plan with complete advertising aids, superior to anything of its kind ever created by REALETERIA in the past.



Wanted: Brokers and Representatives

- ◆ One broker, or brokerage firm, in each city or community (where REALETERIA service is not now established) throughout the entire country.
- ◆ Regional Realeteria Representatives to establish exclusive REALETERIA services under their own twenty-one year franchise. This is OPPORTUNITY UNLIMITED with the possibility of creating a permanent, substantial income. Minimum franchise investment required.
- ◆ If interested, write or wire for detailed information, or call in person at the address below, where you can see REALETERIA in full operation.

NATIONAL REALETERIA, INC.

General Sales Office

969 23rd Street

Richmond, California

NEARLY
\$160,000,000.00

OFFICE BLDGS.: APARTMENTS:
INDUSTRIAL PLANTS: STORES:
GOV'T. CANTONMENTS: FARMS:
TIMBERLANDS: DWELLINGS: SUB-
DIVISIONS, ETC.

**SOLD THROUGH
THE GERTH METHOD**

A SCIENTIFICALLY CORRECT
SALES FORMULA DEVELOPED
BY CHARLES S. GERTH, TO
EFFECT LIQUIDATIONS,
WHEN OWNERS NEED THEM
MOST.

*Liberal participation in commission for brokers submitting
acceptable properties.*

GERTH'S REALTY EXPERTS

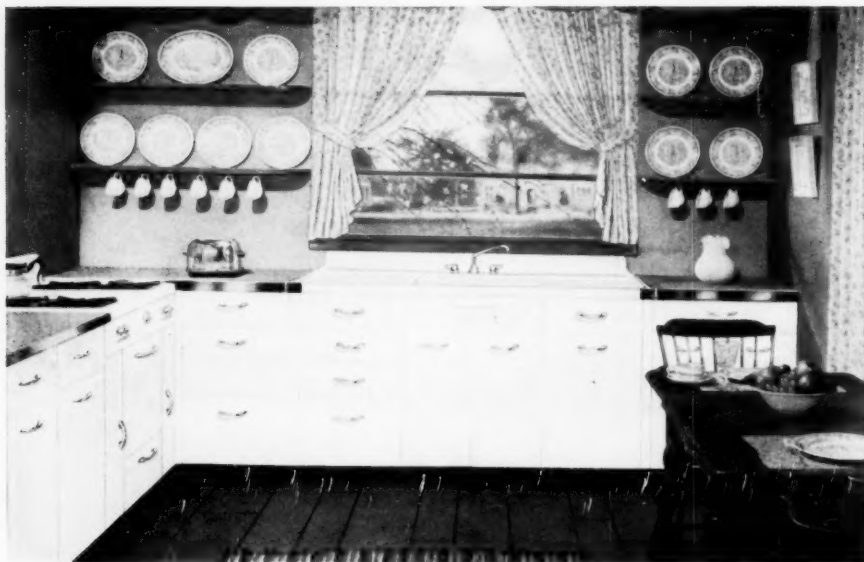
REALTORS

9th Floor Maritime Bldg.

NEW ORLEANS 12, LOUISIANA

ANY SIZE

Kitchen



The Crane Sunmycrest Sink, single basin, double drainboard

...IS A CRANE SIZE KITCHEN

Crane sets no limitations on size or style. There is a Crane sink for the modest kitchenette as for the elegant living-kitchen—a truly complete line.

No doubt that it's the *preferred* line . . . home owners have testified to this year after year.

That's true, of course, of Crane bathrooms, too—and here again you'll find a style for every taste, a price for every budget. In home heating, Crane supplies everything required for any system, any fuel.

See Sweet's Builders' File for selections from the Crane line—and be sure to check your plans early with your Crane Branch or Crane Wholesaler.

THE ALL AMERICA—America's finest counter-top sink, 38" x 21". Has all the features of Crane cabinet sinks—8" deep basins . . . retractable hose spray . . . 4" high shelf back . . . exclusive Crane Dial-ese controls.



THE KITCHEN QUEEN—and fit for a queen! Double basin, double drainboard, all gleaming white porcelain enamel, 72" x 25 1/2". Retractable hose spray. Crane supplies automatic dishwasher, disposal unit if desired.



THE HOMEMAHER—just right for space-saving! Only 42" x 25 1/2", it boasts a deep, full basin and plenty of cabinet space below. Also from Crane: wall and base cabinets to complement the sink.

CRANE

NATION-WIDE SERVICE THROUGH BRANCHES, WHOLESALERS, PLUMBING AND HEATING CONTRACTORS

CRANE CO., GENERAL OFFICES:
836 S. MICHIGAN AVE., CHICAGO 5

PLUMBING AND HEATING
VALVES • FITTINGS • PIPE

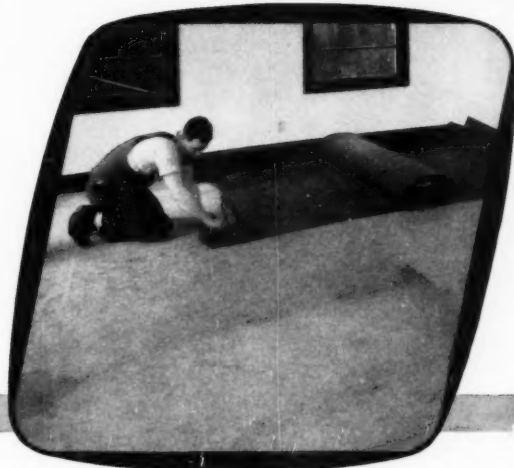
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Linoleum, Tile, Carpeting— All Need This Better Base Panel

INTERIOR-TYPE
Douglas Fir Plywood

PLYBASE

GRADE B-D
D.F.P.A. INSPECTED



PlyBase is a new grade of Interior-type Douglas fir plywood with a face of B (solid) veneer, and a back of D veneer. All sanded both sides. For full details on PlyBase use and application, see Sweet's File, Architectural, or send for the new 1949 Basic Plywood Catalog. Write the Douglas Fir Plywood Association office nearest you: Tacoma Bldg., Tacoma 2, Wash.; 1707 Daily News Bldg., Chicago 6; 1232 Shoreham Bldg., Washington 5, D. C.; The 500 Fifth Avenue Bldg., New York City 18.

PLYBASE THICKNESSES:

3/16", 1/4", 5/8", 3/4", 1", and 1 1/2".

PLYBASE WIDTHS:

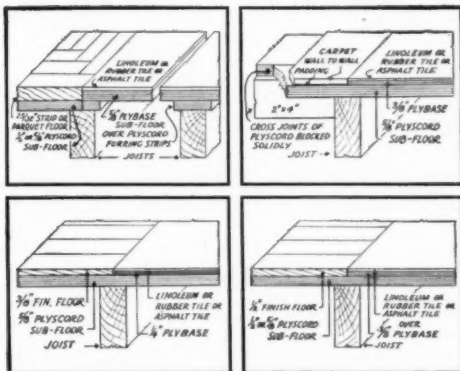
30", 36", 42" and 48".

PLYBASE LENGTHS:

60", 72", 84", 96", 108", 120", and 144".

PLYBASE Makes Coverings Look and Wear Better!

SUGGESTED DETAILS FOR THE USE OF PLYBASE IN TYPICAL FLOORING JOBS



PlyBase is the ideal base material for all types of modern wall-to-wall floor coverings. Joints are reduced to a minimum; the covering is smooth, firm . . . looks better, lasts longer.

Sanded smooth, PlyBase presents a tight, solid surface. The large panel sizes go down quickly, are easy to handle, save time and labor on the job. Use PlyBase on remodeling work, too, as a firm surface for new coverings over old, rough, worn floors. And on walls, PlyBase serves as a backing for wall tile and over finish coverings which require a smooth, solid backing.

Specify PlyBase—identified by the grade-trademark shown above!

For Subfloors—PLYSCORD

Under PlyBase or any type of finish flooring, PlyScord is the ideal subflooring. The big panels of PlyScord cover joists quickly, provide a smooth, even surface that's strong, rigid, tight and draft-free. Identified by the "grade-trademark" at the right.



Douglas Fir PLYWOOD

LARGE, LIGHT, STRONG

Real Wood Panels



Recognized by millions as the finest

AMERICAN-Standard
First in heating... first in plumbing

AMERICAN-Standard
First in plumbing

AMERICAN-Standard
First in design... first in demand

Wynandotte

Look for this Mark of Merit

AMERICAN-Standard
First in heating... first in plumbing

in heating and plumbing

You make any home a better value when you build with

AMERICAN-Standard

■ The extensive advertising program we are running every month in leading national magazines and farm journals is creating a bigger market than ever for American-Standard Heating Equipment and Plumbing Fixtures. And this strong public acceptance is a big advantage to you who put these quality products in the homes you plan or build.

By featuring American-Standard in your own advertising . . . and by prominently displaying the familiar American-Standard "Installed Here" sign on the job, you tell everyone that only the best is good enough for your homes. And, the finer the heating and plumbing your homes have, the greater their value . . . the easier they'll sell.

Your Heating and Plumbing Contractor welcomes an opportunity to give you up-to-the-minute information about the complete American-Standard line. **American Radiator & Standard Sanitary Corporation**, P. O. Box. 1226, Pittsburgh 30, Pa.

FOR EFFICIENT KITCHENS

Crowning touch of any kitchen is the Royal Hostess Sink by American-Standard. There's nothing finer. Made in one piece of rigid cast iron with a heavy coating of lustrous acid-resisting enamel, it is built to give years of service. Fits easily into continuous cabinet arrangements.



FOR BEAUTIFUL BATHROOMS

American-Standard Plumbing Fixtures enable you to achieve many striking effects in bathroom beauty and utility. Shown here are the Neo-Angle Bath, Companion Lavatory and Master One-Piece Water Closet. All come in gleaming white and a wide variety of attractive colors.



FOR COMFORT AND ECONOMY

American-Standard makes heating equipment for every type of heating . . . for every kind of fuel. All units are expertly engineered and ruggedly constructed for efficient and economical performance and long, trouble-free service.



THE SIGN OF A GOOD HOME



An American-Standard "Installed Here" sign on the job tells everyone who passes that only the best is good enough for the homes you build or remodel. Be sure your Contractor puts up this sign when he begins the installation.

Look for this Mark of Merit

Serving home and industry

AMERICAN-STANDARD • AMERICAN BLOWER • CHURCH SEATS • DETROIT LUBRICATOR • KEWANEE BOILER • ROSS HEATER • TONAWANDA IRON



and you'll choose CURTIS Silentite!

In a 40-mile wind you'd soon know the difference between Curtis Silentite and ordinary windows. For under such conditions, Silentite allows 20% less air infiltration than the famous original Silentite—America's first "insulated" window.

There are scientific reasons for Silentite's superior weathertightness. "Floating" weather-strips press snugly against the side of the sash, yet allow easy movement. Gone is the conventional check rail—in its place a new type rail with specially designed weather-strip members. Bronze spring leaf weather-stripping at the head and sill complete this superior window design. And Silentite is a *wood* window for maximum insulation value and reduced heating costs.

Silentite Windows are easy to operate—have no weights, cords or pulleys. They have the streamlined beauty that comes from slender mullions and wide glass areas. Toxic and water-repellent treated, Silentite windows assure lasting value in any size or type of home.

When in New York, visit the Curtis Woodwork display at the Architect Samples Corporation, 101 Park Avenue.



Send for the
Silentite Window Book

Curtis Companies Service Bureau
R.J.-48 Curtis Building, Clinton, Iowa

Please send me book on Silentite Windows, including casements.

Name.....

Address.....

City.....State.....

I am

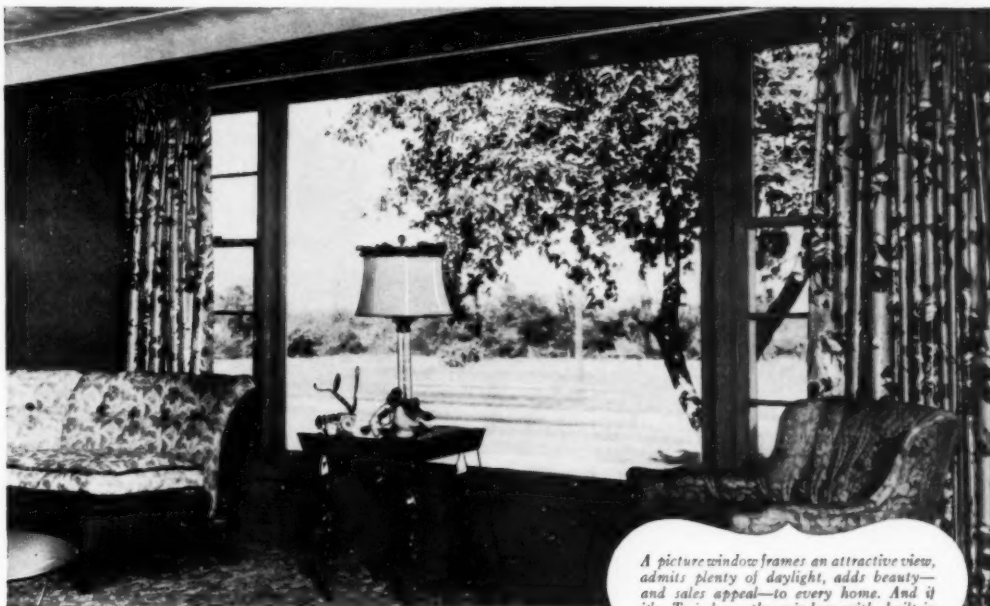
☐ Architect

☐ Contractor

☐ Prospective Home
Builder

☐ Student

(Please check above)



A picture window frames an attractive view, admits plenty of daylight, adds beauty—and sales appeal—to every home. And it's a window—the window with built-in insulation — heat loss, down-drafts and "steamy" windows are no longer a problem.

IT'S A PROVEN FACT*

HOMEMAKERS WANT

more glass

● A recent survey,* among a representative group of homemakers who had built new homes within the past year, revealed that 76% of the interviewees had included picture windows in their building plans; 41% specified two or more. This is typical of the desires of today's homemakers. They want more glass. When they build they *specify* glass; when they buy they *expect* it. So, whether you are building single houses on contract, building a number of units for resale, or merely making suggestions to customers, it will pay you to see that numerous glass applications are included in your plans and suggestions. Your customers will have more beautiful, more comfortable homes. You will make more sales, reap greater profits.

In addition to picture windows there are many other glass products that can be used to add charm and comfort to a home. One of the most popular is Carrara Structural Glass, an ideal material for walls and wainscots in kitchens and bathrooms. Pittsburgh Mirrors —

whether a mantel mirror in the living room, a "spruce up" mirror in the hall, or a full-length door mirror in the bedroom—add glamor to a room, make it seem larger, brighter. And to admit plenty of daylight into interiors, yet retain privacy, have applications of PC Glass Blocks throughout the house.

Why not send for our booklet illustrating many ways to use Pittsburgh Glass in homes? Just mail the coupon below. No obligation.

Pittsburgh Plate Glass Company
2116-9 Grant Building, Pittsburgh 10, Pa.

Gentlemen:

Please send me, without obligation, your four-color book showing modern uses of glass in the home.

Name.....

Address.....

City.....

State.....

*Survey conducted by Small Homes Guide. Analysis and Tabulation by Kenneth B. Colby, Dayton, Ohio.



PAINTS • GLASS • CHEMICALS • BRUSHES • PLASTICS

PITTSBURGH PLATE GLASS COMPANY

YOU CAN BE **SURE**.. IF IT'S
Westinghouse



THESE BOOKS CAN HELP YOU make your house the Hit of National Home Week

Yes, there's still time to plan for the rugged selling days ahead . . . to make your Exhibit House the Hit of the Home Show.

Here are ideas developed especially to help you do that.

First, a folder that explains a program designed to help you cash in on the great National Home Week activity . . . the planning help that's available . . . and the merchandising package that will help you pull the crowds to your house . . . then sells

them the outstanding features and superior values you offer.

Second, a planning book that tells what people want in new houses, gives planning data to help you develop plans that meet those demands most effectively, efficiently and economically, describes and illustrates four houses where these principles have been tried and proved.

Yes, there's still time. Mail the coupon today. There's no obligation, of course.

Better Homes Bureau
Westinghouse Electric Corporation
P. O. Box 868, Pittsburgh 30, Pa.

Please send my free copies of "How to Make Your House the Hit of the Home Show" and "Planning Book for Electrical Living Homes".

Name

Street

City

State

G-10064





*For the acid test . . . count on a BRIGGS bathtub—
it's stainproof!*

COPYRIGHT 1949, BRIGGS MANUFACTURING CO.

Stainproof (acid-resistant) porcelain enamel is only one of the safety, comfort and luxury extras which have placed Briggs Beautyware 'way out in front of the field. Only Briggs makes the tub with the famous Safety-Bottom. Other features include the wide-rim seat . . . greater area of level bottom . . . integral tiling flange which provides leakproof edges, tub to walls. Only Briggs prices all this revolutionary designing right down to earth for every American home! Write now for new catalog featuring Briggs plumbing fixtures and Briggs brass. Briggs Manufacturing Company, 3033-d Miller Ave., Detroit 11, Michigan.



ALL Briggs bathtubs are furnished in stain-proof (acid-resistant) porcelain enamel. Only steel fixtures give this extra protection and beauty at no extra cost! Note the patented Safety-Bottom, for safe tub and shower bathing.

BRIGGS *Beautyware*

Thoro System

Contractors and Builders

Most every basement develops a water problem at one time or another.

It is good business to offer security to the homeowner by waterproofing the basement while it is new and before water has been attracted to it.

THIS IS A WET BASEMENT PROBLEM TO THE BUILDER AND HOMEMAKER



WATERPLUG, a quick-set hydraulic compound, seals streams of active water and seepage from entering through wall. Set begins in from 3 to 5 minutes after mixing water is added.



THOROSEAL, a slow-set hydraulic compound, gives the applicator 3 to 4 hours, before set begins, to brush **THOROSEAL** into the masonry surface. (Scrubbing not necessary, as **THOROSEAL** is prepared especially to flow easily and quickly into every crack, void and defect in the surface, where it becomes structurally stronger than the surface to which applied.)

WRITE NOW

for circulars descriptive, in photographic detail, of how to waterproof a basement, how to protect the exterior surfaces of manufactured block, brick, concrete or any type masonry **THOROSEAL**

THE
Thoro
SYSTEM

Standard Dry Wall Products, Inc.
Box X - New Eagle, Pennsylvania

WATERPLUG THOROSEAL QUICKSEAL

"Poor" Public Housing Tenants!



COURTESY WASHINGTON HOME BUILDERS MONTHLY

IN Washington, D. C., television sets are still luxury items . . . only a small percentage of the population has decided it could afford them . . . estimates are that there are about 36,500 sets in the Washington area. It is ironic, then, that one of the greatest concentrations of television in the city is in the Fort DuPont Public Housing Project.

Arrows in the above photo point to six television antennae discovered on two buildings alone in this public housing project in southeast Washington. Although public housing is supposedly for low income groups, present tenants seem to consider themselves financially capable of affording a television set. And because the installation of television is not inexpensive, one could be led to believe that these tenants intend to remain indefinitely in this public housing.

Meanwhile, perhaps more people could afford television sets if they were not burdened with that share of taxes that goes to subsidize public housing . . . and the television sets of public housing tenants.

Signs Under-Rated, Survey Shows

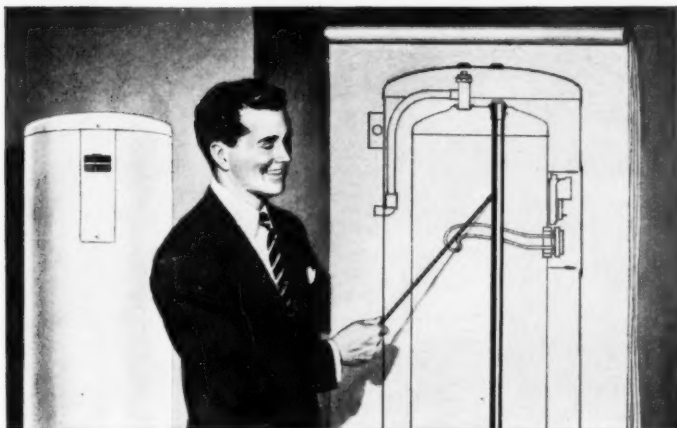
PERCENTAGE-WISE the largest part of the real estate advertising dollar goes to classified ads. But what is the breakdown on sales actually resulting from the various advertising media; radio, newspaper ads, mailings, and signs?

For an answer to this question real estateman Harris N. Kroll, now sales manager of the Setlich Sign Company, St. Louis, sought the cooperation of 25 representative real estate firms.

Using a specially prepared survey card, Mr. Kroll persuaded the firms to report on an aggregate of 1,000 current sales. The main question to be answered was, "How did the buyer discover the property ultimately bought?"

Breaking the cards down statistically, Mr. Kroll discovered that while roughly 95 per cent of advertising costs were allocated to classified ads, only 60 per cent of the sales resulted from that media. A surprising fact was that the 5 per cent of advertising costs which went to sign advertising accounted for about 40 per cent of the sales of the firms involved.

Says Mr. Kroll, "Sign advertising has too long been considered a poor step-child by real estate people. Although results of the survey may vary in different locales, according to special local factors, it is evident that the returns from sign advertising are generally and widely under-rated."



Why New Frigidaire Electric Water Heaters Last Years Longer

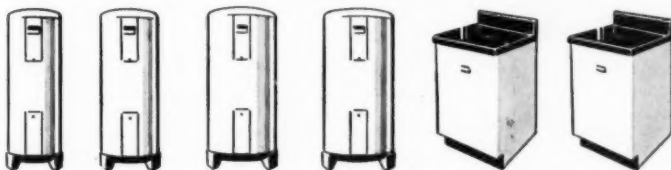
A Wonder-Working Magnesium Rod built into the tank literally adds years to the life of Frigidaire Electric Water Heaters. In both hard and soft water areas, this rod attracts corrosive elements to itself—effectively checks pitting, rust and "red water."

10-Year Protection Plan backs each Frigidaire Water Heater. Any parts proving defective during first year replaced without cost. If tank fails during first 5 years, new heater furnished (labor included first year only.) If tank fails during second 5 years, new heater furnished at special price.

Many Other Important Features — Frigidaire's exclusive Radiantube Heating Unit, for instance. It's sickle-shaped to shed scale and sheathed in copper—lasts far longer than ordinary units. And it can't waste current or heat because every square inch of heating surface is in direct contact with the water. Other features include: glass wool insulation, hot water trap, drain faucet, cold water baffle, and accurate thermostat.

Specify Frigidaire For Lasting Satisfaction. All over the country, more and more builders and architects are specifying Frigidaire Water Heaters and other Frigidaire equipment. They know Frigidaire makes any home more attractive to tenants and buyers.

Complete Range of Sizes—30 to 80 Gal. Upright or Table-Top Models



FRIGIDAIRE

Makes a Good Building Better



Facts about these Frigidaire Products — yours for the asking

Check this list of Frigidaire products you want to know about—sign your name and address and mail to Frigidaire Division, Dayton (1), Ohio. (In Canada, Leaside 12, Ontario), or see your Frigidaire Dealer—find his name in Classified Telephone Directory.

Household Refrigerators

- ☐ 9 models from apartment house 6 cu. ft. to "Tandem" 14.5 cu. ft.



Electric Ranges

- ☐ 7 models from apartment house RK-3 to RK-70 which has two Twin-Unit Even-Heat ovens.



Electric Water Heaters

- ☐ 30 to 80 gals. Magnesium Rod checks corrosion and "red water."



Automatic Washer

- ☐ Live-Water action; all porcelain; one-piece, sealed, Unimatic mechanism; warranted.



Electric Ironer

- ☐ Full, 30-inch, open-end roll, Prestoe-Matic foot operation.



Automatic Electric Dryer

- ☐ Dries washer-load of clothes in 15 to 25 minutes automatically.



Home Freezers

- ☐ 8 cu. ft., with Meter-Miser mechanism. Others up to 26.5 cu. ft. size.



- ☐ Electric Dehumidifier
- ☐ Air Conditioners
- ☐ Water Coolers
- ☐ Commercial Refrigeration

Name

Firm Name

Street & No.

City State

Investment Protection

REYNOLDS

Lifetime

ALUMINUM

Building Products



New Stipple-Embossed •
Corrugated, 5-V Crimp,
Snap-Seal Roofing,
Weatherboard Siding •

Embossed .004" Built-up

Roofing • Industrial
Corrugated • Half-
Round and O. G.
Style Gutters and
Downspouts •
Residential
Windows, Casement,



Fixed and Picture Types • Reflective
Insulation •



Flashing • Nails •
All Accessories
• Alumi-Drome
(all-purpose prefab)



REYNOLDS METALS COMPANY,

Building Products Division
Louisville 1, Kentucky

MAIL THIS COUPON

Reynolds Metals Company,
Building Products Division,
2016 South Ninth St., Louisville 1, Ky.

From the listing above, I am particularly interested in the
following products. Please send complete information.

Name _____ Title _____
Company _____
Address _____
City _____ Zone _____ State _____

Orchids from Journal Readers

"Thank you for the splendid service you are rendering through the National Real Estate and Building Journal. We read every number very carefully and file it for future reference."

— Robert Peterson
Sioux Falls, South Dakota

"My sincere thanks for a magazine of your type and standard. I look forward to each issue for information to broaden my knowledge. I have not been disappointed yet."

— Paul E. Work
Sandusky, Ohio

"Put me on your list as one who likes the JOURNAL."

— C. H. Webster & Company
Roanoke, Virginia

"Swell magazine!"

— Louis Von Dyl
North Hollywood, California

"I have recently received my first two issues of your publication and consider them so valuable from an informative and interest standpoint that I felt compelled to write and request some back issues on a beg, borrow, or steal basis. If this is within the reason of possibility, please let me know."

— E. Charles Ernst
Schenectady, New York

Cyrus Crane Willmore



Cy Willmore, 59, died April 10, after "fighting one more round."

One of the most dynamic leaders in the real estate and home building industry, Cyrus Crane Willmore of St. Louis, will long be remembered by the thousands who knew him for his constant battle-cry, "Fight One More Round." He was an exponent of his own beliefs. For the last several

years he has been waging a losing battle for life. His death came after several weeks lingering illness in a St. Louis hospital.

Cy, as president of the National Association of Real Estate Boards in 1943, started NAREB on its upward climb in membership, and renewed aggressiveness in its campaign to free the industry from government domination. A prominent subdivider, he of recent years had devoted much of his time to the development of the Lake of the Ozarks. A former law student at the university of Illinois, he engaged in the real estate business in St. Louis 37 years ago. He was chairman of the Land Developers and Home Builders division of NAREB, former president of the St. Louis Real Estate Exchange, and former president of Optimist International.

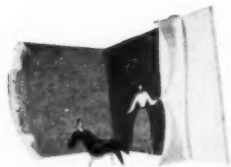
MEMO to Real Estate men!

The Amazing SHEETROCK Story is now being told and millions of home prospects are being pre-sold by a series of full-color ads like this appearing in *American Home*, *House & Garden*, *House Beautiful*, *Popular Home*, *The Business of Farming*. Take advantage of the demand and preference these ads are building for SHEETROCK wallboard. Tie-in your activities with this powerful pre-selling campaign, and let it help close sales for you!



THE AMAZING SHEETROCK STORY

Now—new methods and improved materials
make better WALLS and CEILINGS
in a fraction of the time



Behind any decoration a smooth, seamless surface

The Amazing SHEETROCK Story is the story of smart interiors that are built and completely decorated—ready to occupy—in a fraction of the time. Think what this time-saving, money-saving development means in speedy home construction! Today, SHEETROCK is being used in many of America's finest homes because it builds walls and ceilings that are beautifully smooth, and they stay smooth. SHEETROCK wallboard is fireproof, too—it's made of gypsum, the mineral that will not burn!

There is only **ONE** SHEETROCK
The Fireproof Gypsum Wallboard



United States Gypsum
Chicago



**So far advanced
in construction—
but not advanced
in cost.**

The beauty of Paine Rezo doors is that every builder can afford them . . . for their total installed cost is no more than that of a common panel door. But price doesn't recommend this door; construction does . . . for only in the 1¾" patented Paine Rezo door will you find the ventilated interlocking air-cells that assure dimensional stability while they add great strength to lightness in weight.

This combination of low installed cost plus trouble-free performance that's time-tested and time-proved, explains why more than three million Paine Rezo doors are in service today . . . made and guaranteed by the world's largest exclusive producer of flush doors. Your dealer is getting more of these quality engineered doors every month. Order from him, and write for an informative engineering bulletin.

Manufactured by the
PAINE LUMBER CO., LTD. *Oshkosh Wisconsin*
ESTABLISHED 1853

U. S. Pat. 1,887,814
The exclusive interlocking grid core within the Rezo door allows constant air circulation, adds extra strength, and provides greater rigidity.

Realty Quiz Provides Facts, Fun

IF YOU'RE the tired program chairman of the local real estate board frantically wracking your brains for an interesting and entertaining idea for the next meeting, here's a suggestion: Organize a real estate quiz show. Frank Lynn, program chairman of the Chicago Real Estate Board, did recently with great success.

Heralded as the "Whiz Quiz of '49," the Chicago contest of wit and knowledge was organized as follows: The city was divided into regions, competent real estate men were chosen to represent the different areas, a good extemporaneous speaker was picked to act as master of ceremonies, and three leading members were selected to act as judges.

Ralph W. Martin, business manager of the board, says it is wise to have answers given on a voluntary basis to avoid embarrassment, and mandatory that questions be carefully prepared in advance.

Points were given for correct answers, geared to the difficulty of the questions, and prizes were awarded to the team with the most accumulated points. Additional awards were given to the individual members who made the best showings.

If you feel especially alert here are a few typical questions (you'll find the answers at the end).

- (1) The seller finds out that in addition to the commission he has paid you, the buyer has also agreed to pay you a commission. Can the seller enforce a suit for refund?
- (2) What's wrong with this? "I recorded my warranty deed in the Torrens System."
- (3) The spouse of a married title holder of a home should sign a sale contract and deed to relinquish what two rights?
- (4) An agent signs a store lease in behalf of the owner for a term of one year although he had no written authority from the owner. What are the tenant's rights, if the owner balks?
- (5) Is the following statement true or false? A rebate of premium is never allowed on fire insurance policies except for cancellation.

Answers:

- (1) Yes
- (2) **Recorded.** You do not record in the Torrens—you register.
- (3) Dower and Homestead rights
- (4) The lease is good. The statute says that an agent who is the duly authorized agent may sign a lease for a year.
- (5) **False.** Rebates of premiums on fire insurance policies are allowed in case of reduction in rate for improvements of risk which eliminate fire hazard renting penalties.

Mutual Leasing Gives Vertical Service

"Let's step next door and get that problem cleared up," is heard often around the office of Realtor John W. Creighton, Flushing, Long Island. "Next door" to Mr. Creighton a prospective client can find the expert advice of a registered architect, a lawyer, a certified public accountant, an insurance broker, and three builders.

The explanation is simple. This group got together to determine a way to cut overhead expenses, and decided that mutual leasing of the second floor of a small business building was a handy answer. Next, a common reception room was provided, serviced by a receptionist. The third step was to advertise as a unit.

The results of this vertical service — from house plans to purchase — have been gratifying to all the office "partners."

Chicago's most modern apartments
choose the only
refrigerator that—

Stays Silent
Lasts Longer!



For example, in every one of the 82 apartments in this modern building now being completed at 4900 Marine Drive, tenants will enjoy the silent, efficient service of new Servel Gas Refrigerators in all-gas kitchens. Frank A. McNally & Associates are the architects and Samuels Construction Co., the builders.

**Tenants enjoy noiseless, worry-free service
year after year — Owners benefit
from low operating and maintenance costs**

In Chicago there's a trend among smart apartments to the Gas Refrigerator. And that's true of the trend all over the country. As residential building continues to boom, Servel preference among both tenants and owners increases.

It's easy to understand why. Servel simply *offers* more. Not only does Servel have a cabinet full of modern conveniences like other refrigerators, but *different* from all others, Servel offers the operating advantages of a freezing system without moving parts. There's no machinery to wear, cause noise, and lose efficiency . . . none to break down and need repair. A tiny gas flame does all the work. Thus, operating and maintenance costs are held to a minimum, and years of service are added.

Every up-to-date convenience. Of course, tenants are mostly interested in what a refrigerator has to offer once the door is opened. And here Servel offers plenty of features . . . including a big frozen food compartment, large ice cube trays, two roomy dew-action fresheners, and adjustable Plastic-Coated shelves. Servel is made in four sizes—ranging from 4 to 8 cu. ft. capacities. For complete information, see your Sweets' Catalog . . . or write to Servel, Inc., Evansville 20, Ind.



STAYS SILENT . . . LASTS LONGER
Servel
The GAS Refrigerator

Use Both

SISALATION & SISALKRAFT

*for insulated DRY WALL construction
at very low cost*

**VAPOR
SEALED**

FROM THE
Inside

**WEATHER
SEALED**

FROM THE
Outside

**This modern insulated
DRY WALL CONSTRUCTION**
meets **FHA Vapor-Barrier Requirements**
(Class A, Federal Specifications UU-P-147)

This new insulated DRY WALL construction (SISALATION plus SISALKRAFT) combines insulation and vapor-barrier advantages at very low cost . . . helps stop passage of harmful moisture into walls! SISALATION, bowed in between studs, provides TWO insulating air spaces, and its reflective surface helps keep homes warmer in winter, cooler in summer. Heavily reinforced by cross-laid sisal fibres, tough and strong, SISALATION and SISALKRAFT remain in place, permanently and effectively, for the life of the building. Here is quality construction with true economy!

The SISALKRAFT Co., 205 W. Wacker Dr., Chicago 6, Ill.
New York 17, N. Y. • San Francisco 5, Calif.

MAIL THIS COUPON NOW!

The SISALKRAFT Co., Dept. NR Chicago 6, Ill.

Please send samples of SISALKRAFT and SISALATION for modern DRY WALL construction.

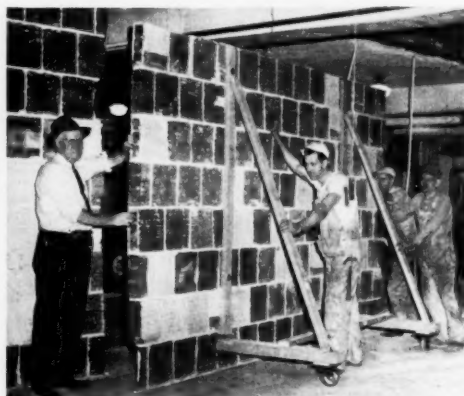
Name.....

Address.....

City & Zone..... State.....

Modern DRY WALL CONSTRUCTION
merits your endorsement

From Permanent to Portable



Not often is a permanent wall picked up from one spot, carried across the room and installed in a new area. Yet, it can be done, and contrary to popular conception, the old wall can be used and new construction is not necessary. Here is what Norris, Beggs and Simpson, Portland property management firm, did when it found that a wall was no longer desirable in its original location.

The wall, 14 feet long and 8 feet high, was gently dislocated from its perch and moved to the new location. Cleaner and swifter than tearing it down and building a new wall, the entire operation required only six man-hours, and about the same period of time to re-set and refinish the title. The firm feels that the expense of moving the wall was offset by what it would have cost to tear it down, remove the debris from the building and pay for hauling charges. Also, because the work was completed in a minimum time, several days of use of the premises were saved.

The Portland company also reports that it has performed similar type of wall-moving projects in general office areas, where the tile has been plastered on both sides of the wall. A bare wall, as pictured on the preceding page, is more difficult to move than one with plastered surfaces.

Exposition to Feature "Gift" Homes

Two fully equipped model homes will be given away at the conclusion of the 1949 National Home and Building Exposition to be held in Los Angeles, June 2-12.

The "gift" of these two moderately priced homes will highlight the theme of the exposition; compact, comfortable homes in the lowest possible price range. Designed to provide maximum utility and convenience, the model houses are the work of the Laurence Hawthorne Company, Ray Conners & Company, and architect Allen G. Siple.

According to Mr. Siple, the smaller of the two homes is a "house-apartment," planned "to incorporate all of the comforts of a large modern apartment while maintaining its separate identity. A home-for-two, the house lends itself to expansion at low cost and effort."

The second home, the 1949 National Show Home, will be a full-sized modern unit with living room, dining alcove, two bedrooms, and bath.

The Economy Home

IS THE ANSWER TO THE PUBLIC DEMAND FOR LOW COST HOUSING

Yes, this new series of PH Homes is the perfect blending of beauty, sound construction and low cost. And each quality speaks for itself in a manner that means business for builders in '49, and business means more profit for you, Mr. Builder. Write or wire for full details.



Model PH 4 — 24 x 32 feet. (Breakaway and garage not included.) 5 Other Models Available.

Styled for today's market... a better home for the money

Experienced builders who see these new PH Homes quickly recognize the values that home buyers are seeking — supremely good design, expert craftsmanship, high quality materials — real livability. P&H's modern production methods make the most effective use of time and materials — insure precision down to the last detail — shorten the period of construction

— effect the cost savings that are so important in today's market.

P&H Homes come to you from the factory 83% complete — fully panelized and insulated — requiring only 169 man hours or less to erect.

This low cost economy Home presents a great opportunity for the active builder.

OUTSTANDING SALES APPEAL!

1. Full size — 24 ft. wide x 32 ft. long.
2. Large living room — 11' 7" x 17' 4".
3. Joint-free, crack-proof interior walls.
4. Choice of two or three bedrooms.
5. Flush doors throughout.
6. Built with or without basement.
7. Choice of heating equipment.
8. Highly rated for FHA financing.



Blueprint of the home everybody wants



● HOME BUREAU CAN HELP PUT THE G-E WAY OF LIVING IN YOUR HOMES!

A truly modern home is the home that turns the chores over to electrical servants. Millions of home buyers are learning that they can enjoy

the G-E Way of Living for only a few extra dollars a month. Let the G-E Home Bureau help with your plans for a G-E Dream House!

....because it features The G-E Way of Living!

THOUSANDS of families are enjoying easy, electrical living in G-E Equipped homes. And thousands more insist on the G-E Way of Living whenever they go home-hunting.

It's their dream—and it's so easy to make it come true under the "packaged mortgage" plan. A complete modern kitchen is included as a basic part of the house for only \$4.80*

extra a month. No costly installment charges. No waiting to enjoy the wonderful advantages of a complete modern kitchen.

And for you! Extra profits—but no extra cost! Faster sales! Greater prestige!

Let General Electric Home Bureau help you *plan* the G-E Way of Living into your homes, starting *now*!

*When equipment is included in a long-term mortgage.

GENERAL ELECTRIC HOME BUREAU SUCCESS STORY OF THE MONTH



Russell Stapp, big home builder of South Bend, Indiana, discovered that public acceptance of houses equipped with G-E equipment was "definite and immediate."

The very first morning it was opened for inspection, the Stapps' "Blandings Dream House" was sold. Twenty-seven better-class Stapp houses, all


featuring the G-E Way of Living, were sold *before* construction. Coming: 25 to 30 more Stapp G-E Dream Houses!

Let General Electric Home Bureau help make *your* next project a success story! Write to Home Bureau, General Electric Company, Appliance and Merchandise Department, Bridgeport 2, Connecticut.

You can put your confidence in—

GENERAL  ELECTRIC

You'll want to have this 1949 Kimsul* Technical Booklet!



Flexible—for wire conductors, cables for lamp pipes, electrical wiring and other "right spots". See stress-improvement.

Glaze—on slabs, partitions to prevent staining or seeping.

Condensable—one ply or more plus may be compressed to high density in vacuum to prevent boiling out cold air and moisture. Kimsul, especially-treated wood fiber does not break up during condensing or pumping operation.

Continuous, no joints—continuous throughout the entire structure of a building. Kimsul is used in walls, floors, ceilings, partitions, and even between floors to form a good job.

Sound Storage—Kimsul's sound storage capacity is 100% greater than that of any other material.

Over-Insulating—Kimsul's sound storage capacity is 100% greater than that of any other material.

Insulated Fastening Edges—Kimsul's sound storage capacity is 100% greater than that of any other material.

Heavy Layer, Insulated—each ply is compressed and expanded, all air held in place by strong stitching. No heat loss by strong stitching. No heat loss by strong stitching. No heat loss by strong stitching.

Facts About Thermal Insulation... for Architects, Builders and Engineers!

VENTILATION—All buildings and closed spaces must have adequate ventilation. Kimsul's sound storage capacity is 100% greater than that of any other material.

COLD STORAGE CONSTRUCTION—For details see Application Data Sheet No. 11, published by Kimberly-Clark.

THICKNESS	WEIGHT PER SQUARE FOOT	RESISTANCE TO HEAT (R-VALUE)	RESISTANCE TO SOUND (S-VALUE)
1/2"	1.5	1.5	1.5
1"	3.0	3.0	3.0
1 1/2"	4.5	4.5	4.5
2"	6.0	6.0	6.0
2 1/2"	7.5	7.5	7.5
3"	9.0	9.0	9.0
3 1/2"	10.5	10.5	10.5
4"	12.0	12.0	12.0
4 1/2"	13.5	13.5	13.5
5"	15.0	15.0	15.0
5 1/2"	16.5	16.5	16.5
6"	18.0	18.0	18.0
6 1/2"	19.5	19.5	19.5
7"	21.0	21.0	21.0
7 1/2"	22.5	22.5	22.5
8"	24.0	24.0	24.0
8 1/2"	25.5	25.5	25.5
9"	27.0	27.0	27.0
9 1/2"	28.5	28.5	28.5
10"	30.0	30.0	30.0

KIMSUL VAPOR SEAL PAPER

Kimberly-Clark Corporation, Neenah, Wisconsin

For Your Free Copy, Mail This Coupon Today!



KIMBERLY-CLARK CORPORATION
NEENAH, WISCONSIN

Please send me my free copy of the 1949 Kimsul
Technical Book.

I am ☐ an architect ☐ a builder ☐ an engineer

NAME _____

ADDRESS _____

CITY _____

ZONE _____ STATE _____

REF-449



*T. M. Reg. U. S. & Can. Pat. Off.

Here's a fact-filled, up-to-the-minute handbook every architect, builder and engineer will find helpful. Tells about new and important developments in insulation engineering practice. Includes information on heat loss distribution, "U" Factors of various types of construction, typical architectural specifications and other data on both thermal and acoustical installations for all types of structures—commercial, industrial and residential. Send for your free copy today, or look for it in the 1949 issue of Sweet's Catalogs for Architects and Builders.

NATIONAL REAL ESTATE and BUILDING JOURNAL

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How Proud are YOU?

IN a certain Southwestern city is a subdivision of which just about every realtor and home builder in the community is ashamed. Usually these men never let a visitor or a newcomer see it or, if they do, they whisk them by it in their cars and talk about it as a horrible example.

Not even an over-eager expediter's deputy can work up a case of malpractice against the builder or developer of this particular subdivision. No one particularly criticizes the construction. But in another ten years this development will be a blight. All the houses are practically alike. They look like the peas-in-a-pod subdivisions which served to plague the industry and the name "speculative builder" in the late 20's. Oh, a porch or two, or an entrance or two is varied from its neighbor, but this street of houses is what gives cartoonists and gag writers something to wax funny about.

In another Southwestern city is a subdivision of new homes which includes houses ingeniously varied in design — but it, too, will be a blighted area before many years. Unfavorable comments about it are often voiced by other realtors and home builders over the entire state when that city and its new houses are mentioned. The homes in this subdivision are a blot on the good name of realtors and home builders simply because they are poor construction. The wiring — so folks say — is so bad (it barely passes a low city code requirement and surely could not have passed FHA) that "some family some day is going to be burned to death in those houses." Everything from firestops, or lack of them, to beams and braces and floors and distance between studs is so sub-standard that these houses have been dubbed "papier mache" by the whisperers in the trade.

The builders of both of these subdivisions got out with their skins. Credit the housing shortage for that. But these opportunists should have been prevented from inflicting their atrocities on a gullible, home-hungry public. These men did a vast disservice to themselves, to their communities, and to their industry.

Fortunately, market conditions won't make it easy for this sort of thing from here on. But we still have a danger confronting us. The need to create "economy houses" is tempting many an otherwise forward-looking builder to go in for "shell houses" or such tiny structures that they, too, border on potential blight.

Possibly the best test of your project, or any project of new homes, is what your competitors believe and say about it. Realtors and home builders by and large are proud of what their competitors are building. Many of them even take visitors or prospective home buyers on tours which include what the other fellow is doing. "Those are good houses," they will say. Or, they may add to keep the situation under control, "I don't personally like this or that (naming minor details)." Or, "I like our houses better because (naming definite advantages)." They mean what they say.

Developers and home builders are building the cities of tomorrow. The whole industry and the whole community has a stake in what is being added to your street scene. The nature of the growth of your city is your business. It is part of what you have to sell. It is measure of what you are accomplishing — whether you yourself are building or not.

Developers and home builders and brokers have a right to be proud, and they should be proud of the physical appearance of their communities and the integrity of their industry.

They should work together to see to it that they can be.

the editor

PORTFOLIO OF NEW SALES IDEAS

Real estate builders throughout the nation are using new and better selling ideas to meet 1949 home buyer resistance. Gathered here are some of the best of current selling methods . . . varied in scope because builders of large and small projects alike are finding that not one idea but a combination of ideas is solving the selling problem. And these tested methods prove it is not the magnitude or cost of the idea that counts, but rather the ingenuity and originality. These techniques may help to improve your selling

By **HARRY B. FAWCETT**
Managing Editor

MAPS FOR GROUP SELLING:

Maps showing the location of homes bought by employees of certain companies is one of the profitable ideas being used by J. C. Nichols Company, Kansas City. For example, a survey was recently made of all TWA employees living in Prairie Village, a Nichols' subdivision. Miller Nichols says, "We found that 39 families from that one company were living in the subdivision. We took a plat of the Village, marked the location of each resident on it, and then printed the name of the person at the side, along with his address and TWA position. I am mailing three or four copies of this to each of the 39 families and also giving it broad distribution through direct mail to all TWA employees in the city. We all know that the first sale in a company is the hardest and each one thereafter becomes easier, for you have people in the company helping you make the sale."

Selling by personalized mail is another idea used by the Nichols' organization. Every one of the company's 20 salesmen prepares a list of his friends living away from the city. The list usually numbers 75 per salesman. Each salesman is asked to write these people three or four times a year, send them Christmas cards and brochures about Nichols' subdivisions. Mr. Nichols says, "This gives us 1,500 people throughout the United States who will think of one of our salesmen when they hear of a family moving to Kansas City."

KEEPING EMPLOYEES POSTED on sales progress is a "must" to A. S. Battiatto of Omaha. Why?

Mr. Battiatto says, "Our employees like to know the product they are helping to produce is being accepted favorably. By doing this I find that they are not likely to sour on the job and they become some of my best boosters."

But Mr. Battiatto doesn't stop there. He supplements his selling program with emphasis on good housekeeping . . . keeping his new houses in sparkling condition, windows and doors shiny and clean, paper runners on floors for protection . . . so that prospects will know they are buying a brand new home, not one with a "used" look.

SERVICE AFTER OCCUPANCY: All service calls in Battiatto projects are handled immediately and cheerfully, but are reduced to a minimum by double-checking the entire house before occupancy. Mr. Battiatto says, "Service calls make the owner feel that you have a sincere interest in his welfare. A satisfied customer is one of the builder's best assets."

Included in Battiatto houses are "extras" that are not prohibitive in price. For example, buyers of lower cost homes receive a substantial amount of evergreen shrubs. Such "extras" not only improve appearance but make for quicker sales, the Omaha builder believes.

MAKES CHILDREN BOOSTERS: Albert Balch, Seattle, has "small" salesmen working for him continuously . . . children of prospects and buyers. "When parents come to our office to purchase homes," Mr. Balch says, "it is a problem to look after the children. We always have carried a large

assortment of toys, small dolls, and candy which we give to children upon approval of their mothers."

"We have a minimum of malicious mischief on our construction jobs because all the children are our partners in helping to build our neighborhoods. We take the whole gang down to the community ice cream parlor, instruct them in building houses, sewers and roads, and let them ride on the bulldozer at periodic, supervised times."

With six large housing developments underway at the same time, Mr. Balch uses furnished model homes as the best method of attracting a parade of visitors. Flood lights illuminating the homes, trees, parklike sections, and entrances of the subdivisions create the desire for passing motorists to turn in.

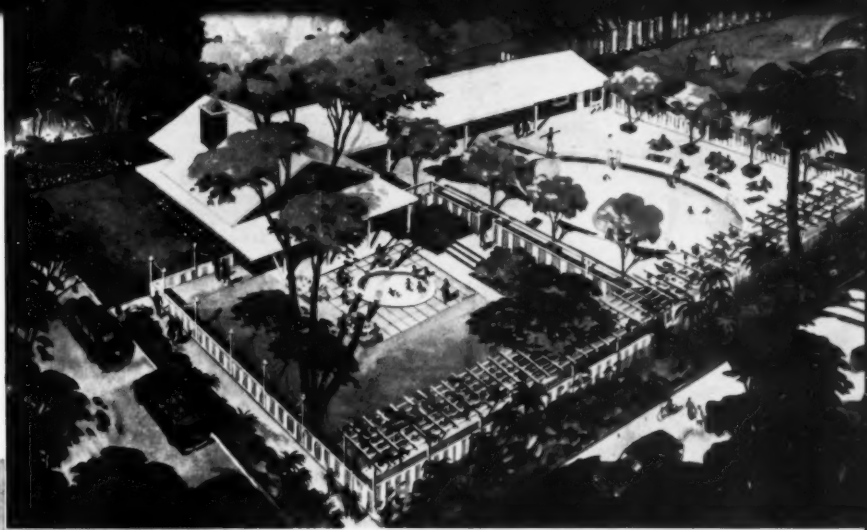
Mr. Balch believes attractive signs, freshened up frequently, are important selling devices.

BRAND NAMES OF MATERIALS are prominently displayed in homes built by J. M. Bogdanor, St. Louis. He says, "In every subdivision we have a model house in which display cards point out the various features of the house. For instance, on the walls, cards show the type of dry wall construction and paint used. Cards in other parts of the house carry brand names with streamers running to the particular product mentioned."

On opening a new subdivision, Mr. Bogdanor runs a large display ad with a picture of a house. The ad enumerates features of the house and subdivision. Every Sunday dis-



Freeburg . . . "sold" signs add zest to sales



Trousdale . . . a community club for \$100 cost per resident



Bohanna . . . quality, good landscaping essential



Balch . . . talks to students build goodwill

Battiatto . . . homes in sparkling condition



Ricks-Maguire . . . every service to clients



San Mateo Investment . . . careful decorating adds individuality to each home



Shuman . . . tie-in advertising draws big crowds first day

play ads are keyed to the number of homes sold, some particular phase of the subdivision, or to current events which show that monthly payments are lower than rent on comparable living quarters.

GOOD LANDSCAPING IS AN important phase of C. E. Betcher's home building operations in Seattle. This and other features, such as roomy closets, plenty of kitchen cabinets, large windows, are very necessary to make sales, says Mr. Betcher. "The builder must try to give a large amount of consideration to special features that will give added attraction to the buyer. Such items as kitchen appliances, tile shower stalls, are a great help in making sales."

VARIETY OF PROMOTION- al pieces are used by Capson-Bowman of Salt Lake City. About 80% of their normal advertising budget is spent for classified advertising but special attention is given to furnishing "eye appeal" . . . sufficient white space, clean make-up, no abbreviations. Copy of the ads occasionally begins with varied methods of attracting attention . . . an analysis of the home market, reasons why it is practical and profitable to purchase now, a discussion between two mythical persons interested in home ownership.

N. J. Bowman believes "for sale" signs run a close second to ads for the number of prospects furnished. When the property is sold, a "sold" strip is placed across the sign. Match booklets, air mail sticker booklets, mechanical pencils, covers for phone directories . . . all with the Capson-Bowman name prominently displayed . . . are effective methods of institutional advertising.

In addition, the company uses radio programs, large outdoor display signs commanding the attention of heavy traffic, a two-minute television program once each week, window displays containing 8 x 10-inch enlargements of current listings, brochures incorporating the salient points of homes in Capson-Bowman subdivisions.

SELLING FROM DRAWINGS gives the purchaser a feeling that he is having his own home built rather than buying a package unit in a row of houses, says John H. Brown of Pittsburgh. "In this way the buyer is able to include little personal ideas that he would be

unable to get in a house that is sold after completion. We also cut our overhead on construction loans as all houses are occupied immediately after completion.

"During construction," Mr. Brown says, "we give the purchaser a stone entrance and flagstone walk, although our plan shows a concrete walk and plain brick front. We find this very helpful in winning confidence of the purchaser as he feels that he has been given more than he has bought."

HELP WITH FINANCING: Thomas J. Culligan, Jr., San Mateo, California, believes that there is no better salesman than a satisfied buyer. After a buyer has signed his deposit receipt, every effort is made to help him through the processing of FHA and VA loans. Mr. Culligan says, "We follow through with the bank and the FHA for the buyer and iron out as many difficulties as we can."

"On the Sunday following occupancy we send the new home owner a large and attractive bouquet. Ten days after our buyer picks up his keys a 'service man' calls by his home to take care of any complaints. All of these steps, plus a sincere concern for the problems of our buyers by every employee of Conway & Culligan add up to the most effective and the most productive advertising we do."

RADIO INTERVIEW OF BUY- ers: When the first house is completed in a development of Stockton, Whetley, Davin & Company, Jacksonville, Florida, the company sponsors a radio program with the new home owner and his family as the principal stars. Joseph W. Davin, vice president, says, "We ask them questions about the house and, of course, they are tickled to death with it. This sort of promotion, together with a little humor on the part of the questioner, is a valuable sales tool."

This Jacksonville company uses newspaper display ads on Saturdays and Sundays in conjunction with the showing of their model homes; also mails out colored sketches of the houses intended to be built.

Edward Dicker of Dallas believes planned advertising is as essential as a well-planned home, runs the same ad continuously to make it a "landmark" in the newspaper and potential buyer's mind.

Good landscaping is also important, according to Mr. Dicker, be-

The "NEW LC

Leigh Moore



MATEO IN
PENINS

has moved to Lincoln Park Village*

because Leigh's mother and father, Mr. and Mrs. Ward F. Moore of 136 Dalton Drive, after looking for two years for a place to establish their own permanent home, decided that Lincoln Park Village was the best place in which to live—especially since it afforded them such a wonderful place to bring up children.

*P. S.—8 beautiful New England style homes now being completed in Lincoln Park Village for early Spring occupancy. For Summer occupancy—choose your own lot and any one of 19 distinctively different home styles. All charming, 3-bedroom, 3-level New England style homes. See the Display Home—now open at 129 Conant Drive. Drive out Niagara Falls Boulevard, ¼ of a mile past Kenmore Avenue; turn left and follow the arrows—call Pearce & Pearce, PA. 6600.

Pearce & Pearce . . . eye-catching captions sell

Stop Renting! Start Living!

27 Beautiful Lincoln Park Village

27 MORE SOLD IN THE LAST TEN DAYS!

ONLY 15 LEFT FOR OCTOBER OCCUPANCY . . .

NOW OPEN!

QUICK DECISION

Financed by Mortgage

30 DALTON DRIVE

NO MONEY DOWN

Monthly Payments Less Than Average Rent!

18 Distinctive Home Styles

See the Display Home—now open at 129 Conant Drive. Drive out Niagara Falls Boulevard, ¼ of a mile past Kenmore Avenue; turn left and follow the arrows—call Pearce & Pearce, PA. 6600.

PEARCE & PEARCE

"OK" homes
in beautiful SAN MATEO KNOLLS



San Mateo Knolls




VESTMENT COMPANY
Real Estate Brokers — Developers
LA HOME BUILDERS
San Mateo Knolls Office
698 El Comite Rd.
San Mateo
Telephone Florida 5-0814

S.M.I. . . . showing variety in style

SCHRAND Home Builders

Mr. and Mrs. American Home Buyer
Freedom Street
U. S. A.

Dear American Home Buyer:

SCHRAND HOME BUILDERS are interested in your personal problem of home building. They know you want the best. They know how concerned you are about each detail. They know that you want utility, that you want beauty, you want the most modern equipment, you want ease, comfort and "Homeyness" built right into each and every room.

Consult SCHRAND HOME BUILDERS about the building of your new home.

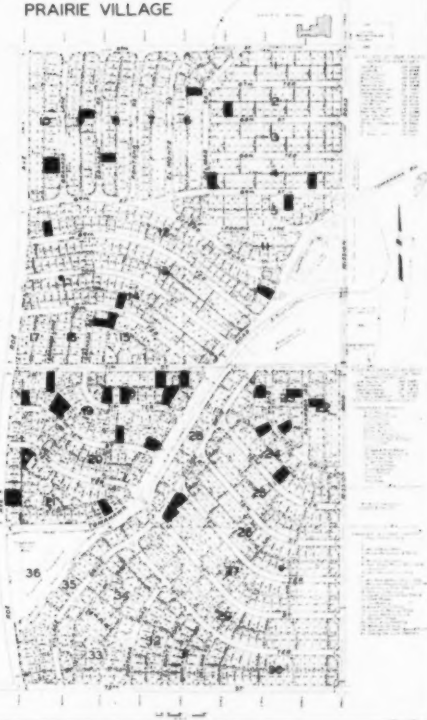
Sincerely yours,

SCHRAND HOME BUILDERS
2921 Leasentville Ave.
Cincinnati 13, Ohio
Phone ME1936 0330

Program Your Home
Schrand Building

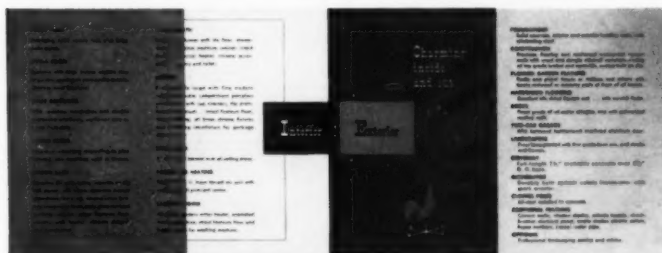
Schrand . . . every ad with different appeal

IN K.C.'S IDEAL
PRAIRIE VILLAGE



J.C. NICHOLS COMPANY
10000 Mainway
7700 SE 10th, P.O. Box 10000, KANSAS CITY, MO.
IN KANSAS CITY, MO. 64114

▲ Nichols . . . a map locating employees' homes gives entree to more company sales



▲ Trousdale . . . free decorating only one of features outlined in attractive brochure

MacBride . . . colorful, well-planned billboards only part of concentrated campaign ▼



cause it "adds warmth and natural color and has a tendency to make the exterior look larger."

WELL-INFORMED SALESMEN are "musts" on the selling program of Arthur F. Bohanna, Battle Creek. Mr. Bohanna, like many builders contacted in the survey, believes every salesman must thoroughly understand construction details of the house, be able to explain them and point out outstanding features to prospects.

V. E. Troxel, also of Battle Creek, says, "The salesman should be well versed in the many advantages of the house and confident in his claims in talking about such things as the heating system, savings realized because of proper insulation, weather resistance of type of roofing used, compact or convenient arrangement of rooms. This not only creates a natural desire for home ownership but wins the confidence of the prospect."

SIGN OFFERS "FREE" HOME: In Des Moines, Dudley Allen has a large sign on a six-room home in one of the nicer sections of the city which reads "Live here free if you have no place after WE complete your sale." Under this caption is printed the company name and telephone number. Result? The company now has an abundance of listings from people whose only hesitancy in selling was the fear of where they would live after the sale. And Mr. Allen points out that families wanting to rent the house become prospective buyers.

Safety signs to protect children, garden clubs under the supervision of an experienced landscape architect, competent advice to buyers on the best use of limited expenditures to make their homes more desirable . . . all are ideas used by Charles H. Freeburg, Inc., Memphis, to emphasize "happy living" in his subdivisions.

Mr. Freeburg feels that service after occupancy is important, but that no repairs, except emergency, should be made unless a letter is received from the owner. "This," he says, "encourages the buyer to feel his wishes are being granted, eliminates trifling complaints, and enables us to have an efficient, economical system of taking care of small complaints."

A FOLLOW-UP COMPLAINT system is used by Lawrence B.

Gibbs of East Pasadena, California. Every complaint is sent into the field to a designated craft. When the craftsman takes care of the complaint, or has a reason for not doing so, he writes it on a slip and returns it for filing. Mr. Gibbs says, "We are just finishing a project of about four hundred homes and, in checking, have found that more than fifty percent have been sold on the recommendation of owners already in the tract. While this method of handling complaints involves some work, we consider it one of the most economical selling points that we have."

GIFTS TO CLIENTS: IN KANSAS CITY, A. L. Huber & Son presents Christmas gifts (this year rose bushes) to clients. When a baby is born, flowers are sent to the mother. A. L. Huber, Jr., says, "We receive many 'thank you' notes which I save in a scrap book. I use these as testimonials and find they are sure-fire methods of building confidence."

Model homes have been found to be the most effective sales method by many operative builders, including Axel V. Johnson of the San Mateo Investment Company, California. Mr. Johnson says, "Knowing as we do that the price is our outstanding problem, extreme care is taken in furnishing the home not to make an elaborate showing at any expense, but rather a selection in keeping with the price range of the home."

"Every effort is made to maintain an atmosphere of informality and hominess, steering clear of the 'Do Not Touch' signs or regimented route through the home. Door prizes have been found to be very effective in the procuring of prospect and mailing lists through the ticket and stub system."

W. Lepes & Sons, Inc., of Fall River, Massachusetts, advertises that the company will "Dig Your Basement Free of Charge" when the client buys a residential building lot in one of their developments. Since the labor involves a considerable portion of the downpayment — which is emphasized as a saving to the buyer — the inducement value of the idea is high.

PACKAGED MORTGAGE IS an important selling stimulant being used by many operative builders. For example, Elmer E. Meadley of Indianapolis, says, "We have had a number of home purchasers

who were good risks when the sale of the house was made. However, by the time the purchaser had equipped the house with the kitchen and laundry appliances he wanted and had obligated himself to pay an additional amount of blank dollars for the equipment, he was no longer a good risk for anybody. Including the equipment in the house mortgage is a solution to this problem."

Hugh E. Prather of Dallas believes that proper planning and foresight will not only produce sales that are satisfactory, but will also enable one to get a larger volume of sales than by some hit-or-miss method. He suggests: first class location, especially as to future desirability; suitability of house to location; quality home, regardless of price; honest construction; honest and forthright statement of every fact concerning construction of house, neighborhood, utilities.

INDIVIDUALITY IS THE keynote in homes built by James A. Rooney of Albany. Color is emphasized in each home. All rooms, except kitchens and baths, are papered and woodwork coloring is blended with the background of the paper. Exterior colors are varied, even to the point of mixing hybrid colors. To add salability, extra features are added in each house, such as built-in dressing table, corner china cabinet, attractive shelf in the kitchen for toaster or phone.

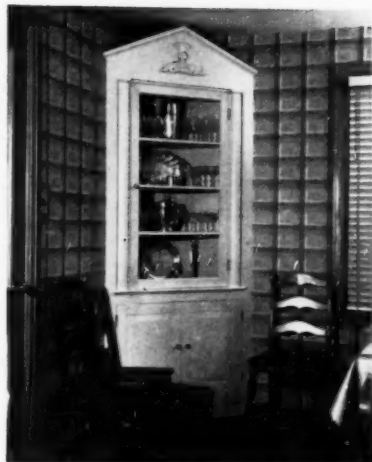
Fred M. Seale, Amarillo, uses the word "free" in every case where it is applicable to anything of value. In his advertising copy, such statements as these are used: 1) Complete check-up and service on your home 30 days after you move in absolutely FREE. 2) FREE adjustment by an expert on any gas appliance in your home. 3) FREE mail delivery and no city taxes in the new homes now being built in the East Amarillo Addition. 4) FREE park and playground for the kiddies — FREE supervision and open air nursery between the hours of 4 and 6 p.m.

COMMUNITY PLAYHOUSE has proved to be the best selling idea for Paul Trousdale in Los Angeles. Mr. Trousdale says, "The playhouse can be used on a project of 300 homes or more, consists of building a club house, swimming pool, baseball diamond, wading

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Capson-Bowman . . . window displays only part of campaign to promote subdivision story



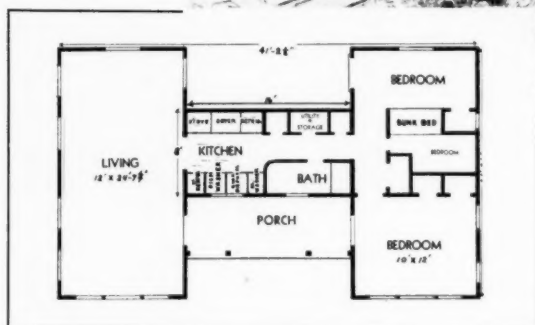
Rooney . . . china cabinet, only one of extra features



▲ Bogdanor . . . placards point to quality brands in home

▼ Ezzell . . . billboard captions are "stoppers" for prospects

YOU ARE THE BOSS HERE
 ➡ Select The Lot You Want-Select Your Own Plans
2 AND 3 BEDROOM PLANS C.A. CLEAVES - BUILDER
 BY W.C. LESTER - ARCHITECT WITH B.B. HOMES, INC.
 FHA APPROVED • FHA FINANCING • FHA INSPECTED DURING CONSTRUCTION
PRICED FROM \$8250 TO \$10500 PLUS COST OF LOT
EXCLUSIVE AGENTS Wm. A. BROWN • C.A. CLEAVES • ROSS EZZELL, INC. SOUTH MEMPHIS LAND COMPANY
 811 MADISON BLDG. PHONE 88-073 2157 So. 3rd ST. PHONE 9-4525
 FINANCING BY UNITED SERVICE AND RESEARCH INC.
 811 MADISON BLDG. PHONE 5-5303



- An attractive home, including all appliances, for \$6,000
- Designed by Carl Boester

Minimum House With Maximum Comfort

ATTRACTIVELY designed into only 704 square feet of space . . . only \$6,000, including all appliances . . . H-shaped, with one wing which can be used for two or three bedrooms . . . planned to use electric radiant resistant heating . . . these are the highlights of the handsome economy house just off the drawing board of Carl Boester, housing consultant of Purdue University.

Mr. Boester's house, eligible for Title II Section 207 financing, has two 12 x 24 1/4-foot wings connected by a 8 x 8 x 16-foot shop-fabricated unit. This unit houses the bath, kitchen, storage space, plumbing, appliances, and, in the case of oil heating, an oil-fed highboy forced warm air furnace as made by Hoffman Specialty Company or International Heater Company.

In the kitchen part of the unit, space has been planned for all Hot-point appliances, including an 8-cubic foot refrigerator, stove, automatic washer, clothes dryer, dishwasher sink, garbage disposal, in addition to necessary counters, cabinets, storage space.

The bathroom area of the connecting unit between the wings is

to be equipped with Crane plumbing fixtures and a 42-inch ceramic tub — the Crane La Homa tub. All plumbing drainages and supplies are to be copper. Fixtures requiring hot water will have individual copper tubes running directly to the hot water heater.

As shown in the floor plan, three closets of equal size have been planned across from the bath. One of these can be used to house a space heater if necessary.

Mr. Boester's design calls for heating by gas where available, using Saf-Aire heaters. These are to be installed on the exterior side walls, vent through the side walls, and take air for combustion through the side walls. Two small heaters will be used in the living-dining room and one small size heater in each bedroom.

The house is designed and insulated to use electric radiant resistance heating where possible. This is done by cutting the foil on the back side of the U.S.G. Sheetrock walls into a continuous sinuous circuit and applying 115 volts line current.

In the electrically heated house, starting at the floor, a two-foot-

high strip of Sheetrock is applied to the side walls with a four-foot-wide sheet above. This latter sheet around the exterior walls is the one used for heating.

For summer cooling, simple finned copper coils are installed in the stud space of the outside walls. Air enters the coil through a grill in the wall at floor level, rises through the stud space and over the cooling coil. Air is moved by a propeller-type fan and motor placed above the coil in the stud space. The air is discharged at ceiling level by the fan through a grill in the wall. Two such units are in the living-dining room and one in each bedroom. Each unit is operated by and attached to a 3/4 horsepower single phase Servel air-cooled hermetic compressor.

For economy, the house is placed on 16 x 16-inch piers made of alternately laid concrete block, the cores filled with concrete after they are set. Foundation walls are not needed, except where required by local code.

Floor construction is a joist and girder assembly design for piers. Two by eights on a 12-foot span

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Realtors Flail

NEW RENT CONTROL ACT

THE real estate industry is seething with indignation over the extension of rent control. Although here and there realtors take the optimistic view that at least a step has been made in the direction of de-control, a telegraphic cross-section sampling made by the JOURNAL at press time reveals almost universal disapproval of the new law.

Especially in the North, regional vice-presidents of NAREB believe the local option feature will not achieve any measurable amount of de-control. In the South a few believe that some cities and rural areas may be able to get favorable municipal and gubernatorial approval for de-control.

"Instead of enjoying their fourth year of peace," telegraphs Robert P. Gerholz, chairman of the Realtors' Washington Committee which led in the fight for de-control, "owners of rental property are experiencing their eighth year of war. Governor Williams of Michigan, a voice for CIO, is 'against rent de-control' any place in Michigan.' Regardless of the merits of the case the governor is just 'against de-control' period. Political expediency continues to be the order of the day. It is difficult to understand how the President can reconcile the extension of rent control with his Fair Deal program, which calls for 'decency and security for all people.' Obviously the Fair Deal program is rigged to benefit only those who are politically well organized — farm price supports for the farm vote and repeal of the Taft Hartley law for political support of organized labor, while nearly ten million unorganized owners of income property are made the scapegoat. Local option will work in some states and the fair return on fair value should relieve some hardship cases. However, this is a bad piece of legislation. By the time the rent Expediter gets through writing the rules and regulations it will be so emmeshed with red tape that it will be administratively unworkable. Obviously our industry must continue to lead the fight for complete de-control and restore to the owner of income property a free market and a free economy. Only then will owners be able to renovate, re-equip and make the necessary repairs."

"I don't like the new rent control bill," wires Robert W. Leavitt, Lake George, N. Y. "I think the home rule clause will become a matter of partisan politics, and if the forms for justifying 'fair net operating income' are as difficult as the old hardship forms, I frankly don't think that individual owners will make any effort to endeavor to secure higher rent. This, of course, would not apply to large multi-unit dwellings, the owners of which would have access to attorneys and accountants to prove figures. In New York State it would seem to me that most of the sparsely settled upstate counties, and by that I mean the Adirondack area, should and could be de-controlled. Obviously metropolitan centers will stay under control."

"It's the Same Thing Divided into Small Dogs"



Reprinted from The Washington Post of March 25, 1949

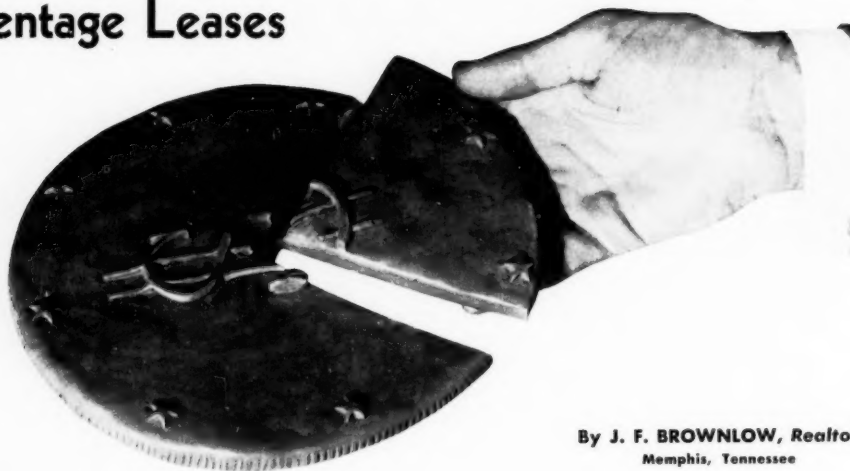
"The extension of rent control, which includes 'home rule' and a 'reasonable return' on a 'reasonable value' will be of little or no benefit to the landlord, due to the usual red tape of government procedure," in the opinion of Henry W. Mathiew of Norristown, Penna. "We cannot expect any large cities in Pennsylvania to be de-controlled."

Harold J. Grove of Omaha believes that in his state some of the smaller cities probably will de-control and "others would fall in line within a short time." He says that after so many years of controls, removing rent ceilings "is like asking a patient to get up and walk after an operation — even though it may be the best thing for the patient, it is painful. . . . Four years after the war has given the nation almost the time necessary to give to property the same freedom that is now being enjoyed by all other commodities. Practically all commodities have come into adequate supply, and housing is next, and thus due for operation under the natural law of supply and demand."

Typical of opinions in the South is this from Ray E. Patterson, Fort Smith, Arkansas: "There is no doubt that all cities of this state now under rent control will make every effort to have controls removed. The latest rent control bill will do much to stimulate

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Do's and Don'ts on Today's Percentage Leases



By J. F. BROWNLOW, Realtor
Memphis, Tennessee

THE percentage lease is so firmly established that the underlying principles involved are familiar to all leasing realtors. This article will therefore touch only on some of the ramifications of the application of these principles.

Undoubtedly the greatest advantage of the percentage lease is its flexibility and the ability to vary provisions to fit the particular needs of individual cases. Because circumstances vary as between types of tenancies, types of locations within the business area and types of cities, it should be borne in mind that this article is written from the standpoint of a realtor operating in a community serving the retail needs of a population of about 200,000 and the partial needs of an additional population of about 300,000 from smaller communities within easy driving distance of our city. Industry and agriculture are highly diversified and thus are not subject to as wide swings of prosperity and depression as is the average community.

With this background the "do's" and "don'ts" that follow merely represent some phases of our own thirty years trial and error experience in percentage leasing.

In times of business uncertainty, such as the present, we make both original leases and renewals for as

Reduce minimum guarantees, and insert a clause making the tenant responsible for part or all of subsequent tax increases . . . Keep an eye out for businesses that are "steady" even in time of economic flux . . . Use split percentage clauses . . . Don't over-work the percentage lease . . . Don't forget the importance of your tenants' merchandising policies. These are only a few of the many suggestions by an authority on percentage leases in today's market

short periods as possible. Where a tenant has to spend a considerable amount in remodeling which is of benefit to the building and not just to his own particular business, exceptions must be made to give a reasonable time for amortization.

On renewals to old tenants who have demonstrated their ability to get the maximum out of the location, we are reducing minimum guarantees from the normal 75-80% to 60-65% of current fair rental value. In return for this concession we insert a clause which requires the tenant to pay in whole or in part any increase in taxes if such increase is not equal to the percentage payments for the tax year.

In this connection, we have, for a number of years, required the majority of our tenants under fixed rental leases of three years or longer to pay any increase over current

taxes. This gives not only the merchant but, through him, his employees a direct interest in taxes, something which heretofore has been enjoyed only by the property owners whose relatively small number has made him easy prey for the tax-eater.

We are not reducing any percentages in spite of the drive now being put on by some of the chains for such reductions.

Under leases to new tenants, regardless of their reputations for successful merchandising in other cities, we recommend some type of recapture clause to fit the particular situation.

We are not interested in what percentage a business "can afford to pay" if the anticipated rental is less than the owner "can afford to take." This means that if some other line of business can afford to pay a percentage which, if applied

to its estimated volume, will produce a higher rent, the "can't-afford-to-pay tenant" will have to seek a less desirable location.

One can be satisfied with a slightly lower rent from those businesses which attract a relatively large number of customers and thus improve the neighborhood, such as grocery, drug and variety stores. The volume of these tends to go off less in a depression than other types of business and some consideration must be given to this factor.

Conversely, the volume of some types of business can be reduced to practically nothing in a depression — antique shops and art stores for instance — and for this reason we would not want to make a percentage lease with this type of occupancy.

Since the big depression of the early thirties we have been constantly increasing our use of the split-percentage clause. It works as follows: If it is anticipated that the tenant will do a \$400,000 business under existing conditions and he has a type of business which should pay 7%, the lease will provide 6% for the first \$200,000 and 8% on volume in excess of \$200,000. This is equal to 7% on the anticipated \$400,000 volume. If business goes below \$400,000 the tenant pays less than 7% and if above, more than 7%. This is as it should be as net profits for the tenant change up or down to a greater extent than does his volume. In some lines of business a third step-up in the percentage is fair to both parties. We have never heard any valid reason why percentage should be on a descending scale.

During the past 30 years we have steadily increased the ratio of percentage leases to fixed rent leases and have at the same time reduced the number of types of business to which we will make percentage leases. For the past 10 years the poorest of percentage leases, that is, a lease made to the wrong type of tenant in the wrong location at too low a percentage, has almost invariably paid better than long time, fixed rent leases due to the universal increases in dollar volume of practically all tenants. This has led landlords to believe that the percentage lease is always preferable to the fixed rent lease.

A downward swing or a stabilization of retail volume will quickly show up the revenue producing deficiencies of both the badly drawn percentage lease and the application of the percentage lease

to the wrong type of occupancy. With but few exceptions, we are not making percentage leases to any type of business which is not standardized and of which we do not have at least three or four representatives. We never make percentage leases to businesses primarily rendering service — such as barber shops and beauty parlors. However, there are some standardized businesses where services are a minor part of the gross receipts — charges for alterations in clothing, for instance — and for this reason our percentage clause applies to "all sales of merchandise and services".

When purchasing power is low, an old, established fur shop will take in as much money for alterations, repairs and storage as it will in sales. We suggest the percentage clauses also read that the percentage applies to all sales "made in, from and through" the location. Some types of merchandising — some of the so-called credit clothing stores, for instance — have salesmen who cover some of the smaller nearby towns with samples sold on the spot, and these should be included in the application of the percentage. Some of the mail order houses which operate retail stores frequently take an order in the store for merchandise which they do not have in stock and which is sent directly from the distributing center to the purchas-

er's home. This business would also be included by the use of the foregoing language.

We have always believed that having made the lease the leasing agent very definitely has something more to do thereafter than merely receiving the rental check, deducting his commission and mailing the balance to the owner. Our office is constantly studying the merchandising methods of all of our tenants, whether they be under percentage or straight rent leases, getting customer reaction and making suggestions to the tenants of how they can improve their volume.

No chain store is so naive as to believe that local management and operation is consistently the same as it is when the supervisor or someone from the head office is spending a day in the store. That is the one day when the manager does not act upon the suggestion of one of the soft drink companies to imbibe at "ten, two and four", and it is also the one day when the clerk's attitude towards customers is everything that could be expected. When our contacts with tenants indicate a local trend to either higher or lower priced merchandise, our chain tenants are promptly notified so that replacement of stock can be made in a way which will stimulate sales in the price range which will produce the greatest results. We want to emphasize



A claim from one tenant that he will produce a greater volume than his competitors should not be the basis for a lower percentage lease. When the situation of both tenants is identical, both should be expected to pay the same percentage rate

this extra service for the benefit of both tenant and landlord.

Several years ago we made a list of all of our percentage lease tenants, dividing them into three classifications: those who were fully cooperative in acting on suggestions; those who were partially cooperative, and those who were non-cooperative. Having made this list we then went to our "Rent Book" where we have a separate blueprint of each block in our central business district. Following each blueprint is the record, for many years past, of the average amount of rent per front foot which we collected each year in this block. This sheet is followed by separate sheets giving the record for each individual building. We again made three classifications: those who had paid well above the average rent, those who had paid approximately the average rent and those who had paid well below the average rent. With but a few exceptions, this last separation exactly matched the first separation. Guess who lost their leases when they expired? Nearly all of the exceptions represented our own mistakes where we had picked either the wrong tenant or the wrong type of occupancy.

Where a certain type of business is producing materially less rent as a group than other types, our remedy is not to make any new leases, and thus increase the competition, to this declining type of occupancy. When so many women quit wearing hats we eliminated the less efficient millinery stores. At present we are not renting to any new men's clothing stores and unless this line of business picks up within the next year we will begin another elimination.

Thirty years ago all percentage leases were based on an annual settlement period. The last of these leases expired with us about twelve years ago. We then experimented with the semi-annual settlement, quarterly settlement and monthly settlement — the shorter the settlement period the lower the minimum guarantee. We now make all percentage leases on a quarterly basis using the calendar quarters with a special provision for any fractional part due to a lease starting on a date in mid-quarter.

We are loath to make a percentage lease to any business if its success depends upon some one individual keeping in good health unless a competent successor is ready to step in and take over. It

is this continuity of management which frequently makes the chain a better tenant than a local business.

We believe there is only one rule in percentage leasing to which an exception should never be made and that is the maintenance of the percentage which has been established in our community for any particular type of business in a particular location.

It is manifestly unfair to the landlord in one case and the tenant in the other if one tenant is given a lower or higher percentage than a competing tenant where the situation of both is identical. This means that a lower percentage will not be given to a tenant because he claims he will produce a greater volume than his competitors.

At one time we had leases with the same drug chain in three locations under percentages of 6%, 7% and 8% respectively. The first was a 100% negro location with low purchasing power; the third was in a section of the highest purchasing power; the second was midway between the other two. The average individual sale in the 8% location was three or four times as great as in the 6% location. For 17 years we had two leases with a cigar store chain where the NUMBER of sales per year in one was about 30% greater than in the other. However, the second did about 40% more VOLUME and thus required not only less clerk hire per dollar volume but, because the flow of traffic was more evenly distributed during the day, clerical requirements were considerably less per unit sale. Obviously, the second location could — and did — stand a higher percentage.

The lease provisions of all leases are a series of "gives" and "gets". The infallible sign of a bad provision is one wherein one side gives more than the other gets. Something of value has been lost in-between. Where no absolute, monetary value can be placed on the "gives" and "gets", frequently there is a difference of opinion as to the value assigned by the landlord and the tenant. It is in this debatable area that the broker can frequently give to one party something that he cherishes highly, but which is a matter of little importance to the other party, for the sake of reversing the situation as regards some other provision. It is relatively small matters of this kind which make or break negotiations.

From the Journal's "Board of Experts" . . .

Comments on Percentage Leases

IN compiling the Percentage Lease Table for 1949, Journal editors asked the "Board of Experts" not only to express their opinions on rates for various types of businesses, but also to comment on percentage leases under today's conditions. Following are their comments:

Harry S. Campbell, New York: "With the rising costs and taxes, there is a general feeling among the merchants that our minimum percentage figures in most cases are pretty nearly maximum. However, inasmuch as the table is used only as a guide and is national in scope where varying conditions cause the percentage to be slightly downward or upward, I believe the percentages I have supplied are substantially correct."

Frank S. Slosson, Chicago: "I do not feel justified in changing any of the basic percentage figures which I supplied last year, in arriving at a sound, conservative, defensible list recommended for use by owners of retail business properties.


"Mark-up or selling price, above the cost of merchandise, has remained about the same or has been somewhat accelerated because of the so-called 'Fair Trade Pricing.' Price competition, sharp markdown, cut rate sales, have almost disappeared as a sound method of merchandising. On the average, gross and net sales have never been more satisfactory. However, other factors must be considered — higher wages to employees, shorter working hours, increased sales costs, increased retail rental costs in the more desirable retail districts. This has resulted in much higher minimum guarantees, in case of extension, renewal, or a new lease. Therefore, the lessee, at the higher minimum guarantee, has an increased financial hazard in the event of a sharp drop in business.

"I find few, if any, owners who are willing to make other than percentage leases. With a financially strong and successful merchandising tenant, a justified minimum guarantee, a proper percentage against annual net sales, an owner can well afford to seriously consider a lease covering a period 15-30 years, providing the lease as drawn includes a tax participation clause. The real estate department of many, if not most, of the large chain stores, are refusing to consider shorter leases and are asking for leases running 20-35 years."

Percentage Lease Table, 1949

Compiled annually by the Journal through the aid of its 'Board of Experts,' composed of George J. Beggs of Norris, Beggs & Simpson, Portland and San Francisco; Frank S. Slosson of Chicago; H. Clifford Bangs of Washington, D. C., and Harry S. Campbell of New York City. This year, the Journal welcomes to its 'Board' J. F. Brownlow of J. B. and W. G. Brownlow, Knoxville, Tenn. It should be noted that this percentage table is offered only for negotiation and guidance

TYPE OF STORE	PER CENT FOR RENT				
	Brownlow	Bangs	Beggs	Slosson	Campbell
Art Shops	—	7-9	8-10	8-10	8-10
Auto Accessories	—	6-8	6-8	7-10	5-7
Auto Agencies	—	3-4	1½-2	3-4	3-4
Bakeries	—	6-8	5-6	6-8	6-8
Barber Shops	—	10-12	10	10-15	15
Beauty Shops (Merchandise)	—	10-12	10	10-15	—
Beauty Shops (Service)	—	to 20	10-15	15-20	15
Beer Parlors	—	—	8	—	8
Books and Stationery	—	8-10	10	10-12	10-12
Books, Second Hand	—	10-12	12	12-15	10
Candy	10	7-9	8-10	8-10	8-10
Candy (with Luncheon)	—	—	—	—	8-10
Cigars and Tobacco	8	4-5	6-7	5-7	4-5
Cleaning and Dyeing	—	8-10	8	—	8
Cocktail Lounge	—	7-8	8	8-10	8-10
Credit Clothing	7	5-7	5-8	6-8	5-6
Department Stores	4-5	3-4	2½-4	3-5	3-3½
Drug Stores (Chain)	—	4-5	4-7	5-7	6-8
Drug Stores (Individual)	7	7-8	7-10	8-10	8-10
Electrical Goods	—	6-8	5-6	5-7	8-10
Florists	—	10-12	7-8	10-12	10-15
Fruit Stores	—	10-15	7	12-15	10
Fruits and Vegetables	—	8-10	6-8	12-15	10
Furs	—	8-10	7-8	8-10	8-10
Furniture	—	6-7	5-6	6-8	6-8
Furniture (Credit)	7	5-6	5-7	6-8	4-7
Garage (Storage)	—	30-35	storage 40-50 sales 10	40-50	40
Gas Stations	—	1-1½ gal.	5 or 1c	1c gal. gas 1c qt. oil	1-1½ gal.
Grocery Stores (Ordinary)	—	5-6	3-5	5-6	3-5
Grocery Stores (Chain)	3	2-3	2-3	2½-4	2-3
Hardware	—	6-8	5-7	6-8	6-8
Hosiery and Knit Goods	10	8-10	7-10	8-10	8-10
Jewelry	10	6-8	8-10	10-12	10-12
Jewelry (Cheap Costume)	—	7-10	10	12	12
Jewelry (Exclusive)	—	5-6	8-10	10-15	12-15
Linens	—	10	10	10-15	10-12
Liquor Stores	—	6-8	—	7-9	7-8
Meat Markets	—	4-5	4-5	4-6	5-7
Meat Markets (Chain)	—	4-5	—	4-6	4-6
Men's Clothing	7	5-7	4½-6	6-8	5-7
Men's Furnishings	10	8-10	7-8	8-11	10
Men's Hats	10-12	7-9	7-8	8-12	8-10
Men's Shoes	7	6-8	6-8	6-9	7-8
Men's Shoes (Volume)	7	5-6	5-6	6-8	6-8
Men's Tailors	—	6-7	6-8	7-9	—
Millinery	10-12	10-12	12½-15	12-15	10-15
Motion Pictures	—	12-15	12½-15	12½-25	15-20
Optical Stores	—	8-10	8-10	10-12	10-12
Paint, Wallpaper Supplies	—	—	5-6	10	—
Parking Lots	—	35-40	40-50	40-50	30-40
Pianos and Musical Instruments	—	6-8	5-7	7-9	10
Radios	—	5-7	6	6-9	8
Radios and Electrical	—	6-8	5-7	6-8	8
Restaurants	—	7-9	5-9	7-9	8-9
Cafeterias	—	6-7	7-8	7-8	7-8
Luncheonettes	—	8-10	8	8-10	8-10
Tea Rooms	—	8-10	5-8	10	10
Specialty Stores (Non-Advertising)	—	7-8	8-10	—	8-10
Sporting Goods	—	6-7	6-7	8-10	7-9
Theatres (Combination Vaudeville and Motion Pictures)	—	—	—	—	12-15
Trunks and Leather Goods	—	7-9	8-10	8-10	10
Women's Cloaks and Suits	8	6-7	6-8	6-8	6-8
Women's Cotton Wear	10	—	7	8-10	8
Women's Furnishings	10	7-8	6-8	8-10	8-10
Women's Shoes	8	8-10	6-7	8-10	7-8
Women's Shoes (Volume)	7	6-7	6-8	6-8	6-8
5-10c or 25c-52 Stores	6	5-7	4-6	5-7	5-6



How to Work With FHA

By **W. J. LOCKWOOD**

Assistant Commissioner

Federal Housing Administration

If your land is best suited to construction of \$11,000 single family homes, you may obtain a firm commitment of \$8000, which would be 80% on the first \$7000 and 60% on the remaining \$4000, under the current rulings of the National Housing Act

IN PLANNING a subdivision of new homes, the selection of the land to be purchased is one of the most important initial considerations which will assure the ultimate success of the project. The proximity of transportation facilities, schools, churches, shopping centers, other community facilities, industrial establishments causing smoke nuisances or objectionable odors, and other features of the neighborhood should be given attention before purchase of land for residential use. The type of neighborhood immediately adjacent to or close to the raw land also should be considered in contrast with the proposed construction.

Once the site has been selected, the subdivision and the individual houses should be planned in a price class appropriate to the neighborhood and demand or market with due attention to the type of prospective purchaser. Also important are the street layout, style of architecture and other considerations. Employment of land planning consultants and architects is conceded to be important in assuring the success of any subdivision.

Even a small subdivision of 25 houses can be made more pleasing and attractive to prospective purchasers if early consideration is given to the street layout, plot plans, topographical features, and placement of the dwelling units. Valuable advice and assistance can be obtained from local FHA offices, particularly when consulta-

tions relative to a proposed project are held early in the planning stage.

In planning the individual dwellings, attention should be given to architectural attractiveness, both exterior and interior. Even in a street of houses of virtually the same interior plan, variations in setback elevation, porches and garages, entryways, and other methods can be used to avoid a stereotyped appearance with little if any additional expense.

In the interior arrangements privacy should be assured by having access to any room without the necessity of going through another. Adequate cross ventilation, room sizes, kitchen arrangements, and storage space are primary considerations. Builders should consult the local FHA requirements for the construction of single-family homes in order to avoid pitfalls in design and methods of construction.

In planning and building a rental project there are additional important considerations to be kept in mind. The most successful project will be based on a long range viewpoint. Build to satisfy tenants and keep maintenance at a minimum.

Remember, projects that are built to rent must appeal to tenants for a long time to come if they are to be good investments. You will be paying on the mortgage for up to 40 years and if you cannot keep the living units full or if you have to spend a lot on maintenance and replacements, you may find

yourself in hot water or lose your property entirely. Therefore, good planning is essential. Small savings in the initial cost by the use of inferior materials, the omission of important items or the skimping of closets and storage space will cost more in the long run through loss of rentals, frequent changes of tenants, and high maintenance costs than such ill-considered savings are worth.

It is important to install floor and wall surfaces in halls and on stairs that will withstand abuse. Laundry facilities should be reasonably accessible and located not too far from the clothes drying area. Avoid sacrificing open recreational areas for paved parking spaces. If street parking is permitted that is where most tenants will park. However, it must be borne in mind that ordinances may be passed later prohibiting street parking. Even though it is not developed right away, space for on-site parking should be planned for later development. In elevator apartments avoid long corridors, if possible. If they are necessary, provide a good ventilating system to keep them clear of cooking odors.

Whether the structures are for sale or rent under the FHA plan, all financing arrangements must be made through FHA approved financial institutions, and working capital requirements will be lessened materially by construction advances, either insured or on the strength of FHA commitments.

In his own self interest, the build-

Are you confused by the legal phrasing and the red tape involved in FHA? Do you know what types of loans will be most helpful to YOU? In order to give builders the latest authentic information on FHA, Journal editors asked FHA to interpret current rulings in language the layman can understand. This article by Mr. Lockwood, himself a former builder, may give you a clearer picture of how FHA can help you, and also may suggest ways to reduce delays

er should be cautious not to over-extend himself; unexpected contingencies, such as delays in material deliveries or increased costs, may use up a slim margin very rapidly. Generally, a smaller proportion of working capital per unit will be required for houses designed to sell in the lower price ranges than will be necessary for high priced dwellings. As an example, a house planned to sell for \$20,000 might obtain a firm commitment of \$10,400 under section 203 (b) (2) A, while a \$7,000 house might be given a firm commitment of \$5,950.

The National Housing Act, as amended, provides a wide degree of latitude in financing arrangements, depending upon structural type, sale or rental proposals, fabrication methods, price or rental range, etc. Legislative restrictions broadly govern the interest rate and term of the mortgage and the loan-value ratio. The construction advance obtainable from a lending institution, however, will vary widely depending upon the financial standing, experience, and ability of the builder, the probable success of the proposed project, and the terms currently obtainable in the locality. In some instances, the land may be sufficient equity; in others, considerably more may be required.

Assume that the builder is not familiar with FHA procedure but is interested in the development of a tract of land which he owns. His first move is to discuss with his bank his proposed development program and make preliminary arrangements as to the financing of a project. After it has been determined how it will be financed, it will be advantageous for the builder to discuss with the local FHA office the development of the proposed tract. FHA personnel may be in a position to advise him as to the highest and best use of his land and under what building program his most favorable financing under FHA might be secured.

In order to give the developer

full benefit of this advice the FHA would request that information pertaining to his proposed subdivision he submitted by the completion of FHA form 2084. Upon submission of this information together with certain specified exhibits, the FHA will make a subdivision analysis. This analysis will involve a study of the neighborhood to determine the highest and best use for the land and the most appropriate development program, including utilities, and street improvements. When this study is completed, the developer will be advised as to the land and building program and requirements pertaining to the subdivision.

If we assume that the tract of land is so located that small single-family homes could be constructed and sold at a price around \$5,000, it may be to the builder's advantage to operate under the FHA Title I Class 3 program. This section of the National Housing Act provides for a maximum mortgage of \$4,500. The interest rate is $4\frac{1}{2}\%$ and the maximum term of the loan may not exceed 20 years 5 months. The land may be suitable for 5% equity required. The entire proceeds of the loan are for construction only. If the properties are for sale or rent, they must meet FHA Minimum Property Requirements as to structural soundness. Inspections are made by the lending institution.

If it were determined that the highest and best use of the land was for the construction of single-family houses to sell for \$6,350 under Title II Section 203 (b) (2) (D), the builder may secure a loan of \$5,400 or 85% of the value as established by the FHA. Under this section an owner-occupant investing in this property may secure a loan of \$6,000 or 95% of FHA valuation.

If we assume that the most appropriate development would be for the construction of single-family houses in the \$11,000 price range, the following financing may be secured under Section 203 (b) (2) (A) of the Act. The builder may

secure a firm commitment in the amount of \$8,000 which would be 80% on the first \$7,000 and 60% on the remaining \$4,000. The owner-occupant, however, under 203 (b) (2) (C) may secure a mortgage in the amount of \$9,500; this would be 90% of the first \$7,000 and 80% of the remaining \$4,000.

The Housing Act of 1948 inaugurated a new provision known as Section 611. This section is to encourage the construction of homes by the use of fabrication plants at the site. The insurance of construction advances under a blanket release-clause mortgage is authorized to cover groups of not less than 25 single-family dwellings built for sale together with the fabrication of storage facilities necessary for the project. The amount of the blanket mortgage may not exceed the number of dwellings multiplied by \$6,000 or 80% of the valuation, whichever is less, with respect to each family dwelling. The maximum interest rate permitted under this authorization may not exceed 4% per annum.

For those builders contemplating the construction of individual dwellings for sale to members of non-profit corporations, a provision of Section 207 may be of interest. Mortgages on such properties may involve a principal obligation not in excess of \$5 million and not in excess of 90% of the estimate of value of the property when the proposed improvements are completed. Eligible projects must consist of not less than 12 dwelling units, and the amount of the mortgage may not exceed \$8,100 per dwelling unit, except that, with the consent of the FHA Commissioner, the mortgage may be calculated on a basis of up to \$1,800 per room.

Insurance of mortgages on rental housing projects has been carried on during the post-war emergency under Section 608; at the present time, loans up to 90% of FHA's calculation of replacement cost as of December 31, 1947, or current costs whichever are lesser, are insurable. However, the Housing Act of 1948 strengthened and made more flexible the provisions of Section 207. Under the recent amendments, several plans of financing are available with permissible loans ranging from 80% to 95% of the FHA valuation. Complete details may be obtained from local FHA offices.

During 1949 the FHA will put its major efforts behind the nationwide Economy Housing Program.



Duties of Property Management Today

Today's property manager must have a specialist's knowledge of taxes, insurance . . . He must know building codes, leases, law . . . He must know what products to use in the new construction, maintenance, modernization of his property . . . He must be an expert at public and labor relations. Here is an analysis of the property manager's duties in devising the highest return for the owner

By LEONARD H. SCANE

*Chairman of the Real Estate Department
and Lecturer on Real Estate
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PROPERTY management is the devising and maintaining of the highest possible equitable return on invested capital for ownership.

The most efficient management is dependent upon a clear understanding of the fundamental human interest which the physical real estate is intended to serve and upon interpretation of changes in tenant reactions to stimuli of neighborhood or property in question.

Within a large real estate company, property management has a very close relationship with the appraisal, loan, brokerage, construction and insurance departments. Management applies to specific properties, the best theories of land economics used in appraisals; and after real estate is financed, capital depends upon good management for repayment of the loan with interest. When management maintains a flow of income as a return on capital, it establishes the most important factor used in the capitalization process. To a large degree the sales price of real estate is influenced by the success in the immediate past of management in

securing a return for ownership. Smart construction first determines from management new trends and tendencies of tenants before starting to build. By reducing hazards, management keeps the costs of insurance premiums to a minimum.

Management is the know-how that devises means for maintaining an equitable and competitive return on capital over the economic life of the development. It employs tact and a knowledge of human nature while using the methods of marketing, conserving and regulating best suited to each property.

Management has been awarded a trusteeship, must feel the responsibility for direction of a property as though it were its own, and has assumed the responsibility of protecting and conserving the investment and securing the going rate of return for ownership upon such an investment.

The greatest responsibility of ownership to management is to set in advance by months or years or at least by general terms the end of the period at which time the quality of the management program is to be judged. Oftentimes,

it is necessary to sacrifice immediate returns in order to secure the greatest return over a longer period of time. A wise management program planned for 15 years will prove expensive when terminated at the end of its first five years; and a one or two-year viewpoint is exceedingly expensive when prolonged by successive extensions to eight to ten years.

Among the many-fold responsibilities of management is the counselling with ownership for planning a proposed building. Prior to erection of a building, management may be called upon for its opinion on layouts, special features, functional design, accommodations most readily marketable, and on pricing of rentable area from blueprints. It is necessary, therefore, to be familiar with the several formulas for systematic pricing of various kinds of space whereby the value of features of a standard unit within a building are compared to the value of features of every other different unit within the building.

When the building is ready for occupancy, management is expected to secure suitable and responsi-

ble tenants and then retain them if possible for as long a period as their use of the premises conforms to the optimum use of the land.

Brochures outlining all essential features of the building, including renting plans and enabling a prospect to easily visualize use of the space, are prepared and distributed to lists of selected prospects. A rental schedule is set with owner approval, and then aggressive renting campaigns to secure desirable tenants at highest possible competitive rates are planned and executed. Newspaper and direct-mail advertising is prepared, publicity stories are created and released, and all active cooperating brokers are regularly informed of space available for rent. Vacant space is merchandised under the most favorable conditions possible by creating eye appeal and is repriced as often as necessary to conform with market changes and current vacancy percentage for the building.

Without proper tenants an income property loses income which can never be recovered. To fulfill its purpose in the economic and social structure of the community, real estate should be well occupied by tenants who are able and willing to pay competitive rentals.

Rental rates are determined by supply and demand excepting, of course, in a governmental restricted market. Management has little influence on supply since buildings are built by ownership, that is, by speculators or investors. In isolated cases, through recommendations, management can influence ownership to delay or forego constructing a new building, and occasionally management will divide or convert one type of unit already built into other kinds of space, but both examples are negligible factors in modifying the total of supply.

It is necessary to have a complete knowledge of the activities of other agents, of all competition on the market and of trends affecting the character of industrial, commercial, office, and residential properties. Shifting of communities, neighborhood trends, and possible encroachment by inharmonious influences should be recognized and their effect upon properties managed, interpreted and reported to ownership.

Besides creating a desire for its space, management follows new incorporations, marriages, expanding industries, property sales, trends of society and business, and lease expirations in competitive proper-

ties in order to be alert to developing prospective tenants.

Leases are prepared using commonly accepted forms with any needed special clauses providing every possible protection to ownership and anticipating future contingencies.

Tenants with expiring leases are contacted in proper order and timing so that a predetermined renewal program offering maximum security against an over-supply of expirations on one date or during a buyers' market, is successfully completed. Rent schedules are reviewed and adjusted as often as indicated by changing market conditions.

Rent and other buildings service bills are prepared and presented on the last day of the month for the following month in buildings where such procedure is customary, and rents are collected promptly.

Regularly each month management remits to ownership the balance from all receipts after paying expense items, also accounts in detail for each income and expense item, and at all times holds ownership funds as in a trust segregated from its own.

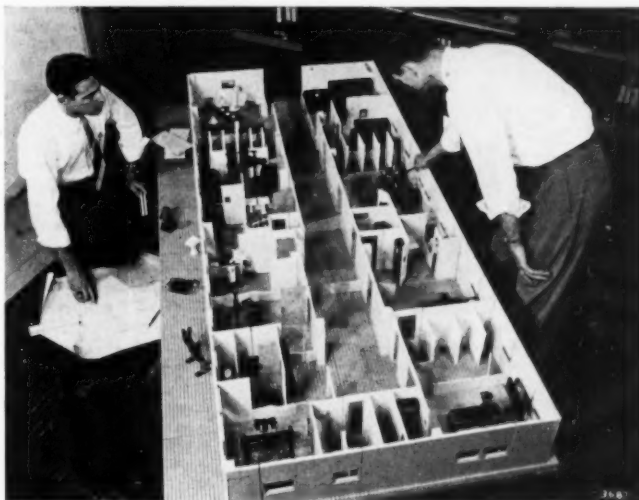
Management, of course, is responsible for hiring, laying off, and firing building employees and also, through experienced personnel technique, it trains and supervises

the building staff. It exercises vigilance in shaping an enlightened labor policy. It can correctly analyze a work schedule and know the reasonable time needed for labor to perform each portion of its program. It maintains adequate personnel records, arranges suitable pay days, and negotiates with unions whenever necessary.

Management maintains and operates its properties in a safe condition at the highest degree of efficiency while weighing the value received from every expenditure. Equitable building rules are established and management policies are administered with a firm hand. By experience and use of imagination, landlord and tenant good-will is promoted and capitalized. Tenant complaints are adjusted fairly and courteously.

Management is alert to new methods which economically lower expenses, increase income, or deliver better service. Various possible improvements and additions to building structure or equipment are analyzed and, when able to produce increased income or to avoid undue depreciation, are recommended to ownership.

Purchases of equipment and supplies and awarding of contracts are directed and concentrated so that volume buying secures the lowest prices obtainable for the



Knowledge of materials and products is essential to the property manager. He must not only be prepared to buy the best and most durable modernization and maintenance equipment, but also help advise on new construction to come under his management, know formulas for systematic pricing of rentable space

material or service specified. Before payment, all bills are checked for correct computation and extension, and quality and quantity of materials and workmanship delivered are compared to the specifications ordered. Approved bills are paid promptly and all rebates, trade and cash discounts show on invoices and accrue to ownership.

Management, through its experiences with many materials and methods, is competent to choose one specific kind of job in preference to another. It draws and uses specifications in order to secure competitive bidding on similar work and to have an established standard with which to check the completed work. Records are kept to indicate consumption of fuel, materials, various utilities and supplies, and methods are employed wherever possible to reduce the rates of consumption.

Properties are inspected regularly from roof to basement with the purpose of discovering possible public or fire hazards, checking of building structure and equipment, determining efficiency of the building staff, examining the condition of space offered for rent, and checking occupancy with office records.

It is necessary to have a complete knowledge of local laws, building codes, health, fire and police regulations and zoning and deed restrictions regulating the use of property.

Placing of all forms of building insurance is supervised by management and tenant operations are controlled so that their use of premises does not raise the building insurance rate without such increased insurance costs being paid by tenant in the form of additional rent. Management is familiar with the various risks, insurance coverages, and rates of competitive insurance companies, thereby obtaining the greatest coverage for the lowest insurance cost. It investigates economy of structural changes and repairs necessary to secure rate reductions in fire and other insurance. Any accidental personal injury to a building employee or the public is investigated promptly, reported to insurance carrier, and written report of accident with detailed condition of surrounding premises is filed. Written instructions are placed with the building staff arranging for prompt medical assistance at time of accident. The staff is coached in procedure to follow at times of fire, bombing, riot or burglary. Management repre-

sents ownership in filing claims for, and in settling losses covered by insurance.

The many miscellaneous taxes, methods of computation, and cause for penalties must be studied. General real estate taxes, assessed valuations and special assessments are understood and recommendation are made for ownership to engage expert tax counsel when needed to protest rates, secure reassessment, or appeal for rehearing in order to secure tax reductions.

Management pays capital changes when requested to do so by ownership and guides its program to conform with the financial obligations of the property. It studies interest rates and other terms of the financial structure of ownership so that it can recommend refinancing whenever the money market justifies.

It is required that ownership be notified immediately whenever it becomes known that impending conditions or any possible set of circumstances could materially change the value of the property. Ownership is informed regularly on progress of renting, operating, insurance, and tax programs. From its knowledge, management prepares annually in advance a budget of all income and expense.

As agent for ownership, management has a primary responsibility to ownership, and ignorance or fraud on its part may invoke a heavy loss on ownership; but management also has a responsibility to tenants and to the community.

Management also has a responsibility to the community in which are located the properties managed. The community dictates that management maintain its properties in a manner which will not endanger the health, safety, or morals of people. The community expects management to eliminate or improve any condition or character of its properties which aid in lowering the standard of living within the community.

Under rent control, management of residential property has changed its long term view. Since there have been no vacancies or controlled units and no likelihood of change of the market in the immediate future, management spends little or no time on merchandising of apartment space, or advertising, or on other methods of creating new prospects, and it is useless to examine rental schedules from time to time with the point of view of determining the top of the market.

Since rentals on controlled units can be increased only by application to the Office of the Housing Expediter, it becomes essential for management to be familiar with all of the various causes for rental adjustments.

In some properties held by strong ownership, it is worthwhile to consider any possible improvement to a specification for exterior roof, tuckpointing, painting or similar repair, which will increase the life of the job in excess of the proportional increase in expense. Such a factor is particularly important in days of high labor and contractor overhead expense when such a large part of repair expense goes for beginning the job, hauling, scaffolding, traveling time, etc. Frequently upon owner instructions, management defers until later years those interior repairs which in a free market aid to maintain demand in residential properties, and which include landscaping, mail box refinishing, vestibule and stair-hall decorating, carpet cleaning and shifting, and laundry and boiler room spray painting.

Building policy for decorating and cleaning within tenant premises has about resolved itself into offering to do no more than minimum required by the office of the local rent director. Frequently window shade cleaning or replacement and floor sanding and finishing are included in the allotment for decorating and cleaning. Under such a policy it is common for management to inspect tenant premises to determine surfaces which from the building viewpoint are in greatest need of refinishing, and to select and order up to the limit of the allotment that particular work most needed, leaving the balance undone until the following year, or to tenant expense. Under such a program, even though only one room of a four room apartment might be completely refinished within a one year allotment, at the end of four years of such a program, one-half of the surfaces are usually in reasonably good condition. Whereas through spreading out the allotment each year by cleaning several rooms, the apartment at the end of four years might need all surfaces to be refinished.

Management's duty to ownership has been symbolized as follows: *C*oal plus notice, which means that management owes ownership *C* for care, *O* for obedience, *A* for account, *L* for loyalty, and also proper notice in emergencies.

The 10-year Warranty of the Turner Company obligated the company to replace or repair without charge any defects in material or workmanship occurring during ordinary use. Cost over 10 years averaged \$25 per house



Before instituting his guarantee plan 14 years ago, Mr. Turner selected dependable material dealers who handled nationally known products. These were featured in his Turnerbilt Homes

Should Home Builders Guarantee Their Houses?

A MOVEMENT is developing to encourage home builders to give written guarantees against defects in materials or workmanship in their houses.

In southern California an association of builders, under the name of Home Builders Institute, Inc., last month agreed to plan to guarantee their homes for the first 90 days of occupancy. This was introduced to the group by Col. William H. Evans, Long Beach home builder, who began guaranteeing homes a year ago in the last unit of his Lincoln Village.

The National Association of Home Builders is studying the idea, with the possibility of combining it with a standardized trade mark.

The national interest in warranties spotlights the activities of Morris W. Turner of the M. W. Turner Co., realtor-builders of Tulsa. Mr. Turner first began supplying written guarantees for his homes about 14 years ago, and his guarantees were for 10 years.

"I know from experience," Mr. Turner last month told the Journal, "that a trade mark and warranty are important. We started out in 1935 with a 10 year warranty,

and in pricing our houses at odd figures, arrived at by adding exactly 10% profit above all costs of production and marketing, we also included the sum of \$50 for servicing the houses over the period covered by the guarantee. In the years the plan was in operation we have found that it costs slightly over \$25 per house to provide this servicing. More than 95% of our customers were very reasonable and most appreciative of our co-operation. Most of these homes have been resold by our brokerage department from two to four times. We have also found that folks do not even request the written warranty any more, but take it for granted that if it's a Turnerbilt Home they have protection."

In developing his idea of a trade mark, Mr. Turner distributed a special folder entitled, "Seven-fold Security," which briefly described the Turnerbilt house, and emphasized the importance of the nationally known brand names which were used in all Turnerbilt Houses.

"Our warranty is nothing radical or particularly new," Mr. Turner made clear in an interview describing his plan published in National

Real Estate and Building Journal in November, 1944. "It covers nothing we have not been saying and doing for 20 years, but it is an effective means of letting folks know about our quality and service and our interest in their problems. We have had only a very few unusual requests for service. Plaster cracks were one of the most common complaints, and we soon met that situation by using a system of application which did not result in cracked walls. We offer to take back any home we have built if the purchaser is dissatisfied, if we feel their claims are sincere, but we have not had to take any back under such circumstances."

The warranty guarantees that the house in question is "free from defects in material or workmanship not common to the grade type of materials used therein." It sets forth that the Turner company agrees "to replace or repair any such defects in the material and workmanship occurring under ordinary use and care at any time within ten years from the date hereof, excepting natural wear and tear, and loss or injury caused wholly or in part by the elements."

Your Responsibility in Establishing Fair Values

The owner, seller, lender . . . all have a stake in the value of property. But the responsibility of establishing a fair value is in your hands. Should you beat down the asking price of a greedy owner? Should you suggest an unreasonable purchase to an unsuspecting buyer? How can you most certainly appraise properties that will protect your clients and the future prosperity of your business?

By **STANLEY L. McMICHAEL***

ONE of the puzzling problems encountered in the real estate field is that, despite the fact that endless efforts have been made to solve it, the difference between price and value has not been satisfactorily adjusted.

We constantly find property owners attempting to establish and enforce prices that are entirely out of line with values such as competent real estate appraisers arrive at through valuation procedures.

Are buyers justified in paying some of the excessive prices for old properties now available? To answer this one must consider the attitudes and interests of the lender, owner, buyer, and broker.

From the standpoint of the lender, excessive prices for old properties are not justified. Most real estate loans are now made from 10 to 20 years. What may happen during the next decade or two may radically change the market value of the property involved. The interest of the lender is distinctly a long term one and, despite the fact that his loan is amortized, he must be prepared to face a declining market before the loan is fully repaid.

The attitude of the owner is, naturally, that he should get all the traffic will bear. The owner always seeks the last cent he can get and often defeats his own best interests in the matter by such insistence because it forces him to go on owning and maintaining property which is not advancing as rapidly in value as the charges imposed for interest and maintenance.

* Mr. McMichael, author of some 21 books on real estate, eight of which are currently being distributed, has moved from Hollywood, California, to Santa Barbara where he will continue to operate his business known as The Stanley McMichael Organization.

Is the buyer justified in paying an excessive price some owner may demand? Of course, it depends a great deal on his need. The buyer is often dependent upon his broker for advice as to honest and reasonable value. He is usually woefully ignorant of this subject, although it is sometimes amazing the wisdom a prospective purchaser will acquire after he has been in the market for a few weeks. He often gets a revealing slant on relative values and occasionally loses confidence in his broker if urged to purchase at unreasonably inflated prices.

What is the broker's responsibility in establishing fair value? Should he seek to beat down the seller's price and secure a deal more advantageous to the buyer? Should he seek to uphold unreasonable demands on the part of the seller because he may not otherwise have listings for sale? Or should he try to bring the seller and buyer together on a fair and equitable basis and endeavor to establish a justifiable price for the property involved?

One answer to this problem is that real estate brokers must become better versed in appraisal practices and employ them in listing and selling properties. It is axiomatic that "Property well listed is half sold." The best place for the broker to exert pressure is usually at the time of listing. This requires a knowledge of appraisal techniques . . . data and facts to convince the owner that he is asking too much.

I never ask an owner what he wants for his property. I get all the information available, except price, and if I think the property is salable I proceed to examine it carefully, establish current land value for the lot, measure and examine the building, ascertain advantages and disadvantages. Then I make an appraisal, keeping in mind

the present market, how much a purchaser would be justified in paying for it, whether or not I would be willing to pay that price myself for that particular property.

In this manner I build up a price structure which should sound reasonable to the seller and one which he may find considerable difficulty in dodging when agreeing to a final sales price. This procedure at least gives a basis for fair consideration as contrasted with the owner's idea of getting all the market will bear. Finally, if I cannot list the property at a price I can justify I just don't agree to try and sell it.

A broker with a fair operating knowledge of appraisal practices will find this method will justify its use. He will find that the seller will have more confidence in his judgment in establishing a sales price. This practice will result in securing more salable listings and consequently result, ultimately, in more sales. The broker's first job, therefore, is selling the property owner. Dealing with an eventual buyer will then be much easier later on.

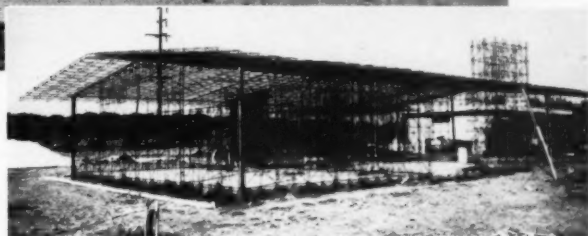
To acquire a knowledge of appraising real estate one must become familiar with specific land values, current building costs, and learn how to process them into an appraisal report. A broker should seek to constantly keep in touch with these two important factors. He should be familiar with all sales and ascertain what the land sold for and what the value of the building was in the equation. Too many brokers, and appraisers as well, are prone to be satisfied with merely guessing at values instead of having their opinions reinforced with a broad knowledge of current sales.

It is against the eventuality that a recession may occur that the broker and the appraiser should set his sights.



Either the "gunite" process or usual pouring methods can be used to apply concrete to the two-bedroom homes. Material is a mixture of cement and a light aggregate. Completed houses sell for about \$8.50 per square foot.

Framework of the houses is pencil steel. When floor slab is hardened, steel panels are set flush with slab in a trench 14 inches deep, around which cement is poured. After roof is laid, windows and doors are cut, conduits installed.



A Home a Day By Concrete-Fabrication

• Speedily built homes for \$8.50 per square foot



WALLS and foundations of four-room, 1800-square foot houses are being built in one working day by an experienced crew in Hughston Meadows, new housing development of Hughes Brothers, Los Angeles.

The house pictured here is among the first of 200 to be built at the project by a concrete-fabrication process. Fabricated pre-assembled panels, manufactured from pencil steel by the Steel Building Corporation, form the framework of the houses.

The walls, partitions and roof are of Portland cement intermixed with a light aggregate known as Fisco Dixalite which weighs one-fourth the amount of sand. Pumice,

diatomaceous earth, desert or coal cinders have been used for the same purpose.

After doors and windows are cut from the panels according to plan, the cement mixture is applied by the "gunite" process. Plywood panels are locked inside the framework, and the mixture shot against them. After hardening, the panels are removed, the interior walls sanded and painted. The "gunite" method requires nine hours work for a crew of nine men. However, steel panel framework can be used with a regular pouring operation.

According to the builders, any basic floor plan as well as any type material . . . stucco, wood, brick, or adobe . . . may be used in this

kind of construction with a cost comparable to that of a conventionally built home of like size. The dwellings are said to be fire, rodent, termite, and sound-proof.

The house shown sells for about \$8.50 a square foot, contains a living room, two bedrooms, a den, bath, and kitchen. All the main rooms are served by a single hall. A dining alcove overlooks the stone-flagged, covered terrace, patio, and barbecue.

Dutch Boy products are used for decoration, and Caliwool for floor coverings. The roof is waterproofed with Standard asphalt emulsion. Features include radiant heat in the concrete floor, air conditioning, and a touch plate electric system.

Redecorating With Resin Emulsion Finishes

• A discussion of resin-emulsion finishes and their practical advantages in property redecoration

By K. Y. BENSON
The Sherwin-Williams Co.



OF course, you like to make money, so I warn you, make no wager with your painter. I learned the hard way. I fell in the painter's trap and wagered that he couldn't paint a wall quicker than he could wash it.

I saw two identical walls in a room used as a test. I kept the time and paid off the painter. The painter with whom I wagered provided that "new look" with one-coat, fast-drying resin-emulsion finish quicker than a competing painter washed the second wall.

That simple test, I believe, is partial evidence why an increasing number of landlords have turned to resin-emulsion paints in seeking a practical and economical answer to the problem of decorating their premises.

Despite the fact that the resin-emulsion finishes have set an all-time record for paint sales, there has been some confusion both in and out of the paint trade as to just what this new type paint really is — how it compares with the so-called conventional oil paints — how widely it can be used.

Actually, resin-emulsion paint, known to consumers by various

trade names (Kem-Tone, Texolite, Spred, Speed Easy, Sero-Tone, etc.) is a chemically evolved material that is one of the most amazing developments to come out of the paint research laboratory in years.

The use of water for thinning resin-emulsion paints makes it possible to give the finish the same general performance characteristics as conventional flat oil paints. Whether flat conventional wall paint or the new oil emulsion paint is used, the film on the wall is just the same. In any case, after the thinning agent (water, turpentine or solvent) has evaporated, the film remaining consists simply of binder, pigment and color. And it is these three things that impart the beauty and durability that provide the long-lasting "new look."

From the standpoint of the income-property owner, the following factors seem to have a bearing on his selection of resin-emulsion finishes for interior decorating work:

1. Low cost of material and economy of application.
2. Speed of doing the job.
3. Attractive finished appearance.
4. Low maintenance cost.

Economy of doing the initial job:

Top quality resin-emulsion paints give satisfactory coverage with a single coat over wallpaper, painted walls, plywood walls, wall-board fireplaces and brick interiors as well as basement walls. Before

painting, wall cracks should be filled with plastic patch, but no sizing or priming is necessary. And no paint was ever easier to apply. Even amateurs can expect good results, using either a four-inch brush or a handy roller-coater. The roller-coater, by the way, gives a stippled effect that so many decorators prefer.

Speed of application: One of the objections to painting has always been the muss and clutter that interrupts the household routine for four or five days during painting time. But, not so with the resin-emulsion finishes. The fact that they dry in little more than an hour makes it possible to finish an entire room and have the furniture back in place in the same day. Too, the use of water for thinning eliminates the eye-smarting turpentine odor that is the bane of some housewives.

Attractive appearance: Today resin-emulsion paints are furnished in a wide range of new popular shades that represent the color choice of the great majority of decorators. And, in fact, regardless of the room color scheme, chances are that one of the standard colors provided will precisely fit the motif.

The finished appearance of resin-emulsion paints gives a pleasing flat matte effect which is what most interior decorators recommend. This surface eliminates any tendency toward glare from lighting but the

(Please turn to page 253)

Sell Her a "Built-to-Order Kitchen"

By JACK LEWIS

ROBERT and Jack Winegard, operative builders of Des Moines, have hit upon a novel idea which they feel is helping to sell many of their newly constructed dwellings. They are selling the prospective lady of the house on a "built-to-order kitchen." Though the rest of the house is finished when shown to the prospective buyers, the kitchen is unpainted and undecorated, allowing them to plan it themselves before the builders go ahead and complete their work.

While selling an uncompleted house may seem a negative selling point at first, the Winegardens feel that it is a novel idea in that they show the prospects pictures of various kitchens which they have already completed, or even show them kitchens in other homes which have been finished and sold. From this, the buyers are able to see what can be done with the bare interior and at the same time, get some ideas as to just how they would like to have the kitchen arranged.

The wife is able to tell them where she will want cabinets built, where the breakfast nook should be, where the sink and plumbing fixtures will best suit her.

When completing the "made-to-order" kitchen, the buyer's height is taken into consideration and all built-in cabinets, tables, sinks, and other fixtures are completed at levels chosen by the buyer.

The kitchen, the housewife's own private castle, can be decorated to suit her specific taste in this way, too. Her satisfaction with the new home and consequently with the builders will be increased if she is able to use the colors and decorating schemes that are her personal preference.

When showing the new houses, the Winegard brothers usually take along a floor plan and draw into the kitchen plan the approximate positions of where the prospects would like to have fixtures located. One of them also writes down pertinent information as to the color scheme desired in decorating the kitchen. Then, when and if the prospect decides to buy, all necessary information is on file,



Winegard Brothers believe too many wives come into newly purchased homes to find that the kitchen is not suited to them. In the case of tall women, built-in fixtures are often too low, while short housewives sometimes find the opposite true. Here, Jack Winegard points out that cupboards were built to new owner's specifications



Robert Winegard takes notes as a prospective buyer shows him where she would like to have the sink and drainboard. Sales are consummated, the Winegard Brothers say, by cooperating with prospective purchasers and allowing the future lady of the house to arrange her own kitchen, make other suggestions concerning decoration

ready and available for the carpenters, cabinet-makers, and painters so that they can go ahead with the final completion, allowing the new home owners to move in within a matter of a few days if they like.

Bob and Jack Winegard feel that the extra effort taken in hand-

ling their housing project in this manner has paid off several times over. Cooperating with housewives on the kitchen-to-order plan has, they say, resulted in quicker sales and a great deal of good word-of-mouth advertising, the effect of which cannot be measured.

THE LAW SAYS!



Want to speculate on the market without putting up any money? If you're a lessee, it's easy. Get an option to buy the premises. But what does the court say when a property gains spectacularly in value, and the lessor contests your option? And what is the law on leases that contain no provision for destruction of the property by fire? Is the lease discharged, or must the lessee continue rent?

A SHREWD lessee will always try to get an option to buy the premises. Even if he has no intention of buying them, it is a means of speculating on the market without putting up any money, and without risking any money. It is a game of heads I win, and tails you lose. And it is not always difficult to get an option. If the option price is more than the market value of the property, an easygoing lessor will say to himself, "What's the difference; if I get that price for my property I'll be lucky."

The case of *Keogh vs. Peck*, 316 Ill. 318, illustrates my point. The lease involved the premises at the southwest corner of Ohio and Pine Streets. At the time of the lease the premises were worth \$9,000, and the lessee got an option to buy

them for \$10,000, and the lessor smiled and said to himself, "I can never go wrong on that." But he could, and he did. In 1917, the Michigan Avenue improvement went through. The name of Pine Street was changed to Michigan Avenue, and the lessee woke up to find that he had an option to buy one of the most desirable locations outside of the Loop for a measly little \$10,000. And he exercised his option.

The lessor resisted him saying that at the time of the making of the contract neither of the parties had in contemplation the change in conditions, and that therefore specific performance should not be awarded. But the court said: "Where the parties are competent to contract and enter into a con-

By **GEORGE F. ANDERSON**

tract fairly and understandingly, with the wisdom or folly of their contract, made for a consideration and without fraud, courts have no concern . . . The object of courts of equity, as well as courts of law, is the enforcement of contracts rather than their evasion, and where a valid contract exists for a sale of land a court of equity will enforce it as a matter of right where it was fairly and understandingly entered into and no circumstances of fraud or oppression appear . . . In considering the fairness or hardship of a contract the usual rule is to decide those questions with reference to the time the contract was made, unless the delay in carrying it out is caused by the person seeking performance. The mere fact that the value of the property contracted for has increased or diminished since the contract was executed ordinarily will not warrant a refusal to carry out its terms, in the absence of circumstances indicating fraud or bad faith."

EVERY form of a lease available has a provision in it with reference to fire. If it has not, and the lease describes the "premises," such as "5940 Evans Ave.," and the building is destroyed by fire, the tenant will have to continue paying rent to the end of the term, but if the lease only describes the building such as the "building at 5940 Evans Ave." the lease will probably be discharged under the principle that the destruction of the subject matter discharges a contract.

In the case of *Morgan vs. Bergin*, 111 App. 313, the court said: "Appellees contend that their obligation is not determined by this rule, because they insist that the lease in question was not a lease of the land, but of the building only. If there is any force in their contention or principle, it is not applicable here, as the lease by express terms, includes the land, describing it as the north 22½ feet of the east half of Lot 1, block 2."

The unrealistic idea being that if the tenant leases the lot, and the building burns down, he can carry on his home or his business on the vacant lot.

If the lease provides that the lessee is surrendering possession of the premises in the same condition that he received the same, excepting for wear and tear, he would probably be required to rebuild.

NAREB Institutes

Their Aims and Activities

THE work of NAREB Institutes covers a wide range of real estate activities . . . from courses in urban appraisal to educational campaigns for uniform zoning laws. Founded on certain well-defined principles, these NAREB Institutes have plans for 1949. As a guide to what has and is being done by these organizations, the JOURNAL offers the following descriptive summary.

The Society of Industrial Realtors

The Society of Industrial Realtors is a national organization of realtors specializing in the purchase, sale, lease, and management of industrial plants and plant sites.

The Society's 300 members are concentrating on a national campaign in 1949 to encourage zoning that will permit the construction of efficient plants in their logical location. Protection of land zoned as "industrial" against encroachment, particularly along valuable railroad right-of-ways, is being emphasized by a special national committee. The Society is also giving attention to the national distribution of information concerning the industrial expansion of particular industries.

National Institute of Real Estate Brokers

Acting as a clearing house for the ideas of realtors, the Brokers Institute will bring to its 1949 members a bulletin service which incorporates a membership roster, a broker's digest, ideas on selling, and a chain store directory. A membership letter which analyzes current market conditions, and a research division which can be called on to solve brokerage problems will also be available to members of the Institute.

Highlight of the Brokers Institute's '49 program will be the commercial property clinic to be held in conjunction with the Chicago meeting of the Board of Governors in May.

National Institute of Farm Brokers

The purpose of the Institute is to assist realtors who are actively engaged in farm brokerage to a better understanding of their mu-

tual problems. Through combined effort, the Institute seeks to raise professional standards, further a system of mutual inter-state listing, and standardize commissions.

The American Institute of Real Estate Appraisers

In its 18th year, the Appraisal Institute announces a membership of more than twelve hundred, with 500 pending applications. The Institute's 1949 program includes a revision of its case-study courses, the publication of Volume II of "Appraisal Reporting Technique," expansion of the editorial program of the Appraisal Journal, and the reprinting of its "Handbook for Appraisers."

Three education conferences will be held during 1949, and the first of five A.I.R.E.A. \$1000 scholarships will be given this year.

Women's Council

Among the extensive activities of the Women's Council this year will be the inauguration of a course study adaptable to local specialization, an effort to encourage real estate boards to accept women as members, and a campaign to place a woman chairman on each local board where there is not a Women's Council.

An over-all plan to encourage women to participate in the public affairs of their cities and local organizations will be launched by the Council during the year.

The Secretaries Council

The Secretaries Council is composed of the executive officers and volunteer secretaries (where no officers exist) of real estate boards and state associations.

The Council is organized to improve the training and efficiency of secretaries to the end that boards and state associations may be better served. The educational aims of the Council are promoted through regional conferences, an annual school of board administration, a monthly Council Digest, and general conferences of members. With a present membership of more than four hundred, the Council invites participation in its activities by the secretaries of all boards of NAREB.

Institute of Real Estate Management

The Institute's 900 members are pledged to render honest service to tenant and landlord alike, advance the standards of real estate management in general, and promote public understanding of what the emblem of Certified Property Manager means in thorough property administration.

To qualify for CPM title under the Institute's standards, an applicant must have had three years experience as a property manager, two years (or a college equivalent) in the real estate field, and subscribe to the organization's code of ethics.

Minimum House

(Continued from page 30)

are placed 16 inches on center, spanning the narrow dimension on the wings. The joists are spiked into a girder header of double 2 x 8's nailed and glued. Joints of the girder members are staggered.

In the center part of the house, floor construction is a special joist, girder, and box construction.

The 8-foot walls are framed with 2 x 4's, covered with half-inch 4 x 12-foot sheets of Sheetrock, foiled back with recessed edges. The stud space has Type 4 Infra insulation and 2½-inch plain fibre glass wool insulation batts installed next to the Sheetrock. Interior walls are painted with U.S.G. Texolite.

Ceiling and roof framing is of special truss design of No. One 2 x 4's. Trusses have nailed and glued gussets at each end on each side. The ceiling, sheathed with Sheetrock, has Infra insulation applied over four inches of Owens-Corning fibre glass wool batts.

Four by eight-foot sheets of Teckwood, product of U. S. Plywood, are used for roof sheathing and applied parallel to the truss members. Finish roofing is a six-inch-wide aluminum siding applied directly to the trusses. Aluminum siding, painted with a finish developed by Minnesota Mining and Manufacturing Company, is also used for the exterior walls. No sheathing is used for exterior walls.

End wall windows in the house are simple fixed sash of Thermopane, held in place by stops. Side wall windows of the ribbon or transom type are metal with inside screens.

Westinghouse wiring, accessories and materials are to be used. Plug-In Strips, made by National Electric Products, are planned for all rooms.

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President of SC



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President of WC

SUMMARY BY STATES

State	Number Boards	Active Members	State	Number Boards	Active Members
Alabama	6	268	New Jersey	40	1675
Alaska	1	11	New Mexico	5	155
Arizona	12	224	New York	39	2918
Arkansas	28	343	North Carolina	23	492
California	120	9317	North Dakota	5	82
Colorado	15	706	Ohio	66	2628
Connecticut	19	583	Oklahoma	24	604
Delaware	2	36	Oregon	22	875
District of Columbia	1	260	Pennsylvania	44	2042
Florida	47	1416	Rhode Island	2	127
Georgia	8	256	South Carolina	12	227
Hawaii	1	140	South Dakota	5	86
Idaho	10	195	Tennessee	7	329
Illinois	47	2384	Texas	54	1663
Indiana	32	1179	Utah	4	156
Iowa	52	865	Vermont	4	113
Kansas	25	683	Virginia	10	439
Kentucky	9	343	Washington	22	960
Louisiana	7	358	West Virginia	12	276
Maine	5	116	Wisconsin	20	709
Maryland	7	724	Wyoming	3	39
Massachusetts	24	1711	Canada	1	82
Michigan	33	1468	Cuba	—	2
Minnesota	38	635	Mexico	—	2
Mississippi	5	112	Panama	—	1
Missouri	25	1374	Philippine Islands	1	35
Montana	6	109	Puerto Rico	—	6
Nebraska	14	408	South America	—	1
Nevada	2	57			
New Hampshire	4	91			
				1,030	43,096



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Richard Seltzer
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Annual Roster Section

THE Real Estate Board is to the realty profession what the Bar Association is to the lawyer and the Medical Association is to the doctor. It is a force for good. It is a force for betterment of its practitioners and the public they serve. In such an association there are crystallized the rules of conduct, the guides and the standards of stern discipline, which proclaim to the community the sense of integrity and the high qualities and ideals which you demand and which characterize the service of men of good will engaged in an honorable profession."

— Justice Frankenthaler, New York Supreme Court



NATIONAL ASSOCIATION OF REAL ESTATE BOARDS

1737 K Street, N. W.
Washington 6, D. C.

22 West Monroe St.
Chicago 3, Ill.

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1947—Morgan L. Fitch, 7915 Exchange Ave., Chicago, Ill.
1948—Hobart C. Brady, Biting Building, Wichita, Kansas.
* Deceased.

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Executive Secretary, Women's Council: Mary O'Brien.
Director, Research and Surveys: Pearl Janet Davies.
Director, Department of Information: C. M. Jones.
Executive Assistant and Washington Office Manager: Dixie Duke.
Assistant Treasurer: Loreta Keough.
Chicago Office Manager: Walter O. Carlson.
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 Herbert U. Nelson, Washington, D. C., Executive Vice President, NAREB.

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 E. L. Faustet, Little Rock, Arkansas.
 H. J. Fitzgerald, Evansville, Indiana.
 Laura Hale Gorton, Glastonbury, Connecticut.

Robert S. Grogan, West Bend, Wisconsin.
 James H. Hearn, Tucson, Arizona.
 Hubert J. Hesse, Detroit, Michigan.
 Charles M. Hilleary, Hutchinson, Kansas.
 A. Jones Hobbs, Spartanburg, South Carolina.

Charles E. Horner, Pittsburgh, Pennsylvania.
 George R. Irvine, Mobile, Alabama.
 Charles E. Joern, La Grange Park, Illinois.
 G. Gunley Jordan, Columbus, Georgia.
 Mary L. Kavanagh, Lewiston, Maine.
 S. Denny Kolb, Salisbury, Maryland.
 Henry V. Koons, High Point, North Carolina.
 Ambrose P. McCoy, Pawtucket, Rhode Island.

Harvey C. Miller, Wheeling, West Virginia.
 Harold L. Niles, Boston, Massachusetts.
 J. B. Pfister, Terre Haute, Indiana.
 Donald T. Pomeroy, Syracuse, New York.
 O. G. (Bill) Powell, Des Moines, Iowa.
 Ben Schlossberg, Jersey City, New Jersey.
 Charles B. Shattuck, Los Angeles, California.
 Milton M. Strouse, Harrisburg, Pennsylvania.
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 Waverley Taylor, Lexington, D. C.
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 Morris W. Turner, Tulsa, Oklahoma.
 Henry G. Waltemade, Bronx, New York.
 Joseph S. Wishart, Lincoln, Nebraska.
 Calvin K. Snyder, Washington, D. C., Sec'y.

NOMINATING COMMITTEE

Hobart C. Brady, 1002-5 Biting Building, Wichita 2, Kansas.
 Robert Jemison, 221 N. 21st St., Birmingham, Alabama.
 Van Holt Garrett, 201 Security Bldg., Denver, Colorado.
 Ward A. Smith, 109 S. 10th St., Tacoma 2, Washington.
 Henry S. Miller, 406 Southland Life Bldg., Dallas 1, Texas.
 Dallas F. Bassett, 201 W. Fort St., Detroit 26, Michigan.
 David D. Bohannon, 859 San Mateo Drive, San Mateo, California.
 John W. Lake, 304 86th St., Brooklyn 9, New York.
 Hugh C. Michels, 105 W. Madison St., Chicago 2, Illinois.

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 Clarence Turley, 1304 Ambassador Bldg., St. Louis 1, Mo.
 Ben Schlossberg, 896 Bergen Ave., Jersey City 6, N. J.
 John McC. Mowbray, 4810 Roland Ave., Baltimore, Maryland.
 Matthew Ely, 76 William St., New York 5, New York.

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 W. S. Wagley, Alexander Bldg., Abilene, Texas.
 Lowell M. Baker, 301 Mohawk Bldg., Spokane, Wash.
 Burke C. Payne, Guar. Trust Co., 28 Monroe St., Phoenix, Arizona.
 W. L. Cooper, 926 Military St., Port Huron, Mich.
 Kenneth Keyes, Biscayne Bldg., Miami 32, Florida.
 Amos Hewitt, 205 Church St., New Haven 10, Conn.
 Ward A. Smith, 780 Commerce St., Tacoma 2, Wash.
 Alton Maxim, 465 Congress St., Portland, Maine.
 Miller Nichols, 310 Ward Parkway, Kansas City 2, Mo.
 Joseph Lund, 8 Newbury St., Boston, Mass.
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COMMITTEE ON EDUCATION

Chairman: Leland P. Reeder, 323 N. Beverly Drive, Beverly Hills, Calif.
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LICENSE LAW COMMITTEE

Chairman: Philip N. Arnold, 123 S. Broad St., Philadelphia 9, Pa.
 Secretary: Robert Semenov, 603 Berger Bldg., Pittsburgh, Pa.

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Chairman: C. Arnel Nutter, 509 Cooper St., Camden, N. J.

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Chairman: Walter S. Dayton, 41-11 Bell Blvd., Bayside, N. Y.

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Chairman: Ward C. Gifford, National Fidelity Life Bldg., Kansas City, Mo.

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Chairman: A. I. Madden, 224 Insurance Exchange Bldg., Des Moines 9, Iowa.

COMMITTEE ON ANALYSIS OF ORGANIZATION

Chairman: Philip W. Kniskern, 20 So. 15th St., Philadelphia 2, Pa.

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 Great Lakes Region—George T. Whelden, 705 Union Title Bldg., Indianapolis, Ind.
 North Central Region—E. W. Bedford, 310 Electric Bldg., Omaha, Neb.
 South Central Region—Clarence M. Turley, 1304 Ambassador Bldg., St. Louis, Mo.
 Southwest Region—Ralph B. Wright, 1 Box 1768, Salt Lake City, Utah.
 Northwest Region—Wilbur J. Fallon, 521 Park Bldg., Portland, Oregon.

GOVERNING COUNCIL

Term Expiring December 31, 1951
 Robert H. Armstrong, 12 E. 41st St., New York 17, N. Y.
 George Becker, 39 S. LaSalle St., Chicago 3, Illinois.
 E. W. Bedford, 310 Electric Bldg., Omaha, Nebraska.
 Henry Bunker, Central Trust Co., 3 W. 4th & Vine Sts., Cincinnati, Ohio.
 Wilbur J. Fallon, 521 Park Bldg., Portland, Ore.
 E. Herbert Gilg, 803 Grogan Bldg., Pittsburgh, Pa.
 Earl J. Hefer, 530 Lincoln Road, Miami Beach 39, Florida.
 David L. Montanna, 717 Van Noy Bldg., Los Angeles, California.
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 George Sexauer, 600 Dime Bldg., Detroit, Michigan.
 Wallace W. True, 531 Broadway, Brooklyn, New York.
 Clarence W. Turley, 1304 Ambassador Bldg., St. Louis, Mo.
 Ralph B. Wright, Box 1768, Salt Lake City, Utah.

Term Expiring December 31, 1950
 Paul W. Adams, Box 448, San Antonio, Texas.
 Watson A. Bowes, 502 California Bldg., Denver 2, Colo.
 F. J. Dietrich, Jr., Box 1769, Stockton, Calif.
 Robert L. Free, Park Bldg., Cleveland, Ohio.
 George Goldstein, 810 Broad Street, Newark, N. J.
 Franklin Hanzhof, 14 Park Place, Newark, N. J.
 S. Edwin Kardin, 90 Broad St., New York, N. Y.
 Walter R. Kuehnle, 22 W. Monroe St., Chicago 3, Ill.
 Paul C. Maddox, 506 Standard Bldg., Atlanta, Ga.
 John W. Murphy, 1720 Commerce St., Dallas, Texas.
 J. Trumpp Streng, Mass. Mutual Life Ins. Co., Springfield, Mass.
 John J. Wagner, 718 3rd Ave., S. E., Cedar Rapids, Iowa.
 George T. Whelden, 705 Union Title Bldg., Indianapolis, Ind.

Term Expiring December 31, 1949

William H. Ballard, 45 Milk Street, Boston 7, Mass.
 Hobart C. Brady, 1002 Biting Bldg., Wichita 2, Kansas.
 Web C. Brown, 118 E. 8th St., Chattanooga, Tenn.
 Fred L. Chapman, 519 Marquette Ave., Minneapolis 2, Minn.
 Fred W. Darnell, 807 Second Ave., Seattle, Washington.
 Thomas G. Grant, 713 McKinney Bldg., Tulsa, Okla.
 Frank D. Hall, 51 E. 42nd St., New York, N. Y.
 F. Burt Hulting, 41 Sulter St., San Francisco 4, Calif.
 C. Harry Johnson, Packard Bldg., 15th & Chestnut Sts., Philadelphia, Pa.
 J. Earl Miller, Miller Bldg., Geneva, Ohio.
 F. Paul Morgan, 45 Milk St., Boston 9, Mass.
 Albert A. Murrer, 429 Diamond St., Pittsburgh, Pa.
 J. Wallace Paletou, 714 Union Street, New Orleans, La.

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 Boyd T. Barnard, Lincoln-Liberty Bldg., Philadelphia, Pa.
 Herman O. Walther, 65 W. Jackson Blvd., Chicago 4, Ill.
 John C. Tredwell, 41 Park Row, New York City, N. Y.
 Charles B. Shattuck, 2510 S. Vermont Ave., Los Angeles, Calif.

Representative of NAREB on Governing Council

H. Clifford Banks, Investment Bldg., Washington 5, D. C.

NATIONAL INSTITUTE OF REAL ESTATE BROKERS

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 Recording Secretary: William J. Campbell, 300 Bryant Bldg., Kansas City, Mo.

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 Calif., Nev., Hawaiian Islands, Philippine Islands—Willard L. Johnson, 229 Kearny St., San Francisco, Calif.
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 Ky., N. C., S. C., Tenn., Va.—W. W. Brooks, 326 S. Sixth Ave., Louisville, Ky.
 Ill., Ind., Wis.—T. Lorin Driscoll, 3754 N. Illinois St., Indianapolis, Ind.
 Ariz., Colo., N. Mex., Utah, Wyo.—H. I. Morse, 125 N. Second Ave., Phoenix, Ariz.
 Conn., Me., Mass., N. H., R. I., Vt., Que.—J. M. Couette, 1710 Massachusetts Ave., Lexington, Mass.
 N. Y., N. J., Lillian R. Moebus, 1311 Union St., Brooklyn, N. Y.
 Del., D. C., Md., Pa., W. Va.—Albert C. Hofrichter, 2 E. Lexington St., Baltimore, Md.
 Fla., Ga., Miss., Cuba—Thad E. Murphy, 488 Cherry St., Macon, Ga.
 Texas, Panama, Puerto Rico—Henry S. Burns, 405 Southland Life Bldg., Dallas, Texas.
 Mont., Ore., Wash., Alaska, Alberta, Br. Columbia—R. J. Burns, 306 Mohawk Bldg., Spokane, Wash.

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 John J. Wagner, Cedar Rapids, Iowa.
 W. L. Cooper, Port Huron, Mich.
 F. Poche Waguespack, New Orleans, La.
 Stewart B. Matthews, Chicago, Ill.
 Daniel F. Sheehan, St. Louis, Mo.
 George E. Walker, Des Moines, Iowa.

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Term Expiring December 31, 1951
 Harry Draa, 510-515 Gr. Rapids Natl. Bk. Bldg., Grand Rapids, Mich.
 Lillian R. Moebus, 1311 Union St., Brooklyn, N. Y.
 Robert B. Collins, 224 East Fourth St., Tulsa, Okla.
 Alton T. Maxim, 465 Congress St., Portland, Me.
 Harrison L. Todd, 2623 Westfield Ave., Camden, N. J.
 Wm. J. Campbell, 300 Bryant Bldg., Kansas City, Mo.
 Win S. Couette, 1710 Massachusetts Ave., Lexington, Mass.
 Maxwell Gooden, 200 Bankers Securities Bldg., Philadelphia, Pa.
 Edward A. Sandler, 921 Baltimore Ave., Kansas City, Mo.
 Chas. J. Mayher, 2204 Fannin, Houston, Texas.

Thad E. Murphy, 488 Cherry St., Macon, Ga.
 Henry H. Robinson, Hurt Bldg., Atlanta, Ga.
 Frank McBride, Jr., 913 Eighth St., Sacramento, Calif.
 Dick Hall, Sixth at Campbell, Tucson, Ariz.
 R. J. Burns, 306 Mohawk Bldg., Spokane, Wash.

Term Expiring December 31, 1950

W. W. Brooks, 326 S. Sixth St., Louisville, Kentucky.
 Carl R. Varnum, 1020 Sixth Ave., Huntington, W. Va.
 Fred B. Mitchell, 1422 Sixth Ave., San Diego, Calif.
 E. W. Rudert, 711 Washington Rd., Pittsburgh, Pa.
 Chas. J. Fietch, 925 A Fort St., Honolulu, Hawaii.
 H. I. Morse, 125 N. Second Ave., Phoenix, Ariz.
 Edward S. Reque, 110 Main St., West Chicago, Ill.
 Henry J. Wojcik, 1400 W. Forest Home Ave., Milwaukee, Wis.
 Stewart L. Grebe, 124 S. LaBrea Ave., Los Angeles, Calif.
 Floyd G. Dana, 7465 Vincennes Ave., Chicago, Ill.
 George Wietersen, 804 Ford Bldg., Detroit, Mich.
 T. Lorin Driscoll, 3754 N. Illinois St., Indianapolis, Ind.
 Willard L. Johnson, 229 Kearny St., San Francisco, Calif.
 W. L. Cooper, 926 Military St., Port Huron, Mich.
 Near Weigand, 202 Market St., Wichita, Kans.

Term Expiring December 31, 1949

Louis Laronge, 300 Hippodrome Bldg., Cleveland, Ohio.
 W. Max Moore, 1725 California St., Denver, Colo.
 C. E. Spring, 4289 Sheridan Ave., S., Minneapolis, Minn.
 Henry S. Miller, 405 Southland Life Bldg., Dallas, Texas.
 William M. Means, 60 Broad St., Charleston, S. C.
 George E. Walker, 709 Grand Ave., Des Moines, Iowa.
 Walter S. Dayton, 4111 Bell Blvd., Bayside, N. Y.
 Wm. J. Davis, 569 Main St., Laconia, N. H.
 Preston Cooke, 8 E. Broad St., Columbus, Ohio.
 Philp M. Bea, 3723 Wilshire Blvd., Los Angeles, Calif.
 Eugene C. Fritz, 405 W. Church St., Knoxville, Tenn.
 Jay L. Hearin, Tampa Theatre Bldg., Chicago, Ill.
 Donald F. Moore, 7748 S. Ashland Ave., Chicago, Ill.
 Edmund D. Cook, 190 Nassau St., Princeton, N. J.
 Albert C. Hofrichter, 2 E. Lexington St., Baltimore, Md.

PAST PRESIDENTS

1923—Howard Whitcomb, 52 Brimmer St., Boston, Mass.
 1924—W. H. Johnson, Grand Rapids, Mich. (Deceased).
 1925—Harry Lutter, 919 Gravier St., Orleans, La.
 1926—W. B. Leedy, Birmingham, Ala. (Deceased).
 1927—Parker Webb, 45 Milk St., Boston, Mass.
 1928—Frank L. McNesey, Athletic Club Bldg., Dallas, Texas.
 1929—Mark Levy, 22 W. Monroe St., Chicago, Ill.
 1930—Mark Levy, 22 W. Monroe St., Chicago, Ill.
 1932—Newton C. Farr, 111 W. Washington St., Chicago, Ill.
 1933—H. Clifford Banks, Investment Bldg., Washington, D. C.
 1934—Cyril R. DeMara, 372 Bay St., Toronto, Ont., Canada.
 1935—Guy S. Greene, Detroit, Mich. (Deceased).
 1936—Robert B. Whitaker, 925 59th St., New York, N. Y.
 1937—Kenneth S. Keyes, 234 Biscayne Blvd., Miami, Fla.
 1938—Stewart B. Matthews, 215 N. Dearborn St., Chicago, Ill.
 1939—Leroy Ackley, Los Angeles, Calif. (Deceased).
 1940—George Danziger, 822 Union St., New Orleans, La.
 1941—Donald T. Pomeroy, 327 Montgomery St., Syracuse, N. Y.
 1942—Frank C. Weens, 321 Grant Bldg., Atlanta, Ga.
 1943—Samuel T. Hall, 123 S. Broad St., Philadelphia, Pa.
 1944—Joseph Laronge, Hippodrome Bldg., Cleveland, Ohio.
 1945—Arthur S. Kirk, 307 Ninth St., Des Moines, Iowa.
 1946—F. Poche Waguespack, 812 Perdido St., New Orleans, La.
 1947—Daniel F. Sheehan, 6401 Manchester Ave., St. Louis, Mo.
 1948—John J. Wagner, 718 Third Ave., S. E., Cedar Rapids, Iowa.

Representatives of NAREB on Governing Council

Harrison Todd, 2623 Westfield Ave., Camden, N. J.

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Second Vice-President: Alfred Hunter, 166 No. Bell St., Shawnee, Oklahoma.
Secretary-Treasurer: Lowell Baker, 22 West Monroe St., Chicago 3, Illinois.

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Oklahoma, Mo., Kansas, Ark.—Lynn H. Beal, 336 Court Arcade Building, Tulsa, Oklahoma.
Col., Ariz., N. M., Utah, Wyo.—Carl Travis, 1771 Broadway, Boulder, Colo.
Ill., Ind., Wis.—Harold Sene, Dick Hotel Bldg., Waukegan, Ill.
Calif., Nev., H. I., P. I.—Ford Shaffer, 701 Main St., Woodland, Calif.
Idaho, Mont., Wash., Ore., Alaska—Orval Mason, 401 First Ave., So., Great Falls, Montana.
Mich., Ont., Ohio, Manitoba—G. L. Weber, 502 F. P. Smith Bldg., Flint, Mich.
Pa., Md., West Virginia, Del., D. C.—Charles Hupp, 114 No. Main St., Doylestown, Pa.

DIRECTORS

Term Expiring December 31, 1951

Ross Hutchinson, 300 So. Center St., Cambridge City, Indiana.
Art Stormes, 2070 Bird St., Oroville, Calif.
J. S. Miller, 1 W. Main St., Madison, Wis.
Russell Riales, Bluffville, Arkansas.
W. D. Davis, 1016 Baltimore Ave., Kansas City, Missouri.
Thomas M. Welsh, 805 Ninth St., Greeley, Colorado.

Term Expiring December 31, 1949

Mark Lee, P. O. Box 807, Visalia, California.
John M. Boland, San Carlos Hotel Bldg., Pensacola, Florida.

EXTRA DIRECTORS

(Chapter of 150 or more members)

Term Expiring December 31, 1949

John A. McKee, 317 Brix Bldg., Fresno, California.
Harold Holden, 801 Southern Surety Bldg., Des Moines, Iowa.

THE INSTITUTE OF REAL ESTATE MANAGEMENT

President: D. P. Ducey, 810 N. Main St., Pueblo, Colo.
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Great Lakes Region—Kenneth Draper, 530 Shelby St., Detroit, Mich.
Southeast Region—J. E. Hollenbeck, 108 S. Olive Ave., West Palm Beach, Fla.
North Central Region—Arthur S. Kirk, 509 Ninth St., Des Moines, Ia.
New England Region—Amos G. Hewitt, 205 Church St., New Haven, Conn.
Northwest Region—Victor H. Vine, 109 S. Tenth St., Tacoma, Wash.
Southwest Region—James M. Udall, 1680 N. Vine St., Hollywood, Calif.

1949 GOVERNING COUNCIL

Term Expiring December 31, 1951

A. T. Beckwith, 234 Biscayne Blvd., Miami, Florida.
H. Walter Graves, 8 S. 40th St., Philadelphia, Pa.
M. Jeffery Holbrook, 421 S. W. 6th St., Portland, Oregon.
Charles E. Hoover, P. O. Box 707, Huntington, W. Va.
Ben O. Kirkpatrick, 1225 Hunt Bldg., Tulsa, Okla.
Robert C. Nordblom, 50 Congress St., Boston, Mass.
Frank C. Owens, 521 Grant Bldg., Atlanta, Georgia.
Frank L. Woodward, 114 W. 10th St. Bldg., Kansas City, Mo.
Ruth C. Yelton, 618 Gunter Bldg., San Antonio, Texas.

Term Expiring December 31, 1950

Warner G. Baird, 215 N. Dearborn St., Chicago, Ill.
Howard Bliss, 600 Dime Bldg., Detroit, Mich.
Edmund D. Cook, 186 Nassau St., Princeton, N. J.
John Cotton, 524 B St., San Diego, Calif.
Arthur Eckstein, 377 Seventh Ave., New York, N. Y.
Carl A. Mayer, 1515 First Nat'l. Bank Bldg., Cincinnati, Ohio.

Philip M. Rea, 3723 Wilshire Blvd., Los Angeles, Calif.
Norbert S. Babin, 423 Kearney St., San Francisco, Calif.
Victor H. Vine, 109 S. 10th St., Tacoma, Wash.

Term Expiring December 31, 1949

Stanley W. Arnheim, 521 Wood St., Pittsburgh, Pa.
Henry G. Braumton, 8644 Wilshire Blvd., Beverly Hills, Calif.
Claude O. Darby, 301-5 F. P. Smith Bldg., Flint, Mich.
Ed Mendenhall, 116 W. Washington St., High Point, N. C.
William J. Porter, Jr., 904 Prudden Bldg., Lansing, Mich.
George W. Seiler, Jr., 23 S. Harrison St., East Orange, N. J.
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William Walters, 3923 W. Sixth St., Los Angeles, Calif.
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Charles F. Curry, 921 Baltimore Ave., Kansas City, Mo.
Delbert S. Wenzlick, 3658 W. Pine Blvd., St. Louis, Mo.
Durand Taylor, 93 Worth St., New York, N. Y.
Kendall Cady, 38 S. Dearborn St., Chicago, Illinois.

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2—E. B. Foote, 16 State St., Rochester 4, N. Y.
3—Waldorf Ringe, 1604 Girard Trust Bldg., Philadelphia 2, Pa.
4—William Kaplan, 7 S. Dearborn St., Chicago 3, Ill.
5—Lester J. Steele, Buhl Bldg., Detroit 26, Mich.
6—Chas. G. Miller, 8 Newbury St., Boston, Mass.
7—Fred L. Chapman, 519 Marquette Ave., Minneapolis 2, Minn.
8—Fred W. Darnell, Seattle, Wash.
9—Frederick B. Martin, 224 N. 4th St., St. Louis 1, Mo.
10—A. D. Hudson, 1225 Mercantile Bldg., Dallas 1, Texas.
11—Hunter A. Watson, 600 Dickinson Bldg., Norfolk 10, Va.
12—D. D. Watson, 1428 Franklin St., Oakland 12, Calif.

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Term Expiring December 31, 1951

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William A. Barstow, Baltimore, Md.
J. J. Harrington, Jr., Chicago, Ill.
Frederick A. Kimbich, Cleveland, Ohio.
C. M. Middlebrook, Hartford, Conn.
George D. Poe, Tacoma, Wash.
A. H. Burgess, Sand Springs, Okla.
H. Carlton Edwards, Kansas City, Mo.
Leroy D. Owen, Los Angeles, Calif.

Term Expiring December 31, 1950

E. M. Boerke, Milwaukee, Wisconsin.
Jay Hearin, Tampa, Florida.
David T. Houston, Newark, N. J.
Thomas R. Husten, Omaha, Neb.
Thomas McGaffey, Jr., Pittsburgh, Pa.
Charles G. Miller, Boston, Mass.
George B. Robeson, Camden, N. J.
Frank C. Stern, Chicago, Ill.
Charles E. Woodall, Houston, Texas.

Term Expiring December 31, 1949

J. S. Bradley, Toledo, Ohio.
R. Vernon Clark, St. Louis, Mo.
Harry W. Goodman, Louisville, Ky.
Barclay Ims, Denver, Colorado.
Roscoe Jarrett, Allentown, Pa.
George Kuhn, Indianapolis, Ind.
Fenton M. Parke, Buffalo, N. Y.
Clinton B. Snyder, Hoboken, N. J.
Charles Toyen, West Newark, N. J.

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Financial Secretary: Mrs. Kathryn Cowles, 36 Pearl St., Hartford 12, Connecticut.

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N. C., S. C., Ky., Tenn., Va.—Flora K. Tierney, 205 So. Fourth, Louisville 2, Ky.
Ill., Ind., Wis.—Mrs. Henny Mollgaard, 624 W. Burlington St., Milwaukee 10, Wis.
Okla., Kan., Ark.—Lorraine M. Kubs, 2831 No. Grand Blvd., St. Louis, Mo.
Ariz., N. M., Utah, Colo., Wyo.—Cora Lee Davis, 1053 Emerson St., Denver, Colo.
Maine, N. H., R. I., Vt., Mass., Conn., Quebec—Dorothy Escott, R.F.D. 1, Bridgeport, Conn.
Mich., Ohio, Manitoba, Ont.—Bertha Dietz, 3233 Observatory Road, Cincinnati, Ohio.
N. Y., N. J.—Mrs. Edward H. Lebein, 131 Mamaroneck Ave., Mamaroneck, N. Y.
Pa., Md., W. Va., Del., D. C.—Mrs. Hallie M. Kendall, 314 Duffy St., Charleston, W. Va.
Fla., Ga., Miss., Ala., Puerto Rico—Elizabeth B. Ainslie, 618 Lincoln Road, Miami Beach, Florida.
Texas, Louisiana—Mrs. C. C. Osenbaugh, 509 Richmond Ave., Houston, Texas.
Calif., P. I., Hawaii—Mrs. C. Nabel Mitchell, 206 W. Compton Blvd., Compton, California.
Ore., Wash., Idaho, Mont., Alaska—Cora E. Murney, 306 Corbett Bldg., Portland 4, Oregon.

GOVERNORS

Term Expiring December 31, 1951

Grace H. Carlin, 1311-13 Third Ave., So., Minneapolis, Minn.
Mrs. J. W. Yarnes, Miners National Bank Bldg., Wilkes-Barre, Pa.
Hazel M. Curnes, 1429 S. W. 14th Ave., Portland, Oregon.

Term Expiring December 31, 1950

Mrs. Helen R. Rankin, 216 So. Mansfield, Los Angeles 36, Calif.
Mrs. Hazel M. Standish, 1014 Berkshire, Ann Arbor, Mich.
Clara Barnett, 719 First National Bank Bldg., Memphis, Tenn.
Heleen G. Nixon, 800 Davis St., Evanston, Ill.

Term Expiring December 31, 1949

Mrs. Ruth Ulrich, Atlantic Bank Building, Jacksonville, Florida.
Mrs. Marion T. Cook, 917 Chapman Bldg., Portland, Maine.
Mrs. Charles Brennan, 507 Baronne St., New Orleans, Louisiana.
Cristina B. Nalag, 4500 Turnpike, North Bergen, New Jersey.
Sarah Rice, 440 South Broadway, Denver, Colorado.

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Treasurer: L. D. McKendry, Vice-President, Chicago Title & Trust Co., Chicago, Ill.
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William H. Ballard, 45 Milk St., Boston 9, Massachusetts.
Bobby T. Barand, 914 Lincoln-Liberty Bldg., Philadelphia 7, Pa.
Arthur W. Binns, 2206 Chestnut St., Philadelphia 30, Pa.
David D. Bohannon, 859 San Mateo Drive, San Mateo, Calif.
Ernest J. Bohn, Director, Regional Association of Cleveland, Housing Center, West Mall Drive, Cleveland 14, Ohio.
Cyril DeMara, 372 Bay St., Toronto, Canada.
Earle S. Draper, Suite 42, 1737 H St., N. W., Washington, D. C.
L. F. Eppich, 724 17th St., Denver 2, Colo.
Newton C. Farr, 111 W. Washington St., Chicago 2, Ill.
John W. Gallatelli, 42 E. Gay St., Columbus 15, Ohio.
Robert Gerholz, 2566 Altona St., Flint, Michigan.
Henry T. Heald, Pres., Illinois Institute of Technology, Chicago 16, Ill.
Charles E. Joern, William Joern & Sons, 329 N. La Grange Road, La Grange Park, Illinois.

Philip W. Kniskern, First Mortgage Corp., 20 S. 15th St., Philadelphia, Pa.
Walter J. Mattison, Office of City Attorney, 801 City Hall, Milwaukee, Wis.
Paul L. McCord, 615 Lemcke Bldg., Indianapolis 4, Indiana.
Joseph E. Merriam, 2015 E. Seventy-Ninth St., Chicago 1, Ill.
Henry S. Miller, Southland Life Bldg., Dallas 1, Texas.
Warren Morris, 925 Guardian Bldg., Cleveland 1, Ohio.
John McC. Mowbray, 4810 Roland Ave., Baltimore 30, Md.
Milton W. Mumford, Vice-President, Marshall Field & Co., 25 E. Washington St., Chicago, Illinois.
J. C. Nichols, 310 Ward Parkway, Kansas City 1, Missouri.
Hugh Potter, River Oaks Corporation, 2500 River Oaks Blvd., Houston 1, Texas.

Hugh E. Prather, Jr., 25-B Highland Park Shopping Village, Dallas 5, Texas.
Mrs. Samuel I. Rosenman, 160 Central Park South, Apt. 1509, New York, N. Y.
Walter S. Schmidt, Fifth and Main Streets, Cincinnati 2, Ohio.
David B. Simpson, Wilcox Bldg., Portland 4, Oregon.
A. J. Stewart, Vice-President, Citizens Fidelity Bank and Trust Co., Louisville, Ky.
Waverly Taylor, 1028 Connecticut Avenue, N. W., Washington, D. C.
Howard J. Tobin, Vice-President, The Northwestern Mutual Life Insurance Co., Milwaukee 2, Wisconsin.
Winston Wheeler, Wheeler-Kelly-Hagerty Trust Co., 120 S. Market St., Wichita, Kansas.
Director—Seward H. Mott.
Assistant Director—Max S. Wehrly.

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Vice-President: Lenore P. Hansen, 42 E. Gay St., Columbus 15, Ohio.
Secretary: Wm. J. Renick, 1101 Commerce St., Dallas 2, Texas.

BOARD OF DIRECTORS

Term Expiring December 31, 1951

Lenore P. Hansen, 42 E. Gay St., Columbus 15, Ohio.
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Barbara Moss, 531 American Ave., Long Beach, Calif.

Term Expiring December 31, 1950

Katherine McPherson, 90-04 161st St., Jamaica 2, Long Island, N. Y.
Ervin W. Luedike, P. O. Box 1581, Lincoln, Nebraska.
Louis A. Hunsinger, 227 Ottawa Ave., N. W., Grand Rapids 2, Mich.

Term Expiring December 31, 1949

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La., Texas—Edw. J. Voltin, 807 Travis Bldg., San Antonio, Texas.
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Ida., Mont., Ore., Wash., Alaska—Lon Forbush, 1502-1411 Fourth Avenue Bldg., Seattle 1, Wash.

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Robert W. Leavitt, Lake George, New York.
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C. Francis Solomon, Jr., 78 S. Main St., Salt Lake City, Utah.
Robert Grogan, West Bend, Wisconsin.
Ray Hoffer, 7 Water St., Boston, Mass.

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Executive Secretary: John L. Baswell, 215 Comer Bldg., Birmingham 3.

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Executive Director: W. J. B. Schimfessel, 125 W. Monroe St., Phoenix.

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Secretary: Eugene P. Conser, 117 W. 9th St., Los Angeles 15.

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President: Eugene Ambrose, 1712 Welton St., Denver.
Executive Secretary: Phil E. Berg, 710 17th St., Suite 214, Denver.

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Secretary: Marshall C. Allaben, Post Road, Box 958, Greenwich.

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Executive Secretary: Mrs. Violet Dunham, 108 W. Ivanhoe Blvd., P. O. Box 205, Orlando.

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Executive Secretary: Mrs. Courtenay S. North, 41 Citizens Trust Bldg., Savannah.

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Executive Vice President: Charles J. Kellem, 414 Ferguson Bldg., Springfield.

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Executive Secretary: Robert M. Reel, 629-630 Peoples Bank Bldg., 134 E. Market St., Indianapolis (4).

IDAHO REAL ESTATE ASSOCIATION

President: Delbert V. Groberg, 599 Shoup Ave., Idaho Falls.
Executive Secretary: Charles Laursen, 691 Park Ave., Idaho Falls.

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President: Paul E. Weaver, 550 Mynster St., Council Bluffs.
Secretary-Treasurer: Al Guggedahl, 307 Teachout Bldg., Des Moines.

THE KANSAS ASSOCIATION OF REAL ESTATE BOARDS

President: Lloyd B. Hancock, Burr-Hancock Co., Dodge City.
Executive Vice-President: Otto L. Culbert, 807 S. Lorraine Ave., Wichita (9).

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President: D. T. Nickell, 1208 Winchester Ave., Ashland.
Executive Secretary: Ruth E. Dillon, 610 W. Jefferson, Louisville.

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Secretary: William Coleman, Box 524, Lake Charles.

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Secretary: Mrs. Nella M. Dudley, 28 Vincent St., South Portland.

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Secretary: C. Philip Pitt, 7 St. Paul St., Baltimore, (2).

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President: Alfred H. Dolben, 161 Devonshire St., Boston, (10).
Executive Vice-President: Ray Hafford, 7 Water St., Boston.

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President: Walter F. Perschbacher, 576 Stocking Ave., N. W., Grand Rapids.
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Executive Secretary: Bernard G. Rice, 614 Nat'l. Bldg., Minneapolis, (2).

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Secretary-Treasurer: Stanley W. Winn, P.O. Box 2089, Jackson.

MISSOURI REAL ESTATE ASSOCIATION

President: Howard R. Sisson, 704 Francis St., St. Joseph.
Executive Secretary: George W. Pilgram, Sr., Room 205 Schneider Bldg., 7th & Felix Sts., St. Joseph.

MONTANA ASSOCIATION OF REALTORS

President: Robert English, 312½ Central Ave., Great Falls.
Executive Secretary: Charles Blumfield, 312½ Central Ave., Great Falls.

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Executive Vice President: Ervin W. Luedtke, Box 1581, Lincoln.

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Secretary: Kearn J. P. Devereux, 17 Broad St., Nashua.

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Executive Secretary: Wesley P. Stevens, 917 Broad St., Newark, (2).

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President: Harry P. Ruppert, 209 Wilder Bldg., Rochester, (4).
Executive Vice-President: Joseph F. Addonizio, 210 State St., Albany, (6).

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President: Francis B. Kemp, Reidsville Ins. & Realty Co., Reidsville.
Executive Secretary: Erle Stapleton, P.O. Box 2561, 925 Guilford Bldg., Greensboro.

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President: J. M. Schmierer, Box 84, Fargo.
Secretary: W. H. Linwell, 312 Kittson Ave., P.O. Box 1228, Grand Forks.

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Executive Secretary: LeRoy Parsons, 50 W. Broad Street, Columbus, (15).

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Secretary-Treasurer: Robert J. Dwyer, 1102 Perrine Bldg., Oklahoma City, (2).

OREGON ASSOCIATION OF REAL ESTATE BOARDS

President: Rhea M. Ireland, 217 7th St., Oregon City.
Executive Secretary: Taylor W. Trece, 203 Park Bldg., Portland, (5).

PENNSYLVANIA REAL ESTATE ASSOCIATION

President: Oscar B. Quinto, 405 Finance Bldg., 420 S. Penn Square, Philadelphia, (2).
Executive Vice President: Milton M. Strouse, 312 State Theatre Bldg., Harrisburg.

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President: Richard A. Hurley, Jr., 15 Westminster St., Providence.
Secretary-Treasurer: Rita R. Marks, c/o Lloyd Realty Company, 139 Elm Grove Ave., Providence, (6).

SOUTH CAROLINA ASSOCIATION OF REAL ESTATE BOARDS

President: A. Jones Hobbs, 102½ E. Main St., Spartanburg.
Secretary-Treasurer: W. Randolph Brown, Box 766, Spartanburg.

SOUTH DAKOTA ASSOCIATION OF REALTORS

President: Arno Spranger, 206 W. 9th St., Sioux Falls.
Secretary: Adolph Lodmell, N. W. Security Nat'l. Bank Bldg., Sioux Falls.

TENNESSEE ASSOCIATION OF REALTORS

President: F. L. Gates, 729 Walnut St., Chattanooga.
Secretary-Treasurer: J. R. Light, Flatiron Bldg., Chattanooga.

TEXAS REAL ESTATE ASSOCIATION

President: Chester R. Seals, 806 Eighth St., Wichita Falls.
Executive Secretary: Porter L. Oakes, 308 Wichita Nat'l. Bank Bldg., Wichita Falls.

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President: C. Francis Solomon, Jr., 78 S. Main St., Salt Lake City.
Executive Secretary: Darrel Welling, 321 Ness Bldg., Salt Lake City.

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President: George K. Hauck, 182 Main St., Burlington.
Secretary-Treasurer: Elroy Edson, Brandon.

VIRGINIA REAL ESTATE ASSOCIATION

President: Frank W. Heindl, 1106 East Main St., Richmond.
Executive Secretary: Joseph F. White, Jr., P.O. Box 1443, Richmond.

WASHINGTON ASSOCIATION OF REALTORS

President: Ward Smith, 109 So. 10th St., Tacoma, (2).
Secretary-Treasurer: Lon Forbush, Rm. 1502, 1411 4th Ave., Seattle.

WEST VIRGINIA REAL ESTATE ASSOCIATION

President: Edwin C. B. Arkwright, 614 Monongahela Bldg., Morgantown.
Secretary-Treasurer: Lyle E. Hoke, 1325 Virginia St., E., Charleston.

WISCONSIN ASSOCIATION OF REAL ESTATE BROKERS

President: R. S. Grogan, West Bend.
Executive Secretary: James J. Arnold, 606 W. Wisconsin Ave., Rm. 516.

CANADA

CANADIAN ASSOCIATION OF REAL ESTATE BOARDS

President: K. I. Lyle, Calgary, Alberta.
Acting Secretary: D. D. Hood, 92 Adelaide St., W., Toronto, Ontario.

License Law Officials

Following is a list of the thirty-three states of the U.S. (plus D.C. and Hawaii), and four provinces in Canada which have real estate license laws, and the administering authority

ALABAMA

Geo. A. Thomas, Director, Alabama Real Estate Commission.
Miss Nell Jordan, Secretary, Alabama Real Estate Commission.
State Capitol, Montgomery, Alabama.

ARIZONA

O. C. Williams, Commissioner, State Real Estate Dept., Phoenix, Ariz.

ARKANSAS

W. A. Reed, Secretary, Arkansas Real Estate Commission, 708-9 Pyramid Bldg., Little Rock, Ark.

CALIFORNIA

D. D. Watson, State Real Estate Commissioner, 584 Business and Professions Bldg., Sacramento, Calif.

COLORADO

Harlon B. Persons, Secretary, Colorado Real Estate Brokers' Board, Box 72, Boulder, Colorado.

DELAWARE

Frederic W. Kurtz, Secretary, Delaware Real Estate Commission, Kurtz Bldg., Wilmington 11, Del.

DISTRICT OF COLUMBIA

John A. Petty, Secretary, Real Estate Commission of the District of Columbia, District Bldg., Washington, D.C.

FLORIDA

O. P. Swope, Chairman, Florida Real Estate Commission, Orlando, Fla.; M. M. Smith, Jr., Sec'y, Orlando, Fla.

GEORGIA

Leo F. Griffin, Chairman, Savannah, Ga.; Harry F. Boyce, Columbus, Ga.; L. C. Pitts, Atlanta, Ga.

HAWAII

Edward A. Bolles, Dillingham Building, Honolulu, T. H.

IDAHO

R. C. Lewis, Commissioner, Department of Law Enforcement; Mrs. Estella S. Mulliner, Director, Occupational License Bureau, Boise, Idaho.

ILLINOIS

Noble J. Puffer, Director of Department of Registration and Education, Springfield, Ill.

IOWA

Earl A. Hart, Director, Iowa Real Estate Commission, State Capitol, Des Moines, Iowa.

KENTUCKY

H. Bemis Lawrence, Secretary-Counselor, Kentucky State Real Estate Commission, 1111 Kentucky Home Life Building, Louisville, Ky.

LOUISIANA

Allen H. Genere, 134 Carondelet St., New Orleans, La., President.
C. J. Brown, 341 Florida St., Baton Rouge, La., Secretary.

MAINE

C. Hall Baker, Chairman, Maine Real Estate Commission, Cape Elizabeth, Me.

MARYLAND

Mathew A. Powers, Chairman, Real Estate Commission of Maryland, 535 O'Sullivan Bldg., Baltimore 2, Md.

MICHIGAN

Harold G. Groehn, Deputy Commissioner, Michigan Corporation and Securities Commission, Bank of Lansing Building, Lansing, Mich., in charge of Real Estate Division. Gordon Walker, Deputy Commissioner, Michigan Corporation and Securities Commission, 2000 Cadillac Square Building, Detroit, Mich., in charge of Building Division.

MISSOURI

Vincent J. O'Flaherty, Jr., Chairman, Missouri Real Estate Commission, 909 Baltimore, Kansas City, Mo.; John W. Hobbs, Secretary, 222 Monroe St., Jefferson City, Mo.

MONTANA

Marie M. Leslie, Deputy Real Estate Commissioner, Helena, Mont.

NEBRASKA

Ervin W. Luedtke, Director, Real Estate Commission, State House, Lincoln, Nebr.

NEVADA

Jerome Donovan, President, Carson City; Ray P. Smith, Secretary-Treasurer, Reno.

NEW JERSEY

M. P. Pringle, Secretary Director, Division of the New Jersey Real Estate Commission in the Department of Banking and Insurance.

NEW YORK

A. S. Wechsler, Director, Division of Licenses, Department of State, Albany, N. Y.

OHIO

J. W. Barton, Secretary, Board of Real Estate Examiners, 407 Wyandott Building, Columbus, Ohio.

OREGON

Claude H. Murphy, Real Estate Commissioner, Salem, Ore.

PENNSYLVANIA

D. E. Crosley, Deputy Supt. of Public Instruction, Bureau of Professional Licensing, Harrisburg; Leonard P. Kane, 922 Frick Bldg., Pittsburgh; Carl G. Wright, 204 Marine Bank Bldg., Erie, Pa.; Henry Mathieu, 501 Swede Street, Norristown, Pa.

TEXAS

William E. Stapp, Securities Commissioner of Austin, Texas.

UTAH

Lawrence Taylor, Director, Securities Commission, Dept. of Business Regulation, 314 State Capitol, Salt Lake City, Utah.

VERMONT

Howard E. Armstrong, Secretary of State, Chairman, Commission of Real Estate Licenses, Montpelier, Vermont.

VIRGINIA

C. C. Boisseau, Secretary, Virginia Real Estate Commission 1537 Central National Bank Bldg., Richmond 19, Va.

WASHINGTON

J. C. McDougall, Director, Department of Licenses, Olympia, Wash.

WEST VIRGINIA

J. Marvin Watts, Secretary, West Virginia Real Estate Commission, Lewisburg, W. Va.

WISCONSIN

Elliot N. Walstead, Secretary, Wisconsin Real Estate Brokers' Board, 740 N. Plankinton Ave., Milwaukee 3, Wis.

WYOMING

Geo. B. Harston, Commissioner of Agriculture, Cheyenne, Wyo.

CANADA

ALBERTA

E. R. Hughes, Supt. of Insurance, Edmonton, Alberta.

BRITISH COLUMBIA

Stanley W. Taylor, Superintendent of Insurance, Parliament Bldgs., Victoria, B. C.

MANITOBA

A. B. Lawford, Registrar, The Real Estate Agents Act, The Municipal and Public Utility Board, 214 Law Courts Building, Winnipeg, Manitoba.

ONTARIO

Harold A. Tanton, Registrar, The Real Estate and Business Brokers' Act, 1946, Parliament Building, Toronto 2, Ontario.

COMMISSION RATES OF LOCAL BOARDS

Digest of Schedules on Sales, Exchanges, Leases, Appraisals and Management in Important Cities

ON the pages that follow, the NATIONAL REAL ESTATE and BUILDING JOURNAL publishes again its annual digest of real estate board commission rates on sales, exchanges, appraisals, leases and management in certain key cities. In general the cities are those having a population of 100,000 or over.

While it has not been possible to include every detail of

rates schedules in this digest, it is believed that all essential provisions are accounted for. There are, in a few cases, digests of the rules having to do with leases, etc., these being included only where they have a direct bearing on the actual computation of commissions.

It is important to note that the rates given are recommended rates only.

DIGEST OF BOARD COMMISSION RATES in CITIES OVER 100,000

AKRON

Sales

Improved Resid. Prop.—5% to 100 M; 3% on next 400 M; 2% on bal.; Min. \$100.
Farm Prop. (inclusive of improvements, tools, equipment, stock and farm).—5%. Min. \$100.
Vac. Lots & Sub. Tracts—20% on 1st \$250; 10% \$250 to 1 M; 5% over 1 M.
Imp. Bus. & Indus. Prop.—5% on 1st 100 M; 3% on next 400 M; 2% on bal.; Min. \$100.
Unimproved Bus. & Indus. Prop.—20% on 1st \$250; 10% \$250 to 1 M; 5% over 1 M.

Leases

Short Term and Mo. to Mo. Resid.—5% of gross rent; not less than 50% 1st mo. rent.
Bus. & Com.—5% of gross rent; not less than 1st mo. rent.
Leases 1 Yr. or More—5% 1st 20 M; 3% 20 M to 100 M; 2 1/2% above 100 M.

Appraisals

Board—Bus. Prop.—\$50 to \$ M; \$2 per M or fraction thereof in excess of 5 M. Substantiating detailed report 25% of appraisal fee.
Resid. Prop.—\$25 to 10 M; \$2 per M of fraction thereof in excess of 5 M. Substantiating detailed report 25% of appraisal fee.
Expert Testimony—\$50 per day.

Management

Resid. Prop.—\$2.50 per mo. per unit under \$25; 7 1/2% over \$25; Min. \$3.
Bus. & Indus. Prop.—5% of mo. rent coll. Min. Mo. chg. \$2.
Office Bldgs.—By agreement.
Country Prop.—10% rent coll.

ALBANY, N.Y.

Sales

City Prop.—(In Albany and in the terri. five miles over city line) 4 M or less; Min. \$200; 5% over 4 M and 100 M; 3% on excess of 100 M; outside of above terri.; 5%. Min. \$200.
Farms & Summer Camps—10%; Min. \$200.
Vacant Lots & Parcels of Land—10% up to and inc. 2 M; 3% over 2 M; Min. \$100.
Businesses & Leases—10%; Min. \$100.
Exchanges—Same as for sales, paid by respective sellers.

Leases

All Types—Mo. to mo. or less than one yr. 3%, 1/2 of mo. rent, whichever is greater, 1 yr. or longer; 5% 1st yr.; 4% 2nd yr.; 3% 3rd yr.; 2% ea. add. yr.
Rules—1. If option to purchase is exercised, chg. reg. sales comm. less comm. coll. for unexpired portion of lease. 2. If renewal option is exercised, comm. for renewal period shall be due upon exer. of option.
Furnished Prop.—6 mo. or less, 10% of total rental over 6 mo. addit. 2 1/2% of rent reserved.

Appraisals

Board—\$25 to and incl. 5 M; \$2 per M, 5 M to and incl. 100 M; \$1 per M on bal.
Expert Testimony—\$50 per day.
Repairs and Alterations—10% of amt. expended.

Management

Collections—5% of gross to 100 M; 3% on excess to and inc. 300 M; 2% on excess to and inc. 500 M; 1% on excess of 500 M.
Repairs and Alterations—10% of amt. expended.

ATLANTA, GA.

Sales

City Prop.—5% to 10 M; 3% on bal.; Min. \$50.
Rules—1. If option consid. pd. but option not exer. agent receives 1/2 consid. but no more than comm. from a sale. If consid. for option is nominal or waived, agent receives

comm. by agreement. 2. Earnest money is held by agent and should be approp. 5% of selling price. 3. Owner pays adv. unless otherwise agreed. 4. For architectural service, charge usual rates for this service. 5. For building fees, charge usual rates for construction service. 6. If prop. requires special effort or expense, may charge to 10%.
Suburban Prop.—5%; Min. \$50.
Subdivisions—By agreement, but not less than 10%.
Farms and Acreage—10%; Min. \$50.
Leaseholds—Same as sales comm.
Stock, Fixtures & Furnished Prop.—Same as sales comm. on amt. rec. for both bldg. & contents.
Exchange—Full comm. pd. by each party.

Leases

Industrial (outside Met. Area)—Not less than 5%; Min. \$50.
Short Term, Resid. and Bus.—In rents of \$20 and under, 10% of mo. collections for procuring tenant and managing prop.; over \$20, 25% of 1st mo. rent for procuring tenant and 5% of remaining mo. coll. for managing.
Long Term Lease—2 and 3 yrs., 5% of 1st mo. rent and 5% of bal.; more than 3 yrs., 1st mo. rent and 5% of bal. (On cancellation of lease, chg. 5% on entire term, pd. by party served.) In no case shall comm. be more than reg. sale comm. on full value of prop.
Percentage Leases—Charge usual rate on min. rent for entire term payable when lease is made. When addit. rent is due, charge usual rate on addit. rent as if amt. had been definitely known at time of execution of lease.

Appraisals

Board—\$2 per M to 15M; \$1 per M over; Min. \$20.
Expert Testimony—\$50 a day min.

Management

See Leases, above.

BALTIMORE

Sales

Improved City Prop.—3% first 25 M, 3% on bal. Min. \$50.
Unimproved City Prop.—10% on first 1 M, 5% on bal. Min. \$50.
Country Prop.—3%.
Farms, Resid., Waterfronts & Country Estates—Within 15 mi. of City Hall, Min. 5% higher rates not exceeding 10% on 1st 5 M and 5% on bal. Beyond 15 mi. of City Hall, 10%, if agreement for payment of such higher rates is made at time of listing.
Bus., Stock & Fixtures—10% on 1st 5 M and 5% on bal., plus reg. comm. on rent for unexpired lease assumed by purchaser.
Exchanges—Full sales comm. pd. by each party.
*Note.—Where property is subject to a ground rent, add to the commission produced by the foregoing rates an amount equal to one-half the annual ground rent.

Leases

Short Term—Less than 1 yr., 6/10 of 1st mo. rent; more than 1 yr., 6/10 of aver. mo. rental for entire period; 3% for 2nd yr.; 3% for 3rd yr.; 2% for 4th yr.; 2% for 5th yr. and 1% on bal.
Percentage—Same as short term; 2% after 5 yrs.

Management

Resid. Prop.—Multiple dwellings having no more than 5 units, 5% (min. mo. chg. \$1 on any one tenant); for procuring new tenants, 6/10 of 1st mo. rent. Multiple dwellings and apts. containing from 6 to 50 units, 5% min. chg. on multiple dwellings containing 10 or more units \$100 per annum; for procuring new tenants, 5/10 of 1st mo. rent. Apt. bldgs. containing more than 50 units, 5%, including procuring new tenants. All

classes, weekly rental prop. 10% including procuring new tenants.

Bus. Prop.—For management of and/or coll. of rents, 5%; for procuring tenants, 6/10 of 1st mo. rent. (By agreement management fee will be reduced to 3% where size of rental list justifies such reduction) and the charges for procuring tenants may be reduced to 1/2 of the rates.

BIRMINGHAM, ALABAMA

Sales

Improved City Prop.—5% to 25 M; 3% over 25 M; Min. \$30.
Unimproved City Prop.—5% to 10%.
Subdivisions—By agreement.
Acreage & Farm Prop.—3% to 10%.
Industrial Prop.—5% to 10%.
Exchanges—Full sales comm. pd. by each party. (By agreement, min. comm. equal to full comm. on highest priced prop.)

Leases

Comm. Prop.—5% as rent collected on rentals over \$25 per mo.; 10% on rentals \$25 per mo. and under; if cash 2 1/2% of total rent, provided such cash does not exceed sale comm. Under cash settlement agent relieved of coll. and mgmt.
Apt. and Resid.—Monthly rent of \$25 or less —10% as rent coll. Monthly rent over \$25 —5% as rent coll. for mgmt. and coll., plus cash brokerage of 3% of total rent first year; 2% second year; 1% each subsequent year. For renewals 5% as rent collected plus cash brokerage of 2% of total rent for 1 year renewal and for longer renewal 2% first year and 1% each subsequent year.
Monthly Leases—Regardless of class of prop. 10% as rent collected.

Official Board Appraisals

Minimum Fee—\$40.00.
Schedule Rate—\$2.00 per \$1,000 of value up to \$100,000; anything in excess of \$100,000 to be by negotiation but in no case less than \$200.
Acreage—To be negotiated by committee but not less than above.

BOSTON

Sales

City Prop.—5% to 20 M, 5% on next 30 M, 2% on next 50 M, 1 1/4% on bal. Min. \$100.
Exchanges—Comm. as above paid by both parties.

Leases

Bus. Prop.—5% for 1st yr., 3% for next yr.; 1% on bal. of term. Min. \$25. Less than 1 yr., 10% of total rent, not to exceed comm. or lease for yr. at same rate of rent. Min. \$10.
Tenant-at-will, over 60 per mo., 3% of month's rent. Min. \$25, \$50 or less per mo., 50% of month's rent. Min. \$10.
Land or Wharf—5% of 1st yr. rent, 3% for next 2 yrs., 2% for bal. of term. Min. \$25.
Term less than one year, or tenant-at-will, the same as for Business Premises.
Res. or Apt.—5% for 1st yr. rent, 3% for next 2 yrs., 2% for bal. of term. Min. \$25.
Term less than 1 yr., total rent \$1,200 or more, 5%; total rent less than \$1,200, 10% or half a month's rent, whichever is less, but not to exceed \$60. Min. \$15. Tenant-at-will, 50% of a month's rent. Min. \$15.

Management

(Unless otherwise agreed)
Collections—6%.
Improvements—(not repairs), supervised by agent, 5%.
Repairs—(only when specifically agreed to), 5%.

BOSTON SUBURBS

Sales

City Prop.—5% to 20 M, 3% on next 150 M,

2% on next 80 M and 1 1/4% on bal. of price (except as follows), Min. \$100.
Land, Farm, Wharf, Industrial—5%. Min. \$100.
Subdivision Contract—15% to 25% by agreement.
Subdivision House Lots—5% to 10% by agreement. Min. \$25.
Exchanges—Comm. as above paid by both parties.

Leases

Bus. Prop.—5% for 1st yr.; 4% on next yr.; 2% for 3rd yr., and 1% for bal. of term. Min. \$25. Less than 1 yr. or tenant-at-will, 45% of month's rent. Min. \$15.
Land, Farm, Wharf, Industrial—6% for a yr., and 3% for bal. of term. Min. \$25.
Term less than one year, or tenant-at-will; 50% of a month's rent. Minimum \$15.00.
Res. or Apt.—5% for 1st 2 yrs. and 2 1/2% for bal. of term. Min. \$25. Less than 1 yr., total rent \$1,200 or more, 5%; total rent less than \$1,200, 10% or half a month's rent, whichever is less, but not to exceed \$60. Min. \$15. Tenant-at-will, 50% of a month's rent. Min. \$15.

Management

(Unless otherwise agreed)
Collections—6%. Monthly rents under \$15 and weekly rents, 10%.
Improvements (not repairs)—supervised by agent, 5%.
Repairs (only when specifically agreed to)—5%.

BRIDGPORT, CONN.

Sales

Improved City Prop.—5%; Min. \$100.
Unimproved City Prop.—6%; Min. \$50.
Country and Shore Prop.—5%; Min. \$100.
Acreage and Farm Prop. (City)—5%; Min. \$100.
Industrial Prop.—3%; Min. \$200.
Exchanges—Each owner pays reg. sales rate plus expenses.

Leases

Short Term—To 1 yr., 5%; Min. \$10.
Long Term—5% on 1st yr., comm. on bal. Residential property 5% 1st yr.; 5% 2nd yr. or 1st renewal and 2% thereafter. Business property 5% 1st yr.; 2% 2nd yr. and thereafter. Where comm. is more than 5% on value of prop., consider as a sale at 5%. (Note: Above rates on sales & leases are min. rates, sub. to increase if extraordinary circumstances necessitate same.)
Rules—1. If option to purchase exer., chg. reg. sales comm. 2. If renewal privilege exer., chg. reg. comm. for entire term.

Appraisals

Board—\$50 to 5 M; \$3 per M over.

BROOKLYN

Sales

City Prop.—(Except waterfront or industrial, hotels, theaters, concessions, amusement enterprises and institutional properties)—5% up to 50 M; 2 1/2% on excess over 50 M. Min. unimproved prop. \$100; improved prop. \$200.

Waterfront or industrial, hotels, theaters, concessions, amusement enterprises and institutional prop.—5%.

Leases

Short Term—Dwellings, Apartments all classes not specifically provided for; 1 yr. or less — 5% of annual rent; Furnished Houses or Furnished Apartments — 5% for Term; Stores, Offices & Business Uses, Industrial or Waterfront, Hotels, Theaters, Concessions, Amusement Enterprises & Institutional Property — 5%, Min. \$10.

DIGEST OF BOARD COMMISSION RATES IN CITIES OVER 100,000

Farm or Out-of-Town Prop.—5% Min. \$100.
Bus. Propositions—5% Min. \$50.
Impr. Indust. Prop. (used for mfg. storage and jobbing)—5% to 20 M; Bal. 4% Min. \$100.
Even Exchanges—Owner of each prop. pays 1% less than standard sales charges.
Uneven Exchanges—Same as above except owner of larger pays standard sales chgs. on excess up to \$20,000, and 4% thereafter.

Leases-Rentals

Resid. and Apt. Prop.—5% on total rent to 20 M; 4% over 20 M. Min. 1/2 1st mos. rent.
Stores and Bus. Prop.—Leases—Not over 20 yrs. 5% to 20 M; 4% on bal. Over 20 yrs. capital, aver. annual rental at 6% and chg. on basis of sale of impr. prop.
Ground Leases—Same as stores and bus. prop.
Impr. Prop.—Leases (used for mfg. storage and jobbing)—Not over 20 yrs. 5% to 20 M; 4% on bal. Over 20 yrs. capital, aver. annual rental at 5% and charge on basis of sale of impr. industr. prop.
Finding Monthly Tenant—1/2 1st mos. rent. Min. \$10.
Rules—Leases containing privilege of renewal or extension and/or op. to pur., usual comm. to be pd. on renewal or extension and/or sale, when op. is exer., and new transaction is closed. Broker should have owner sign agreement when lease is executed. Failure to sign does not invalidate broker's claim. Should op. to purchase be exer. before expiration of term of lease, deduct from comm. on sale amt. of comm. pd. on unexpired portion of lease.

Management

Resid. and Bus. Prop.—Securing tenant, 1/2 reg. renting chg. Renewal on chg. Coll. of rents—\$20 or less per unit, 10%; \$21 to \$50 per unit per mo., 8%; \$51 to \$99 per unit per mo., 7%; \$100 or over per unit per mo., 5% Min. fee per mo., \$3. Min. fee per mo. on weekly collections, 10%.
Vacant Prop.—2 1/2% of taxes.
Repairs and Alterations—More than ordinary, 10% on amt. to \$200, 5% on bal.
Rules—All rental and mgmt. contracts to be for at least 1 yr. For cancellation of contract, 30% of mgmt. fee shall be chgd. for unexpired term, based on gross income at time of cancellation and payable at time of cancellation.

Appraisals

Board—On valuation up to \$15,000—\$25.00 (minimum) and \$2.00 per thousand additional on all values in excess of \$15,000.
Expert Testimony—\$50 per day or any part thereof.

DENVER

Sales

City Prop.—To 50 M, 5% 2 1/2% above; Min. \$50.
Subdivisions—10% Min.
Acresage and Farm Prop. in City—5% Min. \$50.
Leaseholds—Chg. for unexp. term as for new lease, plus reg. sales comm. on addit. cash consid. pd. at new lease, plus reg. sales comm. on addit. cash consid. pd. at new lease.
Exchanges—Full sales comm. pd. by each party.

Leases

Monthly Tenancy—30% of 1st mo. rent—applies to all types prop. (Coll. of rents, 5% Min. \$2 per mo.).
Long Term—1st 1st mos. rent, 30%; Min. 50% of 1st mos. rent; above 10 yrs., 1% on each addit. yr. until equal to sales comm.; 99 yrs. treat as sale, value deter. by capital, aver. annual rent at 5%. (Office bldgs., farms and resorts excepted.)
Percentage—Comm. on perc. rent above min. rent, at reg. lease rates.
Rules—1. On absolute percent. lease, comm. is based on rental value of prop. for full term of lease, to be deter. by appraisal.
 2. If pur. op. is exer., comm. is diff. between reg. sales comm. and comm. pd. 3. If renewal privilege is exer., chg. comm. on renewed period as if continuation of orig. term.

Appraisals

Denver Board of Realtors Appraisal Advisory Committee recommends members to make appraisals and sales fee therefore. One-half fee retained by Board and other one-half divided equally among members making appraisal.
Expert Testimony—Condensation com. \$50 a day; other courts \$100 a day.

DES MOINES, IOWA

Sales

Impr. City Prop.—5% Min. \$100.
Unimproved City Prop.—7 1/2% Min. \$100.
Farm Prop.—5% Min. \$2 per acre or \$100, whichever is greater.
Acresage—Same as city prop.
Farm Prop.—5% Min. \$2 per acre.
Leases and Leaseholds—Chg. for unexp. term as if new lease, plus reg. sales comm. on any addit. cash bonus.
Exchanges—Full sales comm. pd. by each party.

Leases

Resid. Prop.—5% of gross; Min. \$10.
Bus. Prop.—1 to 3 yrs., 5% gross; Min. 1 mos. rent 3 to 10 yrs., 5% gross; Over 10 yrs. add 1/2 gross rental.
Farm Prop.—50c per acre per yr. Min. \$25.

Appraisals

Board—\$5 per M to 5 M; \$4 per M, 5-10 M; \$3 per M, 10-25 M; \$2 per M, 25-100 M; \$1 per M above; Min. \$25.

Management

Collections—Single & duplex resid., 10%; apts., 7 1/2%; bus. & farm prop. by special agreement.

DETROIT

Sales

Impr. City Prop.—5% to 25 M; 3% on bal.; Min. \$100.
Unimpr. City Prop.—5% Min. \$100; on \$300 or less, Min. \$50; \$500 to \$1000 Min. 10%.
Leases and Leaseholds—10% of consid. min. equal to lease comm. on unexp. term.
Impr. Prop.—5%
Stock, Fixtures and Personal Prop.—10%
Exchanges—Full comm. pd. by each party.

Leases

Short Term Resid.—(1 yr. or mo. to mo.) 1/2 1st mos. rent.
Short Term Bus. and Ground—(1 yr. or less) 5% Min. \$25.
Long Term Leases—5% 1st yr.; 2 1/2% 2 to 3 yrs.; 2% 5 to 10 yrs.; 1% on bal. to incl. 30th yr.
Rules—1. On op. to pur.; Exer. on or before 10 yrs., pay sales comm. less comm. on unexp. term of lease. 2. On renewals pay full comm. 3. On cancellations pay reg. comm. on full term of lease. 4. On reappraisals pay comm. on aver. rent between date of lease and date of 1st reappraisal. 5. On percentage lease, where min. guarantee, pay reg. comm. on guarantee for entire term when lease is closed and full comm. on addit. rent payable at end of each year. Where no min. guarantee, lessor or agent shall fix a min. upon which comm. shall be pd. and proceed as above.

Appraisals

Board—\$50 to 5 M; \$100, 5 M to 15 M; \$2 per M, 15 M to 500 M; \$1.50 per M, 500 M to 500 M; \$1 per M, 500 M to 1 M; \$1.50 per M, 1 M to 5 M; \$50, 5 M to 15 M; \$1 per M, 15 M to 500 M; 75c per M, 500 M to 500 M; 50c per M on bal.
Expert Testimony—\$40 per day.

DULUTH

Sales

Bus. and Resid. Prop.—5% on 1st 100 M; 3% bal. Min. \$100.
Sub. Acresage, Vacant Lots and Dock Prop.—10%
Exchanges—Reg. comm. on combined value of prop. to be pd. by parties making exchange.

Leases

Resid.—5% total rental, min. one-half 1st mos. rent.
Bus. Prop.—5% 1st yr., 3% next 9 yrs., 2% bal. of term. Over 30 yrs. chg. reg. sales comm. on value determined by capital, at 6% 1st yrs. net rent, or aver. net rent for 1st 10 yrs., whichever is higher, adding to said value any bonus.

Appraisals

To \$2,500, \$25; Over \$2,500 to 5 M, \$40; 5 M to 10 M, \$50; 10 M to 25 M, \$60; over 25 M up to 100 M, \$1 per M, Min. \$60.

Management

Collections—All prop. on which annual rentals do not exceed 5 M, not less than 5%. \$1,200 or less, 7%; \$1,200 to \$3,600, 6%; \$3,600 to 5 M, 5%; over 5 M, by agreement.
Resid.—7% coll.; supervision, 10% to \$500, 5% above.
New Leases—1/3 1st mos. rent. \$5. This chg. made only once a yr. and no rent. coll. chg. for that month to be made.

Percentage Leases—Comm. on spec. min. rent; if addit. rent falls due, chg. made as though amt. was definite at time of execu. of lease. Where no min. is provided, comm. payable based on bd. rates for full term at 75% fair market rental value and subsequent comm. equivalent to 5% of excess due and collectible at end of yr. Addit. collectible at end of each yr. for subsequent 9 yrs., equivalent to 2% of any excess earned and coll. over rent upon which orig. comm. and addit. comm. each yr. equivalent to 1% of excess earned and coll. over rent upon which orig. comm. was figured.
Vacant—Min. for vac. or occupied prop., \$2 per mo. per bldg.

ELIZABETH, N.J.

Sales

Impr. City Prop.—5%
Vacant Land—10% 1st \$2000; 5% above \$2000.
Farms—7 1/2%
Leases—10% plus add. chg. for unexpired term of lease.

Leaseholds—Same as real estate according to class.
Ind. Prop.—5%.

Leases

Short Term—1/2 1st mos. rent; Min. \$25.
Long Term Leases—Resid., 5%; Bus., 5% to 10 yrs., 3% on bal. Ind. Prop., same as Bus.

Appraisals

Board—\$50 to 25 M; \$100, 25 M to 50 M; by agreement on bal.; Min. \$50.

Management

Coll. Fees—5% Min. (Add. chg. for special services.)

EL PASO, TEXAS

Sales

Bus. and Resid. Prop.—5% of sale price. Min. \$25.
Exchanges—One comm. on larger amt. pd. by owner parties. Each party pays 2 1/2% of smaller amt. and seller of larger amt. 5% on difference.

Leases

5% of total gross rental 1st and 2nd yr.; 4 1/2% 3rd yr.; 4% 4th and 5th yr.; 3% 2nd 5 yr. period; 2 1/2% 3rd 5 yr. period; 2% 15 yrs. and above.
Renewals—Same rate as though lease covered full term and to be pd. at time of renewal.
Farm Leases—Min. \$100. Excess by agreement.

Management

Rental Coll.—Resid. prop. 5-10% depending on class. (60% of 1st mos. rent chg. when owner parties.) Min. comm. \$1 on each rental per mo.

ERIE, PA.

Sales

Impr. City or Sub. Prop.—5% Min. \$100.
Vacant Lots or Acresage—10% on 1st 2 1/2 M; 5% above 2 1/2 M. Min. \$50.
Farms—10% on 1st 2 1/2 M; 5% above 2 1/2 M. Min. \$250.
Exchanges—Full comm. charged both parties.
Business—Stock and fixtures, 10% Min. \$100.

Leases

Resid.—1/2 of 1st mos. rent for 1st yr. or less, plus 2% on term of lease over 1 yr. Min. \$10. Renewals, 1/4 of 1st mos. rent; Min. \$5.
Commercial—1 yr. or less, 5% Min. 1/2 of 1st mos. rent (not less than \$25). Over 1 yr., 5% 1st yr. plus 3% next 4 yrs., 2% each remaining yr. If lease contains op. to pur. or renewal, prevailing fee when op. is exer., deducting amt. pd. for unused portion of lease when Lessee purchases property.

Appraisals

Board—To 5 M, \$25, 5 M to 10 M, \$35, Over 10 M \$1 per M. Appraisals at different periods, full sched. fee chg. plus 1/2 for earlier val.

Management

Coll. of Rents—5% Min. \$1 per mo. for each tenant.

FALL RIVER, MASS.

Sales

Resid.—5% up to 50 M; 4% on 50 M to 100 M; 3% over 100 M. Min. \$50.
Unimpr. Prop.—5%
Industrial Prop.—5%
Commercial Land—5% Min. \$100.
Farms—7%

Leases

Industrial—5% on rent for 1st 2 yrs.; 2% thereafter and on renewals when under option to lease. Renewals with no option, 2% on basis of previous rent, 5% on any increase for 1st 3 yrs.; 2% thereafter. Min. \$50.

Bus. Prop.—5% on 1st yr. rental; 2% for next 4 yrs.; 1% thereafter.
Resid.—5% of 1st yr's. rent. Min. \$15.

Management

Rent Coll.—10% on \$50 per mo. or less; 7 1/2% on balances between \$50 and \$100; 5% on balances over \$100. Min. \$5. Weekly rental on 10 M annually including supervision minor repairs 10%; over 10 M 8%. 5% on cost of improvements and repairs (when specifically agreed to).

FORT WAYNE, IND.

Sales

Impr. City Prop.—5% Min. \$100.
Unimpr. City Prop.—10% on 1st M; 5% on bal. Min. \$50.
Sub. Prop. (except farms)—5% Min. \$100.
Farms—Min. \$200.
Merchandise—5% Min. \$100.
Exchanges—Same as cash sales.

Leases

Short Term—To 3 yrs., 5% total.
Long Term—3 to 10 yrs., 3% of 1st yr., 3% on remainder, 10-15 yrs., 5% on 1st 3 yrs., 3% on next 7 yrs., and 2% on remainder; over 15 yrs., 5% for 1st 5 yrs.,

3% for next 7 yrs., 2% on next 5 yrs. and 1% on remainder. Chg. shall not exceed comm. due if prop. were sold at price equal to capital, at 8% of aver. gross rent, for 1 yr. Aver. rent shall be ascertained by dividing total rent in lease by number of years covered. Comm. are cash when leases are signed.

Management

Rent Coll.—Resid. Prop., 10%; Bus. prop., 10%; over \$50 per mo., 2 1/2% on bal. Min. \$1 per mo. Mo. to mo. 1/2 of 1st mos. rent. Min. \$7.50 Min. comm. not to exceed 1st mos. rent. Resid. collections—5% Min. \$1 per mo. Office—60% of rent comm. to rental agency, 40% to listing agency. Salesman's listing fee to be subtracted from 40%.
Repairs and Management—10% of cost.
Annual Leases—5% of annual rent.

Appraisals

Board—Impr. Prop., \$1.50 per M or fraction thereof up to 100 M. Over 100 M \$1 per M for first 100 M and 50c per M or any fraction thereof for any amount in excess of 100 M. Minimum \$25.
Board—Vacant Prop., \$1.50 per M or fraction thereof up to 100 M. Over 100 M \$1 per M for first 100 M and 50c per M or any fraction thereof for any amount in excess of 100 M. Minimum \$15.

FORT WORTH, TEXAS

Sales

Resid. and Bus. Prop.—5% up to 100 M; 2 1/2% over 100 M. Min. \$25.
Ranches—5% Min. \$25.

Leases

5% of total gross rental up to 2 yrs.; 4 1/2% up to 3 yrs.; 4% up to 5 yrs.; 3% on 2nd 5 yr. period; 2 1/2% on 3rd 5 yr. period; 2% beyond 15 yrs. Regular comm. on percentage leases or guaranteed rental plus 5% on all excess as paid.

Management

5% collection comm. on bus. and high class resid. prop.; 10% on less desirable resid. prop.

Appraisals

Board—\$2 per M up to 100 M. \$1 per M in excess of 100 M. Min. \$30.
Expert Testimony—\$25 per day.

GARY, INDIANA

Sales

Impr. Prop.—5% on 1st 50 M, 3% on bal. Min. \$100.
Unimpr. Prop.—10% on 1st M and 5% on bal. Min. \$25.

GRAND RAPIDS, MICH.

Sales

Impr. City Prop.—5% Min. on sales to 1 M, the Min. is \$50 on Impr. City prop.
Unimpr. City Prop.—Same as above.
Acresage, Farm Prop.—5% Min. \$100.
Exchanges—Full sales comm. pd. by both parties.

Leases

Short Term—Mo. to Mo., 1/2 1st mos. rent; 5% for 1 yr.
Long Term Leases—5% for 1st yr., 2 1/2% for 2nd yr.; 1% on bal.

Appraisals

Board—\$25 to 5 M; \$35, 5 M to 10 M; \$50, 10 M to 25 M; \$1 per M on bal. (When appraising a number of props. in an estate, chg. for total val. of prop. plus \$2 addit. for each prop.)

Management

Same comm. as in Leases above.
Collections—Min., 5% of rentals.
Supervision Repairs—10%
General Care of Prop.—Min., \$6 per annum.

HARTFORD, CONN.

Sales

Impr. Prop. (excepting farms) in Territory I (Hartford, West Hartford, Waterbury, East Hartford, Manchester, Bloomfield, Newington and Windsor)—5% 1st 25 M; 3% over 25 M; Min. \$100.
Unimpr. Prop. (including farms) in Territory I—5% Min. \$50.
Impr. Prop. (excepting farms) in Territory II (Farmington, Rocky Hill, Glastonbury, Meriden, Middletown, East Windsor, Southington, Simsbury, Avon, Berlin and Windsor Locks) and Territory III (elsewhere)—5% Min. \$100.
Unimpr. Prop. (including farms) in Territory II—5% Min. \$100.
Unimpr. Prop. (including farms) in Territory III—10% to 5 M and 5% on each M or fraction thereof; over 5 M, Min. \$100.

Exchanges—One chg. on larger sale to be divided between both owners in proportion that full comm. on sale of each prop. would be to full comm. on sale of both.

Leases

Short Term—Bus. & Resid. prop. $\frac{1}{2}$ of 1st mos. rent for 5 yrs. or less. Min., 5% gross rent.
 Long Term—More than 5 yrs. 5% gross rent for 1st 3 yrs., 1% to 21 yrs. by agreement over 21 yrs.
 Where lease has pur. opt. and Lessee buys, comm. shall be pd. at time opt. is exer.

Management

Resid. or Bus. Prop.—Territory 1, 10% to \$100 per mo. 8% from \$100 to \$200; 5% over \$200 per mo. in add. on excess in value of larger prop. over smaller.
 Rent. Coll. Only—5% over \$10 per mo.

Appraisals

Board—By agreement.

HOUSTON

Sales

Impr. City Prop.—5% to 100 M; $\frac{2}{3}$ % on bal., min. \$25.
 Unimpr. City Prop.—5% to 100 M; $\frac{2}{3}$ % on bal., min. \$25.
 Acreage, City and Suburban—5% to 100 M; $\frac{2}{3}$ % on bal.; min. \$25.
 Country Prop.—5% to 100 M; $\frac{2}{3}$ % on bal.; min. \$25.
 Stocks, Fixtures and Personal Prop.—Bus. 5% plus leasing comm. on unexp. term of lease.
 Resid. 10%.
 (Securing permits \$25; securing railway spur tract franchises, \$50).
 Exchanges—Each party pays $\frac{1}{2}$ the commission on smaller amt.; owner of larger prop. pays full comm. in add. on excess in value of larger prop. over smaller.

Leases

Short Term—50% of 1st mos. rent.
 Long Term Leases—1 to 2 yrs., 5%; 2-5 yrs., 5% 1st 2 yrs., 4% next 3; 5-10 yrs., 5% 1st 2 yrs., 4% next 3; 3% next 5; 10-15 yrs., 5% 1st 2 yrs., 4% next 3; 3% next 5; 15-20 yrs., 5% 1st 2 yrs., 4% next 3; 3% next 5; 21 yrs. or over, 5% 1st 2 yrs., 4% next 3; 3% next 5; 1% each add. yr., until comm. equals sales comm. on value deter. by capital. aver. annual rental at 5%.)
 Rules—1. Total amt. of comm. due when lease is signed. When lease is based on percentage of gross sales with minimum guarantee, comm. shall be payable in cash on min. guaranteed rental; comm. on excess, 5% due and payable when coll. by lessor. 2. Comm. on percentage leases without guaranteed min. rental shall be 5% of amt. coll. by lessor.
 Oil Leases—10% of the consideration and 5% on subsequent collection of oil lease rental.

Appraisals

1/10 of 1% to 100 M; 1/20 of 1% on excess min. \$25, and addit. chgs. to cover necessary expenses.
 (Special chgs. for special service.) (Out of town prop. chg. 1% per mile.) Min. \$5.
 Expert Testimony—\$25 a day.

INDIANAPOLIS

Sales

City and Sub. Prop.—5%; Min. \$50.
 Subdivisions—By agreement.
 Acreage & Farm Prop.—5%.
 Leases & Leaseholds—Reg. leasing comm. on unexp. term, plus 5% of any cash bonus pd. Exchange—Full sales comm. pd. by each party.

Leases

Short Term—50% of mo. rent on mo. to mo. tenancies.
 Long Term Leases—On all commercial leases for a term not exceeding 5 years, the fee shall be 3% of the total amount of rents contracted to be paid under said lease, with a minimum charge as follows: a charge equal to one-half of one month's rent for a lease of one year or less; for a lease running for more than one year and not longer than two years the minimum charge shall equal one month's rent; for a lease running for more than two years the minimum charge shall equal one and one-half month's rent.
 Percentage Leases—Comm. on min. rent, 4% payable when lease is executed, plus addit. comm., same rate, on excess rent, payable annually.
 Net Leases—(1-30 yrs., incl.), comm. computed on total rental plus taxes contracted to be pd. by lessee, using current yrs. taxes as basis for computation.
 Sublease—Foregoing comm. apply.

Rules—1

If renewal privilege or opt. to pur. is exer., chg. addit. comm. on renewal, payable at time of pur. or renewal.

Management

For complete mgmt. of resid. rental prop., 5% per unit of gross rental receipts. Min. \$1 per mo. per unit.
 City Property—7%; furnished prop. 10%; Suburban—10%; rental $\frac{1}{2}$ 1st mos. rent; sup. repairs, 10%.

Appraisals

Board—Resid. Prop.—\$1 per M. plus \$5 min. for each contig. unit. Min. \$15. Apts. or store rooms not exceeding 4 units—\$1 per M. \$25. Filling stations—\$1 per M. plus \$35 basic fee. Hotels, Office Bldg., Apts. and Bus. Prop. over 4 units—\$1 per M. plus basic fee of \$50. Indus.—\$1 per M. plus basic fee of \$50 (vacant or unimpr.). Sub.

Div.—\$1 per M; Min. \$25. Farms—\$1 per M; Min. \$25 plus 10¢ per mi. outside of Marion County.
 Individuals—Resid. Prop. \$10 min. plus each added house on same assignment.
 Vac. Lots—Min. \$3 per lot. Adj. lots \$250 each add.
 Subdivisions—\$15 plus 50¢ each lot sub subdivision.
 Farms—\$25 plus 10¢ per A. over 100 A., and 10¢ per mile one way.
 Court Service—\$25 each half or fraction in add. to regular appt. fee.
 All others by agreement.

JACKSONVILLE, FLA.

Sales

Impr. City Prop.—5% to 50 M, 3% on bal. Unimpr. City Prop.—5% to 50 M, 3% on bal. Suburban Prop.—5% to 50 M, 3% on bal. Acreage & Farm Prop.—10% to 100 M, 5% on bal.
 Exchanges—Same as for sales.

Leases

Short & Long Term—5% of 1st yr.; $\frac{2}{3}$ % on bal., but comm. shall not be more than sales comm.
 Rules—1. If renewal opt. exer., chg. same rate as on original lease covering total term. 2. If purchase opt. exer., chg. sales comm. 3. When tenant or purchaser is secured for prop. controlled by another agt., comm. shall be divided between broker and agt. 4. If prop. is withdrawn from agt. prior to expiration of lease, agt. shall be entitled to $\frac{1}{2}$ of full comm. for unexp. term, except in case of sale, in which case owner is to pay $\frac{2}{3}$ % comm. on gross sum due on unexp. term of lease.

Management

Repairs & Fees—10% to \$300; 7% \$300 to \$500; 5% \$500 to 1 M; 3% on bal.
 Resid. Prop.—For securing tenant, 10% if rental is less than \$20 per mo.; if rental is more than \$20 per mo. 10% for securing tenant plus 5% for coll. of rents and mgmt., except where comm. is less than min. comm. of \$150 per mo.
 Commercial Prop.—10% of mo. rental if rent is less than \$20. If rental is more than \$20 with lease of 1 yr. or less, $\frac{1}{2}$ of 1st mos. rent for securing tenant, plus 5% for coll. of rents and mgmt. If lease is from 1 to 5 yrs., $\frac{1}{2}$ of 1st mos. rent for securing tenant, plus 5% for coll. of rents and mgmt.

JERSEY CITY, N. J.

Sales

Impr. City Prop.—5%. On apt houses 5% up to 25 M; $\frac{3}{4}$ % over 25 M.
 Vacant Land—10%.

Leases

Short Term—1 yr or less, 5%. Bus. prop. 3% on 1st 10 yrs.
 Long Term—Bus. prop. $\frac{2}{3}$ % from 5 to 21 yrs.; 1% in excess of 21 yrs.; Industrial prop. 5% up to 21 yrs.; 1% in excess thereof.

Management

Resid. and Apt. Prop.—5% of total rental collected.
 Commercial and Industrial—5% up to 50 M. Over 50 M by special agreement.

Appraisals

\$25 to 5 M; \$50 to 15 M; \$75 to 25 M; plus \$2.50 per M from 25 M to 100 M; plus \$2 per M from 100 M to 500 M.

KANSAS CITY, MO.

Sales

City Prop.—5% to 100 M; 3% on next 400 M; 5% on bal.; Min. \$50.
 Subdivisions—10%. (Owner pay adv.).
 Farm Prop.—3% to 10 M; 3% on next 400 M; 5% on bal.; Min. \$50.
 Leases and Leaseholds—Reg. leasing comm. on unexp. term at new lease and been made, plus 5% on cash consid. (In no case shall comm. exceed what would have been paid had transaction been sale of fee.)
 Exchanges—Same as sale, each party paying reg. comm.
 Division—When sale or lease of property is listed with board member and made by another board member with consent and assistance of former, equal division of comm. shall be made, unless otherwise mutually agreed.
 A division of comm. shall not be made by an active member with anyone who is not regularly engaged in real estate business.

Leases

Short Term—Less than 1 yr. (lease or mo. to mo.) $\frac{1}{2}$ of 1st mos. rent.
 Long Term—5% for 1st 10 yrs.; 4% next 10 yrs.; 3% on bal. until comm. equals amt. earned if sale had been made. (Selling val. determined by considering aver. annual rent at 5% of selling val.); Min. $\frac{1}{2}$ mo. rent.
 Percentage Leases—Rule 1—On min. guar. leases, same as for straight leases, due and payable on closing of each yr. thereafter, when addit. rent shall fall due as per cent of gross receipts, broker shall be entitled to coll. comm. at end of each yr. as

earned. Rule 2—On no min. guar. lease—comm. computed on actual rental val. for full term lease. Rule 3—If opt. to pur. is exer. chg. reg. sales comm. Rule 4—If lease contains opt. to cancel, chg. comm. on full term. Rule 5—If lease is extended or renewed, chg. reg. leasing comm. for full term, lease comm. already paid.

Management

Bus. Prop.—Not less than 5% gross ann. income. Min. \$2 per mo. for each tenant unit managed, except for office bldgs. Renting and leasing, chg. reg. comm. Renewals or extensions, by agreement. Office bldg. leases above ground floor, by agreement.
 Resid. Prop.—Rules—1. For obtaining new tenant for 1 yr. or less (lease or mo. to mo.) $\frac{1}{2}$ 1st mo. rent if agt. does not manage prop. 2. If agt. manages prop., $\frac{1}{4}$ 1st mo. rent. 3. For mgmt. of prop. and coll. of rents, 6% of gross mo. income for coll. of 12 units or less; 5% for all above 12 units. Min. chg. of \$2 per unit per mo. 4. When sub-tenant obtains tenancy accepted by agt., he shall receive $\frac{1}{4}$ of 1st mo. rent which shall be chgd. to owner, payable when 2 mos. rent have been pd. 5. In multiple dwellings no part of co. living quarters for manager or janitor shall be pd. by agt. 6. Above min. sched. shall not preclude agt. from chg. higher comm. by agreement with owner.

Appraisals

Board—Min. Single family and vacant res. \$25; other \$35 min.; \$2 per M to 50 M; \$1.50 per M next 50 M; \$1 per M on bal.
 Expert Testimony—Min. \$30 per day.

KNOXVILLE, TENN.

Sales

Impr. City Prop.—5% to 15 M; 3% above; Min. \$25.
 Vacant Lots—10% to 1 M; 5% above; Min. \$25.
 Farms—5% above 2 M; Min. \$100.

Leases

Resid.—10% to \$20; $\frac{7}{8}$ % \$20 to \$30; 5% above \$30. For securing tenant and not handling rents, 20% 1st mos. rent.
 Repairs—10% to \$250; 5% above.

Appraisals

Board—Min. \$30; \$2 per M to 30 M; \$1 per M to 100 M; 50¢ per M over 100 M.
 Expert Testimony—Min. \$25 per day.

LITTLE ROCK, ARK.

Sales

Indus. and Bus. Prop.—5%.
 Resid. Prop.—Impr.—5% Min. \$100.
 City Subdivision—By agreement.
 Suburban Prop.—10%.
 Farms—10%.
 Exchanges—Full comm. on each prop.

Appraisals

Board—\$25.00 on all appraisals, plus \$2.00 per M of valuation to 100 M; \$1.00 per M up to 200 M. Over 200 M and involving many units—special agreement.

LONG BEACH, CALIF.

Sales

City and County, Impr. or Vacant—5%. Min. \$30.
 Exchange—5% of full value of each prop.

Leases

Impr. or Vacant—1 yr. 5%; 2 yr. 4%; 5 yr. 3%; $\frac{2}{3}$ % up to 10 yr. and 2% from 10 yr. to 25 yr. Min. \$25.
 Indus. and Manuf.—1 yr. 5%; 3 yr. 4%; 5 yr. $\frac{3}{4}$ % plus $\frac{2}{3}$ % for 2nd 5 yr.

Management

Resid. Prop.—5% of rents collected. Min. \$3 per mo.
 Bus. Prop.—5% up to \$500; 3% on all over \$500. Min. \$3 per mo.
 Office Bldgs.—Separate agreement.

Appraisals

Individual contract.
 Expert Testimony—\$50 per day.

LONG ISLAND, N. Y.

Appraisals

(Except territory covered by eastern Suffolk County Chapter.)
 Individual—Min. \$25; to 10 M, \$25; to 25 M, \$35; to 50 M, \$50; over 50 M, \$50 on 1st 50 M and 1/5 of 1% to 250 M; over 250 M, 1/10 of 1%.

QUEENS COUNTY

Sales

(Except territory covered by Queens North Shore Chapter—Third Ward of Queens.)
 (Min. \$100).
 Impr. Prop.—1st 50 M, 5%; in excess, $\frac{2}{3}$ % Unimpr. Prop.—5%.
 Acreage (unimpr.)—5%.
 Factory Sites (unimpr.)—5%.
 Water Front Prop.—5%.
 Good Will, Goods and Chattels—10%.

Lease or Leaseholds—Reg. leasing comm. on unexpired term, plus 1% of the sum to be pd. for the lease or leasehold.

Leases

Resid.—(Except Long Island City, Ridgewood, Glendale and Maspeth, and territory covered by the Rockaways, Arverne, Edgemere, Belle Harbor and Neponsit.) Fur. or unfur., Min. \$25; 1-6 mos. fur. apts. or houses, 10%; 1 yr. or less, 5% annual rent; 2nd yr. or renewal, $\frac{2}{3}$ %; 3rd yr. or renewal, $\frac{2}{3}$ %; (more than 1 yr. 5% for 1st yr. and $\frac{2}{3}$ % for each addit. yr.) For rental fur. rooms, comm. shall be by agreement, but not less than 15%.

Monthly Tenancies—50% 1st mos. rent; Min. \$25.

Indus.—(Mfg., indus. processes, warehouses, gas stations, garages and land located in territory zoned for industry or as underlet.) Min. chg. \$25; 3 yrs. or less gross rent, 5%; 4th to 21st yr. aggregate gross rent, $\frac{1}{3}$ %; 22nd yr. to bal. of term, aggregate gross rent, $\frac{1}{4}$ % of 1%.

Waterfront Prop.—5% gross rent.
 Bus.—(Except territory covered by the Rockaways, Arverne, Edgemere, Belle Harbor and Neponsit)—Min. chg. \$25; 1-5 yrs., 5% on 1st yr., $\frac{2}{3}$ % each addit.; over 5 yrs., $\frac{2}{3}$ % gross rent to 200 M; over 200 M, $\frac{1}{4}$ %.

Percentage Leases—Where min. rent is specified, comm. shall be computed at usual rate of comm. When addit. rent shall fall due as percentage of gross receipts, comm. shall be computed as though addit. rent had been known at time of exec. of lease and comm. is payable at end of each respective yr.

Management

(Rate schedule of Long Island Real Estate Board, Inc.)
 1st 3 M, on each bldg. monthly, 5%; on next \$2,500, 4%; on next \$2,500, 3%; in excess of 10 M monthly, $\frac{2}{3}$ % Reg. comm. on leases: $\frac{1}{3}$ reg comm. on rei. renewals. Min. $\frac{1}{3}$ reg comm. on each bldg. $\frac{1}{2}$ full comm.

NASSAU COUNTY

Sales

(No comm. to be less than \$100)
 Impr. and Unimpr. Prop. (incl. acreage and waterfront)—5%.
 Good Will, Goods and Chattels—10%.
 Leases or Leaseholds—Reg. leasing comm. on unexp. term, plus 1% of sum to be pd. for the lease or leasehold.

SUFFOLK COUNTY

Sales

Impr. prop. including farms—5%; sales of less than \$1,000—by agreement; Unimpr. woodland and waterfront acreage—10%; Good Will, Goods and Chattels—10%.

Leases

Resid.—(Except Nassau Peninsula—Hewlett, Lawrence, Woodmere, Cedarhurst and Inwood)—Fur. or unfur. Min. \$25; 1-6 mos. fur. apts. or houses, 10%; 1 yr. or less, 5%; 2nd yr. or renewal, $\frac{2}{3}$ %; 3rd yr. or renewal, $\frac{2}{3}$ %; (more than 1 yr. 5% 1st yr., and $\frac{2}{3}$ % each addit.) For rental fur. rooms, comm. shall be by agreement, but not less than 15%.

Seasonal Rentals—6 mo. or less (fur. or unfur.)—10%.
 Mo. to Mo.—50% 1st month's rent. Min. \$25.
 Indus.—(Mfg., indus. processes, warehouses, gas sta., garages and land located in territory zoned for indus. or underlet. Min. chg. \$25; 3 yrs. or less gross rent, 5%; 4th to 21st yr. aggregate gross rent, $\frac{1}{3}$ %; 22nd yr. to bal. of term, aggregate gross rent, $\frac{1}{4}$ % of 1%.

Bus.—(Except Nassau Peninsula, Hewlett, Lawrence, Woodmere, Cedarhurst and Inwood)—Min. chg. \$25; 1-5 yrs., 5% for 1st yr., $\frac{2}{3}$ % each addit.; more than 5 yrs., to 200 M, gross rent, $\frac{2}{3}$ %; over 200 M, $\frac{1}{4}$ %.

Percentage Leases—Where min. is specified; usual rate based on min. When addit. rent shall fall due at end of yr., comm. shall be computed as though amt. of such addit. rent had been known at time of execution of lease.

Exceptions

THIRD WARD QUEENS

(Territory covered by Queens North Shore Chapter.)

Sales

(Min. \$100)
 Real Prop. Incl. Acreage and Waterfront—5%.
 Resid. Prop. incl. 1, 2 and 3 family houses—5%; apt. bldgs., bus. bldgs., garages, factories and comm. bldgs., 5% on 1st 100 M and 2% on amt. in excess.
 Good Will, Goods and Chattels—10%.

BELLE HARBOR AND NEPONSIT

(Territory covered by Rockaways, Arverne, Edgemere.)
 (Same as Queens county)

Leases

Bus. and Resid.—6% gross rent for 1st yr. and 3% each successive yr.

DIGEST of BOARD COMMISSION RATES IN CITIES OVER 100,000

LONG ISLAND CITY, RIDGEWOOD, GLENDALE AND MASPETH

Sales

(Same as Queens county)

Leases

Resid.—1 yr. or less (min. \$25), 5%; 2nd yr., 2 1/2%; 3 or more yrs. straight 2 1/2%.

NASSAU PENINSULA

(Hewlett, Lawrence, Woodmere and Cedarhurst.)

Sales

(Same as County of Nassau)

Leases

Bus. and Resid.—6% 1st yr. 3% each successive.

SUFFOLK COUNTY

Appraisals

Appraisals where appraised value is \$10,000 or less,—by agreement. Where appraised value is in excess of \$10,000, the rates for all of Long Island shall prevail.

LOS ANGELES

Sales

Bus. Prop.—5% on 1st 50 M; 2 1/2% on bal. Houses, Flats & Duplexes—5%. Hotels, Apts. & Bungalow Cts.—5%. Subdivisions—By agreement. Acreage, Farm and Ranch Prop.—5%. Leases and Leaseholds—Bus. Prop., 5% on 1st 50 M; 2 1/2% on bal. (5% straight on indus. & small retail prop.). Indus. Prop.—5%. (Securing permits, franchises, \$25; Railway spur track franchise, \$50 & up.). Stock, Fixtures and Equipment—10% on 1st 5 M; 5% on bal.; \$50 min. Exchanges—Full sales comm. pd. by each party.

Leases

Short Term Resid.—Houses, Flats, Duplexes, 5%. Hotels, Apts. & Bung. Courts; 3% of 1st 3 yrs; 1 1/4% of bal.; mo. to mo., 25% of 1st mo. rent, plus 1% on bal. (5% shows prop., 35% of 1st mo. rent, Min. \$10). Short Term Bus. and Rent—3% for 1st 5 yrs; 1 1/4% for bal.; where lease is cause of new structure, 1 1/4% on 1st 5 yrs; 2% for bal.; Min. \$25. (Industrial prop., 3 1/4% to 5 yrs; 2 1/4% 5-10 yrs, 1 1/4% on bal.; where lease is cause of new structure, 4% to 3 yrs, 2 1/4% 3-10 yrs, 1 1/4% on bal.) (Country prop., Crops 5%, Cash 5%). Long Term—Over 25 yrs., see sales. (Take as val. that sum 6% of which equals aver. annual rental and 7 1/2% of which equals aver. gross annual rental.) 5% on 1st 50 M; 2 1/4% on bal. Rules—1. For listing for rent, 1st 2. On renewals, chg. same as on new leases. 3. On ext. op., chg. reg. comm. 4. On appraisals fig. comm. on basis of aver. stated rental on full term. 5. If op. to pur. is exer., chg. reg. sales comm. less comm. already pd. for leasing.

Management

Collections—Resid. prop., 5%, min. \$5 per mo. Bus. & ind. prop., if col. are under 2 M per mo.; 3% if over 2 M per mo. Country prop., 5% Office bldgs., by agreement. Where a real estate broker manages certain properties for the owner and files the Rent Control Registration forms on the property, there shall be a service fee of \$1 per unit. Where the real estate broker does not manage the property, but files Rent Control Registration forms for the owner, the service fee shall be \$2 per unit.

LOUISVILLE

Sales

City of Louisville and Jefferson County—5% to 25 M; 3% on bal. Min. \$75 on impr. prop., \$35 on unimp. prop. Subdivision—Special contract, but in no event shall comm. be less than 10%. Buying Real Estate—Same as sales. Exchanges—Reg. comm. on each prop. divided equally between apts. participating. Auction Sales—(A) Within city—same as for private sale. (B) Suburban, 5% on gross amt. Min. \$50. (C) Personal, 10%. (D) Assignee sales, fee to be satisfactory to official controlling sale. (E) Advertising, seller to defray expenses for advertising and promoting sale.

Leases

Month to Month and less than 1 yr. lease, 1st mo. rent plus advertising exp. 1 yr. or More—All advertising and 4% on 1st 5 M; 3% from 5 M to 10 M, 2% on bal. Renewal, Ext. or Pur. Op. in Lease—If either privilege is exer., reg. comm. in accordance with lease or sales schedule is charged, whether or not extension, renewal or pur. is made exactly on terms stipulated in lease. Ext. to be considered in class it would fall if such terms were part of original lease. In renewal, charge as though it were new lease. Where cancellation clause is contained in lease, comm. shall be same as if there were no cancellation clause.

Percentage Leases

Regular leasing comm. on estimated rental for entire period, or in installments, according to actual rental. When percentage lease provides for min. rental and percentage of gross for each yr. of term, comm. on min. rental specified at time of closing lease computed at usual rate on aggregate of specified min. for entire term, plus comm. on addit. rental at end of year at same rate.

Management

Coll.—5% on gross. Mo. rentals of \$10 or less, weekly payments, 10% or \$1 min. per mo. per tenant. Farm—5% on gross income and all advertising. Min. \$25 per annum. Fur. Resid. and Apts. for Seasonal Occupancy—10% on gross income and all advertising.

Appraisals

Individual—\$2 per M to 50 M; over 50 M, \$2 per M to \$100 M, and \$1.50 per M to \$500 M; \$1 per M in excess of \$500 M. Min. \$10, except on property in litigation where min. fee shall be \$25. Above sched. for 1 appraiser. Two appraisers, 1 1/2 times individual fee. For appearance in court there shall be addit. fee.

Board—Min. \$100. By Valuation Committee 1/3 of 1%.

MEMPHIS

Sales

City Prop.—5% to and incl. 25 M, 3% on bal. Min. \$25. Outside City Limits—5%. Min. \$50. Acreage and Farm Prop.—5%. Min. \$50.

Leases

Cash settlement basis, 4% of 1st 5 yrs; 3% of next 5 yrs; 2% of next 10 yrs; 1% of next 30 yrs; and 1/2 of 1% thereafter. Net leases, cash basis, 4% higher, first 30 yrs. Deferred basis, under \$20 per mo., 10%; over \$20 per mo. on mo. to mo. basis 1/4 of 1st mo. and 5% thereafter; 1 yr. lease 1/2 of 1st mo. and 5% thereafter; over 1 yr. and under 3 yrs., 2/3 of 1st mo. and 5% thereafter; 3 yrs. and over 1st mo. rent and 5% thereafter; net leases deferred basis 1% higher. Percentage leases: On min. guar. leases, same comm., cash or deferred, as applied to straight leases on min. guarantee and 5% on all excess when paid.

Res. Prop., Renting and Mgmt.—\$20 per mo. and under, 10% of gross mo. coll.; \$20 to \$50, 7 1/2%; over \$50, 6%.

Fur. Res. and Apts.—10% of gross mo. coll.

Appraisals

Board—Min. \$25; \$2 per M to 15 M; \$1 per M, 15 M to 250 M; 50¢ per M on bal. (Outside city chg. double rate and expenses.) Expert Testimony—\$25 per day in court. If appearance in court is not required, chg. \$25 for preparation of testimony.) Mgmt.—See leases, above. Supervising Repairs—Min. 10% on repairs up to \$500; 5% over \$500.

MIAMI, FLORIDA

City Prop.—Vacant—\$25 on \$250 or less; 3% on over \$250 with a minimum of \$50. Improved Prop.—Not less than 5%, with a minimum of \$50. Farm, Grove, Unplanted land: 10%, with a minimum of \$100.

Leases

Residence—All leases, including Winter Season, 10% of first \$500, plus 5% of balance over \$500, with a minimum of \$15. Business Prop.—Leases of one year to 30 yrs.—Not less than 5% of rental for first 5-year period (or part thereof) 3% for next 5-year period (or part thereof) and 2% for next 20 years (or part thereof) with a minimum of \$15. Leases over 30 years shall be treated as sales.

Appraisals

Minimum charge of \$35, plus \$1.50 per M of valuation for one man. Two men on appraisal at rate of 1 1/2 times, and three men at two times the minimum. Expert testimony—Minimum of \$50 per day or part thereof for private hearings, and \$65 per day min. for Court testimony. Appraisals and expert testimony outside Dade County—Minimum of \$100 per day plus expenses.

Management

Residence—5% of rental income, plus leasing fee depending on term and type of lease. Minimum fee to average not less than \$1.50 per occupied tenant unit. Business Prop.—5% of rental income, plus leasing fee depending on term and type of lease. Minimum fee to average not less than \$1.50 per occupied tenant unit.

MILWAUKEE

Sales

Impr. City & Suburban Prop.—5%. Min. \$50. Unimproved. City & Suburban Prop.—5%. Min. \$25. Outside Milwaukee County—Subject to special contract, but min. 5% within 100 miles; over 100 miles, min. \$250. Exchanges—Full comm. pd. by each party.

Leases

Resid. Prop.—Min. 5% of total rental for term of lease. Mo. to mo. basis, min. 1/4 of 1st mo. rent. Bus. Prop.—Min. 3% of total gross rent for 1st 3 yrs, 3% on bal. of term. (Comm. must not exceed sales comm. on value deter. by capital, aver. annual rent at 5%.) Percentage Leases—Where rental is certain per cent of gross bus., comm. fig. on estimated rental for period of lease. Where min. rent specified, comm. based on total min. rent and addit. rent as in fact due. Rules—1. Comm. on renewals of bus. leases, same rate as on new lease; on ground leases, same rate as if lease had covered whole term. 2. When op. to pur. exer., pay full sales comm. minus comm. already pd. on unused portion of lease. On sales of ground lease and impr. comm. same as if new lease were made on unexp. term, plus sales comm. on consid. pd. for leasehold interest and impr.

Management

Coll. Rents and Mgmt.—3% of annual rent coll. Addit. reasonable chg. may be made for special service.

MINNEAPOLIS

Sales

City Prop.—5% to 100 M plus 3% on next \$400 M; Over \$400 M 2%. Min. \$25 for vacant prop.; \$100 for impr. Subdivisions—By agreement. Exchanges—Same as sales. Equal div. of comm. where 2 Realtors are involved.

Leases

Short Term—Mo. to mo., bus. prop., 50% 1st mo. rent; resid. prop., 50% 1st mo. rent. Min. \$10. Long Term—Bus. and resid. prop., 5% of 1st yr. rentals; 2% next 4 yrs. and 1% for bal.

Ground Lease—2% to 5 years; 1% on bal.; Over 50 years charge same as for sale on amount equal to 5% of aver. rent for 1st 30 yrs., plus consid. pd. for impr. (If rent for 30 yrs. is not stated, but reappraisals are provided for, assume highest rent named as basis for bal. of term up to 30 yrs.)

Percentage Leases—Initial comm. payable at time lease is made. If min. rental is specified, comm. based on regular board rates for full term, plus comm. of 5% of excess rent, due and col. at end of 1st yr. Addit. comm. each yr. thereafter equivalent to 1 1/4% of excess. If no min. specified, payable at regular board rates for full term at 75% of fair market rental val. at time of making lease and subsequent comm. of 5% on excess, due and col. at end of 1st yr. Addit. comm. col. each yr. equivalent to 1 1/4% of excess rent. over min. called for by lease.

Appraisals

Board—up to 5 M; \$25, 5 to 20 M; \$50, \$1 per M over 20 M.

Management

Bus. Prop.—5% min. Resid. Prop.—7 1/2% min. Comm. of 1/3 of 1st mo. rent on renewals or extensions. During mo. chg. is made 7 1/2% fee not col.

MONTREAL, QUE.

Sales

Resid. and Office Bldgs. and Stores—(a) In Montreal, Westmount, Outremont, Verdun, Montreal West, Town of Mount Royal, Harewood and St. Laurent—3%. (b) In Lachine, Ste. Lambert, Montreal East, Ville Lasalle, St. Michel, Ville St. Pierre, Pointe aux Trembles, Montreal North and Longueuil—5 1/4%. (c) Territories not mentioned—5%.

Indus. and Mfg.—Warehouses, churches, theatres, hotels, automobile garages, service stations, waterfront prop., and other built prop. not mentioned above—5%. Vacant Land and Farms (except subdivisions)—5%. Min. \$20. Sub-Divisions of Farm Lands—15%. Bus. with or Without Lease—10% full amt.

Leases

Impr. Prop.—In "a" and "b" above, 2 1/2% total amt. of lease. Other territories, 5%. Renewals at same rate. Min. \$15. Vacant Prop. on Island of Montreal—5% total amt. of lease. Elsewhere, 10%. Renewals—same rate. Min. \$15. Fur. Houses and Apts.—5%. Renewals—same rate; Min. \$25. If op. to buy is incl. and lessee buys, owner shall pay diff. between sales comm. and rent comm. for unexp. term of lease.

Management

Coll. of Rent—3% where mo. rent is \$50 or over. By agreement where rent is less than \$50. Where total annual rent, exceeds 150 M, 5% of 150 M and 2 1/4% in excess. Chgs. for supervision of repairs and other services by agreement. Usual rental comm. for new tenants.

Appraisals

Board—1/3 of 1% for 1st 500 M, 1/10 of 1% on excess.

NASHVILLE

Sales

City and Sub. Prop.—5% to 10 M, 3% on bal. Farm and Acreage—5%. Exchanges—Full sales comm. pd. by each party.

Leases

Short Term—5% to 3 yrs.; 3% over 3 yrs. if pd. cash, 10% for \$25 per mo. or less.

Management

Resid. Prop.—10% on mo. rental to \$25. Over \$25, 10% to \$20, 5% on bal. 10% on sur. Prop. Duplexes, Flats and Apts., with gross rental val. of \$250 or less—Units same as above. Apts. with gross rental val. of more than \$250 per mo.—by contract. Min., 6% mo., rentals.

Repairs and Upkeep—10% to \$500, 5% on excess.

Comm.—Prop.—10% on mo. rentals to \$25. Over \$25, 10% on 1st \$20, 5% on bal. Other leases or contracts—for 1 yr. for procuring tenant, 1/4 1st mo. rent. Max. \$100. 5% of col. thereafter; 1/3 of 1st mo. rent, max. \$150; 5% of mo. coll. 3 yrs. to 5 yrs. for procuring tenant, 1/4 1st mo. rent, max. \$250; 5% of mo. coll. More than 7 yrs. for procuring tenant, 1st mo. rent, max. \$300, 5% mo. coll. thereafter.

Repairs and Upkeep—0% to \$500; 5% in excess.

Appraisals

Individual—\$2 per M to 10 M; \$10 min.; \$1 per addit. M to 50 M; 90¢ per addit. M over 50 M (no addit. chgs. to \$500 and from \$500 to 1 M, chg. as addit. 1 M). Board or Joint—2 times individual fees. Expert Testimony—\$25 per day or part thereof. Where valuing particular property and giving testimony, chg. appraisal fees plus \$25 per day or part thereof.

NEWARK

(Rates below also used by Irvington Board.)

Sales

Impr. City Prop.—5% to 20 M; 3 1/4%, 20 to 50 M; 2 1/4% over 50 M. Unimpr. City Prop.—5%. Country Prop.—5%. Subdivisions—By agreement. Acreage and Country Prop.—5%. Farm Prop.—7 1/4%. Leaseholds—Same as sales. Leases—10% on consid. plus reg. chg. on unexp. term.

Indus. Prop.—5%. Church Prop., Institutional or Specific Use Prop.—5%. Stock Fixtures and Personal Prop.—10% plus reg. chg. for real estate, leaseholds, or leases.

Leases

Short Term—1 yr. or less, 5% of 1 yr. rent. (Full comm. on renewals.) Long Term Leases—Resid. Prop.: 5%. Indus. and Specific Use Prop. and Offices: 5% Bus. Prop.: 3 yrs. or less, 5%; next 2 yrs. 3 1/4%; all above 3 yrs. 2 1/4%. 5% straight where annual rent is 2M or less.

Rules—1. Chg. full comm. on renewals and extensions. 2. When lease contemplates erection of bldg., chg. for lease plus a chg. for cost of new bldg. 3. If lessor has op. to cancel, chg. comm. on full term; if lessee has op. to cancel, chg. to date of the expir. with agreement to pay for full term if lease is not cancelled. 4. If op. to pur. is exer., chg. full leasing comm. plus 1/4% of reg. sales comm. on consid. plus reg. chg. on unexp. term. Percentage Leases—Full comm. on min. rental for entire term and comm. on addit. rent, payable at end of each yr.

Appraisals

Board—\$100 to 25 M; \$1.50 per M on bal. Expert Testimony—By special agreement.

Management

5% plus reg. rate for making new leases.

NEW HAVEN, CONN.

Sales
 Impr. City Prop.—5% to 25 M; 3 % over 25 M. Min. \$100.
 Unimpr. City Prop.—5%; Min. \$50.
 Indus. Prop.—5%; Min. \$100.
 Country, Resort and Shore Prop.—5%; Min. \$100.
Good Will, Goods or Chattels—The commission for consummating a sale or a purchase of Good Will, Goods, or Chattels shall be 10% of the gross sales price up to \$4,000; 5% of the amount between \$4,000 and \$25,000; 3% of the amount between \$25,000 and \$100,000; and 1% over \$100,000.
Leases and Leaseholds—1% on consid., plus reg. renting comm. on bal. of term.
Exchanges—Reg. comm. pd. by each principal.

Leases
 Indus. Prop.—5% of annual rent for 1st yr. (or fraction thereof); 5% of rent for 2nd yr.; 15% of rent for each addit. yr. thru 21st yr.; 1/4 of 1% on bal.
 Country, Resort and Shore Prop.—10% of annual rent for 1st yr. (or fraction thereof); 2 1/2% of each addit. yr.
 All Other Prop.—1/2 of 1% rent for 1st yr. (or fraction thereof); 1/4% of annual rent for each addit. yr. (Except for flats and Apts.) Fur. units to 5 mo. min. 10% total.
Rules—1. Comm. on renewals, sub-leases, etc., on same basis. 2. If op. to pur. or re-new is exer., chg. comm. as though above were stipulated in orig. lease. 3. On percentage leases, chg. reg. comm. on min. rent (or if no min. rent, 1% of aver. fair market rental val. for term); then chg. comm. on addit. rent at end of yr., as it comes due, as if addit. rent had been known at time lease was made. 4. On net leases, add taxes to rent and chg. comm. on total. (Use current taxes, or taxes for previous yr., or estimated taxes, or await assessment.)

Appraisals
 A minimum fee of \$50 for the first \$10,000 and \$2.00 for each thousand or fraction thereof above the first \$10,000. Court fees to be extra.

Management
 Central Bus. Prop.—Chg. based on services required.
 All Other Prop.—Min. 5% of gross rent.
 Cancellation—Reg. renting comm. for unexp. term.

NEW ORLEANS

Sales
 City Prop.—5% 1st 10 M; 4% on excess; Min. \$25.
 Industrial Property—7 1/2% on Imp. or Unimproved unres. Ind. Prop.; (except where used for residential purposes, in which case the rate of "City" property will apply).
 On rent, Imp. Prop. and rent, unimpr. Ind. Prop. 5% for first \$10,000, 4% on excess; \$25.00 Min.
 Country Property, Farms and Acreage—10% on 1st 10 M; 5% on excess; Min. \$25.
 Sub.—Subject to agreement but with 5% min. comm.
Stock and Personal Prop. When not included in sale of real estate, 10%; Min. \$25.
Exchanges—Full sales comm. pd. by each party.

Leases
 Ordinary or gross (where owner pays taxes, ins. and/or other terms) 5% to \$2,500; 4% on excess; Min. \$10.
 Net leases (where lessee pays taxes, ins. and/or other terms) 5% to 200 M; 4% on excess.

Appraisals
 Individual — 10 min. Country prop., \$25. Board—\$25 min. \$2 per M to 100 M; \$1.50 per M, 100 to 500 M; \$1 per M on bal. (Rates do not apply to homesteads, banks and insurance companies.)
Expert Testimony—1% to 10 M; 1/2% on excess.
 Commercial and Industrial Property by agreement but not less than \$3.00 per M.

NEW YORK

(See also Brooklyn, Bronx, Long Island, Staten Island)

Sales
 Prop. in Borough of Manhattan—5% on 1st 10 M; 2% on next 30 M; 2 1/2% on next 60 M; 3% on next 90 M; 1 1/2% on next 100 M; 1 1/2% on excess over 2,000 M; Min. \$100 on unimpr.; \$200 on imp.
Cooperative Bldgs.—By agreement. For an individual apt. office, 1% per share of stock plus 3% of selling price.
Waterfront Prop.—(New York Harbor), 5%.
Leases and Leaseholds—Leasing comm. on unexp. term of lease plus 1% on consid.
Furniture and Fixtures—10%. (If sale price does not mention furniture separately in contract, chg. reg. sales comm.)
Exchanges—Full sales comm. pd. by each party.
Rule—Should title to prop. prove imperfect, claim for sale comm. not invalidated.
Mortgages—For procuring the acceptance. 1st mortgage loan applications (except by agreement), 1%.

Leases
 Residential, Bus. and Ground—Up to 21 Yrs. aggregate \$1 million or less 3 1/2% 1st yr.;

2% 2nd yr.; 1 1/2% next 19 yrs.; 1 1/4% excess over \$1 million to \$2 million; 1 1/2% excess above 200 M. Over 21 yrs. to 30 yrs., 3 1/2% comm. on 1st 21 yrs. 1/2 of 1% on 22nd to 50th yr. incl. Over 30 yrs., above comm. to 50 yrs. and 1/16 of 1% from 50th yr. to end of term.
Priv. Dwells. and Fur. Apts.—1 yr. or less, 3%; 2% on bal.

Waterfront Prop.—(New York Harbor) 5%.
Rules—1. Min. comm. on lease more than 1 Mo. \$20. "Unfur. private house rental" min. comm., \$100. 2. If renewal or extension is exer. on lease less than 21 yrs., chg. comm. on whole term. 3. A lease shall be deemed renewed if option to renew is exercised, although terms of renewal may not be strictly according to terms of orig. lease. 4. If lease in which event orig. broker shall not be entitled to a comm. for a term greater than that granted under orig. renewal privilege unless he participates in the new negotiations. 5. If op. to purchase leasing is exer., chg. comm. as if orig. deal had been sale, less unearned comm. al. 1 Mo. \$20. 6. Wherever a lease is sold to cancel chg. comm. on full term; where tenant has sole right to cancel (or whether both have right), chg. comm. on whole term. 7. If a lease is sold to cancel chg. comm. on bal. if not cancel. Lease not deemed cancelled unless tenant vacates premises. In the event tenant remains under a new agreement, orig. broker shall be not entitled to comm. for period greater than term of orig. letting, unless he participates in new negotiations. 8. Percentage leases—If no min. rent specified, chg. comm. on min. rent plus comm. on addit. rent as it falls due. 9. Should there be clause in lease whereby tenant is obliged to pay interest on any existing mortgage encumbrance, broker's comm. shall be computed on aggregate sum of rent reserved, plus monetary obligations assumed by tenant under such interest clause. 10. Should there be clause in lease whereby tenant is obliged to pay real property taxes, such shall be considered as rent on which broker's comm. is payable. In making computation, taxes for current yr. if fixed, shall be used; if not fixed, taxes for previous yr. 8. In mo. to mo. lease, comm. shall be pd. at rate applicable as no cancel, i. e. pd. after 12 mos., broker shall receive comm. on each mo. rental pd. at rate for lease for term over 1 year. 9. On leases where there is allowance in form of rental (as distinguished from allowance for repairs, etc.), comm. shall be fig. on net rental for term.

Management
 3% (min.) of gross coll. up to 100 M annually; 2 1/2%, 100 M to 200 M; 2 %, 200 M to 500 M; 1 % of bal. 5% of gross coll. in bldgs. where no leases made. Min. \$2.50 mo. per unit.
 In addit. to mgmt. fees, full comm. on renting and 1/2 comm. on renewals. Owner-occupied bldgs., hotels, apt. hotels, co-ops, and tenant occupancy bldgs. and bldgs. under net lease, by agreement.

NORFOLK

Sales
 City Prop.—Not less than 5%.
 Unimpr. Prop.—10% 1st 5 M; 5% bal.
 Farm and Timber Lands—Not less than 10%.
Exchanges—Reg. comm. pd. each party.
Rentals—Comm.—A commission of not less than 5% shall be generally chgd. for the coll. of rents on all props., with the except. of the following cases in which a comm. of 10% may be chgd. Props. outside the corp. limits of the cities of Norfolk and Portsmouth, Fur. dwells. and apts., Dwells and apts. occupied by Negro tenants, When the aggregate gross rental does not exceed \$100. When special services are required or when a special agreement with respect to the comm. is concluded.

OAKLAND

Sales
 Bus., Ind. and Income Prop.—Impr. (incl. multi-family housing)—5% to and incl. 200 M, plus 2 1/2% over 200 M. Min. \$100. Unimpr.—10%. Min. \$50.
Real Estate Prop.—Single family dwellings)—Impr.—5% of land and unimpr. plus 5% of val. of fur. (if incl.) Min. \$100. Unimpr.—10%. Min. \$50.
Subdivision Acreage (urban or sub.)—10%. If realtor handles rezoning or map filing procedure, add 2 1/2%.
Agrie. Prop.—10%.
Sale to a Public Body—Reg. comm. plus 2 1/2% as special compensation for exceptional services.
Exchanges—Full comm. by each party.
Leaseholds—15% or more of sale price, plus 10% of sale price of mdse., Good Will, etc., if incl.

Leases
 Bus., Ind., Wholesale and Retail—5% for 1st yr., plus 4% for 2nd and 3rd yrs., plus 3% for 4th and 5th yrs., plus 2% for bal. of term. Min. 1/2 of 1st mos. rent, not less than \$25.

Rules—When lease involves erection or promotion of bldg. or construction of new bldg., add 50% to reg. leasing comm. When rental is net, comm. shall be on gross rental. Gross rental shall be deter. by adding as rental an annual sum equal to 1 1/2% of val. of land and impr. If value of land and impr. is not stated in lease, val. shall be that sum of which net rental is 5%.

Bus. and Ind. Prop.—Mo. to Mo., 50% of 1st mos. rent, 7 1/2% \$10.
Rent. (single family, flats and duplexes)—35% of 1st mos. rent. Min. \$10. If Realtor holds exclusive agency for fur. vacant prop., fee shall be 50% of 1st mos. rent.

Apts., Apt. Courts and Bungalow Courts—Unfur., 25% of 1st mos. rent. Fur., 35% of 1st mos. rent. Min. \$5.
Agrie. Prop.—7 1/2% of gross rental. If on crop-sharing basis, comm. shall be computed on estimated cash rental val., payable on closing of lease. If Realtor elects to coll. comm. when lessor receives crop share, comm. shall be 7 1/2%.

Percentage Leases—Where lease provides for min. rental, full comm. on min. rental when lease is signed. Bal. at end of 12 mos. of full operation and bal. of term to be computed on basis of 1st 12 mos. sales. Where there is no min. rental, Lessor and Realtor shall agree on fair rental val. and comm. shall be computed for entire period, and 1/2 shall be payable on execution of lease. Bal. at end of 1st 12 mos. of operation. First 12 mos. of full operation shall be assumed to be total for each yr. of lease period and total comm. shall be computed thereon and pd. Amt. pd. upon execution of lease to be deducted therefrom.

Management
 Bus. and Res. (not incl. office bldgs.)—5% of total gross coll. to and incl. 2 M per mo., plus 3 1/2% over 2 M. Min. \$1.50 per mo. for each rental.
Office Bldgs.—By special agreement.

County Prop.—3%, either cash or val. of crop rent; 5% if valuation is increased according to location of prop. and amt. of attention required.

Appraisals
 Res. Prop.—Impr. or Unimpr.—1/4 of 1% of appraisal to and incl. 20 M, plus 1/6 of 1 % or 20 M to 30 M, plus 1/10 of 1 % over 30 M. Min. \$10.
 Bus., Ind., and Other Types—To 5 M, \$50. From 5 M to 10 M, \$75. From 10 M to 20 M, \$100. Plus \$2.50 per M from 20 M to 100 M, plus \$2 per M from 100 M to 500 M, plus \$1 per M over 500 M.
Board—By agreement.
Expert Testimony—For each day or portion required for preparation \$50; each day or portion in Court, \$100; witnesses fees in addit.

OKLAHOMA CITY

Sales
 City Prop.—5%. Min. \$50.
 Impr. Acreage—5%. Min. \$50.
 Unimpr. Lots or Acreage—10% of 1st M; 5% on bal. Min. \$50. Subdivision by agreement.
Exchanges—Full comm. pd. by each party.
Leases
 Short Term—20% of 1st mos. rental. Min. \$5.
 Bus. Leases—3% of gross rent. Min. \$50. Renewal, extension or new lease for whole, part or addit. space, 3% payable at time of renewal, extension or new lease for ensuing period.

Management
 Collections—5% of mo. coll.; Min. \$1 per mo. per unit.
 Supervising Repairs or Impr.—10% of cost of repairs or impr.
 Farm Prop.—20% of rent coll. for each yr. Min. \$25.

Appraisals
 Board—\$2 per M. Min. \$50.

OMAHA

Sales
 City Prop. and Acreage—Impr. and Unimpr. 5% on 100 M; 3% on next 100 M; 2 1/2% on bal. Min. \$50 on any sale; \$100 on 10 M; \$500 on 100 M; \$1,000 on 1,000 M; \$150 on all sales over \$1,000.
Subdivisions—By special agreement where plotting and handling is involved.
Farms—Same as impr. city real estate. Min. \$200.
Exchanges—Full comm. paid by both parties with such agreement known to each owner.

Leases With Management
 Office Bldgs.—6% monthly on all rentals and 10% of remodeling or rehabilitation, and repair costs.
 Stores, Warehouses and Business Prop.—5% gross rental single year tenancy with min. of 60% of first mos. rent, but not less than \$25. 1 to 10 years' tenancy 5% of gross; next 10 yr. period 3% of all or any portion thereof; for any portion or all of next 30 yr. period 2%, and any period

thereafter 1%; payable at time lease is made. Thereafter 5% mo. on all rentals and/or utility charges; also 10% remodeling or rehabilitation, and repair costs.
Apartments and Multiple Dwellings—6% of each mos. gross rental and 25% of mo. rental for securing new tenant. 10% remodeling or rehabilitation, and repair costs.
One and Two Family Dwellings—5% gross rental 1 year or less with min. of 60% of 1st mos. rent, but not less than \$25. 1 to 10 yrs. 5% of gross; for any portion of next 10 yrs. 3%; next 30 yrs. 2%, and 1% for any portion beyond a 30 yr. period.
Houses and Separate Dwellings, Apts. and Multiple Dwellings—6% on gross rental one yr. or less with min. of 60% of first mos. rent. 3% for each year thereafter.

Leases Without Management
 Stores, Warehouses and Bus. Prop.—5% gross rental one yr. or less with min. of 60% of 1st mos. rent, but not less than \$25. 1 to 10 yrs. 5% of gross; for any portion of next 10 yrs. 3%; next 30 yrs. 2%, and 1% for any portion beyond a 30 yr. period.
Houses and Separate Dwellings, Apts. and Multiple Dwellings—6% on gross rental one yr. or less with min. of 60% of first mos. rent. 3% for each year thereafter.

Ground Leases—Same as Stores, Warehouses and Bus. Prop. above.
Percentage Leases—By agreement on estimated yearly rental where no min. rental is provided. Where min. rental and percentage of gross receipts is provided in lease, comm. for min. rental shall be paid at time of execution of lease at same comm. rates as for ordinary bus. leases. At end of yr. when addit. rental falls due as percentage of gross receipts, comm. on unpaid bal. shall be pd. to broker.

Form Management
 10% all rent income from all sources. Min. for more than 80 acres \$100.00; for 80 acres or less, by agreement. Major or general building repairs, rehabilitation and drainage project, 5% of cost.

Appraisals
 For appraisals by the appraisers of the Omaha Real Estate Board of real estate, leasehold, or rental value, upon application the Appraisal Committee will quote a charge for such appraisal, the minimum being \$30.00.

PATERSON, (PASSAIC COUNTY) N. J.

Sales
 Impr. or Unimpr. prop.—5%. Min. \$50.
 Personal prop., merchandise, etc.—10% up to 5 M; 5% over 5 M.

Leases
 All property—5% or aggregate rental for any term. Mo. to mo. rental: 1/4 of 1st mo. rent.

Management
 5% min. on coll. Additional charge for special services.

PEORIA, ILL.

Sales
 City Prop.—5% to 10 M; 2 1/2% above; up to \$500, 10%, min. \$25; \$500 to 1 M, min. \$50.
Subdivisions—Matter of Contract.
 Farm Prop.—5% to 10 M; 3% above.
Leases and Leaseholds—Chg. for unexp. term as if new lease were made.
Special Offering—Unplotted land: To 5 M. Min. 10%; 5% on bal. Min. \$200.
 Ind. Prop.—Straight 5%.
Exchanges—Full sales comm. pd. by each party.

Leases
 Short Term—1 yr., 5%.
 Long Term—Over 1 yr., 2 1/2%; min. \$50.
Rules—1. When lease comm. exceeds sales comm., chg. sales comm., val. of prop. being based on 5% of gross rental returns.
 2. Where op. to pur. is exer., apt. receives difference between comm. pd. and sales comm.

Appraisals
 Board—Min., \$30; \$3 per M to and incl. 15 M; \$2 per M, 15 M to 30 M; \$1 on bal. (On farm appraisals, add 10c per mi. per person.)

PHILADELPHIA, PA.

Sales
 All Classes of Prop.—5%. Min. \$75. (comm. based on gross consid.; irredeemable ground rents capitalized at 4%; cooperative apt. on gross consid.)
Leases and Leaseholds—Reg. comm. for unexp. term plus 5% on any addit. consid.
Exchanges—Reg. comm. to be pd. by each party.

DIGEST OF BOARD COMMISSION RATES in CITIES OVER 100,000

Leases

Where Rents not Coll. by Agt.—1 yr. or less treated as 1 yr. term, 5% of 1 yr. rent; over 1 yr. term, 5% of 1 yr. rent; over 2 yrs. rent, plus 2% of rent for bal. of term.

Where Rents are Coll. by Agt.—6% of rents coll. mo. during 1st 2 yrs. and 5% during each mo. thereafter.

Percentage Leases—Where min. rental specified, reg. rate for full term of lease, plus addit. comm. on all overage. Where min. not specified, comm. based on 75% of agreed rental val., plus addit. comm. on rentals in excess.

Rules—1. On renewals, comm. based on gross term of lease, minus comm. already pd. term of lease. Where orig. term is 3 yrs. or less, renewal comm. payable only to 3 yrs. from end of orig. term. Where orig. term longer than 3 yrs., renewal comm. payable only for period equal to term of orig. lease. Where agt. actually negotiates renewals, comm. computed as though new lease made. 2. If op. to pur. exp., full sales comm. minus comm. already pd. for unexpired term. 3. Where lease has graduated scale of rental, comm. figured on aver. 4. If op. of rent withdrawn, agt. entitled to withdraw comm. as though new lease made for unexpired term.

Appraisals

The Board recognizes that appraisements are professional in character, and fees should be established accordingly. It suggests, however, that a fair minimum fee for the typical Philadelphia row house of approximately six rooms is \$15.00 and that all other fees should be by mutual agreement between board member and principal.

The Philadelphia Real Estate Board does not compete with its members' appraisals. The Board offers to its members as an accommodation or as a public service an official certificate or certificates of value of any appraisal or appraisals of real estate relative to which application for appraisal is made. The charges for such service shall be as mutually determined.

Management

When agt. has not negotiated lease, chg. is 5% of rentals and other sums coll. If total mo. rental for one client is less than \$20, min. comm. \$1 for each mo. See also Leases, above.

Supervision of Repairs—Min. 5% of gross expenditures.

PITTSBURGH

Impr. City Prop.—5% to 20 M; 3% on bal. Min. \$100.

Farms, Acreage & Vacant Land or Lots—5% to 50 M; 3% on bal. Min. \$75.

Indus. Prop. Inside City Limits—5%. Outside City Limits, 10% on 1st 10 M, 5% on excess.

Special Effort Prop. & Farms—Up to 10% when unusual exp. or effort is required. Subdivisions—In city, 10%; outside city, 15%.

Exchanges—Full sales comm. pd. by each party.

Rules—1. Where consid. has been pd. for op. to pur. which is not exser., chg. ¼ consid. received, but this amt. may not exceed sales comm. if op. has been exser. 2. If nominal consid. is pd. for op. to buy which is not exser., agt. shall receive compensation by agreement. 3. Same rates apply to pur. that apply to sales of prop.

Leases

Resid. Prop.—5% on 1st yrs. rental; 3% on bal. Mo. to mo., 6% of amt. of 1 yr. rental. Min. \$1.50 per unit per mo.

Bus. Prop.—5% on 1st yr. rental; 2% each addit. yr.

Appraisals

Board—\$50 to 10 M; \$1 for each addit. M. Expert Testimony—Min. \$50 per day or fraction thereof.

Management

Resid. Prop.—6% (for leasing, coll. of rents and mgmt.) Bus. Prop.—5% (for leasing, coll. of rents and mgmt.)

PORTLAND, ORE.

Sales

City Prop.—5% to 60 M; 2½% above; Min. \$50.

Farms—5%; Min. \$50.

Subdivisions—By agreement.

Exchanges—Full sales comm. pd. by each party; Min. \$50.

Leases

Resid. Prop.—Same as bus. prop., except where contracts exist for prop. man. and rents coll. by agts., fee fixed by agreement; Min. \$10.

ROSTER ISSUE—April, 1949

Bus. Prop.—1 to 4 mo., incl., ¼ of 1st mo. rent; 4-36 mo., incl., aver. mo. rent; 3-3 yrs., incl., 3% of total; over 3 yrs., 5% of total 1st 5 yrs., plus 2% 2nd 5 yrs., plus 1¼% for remainder of term.

Ground Leases—Where term is 35 yrs. or more, treat as actual sale for cash. Chg. comm. on present val. of annual rent fixed in lease consid. as cumulative annuity at 6% compound interest. Where term is less than 35 yrs., chg. 3% of total rent for 1st 10 yrs., 2% of rent for next 5 yrs., plus ¼ of 1% of rent for remainder.

Appraisals

All appraisal fees should be a matter of contract agreement but not less than the schedule below.

City & Farm Prop.—\$2 a M to 1st 50 M; \$1.50 a M to second 50 M; \$1 a M excess of 100 M; plus travel exp.; Min. \$25.

Board—\$3 a M 1st 50 M; \$2.25 a M 2nd 50 M; \$1.50 a M excess of 100 M; Min. \$25.

Expert Testimony—By agreement, Min. chg. not less \$35 a day plus Board appraisal fee for fee of service rendered.

Leasehold, Retroactive, Per Diem and Partial Appraisal fees upon request.

PROVIDENCE

Sales

Impr. City Prop.—5% to 50 M; 4% next 50 M; 1% on bal.; \$25 min. to \$500; \$50 Min. \$100 to \$1,000; \$1,000 to \$5 M.

Unimpr. Land—5%.

Mfg. Prop.—5% to 100 M; 1% on bal. Acreage and Farm Prop.—5%.

Leases

Resid.—5% of 1st yrs. rent; 2% on bal. Min. \$15.

Bus. Prop.—3% 5% of 1st yr.; 2% on bal. Summer Rent—5%. Min. \$25.

Indus. Prop.—5% 1st yr.; 2% on bal. Rules—For renewals, 2% on all leases.

Percentage Leases—Regular comm. on min. rent when lease is executed, plus addit. comm. when rent on excess is payable annually.

READING

Sales

Bus. Prop.—5%.

Resid. Prop.—5% to 100 M; 3% on bal. Min. \$100.

Unimpr. Prop.—10%. Min. \$25.

Farms—5%. Min. \$100.

Stock & Fixtures—10%.

Leases

Resid.—50% of 1st mo. rent. Mo. to mo.; on yearly 100% 1st mo. rent.

Bus.—3% of gross for term. Min. \$50.

Indus.—3% of gross for term. Min. \$50.

Appraisals

Board—\$20 to 2½ M; \$30, \$250 to 5 M; \$100 to 10 M; \$2 per M, 10 M to \$250 M; 50c per M on bal.

Expert Testimony—\$50 per day plus expenses.

RICHMOND, VA.

Sales

City Prop.—5% to 50 M; 3% on bal. Min. \$25.

Sub. & Country Prop.—5% within 5 Mi. of city limits; beyond, 10%.

Subdivisions—By agreement.

Leases

Gross—For renting and coll. rents, 6% (When coll. withdrawn.) In event of bona fide sale of real estate, where indiv. leases are not in excess of \$150 per mo., pur. desiring to designate some agt. other than agt. who made lease as his repr. and managing rental agt., such agt. making lease agrees upon order signed by the pur. of prop. to deliver lease to the agt. of pur., waiving any rights in said lease, and agt. to whom lease is delivered and who will have chg. of mgmt. and coll. of rent is to pay to agt. deliv. such lease 75% of rate of comm. desig. in lease, such payments to be made mo.

Appraisals

\$15 1st 10 M; \$2 per M on next 90 M; \$1 per M on excess of 100 M.

Expert Testimony—\$10 a day for each appraiser, plus expenses.

ROCHESTER, N.Y.

Sales

Impr. City Prop.—5% (incl. sub. prop. within certain zone limits); 6% (outside certain zone limits and within Monroe County); 7% (outside Monroe County). Min. \$100.

Unimpr. Prop. and Bldg. Sites—10% to 3 M; 5% on excess; 5% within city limits if in excess of 10 M; Min. \$50.

Farm Prop.—5% (within certain zone limits); 6% (outside certain zone limits and within Monroe County); 7% (outside Monroe County). Min. \$100.

Leases & Leaseholds—Reg. comm. on unexp. term, plus 5% of consid. pd. for transfer of lease.

Bus. Opportunities & Personal Prop.—10% to 5 M, 5% on bal.; Min. \$50.

Exchanges—Full comm. (sales) from each side.

Leases

Resid. Prop.—5%; Min. \$10.

Commercial & Indus. Prop.—5%; Min. \$25. Full comm. on renewals.

Appraisals

Fees determined by agreement between Board and applicant.

Expert Testimony—\$50 per day, minimum, plus chg. for consultation, preparation for trial and for fur. of extra date.

Management

Min.—7% of mo. coll., plus reg. rental comm. for securing tenants. When the mo. coll. on any separate prop. amts. to \$500 or more, 7% on the first \$500 and 5% on bal. Newspaper or other advertising to be pd. for by owner.

Percentage Leases—With min. guarantee, 5% of min. rental and of any addit. rental over and above min. guarantee. Without min. guarantee, 5% of total rentals pd. landlord.

ST. LOUIS

Sales

Sales—5% on gr. amt. of sale; min. \$50. for all prop. both City and County. Owner pay cost adv. not to exceed ¼ of 1% of listed price.

Exchanges—Reg. sale comm. on gr. amt. of agreed market value. All comm. to be paid and divided equally between primary Agents engaged in transaction.

Leases

Short Term—Bus. prop., mo. to mo. For rent \$100 or less, ¼ 1st mo. rent; \$100 to \$200, 2/5 1st mo. rent; \$200 to \$300, 1/3 1st mo. rent; over \$300, ¼ 1st mo. rent. Resid. prop., ¼ 1st mo. rent.

Long Term Bus. Prop.—5%, 1 yr. or less; 4½-2 yrs., 3% 2-10 yrs., 10-20 yrs., 3% 1st 10, 2½% in excess; 20-30 yrs., 3% 1st 10, 2½% 10-20 and 2% 20-30. When comm. is over 20 M chg. by agreement. Over 30 yrs., 3¼% on bal. 5% basis.

Long Term, Resid. Prop.—5%.

Percentage Leases—Where full rental is per cent of gross business, comm. fig. on estimated sum of rental, for entire period. Where min. rent provided, chg. comm. on rent and on addit. rent as it is due as if addit. rent had been known at first.

Subleasing—1 mo. rent (sublease rental).

Rules—1. On renewals pay reg. leasing comm. on extension.

Appraisals

Residences—Min. chg. \$15 on appraised value up to and incl. \$10,000; \$1 per \$1,000 on appraisals for val. in excess of \$10,000.

All Other Prop.—Min. chg. \$25 on the appraised val. up to and incl. \$10,000; on the next \$90,000 or fraction thereof chg. \$1.50 per \$1,000; on the next \$400,000 or fraction thereof, chg. \$1 per \$1,000; and for each \$1,000 above \$500,000 charge 50c.

Where several pieces of prop. fig. in total appraisal, to which above Schedule applies, an add'l chg. shall be made of \$10 for each parcel.

The fee for appraisal of Leaseholds is to be by agreement.

This schedule applies where but one appraiser is employed. Where two appraisers are employed jointly and make one appraisal report, the fee shall be 1½ times the prescribed schedule. Where 3 appraisers are employed, the fee shall be 2 times the prescribed schedule.

Expert Testimony—\$50 day before a Commission Comm. \$100 day before any other Comm. or in Court.

Management

Rent Coll.—All prop., 5% gross income.

Supervising Repairs—10% of cost.

Paying Taxes—¼ of 1%; min. \$2.50.

ST. PAUL

Sales

Impr. Prop.—5%. Min. \$100.

Unimpr. Prop.—5% Min. \$25.

Leases

Resid. Prop.—1 yr. or less, ¼ 1st mo. rent; Min. \$5. Longer than 1 yr., 5% for full term. 10% of 1 mo. rent for transfer of lease.

Bus. Prop.—5%, 1st yr.; 3%, 2 to 9 yrs.; 2% on bal. 6 mo. or less, 1/3 1st mo. rent; min. \$20.

Percentage Leases—7% of guaranteed min. rent 1st yr.; 3% next 9 yrs.; 1% on bal.

Ground Leases—5% on val. of prop.

Sub Leases—10% of 1 mo. rent; Min. \$5.

Appraisals

Board—\$2 per M on 25 M; Min. \$25; \$1.75 per M from 25-50 M; Min. \$30; \$1.50 per M from 50-75 M; Min. \$37.50; \$1.25 per M from 75-100 M; Min. \$12.50; \$1 per M from 100-500 M; Min. \$125; Over 500 M chg. \$1 per M for 1st 500 M, 50c per M on bal.

Management

Resid. Prop.—7% plus 1/3 1st mo. rent for making lease to new tenant plus 2% for renewing lease; Min. \$5.

Bus. Prop.—5% plus 2% for renewing leases and for making lease to new tenants.

Vacant or Occupied—Min. \$1 per mo. per unit.

SALT LAKE CITY, UTAH

Sales

Impr. City and Sub. Prop.—5% on 1st 100 M; 5% on next 400 M; 2% on bal. Min. \$100.

Unimpr. City Prop.—10% on 1st \$500; 5% on bal. over \$500. Min. \$50.

Subdivision—By contract. Surveying, devel., adv., etc., to be borne by owner.

Leaseholds—Chg. for unexp. term shall be same as leasing rates for new lease, plus 5% of any cash or other consid. pd. by pur. of leasehold.

Special Effort Prop., farms and unplatted land—7% on 1st 50 M; 5% on bal. Min. \$100.

Indus. Prop.—5%. Special service by agreement.

Leases

Gross and Net Leases—5% for 1st 5 yrs., 3% for next 5 yrs., 2% beyond.

Month to Month—¼ of 1st mo. rental.

Renewal or Extension—Where lessee exers. op. of renewal or extension and/or where lessee remains in premises beyond specified time, lessor is to pay agt. comm. on extended period of whatever term is agreed upon between lessor and lessee at reg. comm. rate based on date of orig. lease. Comm. to be paid in cash at time of renewal or extension. If lease contains cancellation clause, agt. shall chg. for actual term of lease, not incl. term covered by cancellation.

Percentage Leases—When percentage lease has fixed min. guarantee, same basis as fixed rental, payable immediately. In addit. 2% on overplus payments. Where there is no min. guarantee, comm. shall be computed as if lease contained min. rental of 75% of owner's asking price.

Privilege or Pur.—If lease contains op. to pur., agt. shall coll. reg. leasing comm. and shall have written agreement from lessor to pay full sales comm. in event op. is exser.

New Bldg. and Impr. Added Under Lease—If bldgs. are to be erected on ground involved in lease, or additions are to be made, all to be done by lessee, value of such additions to be computed, to be consid. as added rent, and agt. shall add val. of impr. to rent, and chg. according to lease sched.

Cancellation of Leases—If agt. procures cancellation of a lease, reg. leasing comm. shall be chgd. and applied to what would have been total of lease had it run to its conclusion. Comm. to be paid by party whom agt. represents, or according to advance agreement.

Agricultural Leases—10%. If leases are on a crop-sharing basis, comm. shall be computed upon estimated cash rental val. at time lease is closed. If agt. elects to collect comm. when crop share is received by lessor, comm. shall be not less than 10% of lessor's share of gross rental.

Bus. Prop.—Same as comm. for negotiating sales, rentals, leases or renewals plus 5% on gross annual income. Min. \$3 per tenant unit managed, whether occupied or not. With annual gross rental in excess of

100 M, if managing apt. enters into contract for 1 yr. or more, cost of management service may be determined by special agreement.

Resid. Prop.—7% on all coll. Min. \$1.50 per mo. for each unit of occupancy, whether occupied or not. On weekly coll. not less than 10%. Min. total chg. \$3.00 per mo. for family unit, whether occupied or not.

Supervision of Repairs and/or Remodeling—On all repairs handled through office: to and incl. \$500, 10%. On excess from \$500 to 2 M, 5%; excess from 2 M, chgs. in accordance with service rendered. Pur. of equipment and fur. not considered as repairs. Fee of not less than 2% of total purchase price on fur. and equipment to be chgd.

SAN ANTONIO, TEXAS

Sales

Impr. City Prop.—5%; Min. \$30.
Unimpr. City Prop.—5%; Min. \$30.
Exchanges—Each party pays 2½% on smaller amt., owner of larger prop. pays 5% on diff. in addit.

Leases

Short Term—Mo. to mo. basis, 1/3 of 1st mos. rent.

Long Term—5% of 1st & 2nd yrs. rent; 4% of 3rd to 5th yrs. rent; 3% for next 5 yrs.; 2½% for next 5 yrs.; 2% for next 10 yrs.; 1½% for period over 25 yrs. Payable in full when lease is signed.

Percentage Leases—Same as above computed on min. guaranteed rent, payable when lease is signed, plus addit. fee at same rate on excess rent. Comm. on over-plus payment due when coll. by lessor.

Management

Rental Coll.—5%. For prop. renting for \$10 or less, 10%. Fur. houses and apt., 10% 1st mo. and 5% thereafter.

Rental Mo. to Mo. and Mfg.—1/3 1st mos. rent.

Appraisals

Resid. Prop. (under 6 units)—\$5 per M to 10 M; \$2 per M over 10 M; Min. \$25.
Bus. Prop. (inc. apt. over 6 units)—\$2 per M to 50 M; \$1 per M next 50 M; \$1 per M over 100 M; Min. \$50.
Farms & Ranches—\$2 per M to 50 M; \$1.50 per M next 50 M; \$1 per M over 100 M; Min. \$100, plus 2½¢ per Mi. each way from courthouse.

SAN DIEGO

Sales

City Prop.—5% of total pur. price, 10% \$250 to \$500, 5% \$500 to 1 M; Min. \$25.
Leaseholds—On sale of leasehold, bonus (sale price of lease) shall be prorated annually, as addit. rent, throughout unexp. term. Bonus plus ann. lease rent, as present rent, per annum, reg. leasing comm. to be chgd.

Sale Under Lease Op.—Where lease grants op. to lessee to pur., reg. sale comm. applied to respective class of prop., shall be pd. to apt. upon being exgr., deducting any comm. previously pd. for leasing.

Acres and Ranches—Not less than 5% of pur. price.

Exchanges—Each party to pay full comm.

Leases

Rental—Mo. to mo. (bus. or res.), 25% of 1st mos. rent.

Resid.—5% of total rent. No chg. to be less than comm. due on mo. to mo. rental.

Business—4% of total rental for the 1st 3 yrs., 1½% of total rental for bal. of term. For leases for term of 1 yr. or less, 5% of total rental.

Percentage Leases—Estimated amt. shall be computed by agreement of lessor and apt. from best information obtainable, and comm. payable thereon according to above schedules without subsequent adjustments. Alternative—apt. may, at his op., elect to await at stated periods to be agreed upon, actual deter. of rents received during such periods from such proceeds, and be entitled to comm. thereon according to above sched. for leasing comm. If min. rental is specified, broker is entitled to usual rate on min., plus addit. comm. on all overage.

Long Term Leases (More than 25 yrs.)—Comm. shall be same as sale.

Management

Resid.—Incl. flats, duplex, houses—5% of rents coll.

Bus. Prop.—(Hotels, apt. houses and bungalow courts)—5% of rents coll. except where mo. rent from single tenant or aver. mo. rental of two more tenants in the same bldg. is over \$500, the chg. shall be 3%.

Appraisals

Individual—Min. fee, \$10 for each parcel of land.

Expert Testimony—The min. fee shall be \$30 per day or portion thereof.

SAN FRANCISCO

Sales

Impr. City Prop.—5% to 50 M; 2½% on bal.; \$100 Min.

Unimpr. City Prop.—5% to 50 M; 2½% on bal.; \$50 Min.

Country Prop.—5%.

Acres & Farm Prop.—5%.

Leases and Leaseholds—Reg. leasing comm. for unexp. term, plus 5% of cash or other consid. pd.

Exchanges—Full sales comm. pd. by each party.

Leases

Bus. Prop.—1st yr., 5%; 2nd yr., 3%; 3rd yr., 2%; thereafter 1½%. Mo. to mo. where mo. rent does not exceed \$50, 50% of 1st mos. rent, Min. \$25. Where rental exceeds \$50, 30%. Min. \$25.

Resid. Prop.—1st yr., 5%; 2nd yr., 3%; 3rd yr., 2%; thereafter 1½%. Mo. to mo., 30% of 1st mos. rent in all cases.

Rules—1. For renewals chg. ½ reg. comm. on rent in new lease. 2. If op. to pur. is exgr., chg. sales comm. minus any previous leasing fee. 3. If op. to renew is exgr., chg. as if renewal period were part of original lease. 4. Long term leases, reg. leasing comm. when does not exceed sales comm. in that event compute by capital, aver. annual net income at 6%.

Percentage Leases—If lease provides min. rental comm. payable for entire term when lease is made. If lease does not provide min. rental, comm. based on 75% of fair current market rental val. shall be pd. when lease is made. Broker and lessor may estimate bal. or if unable to agree, broker may wait for addit. comm. until end of 1st yr. or two or three yrs. (as agreed) when actual amt. of bus. done may be deter. and that amt. shall be used as a basis for the entire term of lease, or if agreed, comm. for bal. of term shall be made in installments as definite amts. are known.

Management

3% of gross coll. plus any renting or leasing chg.

SEATTLE

Sales

City Prop.—5% to 60 M; 2½% on bal.; min. \$200 for impr. and \$100 for unimpr.

Subdivisions—20% min., plus adv., or by special agreement.

Impr. Farms, Acres and Tracts Outside of Corporate City Limits—10% to 60 M; 5% on bal. (except that comm. shall be 7½% in midwest zones immcd. N. & S. of corp. limits).

Leases & Leaseholds—10% to 15 M; 5% on bal.

Exchanges—Full comm. pd. by each party.

Leases

Ground—Over 15 yrs., 5% on val. by capital. annual income for 25 yrs. Under 15 yrs., 5% of all rents, incl. of \$100 per mo., plus 2½% on all over. Increase comm. 25% for erection of bldg. or extensive alterations.

Impr. Prop.—(rental or lease) 5% of 1st 3 yrs., plus 2½% on bal. Min. comm. on mo. to mo. tenancy or lease 12 to 20 mos. on store or commercial prop., 1st mos. rent to \$100 and 5% on all over \$100 per mo. for period 1 yr. Mo. to mo. tenancy or lease less than 10 mos. on resid. or apt., ½ of 1st mos. rent.

Rules—1. For percentage lease, comm. based on min. rental when specified or fair rental value or asking price, whichever is the greater. Comm. on excess rent shall be pd. when received by owner. 2. If renewal privilege is given, chg. comm. for actual term of lease and if renewed addit. comm. shall be difference between full term including extension and amt. previously pd. 3. Lease comm. shall not be affected by right or lesion to cancel lease. 4. Comm. shall be computed on basis of gross rental.

Gen.—6% on gross under \$50 per mo.; 5% over \$50 per mo.; min. \$1.50 per mo. per tenant. Fur. houses, 10% of rent. Transfer of lease, 25% of 1st mos. rent pd. by assignor. If representative required on premises, salary pd. by owner in addit. to reg. mgmt. fees.

Appraisals

Resid. Prop.—\$25 to 5 M or less; \$1 addit. per M.

Bus. Prop.—By arrangement, \$50 Min.

Farm Prop. and Acreage—Same as bus. prop.

Mileage chgd. both ways. Val. as of prior date, increase fees 50%. Leaseholds by agreement.

SOUTH BEND, IND.

Sales

Impr. Prop.—5% on sales price. Min. \$100.

Unimpr. Prop.—5%. Min. \$30.

Exchanges—Same as cash sales with comm. on both sides.

Farm Prop.—5%, Min. 100 M.

Per. Prop.—10% on 1st 500 M. 5% on bal. Comm. and Indus. Prop., Impr. and unimpr.—5%, Min. 100 M.

Leases

Short Term—50% first mos. rent.

Long Term—5% of tot. rental. Min. ½ 1st mos. rent, by agreement on ext.

Management

Rent Coll. 5%. Min. \$1 in South Bend and Mishawaka; 10% outside of city limits; 50% 1st mos. rent, for securing new tenants; \$1 for service "Notice to Quit"; 5% gross amt. of rent on yr. lease.

Maintenance—Supervising of repairs, 10% of tot. cost.

Appraisals

Resid. and Unimpr. Prop.—\$1. per M or fraction thereof on val. shown, plus \$15 Min.

Comm. Prop.—\$1. per M or fraction thereof on val. shown, plus \$25. Min.

Farm Prop.—\$1. per M or fraction thereof on val. shown, plus \$30 Min. mileage 10¢ per mile outside St. Joseph County.

Indus. Prop.—\$1. per M or fraction thereof on val. shown, plus \$50 Min.

SPOKANE

Sales

Impr. Prop.—5% 1st 60 M; 2½% bal.; Min. \$150.

City Prop.—10% 1 M, 5% bal. Min. \$50.

Out-of-town—5%. Min. Impr. Prop. \$150.

Exchanges—Full comm. both sides.

Rentals and Management

Bus. Prop.—5% rent; min. \$2 per mo.

Res. Prop.—1/3 1st mo. rent, Min. \$5 on rentals to \$15; \$7.50 above \$15, 5% per mo. gross rents collected. Min. \$2 per mo. per occupied unit. Fur. houses double unfurnished.

Leases

Bus. Prop.—50% 1st mo. rent mo. to mo. basis, 1 mos. rent to \$900. Min. \$25, 5% above plus 2½% addit. yrs.

Res. Prop.—5% 1st 2 yrs. 1% thereafter. Furnished houses double.

Appraisals

Resid. Prop.—\$2 per 1 M. Min. \$15.

Bus. Prop.—\$2 per M to 500 M; \$1 per M above 500 M. Min. \$25.

Expert Testimony—\$25 each half day or less.

SPRINGFIELD, MASS.

Sales

Impr. City Prop.—5% to 25 M; 3% on bal. Min. \$75.

Unimpr. City Prop.—To 1 M, 10%; 1-10 M, 10% on 1st M, 5% on each addit. M; over 10 M, 5% on 1st 10 M, 3% on each addit. M; \$50 Min.

Country Prop.—Within 10 mi. 5%; over 10 mi., 10%. Min. \$100.

Indus. Prop.—6%.

Bus. Chances—10%. Min. \$50.

Exchanges—Full comm. pd. by each party.

Leases

Short Term—Resid.: Tenants-at-will, 5% on yearly rent. Min. \$15. Bus. prop. stores, offices: Tenants-at-will, 50% 1st mos. rent; Min. \$25. Fur. houses & apt., 7% of yearly rent or fraction. Min. \$15.

Long Term Leases—Bus. prop.: To and incl. annual rent of 5 M, 6% on 1st yr., 3% on bal.; over 5 M, 4% on 1st yr., 2% on bal.; 10 M, 5% on 1st yr., 3% on 1st yr., 2½% on bal.; Min. \$25.

Management

Coll.—City prop., 3%; sub. prop., 10%. Min. \$5 per mo. per owner.

Care & Supervision—10% on amt. expended.

Unimpr. Prop.—on disbursements, 5% addit. for special services.

Appraisals

Board—\$1 per M, Min. \$25; outside city Min. \$75.

Expert Testimony—By agreement.

SYRACUSE

Sales

Impr. Prop. (radius of 7 mi. from Clinton Sq., Syracuse)—5% Min. \$100. Outside 7 mi. radius—4%; Min. \$100.

Unimpr. Prop.—10% to 5 M; 5% on bal. Min. \$50.

Subdivision—By contract.

Leaseholds—Leasing comm. for unexp. term plus 5% of any cash or other consid. pd. by pur. of leasehold.

Indus. Prop.—Not less than 5%. Special services by agreement. Min. \$100.

Business—10%.

Exchanges—Full sales comm. pd. by each party.

Leases

Short Term—60% of 1st mos. rental. Gross and net leases—5%; max. of 1 aver. yrs. rental.

Renewal or Extension—Same as orig. lease.

Percentage Leases—Where there is min. rental, 75% of entire term payable upon closing of lease, and 5% on overplus as rent is paid to lessor. Where there is no min. comm. to be computed as if lease contained min. of 70% of owner's asking price. Bal. to be paid as above.

Option to Purchase—Reg. leasing comm. and full sales comm. in even prop. is sold under option rights.

Fur. Prop.—Reg. comm. on both bldg. and contents.

Agricultural—10%. If on crop sharing basis, comm. shall be computed on estimated cash rental val. If apt. elects to coll. comm. when crop share is received, comm. shall be not less than 10% of lessor's share of gross rental.

Management

Collections—Reg. comm. for sales, rentals, leases or rentals plus 5% on gross annual coll. Min. \$5 per mo. for each family or other unit of occupancy; weekly coll., 10%; min. \$5 per mo. for each family or unit.

Supervision of Repairs—10% to 2 M; over 2 M, in accordance with services rendered.

Appraisal Fees

Fees to be based upon work involved. Not less than \$1 per M. Min. \$25.

Expert Testimony—\$50 per day whether spent in court, private hearing, investigation or research. Where expert testimony involves a valuation, appraisal fees shall be chgd.

TACOMA, WASH.

Sales

Impr. or Unimpr. Prop. within corp. limits, 5% on 1st 50 M, 2½% on excess, \$100 min. on impr. prop.; \$30 on unimpr. prop. Acreage and farm prop. outside city—10% on sales price. Min. \$100. Impr. suburban homes in metropolitan area, 5%.

Leases

Mo. to mo.—1/3 of 1st mos. rent. Min. \$20. 5 yrs. or less—5% of total rent. Min. \$25. 5 to 15 yrs.—5% of 1st 5 yrs. plus 2½% of total rent for bal. of lease.

Percentage leases—based on min. fixed rental plus 2½% of all excess rent paid. (Comm. for leases are in addition to prop. management fees.)

Management

6% when separate tenancies aver. under \$50 per mo. Min. \$1.50 per tenant per mo. 7% on rentals aver. \$50 per mo. or more. 10% on furnished houses, 10% of the cost for supervision of repairs or alterations.

Appraisals

\$25 to 15 M; from 15 M to 50 M, \$25 plus \$1 per M above 15 M. 50¢ per M above 50 M.

TAMPA, FLA.

Suggested Rates

Sales

Impr. City Prop.—5%, min. \$50.
Subdivision Prop.—By agreement.
Unimpr. City Prop.—5%. Min. \$50.

Farms, Acres & Country Prop.—Unless otherwise specifically agreed, on groves, farms, acreage, of one acre or more, outside the city limits, brokerage shall be 10% of the pur. price; min., \$100.

Exchanges—Full comm. on each piece of prop.

DIGEST of BOARD COMMISSION RATES in CITIES OVER 100,000

Leases

All types prop.—5% of mo. rental for full term of lease.

Management

Repairs—10% to \$300; 7% next \$200; 5% next \$500; 3% next 1 M. or more.
Collections—Res. unlar.; 1/2 of 1st mos. rent and 5% of mo. coll., with min. of \$2; 10% on weekly coll. Res. fur.; same as unlar. except 10% of mo. coll. when broker prepares inventory. When only securing tenant and not coll. rent, 1/2 of 1st mos. rent; min. \$10.

Appraisals

Board Business—Quotation on application to Executive Secretary of the Board.
Expert Testimony—\$50 per day or fraction thereof for each Realtor called to testify.

TOLDO

Sales

Impr. City Prop.—Min. 5%. Min. \$100.
Unimpr. comm.—Min. 10%.
Unimpr. Indus. Prop.—Min. 10%.
Farm property—Min. 5%. Min. \$100.
Farm property for commercial, industrial or subdivision purposes—Min. 10%.
Residential lots—Min. 10%. Min. \$50.
Exchanges—Min. commission paid by each party in accordance with this commission schedule.

Leases

Resid. Prop.—Min. 4%; Min. 1/2 of 1 mos. rent. No chg. less than \$10.
Bus. Prop.—Min. 4% on gross rentals up to 20 yrs. Over 20 yrs., same as sale, based on capital of 1 yr. rent, at 5%. (Where annual rents not uniform, take aver. rent for 10 yrs.)
Long Term (30 yrs.)—Reg. sales comm. based on capital, of aver. annual rent for 10 yrs. at 5%.
Rules—1. On renewals, full comm. 2. If op. to pur. ex., reg. sales comm. 3. No comm. for leasing prop. shall be less than 1/2 of 1 mos. rent.
Percentage Leases—4% on gross rental, plus 4% on apts. pd. lease under percentage clause. (Apply to comm. on percentage leases up to 20 yrs. only).

Management

Coll.—Min. 5% on all rents coll. Min. \$2 per mo. per tenant.
Supervision of Repairs—10% of cost.
In add. to mgmt. chgs., 4% comm. on leases or rentals.

Appraisals

Board—Val. up to 25 M. the appraisal shall be made by not less than 2 members of the Valuation Committee. Val. totaling 25 M. and upward to 100 M. by not less than 3 members. Val. totaling 100 M. and upward by not less than 3 members. Residential \$10 basic plus \$3 per M. of total val. Min. \$25.
Business, commercial or industrial property \$10 basic plus \$3 per M. Min. \$50.

TRENTON, N. J.

Sales

Impr. prop.—5%. Min. \$50.
Unimpr. prop.—10%. Min. \$15.
Farms and acreage—5%.
Exchanges—Rates to both parties same as for sales.

Leases

All types prop.—5% of total rent. Min. 1/2 of 1st mos. rent.
Farms—By agreement. Min. \$25.

Management

Collections—5%
Temporary rentals—10%.

TULSA, OKLA.

Sales

Impr. & Unimpr. City Prop.—5%; Min. \$50.
On sale price of less than \$500, Min. \$25.
Subdivisions—15%.
Ind. Acreage, Farms and Sub.—5% of sale price.
Exchanges—Reg. comm. shall be pd. by each party on accepted val. Af. comm. pooled and divided equally between primary agts.
Stock, Fixtures and Personal Prop.—10%.

Leases

Short Term—Mo. to mo., where owner coll. 1/2 of 1 mos. rent, Min. \$10. Where agt. coll. mo. to mo., 1/2 of 1 mos. rent, min. \$10.
Bus. prop., add. 3% to 5% (as agreed) of each mos. rent, \$2 min. per unit. Res. dupl. or apts., 5% each suc. mo. coll.; min. \$2 per unit. Outside of city, 10% each mos. rent coll.; min. \$3 per unit. Negro prop., 10% each mos. rent; min. \$3 per unit.

Gross Leases—1 to 2 yrs., 5%; 3 yrs., 4%; 4 yrs., 3 1/2%; 5 yrs., 3%; next 5 yrs., 2 1/2%; next 5 yrs., 2%; 15 to 30 yrs., 1 1/2%.
Rules—1. Comm. payable on consummation of lease.
2. No net listings or prices shall be taken.

Appraisals

\$25 min. per day.
Expert Testimony—\$25 for each court appearance or preparation of testimony.

Rentals and Management

Coll. of Rents—On mo. to mo. basis, 50% of 1st mos. rent with min. of \$7.50, plus for bus. prop., 5% of each subsequent mo. rent; for resid. prop. in city limits, min. \$2 per unit; 5% of each sub. mos. rent with min. of \$2 per tenant per mo. for resid., duplexes and apts.; outside city limits, 10% of each sub. mos. rent with min. of \$3 per tenant per mo.; negro prop., 10% of gross rent, min. \$5 per unit.
Management—Contracts between owner and agt. shall specifically set fee as to per cent of income for mgmt. and per cent of disbursements for repairs and maintenance.

WATERBURY, CONN.

Sales

Impr. Prop.—5%; Min. \$100.
Unimpr. Prop.—10% to 1 M plus 5% to 5 M, plus 3% over 5 M; Min. \$50.
Indus.—5%; Min. \$50.
Farms, Sub. Bldg. Lots, etc.—10% to 3 M, 3% over 3 M; Min. \$50.
Sub. Impr. Prop.—5%; Min. \$100.
Exchanges—Reg. comm. from both.
Good Will, Goods or Chattels—10% to 2 1/2 M, 5% above Below \$500, by agreement. Min. \$100.

Leases

Short Term Resid.—If rent is less than \$25, 1st mos. rent; \$25 to \$50, \$25; more than \$50, 1/2 of 1st mos. rent.
Long Term Resid.—If rent is more than \$50 a mo., 3% on rent. Min. 1st mos. rent; less than \$50 a mo., full 1st mos. rent.
Indus. — Railroad Siding, Wholesale.
Warehouse or Garage Prop.—5% aggregate rent and 5% on renewals; Min. \$30.
Mercantile—1/2 1st mos. rent, 2% on remainder of lease, 2% on renewals; Min. \$50.
Percentage Leases—Comm. based on min. guarantee plus add. comm. annually on excess, at same rate.

Management

Bus. Prop.—5% or by special agreement on comm. 3%.
Resid. Prop.—10% or by special agreement. On cost of improvements, 10%.
In case of termination of mgmt. contract, 2% on all leases closed, plus 2% on renewal of total aggregate rent for term remaining op. in lease, when exer.

Appraisals

Individual—1/10 of 1%, Min. \$10.
Board—1/10 of 1%, Min. \$25.

WESTCHESTER COUNTY, N.Y.

Sales

Resid.—\$100 to 2 M, 5% on bal.
Other Prop.—5% to 100 M, 2 1/2% on bal. Leases and Leaseholds—2 1/2% on consid., plus reg. leasing comm. on bal. of term.
Subdivisions—By agreement.
Good Will, Goods and Chattels—10%.
Exchanges—Reg. comm. pd. by both parties.

Leases

Bus. and Resid. Prop.—1 yr. or less: 5% on 1 yr. rent (or 15% of total rent, whichever is lesser; Min. \$25.) 1-10 yrs.: 5% of 1st yr. rent; 2 1/2% on bal. 10-21 yrs.: Same comm. as above on 10 yrs.; 1 1/2% on bal. Over 21 yrs.: Same as above on 21 yrs.; 1/4 of 1% to 50th yr.; 1/2 of 1% on bal.
Fur. Prop.—6 mos. or less, 10% of total rent; 6 mos. to 1 yr., 5% on amt. equal to yr. rent; over 1 yr., 5% on 1st yr., 2 1/2% on bal. (For addit. short time leases to same tenant, 5%).
Vacant Land—6 mos. or less: 10%; 6 mos. to 1 yr.: 5% on amt. equal to yr. rent; over 1 yr., each yr. to and incl. 5 yrs., 5%; 5-10 yrs., 3 1/2%; 2 1/2% on bal.
Rules—1. On percentage leases, chg. comm. on min. guarantee (or if no min., on 3/4 of aver. annual fair market rental val. for entire term); plus comm. on addit. rent as due, as though such rent had been known when lease was made. 2. If lessee prop. chg. sales comm. less pro rata portion of rent comm. on unexp. term. 3. If renewal op. is exer., chg. addit. comm. as stated in lease, term had been incl. in orig. lease. 4. On lease with cancell. clause, chg. comm. on full term.

Appraisals

Individual—Subj. to agreement. (Does not cover expert test.)
Expert Testimony—Subj. to agreement.

WICHITA, KANS.

Sales

City Prop.—5% to 50 M; 2 1/2% on bal. Min. \$50.
Farm Prop.—5% to 50 M; 2 1/2% on bal. Min. \$50.
Exchanges—5% to 50 M; 2 1/2% on bal. Each party paying reg. comm.
Bus. Changes—Stocks of goods, automobiles, garages, rooming houses, etc., etc., 5% on selling price.

Leases

Gross & Net Leases—5% for 1st 3 yrs.; 3% for next 2 yrs.; 1% thereafter, max. 1 aver. yr. rental.

Management

Mo. to Mo. Tenancies—Not less than 1/2 of 1st mos. rental.

Appraisals

Board—\$2 per M to 500 M, \$1 per M thereafter. Min. \$15.
Expert Testimony—\$25 per day per man.

WILMINGTON, DEL.

Sales

(Min. \$30)

Impr. City Prop.—5%.
Industrial—8%.
Stock and Fixtures—5%.
Exchanges—Comm. as above pd. by both parties.

Management

Resid. Prop.—50% 1st mos. rent; 5% for mgmt. and coll. (excl. 1st mos. rent.). Min. \$1 per mo. per tenant. Owner mgmt. —100% of 1st mos. rent.
Commercial Prop.—1 yr., or less, broker mgmt. same as resid. prop. Owner mgmt., same as resid. prop. More than 1 yr., broker mgmt., 5% total rent. Owner mgmt., 3 1/2% 1st yr. rent, 3% bal. of term of lease.
Community Garages—Mgmt. and obtaining tenant, Min. 10% of reg. coll.

Appraisals

Board—\$25 for 1st 5 M; \$1.25 per M for next 95 M; \$1 per M in excess of 100 M.
Individual—\$15 for 1st 5 M; plus \$1 per M in excess of 5 M.

WINNIPEG, MANITOBA

Sales

Winnipeg, St. Boniface & Adj. Municipalities—5% on 1st 3 M, plus 3% on bal. Min. on impr., \$50; Min. on unimpr., \$25.
Farms—50c per acre on sales less than \$10 per acre; \$1 per acre and over—5% of total. Min. \$50.
Subdivision—Winnipeg, St. Boniface & Adj. Municipalities and Sub. Prop.—10% on 1st 5 M, 5% on bal. Min. impr., \$50; unimpr., \$25.
Exchanges—Comm. as above pd. by both parties.
Summer Resorts—10% on 1st M, plus 5% on bal. Min. impr., \$50, unimpr., \$25.
Personal Prop. or Chattels and Good Will—10% on 1st M plus 5% on bal. Min. \$25.

Leases

City Prop. (Cities of Winnipeg, St. Boniface and Adj. Municipalities)—Resid., 3% of total for term of lease, or 25% of 1st mos. rent, whichever is the larger. Min. \$5.00.
Store, Bus. and Ind., 5% of total rental for 1st 5 yrs., and 2 1/2% for bal. of term.
Sub. Resid., 5% of total rental for term of lease or 30% of 1st mos. rent. Min. \$10.
Grd. Rent, 2 1/2% of total rental of lease, incl. amt. of prop. tax (if tax is pd. by tenant) for term of lease.
Percentage Leases—where there is a min. rental, 3% of total min. rental for 1st 3 yrs. and 2% for bal. of term, payable forthwith. Same percentages on addit. rent payable at end of each year from commencement of lease.
Farm Lease—3% of total rental of lease.
Min. \$25 for each quarter section or fraction. \$40 for each half section. Large farms by agreement.

Property Management

Where Rents Are Collected by Agent—(Winnipeg, St. Boniface and Adj. Municipalities)—Resid. small bus. prop. or stores, resid. comm. of 12 1/2% of 1st mos. rent. Min. \$3, plus 5% on rents coll. Min. \$1 per mo.

Renewal of Leases—6 1/2% of 1st mos. rent. Min. \$3, plus 5% of rents coll. Min. \$1 per mo. No chg. for renewing apt. leases.
Central Stores and Other Bus. Prop.—5% on rents coll.

Suburban—25% of 1st mos. rent. Min. \$5, plus 10% on rents coll. Min. \$1.50 per mo.
Net Leases—Where lease provides that taxes are to be pd. by lessee, taxes are construed to be part of rent on which comm. is computed, using current or latest yr. available as basis.

Appraisals

\$2 per M to 25 M, Min. \$10, \$1 per M over 25 M to 100 M and 50c per M over 100 M.
Retail Valuations—Appraising annual rental val., 1% to 10 M, Min., \$10, \$2.50 per M over 10 M. On leases to 10 yrs., aver. rental shall be used as basis. Each unit shall be separately valued and no two units shall be included in same val.
Farm Valuations—\$15 for 1st quarter section and \$10 for each addit. quarter section (provided all of land is in one farm) (average of 10c per ac. may be chgd. in addit.

WORCESTER, MASS.

Sales

Resid., Tenement, Apts. and Bus. Prop.—5% to 25 M; 3% to 25 to 50 M; 2% over 50 M; Min. \$100.
Factory Prop., Garages and Special Types—5%.
Vacant Lands—House lots, 5%; Min. \$50.
Commercial Land—5%.
Indus. Prop.—5%; Min. \$100.
Sub. Prop.—6%.
Bus. Changes—10% to 5 M; 5% on bal.
Exchanges—Comm. as above pd. by both parties.

Leases

Bus. Premises—4% 1 yr., 2% bal.; Min. \$25.
Long Term, 3% to 5% of 1st mos. rent. Min. \$25, \$50 or less, 50% of mos. rent. Min. \$10.
Garages, Indus. Premises, Commercial and Indus. Land—5% for 1 yr., 3% on bal.
Apt. and Resid. Prop.—5% on 2 yr. rent, 2% bal. of term. Less than 1 yr., 50% of 1 mos. rent. Min. \$25.
Renewals—1/2 reg. comm.
Extensions—Comm. not to exceed amt. chargeable for both considered as one term.
Sales Op. in Leases—If op. is exer., addit. comm. to equal sales comm. plus comm. on lease to time of sale.

Management

Rent Collections—Apt. and tenements—10%; other properties—5%. On cost of improvements supervised, 5%.

YOUNGSTOWN, OHIO

Sales

Resid. and Bus. Prop.—5%.
Exchanges—Comm. as above pd. by both parties when there are 2 agts. When one agt. represents both parties, 5% gross selling price from each owner by agreement.

Leases

Short Term—1/2 of 1st mos. rent.
Long Term—5% to 20 M; more than 20 M, 4% to 20 M, 2 1/2% on excess.
Percentage Leases—Comm. pd. on min. rent addit. comm. on rent in pd. to landlord. Without min. rent—at end of 90 days, statement will be given to broker on which to base min. rent and he will coll. on that basis for term of lease. If sales exceed amt. on which estimate broker has been pd., addit. comm. to be coll. on excess sales, payable annually.

Rules—1. If extension or renewal op. is exer., agt. receives reg. comm. 2. If op. to buy exer. reg. comm. less leasing comm. on unexp. portion of lease.

Appraisals

Board—\$25 min. for 1 parcel and \$10 min. for each addit. for 1st 5 M, \$1 per M for next 95 M; over 100 M, 50c per M or fraction.
Expert Testimony—\$100 per day for each prop., subj., however, to special agreement.

Management

Resid. Prop.—10% on amt. coll. Min. \$1 per mo. per tenant.
Bus. Prop.—5% total collection unless unexp. 1 M, then 10%. Leasing and renewals.
Repairs—10% of expenditure for supervision are to be pd. for at reg. comm. rate.

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Linto, D. Leonard, Walnut Ridge.

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Northeast Arkansas Farms

Residence and Business

Property

Loans

Insurance

201 W. Second St.

WALNUT RIDGE, ARK.

Little Rock Real Estate Board

Active Members, 41; Others, 10

President: Jack C. East, 313 W. 2nd St.
Secretary & Treasurer: W. A. Reed, 709
Pyramid Bldg.

Bates Realty Company, 1110 W. Capitol Ave.,
Black Realty Co., 212 Spring St.
Boyle Realty Co., Boyle Bldg.
Braunlich, W. M., 104 Reigler Bldg.
Conner & Baldwin, Exchange Bldg.
Cox, A. Bentley, 109 1/2 Spring.
East, Jack C., & Company, 313 West 2nd St.
Elex Agency, The, 202 W. 2nd St.
Fauett & Co., 215 Louisiana St.
Fidelity Realty Co., People's Bank Bldg.
Fulk & Co., 207 W. 2nd St.
Grammer, Newt, & Co., 1211 W. Capitol
Ave.
Guardian Co., The, 309 Center St.
Haddield, H. P., 810 Pyramid Bldg.
Haynes, Frank, 708 W. Roosevelt Rd.
Hickman, Leroy, 6008 Kenwood Rd.
Hopkins, Grady, 5313 Hawthorne Road.
Humphreys, Solon, 318 Main St., N. Little
Rock.
Jernigan Realty Co., 307 Center St.
Johnston, H. C., 312 Boyle Bldg.
Kahn, S. L., Union Bank Bldg.
Kavanaugh, Jack K., 213 West 4th St.
McCasill, Oscar, Pyramid Bldg.

ARKANSAS — CALIFORNIA

LITTLE ROCK (Cont.)

Metropolitan Trust Co., 123 W. 2nd St.
Morgan, Ray, 107 W. 2nd St.
Porterfield, W. E., 409 Union National Bank Bldg.
Read-Stevenson & Dick, Inc., 115 W. 2nd St.
Rightzell, Collins, Barry, Donham, Inc., 218 Louisiana St.
Rosner, Earl, Glover Bldg.
Sanders Realty Co., 209 W. 2nd St.
Simmons, Bill, Real Estate Co., 200 W. 2nd.
South-Red-Weber Co., 309 Center St.
Taylor & Richter, 406 Louisiana St.
Tucker, Jack R., 207 Louisiana St.
Twin City Corporation, North Little Rock.
United Corporation, The, 120 W. 4th St.
Walshour-Flake Co., 402 Louisiana St.
Weaver & Co., Inc., 212 Center St.
Wooten, A. L., 207 West Third St., North Little Rock.
Worthen Bank & Trust Co., 4th & Main.
Young, O. M., 214 Louisiana St.

Logan-Franklin County Real Estate Board

Active Members, 6; Others, 1
President: L. E. Oates, Paris.
Secretary: James C. Boerner, Paris.
Claude, Mills, Booneville.
Cravens, W. L., Paris.
Oates, L. E., Paris.
Schaffer, A. R., Charleston.
Shenake, B., Paris.
Vance, H. H., Paris.

Marked Tree

(Individual Member)
Noble, Curtis, 275 S. Main St.

Mena Real Estate Board

Active Members, 5
President: Kelsie H. Skinner, Mena Park
Courts, Cor. 7th & Janssen Ave.
Secretary & Treasurer: J. H. McMillan, 1211 Magnolia Ave.
Butterworth, O. E., Cor. Bethesda Ave. & Highway 71.
Cole, Owen, Planters Nat'l Bank Bldg.
Green, W. J., Harmon Bldg, Mena St.
McMillan, J. H., 515 Janssen Ave.
Skinner, Kelsie H., Cor. 7th & Janssen Ave.

Monticello

(Individual Member)
McClay, Joe.

Mountain Home Real Estate Board

Active Members, 10
President: M. E. Curlee, Curlee Land Co.
Secretary: A. C. Haskins, Melville & Haskins.
Alley, Don, Alloy Abstract Co.
Bowman, E. D., Bowman Realty Co.
Cooper, Nellie, Baxter Co. Abstract Co.
Curlee, M. E., Curlee Land Co.
Deamore, Ben, Deamore Land Co.
Harris, C. M., Opportunity Land Co.
Haskin, A. C., Melville & Haskins.
Reed, L. P., L. P. Reed Real Estate Co.
Wilkes, Ray, Wilkes Land Co.
Woods, C. S., Ozarks White River Co., Inc.

THE GRAVES COMPANY

Specialists in
"lands" and "loans"
Mortgage Loans
Real Estate — Insurance

Planters Bank Bldg.
OSCEOLA, ARK.

Paragould Real Estate Board

Active Members, 8
President: L. V. Rhine.
Secretary: William A. Holmes.
Auden Heide, Ellen N.
Braiden, L. A.
Hays, Sam.

Holmes, William A.
Lloyd, B. C.
Minnis, Clyde.
Rhine, L. V.
Wright, A. D.

Pine Bluff, Ark.

Sales — Commercial and
Industrial Properties

Rentals — Leases
Real Estate Mortgages
Insurance

TAYLOR & CO. REALTORS

206 S. Pine St.

Pine Bluff Real Estate Board

Active Members, 32
President: F. H. Christopher, 206 S. Pine St.
Secretary-Treasurer: Roy G. Custer, P. O. Box 83.
Baugh, John H., 321 Nat'l Bank Bldg.
Buckner, Finis, 321 Nat'l Bank Bldg.
Buckner, Howard, 321 Nat'l Bank Bldg.
Burroughs, William L., 129 Main St.
Cady, J. P., 613 National Bank Bldg.
Christopher, F. H., 206 S. Pine St.
Cook, Sam, Simmons Nat'l Bank Bldg.
Cook, Walter, Simmons Nat'l Bank Bldg.
Core, H. S., 103 1/2 West 2nd Ave.
Cromer, H. W., 118 W. Baroque St.
Culpepper, J. D., 321 Nat'l Bank Bldg.
Custer, R. G., 327 Mulberry St.
Dearing, J. T., 305 Nat'l Bank Bldg.
Dunn, F. H., 207 W. 5th Ave.
Guest, Fred, 118 West Baroque St.
Haley, Shaffer, 206 S. Pine St.
Hau, Cecil, 129 Main St.
Hightower, H. M., 129 Main St.
Hollis, Russell Sr., 308-309 Nat'l Bank Bldg.
Hollis, Russell Jr., 308-309 Nat'l Bank Bldg.
Kimber, E. W., 126 Main St.
Lea, Robert N., 218 Nat'l Bank Bldg.
McNew, C. S., Sr., 129 Main St.
McNew, R. W., 129 Main St.
Moses, P. D., 116 West Baroque St.
Nye, J. W., 117 1/2 Main St.
Reichen, Franklin A., 308-309 Nat'l Bank Bldg.
Roberts, Grover O., Jr., 327 Mulberry St.
Rouder, J. B., 206 South Pine Street.
Stuckey, Olen F., 207 W. 5th Ave.
TAYLOR, PINCHBACK, JR., 206 South Pine St.
VanMatre, C. V., 305 Nat'l Bank Bldg.

Rogers Real Estate Board

Active Members, 9
President: A. J. Kinsey, Rogers.
Secretary & Treasurer: Guy Russell, 119 1/2 W. Walnut St., Rogers.
Combs, Paul.
Hunt, D. W.
Kinsey, A. J.
Larimore, F. E.
Orden, D. W.
Russell, Guy.
Tinsley, Cam.
Tunstall, Tom.
Vogt, R. L.

Saline County Real Estate Board

Active Members, 7
President: H. W. Anderson, Benton.
Secretary: Lowell L. White, Benton.
Anderson, H. W., Benton.
Burton, Robert L., Jr., Benton.
Burton, Robert, Sr., Benton.
McCray, J. E., Benton.
Thomas, Albert, Benton.
Thomas, Robert, Benton.
White, Lowell L., Benton.

Springdale Real Estate Board

Active Members, 15
President: Hays Miller.
Secretary: M. M. Eichelberger.
Boon, W. P.
Brooks, Bobby.
Coats, Mrs. Gladys.
Eichelberger, M. M.
Central Realty Company.
Hawkins, O. E.
McCahey, Roy.
Miller, Hays.
Needham & Miller.
Ozark Land Company.

Petty, J. P.
Phillips, Orvil.
Powell, John W.
Smith, H. J.
Walker Realty Company.

West Benton County Board of Realtors

Active Members, 9
President: J. C. Murphy, Siloam Springs.
Secretary-Treasurer: A. D. Fristoe, Siloam Springs.
Burnam, Bert B., Gentry.
Feemster, Hugh C., Gentry.
Feemster, O. W., Gentry.
Fristoe, A. D., Siloam Springs.
Kilgore, Miss Helen M., Gentry.
Kunze, W. O., Gentry.
Murphy, J. C., State Bank Bldg., Siloam Springs.
Rogers, John E., Siloam Springs.
Trostle, S. E., Siloam Springs.

West Memphis Real Estate Board

Active Members, 9
President: William Collins.
Secretary-Treasurer: Cecil Edmonds.
Denson, F. E.
Rich, Jack W.
Scott, Fred.
Simmons, C. B.
Stanley, John C.
Upton, Charles J.
Widdicombe, Abbott.

White County Real Estate Board

Active Members, 7
President: H. A. Simmons, Searcy.
Secretary: A. P. Strother, Searcy.
Edbanks, J. T., Searcy.
Mitchell, J. C., Searcy.
Royston, A. H., Searcy.
Simmons, H. A., Searcy.
Strother, A. P., Jr., Searcy.
Tennant, George, Judsonia.
Vance, E. O., Searcy.

CALIFORNIA

Alameda—see Berkeley, Oakland
Alhambra—see Los Angeles, San Marino
Alpine—see San Diego
Altadena—see Pasadena, Los Angeles
Alta Loma—see Ontario-Upland
Anaheim—see Santa Ana
Anderson—see Shasta County
Aptos—see Santa Cruz
Arcadia—see Alhambra, Pasadena
Arcata—see Eureka
Arlington—see Riverside
Atherton—see Menlo Park-Atherton
Atwater—see Merced County
Auburn—see Placer County
Azusa—see San Gabriel Valley
Balboa—see Newport Harbor
Balboa Island—see Newport Harbor
Baldwin Park—see San Gabriel Valley
Banning—see Banning-Beaumont
Beaumont—see Banning-Beaumont
Bell-Air—see Los Angeles
Bell—see Southeast, Los Angeles
Bellflower—see Long Beach
Bell Gardens—see Southeast
Belmont—see Central San Mateo Co.
Belvedere—see Marin County
Benicia—see Solano County
Ben Lomond—see Santa Cruz
Berkeley—see Contra Costa County, Oakland
Beverly Hills—see Los Angeles, West Hollywood
Big Bear City—see Big Bear Valley
Big Bear Lake—see Big Bear Valley
Biggs—see Chico
Bishop—see Los Angeles
Bloomington—see San Bernardino, Fontana
Blue Jay—see Rim O' The World
Boulder Creek—see Santa Cruz
Brentwood Heights—see Santa Monica
Bridgeway—see Eureka
Brookdale—see Sacramento, Yolo County
Bryte—see Sacramento
Buena Park—see Fullerton, Long Beach
Burbank—see Los Angeles, West Hollywood
Burlingame—see San Mateo-Burlingame
Calimesa—see Redlands
Calistoga—see Napa County
Calwa City—see Fresno
Campbell—see San Jose
Canoga Park—see San Fernando Valley
Capitola—see Santa Cruz
Carlsbad—see Oceanside
Carmel—see Monterey Peninsula
Castroville—see Watsonville
Cedar Glen—see Rim O' The World
Cedar Pines—see Rim O' The World
Central Valley—see Shasta County
Chula Vista—see National City, San Diego
Claremont—see Ontario - Upland, Pomona Valley
Clear Lake Park—see Lake County
Clear Lake Highlands—see Lake County
Clear Lake Oaks—see Lake County
Clearwater—see Bellflower, Long Beach
Cloverdale—see Sonoma County
Coachella—see Coachella Valley
Colfax—see Placer County
Colton—see San Bernardino, Redlands
Colusa—see Yolo County
Compton—see Inglewood, Los Angeles
Concord—see Contra Costa County
Cornell—see Los Angeles
Corona Del Mar—see Newport Harbor
Corte Madre—see Marin County
Costa Mesa—see Newport Harbor, Santa Ana
Coursedale—see Bakersfield
Covina—see San Gabriel Valley
Crestline—see Rim O' The World
Cuernamunga—see Ontario-Upland
Culver City—see Los Angeles, Venice
Cupertino—see San Jose
Danville—see Contra Costa County
Davis—see Yolo County
Delano—see Bakersfield
Delhi—see Merced County
Del Mar—see San Diego
Del Monte—see Monterey Peninsula
Diablo—see Contra Costa County
Dominique—see Long Beach
Downey—see Southeast, Los Angeles
Duarte—see Monrovia
El Cajon—see San Diego
El Centro—see Imperial Valley
El Cerrito—see Richmond-El Cerrito, Berkeley
El Monte—see Arcadia, Alhambra
El Segundo—see Inglewood, South Bay, Los Angeles
Elsinore—see Los Angeles, Lake Elsinore
El Verano—see Sonoma County
Encinitas—see Oceanside
Emeryville—see Oakland
Encino—see North Hollywood, San Fernando Valley
Escondido—see San Diego
Esparto—see Yolo County
Fairfax—see Marin County
Fairfield—see Solano County
Fallbrook—see Oceanside, San Diego
Fawnskill—see Big Bear Valley
Felton—see Santa Cruz
Fillmore—see Santa Paula
Flintbridge—see Pasadena
Fortuna—see Eureka
Garberville—see Eureka
Gardena—see Los Angeles
Garden Grove—see Santa Ana
Garvey—see Alhambra
Gilroy—see San Jose
Glendale—see Burbank, Crescenta-Canada, Los Angeles
Glendora—see San Gabriel Valley
Gonzales—see Salinas
Granada Hills—see San Fernando Valley
Grass Valley—see Nevada County, Richmond-El Cerrito
Guernsey Park—see Sonoma County
Gustine—see Merced County
Hawthorne—see Los Angeles, Inglewood
Hayward—see Oakland
Healdsburg—see Sonoma County
Hemet—see Hemet-San Jacinto
Hermosa Beach—see South Bay
Highway Highlands—see Crescenta-Canada
Hollywood—see Southeast, Los Angeles
Hollywood—see Inglewood, Los Angeles, North Hollywood
Huntington Park—see Southeast
Idyllwild—see Hemet-San Jacinto
Indio—see Coachella Valley, Palm Springs
Inglewood—see Los Angeles, Hawthorne, Southeast
Inverness—see Marin County
Julian—see San Diego
Kingsburg—see Fresno
La Canada—see Crescenta-Canada, Pasadena, Los Angeles
La Crescenta—see Crescenta-Canada
Lafayette—see Contra Costa County
La Habra—see Whittier
La Jolla—see San Diego
Lake Arrowhead—see Rim O' The World
Lakeport—see Lake County
Lakeside—see San Diego
La Mesa—see San Diego
Lancaster—see Los Angeles
Larkspur—see Marin County
La Verne—see Pomona Valley
Lawndale—see Hawthorne, Inglewood
La Grange—see Merced
Lemon Grove—see San Diego
Lennox—see Hawthorne
Lindsay—see Orange Belt, Fresno
Livingston—see Merced County
Lomita—see Torrance-Lomita
Long Beach—see Long Beach, Los Angeles, Compton, Riverside
Los Angeles—see Beverly Hills, East Los Angeles, Glendale, Inglewood, Montebello, Newport Harbor, San Pedro, Rim o' The World, San Diego, Santa Monica, South-east, Venice, West Hollywood
Los Altos—see Palo Alto
Los Gatos—see San Jose
Lucerne—see Lake County
Lucerne Valley—see Alhambra
Lynwood—see Compton, Los Angeles, South-east, Long Beach
Manhattan Beach—see Los Angeles, South Bay, San Fernando Valley
Manteca—see Stockton
Martinez—see Contra Costa County
Mar Vista—see Los Angeles, Venice
Marystown—see Yuba Valley
Maywood—see Southeast
Mecca—see Coachella Valley
Menlo Park—see Menlo Park-Atherton
Middletown—see Lake County
Mill Valley—see Marin County
Mission Beach—see San Diego
Monrovia—see Arcadia

Montebello—see East Los Angeles
 Monterey—see Monterey Peninsula
 Monterey Park—see Alhambra, East Los Angeles
 Montrose—see Crescenta-Canada, Los Angeles
 Mt. Vernon—see San Bernardino
 Mt. View—see Palo Alto, San Jose
 Napa—see Napa County
 National City—see San Diego
 Nevada City—see Nevada County
 Newport Beach—see Newport Harbor
 Newcastle—see Placer County
 Nice—see Lake County
 Norco—see Corona
 North Hollywood—see Burbank, San Fernando Valley, Los Angeles
 North Sacramento—see Sacramento
 Northridge—see San Fernando Valley
 Norwalk—see Bellflower
 Oakland—see Berkeley
 Oakley—see Contra Costa
 Ocean Park—see Santa Monica
 Oldale—see Bakersfield
 Ontario—see Ontario-Upland, San Bernardino
 Orinda—see Contra Costa County
 Oroville—see Chico
 Orland—see Onondaga Harbor
 Pacific Beach—see San Diego
 Pacific Grove—see Monterey Peninsula
 Pacific Palisades—see Malibu, Santa Monica
 Pacoima—see San Fernando Valley
 Palmdale—see Los Angeles
 Palm Springs—see Hemet-San Jacinto
 Palo Alto—see Menlo Park-Atherton, San Jose
 Palos Verdes Estates—see South Bay
 Paradise—see Chico
 Pasadena—see Arcadia, Los Angeles
 Pebble Beach—see Monterey Peninsula
 Perris—see Hemet-San Jacinto
 Petaluma—see Sonoma County
 Piedmont—see Oakland
 Pinole—see Richmond-El Cerrito
 Pittsburg—see Contra Costa County
 Placerville—see Sacramento
 Playa del Rey—see Los Angeles, Venice
 Porterville—see Orange Belt
 Port Hueneque—see Onondaga Harbor, Ventura
 Project City—Shasta County
 Puente—see Los Angeles, Whittier, El Monte, San Gabriel Valley
 Ramona—see Los Angeles, San Diego
 Rancho Santa Fe—see San Diego
 Redding—see Yuba City
 Redwood City—see Central San Mateo Co., Menlo Park-Atherton
 Redondo Beach—see Long Beach, South Bay
 Redwood City—see Los Angeles
 Reseda—see San Fernando Valley
 Rialto—see San Bernardino
 Richmond—see Richmond-El Cerrito
 Rivera—see Whittier
 Rolling Hills—see San Pedro
 Roscoe—see Burbank, North Hollywood
 Rosemead—see Alhambra, Los Angeles
 Roseville—see Placer County
 Ross—see Marin County
 Running Springs—see Rim O'The World
 St. Helena—see Napa County
 Salinas—see Monterey Peninsula
 San Anselmo—see Marin County
 San Bernardino—see Rim O'The World
 San Bruno—see San Francisco, Central San Mateo County
 San Carlos—see Central San Mateo County
 San Clemente—see Laguna Beach, Los Angeles
 San Dimas—see Pomona Valley
 San Fernando—see San Fernando Valley, Los Angeles
 San Francisco—see Richmond-El Cerrito
 San Gabriel—see Arcadia, Alhambra, San Marino, Los Angeles
 Sanger—see Fresno
 San Jacinto—see Hemet-San Jacinto
 San Jose—see Oakland
 San Juan Bautista—see Salinas
 San Leandro—see Oakland
 San Marino—see Pasadena, Los Angeles
 San Mateo—see San Mateo-Burlingame, San Francisco
 San Pablo—see Richmond-El Cerrito
 San Rafael—see Marin County
 Santa Clara—see San Jose
 Santa Monica—see Malibu, Venice
 Santa Rosa—see Sonoma County
 Saratoga—see San Jose
 San Ysidro—see San Diego, National City
 Saratoga—see San Jose
 Saticoy—see Ventura
 Sausalito—see Marin County
 Scotia—see Eureka
 Seal Beach—see Long Beach
 Seaside—see Monterey Peninsula
 Sebastopol—see Sonoma County
 Sepulveda—see San Fernando Valley
 Shafter—see Bakersfield
 Sherman Oaks—see San Fernando Valley, Los Angeles
 Sierra Madre—see Pasadena
 Sky Forest—see Rim O'The World
 Sonoma—see Sonoma County
 Soquel—see Santa Cruz
 So. San Gabriel—see Alhambra
 South Gate—see Compton, Southeast, Venice, Los Angeles
 South Laguna—see Crescenta-Canada, Laguna Beach
 South Pasadena—see Los Angeles, San Marino
 Spring Valley—see San Diego
 Strathmore—see Orange Belt
 Studio City—see North Hollywood, San Fernando Valley
 Sunnyside—see San Jose
 Sutter Creek—see Sacramento
 Tahoe City—see Placer County

Tarzana—see San Fernando Valley
 Temple City—see Alhambra, Arcadia, Los Angeles, San Marino
 Thermae—see Coachella Valley
 Torrance—see Los Angeles, Torrance-Lomita
 Tule—see Los Angeles
 Tulare—see Visalia
 Twin Peaks—see Rim O'The World
 Upland—see Ontario-Upland
 Upper Lake—see Lake County
 Vallejo—see Solano County
 Van Nuys—see Los Angeles, North Hollywood, San Fernando Valley
 Venice—see Los Angeles
 Ventura-Canada-Canada
 Victorville—see Long Beach
 Vista—see Oceanside, San Diego
 Walnut Creek—see Contra Costa County
 Walnut Park—see Southeast
 Waltham—see Torrance-Lomita
 Wasco—see Bakersfield
 Weott—see Eureka
 West Los Angeles—see Beverly Hills, Los Angeles, Santa Monica
 West Covina—see San Gabriel Valley
 Westminster—see Santa Ana
 West Sacramento—see Sacramento
 Wildomar—see Lake Elsinore
 Willowbrook—see Compton
 Willows—see Chico
 Wilma—see Alhambra
 Wilmington—see Long Beach, Los Angeles
 Winters—see Yolo County
 Woodacre—see Marin County
 Woodland—see Yolo County
 Woodland Hills—see San Fernando Valley
 Wrightwood—see Rim O'The World
 Yorba Linda—see Fullerton
 Yreka—see Crescent City
 Yuba City—see Yuba Sutter
 Yucaipa—see Redlands

Alameda Real Estate Board

Active Members, 22

President: Eugene Justin, 1506 Park St., Alameda.
 Secretary & Treasurer: Ford Thomson, 2413 Santa Clara Ave., Alameda.
 Agnew, Edwin S., 1432 Park St.
 Buckland, Henry E., 1530 Webster St.
 Buckley, Thos. G.D., 1438 Park St.
 Clearman, Vaughn H., 1530 Webster St.
 Encinal Realty, (Dorothy Eaton), 1504 Versailles
 Hickman, Courtney D. (Fernside Realty), 2536 Santa Clara Ave.
 Houghton, Wendell, 1300 Encinal Ave.
 Irwin, George, 2710 Encinal Ave.
 Kuehn, Eugene V., 1508 Park St.
 Kauffman, Martin, 2417 Santa Clara Ave.
 Kikkert, Adele F. (Kikkert Realty), 1500 Santa Clara Ave.
 Mathbat, Al., 3418 Central Ave.
 Matthews, K. P., 629 Santa Clara Ave.
 Pillars, Ian May, 2416 Santa Clara Ave.
 Powell, E. J., 1104 Santa Clara
 Robey, E. A., 1530 Webster St.
 Street, M., Realty, 2423 Santa Clara
 Thomson, Ford H., 2413 Santa Clara Ave.
 Traver, Sidney, 1404 Park St.
 Ward, John F., 2311 Santa Clara Ave.
 Wright, Isabel, 2311 Lincoln Ave.
 Wright, Ross, 2411 Santa Clara Ave.

Alhambra District Real Estate Board

Active Members, 154; Others, 98

President: Virgil O. McClure, 20 S. First St., Alhambra.
 Secretary: Tom D. Hutchison, 2738 West Main, Alhambra.
 Arce, Homer B., 705 W. Las Tunas, San Gabriel.
 Adams, Ralph E., 8 N. First, Alhambra.
 Akers, E. B., 429 N. Monterey, Alhambra.
 Allende, J. J., 865 Woodville Dr., N. El Monte.
 Alliance Realty Co., 524 W. Main, Alhambra.
 Anderson, Rudy, 420 E. Garvey, Monterey Park.
 Ashby, Myra W., 834 E. Garvey, Garvey.
 Bader, Vivian D., 124 E. Las Tunas, San Gabriel.
 Bailey, Roy V., 305 E. Valley, San Gabriel.
 Balch, Walter C., 111 S. Stoneman Ave., Alhambra.
 Baldwin Realty Co., 20 S. First St., Alhambra.
 Bangs, Frank T., 626 W. Garvey, Monterey Park.
 Battr, Parrish, 1818 E. Broadway, Temple City.
 Barringer, Arthur C., 19 N. 3rd, Alhambra.
 Bergman Bros. Co., 2115 W. Main, Alhambra.
 Blue, C. B., 1506 S. Rosemead, Rosemead.
 Blue, Maurice V., 1500 Valley Blvd., Rosemead.
 Bon-Garwood, 604 W. Las Tunas, San Gabriel.
 Bonduant, E. T., 7 N. Fourth St., Alhambra.
 Bradbury, David, 510 E. Valley, San Gabriel.
 Bridwell, George S., 860 E. Valley, San Gabriel.
 Broberg, Geo. H. A., 2262 E. Las Tunas, Temple City.
 Bulot, Joe, 224 E. 62nd, Los Angeles, (3).
 Burke Realty Co., 105 N. Garfield, Alhambra.

Burks, Marvin, 1244 W. Main, Alhambra.
 Cadman, Albert B., Jr., 332 E. Valley, San Gabriel.
 Carmichael, Archie, 424 W. Valley Blvd., Alhambra.
 Carnahan, H. P., 122 N. Rosemead, Temple City.
 Carr, Grace, 1735 S. San Gabriel Blvd., San Gabriel.
 Cevala, Louis J., 6 S. Hidalgo, Alhambra.
 Chod, J. F., 256 E. Garvey, Monterey Park.
 Concialdi, Samuel, 1142 W. Valley Blvd., Alhambra.
 Condie, James I., 1121 W. Main St., Alhambra.
 Corcoran, E. Robert, 701 E. Main, Alhambra.
 Corson, Dan, 327 S. San Gabriel Blvd., San Gabriel.
 Cotter, Frank C., 137 W. Valley, San Gabriel.
 Coulter, John H., 723 N. Electric Ave., Alhambra.
 Covey, Floyd B., 1112 E. Main St., Alhambra.
 Coward, Percy L., 2140 W. Valley, Alhambra.
 Cromley, Ray, 209 S. Rosemead, Temple City.
 Curtis, Mayme, 521 W. Main St., Alhambra.
 Daniels, F. J., 2356 W. Valley Blvd., Alhambra.
 Dardis, Jack, 1346 W. Main, Alhambra.
 Davidson, Harold M., 317 W. Main, Alhambra.
 Dea, Frank H., 828 E. Las Tunas, San Gabriel.
 Deford, Joseph N., 314 E. Garvey Ave., Monterey Park.
 De Lano, J. J., 1724 Acacia St., Alhambra.
 Dennison, John H., 626 W. Garvey, Monterey Park.
 Donahue, Leo S., 143 N. Bradbury, San Gabriel.
 Driggs Realty Co., 1134 E. Garvey Blvd., Garvey.
 Dyer, G. T., 525 W. Valley, Alhambra.
 Emick, Renatta, 216 N. Sunset, Temple City.
 Erickson, Fred C., 2015 S. Monterey, Alhambra.
 Everett, Edward, 314 E. Garvey Ave., Monterey Park.
 Fennell, Earle, 2644 W. Valley, Alhambra.
 Fisher, Howard B., 2222 E. Las Tunas, Temple City.
 Fleming, Verdie W., 1911 E. Las Tunas Dr., Temple City.
 Foster & Talbot, 805 W. San Marino, Alhambra.
 Fraser & Fraser, 1724 E. Las Tunas, Temple City.
 French, R. H., 1 Hampton Court, Alhambra.
 Friess, A. L., 1911 E. Las Tunas, Temple City.
 Gentry, M. J., 834 E. Garvey, Garvey.
 Gorman, W. C., 428 E. Garvey, Wilmar.
 Graham, Harold L., 1529 E. Valley, Rosemead.
 Harvey, Thomas C., 706 N. Garfield Ave., Alhambra.
 Haas, Chas. W., Jr., 219 W. Las Tunas Dr., San Gabriel.
 Hathaway, Wm. H., 516 Hathaway Ave., Monterey Park.
 Hawkins Realty Co., 658 N. Rosemead, Temple City.
 Hawthorne, Wm. L., P.O. Box 905, Station 5, Los Angeles, (5).
 Henrickson, Elsie E., 400 E. Valley, San Gabriel.
 Hixon, Arthur R., 20 S. Stoneman, Alhambra.
 Honeymay, Forrest M., 2801 Ross Ave., Alhambra.
 Hutchison, Tom D., 2738 W. Main, Alhambra.
 Hutto, Joel C., 520 W. Garvey, Monterey Park.

Jacobson, Nick, 2644 W. Valley Blvd., Alhambra.
 Janzen Realty Co., 244 E. Garvey Blvd., Monterey Park.
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Shepard, W. J., 549 Virginia, Gridley.
Shroeder, John C., 134 Broadway.
Simmons, O. D., 118 Main St.
Smith, Mrs. Constance J., Nord & Kennedy Ave.
Smith, Earl V., 346 N. Butte, Willows.
Smyle, George E., 407 Main St.
Star, G. W., Paradise.
Stornes, A. W., 2070 Bird St., Oroville.
Tatum, R. W., 215 W. 2nd St.
Thompson, Frank H., 216 W. 2nd St.
Tracy, O. E., 200 Broadway.
Wightman, J., 123 W. 2nd St.
Wise, Clemmer W., 1960 Bird St.
Wood, Gladys L., (Mrs.), P.O. Box 188, Paradise.
Wurschmidt, David, 410 Wall St.
Zundel, Geo. A., 308 Broadway.

Coachella Valley Realty Board

Active Members, 27; Others, 3

President: Harold F. Taylor, 45-087 Jackson St., Indio.
Secretary: Genevieve M. Porter, Requa Ave. & Grace St., Indio.

Ames, George, 451 Jackson St., Indio.
Benton, Robert J., c/o The Desert Club, La Quinta.
Berkey, G. V., Thermal.
Bishop, James C., 82 107 Highway 111, Indio.
Brant, Ray, Box 575, Indio.
Brooks, T. O., La Quinta.
Brown, Stanley H., 877 Chia Rd., La Quinta.
Burke, Aurora, 418 Towne Ave., Indio.
Camper, Lester C., c/o Boles Real Estate, Highway 99, Indio.
Davis, Richard O., Box 3248, Indio.
Easley, James L., 677 Chia Rd., Palm Springs.
Hood, Easter, 428 Smurr Ave., Indio.
Johnson, Ronald, Thermal.
Kittle, Earl S., 1st St. S. & Highway 99, Coachella.
Knight, Emma P., Rt. 1, Box 194, Indio.
Madden, George, 515 Miles Ave., Indio.
Main, Oscar R., Rt. 1, Box 3, Indio.
McDonald, M. C., Box 215, Coachella.
"Connor, Harold J., Box 473, Indio.
Phillips, Byron, Rt. 1, Box 30, Indio.
Porter, Genevieve M., Requa Ave. & Grace St., Indio.
Snider, Marvin S., Jackson St. & 45th Ave., Ave. Indio.
Socks, Charlotte, Thermal.
Tachler, Harold F., Box 511, Indio.
Whitlow, Harry, 410 Jackson Ave., Indio.
Wilder, Shaler, Box 3141, Indio.
Wood, Eva, Ave. 46, near Calhoun, Indio.

Colusa County Realty Board

Active Members, 5

President: Lovell E. Spurgeon, 446 Market St., Colusa.
Secretary: Zerrel W. Bransford, 229 Fifth St., Colusa.
Atwood, H. A., Williams.
Bransford, Zerrel W., 229 Fifth St., Colusa.
Campbell, J. T., Colusa.
Spurgeon, Lovell E., 446 Market St., Colusa.
Sutton, W. R., Maxwell.

The Compton Board of Realtors

Active Members, 86

President: Albert E. Riebeling, 713 S. Long Beach Blvd.
Secretary: Pearl Griffith, 223 S. Pannes Ave., Compton.
Angel, Dennis N., 12029 Long Beach Blvd., Lynwood.
Anderson, Reuben W., 11201 Long Beach Blvd., Lynwood.
Barrington, J. E., 1331 E. Compton Blvd.
Bechtel, George D., 2121 E. Compton Blvd.
Benjamin, Ann S., 1643 E. Compton Blvd.
Biggers, Clark Sr., 12601 Cookaier, Compton.
Borkland, Dorothy A., 11840 Lindberg, Lynwood.
Brookman, Roland W. F., 2904 E. Compton Blvd.
Callen, Catherine I., 14910 N. Wilmington Ave.
Callen, Thomas C., 14910 N. Wilmington Ave.
Christensen, J. B., 11638 Atlantic Blvd., Lynwood.
Churness, Elroy, 608 E. Rosecrans Ave.
Cockerell, Rowena F., 705 S. Clark Ave., Bellflower.
Coon, D. M., 1727 E. Compton Blvd.
Crowley, R. W., 118 E. Rosecrans Ave.
Cummings, Robert M., 10923 Long Beach Blvd., Lynwood.
Davenport, Harry J., 319 N. Atlantic Ave., Compton.
Davis, George R., 1907 N. Long Beach Blvd.
Day, Howard, 611 E. Compton Blvd.
Duncan, James W., 3463 Century Blvd., Compton.
Eaton, A. M., 1022 N. Atlantic Blvd.
Evans, Lee, 421 S. Atlantic Ave.
Fisk, Rex G., 11638 Atlantic Blvd., Lynwood.
Fick Fern, 11638 Atlantic Blvd., Lynwood.
Frick, Sarah A., 906 N. Santa Fe, Compton.
Graves, Vida E., 120 West Compton Blvd.
Greenwell, Louis Bruce, 517 E. Compton Blvd.
Griffith, Pearl K., 223 S. Pannes Ave.
Hachlen, Rody A., 18017 Long Beach Blvd., Lynwood.
Hair, Olive Lee, 208 N. Tamarind, Compton.
Hall, Fay E., 1045 E. Compton Blvd.
Hartman, Harold W., 2210 E. Olive St.
Hartley, Jim, 11228 Long Beach Blvd., Lynwood.
High, Richard, 118-W. Rosecrans.
Hodges, Rex L., 1253 E. Compton Blvd., Compton.
Hoerstering, Charles J., 2711 E. Compton Blvd.
Hubbell, Meredith G., 612 S. Long Beach, Compton.
Ivie, Cecil E., 2210 E. Olive St., Compton.
Jensen, Carl P., 11638 Atlantic Ave., Lynwood.
Jones, Margaret, 1317 N. Long Beach Blvd.
Kauffman, Milton, 2390 E. Rosecrans Ave., Compton.
Komary, Michael, 2904 E. Compton Blvd., Compton.

Liback, Lydia, 11909 Lingberg, Compton.
Livingston, E. R., 10676 Atlantic Ave., Lynwood.
Lynch, C. T., 136 N. Paramount, Hynes.
Lynch, Mary L., 1812 E. Compton Blvd.
McQuarrie, Gerald H., 147 W. Compton Blvd.
McQuarrie, Herrick, 147 W. Compton Blvd.
McQuarrie, John M., 2904 E. Compton Blvd.
Mitchell, Isabel, 206 W. Compton Blvd.
Nash, James L., 1811 N. Long Beach Blvd.
Nelson, Cornelius B., 707 E. Rosecrans Ave.
Neumayer, Joseph R., 939 E. Rosecrans Ave.
Opler, Marvin L., 711 E. Rosecrans Ave., Compton.
Pelley, Frank A., 515 N. Butler Blvd., Lynwood.
Petty, Paul C., 905 N. Long Beach Blvd.
Pettigill, Clarence W., 1325 S. Long Beach, Compton.
Phillips, Richard L., 661 W. Compton Blvd.
Press, Arthur, 2509 N. Santa Fe Ave.
Reber, Claude L., 11457 Long Beach Blvd., Lynwood.
Rhodes, Orlando R., 1111 Foothill Blvd., Compton.
Rhodes, Robert H., 111 W. Foothill Blvd., Azusa.
Richardson, Ann M., 3311 Imperial Highway, Lynwood.
Riebling, Albert E., 713 S. Long Beach Blvd.
Sawyer, Don R., 4235 Tweedy Blvd., South Gate.
Sawyer, M. F., 10817 Long Beach Blvd., Lynwood.
Schnurpel, H. K., 11480 Long Beach Blvd., Lynwood.
Sears, Donald M., 236 E. Bort St.
Shahen, Thomas A., 700 E. Compton Blvd.
Sherman, C. E., 119 W. Compton.
Smith, P. L., 206 W. Compton Blvd.
Snyder, Earl, 206 W. Compton Blvd.
Specht, Reuel B., 12701 Willowbrook Ave., Willowbrook.
Stewart, F. W., 12108 S. Atlantic Ave., Lynwood.
Stone, Vern B., 11214 Atlantic Ave., Lynwood.
Symonds, Lee, 11701 Long Beach Blvd., Lynwood.
Taylor, Carl P., 3532 Imperial Highway, Lynwood.
Thompson, Cliff, 711 E. Rosecrans Ave., Compton.
Tuttle, Elaine, 365 W. Compton Blvd.
Van Buskirk, L. E., 525 S. Atlantic Ave., Compton.
Wade, Beanie B., 1210 N. Atlantic Ave.
Walker, Julian A., 1849 W. Compton Blvd., Compton.
Watson, Ora O., 818 S. Chester Ave.
Wilson, Walter A., 10821 Long Beach Blvd., Lynwood.
Woodward, Thomas J., 335 E. Compton Blvd.
Youngheld, William, 2205 E. Olive St.

Concord Real Estate Board

Active Members, 16; Others, 17
President: Carl S. Sivalin, Rt. 4, Box 593.
Secretary: Elizabeth B. Hulbert, 18 Contra Costa Golf Club.
Armstrong, W. Ernest, 1757 Galindo St.
Bradbury, William S., 2183 Concord Blvd.
Brinkers, John H., 2246 Salvia St.
Coffee, Logan A., 2345 Willow Pass Rd.
Elling, Carl O., 2345 Sunset Dr.
Enloe, Joseph J., 2398 East St.
Foster, Dwight J., 1001 Monument Blvd.
Galloway, Riley E., 2133 Concord Ave.
Heise, Wm. N., 1001 Monument Blvd.
Marsh, Paul T., 1062 Pacific St.
McLain, John E., 2465 Salvia St.
Merget, J. Rustel, 2067 Esperanza Dr.
Quinting, Donald, 2057 Salvia St.
Ronayne, John W., 2166 Willow Pass Rd.

Contra Costa Real Estate Board

Active Members, 69
President: Wm. Anderson, Box 466, Walnut Creek.
Secretary & Treasurer: Mabel V. Anderson, Walnut Creek.
Alexander, R. W., Rt. 1, Box 354 Walnut Creek.
Anderson, Clark, Box 486, Walnut Creek.
Anderson, Wm. F., Box 486, Walnut Creek.
Armstrong, Lola May, Gen. Delivery, Walnut Creek.
Armstrong, W. Ernest, 1757 Galindo, Concord.
Arthur, Francis, Box 12, Walnut Creek.
Bankson, J. E., 619 Railroad, Pittsburg.
Belle, Nellie, Box 68, Martinez.
Boise & Soule, Orchard Grocers, Orinda.
Bradbury, W. S., 2183 Concord Blvd., Concord.
Bridwell, Hayden, Box 45, Orinda.
Brinkers, John, 2246 Salvia St., Concord.
Brooke, Geo., Box 1211, Walnut Creek.
Brooke, Winifred, Box 1211, Walnut Creek.
Burgess, R. N., Co., Lakeswood, Walnut Creek.
Carey, E. J., Box 37, Lafayette.
Cavellero, J., 1083 Walnut Ave., Concord.
Cockerton, Geo., Box 1032, Walnut Creek.
Davies, Leroy, Box 1357, Walnut Creek.

Dunkel, Herbert E., 755 Las Juntas, Martinez.
Edgum, W. G., 1043 Diablo, Walnut Creek.
Eddy, Geo. L., 630 Las Juntas, Martinez.
Feagans, E. G., Alamo.
Forbass, Steved, Box 133, Walnut Creek.
Foudra, Howard, Box 333, Danville.
Geldermann, Al. J., Box 113, Danville.
Geldermann, Harlan, Box 113, Danville.
Gerke, Maurice Q., Rt. 2, Box 506C, Walnut Creek.
Gilbert, Barney, Box 133, Walnut Creek.
Greany, John D., Rt. 2, Box 500, Walnut Creek.
Haines, Larry, Box 190, Lafayette.
Hanson, Chalmers, Box 526, Walnut Creek.
Harrold, Warren, 91 Orinda Hwy., Orinda.
Hill, Cliff, 28 Marianna Dr., Lafayette.
Hill, Ellen, Box 257, Lafayette.
Hollender, Frank J., Box 161, Pittsburg.
Jeppen, M. B., 1935 Pacheco, Martinez.
Johnson & Schreiber, Box 1073, Walnut Creek.
Jones, Stanton, Mt. Diablo Blvd., Lafayette.
Kalsbeek, Margaret, 1624 Alhambra, Martinez.
LaVelle, G. J., Box 421, Walnut Creek.
Lewis & Massie, Box 86, Orinda.
Marotte, M. A., Danville.
Marshall, F. A., Box 574, Walnut Creek.
Mauzy & Coffee, 2345 Willow Pass Rd., Concord.
Owens, J. P., Mt. Diablo Blvd., Lafayette.
Patterson, Ellis R., Box 1170 Oakley.
Pearce, Solon, Diablo.
The Pittmans, Orinda Theatre Bldg., Orinda.
Polly, Garfield, Box 801, Walnut Creek.
Putnam, Guy L., Box 536, Walnut Creek.
Quinting, Charles L., 2063 Salvia, Concord.
Rickis, C. A., "Cappy", 717 Las Juntas, Martinez.
Roth, Carl V., Box 105, Walnut Creek.
Rothergley, Rex, Box 161, Lafayette.
Rouner, Vernon C., 6th & Railroad, Pittsburg.
Sander, Leo, 831 Main, Martinez.
Sivarin, Carl, 2246 Salvia St., Concord.
Smith, Ida, Box 389, Lafayette.
Smith, Sam, Box 51, Danville.
Soudner, Marie E., Box 144, Lafayette.
Studebaker, Al, Mt. Diablo Blvd., Lafayette.
Wallace & Gean, Box 257, Lafayette.
Wine, John C., Hemme Park Blvd., Orinda.
Wells, Richard R., 720 Castro St., Martinez.
Whitemore, Ray, Box 457, Walnut Creek.
Wood, Fred T., Orinda.
Woolsey, Zoe L., 20 Via Florencia, Orinda.

Corona Realty Board

Active Members, 20; Others, 3
President: Herbert M. Key, Bank of America Bldg.
Secretary: John C. Brown, 500 W. 7th St.
Bynum, Hubert E., 134 S.W. Blvd.
Crickson, Karl A., 703 Main St.
Fitch, Fred C., 705 Main St., Corona.
Fletcher, Orville, 907 W. 6th St.
Froeth, H. L., 825 W. 10th St.
Gardner, E. C., 1100 W. 6th St.
Heers, H. F., 1225 W. 6th St., Corona.
Hicks, Ed., 620 Joy St.
Key, Herbert M., 601 1/2 Main St.
Mayfield, Blenda H., 1160 W. 6th St.
Mayfield, Robert J., 1106 W. 6th St.
Mayfield, Robert L., 1106 W. 6th St.
Robb, Victor B., 1106 W. 6th St.
Slater, Harry M., 1124 Ramon St., Corona.
Spencer, F. C., 620 West 6th St., Corona.
Stanfield, Ralph W., 613 Main St., Corona.
Tompkins, Dudley H., 711 Main St.
Tompkins, G. R., 711 Main St., Corona.
Winters, James F., Rt. 1, Box 407, Norco.
Wood, A. W., 137 S.W. Blvd.

Coronado Realty Board

Active Members, 11
President: Thomas F. Carlin, 1025 Orange Ave.
Secretary: Beatrice Fellowes, 1125 Orange Ave.
Carlin, Thomas F., 1025 Orange Ave.
Carson, Will S., 1025 Orange Ave.
Crown Realty Co., 1013 Orange Ave.
Foret, A. H., 1108 Orange Ave.
Gardner, N., & Co., 1370 Orange Ave.
Hakes Investment Co., 941 Orange Ave.
Lewis, Alice V., 1023 Orange Ave.
Merritt, Harry, 1025 Orange Ave.
Patterson, Bernard John, 919 Orange Ave.
Strand Realty Co., 1114 Orange Ave.
Vilim, Mark Realty Co., 1125 Orange Ave.
Carlin, Thomas F., 1025 Orange Ave.
Carson, Will S., 1025 Orange Ave.
Crown Realty Co., 1013 Orange Ave.
Foret, A. H., 1108 Orange Ave.
Gardner, N., & Co., 1370 Orange Ave.
Hakes Investment Co., 941 Orange Ave.
Lewis, Alice V., 1023 Orange Ave.
Merritt, Harry, 1025 Orange Ave.
Patterson, Bernard John, 919 Orange Ave.
Strand Realty Co., 1114 Orange Ave.
Vilim, Mark Realty Co., 1125 Orange Ave.
Albright, William, 1206 N. Pacific, Glendale.
Blackburn, Oliver C., 3748 Foothill, La Crescenta.

Crescenta-Cana Realty Board

Active Members, 49; Others, 13
President: James C. Roberts, 2434 Florenca, Montrose.
Secretary & Treasurer: Mildred Haasen, 2015 Montrose, Montrose.
Albright, William, 1206 N. Pacific, Glendale.
Blackburn, Oliver C., 3748 Foothill, La Crescenta.

Boehler, Frank, 3819 Ocean View, Montrose.
Brass, Leslie D., 2436 Honolulu, Montrose, City.
Brown, O. S., 2823 1/2 Honolulu, Verdugo.
Broover, Myron, P.O. Box 543, Glendale.
Buck, Harold, 2325 Honolulu, Montrose.
Carlton, Guy, 3032 N. Verdugo, Glendale.
Clark, Ida V., 2923 Foothill, La Crescenta.
Collins, Mark S., 4369 Ocean View, Montrose.
Cooper, Lee, 2914 Foothill, La Crescenta.
Cooper, Norma, 2914 Foothill, La Crescenta.
Ferguson, M. E., 3408 Foothill, La Crescenta.
Ferreira, E. C., 2335 Honolulu, Montrose.
Fillmore, Clara, 2325 Honolulu, Montrose.
Fillmore, William, 2325 Honolulu, Montrose.
Forevith, Helen M., 2027 Montrose, Montrose.
Gilbert, Harvey, 4001 Ocean View, Montrose.
Gilbert, Ruth L., 2322 Honolulu, Montrose.
Golden, Gene L., 2744 Montrose, Montrose.
Green, Lillian, 4233 Ocean View, Montrose.
Greer, John A., 3525 N. Verdugo, Glendale.
Hansen, Mildred, 2015 Montrose, Montrose.
Harms, Paul A., 739 Foothill, La Canada.
Hartke, Earl T., 4635 Lasheart, La Canada.
Jeffers, Thomas J., 3706 Ocean View, Montrose.
Jones, U. S., 2435 Honolulu, Montrose.
Ferguson, M. E., 3408 Foothill, La Crescenta.
King, Flora M., 2027 Montrose, Montrose.
Knock, Laura, 861 Foothill, La Canada.
Lent, Arnold, 2047 Montrose, Montrose.
Lehman, Don F., 3246 Honolulu, La Crescenta.
Lent, Carl V., 3209 Honolulu, Montrose.
MacDonald, Laura, 3702 Foothill, La Crescenta.
McCaflrey, Michael J., 2034 Montrose, Montrose.
Mills, Harold, 2301 Foothill, La Crescenta.
Mills, Mildred, 2301 Foothill, La Crescenta.
Morrow, Earl L., 2415 Honolulu, Montrose.
Neumann, B. L., 2823 1/2 Honolulu, Verdugo City.
Newman, Albert E., 2314 Honolulu, Montrose.
Oliver, Fred H., 1345 Foothill, La Canada.
Ostermann, Alvin L., 2508 Honolulu, Montrose.
Perkins, Ralph R., 2805 Foothill, La Crescenta.
Phillips, Joseph K., 2047 Montrose, Montrose.
Roberts, James C., 2434 Florenca, Montrose.
Rohwedder, Walter, 2400 Honolulu, Montrose.
Scott, L. V., 2857 Foothill, La Crescenta.
Shelton, I. K., 4011 Pennsylvania, La Crescenta.
Singleton, Alice, 2958 Honolulu, La Crescenta.
Thomas, E. A., Honolulu at Orangedale, Montrose.

Crescent City Realty Board

Active Members, 13; Others, 3
President: H. L. Penterbaugh, 467 H St.
Secretary-Treasurer: Alyce Mosley, 229 H St.
Boone, William J., 130 H St.
Cassel, Ernest, 732 2nd St.
Chadwick, John L., C. C. Court House.
Fraser, E. M., 229 H St.
Giacomini, A. R., 495 H St.
Jones, Pat, Bell K. Ct.
Jura, John, 146 H St.
Lewis, W. A., 324 H St.
Mason, William, Hi-way 101.
McClendon, C. H., Ocean Dr. & M.
Penterbaugh, H. L., 467 H St.
Smith, Edward M., 324 H St.
Speicher, Marjorie, Star Rt. 199.

Culver City Realty Board

Active Members, 88; Others, 41
President: Fred V. Vollant, 2006 S. Robertson Blvd., Los Angeles, (34).
Secretary-Treasurer: Katherine R. Hooker, 9643 Culver Blvd.
A & C Realty Co., 10317 Washington Blvd.
Anderson, R. E., 8955 Washington Blvd.
Andress, J. Fred, 5285 W. Adams Blvd., Los Angeles, (16).
Angle, C. H., 10636 Venice Blvd., Los Angeles.
Ansell, Jane A., 8988 1/2 National Blvd., Los Angeles.
Bello, Violette H., 4223 Coolidge Ave.
Berens, Henry H., 11305 Venice Blvd., Los Angeles, (34).
Butler, Edward E., 10327 Venice Blvd., Los Angeles, (34).
Carnahan & Kiefer, 10539 Venice Blvd., Los Angeles, (34).
Charland, Armand J., 8737 Venice Blvd., Los Angeles.
Chase, Jack M., 2550 Overland Ave., Los Angeles, (34).
Clark, Clyde C., 2550 Overland Ave., Los Angeles, (34).

Clark, Noel L., 3806 Westwood Blvd., Los Angeles.
Cohen, M. Seaton, 12676 Washington Blvd., Venice.
Davidson, Dwyte L., 12121 Washington Pl. Mar Vista.
Davis, Joe E., 5553 W. Adams Blvd., Los Angeles.
Davis, Roy A., 3995 Centinela Blvd., Venice.
Dedrick, A. V., 3454 Motor Ave., Los Angeles, (34).
Duke & Co., 12573 Washington Blvd.
Eastham, Earle S., 3535 Cardiff Ave.
Evans, J. Guy, 10824 Washington Blvd.
Finley, G. M., 10610 Venice Blvd.
Flanigan, J. W., 6208 Slauson Ave.
Granot, Albert K., 11300 Venice Blvd.
Greco, Andrew G., 9640 Venice Blvd.
Hamel, Clare, 12670 Venice Blvd., Venice.
Harris, R. G., 5636 Sepulveda Blvd.
Hendrickson, Frank, 10330 Northvale Rd., Los Angeles, (34).
Holly, Walter R., 3501 W. Pico Blvd., Los Angeles.
Hooker, Katherine R., 9943 Culver Blvd.
Hooper, Chas. W., 9325 Venice Blvd.
Johnston, J. Clifford, 10852 Barman Ave.
Jones-Bavlis Co., 1226 S. La Cienega Blvd., Los Angeles.
Jones, F. G., 5401 W. Adams Blvd., Los Angeles.
Judy, Martha Pearl, 4201-A Jackson Ave.
Kash, Robert W., 12613 Venice Blvd., Los Angeles.
Ladislau, G. A., 6040 W. Adams Blvd., Los Angeles.
Lomas, Wm. F., 9640 Venice Blvd.
Lucas, Claires E., 9507 Nat'l Blvd., Los Angeles.
Lutes, W. E., 5553 W. Adams Blvd., Los Angeles.
Lynch, Harry E., 4229 Sepulveda Blvd.
Lynch, Harry E., 4229 Sepulveda Blvd.
Lynch, Ray L., 10835 Venice Blvd., Los Angeles, (34).
MacRams, Rose M., 12350 Venice Blvd., Venice.
Maier, Roy R., 10884 Washington Blvd.
Matlack, George A., 11270 Braddock Dr.
McClean, Edward A., 6340 W. Adams Blvd., Los Angeles.
McClean, L., 2346 Westwood Blvd., Los Angeles.
McDowell, C. R., 10872 Venice Blvd.
McNeece, Frederick W., 2615 La Cienega Blvd., Los Angeles.
Miller, Richard A., 10530 Venice Blvd.
Milligan, James, 10530 Venice Blvd.
Moore, Al, 12613 Venice Blvd., Venice.
Morris, Frank N., 10835 Venice Blvd., Los Angeles, (34).
Murphy, Mrs. Florence L., 9943 Culver Blvd.
Nemoy, W., 12937 Venice Blvd., Venice.
Nielsen, John, 2439 La Cienega Blvd., Los Angeles.
Niensaber, Ted, 5212 W. Pico Blvd., Los Angeles.
Parker, Frederick W., 10636 Venice Blvd.
Payne, Jack T., 2361 S. Robertson Blvd., Los Angeles.
Payne, Verna Mae, 9110 Olin Street, Los Angeles, (34).
Pollard, L. E., 12101 Venice Blvd., Los Angeles.
Roundtree, Frank Olney, 3666 1/2 Motor Ave., Los Angeles, (34).
Royce, Wm. R., 10231 Venice Blvd., Los Angeles, (34).
Scott, Lloyd, 8988 1/2 Nat'l Blvd., Los Angeles, (34).
Sexton, Chas. F., 10727 Gardfield Ave.
Shaler, George L., 4406 Sepulveda Blvd.
Shaw, Al, 12613 Venice Blvd., Venice.
Runkin, G., 12835 Washington Blvd., Los Angeles.
Simpson, Don E., 9715 Venice Blvd., Los Angeles, (34).
Simpson, Jas. A., 8881 Venice Blvd., Los Angeles, (34).
Simpson, Tom R., 3384 Motor Ave., Los Angeles, (34).
Small, Hilda L., 8861 Venice Blvd., Los Angeles.
Snider, B. Carl, 11608 National Blvd., Los Angeles.
Snider, Joseph, 9980 Braddock Dr.
Staples, Kenneth D., 10150 Culver Blvd.
Staples, Pearl F., 4246 Sepulveda Blvd.
Thompson, H. V., "Hal", 5636 Sepulveda Blvd.
Toolen, Anna, 12304 Venice Blvd.
Tucker, Claude S., 2450 Overland Ave., Los Angeles.
Vallet, Richard, 10757 Venice Blvd., Los Angeles, (34).
Vollant, Fred V., 2006 S. Robertson Blvd., Los Angeles, (34).
Voorhees, Walter V., 2653 Bedford Ave., Los Angeles.
Wade, L. H., 2487 Colby Ave., Los Angeles.
Whalley, George H., 2550 Overland Ave., Los Angeles, (34).
Wood, Amber, 11518 Venice Blvd., Mar Vista.
Wood, Betty K., 11929 Washington Pl., Mar Vista.
Yunker, Mrs. Sylvia J., 609 Lomita St., El Segundo, Calif.
Zomar, Wm. B., 9619 Venice Blvd.

Cypress

(Individual Member)
Peterson, Amos Raymond, 5411 E. Lincoln Blvd.

CALIFORNIA

Delano

(Individual Members)

Nelson, Llewellyn M., Box 1011.
Nelson, Lois P., Box 1011.
Peterson, Alice Emma, 601 Main St.

Del Rey

(Individual Member)

Tyler, LeRoy C.

Desert Hot Springs

(Individual Members)

MacAnnan, Ronald Rowe, P.O. Box 92.
MacAnnan, Doris R., Box 92.

Dinuba

(Individual Member)

Shaklian, Haig Michael, 124 W. Tulare St.

Downey

Board of Realtors

Active Members, 42; Others, 34

President: M. A. Patterson, 8628 E. Firestone Blvd., Downey.
Secretary: Kim Stevenson, 11037 S. Downey Ave.

Aden & Aden, 12323 S. Paramount, Hollywood.

Aldrich, Lloyd E., 11700 S. Paramount, Hollywood.

Bair, Jerry & Don, 8500 E. Firestone.

Booth, W. A., 1232 E. Orangehorpe, Artesia.

Coffer & Kerber, 3101 Firestone Blvd., South Gate.

Coleman, R. B., 9005 Anaheim Tel. Rd., Orangewood, Rivera.

Dray, W. H., 8439 E. Firestone.

Donnie, Theodore, 12149 S. Paramount.

Dillehunt, Herald Q., 11002 S. Lakewood.

Graham, Sam T., 8702 E. Firestone.

Hays, C. A., 11116 S. Lakewood.

Herr, Helen, 8721 E. Firestone.

Hill, Sam & Alpha, 11702 S. Lakewood.

Hollis, Mary E., 11500 S. Paramount.

Jensen, Carl P., 8606 E. Firestone.

Kimmes, Henry, 11900 S. Paramount.

King, Gale, 8610 E. Firestone.

Lakey, F. J., 6220 Pacific Blvd., Huntington Park.

Locus, N. J., 9438 E. Firestone.

Manning Inv. Co., 8120 E. Firestone.

Miller, George W., 643 Nedra St.

Mocabee, C. D., 8403 E. Firestone.

Nance, R. D. & Ruth, 11401 S. Paramount.

Nash, J. Tweedy, 11140 S. Downey.

Patterson, M. A., 8628 E. Firestone Blvd.

Pair, Maye E., 9803 E. Imperial.

Puleo, James, 8303 E. Alameda.

Riggs, Pauline, 8743 E. Firestone.

Sanders, S. A., 9227 E. Anaheim Tel. Rd., Rivera.

Settles, Edgar W., 6423 Eastern Ave. Bell Gardens.

Sirrine, Reno, 7913 E. Firestone.

Smith, Alvin, 11852 S. Paramount.

Snyder, James W., 113 E. 2nd St.

Snyder, Joseph C. & Emily, 8740 E. Firestone.

Stevens, Byrline, 632 E. Imperial Blvd.

Stevenson, Kim, 11037 S. Downey Ave.

Strickland, H. M., 226 N. Bellflower Blvd., Bellflower.

Strong, George M., 4531 E. Slauson, Maywood.

Sweet, Carl, 2300 Manzanita, Whittier.

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Heacock, Mrs. Neva E., 1461 S. Greenwood Ave.
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Beaton & Co., Mathews, 497 Alvarado St., Monterey.
Brand, James H., 573 Lighthouse Avenue, Pacific Grove.
Briggs, Carroll C., P. O. Box 91, Seaside.
Brucia, James B., 247 Alvarado, Monterey.
Coats, Gordon, Box 806, Monterey.
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Danna, John, 529 Lighthouse Ave., Monterey.
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Decker, Geo. W., 412 Alvarado St., Monterey.
Del Monte Properties Co., Hotel Del Monte, Del Monte.
DeMonte, W. P., P. O. Box 15, Monterey.
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Gratt, M. R., 528 Houston, Monterey.
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Jacobsen, J. D., 601 Lighthouse, Pacific Grove.
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Metz, A. G., 498 Alvarado, Monterey.
Pacific Grove Realty Co., 553 Lighthouse Ave., Pacific Grove.
Peninsula Properties Co., 546 Hartnell St., Monterey.
Perry, A. G., 1135 Fremont, Monterey.
Preble & Nickle, 252 Lighthouse Ave., Monterey.
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Sturges & Murryn, P.O. Box 51, Seaside.
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Thorn & Co., J. D., 408 Calle Principal, Monterey.
Townley, C. C., 775 Lowell, Pacific Grove.
Traxler, E. H., 498 Alvarado St., Monterey.
Viery, Joseph Y., 741 Lighthouse, Pacific Grove.
Vincent, Mrs. Mildred, Sargent Court, Monterey.

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Napa County Real Estate Board

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Bick, R. W., 1028 Sonoma Highway.
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Delatour, J. R., 2303 Reo Drive, National City.
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Ivie, Victor C., 1644 Highland Ave., Nat'l City.
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Seehorn, William, 122 Nat'l Ave., National City.
Stark, Jewell D., 2440 Highland Ave., Nat'l City.
Stephens, Aulton W., 526 Nat'l Ave., Nat'l City.
Tompkins, J. H., 295 3rd Ave., Chula Vista.
Vilella, Ada, 2635 Nat'l Ave., National City.
Vilella, William, 522 Highland Ave., Nat'l City.
Wyatt, Gilbert G., 214 3rd Ave., Chula Vista.

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Baker, Helen, 151 Mill St., Grass Valley.
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Bell, Jo Frances, 242 Commercial St., Nevada City.
Biggs, Harold, 151 Mill St., Grass Valley.
Burns, Bessie, 210 W. Main St., Grass Valley.
Burns, Bert, 111 So. Auburn St., Grass Valley.
Clark, Claude, Rt. 1, Box 300, Grass Valley.
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Engell, Walter, National Hotel, Nevada City.
Epley, Garland, 102 W. Main St., Grass Valley.
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Looser, John, 107 So. Church St., Grass Valley.
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Melman, H. F., National Hotel, Nevada City.
Minichar, John, 121 A Broad St., Nevada City.
Nile, Herbert J., 108 Race St., Grass Valley.
Presley, Elsie, 106 So. Pine St., Nevada City.
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Simpson, Gerald, Auburn Highway, Grass Valley.
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Barnett, Elton D., 470 Newport Blvd., Costa Mesa.
Barnhouse, C. C., 106 McFadden Place, Newport Beach.
Beck, Elizabeth C., 201 Agate, Balboa Island.
Beck, J. A., 410 S. Bay Front, Balboa Island.
Beverly, Mrs. Gladys, 407 E. Central Ave., Balboa.
Blomquist, Miss Agnes, 3333 Via Lido, Newport Beach.
Briggs, Fred W. & Tressa, 634 Coast Hwy., Newport Beach.
Briggs, L. W., 714 E. Central Ave., Balboa.
Burnham, John D., 2001 Ocean Blvd., Balboa Island.
Christian, George W., Box 511, Costa Mesa.
Clark, Homer Bruce, 2603 E. Central Ave., Newport Beach.
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Hadfield, S. W., Box 52 Balboa Island.
Henderson, Tom W., 30th St. at West Central Ave., Newport Beach.
Holcomb, W. J., 1517 Coast Highway, Corona del Mar.
Horsley, Francis J., 3116 W. Central Ave., Newport Beach.
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Lavagnino, Lars, 30th St. at W. Central Ave., Newport Beach.
Lebo, Donald H., 400 Coast Hwy., Corona del Mar.
Lee, Mrs. Bettie, 721 Seashore, Newport Beach.
Loveland, Benita S., 1302 S. El Camino Real, San Clemente.
Loveland, Lloyd L., 1302 S. El Camino Real, San Clemente.
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Maskey, Ralph P., 3411 W. Central Ave., Newport Beach.
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Morris, Everett, Box 815 Balboa Island.
Mulder, John E., 1808 Newport Blvd., Costa Mesa.
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Murphy, Edgar B., 1302 S. El Camino Real, San Clemente.
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Richardson, Ellen, Box 35, Balboa Island.
Richter, E. Hubbard, 408 Coast Highway, Corona del Mar.
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Schuster, Wm. L., 1836 Newport Blvd., Costa Mesa.
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 Harrington, T. G., 1213 S. Hill St., Oceanside.
 Hayes, Fred, 307 Second St., Oceanside.
 Heilman, R. C., 210 N. Hill St., Oceanside.
 Heinlein, Art, Box 148, Carlsbad.
 Higgins, R. P. O., Box 165, Cardiff.
 Higgins, Wm. F., 606 Vista Way, Oceanside.
 Hoover, Virgil, Box 148, Carlsbad.
 Hutson, Joe, 416 S. Hill St., Oceanside.
 Jackson, Lily C., 416 S. Hill St., Oceanside.
 Jackson, Louis F., 416 S. Hill St., Oceanside.
 Kappale, Chas., Solano Beach, Oceanside.
 McClary, Robt., Box 81, Encinitas.
 Mies, Leo J., 508 Third St., Oceanside.
 Omer, Mrs. Alma G., Box 116, Carlsbad.
 Osburn, E. F., Rt. 1, Box 51, Carlsbad.
 Patske, Fred A., 606 Vista Way, Oceanside.
 Perry, Mae K., Box 382, Encinitas.
 Sommers, Jane, Carlsbad.
 Pontier, Albert, 1844 Rt. 1, Carlsbad.
 Rinehart, Elwell O., Solano Beach.
 Rogers, W. W., 210 N. Hill St., Oceanside.
 Sommers, Jane, Carlsbad.
 South Coast Land Co., Box 97, Carlsbad.
 Steiger, John, 508 Third St., Oceanside.
 Strong, Arthur L., 416 S. Hill St., Oceanside.
 Swartz, V. Evelyn, Encinitas.
 Vaughn, Aleatha, Box 116, Carlsbad.
 Wilcox, Ray A., 409 Second St., Oceanside.
 Willis, Albert, Encinitas.
 Young, Leigh, Encinitas.

Ontario-Upland Real Estate Board

Active Members, 75; Others, 13

President: Kenneth W. Carson, 249 N. Palm Ave., Upland.
 Secretary: Leonard L. Maxwell, 209 W. "B" St., Ontario.

Armstrong, Abel, 112 W. "A" St., Ontario.
 Atkinson, Thomas J., 118 N. Euclid Ave., Ontario.

Rabcock, Walter M., Box 244, Ontario.
 Bailey, Virginia, 348 N. Laurel Ave., Upland.
 Bowles, Howard D., 291 N. 2nd Ave., Upland.
 Boyd, Leslie H., 138 N. 2nd Ave., Upland.
 Brant, O. C., 320 N. 2nd Ave., Upland.
 Carson, Kenneth W., 249 N. Palm Ave., Upland.
 Chalfee, Frank B., 111 S. Vine Ave., Ontario.
 Connor, W. C., 240 E. 9th St., Upland.
 Cooper, Otis H., 421 W. Calif. Blvd., Ontario.
 Deards, Robert L., 118 N. Euclid Ave., Ontario.
 Diedhold, Earle C., 865 W. "A" St., Ontario.
 Dixon, Leonard, 1155 N. Campus Ave., Ontario.
 Dorsett, Ilie, 205 E. "A" St., Ontario.
 Durham, M. E., 749 W. "D" St., Ontario.
 Eppler, Charles, 138 N. 2nd Ave., Upland.
 Estes, Florence, 375 S. Euclid Ave., Upland.
 Faris, Heason W., 214 W. "A" St., Ontario.
 Ferguson, Edward W., 208 W. "A" St., Ontario.
 Frisius, Ernest R., 209 W. "B" St., Ontario.
 Gardsen, S. H., 407 W. "E" St., Ontario.
 Garrett, Drury, 643 E. Foothill Blvd., Upland.
 Gluyas, Elsie E., 744 E. "A" St., Ontario.
 Hawes, J. Delor, 205 E. "A" St., Ontario.
 Hayes, Jack, 322 W. "A" St., Ontario.
 Hillman, Fred W., 212 Harvard Place, Ontario.
 Hodge, Clyde W., 122 W. "A" St., Ontario.
 Hungerford, Beacher, 463 N. 2nd Ave., Upland.
 Hunt, Esther R., 209 W. "B" St., Ontario.
 Jackson, J. H., 1570 W. Arrow Hwy., Upland.
 Jaggard, C. W., 111 N. Euclid Ave., Ontario.
 Jensen, Francis F., 132 1/2 N. Euclid Ave., Ontario.
 Jensen, Robert C., 228 E. "B" St., Ontario.
 Johnson, Ruth W., 329 N. 2nd Ave., Upland.
 Latimer, Charles R., 875 N. 2nd Ave., Upland.
 Maize and Salvards, 214 W. "A" St., Ontario.
 Maize, Robert, 214 W. "A" St., Ontario.
 Marshall, M. N., 209 W. "B" St., Ontario.
 Marshall, Virginia, 209 W. "A" St., Ontario.
 Martz, James B., 721 S. Euclid Ave., Ontario.
 Maxwell, Leonard L., 209 W. "B" St., Ontario.
 Mellon, Forbes W., 419 N. Euclid Ave., Ontario.
 Morris, J. W., 721 S. Euclid Ave., Ontario.
 Myers, Ralph M., Jr., 111 N. Euclid Ave., Ontario.
 Myers, Ralph M., Sr., 111 N. Euclid Ave., Ontario.
 Naish, H. F., 1850 E. Foothill Blvd., Upland.
 Nussbaum, Roy F., 111 N. Euclid Ave., Ontario.
 Owen, Claude A., 122 W. "A" St., Ontario.
 Read, Stanley E., 320 N. 2nd Ave., Upland.
 Redmon, G. T., 240 E. 9th St., Upland.
 Reinhardt, Henry C., 706 N. Euclid Ave., Upland.
 Rhenstrom, Eric V., 313 N. 2nd Ave., Upland.
 Riccardi, Marino, 858 E. 4th St., Ontario.
 Robertson, J. D., 223 E. "B" St., Ontario.
 Scott, J. W., 222 E. "G" St., Ontario.
 Shea, Steve, 635 E. "A" St., Ontario.
 Slack, Anna M., 1620 W. Calif. Blvd., Ontario.
 Smith, Larry H., 635 E. "A" St., Ontario.
 Smith, Martin M., 1850 E. Foothill Blvd., Upland.
 Smith, Pearl J., 420 E. 7th St., Upland.
 Stafford, Jeanne, 116 N. Lemon Ave., Ontario.
 Tiberg and Vickery, 122 W. "A" St., Ontario.
 Tink, John, 249 N. Palm Ave., Ontario.
 Torta, Andy A., 116 N. Lemon Ave., Ontario.
 Tower, Florence, 557 W. "D" St., Ontario.
 Trautman, N. E., 516 N. Euclid Ave., Ontario.
 Van Helt, Merle, Box 14, Ontario.
 Van Pelt, Pearl, Box 14, Ontario.
 Vait, Maurine, 744 E. "A" St., Ontario.
 Walker, Charles W., 805 W. State St., Ontario.
 Wheatley, Warren, 1850 E. Foothill Blvd., Upland.
 Winslow, Hortense, 322 W. "A" St., Ontario.
 Winslow, Philip K., 322 W. "A" St., Ontario.

Orange

(Individual Member)

Edwards, S. B., 108 E. Chapman Ave.

Orange Belt Board of Realtors

Active Members, 18; Others, 6

President: Allen G. Bayse, 220 East Putnam, Porterville.
 Secretary: Sterling Ensign, 706 2nd Street, Porterville.

CALIFORNIA

ORANGE BELT (Cont.)

Barry, Louise, P.O. Box 391, Lindsay.
Bayse, Allen G., P.O. Box 125, Porterville.
Batties, H. F., P.O. Box 1015, Porterville.
Boggs, Estrella Zoa, Rt. 1, Box 826 Porterville.
Ensign, Stirling, P.O. Box 127, Terra Bella.
Frost, J. D., P.O. Box 775, Porterville.
Green, Al N., P.O. Box 787, Lindsay.
Harner, Nellie G., 1103 W. Olive, Porterville.
Hill, Roy A., 215 E. Putnam, Porterville.
Holbrook, Ed D., 414 East Mill St., Porterville.
Hosfeldt, Paul C., 207 East Mill St., Porterville.
Johnson, Harry J., 306 N. Main St., Porterville.
Lee, W. E., Rt. 2, Box 1090, Porterville.
McAdiff, Nonie L., P.O. Box 884 Porterville.
Page, Z. E., 178 East Honolulu, Lindsay.
Spellman, Walker R., 512 D. St., Porterville.
Susser, T. M., 222 E. Putnam, Porterville.
Walters, S. Earl, 322 Copley St., Strathmore.

Orosi

(Individual Member)
Biggs, R. H., First Nat'l Bank.

Oxnard Harbor District Real Estate Board

Active Members, 33

President: Harold Yates, Port Huemene.
Secretary & Treasurer: Leona Hopkins, 355 S. A St.

Ace, Eugene H., 514 S. A St.
Arnold, H. K., 130 Palm St.
Barry, E. D., R. D. No. 1, Box 338.
Brewer, Elsie M., 125 N. A St.
Brewer, O. D., 125 N. A St.
Brown, L. C., P.O. Box 308.
Brown, Marcia A., P.O. Box 308.
Carly, Edwin L., 219 W. 5th St.
Devore, Earl D., 222 W. 4th St.
Diaz, Carlos M., 110 E. 5th St.
Ellis, Arthur, P.O. Box 696, Port Huemene.
Fletcher, Grace D., 530 Beverly Drive.
Flaherty, William L., 422 So. B St.
Hendrick, Ray C., Rt. 1, Box 58.
Higbee, Maude L., 542 S. A St.
Hopkins, Leona, 355 So. A St.
Jordan, John T., 130 Palm Drive.
Koenig, Ethel, 211 W. 5th St.
La Monte, Albert V., 546 Oxnard Blvd.
Lathrop, Walter H., 542 S. A St.
Ludbacher, Stella, 514 So. A St.
Luvinston, Robert S., 514 S. A St.
McMillan, Albert S., P.O. Box 281, Port Huemene.
Montgomery, J. H., R. D. No. 1, Silver Strand.
Moranda, George, Port Huemene.
Oxnard District Realty R. D. No. 1.
Richardson, Paul, 115 Palm Drive.
Rooney, R. H., 322 So. 5th St.
Shillington, J. E., 228 W. 4th St.
Treher, John A., 538 S. A St.
Vela, Reginald L., 110 E. 5th St.
Yates, Harold, Port Huemene.
Yung, T. Arthur, 126 S. F St.

Palmdale

(Individual Member)
Conson, Melvise I.
FULTON, MURIEL E., 402 N. Palm Canyon Dr.

Palm Springs Real Estate Board

Active Members, 35; Others, 46

President: C. Barney Hinkle, 142 S. Palm Canyon Dr.

Secretary: Harold Tracy, 437 N. Palm Canyon Dr.

Belyea, Marie, 196 Monomono Rd.
Burket, Chas. J., 734 N. Palm Canyon Dr.
Cameron, Don.
Cree, Raymond, 289 N. Palm Canyon Dr.
Dexter, Graham C., 447 N. Palm Canyon Dr.
Feekings, Gordon.

Muriel E. Fulton, Realtor

Palm Springs homes, lots,
business property, income
and desert acreage.

482 N. Palm Canyon Drive
Palm Springs, Calif.

Foster, Herbert H., 101 N. Palm Canyon Dr.
Foutz, Ruth, 447 N. Palm Canyon Dr.
FULTON, MURIEL E., 402 N. Palm Canyon Dr.
Grill, Ernest, 344 N. Palm Canyon Dr.
Hicks, Harold, 813 N. Palm Canyon Dr.
Hillery, W. R.
Hinkle, Barney, 142 So. Palm Canyon Dr.
Hoover, Chet S., 431 N. Palm Canyon Dr.
Hyde, Cora Belle, 290 N. Palm Canyon Dr.
James, Martha, 465 N. Palm Canyon Dr.
Mathews, Charles J., 463 N. Palm Canyon Dr.
Matloff, Besa, 235 N. Palm Canyon Dr.
McManus, Austin G., 281 S. Tahquitz Dr.
McManus, Walter, 142 S. Palm Canyon Dr.
Miller, Frank.
Munhalland, John G., 431 N. Palm Canyon Dr.
Murray, Mary A.
Nichols, Culver, 861 N. Palm Canyon Dr.
Noble, Arch.
Pozienza, Angelo.
Ransom, Robert, 142 S. Palm Canyon Dr.
Rocks, Madge O., 278 S. Palm Canyon Dr.
Shenkeno, Peter B., 475 N. Palm Canyon Dr.
Smithwick, Constance M., 290 No. Palm Canyon Dr.
Tracy, Harold O., 437 No. Palm Canyon Dr.
Williams, John W., 423 N. Palm Canyon Dr.
Wright, William R., 437 N. Palm Canyon Dr.
Zimmer, Robert H.

CORNISH & CAREY REALTORS

General Brokerage
City and Country Homes
Commercial Properties
Property Management

PALO ALTO

151 University Ave. PH. DA 3-5179

Palo Alto Real Estate Board

Active Members, 55; Others, 40

President: W. Hoyt Rohrer, 326 Bryant St.
Secretary & Treasurer: Lou Vee B. Siegfried, 2225 El Camino Real.

Bailey, Newton Wheaton (Bill), 4848 El Camino Real, Los Altos.
Ballentine, Harold Alexander, 953 Castro St., Mountain View.
Beck, William F., 534 Waverly St.
Bower & Reid, 695 El Camino Real.
Chick, Douglas Edward, 204 1st St., Los Altos.
CORNISH & CAREY, 151 University Ave.
Cranston Co., Wm., 533 Ramona St.
Crow, Ernest D., (Crow Realty Co.).
Ellet, Charles, (Stanford Realty Co.), 1057 Ramona St.
Elofson, Lee, 418 Coleridge Ave.
Erath, Joseph A., 111 Lowell.
Fagan, Arthur Edward, 260 University Ave.
Farr, Margaret M., 241 McKendry Dr.
Finley, Elsie M., 424 Seneca St.
Fretz, Paul, 1585 El Camino Real, Mt. View.
Geddes Realty, 703 Kingsley Ave.
Gentry, Nannette, 252 Main St., P.O. Box 352, Los Altos.
Gilkes, Clarence W., 235 Ramona St.
Golick & Stroka, 2429 El Camino Real.
Gordon, J. E., P.O. Box 702.
Griffin, O. David, 505 Emerson St.
Griscom & Co., 152 University Ave., Box 840.
Hare, Brewer, & Kelley, Inc., 529 Ramona St.
Helm, C. H., 636 Ramona St.
Henshel, C. R. & Mary E., 3775 La Selva Dr.
Heron, J. D., 636 Ramona St.
Hoefler, Harry, El Camino & San Antonio.
Lawson, Clarence M., 380 Castro, Mt. View.
Lowe, Floyd, 171 University Ave.
Manfred, J. V., 308 Castro St., Mt. View.
McFall, Harold, 636 Waverly St.
McIntosh, Mollie, 418 Coleridge.
Merrymann, Will L., 535 Santa Cruz Ave., Menlo Park.
Moberg, Harold E., P.O. Box 504, Palo Alto.
Moore, Myrtle, 3874 Alameda de las Pulgas, M.P.
Neil, Harriet H., 111 The Circle.
Nelson, Clinton A., 655 Castro St., Mt. View.
Newman, H. F., Rt. 1, Box 84, Los Altos.
Palmairet, Joseph Leon, (General Prop.), 2345 El Camino Real, Mountain View.
Parnelle, Lester Vernon, 1760 Santa Cruz Ave., Menlo Park.
Rackstraw, Joseph H., 534 Waverly St.
Russ, Valentine D., 826 Waverly St.
Shearer, J. E. & Georgia P., 260 University Ave.
Siegfried, Mrs. Lou-Vec B., 2225 El Camino Real.
Simon, J. R., 728 Emerson St.
Simons, Alice, 305 Alma St.

Smith, Norwood B., (University Realty Co.), 620 Gilman St.
Stenbit, R. W., 443 California Ave.
Theohald, Perry Ashton, (Theohald Real Estate), 622 Gilman St., Main St., L.A.
Turner & Rohrer, 326 Bryant St.
Vandervoort's, (E. T. & J. E. Vandervoort), 456 Waverly St.
Vidler, Walter R. & Eliz. M., 2001 El Camino Real.
Ward Investment Co., 795 El Camino.
Wilson, W. D., 109 The Circle.
Williams Realty, N. Y. 25 Main St., L.A.
Wilson, Raymond Everett, 420 Hamilton Ave.

Pasadena Realty Board

Active Members, 188; Others, 471

President: G. Warren Davis, 414 S. Lake Ave. (5).

Executive Secretary: Larry Allen.

Adams, Morton H., 2001 Mendocino Lane, Altadena.
Adams, Edg. Co., 501 W. Foothill Blvd., La Canada.
Allen Co., W. Reid, 217 Security Bldg., Pasadena.
Amos, Charles R., 318 E. Union St., Pasadena.
Amos, Mrs. Margaret, 195 N. Oakland Ave., Altadena.
Arnold, Wm. E., 2329 Oliveras Ave., Altadena.
Barker, Robert S., 195 N. Oakland St., (4).
Barnett, Lloyd, 41, N. Arroyo Parkway.
Barron, James A., 40 S. Los Robles, (1).
Bassett, Leonard, 777 E. Walnut St., (4).
Bell, Harold H., 195 N. Oakland Ave., (4).
Bell Realty Co., 260 S. Rosemead Blvd., (10).
Bennett, Mrs. Ruth, 478 E. Walnut St., (4).
Berchtold, Inc., 114 E. Union.
Berger, Mrs. Betty, 1621 Walworth Ave., (6).
Betts, Frank C., 251 N. Lake Ave., (4).
Bidwell, Hawley N. & Assoc., 1176 E. Colorado St., (1).
Bissell, H. R., 387 E. Green St., (1).
Black & Blacker, 338 E. Green St., (1).
Bode, Frank H., 15 N. Euclid, Rt. 313.
Botolin Co., Maurice, 35 N. Raymond Ave., (1).
Bonetti, L. J., 1496 N. Lake Ave., (6).
Bostwick Allan, 307 Euclid Blvd.
Bothor, H. F., 385 E. Green St., (1).
Boucher, Marjorie E., 43 E. Green St., (1).
Brown Co., C., 15 N. Euclid Ave., (1).
Bullock-Curtis Co., 35 N. Raymond Ave., (1).
Butler, W. E., Box 221, Yucca Valley.
California Pasadena Co., 234 E. Colorado St., (1).
Call Co., A. L., 2125 N. Marengo Ave., Altadena.
Carr, Wm. C., 1360 W. Colorado St., (2).
Casey Co., James W., 2485 N. Lake Ave., Altadena.
Clark, Louis West, 107 S. Los Robles Ave., (4).
Coats Real Estate, 485 N. Los Robles Ave., (4).
Cochrane Co., Inc., Wm. A., 433-443 Parkway Bldg.
Coleman, Mrs. Ellen V., 1159 N. Allen Ave., (7).
Condit Co., Edward, 385 E. Green St., (1).
Cox, Arthur & Son, 70 N. Sycamore Ave., (8).
Cox, E. C. & Co., 573 N. Lake Ave., (4).
Croft, Nelson, 170 E. California St., (2).
Crown Financial Service, 621 S. Lake Ave., (5).
Cutler, Harry A., 1497 Loma Vista St., (6).
Dahlgren, James B., 480 Herkimer St., (4).
David, Perry E., 779 E. Washington St., (7).
Davis, Mrs. Florence, 736 E. Washington St., (6).
Davis, Walter B., 465 Herkimer St., (4).
Davis & Sons, Everett, 414 S. Lake Ave., (5).
Davis-Baker Co., 393 E. Green St., (1).
Davison, Mrs. Eric H., 2009 N. Lake Ave., Altadena.
Denny, T. E. & Associates, 181 N. Hill Ave., (4).
deWolfe, Cecil, 54 S. Los Robles Ave., (1).
Drake, J. Hugh, 84 S. Garfield Ave., (1).
Dillon, Paul R., 1922 New York Ave., Altadena.
Don-Rig Co., The, 1547 N. Lake Ave., (6).
Don Co., Raymond A., 540 E. Green St., (1).

Dotten-Van Houten Co., 53 S. Euclid Ave., (1).
Drannon, B. B., 1845 El Sereno Ave., (3).
Eaton, Robert H., 480 Herkimer St., (4).
Eddy, Miss Helen Jerome, 482 Herkimer St., (4).
Edell, K. P., 195 N. Oakland Ave., (5).
Evans Co., Jesse James, 117 S. Madison Ave., (5).
Fabriz, John E., 965 E. Colorado St.
Flick Co., Frank, 1706 E. Walnut St., (4).
Fox, Miss Helen B., 35 San Miguel Rd., (2).
Gamble & Associates, 121 S. Rosemead Blvd., (10).
Garrison, A. L., 45 N. Euclid Ave., (1).
Gaume, Harry, 393 E. Green St., (1).
Gerlach Co., Walter W., 32 S. Los Robles Ave., (1).
Germo, Mrs. Eleanor, 56 N. Hill Ave., (1).
Gianetti-Gibson Co., 403 E. Green St., (1).
Gilmore, Homer M., 2423 E. Colorado St., (8).
Goodman Co., Don C., 2636 N. Fair Oaks, Altadena.
Grant Co., Hazel M., 345 E. Green St., (1).
Haig Realty Co., 969 E. Washington St., (6).
Hammond Co., H. P., 44 N. Garfield Ave., (1).
Harriman-Moore & Co., 880-882 E. Green St., (1).
Hawkins, James T., 954 Foothill Blvd., La Canada.
Hawkins, Wm. J., 24 N. Marengo Ave.
Hecht, Frank R., 2501 N. Lake Ave., Altadena.
Heckler, George H., 384 S. Oakland Ave., (4).
Herring, Mrs. Gertrude N., 482 Herkimer St., (4).
Herrington, Jack M., 33 N. Catalina Ave., (1).
Heyler Co., The David B., 29 S. Garfield Ave., (1).
Hisey & Sons, J. E., 514 Citizens Bank Bldg., (1).
Holeman, Elza L., 1297 E. Orange Grove.
Holabird, Wm. H., 2085 Glenview Terrace, Altadena.
Horn, Anceal A., 1563 E. Washington St.
Hosteler, J. Dewey, 569 E. Green St., (1).
Howard, M. J., 514 E. Green St., (1).
Hughes, Mrs. Audrey, 2490 E. Orange Grove Ave., (7).
Issett Realty Co., 2303 E. Washington St., (7).
Jimmerson, Miss Hazel, 1470 E. Walnut St., (4).
Johnson, William Sanford, 3488 E. Colorado St., (8).
Kaiser Realty Co., 100 S. Lake Ave., (5).
Klock, Inc., 567 E. Green St., (1).
The Kopasz Realty Co., 17 N. Allen Ave., (4).
Kugler-Johnson Co., 1275 N. Lake Ave., (6).
Kuppinger Co., Frederick J., 1269 N. Menlo, (1).
Kutsche, Dorothy & Lloyd, 1845 E. Colorado St., (8).
Lanternman, Miss Harriet, 820 Foothill Blvd., La Canada.
Lee Realty Co., Paul T., 2424 N. Lake Ave., Altadena.
Leigh Realty Co., 195 N. Oakland Ave., (4).
Loomis, Jr., John C., 38 W. Sierra Madre Blvd., Sierra Madre.
Lovik, Ole John, 109 E. Union St., (1).
MacArthur Co., The — 24 N. Marengo Ave., (1).
MacCracken Realty Co., 2332 N. Lake Ave., Altadena.
MacLaughlin Co., Leo G., 54 S. Los Robles Ave., (1).
MacNaught, Mrs. Hazel Lee, 163 S. Mentor Ave., (1).
Marino-Masemore & Company, 1202 E. Green St., (5).
Marrs, Lee G., 1938 E. Colorado St., (8).
Mason, Carl H., 478 E. Walnut St., (4).
Mave, Lawrence H., 85 N. Lake Ave.
McCormick, Mrs. C. J., 1110 E. Green St., (1).
McCoy Co., Donald C., 385 E. Green St., (1).
McDonald, Miss Ella N., 2054 E. Colorado St., (8).
McDonald Co., John, 1671 E. Colorado St., (1).
McGill, Henry R., 2229 N. Fair Oaks Ave., Altadena.
McLellan Investment Co., Inc., 379 E. Green St., (1).
McMichael, James M., 40 S. Los Robles, (1).
Messer, Earl S., 34 N. Madison Ave., (1).
Miller, George L., 1103 Foothill, La Canada.
Miller, Herbert S., 465 N. Lake Ave., (1).
Miller, W. George, 510 N. Lake Ave.
Mills, Howard, 965 E. Colorado St., (1).
Montgomery, Mrs. Doris P., 107 S. Los Robles Ave., (5).
Montgomery Realty Service, 2570 Mission St., San Marino, (9).
Monzingo, E. R., 2383 N. Lake Ave., Altadena.
Moody, John B., 510 N. Lake Ave., (4).
Morse & Broadway, 482 Herkimer, (4).
Murphy, James B., 3505 E. Colorado St.
Nebeker, N. O., 480 Herkimer St., (1).
Noltensmier, Miss Minnie C., 931 Earlimart St., (1).
Norton, Wynn Realty Co., 2394-96 N. Lake Ave., Altadena.
Ong, J. W., 5930 W. Pico Blvd., Los Angeles.
Osborne Realty Co., H., 1350 N. Foothill Blvd., (7).

Voyle Rector

Residential
Sales

385 E. Green Street
PASADENA 1, CALIF.

Paine Realty Co., 1979 N. Lake Ave., Altadena.
 Palmer, Donald C., 385 E. Green St., (1),
 Parshall, Hugh R., 371 S. Oakland Ave., (3),
 Pasadena Realty Co., 1761 E. Washington St.,
 (7).
 Pearce, Ralph E., 2303 E. Washington St.,
 (7).
 Pierce, Albert H., 1761 E. Washington St.,
 (7).
 Plaia, A. A., 5311 1/2 N. Figueroa St., Los
 Angeles.
 Porter Co., Lloyd S., 385 E. Green St., (1),
 Potter, Sheldon C., 34 S. Los Robles Ave.,
 (1).
 Prescott, R. Lyle, 321 W. Central, Monrovia.
 Pyle, Jr., Chester R., 41 N. Arroyo Parkway,
 (1).
 Pyle, R. L., 43 N. Euclid Ave., (1).
 Realty Bond Co., 318 E. Union St., (1).
 RECTOR, VOYLE D., 385 E. Green St.,
 (1).
 Reed-Goff-Luce, 55 S. Euclid Ave., (1).
 Reynolds, Chas. R. Co., 3131 E. Foothill, (8),
 Roach, David F., 3400 San Pasquel St., (10),
 Robey Co., King, 1301 N. Lake Ave., (6),
 Rousseau Realty Co., 842 E. Walnut St., (4).
 Saathoff, J. A., 124 N. Vernon Ave., (3).
 Schenck, J. H., 700 Foothill Blvd., Flintridge.
 Schilling, Herbert F., 2574 E. Colorado St.,
 (8).
 Schulze, Robert O., 269 N. Lake Ave., (4).
 Scott, Co., Leslie D., 231 N. Carmelo, (8).
 Searles & Searles, 451 E. Green St., (1).
 Sebastian Realty Co., 357 N. Allen Ave., (4).
 Select Realty Service, 2472 N. Lake, Altadena.
 Settle, William C., 779 E. Washington St.,
 (6).
 Seymour, Mrs. Bertha G., 864 Roxbury Dr.,
 Shaw, Frank R., 1710 N. Catalina Ave.
 Shapiro, H. H., 114 E. Euclid Ave., (1).
 Shaw, Silas P., 1046 E. Walnut St., (4).
 Slocum, Helen, 482 Herkimer St., (4).
 Smith, Wilbur F., 16 W. Pine St., Altadena.
 Spotts Realty Co., 2405 E. Washington St.,
 (7).
 Stanford, John F., 922 E. Green St., (1).
 Stewart, James D., & Benj. Quigley, 3400
 San Pasquel St., (1).
 Sturdevant, C. Victor, Jr., 434 N. Lake Ave.,
 (4).
 Supreme Realty, 2345 E. Washington St., (7).
 Taylor, Samuel, 149 E. Foothill Blvd., Altadena.
 Then, Miss Josephine, 1703 N. Grand Oaks
 Ave., Altadena.
 Thompson, Ralph, 1101 N. Allen Ave., (7).
 Ticheur, Fred E., 45 N. Euclid Ave., (1).
 Turner, M. R., 632 W. Palm Ave., Altadena.
 United Realty & Development Co. of So.
 Calif., 2397 E. Colorado St.
 Van Olfert, Elizabeth Quarles, 2174 E. Foothill
 Hill Est.
 Wakefield Realty Co., 2332 N. Lake Ave.,
 Altadena.
 White & Co., Norman L., 650 N. Hill Ave.,
 (4).
 Wier, Herbert W., 465 Herkimer St., Rm.
 104.
 Wilkin, Marshall L., 1607 N. Foothill Blvd.,
 (8).
 Williams, James B., 465 Herkimer St., (4).
 Wilson, H. R. & Associates, 1938 E. Colorado
 St., (8).
 Wilson Co., The William, 40 N. Garfield
 Ave., (1).
 Wolcott, Henry R., 465 Herkimer St., (4).

Paso Robles Board of Realtors

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 Mann, R. W., 1238 Spring St.
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 Dobbas, D. J., 611 High St., Auburn.
 Dodd, M. H., Carmelian Bay, Lake Tahoe.
 Graham, W. K., 256 Olive St., Auburn.
 Graham, Donald A., 820 Lincoln Way, Auburn.
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 Grey, Francis M., 622 5th St., Lincoln.
 Harris, Claud H., Rt. 1, Box 976, Colfax.
 Ketman, A. J., Carmelian Bay, Lake Tahoe.
 Kilner, F. A., P. O. Box 666, Tahoe City.
 King, L. Leroy, 233 Vernon St., Roseville.
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 McKee, Elizabeth, 327 Lincoln St., Roseville.
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 Breedlove, Mildred, 1820 W. Holt Ave.,
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 mona.
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 mona.
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 mona.
 Heard, Mont, 431 N. Garey Ave.
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 Howell, Harry E., 411 E. Holt Ave., Po-
 mona.
 Jackson, E. K., 177 E. Holt Ave., Pomona.
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 Jones, David S., 910 N. Park Ave.
 Kirkpatrick, Kay, 395 E. Holt Ave.
 Kuntz, Edwin L., 455 S. Garey Ave., Po-
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 Magnuson, LeRoy L., 1322 Elwood Ave.,
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 Martz, James B., 721 S. Euclid Ave., On-
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 mont.

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 Casey, B. R., 1500 W. Citrus Ave.
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 Hooper, Melvin L., 10 W. Citrus Ave.
 Inman, J. D., 101 W. State St.
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 Johnson, W. H., 6 W. Citrus Ave.
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 Lemon, Frank M., 10 W. Citrus Ave.
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 Armstrong, Paul W., 810 San Pablo Ave.,
 Albany.
 Ashby, Eunice, 1927 23rd St.
 Atalic, George, Rt. 2, Box 2096-D, Paradise.
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 Corrie, J. Bruce, 2015 Macdonald Ave.
 Costa, Manuel, 1411 Macdonald Ave.
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 Davis, Louis E., 333 Macdonald Ave.
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 Egan, Patrick F., 235 12th St.
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Turner, Joe Martin, 904 San Pablo Ave., El Cerrito.
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Wanless, Arthur, 2728 San Pablo Ave., San Pablo.
Warren, B. E.
Warren, James A., 116 10th St.
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Weinsheim, John, 650 23rd St.
Willis, Robert, 4808 Macdonald Ave.
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Champion, Juanita W., No. 6 Forest Dr., Crestline.
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Ferguson, Annie A., 1221 Thousand Pines Rd., Crestline.
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Kennedy, Thomas B.
Lang, Fred, Twin Peaks.
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Soutar, James M., Running Springs.
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Sturdy, Florence, Cedar Glen.
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Veale, George V., Lake Arrowhead.
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Riverside Realty Board

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Cicala, D. Nick, 3188 Main St.
Clawson, B. B., 3795 Orange St.
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Coffey III, C. F., 3632 Seventh St.
Conrad, Fred, 6582 Magnolia Ave.
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Dorr, J. O., Rt. 1, Box 362.
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Kendall, Melvin K., 3658 Eighth St.
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Kraus, Walter, 2940 Main St.
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McCracken, John M., 3596 10th St.
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McMahan, M. Ray, 3695 Market St.
Mebony, Edith B., 3695 Market St.
Mathis, L. B., 3675 Eighth St.
Maurer, I. M., 4533 Gardena Drive.
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Miller, Robert D., Room 211, 3927 Main St.
Mitchell, Julia A., 3549 Orange St.
Moulton, Flay A., 3764 Ninth St.
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Pabst, Paul, 3941 Locust.
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Sylvard, Walter, 2115 Lewis Blvd.
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Crosby, Everett D., 1820 2nd St.
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Cutter, Curtis, 927 10th St.
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Dixon, Harry V., 721 H St.
Drew Realty Co., 2621 F St.
Dyer, P. S., Realty Co., 1966 Broadway.
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Elliott, Freda M., 121 Sacramento Avenue, Blythe.
Finley & Houston, 1010 8th St.
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Gaff, H. L., Capt. Natl. Bank Bldg.
Gallatin Realty Co., Box 482, Fair Oaks.
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Greene, Joe, 812 J St.
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Hickman-Coleman Co., 812 J St.
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Kiernan, Thomas P., Hotel Clunie.
King, Norman H., 4875 T St.
Klein Realty Co., 927 J St.
Lidster-Reagy Realty, 190 11th St.
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Cooper, Geo. B., 408 Wilshire Blvd.
Covert, H. E., 925 Montana Ave.
Crawford, A. H., 12071 Wilshire Blvd., West Los Angeles.
Crist, Chas. A., 310 Wilshire Blvd.
Davis, Mary M., 309 Santa Monica Blvd.
Dixon, Asa E., 1728 Stoner Ave., West Los Angeles.
Duke, Patricia, 162 Ashland Ave.
Dunn, Lena L., 2627 Santa Monica Blvd., Box 332.
Ecker, Miles A., 2219 Ocean Park Blvd.
Edmondson, J. A., 239 West Channel Road.
Faudem, Samuel L., 1314 Montana Ave.
Fearon, David A., 425 Wilshire Blvd.
Ford, Leland M., 15821 Sunset Blvd., Pacific Palisades.
Foster, Robert J., 864 Via De La Paz, Pacific Palisades.
Gandy Investment Co., 734 Santa Monica Blvd.
Gardner, Joe L., 1744 Ocean Park Blvd.
Gormley, Michael J., 506 Santa Monica Blvd.
Grey, Sidney B., 2522 Wilshire Blvd.
Grosscup, Clyde E., 2330 Pico Blvd.
Hastler, J. Francis, 11635 Santa Monica Blvd., West Los Angeles.
Haney, David, 1431 Idaho Ave.
Hansen, John R., 807 17th St.
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Hartrell, Cornell, 2502 Wilshire Blvd.
Henderson, Carl R., 1222 Lincoln Blvd.
Henry, Joe, 1019 Broadway.
Hightower, Burton D., 1101 Federal Ave., West Los Angeles.
Hinnicutt, Hazel T., 1177 Franklin St.
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Knepper, Dorothy R., 2327 Wilshire Blvd.
Koch, Stanley A., 815 Wilshire Blvd.
Lange, K. H., 1322 4th St.
Lauria, V. C., 2113 Wilshire Blvd.
Lee, Frank E., 15316 Antioch St., Pacific Palisades.
Levinson, Albert E., 601 Wilshire Blvd.
Long, Charles W., 11265 Santa Monica Blvd., West Los Angeles.
Long, Russell, 11265 Santa Monica Blvd., West Los Angeles.
Marshall, John, No. 9, Topanga Lane, Malibu.
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McCormick, A. L., 1527 Montana Ave.
Mickey, Evan S., 2020 Wilshire Blvd.
Nelson, E. Milton, 10975 Santa Monica Blvd., West Los Angeles.
Nye, Frank, 1422 California Ave.
Olden, B. M., 2503 Santa Monica Blvd.
Rapp, M. B., 1729 Wilshire Blvd.
Reid, Wm. S., 1205 Wilshire Blvd.
Sanders, Helena Mae, 15752 Santa Monica Blvd., West Los Angeles.
Santa Monica Bay Realty Co., 1825 Wilshire Blvd., Pacific Palisades.
Showers, Jack, 11640 San Vicente Blvd., West Los Angeles.
Slatter, Floyd R., 2630 Santa Monica Blvd.
Smith, G. Robert, 1620 Wilshire Blvd.
Spencer and Zahn, 1527 Montana Ave.
Teale, Rex, 1308 4th St.
Tegner, Chas. A., Co., 210 Santa Monica Blvd.
Thornbury Realty Co., 1002 Montana.
Varney, Dana, 1433 Wilshire Blvd.
Warfield, Wm. C., 15333 Sunset Blvd., Pacific Palisades.
Warren, Harry, 2020 Wilshire Blvd.
White, A. Stanley, 13018 San Vicente Blvd., Los Angeles.
Wilson, Robt. L., 1129 Montana Ave.
Winters, James R., 3119 Wilshire Blvd.
Wolfe, B. B., 408 Wilshire Blvd.
Ziffer, Otto, 1303 5th St.

Santa Paula Realty Board

Active Members, 10

President: Geo. W. Caldwell, 944 Main St., Santa Paula.

Secretary: Geo. W. Caldwell, Jr., 944 Main St., Santa Paula.

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Caldwell, George W., Sr., 944 Main St.
Caldwell, Geo. W., Jr., 944 Main St., Santa Paula.
Cobb, M. R., 2nd St., Fillmore.
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Habback, John E., 107 N. Mill St.
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Mottley, Harold C., 109 S. Mill St., Santa Paula.
Udall, Fred, 107 N. Mill St.

Shasta County Realty Board

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Siskiyou County Realty Board

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Solano County Realty Board

Active Members, 43; Others, 7

President: Angelo Servente, 904 Marin St., Vallejo.

Secretary: Geo. B. Dalwigk, 526 Carolina St., Vallejo.

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Bolter, H. C., 825 Main St., Vacaville.
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Conger, David L., 524 Tennessee St., Vallejo.
Cournale, Charles, 601 Georgia St., Vallejo.
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Daniels & Coronado, 917 Tennessee St., Vallejo.
Dause, Shirley F., 526 Carolina St., Vallejo.
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Farren, Wm. K., 814 Marin St., Vallejo.
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Garben, Arthur, Fairfield.
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McGinnis, Charlotte, 537 Virginia St., Vallejo.
McGuinness, Thomas, 910 Sonoma St., Vallejo.
Nyberg, Ruth (dba "Rudat & Schulz"), 19 W. H. St., Benicia.
O'Connor, Roger J., 613 Marin St., Vallejo.
O'Hara Realty Co., 628 Marin St., Vallejo.
Parks, Daisy, 528 Carolina St., Vallejo.
Pryor, John, 1516 Sonoma St., Vallejo.
Pryor, Robert, 1516 Sonoma St., Vallejo.
Reimers, Irwin H., 523 Capitol St., Vallejo.
Servente, Angelo, 904 Marin St., Vallejo.
Shirley, Marvin "Bud", 310 Napa Road, Vallejo.
Skarr, Harry, 716 Tennessee St., Vallejo.
Stewart, John, 704 Ohio St., Vallejo.
Thompson, Charles F., 47 Tennessee St., Vallejo.
Tonco, Vincent G., 924 Tennessee St., Vallejo.
Walsh Realty Co., 560 Capitol St., Vallejo.
Wood, Geo. W., 622 1st St., Benicia.

Sonoma County Real Estate Board

Active Members, 56; Others, 18

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Becker, Sol D., El Verano.

Bell, J. H., 408 4th St., Santa Rosa, Box 347.

Bennett, Grace E., 22 Main St., Petaluma.

Best & Feaks, Santa Rosa Ave., Sebastopol.

Best, Richard E., 130 Santa Rosa Ave., Sebastopol.

Blazek, Charles, 316 Santa Rosa Ave., Santa Rosa.

Bosse, Homer R., Sonoma.

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Byrne, Thos. C., 1000 4th St., Santa Rosa.

Carrington, C. N., 576 Mendocino Ave., Santa Rosa.

Churchill, J. Frank, 311-A Mendocino Ave., Santa Rosa.

Churchman, J. W., 402 4th St., Santa Rosa.

Deiss, Wm., 136 Kentucky St., Petaluma.

Evans, Roy M., 14 Main St., Petaluma.

Farmer, Grace, 530 5th St., Santa Rosa.

Fetch, Harry B., 320 5th St., Santa Rosa.

Frampton, E. C., 328 West St., Healdsburg.

Giovannoni, Sam, 412 West St., Healdsburg.

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Graves, George N., 138 S. Main St., Sebastopol.

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Hubbard, E. F., 406 4th St., Santa Rosa.

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Keefe, George, 207 Wallace St., Sebastopol.

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Kruger, C. W., 132 So. Main St., Sebastopol.

Lerom, Edw., 408 4th St., Santa Rosa.

Lindebeck, L. S., 351 Wilton St., Petaluma.

Lucero, Leo S., 1612 Reov, Hiway So., Santa Rosa.

Martin, W. J., 414 Broadway, Sonoma.

Matthews, Meredith, Glen Eilan.

McCluskey, Alex, 539 5th St., Santa Rosa.

Mercier, Roy H., 534, Mendocino Ave., Santa Rosa.

Metcalf, Joseph, 309 B St., Santa Rosa.

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Oreglia, A., 463 Talbot Ave., Santa Rosa.

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Prix, Walter, 215 B St., Santa Rosa.

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Schleuter, Rose E., 823 Wright St., Santa Rosa.

Scott, James U. S. Hotel Bldg., Cloverdale.

Silano Realty Co., 334 West St., Healdsburg.

Smith, George N., 640 4th St., Santa Rosa.

Smoot, Sam, 137 Kentucky St., Petaluma.

Tedford, J. A., 522 5th St., Santa Rosa.

Tostorelli, S., 525 5th St., Santa Rosa.

Wasserman & Woltz, 626 4th St., Santa Rosa.

Way, Fred R., 606 Mendocino Ave., Santa Rosa.

Williams & O'Neil, 550 Mendocino Ave., Santa Rosa.

Wright, C. J., 418 Flower Ct., Santa Rosa.

Sonoma

(Individual Member)

Else, Harry J., 101 Pine St.,

South Bay Realty Board

Active Members, 86

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Boz, Laura May, 242 S. Pacific Ave., Redondo Beach.

Bowman, William P., 242 S. Pacific Ave., Redondo Beach.

Brailford, Albert V., 900 Manhattan Ave., Manhattan Beach.

Brier, Hubert L., 420 N. Camino Real, Redondo Beach.

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Byrne, Joe T., 221 S. Pacific Ave., Redondo Beach.

Cain, Vernon N., 802 Hermosa Ave., Hermosa Beach.

Catlin, Dudley B., 301 12th St., Manhattan Beach.

Chick, Harry J., 1134 Prospect Ave., Hermosa Beach.

Cobb, Perez N., 2239 Camino Real, Hermosa Beach.

Collette, Harold J., 420 N. Camino Real, Redondo Beach.

Cook, Emmaline C., 3205 Sepulveda Blvd., Manhattan Beach.

Croftburg, Margaret, 420 N. Camino Real, Redondo Beach.

Cummings, Louis D., 75 Malaga Cove Plaza, Palos Verdes Estates.

Dolin, Roy F., 129 W. Grand, El Segundo.

Duval, Jane C., 304 N. Camino Real, Redondo Beach.

English, Ellen G., 2203 Hermosa Ave., Hermosa Beach.

Erickson, N. W., 2611 Redondo Beach Blvd., Redondo Beach.

Farmer, Daisy A., 123 E. Oak Ave., El Segundo.

Farrell, Vincent O., 123 Oak St., El Segundo.

Fenn, Lloyd M., 1201 Pier Ave., Hermosa Beach.

Fenn, Margaret, 1201 Pier Ave., Hermosa Beach.

Freeman, Richard R., 242 S. Pacific Ave., Redondo Beach.

Frost, Jack C. H., 507 Pier Ave., Hermosa Beach.

Gallant, Alfred J., 717 Torrance Blvd., Redondo Beach.

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Gierke, Ed., 2317 Sepulveda Blvd., Manhattan Beach.

Goodale, Mona M., 1401 Highland Ave., Manhattan Beach.

Griffin, Theodore Earl, 1925 Redondo Beach Blvd., Redondo Beach.

Griffis, Harold B., 170 Hermosa Ave., Hermosa Beach.

Griffin, Wm. T., 170 Hermosa Ave., Hermosa Beach.

Hackius, Phillip E., 813 Manhattan Ave., Manhattan Beach.

Haggott, Ben, 75 Malaga Cove Plaza, Palos Verdes.

Heneman, A. S., 124 Pier Ave., Hermosa Beach.

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Hawthorn, Peg, 329 Hermosa Ave., Hermosa Beach.

Hone, P. R., 2629 Manhattan Ave., Hermosa Beach.

Hopkins, May B., 311 Torrance Blvd., Redondo Beach.

Jackson, Howard T., 2829 Manhattan Ave., Hermosa Beach.

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Kiss, John D., Gardner Bldg., Palos Verdes Estates.

Langdon, Herbert M., 540 Pier Ave., Hermosa Beach.

Lindley, George H., 3516 Highland Ave., Manhattan Beach.

Madden, Anna M., 425 Pier Ave., Hermosa Beach.

Mahony, Mary, 857 Pier Ave., Hermosa Beach.

McCarthy, G. S., 618 Ruby St., Hermosa Beach.

McCall, Margaret W., 632 Camino Real, Hermosa Beach.

McCormick, Mary, 512 Grand, Manhattan Beach.

McClubb, Maud, 3416 Highland Ave., Manhattan Beach.

Mead, Ray E., 425 Pier Ave., Hermosa Beach.

Miles, R. P., 115 Marine Ave., Manhattan Beach.

Moore, Martha S., 419 Torrance Blvd., Redondo Beach.

Mulligan, Helen, 3501 Manhattan Ave., Hermosa Beach.

Mulligan, Tom, 3501 Manhattan Ave., Hermosa Beach.

Murphy, Charles H., 205 Center St., Manhattan Beach.

Nelson, Victor, 1216 Highland Ave., Manhattan Beach.

Nielsen, Frederick J., 3401 Highland Ave., Manhattan Beach.

Oberg, Philip W., 501 Hermosa Ave., Redondo Beach.

Olds, Shadburne, 1148 El Camino Real, Hermosa Beach.

Phelps, Mabel, (Miss), 1144 Hermosa Ave., Hermosa Beach.

Pomares, M. L., 3516 Highland Ave., Manhattan Beach.

RAWLINGS, MARY B., 845 El Camino Real, Hermosa Beach.

Reid, Lloyd E., 301 12th St., Manhattan Beach.

Robertson, John H., R. 1, Box 33, Rolling Hills.

Ryan, Charles H., 540 Pier Ave., Hermosa Beach.

Seaton, Roberta, 3205 Sepulveda Blvd., Manhattan Beach.

Sheehan, Walter, 1511 S. Elean, Redondo Beach.

Smith, Art, 2109 Redondo Beach Blvd., Redondo Beach.

Swecker, W. A. J., 501 N. Camino Real, Redondo Beach.

Stacy, Harold M., 2503 Redondo Beach Blvd., Redondo Beach.

Stanley, M. B., 316 Center St., Manhattan Beach.

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Teetzel, Fred W., 717 Torrance Blvd., Redondo Beach.

Thompson, Richard G., 140 Pier Ave., Hermosa Beach.

Timmer, Chas. J., 1303 Highland Ave., Manhattan Beach.

Towle, Howard H., 2725 Via Anita, Palos Verdes Estates.

Walker, V. O., 3922 Highland Ave., Manhattan Beach.

Williams, Don E., Box 33, Rte. 1, Rolling Hills.

Williams, W. L., 108 Pier Ave., Hermosa Beach.

Wisman, Alice, 3308 Highland Ave., Manhattan Beach.

Wisman, Chester L., 3518 Highland Ave., Manhattan Beach.

Young, Howard E., 501 N. Camino Real, Redondo Beach.

Southeast Realty Board

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Addington, Blanche, 2733 Randolph St., Huntington Park.

Alexander, W. A., 7614 State St., Huntington Park.

Allen, Albert A., 3818 Tweedy Blvd., South Gate.

Allyn, Bert L., 7500 Long Beach Blvd., Huntington Park.

Amos, Lawrence R., 4333 Tweedy Blvd., South Gate.

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Anderson, Reuben W., 11201 Long Beach Blvd., Lynwood.

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Barnwell, B. B., 8130 Seville Ave., South Gate.

Barnwell, Lester E., 8130 Seville Ave., South Gate.

Bardo, Paul, 4378 E. Gage Ave., Bell.

Beasley, Bertha, 6210 Malabar St., Huntington Park.

Beck, W. H., 3221 Independence Ave., South Gate.

Beckley Realty Co., 8948 State St., South Gate.

Belknap, Vera M., 2950 Broadway, Huntington Park.

Bell, Harold E., 8697 California, South Gate.

Bellwood Realtors, 4363 Gage, Bell.

Bettendorf, J. Lee, 7603 State St., Huntington Park.

Beyer, Forest G., 5111 Florence Ave., Bell.

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Bugs, Robert D., 9720 E. Artesia Blvd., Bellflower.

Burr, R. E., 8096 State St., South Gate.

Britt, Walter T., 5830 Main St., Hollywood.

Brown, Winifred H., 8155 Seville Ave., South Gate.

Brown, Mrs. D. M., 6438 E. Gage, Bell Gardens.

Burton Realty, 7914 State St., Huntington Park.

Cannon, Dale, Yucaipa.

Cannon, Geo. T., 8961 California Ave., South Gate.

Caron, Ted, 7623 Long Beach Blvd., Huntington Park.

Chinn, W. C., 8420 Long Beach Blvd., South Gate.

Christman, Harold E., 6271 E. Florence Ave., Bell Gard.

Christensen, Einer, 3049 Gage Ave., Huntington Park.

Clark, John B., 8105 Seville Ave., South Gate.

Clare, Harry M., 4636 E. Slauson Ave., Maywood.

Coffey-Kerber, 3101 E. Firestone Blvd., South Gate.

Compton, Robert B., 10901 Atlantic Ave., Lynwood.

Conklin, Elmer K., 7111 Holmes Ave., Los Angeles, (2).

Cook, Roy E., 5650 E. Florence Ave., Bell Gard.

Conway-Pinnell, 6917 Pacific Blvd., Huntington Park.

Cooke, H. B., 8123 Long Beach Blvd., South Gate.

Crossan, L. B. Co., 2823 Saturn Ave., Huntington Park.

Davis, Russell W., 8154 San Gabriel Ave., South Gate.

Dawes, Murray K., 3330 E. Century Blvd., Lynwood.

Deakmann, Arthur F., 8211 Long Beach Blvd., South Gate.

Detwiler, Chas. N., 7830 Long Beach Blvd., Huntington Park.

DeWese, S. Claude, 2709 Gage Ave., Huntington Park.

Dobbins, Chas. B., 4009 E. Gage, Bell.

Dadley, Joseph L., 8019 Eastern Ave., Bell Gard.

Dunn, Carl E., 3089 Florence, Huntington Park.

Earl, Clyde D., 7720 Long Beach Blvd., Huntington Park.

Ebert, Grace, 3048 E. Gage, Huntington Park.

Eddy, Chas. L., 3477 Tweedy Blvd., South Gate.

Ellis, Chas. H., 3919 California, Huntington Park.

Erickson, H. M., 6713 Rita Ave., Huntington Park.

Fitzsimmons, W. W., 7773 Compton Ave., South Gate.

Flynn, Ada M., 7016 Miramonte Ave., Los Angeles.

Francis, E. B., 2636 Zoe Ave., Huntington Park.

Freers, Garland C., 7606 S. Central Ave., Los Angeles.

Fulmer, M. A., 7214 Seville Ave., Huntington Park.

Funk, C. D., 2756 E. Florence Ave., Huntington Park.

Funk, Ivan, 5515 Atlantic Blvd., Bell.

Garstang, Robt. E., 10433 Atlantic Ave., South Gate.

Gawrych, E. S., 10421 Long Beach Blvd., Lynwood.

Gillons, A. J., 4160 Tweedy Blvd., South Gate.

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Guiton, Leonard A., 4116 E. Gage Ave., Bell.

Habstritt, Stanley J., 3818 E. Florence Ave., Bell.

Haehlin, Rudy A., 10017 Long Beach Blvd., Lynwood.

Hall, H. H., 1767 Firestone Blvd., Los Angeles, (2).

Hammer, Hal B., 4752 E. Gage Ave., Bell.

CALIFORNIA

SOUTHEAST (Cont.)

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Manning Investment Co., 8102 E. Firestone, Downey.
Marinelli, John, 6271 E. Florence, Bell Gard.
Mater & Mater, 3642 E. Slauson Ave., Maywood.
McCluney, Herbert C., 2848 Florence Ave., Huntington Park.
McClure, John T., 4465 E. 52nd St., Maywood.
McDonald, J. O., 7405 Long Beach Blvd., Huntington Park.
McMichael, Jno. W., 4469 Tweedy Blvd., South Gate.
Meyers, Geo. W., 3175 Firestone Blvd., So. Gate.
Miller, Estelle S., 4235 Tweedy Blvd., South Gate.
Monterith, Bonita P., 4224 Firestone Blvd., South Gate.
Moore, J. Presley, 633 Riverside, Bell.
Moore & Moore, 7181 Seville Ave., South Gate.
Moothart, Edna, 6922 Benson St., Huntington Park.
Newell, Breta C., 3175 Firestone Blvd., South Gate.
Nix, Clarence, 8129 State St., South Gate.
Nicks, James H., 8263 Long Beach Blvd., South Gate.
Noble, Fred M., 4025 E. 60th St., Huntington Park.
Norman, Ronald A., 4333 Tweedy Blvd., South Gate.
Park Realty Co., 7900 Seville Ave., Huntington Park.
Parr Realty Co., 10013 California, South Gate.
Parrott, R. E., 7407 Long Beach Blvd., Huntington Park.
Peralta, Jerome J., 8715 Long Beach Blvd., South Gate.
Peters, Alfred, 3454 Tweedy Blvd., So. Gate.
Phillips, Clarence B., 9229 California Ave., South Gate.
Pisenstock, H. F., 2721 Gage Ave., Huntington Park.
Plumlee, Jewell, 4751 E. Gage Ave., Bell.
Price, Olin H., 2720 Gage Ave., Huntington Park.
Pugh, Harry N., 6239 State St., Huntington Park.
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Rascoe, Harvey Y., 8203 Long Beach Blvd., So. Gate.
Rasmussen, John L., 5124 E. Imperial Highway, Lynwood.
Reaney, Paul L., 9837 Long Beach Blvd., So. Gate.
Rhodes, Robert H., 6320 Miles Ave., Huntington Park.
Rich and Rich, 4704 E. Gage Ave., Bell.
Ritter, L. G., 10910 Atlantic Blvd., Lynwood.
Rovers, George H., 2783 Randolph St., Huntington Park.
Rose, Ernest E., 6045 Rita Ave., Huntington Park.
Rowlee, Floyd B., 11218 Long Beach Blvd., Lynwood.
Rumrills, Thomas M., 3448 E. Gage, Huntington Park.
Sawyer, Don R., 4313 Tweedy Blvd., South Gate.
Schaeffer, M. D., 3700 F. Imperial, Lynwood.
Schmuerp, H. K., 11478 Long Beach Blvd., Lynwood.
Schradler, Catherine, 8436 Long Beach Blvd., South Gate.
Sertles, E. W., 6123 Eastern Ave., Bell.
Seymour, Ruby M., 2662 Palm Beach, South Gate.
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Simpson, Rita S., 8018 Seville Ave., South Gate.
Sluton, A. J., 8212 Long Beach Blvd., South Gate.
Smith, Don W., 3030 Florence Ave., Huntington Park.
South Gate Realty Co., 9730 Long Beach Blvd., South Gate.
Southwood, O. H., 3661 Imperial Highway, Lynwood.
Stewart, W. Carl, 6329 Pala Ave., Bell.
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Switzer, E. R., 6027 Atlantic Blvd., Maywood.
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Thompson, E. G., 2954 E. Florence Ave., Huntington Park.
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Turnidge, Chester, 3454 Tweedy Blvd., South Gate.
Turnidge, Norman V., 9324 Long Beach Blvd., South Gate.
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Vohs, Geo. M., 7914 State St., Huntington Park.
Ward, R. S., 7433 Rundell St., Downey.

South Pasadena Realty Board

Active Members, 17; Others, 12

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Secretary: Gar Matthews, 1112 Fair Oaks Ave.
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Burke, Clarence E., 1406 Huntington Dr.
Coley, H. V., 1608 Mission St.
Cummings, Louis D., 903 Fair Oaks Ave.
Deavel, H. R., 1025 Fair Oaks Ave.
Filly, Louis J., 1114 1/2 Fair Oaks Ave.
Martin, Guy M., 1808 Olive St.
Matthews Realty Co., 1112 Fair Oaks Ave.
McCarthy, Dan, 1229 Fair Oaks Ave.
McCrory, John, 1520 Odey St.
Mulvey, Frank, 1419 Laurel St.
Nelson, John W., 1123 Fair Oaks Ave.
Orr, Phillip H., 1520 Odey St.
Robb, L. E., 903 Fair Oaks Ave.
Taylor, R. N., 1608 Mission St.
Wing, Forrest B., 1610 Marengo Ave.
Vierling, J. Co., 903 Fair Oaks Ave.

Southern Alameda County Real Estate Board

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Grosh, Bernard J., 373 Bancroft Ave., San Leandro.
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Walsh, Joseph A., 7716 Castro Valley Blvd., Hayward.
White, Johnnie, Co., 9801 MacArthur Blvd., Oakland.
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Fear, W. L., 114 N. First St.
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Moser, Ross D., 225 W. Main St.
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Venice

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Hendrich, J., 1814 Century Blvd., Los Angeles, (44).
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LaCienega Investment Co., 2809 So. La Cienega Blvd., Los Angeles, (34).
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Thompson, Verona B., 2533 S. Robertson, Los Angeles, (34).
Union, Robert D., 1454 S. Robertson Blvd., Los Angeles, (34).
Vollant, Fred V., 8737 Venice Blvd., Los Angeles, (34).
Wagner, Arthur B., 3230 Pico Blvd., Santa Monica.
Walker, R. J., 12059 Jefferson Blvd., Culver City.
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Borrell, A. W., Telephone Rd., Saticoy.
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Brown, Sadie E., 867 E. Main St., Ventura.
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Carr, Ed J., 2224 Thompson Blvd., Ventura.
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Cummings, Arthur H., 680 E. Main St., Ventura.
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Fazio, Ben, 557 E. Meta St., Ventura.
Fertig, L. G., 45 S. California St., Ventura.
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French, Lewis R., 697 E. Main St., Ventura.
Grage, C. Harold, 1956 Thompson Blvd., Ventura.
Grassle, Harry W., 2016 E. Main St., Ventura.
Grassle, G. W., 2016 E. Main St., Ventura.
Green, Charles T., 2016 E. Main St., Ventura.
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Hinsdale, Alan O., 1732 E. Main St., Ventura.
Holt, E. B., 16 N. Oak St., Ventura.
LaMonte, Albert V., Dempsey & Saviers Rd., Oxnard.
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Mathews, Gordon, 47 S. California St., Ventura.
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McGann, E. W., 427 E. Meta St., Ventura.
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Rea, Jessie L., 833 E. Santa Clara St., Ventura.
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Sauer, Maude, 1278 E. Main St., Ventura.
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Skelton, Joe Bridges, 844 E. Meta St., Ventura.
Skelton, Margaret L., 844 E. Meta St., Ventura.
Smith, Bill, 697 E. Main St., Ventura.
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Walls, George N., 2130 E. Main St., Ventura.
Ward, Nettie, 528 E. Main St., Ventura.
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Crawford, Floyd, 317 S. Locust St.
Cross & Sons, R. F., 219 W. Main St., Box 310.
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Edwards Realty Co., 108 N. Court St., Mail Box 827.
Enos, Charles J., Box 888.
George, Faber, 126 N. Court St., Box 266.
Griffin, Lloyd, 124 N. Court St.
Hart, Charles, 217 W. Mineral King Ave., P.O. Box 807.
Philippe, J. J., 209 E. Main St.

Sellers, A. B., 119 N. E. St., Exeter.
St. Louis, 146 N. A. St., Exeter.
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Coleman, Libby Mary, Route 1, Box 55-A, Fallbrook.
Drake, K. B., P. O. Box 215, Tecumela.
Farnham, David, Box 21, Fallbrook.
Farnham, Mary D., Box 21, Fallbrook.
Fears, Rex C., Vista Way, Vista.
Forsyth, Pamela M., Star Route, Fallbrook.
Fotheringham, J. H., Box Y, Vista.
Fuller, Carl B., Main St., Fallbrook.
Harris, P. P., P. O. Box 204, Fallbrook.
Hummer, Richard, San Diego Blvd., Vista.
Johnston, Murray B., Rt. 1, Box 184, Fallbrook.
Kleinsmith, Alma H., P.O. Box 858, Vista.
Lane, Claude L., Jr., P.O. Box 131, Vista.
O'Hearn, V. D., P.O. Box 432, Fallbrook.
Payne, W. C., Rt. 2, Box 177, Vista.
Potter, J. C., P.O. Box 497, Vista.
Reineman, Lester A., Star Route, Fallbrook.
Reynolds, Harry A., P.O. Box 677, Vista.
Ring, Myrtle G., Vista.
Royer, Charles F., P.O. Box 152, Vista.
Sanders, Catherine C., Hwy. 78, So. of Melody Ranch, Vista.
Seden, R. D., Route 1, Box 156, Vista.
Shiller, Jess S., Route 2, Box 20, Vista.
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Wayman, Raymond, P.O. Box 175, Fallbrook.
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Colegrove, Don O., 465 Main St.
Cottrell, Amos, Interlaken, Watsonville.
Cunningham, Wm., 309 Main.
Egan, Terence, 424 Main St.
Fitzpatrick, J. E., 435 1/2 Main.
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Kendall, Reginald D., 1036 Main St.
LaTurner, Lacey, 56 W. 5th St.
McSherry & Hudson, 9 Third.
Minogue, Lloyd B., 9 Wall St.
Newman, B., 20 Wall St.
Nietzer, Jess, 201 Bockius St.
Nunn, Roy A., 119 E. Lake.
Prendergast, B. J., 22 Wall St.
Rizzo, Charles, 424 Main St.
Sandberg, Chris, 456 Main St.
Smith & Bosworth, 16 Wall.
Story, Milton B., (S), 22 Wall.
Taylor, George C., 16 W. 31st St.
Willis, James P., 355 Main St.

West Hollywood

Realty Board

Active Members, 50; Others, 1

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Secretary: Philip Miller, 8745 Rangeley Ave., Los Angeles, (36).

Austin, Herbert R., 8997 Santa Monica Blvd., Los Angeles, (46).
Berk, Al., 1165 1/2 S. Clark Dr., Los Angeles, (36).
BLOUNT CO. FRANK, Rm. 701, 6253 Hollywood Blvd., Los Angeles, (28).
Brown & Memory, Wesley W. Memory, 539 N. La Cienega Blvd., Los Angeles, (36).
Bunbury, Wm. B., 8931 Sunset Blvd., Los Angeles, (46).
Byerley, G. M., 8547 Sunset Blvd., Los Angeles, (46).
Campbell, W. T. B., 7906 Santa Monica Blvd., Rm. 203, Los Angeles, (46).
Carlson, Elaine M., 8525 Melrose Ave., Los Angeles, (46).
Carr, Charles J., 7856 Santa Monica Blvd., Los Angeles, (46).
Cassidy, Frank, 9021 Sunset Blvd., Los Angeles, (46).
Chisbrock, Herbert M., 8201 Santa Monica Blvd., Los Angeles, (46).
Dallons, Suzanne, 620 No. Doheny Dr., Los Angeles, (46).
Dressen, E. H., 450 No. Robertson Blvd., Los Angeles, (36).
Duffy-Charles Co., (Leland J. Duffy), 8902 Santa Monica Blvd., Los Angeles, (46).

CALIFORNIA - COLORADO

WEST HOLLYWOOD (Cont.)

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 Fleetwood, Martha, 1221 N. La Brea Ave., Los Angeles, (38).
 Foell, George T., 8578 Santa Monica Blvd., Los Angeles, (46).
 Foster, Parker V., 1012 N. La Brea Ave., Los Angeles, (38).
 Gemmill, Thos. W., 144 N. La Brea Ave., Los Angeles, (36).
 Geraghty, R., 2960 Santa Monica Blvd., Los Angeles, (46).
 Graham, Robert M., 8357 Santa Monica Blvd., Los Angeles, (46).
 Harper, Henry, 8171 Santa Monica Blvd., Los Angeles, (46).
 Heaney, Gertrude M., 501 N. Robertson Blvd., Los Angeles, (36).
 Horne Co., Chas., 1107 S. Robertson Blvd., Los Angeles, (35).
 Hulmangel, Jr., Frank, 7449 Sunset Blvd., Los Angeles, (46).
 Hutenlocher, Ona B., 7175 Sunset Blvd., Los Angeles, (46).
 Jay, Milton, 7856 Santa Monica Blvd., Los Angeles, (46).
 Johnston & Co., R. W., 8563 Beverly Blvd., Los Angeles, (36).
 Knapp, Evelyn, 642 N. Doheny Dr., Los Angeles, (46).
 Leon Co., Alfred, 8960 Sunset Blvd., Los Angeles, (46).
 Lyon & Hunt, 5756 W. 3rd St., Los Angeles, (36).
 MacWilliam, Gordon, 8849 Sunset Blvd., Los Angeles, (46).
 Mancuso Realty, G. A., 8100 Melrose Ave., Los Angeles, (46).
 Martin, Ambly J., 7318 Melrose Ave., Los Angeles, (46).
 Martin, Neal J., 1012 N. Fairfax Ave., Los Angeles, (46).
 Miller, Philip, 8745 Rangely Ave., Los Angeles, (36).
 Montgomery, O. L., 7449 Sunset Blvd., Los Angeles, (46).
 Montgomery, Robert F., 7449 Sunset Blvd., Los Angeles, (46).
 Munns, Chas. J., 320 So. Robertson Blvd., Los Angeles, (36).
 Myles, Nat., 627 N. Fairfax Ave., Los Angeles, (36).
 Nickles, Miles E., 8620 Melrose Ave., Los Angeles, (46).
 Parks, Freeman W., 706 N. Doheny Dr., Los Angeles, (46).
 Puckett Real Estate, 8309 Sunset Blvd., Los Angeles, (46).
 Rakestraw, Albert E., 8914 Beverly Blvd., Los Angeles, (36).
 Regency Investment Corp., 8905 Beverly Blvd., Los Angeles, (36).
 Richardson, R. T., 7449 Sunset Blvd., Los Angeles, (46).
 Satriano, V. N., 7856 Santa Monica Blvd., Los Angeles, (46).
 Schelp Co., Walter M., 1215 N. La Brea Ave., Los Angeles, (38).
 Scranton, Harry A., 8201 Santa Monica Blvd., Los Angeles, (46).
 Taylor, Wm. D., 8963 Santa Monica Blvd., Los Angeles, (46).

Whittier District Realty Board

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 Secretary & Treasurer: Mrs. Isamae M. Campbell, 445 N. Comstock Ave.
 Adden, Herbert J., 120 E. Whittier Blvd. Albright, Carson, 107 W. Bailey St.
 Allen, J. Monroe, 127 N. Bright Ave.
 Barr, Roy A. Co., 214 E. Philadelphia St.
 Bell, Robert S., 308 N. Redman.
 Blaich, W. F., 143 W. Philadelphia St.
 Bordeaux, Melbourne L., 311 E. Philadelphia St.
 Brasher, Avon E., 1244 S. Rosemead Blvd., Rivera.
 Brawner, E. G., 1136 E. Whittier Blvd.
 Broadwick, Giles, 1218 W. Whittier Blvd.
 Broadrick, Roy, 1721 W. Whittier Blvd.
 Brown, Arthur C., 315 E. Philadelphia St.
 Buckman, Royal A., 114 N. Comstock Ave.
 Chaffey, J. B., 930 S. Painter Ave.
 Cooper, Charles E., 117 E. Philadelphia St.
 Cooper, Howard M., 136 E. Whittier Blvd.
 Curley, Garrett E., 1244 S. Rosemead Blvd., Rivera.
 Davenport, Mrs. Dorothy A., 2421 W. Whittier Blvd.
 Davenport, R. W., 2421 W. Whittier Blvd.
 Efromson, J. C., 2362 W. Whittier Blvd.
 Esnolt, William F., 544 E. Bailey St., P. O. Box 848.
 Feldkamp, Dan H., 1820 W. Whittier Blvd.
 Frost, Nelson A., 131 E. Whittier Blvd.
 Fuller, Mrs. Sara J., 518 N. Greenleaf Ave.
 Fulton, H. J., 811 S. Norwalk Blvd.
 Graves, Raymond D., 144 E. Philadelphia.
 Haig, Myron J., 335 E. Hadley St.
 Hall, George A., 116 N. Whittier Blvd.
 Harris, Clarence H., 537 E. Whittier Blvd.
 Heartz, Roy D., 228 E. Philadelphia St.
 Henderson, H. Ted, 113 N. Bright Ave.
 Huatt, Albert J., 116 N. Bright Ave.
 Hoefle, Harold H., 138 S. Greenleaf Ave.
 Holloway, A. D., 118 N. Bright Ave.

Hughes, Wm. T., 2726 Anaheim-Telegraph Rd.
 Irons, Frank B., 177 N. Bright Ave.
 Kelch, George C., 1246 W. Broadway.
 Keyes, Chas. E., 143 W. Philadelphia St.
 Kibler, Lew W., 240 E. Philadelphia St.
 Koon, Clifford C., 131 S. Greenleaf Ave.
 Le Fever, Roy T., 445 S. Greenleaf Ave.
 Lerude, Morton, 305 Bank of America Bldg.
 Macneil, A. Rolerson, 144 E. Philadelphia St.
 Maple, Gurney D., 118 N. Bright Ave.
 Moffett, W. R., 117 E. Philadelphia St.
 Moorhead, Tolbert B., 228 E. Philadelphia St.
 Morris, R. R., 244 E. Philadelphia St.
 Nanney, L. C., 228 E. Philadelphia St.
 Neuhutz, Fred E., 224 N. Greenleaf Ave.
 O'Grady, Thos. F., 3000 E. Anaheim-Telegraph Rd.
 O'Melia, Pat J., 239 N. Greenleaf Ave.
 Pellerin, John M., Sr., 9702 E. Whittier Blvd., La Habra.
 Pellerin, John M., Jr., 9702 E. Whittier Blvd., La Habra.
 Pemberton, D. H., 117 E. Philadelphia St.
 Pendleton, Edwin, 3000 E. Anaheim-Telegraph Rd.
 Pickering, Seth, 228 E. Philadelphia St.
 Pitts, Marvin, 237 W. Philadelphia St.
 Richardson, Morris F., 2421 W. Whittier Blvd.
 Roberts, Benj. S., & Sons, 135 W. Central Ave., La Habra.
 Roberts, Cecil M., 135 W. Central, La Habra.
 Roberts, Doyle J., 135 W. Central, La Habra.
 Roberts, Wm. H., 135 W. Central, La Habra.
 Roche, Thos. F., 1537 W. Whittier Blvd.
 Rosner, Henry C., 202 S. Rosemead Blvd., Pico.
 Russell, Grover T., 1860 Las Tunas Drive, Puente.
 Simmons, F. G., 110 S. Bright Ave.
 Smith, H. Clinton, 113 E. Philadelphia St.
 Smith, R. W., "Dick", 244 E. Philadelphia St.
 Stepp, Richard A., 748 S. Greenleaf Ave.
 Stockdale, W. D., 114 W. Bailey St.
 Stranahan, Mrs. Bessie, 912 S. Painter Ave.
 Strub, Dan E., 208 E. Philadelphia St.
 Swain, C. Orin, 1246 W. Broadway.
 Swain, F. Garland, 228 E. Philadelphia St.
 Swain, John G., 228 E. Philadelphia St.
 Thomas, L. D., 2601 W. Beverly Blvd.
 Triggs, Geo. E., 1793 S. Rosemead Blvd., Rivera.
 Tubbs, Charles A., 1507 W. Whittier Blvd.
 Turner, Kenneth C., 1821 W. Whittier Blvd.
 Votaw, Merritt C., 145 W. Philadelphia St.
 Warnock, D. R., 1507 W. Whittier Blvd.
 Widdicombe, Gordon S., 930 S. Painter Ave.
 Wilmore, W. B., 315 N. Greenleaf Ave., P. O. Box 66.
 Winn, E. L., 2365 W. Whittier Blvd.
 Wright, Frank W., 309 E. Camilla St.

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 Secretary-Treasurer: F. L. Farish, Woodland.
 Austin, John, Woodland.
 Kramer, Harley, Woodland.
 Rickabaugh, Jack, Esparto.
 Ireland, Wayne, Winters.
 Long, J. W., Delta.
 Quinn, Walter, Davis.
 Shaffer, Ford, Woodland.
 Wike, Floyd, Bryte.

Yuba-Sutter Realty Board

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 Secretary & Treasurer: Chas. McClain, 320 4th St.
 Barr, James H., 556 2nd St., Yuba City.
 Bosse, Richard H., 409 4th St., Marysville.
 Bunch, Ora Lee, 437 Center St., Yuba City.
 Duldham, James M., 316 Eye St., Marysville.
 Fuglar, Jess H., 657 Plumas St., Yuba City.
 Galligan, Andrew L., 323 D St., Marysville.
 Hall, Francis, 912 E St., Marysville.
 Hill, Harold H., 201 E. 11th St., Marysville.
 Johnson, John Clem, 437 Center St., Yuba City.
 Kaufman, J. W., 917 5th St., Marysville.
 McClain, Charles J., 320 4th St., Marysville.
 McFarland, R. E., 425 4th St., Marysville.
 Moore, Harold, 657 Plumas St., Yuba City.
 Ottner, Garth, 412 3rd St., Marysville.
 Parker, Lawton, 409 4th St., Marysville.
 Phillips, Ray, 507 D St., Marysville.
 Tinsley, A. H., 312 1/2 D St., Marysville.
 Ready, Frank M., Sutter Hotel, Yuba City.

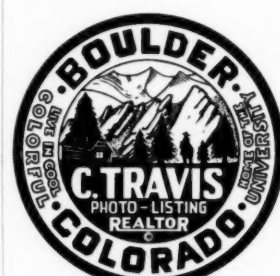
COLORADO

Arvada—See Jefferson County
 Delta—See Grand Junction
 Estes Park—See Fort Collins
 Evergreen—See Jefferson County
 Ft. Collins—See Grand Junction
 Golden—See Jefferson County
 Lakewood—See Jefferson County

Manitou Springs—See Colorado Springs
 Palisade—See Grand Junction
 Silverdale—See Grand Junction
 Wheatridge—See Jefferson County

Akron

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Boulder Board of Realtors

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 Brown, Paul, 1919 13th St.
 Burger, R. Maxwell, 1st Natl. Bank Bldg.
 Carlson, "Cot", Monticello Hotel.
 Coats, Roscoe, 920 15th St.
 Cooper, Les, 903 10th St.
 Critz, A. J., Rm. 10, Reintert Clothing Bldg.
 Dilsaver, H. Oliver, 1919 13th St.
 Hauptli, W. L., 2027 Broadway.
 Hojan, Augusta K., 2034 14th St.
 Hopkins, John S., 1318 Pearl St.
 McInyre, J. Walker, 825 Spruce St.
 Nicholson, L. L., 1825 Broadway.
 O'Brien, C. P., 3203 4th St.
 Parsons, C. W., 2028 14th St.
 Parsons, Nate, 2057 Mariposa.
 Penrose, Elizabeth, 2027 Broadway.
 Persons, Harlon B., 2027 Broadway.
 Peyton, T. J., 1929 13th St.
 Robinson, Jack, 1336 Pearl St.
 Russell, W. L., 1209 Spruce St.
 Stanford, Tom C., 2014 Broadway.
 TRAVIS, CARL R., 1721 Broadway.
 Trolinger, Vaughn, 1777 Broadway.
 Van Brocklin, N. A., 1777 Broadway.

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(Individual Members)
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 Miller, Clyde W.

Burlington

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 Shamburg, Warren.

Center

(Individual Member)
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 Balzer, Edward, (A. B. Williams & Co.), 220 1st Natl. Bank Bldg.
 Black, V. E., (Blake Realty Co.), Colorado Springs Natl. Bank Bldg.
 Blue, Claude R., 26 S. Nevada Ave.
 Broadbent, John A., Manitou Springs.
 Brown, Elmer A., 15 N. Cascade Ave.
 Burghart, R. A., Exchange Nat'l Bldg.
 Burchton, Reeve, 131 E. Pikes Peak Ave.
 Campbell, Mildred Shaw, (Mrs.), 5 N. Cascade.
 Cotten, Frank, Jr., (Sun Realty Co.), 127 E. Pikes Peak Ave.
 Eyer, Nelson A., 9 E. Pikes Peak.
 Fritchler, Foster L., Mining Exchange Bldg.
 Haigler, A. W., Exchange Nat'l Bldg.
 Hamman, Harry H., 23 N. Cascade Ave.
 Hill, Gus D., Exchange Nat'l Bldg.
 Isaac, Homer E., Palmer Lake.
 Johnson, R. E., (State Realty Co.), 15 E. Pikes Peak.
 Krieg, Henry, Independence Bldg.
 Lee, Walter A., 116 E. Cacharras.
 Mahoney, Gordon, Exchange Nat'l Bldg.
 May, John J., 126 1/2 E. Pikes Peak.
 Nedlock, N. E., 21 S. Nevada.
 Miles, Jesse H., 1423 W. Pikes Peak.
 Padgett, Floyd D., 19 E. Pikes Peak.
 Phillips, J. O., (Phillips & Pieper), Calhan, Colo.
 Pusch, Arthur A., Independence Bldg.
 Rhodes, Wm E., 4 E. Pikes Peak.
 Robinson, William F., Robbins Bldg.
 Rouse, J. J., 30 E. Bijou.
 Sauer, Geo. J. H., 7 N. Nevada.
 Skelly, J. W., Manitou Springs, Colo.
 Stanton, Clarence H., 132 E. Pikes Peak.
 Thatcher, Geo. W., (Medlock Realty Co.), Colorado Springs Natl. Bank Bldg.
 Waters, Herman, 21 S. Nevada Ave.
 Waters, Roy H., 210 N. Tejon St.
 Weidmann, Don T., 3308 W. Colo. Ave.
 West, Frank H., Independence Bldg.
 White, Bernie, 25 East Kiowa.
 Wiles, John F., 125 E. Colo. Ave.
 Wilson, Howard C., Chapin Park.
 Wood, Louis D., 21 S. Nevada.
 Woodward, Roy J., 24 East Colorado Ave.
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 Ackard, William C., 634 18th St.
 Allison, Ben T., 7 Minner Exchange Bldg.
 Ambrose, Eugene W., 1712 Welton St.
 Ambrose, Paul D., 1712 Welton St.
 Anderson, Byron A., 2027 E. Colfax.
 Anderson, N. A., 725 Cooper Bldg., (2).
 Anderson, J. W., 317 Chamber of Commerce Bldg.
 Armand, Alice V., 509 Security Life Bldg.
 Armand, George O., 111 E. Alameda Ave.
 Arnold, Bob, 1063 S. Gaylord.
 Arnold, Leslie B., 1630 Stout Street.
 Arnold, Mahle H., 1063 S. Gaylord.
 Arnold, Oliver F., (Van Schaack & Co.), 724 17th St., (2).
 Arterburn, E. E., 204 Midland Savings Bldg.
 Avril, A. Genevieve, (Hazel M. Walters), 2282 Albion St., (7).
 Baehr, Robert G., (Morrison & Morrison, Inc.), 1650 Broadway, (2).
 Baker, Harold J., 2406 E. Colfax.
 Baker, Marvin W., 206 First Nat'l Bank Bldg.
 Barber, Ora Chester, 4342 E. 17th Ave., Parkway, (7).
 Bardwell, J. S., 514 First Natl. Bank Bldg.
 Barnard, Rollin D., 504 C. of C. Bldg.
 Barnes, Doug W., 1214 Logan St., (3).
 Benham, Stanley L., 720 17th St.
 Bennett, Mark F., 2001 Majestic Bldg.
 Benson, Jack W., 2271 So. Broadway.
 Berg, Arnold E., 2521 E. Miss., (9).
 Berman, J. L., 630 1/2 E. Colfax.
 Berry, Morris, 615 University Bldg.
 Birney, Fletcher W., Jr., 206 1st Natl. Bank Bldg., (2).
 Birney, Fletcher W., Sr., (Birney & Co.), 206 1st Natl. Bank Bldg., (2).
 Bishop, Arthur G., 417 17th St.
 Bishop, Don C., 1463 S. Gaylord.
 Black, Fernon T. H., 4126 E. Colfax Ave.
 Black, Marie Seaman, 4126 E. Colfax Ave.
 Blaupied, Chas. W., (Blaupied Co., C. W.), 723 U. S. Natl. Bank Bldg.
 Blue, James E., (Blue & Blue), 1469 York, (6).
 Blue, L. Stanley (Blue & Blue, Inc.), 1469 York St., (6).
 Blue, Virginia Neal (Blue & Blue, Inc.), 1469 York St., (6).
 Boho, Olee W., 318 S. Federal Bldg.
 Boehmer, Anna J., (Record Abstract & Title Co.), 14th Co. Bldg., (2).
 Boerstler, Elton S., 1029 First National Bank Bldg.

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Bowers, Watson A., 510 California Bldg.
Bowers, Watson E., 502 California Bldg.
Brachlow, B. D., 2027 E. Colfax.
Bradford, W. W. (Morrison & Morrison, Inc.), 1650 Broadway, (2).
Bradley, Seth B., Jr. (Bradley Realty Investment Co.), 829 Denver Natl. Bldg.
Braxton, E. C., Rm. 532, 1089 17th St.
Brenahan, C. A., (Western Realty Co.), 400 Livestock Exchange Bldg.
Brice, W. Bonner, 1669 Broadway.
Bromfield, A. J., 1630 Stout St.
Brooks, Lee O., 319 Security Bldg.
Brown, G. Gordon, 417 17th St.
Brunell, Keith (Bollinger & Robinson Realty Co.), 1742 California St., (2).
Bruno, John F., 6107 E. 22nd.
Brunson, Alvah E., 326 Colorado Nat'l Bank Bldg.
Burch, Palmer L., 235 Majestic Bldg.
Burchett, R. W., 228 Majestic Bldg.
BURNS, FRANKLIN L., (D. C. BURNS REALTY & TRUST CO.), 1536 Welton St., (2).
Bush, Byron C., 6107 E. 22nd Ave.
Bush, Oliver M., 2929 No. Speer Blvd.
Butterworth, Joseph, 719 Cooper Bldg., (2).
Cairns, Norman R., 1510 E. Colfax Ave.
Carlie, Thomas H., 965 S. Emerson, (9).
Carlson, Milton, 1620 Sherman St.
Carpenter, Lester G. (Realty Inv. Co.), 1004 Patterson Bldg.
Carroll, Charlotte P. (Carroll & Myer), 1141 E. Alameda Ave., (9).
Carroll, Monte, 509 Security Life Bldg.
Carruthers, Douglas A., 724 17th St.
Carter, Evelyn, 2601 S. Humboldt.
Cartwright, J. E., 217 Midland Sav. Bldg.
Cartwright, John, 217 Midland Sav. Bldg.
Cassler, W. L., 832 E. Colfax, (3).
Cast, O. D., (W. S. Cheesman Realty Co.), 1624 Tremont Pl., (2).
Catchpole, Marie, 2236 Kearney.
Chapman, Harvey H., 1039 15th St.
Christensen, H., 965 S. Emerson, (9).
Church, John S., 328 18th St.
Cleveland, Wright B., 1331 Marion St.
Cline, Furman R., (Cline Inv. Co.), 303 Security Bldg., (2).
Clinger, Daniel L., 201 Security Bldg.
Coates, Viola M., 1141 E. Alameda.

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Conway, John F. (Conway-Bogue Realty Inv. Co.), 720 17th St., (2).
Conway, John F., Jr., 720 17th St., (2).
Conway, Milton J., (Conway-Bogue Realty Co.), 720 17th St., (2).
Conway, Richard H., 522 Boston Bldg.
Couch, John W., 1141 E. Alameda Ave.
Cowperthwaite, Arthur T., 638 First Natl. Bldg., (2).
Cowperthwaite, Geo. R., 638 1st Natl. Bank Bldg., (2).
Crabtree, Elmer Linson, 4145 Ames.
Davis, Cora Lee, 1055 Emerson, (3).
Davis, Mary R. (Garrett-Bromfield Co.), 201 Security Bldg., (2).
Davis, Max A. (Morrison & Morrison, Inc.), 1650 Broadway, (2).
Day, J. W., 303 Security Bldg., (2).
DeBernardi, Stella A., 607 E. 10th.
Decker, Arthur W., 1608 Welton St.
DeLashmuth, Vida George, 544 U.S. Nat'l Bank Bldg.
DeLong, Earl J., 1534 Fairfax St., (7).
deLouchamps, Pete, 1630 Stout St.
deMoulin, Ernest, 2372 So. Downing St.
Denney, E. J., 317 Chamber of Com. Bldg.
Dennis, Joseph T., 1046 E. Colfax.
Duncan, O. D., 4815 E. Colfax.
Dunn, C. S., 1575 Cook St.
DUNTON, V. J., (Dunton Realty Co.), 400 Midland Bldg., (2).
Dyatt, Andrew (Landon Abstract Co.), 1711 California St., (2).
Ehrenkrook, Inc., Wm. H., 3402 Josephine St., (2).
Elam, Paul S., 507-8 Temple Ct. Bldg.
Elberson, A. R., 2470 S. Broadway.
Eldridge, S. William, 331 14th St.
Elppich, L. F., 724 17th St., (2).
Estes, Orville D., 1010 Midland Savings Bldg., (2).
Evans, John, Jr. (Evans Investment Co.), 1624 Tremont Pl., (2).
Evans, L. Chamber (Birney & Co.), 206 1st Natl. Bank Bldg., (2).
Farnsworth, Betty, Apt. 7, 1269 Logan St.
Fitzsimmons, Ralph E., 419 Security Bldg.
Floyd, Arthur, 1658 Broadway.
Foster, John A., 504 C. of C. Bldg.
Foster, J. L., 504 C. of C. Bldg.
Foster, Sam N., (The Walter S. Cheesman Realty Co.), 1624 Tremont Place, (2).
Fredericks, M. L., 1536 Welton St.
Frederick, Irene, 1835 Cherry St., (7).
Freyer, F. B. II (Walter S. Cheesman Realty Co.), 1624 Tremont Pl., (2).
Fritchie, Clifford D., 1302 Locust.
Fulenwider, Jr., L. C. (Fulenwider & Son, L. C.), 919 Equitable Bldg., (2).
Fulenwider, L. C. (Fulenwider, Inc., L. C. & Son), 919 Equitable Bldg., (2).
Funk, Ora G., 607 E. 10th Ave.
Galligan, Charles B., 1712 Welton St.
Gallup, Gordon G. (Gallup Rental Agency), 540 Railway Exchange Bldg.
Gano, M. W., Jr. (A. D. Wilson & Co.), 1730 California St., (2).
GARRETT, VAN HOLT, 201 Security Bldg.
Garrett, Van Holt, Jr., 201 Security Bldg.
Gates, Nelle Foster, No. 1 Downing St., (9).
Gaumer, W. B., Derby, Colo.
Geiger, John W., 211 Temple Ct. Bldg.
Gibbons, Mrs. Lee, 6767 East Colfax.
Glavin, Norman (Van Schaack & Co.), 724 17th St., (2).
Gottschalk, Herb, 823 E. Colfax Ave.
Greene, Gaines, (J. Q. Greene), 703 Security Bldg., (2).
Greene, J. Q., 703 Security Bldg., (2).
Gregory, E. Sanford (Van Schaack & Co.), 724 17th St., (2).
Hackstaff, C. A. (Ross Inv. Co.), 510 U. S. Natl. Bank Bldg., (2).
Hale, Arno G., 2711 W. 38th Ave., (11).
Hamill, Bernard L., 1654 Broadway.
HARDING, B. B., 304 Denver National Bldg.
Harper, Josephine L., 851 Corona.
Hartman, David E., 630 Symes Bldg., (2).
Hart, Gerald T., 510 California Bldg.
Hay, Henry G., Jr., 1712 Welton.
Hearnberger, Marguerite, 633 Gipple.
Hebert, Vincent F. (Conway-Bogue Co.), 720 17th St., (2).
Hedeen, Walter W., 1536 Welton St.
Hemmer, Ortha C., 1331 E. 1st Ave.
Henniger, Victor (Henniger-Lindblad Realty Co.), 519 Denham Bldg., (2).
Herman, Harley E., 122 S. Broadway, (9).
Herres, F. Willard (Garrett-Bromfield & Co.), 201 Security Bldg., (2).
Herres, Morton M., 1730 California St.
Hewitt, Lila B., 310-11 Colorado Bldg.
Hickey, Edna, 6027 E. 22nd Ave.
Hiett, Jack, 1658 Broadway.
Higgins, Georgia, 2557 Elm St.
Hinnen, Myrtle L. (Sarah D. Rice), 440 S. Broadway, (9).
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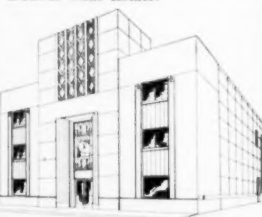
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CONNECTICUT

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Bantam—See Litchfield County
Bethel—See Danbury
Brookfield—See Danbury
Canaan—See Litchfield County
Cheshire—See New Haven
Clinton—See Branford-Guilford-Madison
Cornwall Bridge—See Litchfield County
Cos Cob—See Greenwich
Cromwell—See Middletown
Derby—See Valley
Durham—See Middletown
East Norwalk—See Norwalk
Elmwood—See Hartford
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Forestville—See Bristol
Georgetown—See Danbury
Glastonbury—See Hartford
Granby—See Hartford
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Pasarella, A. E., 151 Court St., (10).
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Miner, Waldo L., Manwaring Bldg.
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Shurts, Arthur H. & Sons, Mercer Bldg.
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Synder, W. D., Jr., 302 State St.
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Dann, George F., 2 Haviland Street, S. Norwalk.
DeSaussure, Chas. A., 145 East Ave., Norwalk.
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Johnson, Harold, Prospect St.
Kilburn, William, Main St.
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Reiss, Herbert, Main St.
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Crandall, Arthur I., 79 Broad St.
Darling, Joseph J., 101 Clinton Ave.
Dulski, Stanley, 16 Woodland Ave.
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Sheehy, William E., 447 Howe Ave., Shelton.
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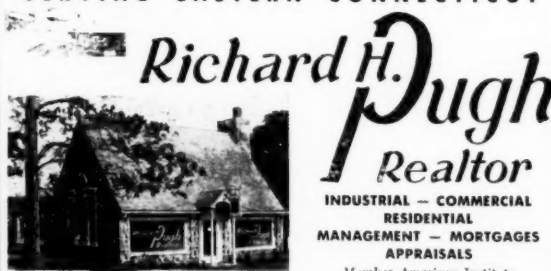
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Greene, H. K., 1414 Atlantic Ave.
Gringle, Paul E., Brannon Bldg.
Harless, Joseph, Boynton Beach.
Kabler, John N., 21 S. Ocean Blvd.
Mitchell, J. C., Boca Raton.
Montgomery, K. R., 154 N. Federal Highway.
Plastridge, A. E., 530 E. Atlantic Ave.
Puckett, R. Bruce, 814 E. Atlantic Ave.
Reid, John B., 931 E. Atlantic Ave.
Sweet, W. H., 151 N. Federal Highway.
Van Pelt, Arnold F., BonAir Hotel Annex.
Weeks, P. L., Jr., Boca Raton.

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Collins, Cedric H., 310 Main St.
Douglas, Dorothy, 311 Main St.
Kerr, K. W., 312 Main St.
Tharin, M. R., 319 Main St.
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Carter, E. W., 2050 N. E. 4th Ave.
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Cosby, D. H., P.O. Box 27, Deerfield Beach.
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Dunaway, Paul A., 1022 E. Las Olas Blvd.
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Flory, E. M., Jr., 324 S. Andrews Ave.
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King, George E., 1024 E. Las Olas Blvd.
Lawrence, L. R., 323 E. Las Olas Blvd.
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Makemson, H. H., 17 Tropical Arcade.
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Painter, S. M., 719 E. Las Olas Blvd.
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RAINIER, ROBERT J., 1227 E. Las Olas Blvd.
Remberg, L. S., 605 E. Las Olas Blvd.
Rouse, Charles E., 303 N. Federal Highway.
Ruffin, W. C., 911 E. Las Olas Blvd.
Schwenck, A., 228 S. E. 6th Ave.
Seay, Cecil B., 319 S. E. 1st Ave.
Sethness, Ralph, 227 S. E. 1st Ave.
Sheffer, H. Frazier, 2868 N. E. 10th St.
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Stewart, Earl E., 1023 E. Las Olas Blvd.
Stillman, High D., 12 S. Ocean Blvd., Pompano Beach.
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Taylor, Henry, 2400 E. Las Olas Blvd.
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Wright, L. B., 629 S. Federal Highway.

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Grady, John, 1114 First St.
Guthrie, Geo., 1132 First St.
Hart, John P., 1937 Alhambra.
Hill, James, 1114 First St.
Kelly, Diane D., Bonita Springs.
Linton, James T., 2210 Broadway.
McWhorter, Harry M., 2296 Broadway.
Nash, Frank L., Ft. Myers Beach.
O'Mahony, D. K., 840 1st St.
Rusdalle, J. H., 1132 First St.
Trotter, Murray, Ft. Myers Beach.
Watson, W. W., 15 Miller Blvd.
Wood, Harry J., 1112 First St.

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Avriett, Miss O., 218 Orange Ave.
Brewer, J. B., Brewer Bldg., 407-409 Delaware Ave.
Frank, Irvin, 409 Orange Ave.
Halbe, L. W., 204 S. Second St. Mail: Box 349.
Harris, John E., 900 S. U. S. Highway.
Helliott, N. E., 115 Arcade Bldg., P. O. Box 176.
Jernigan, Henry M., Sunrise Theatre Bldg.
Koblegard, R. N., 119 S. 2nd St. Mail: Box 750.
Koblegard, Rupert N., Jr., Mail: Box 750.
Kretschmer, Mrs. Verne, Colony Hotel Ct.
Lefly, Chas. D., 123 N. 2nd St.
Martin, R. R., 143 Arcade Bldg.
McManus, M. F., Pier 2.
Moore, Chas. C., Room 19 Raulerson Bldg.
Murphy, T. A., Arcade Bldg., Rm. 129.
Nanny, O. G., 129 N. 2nd St., Raulerson Bldg. Mail: Box 2.
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Schulth, A. L., 103 S. 4th St.
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Taylor, E. L., Pier 2, Port of Ft. Pierce.

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Burb, Ernest W., 266 W. Main St., So.
Campbell, Arch, 201 W. Main St., N.
Deaton, E. M., 213 E. Main St., So.
Dobson, Thomas W., 233 E. University Ave.
Feiner, J. O., 221 1/2 W. Main St., N.
Green, A. Frank, 300 W. University Ave.
Harvard, Ethel, 140 W. Masonic.
James, Mrs. Anna, Keystone Heights.
Jones, William D., 231 1/2 W. Main St., N.
Kirkpatrick, G. G., 125 W. Main St., N.
Kirkpatrick, Watt, 125 W. Main St., N.
McKinney, Howard, 300 W. University Ave.
Parish, M. M., 157 E. Main St., N.
Powell, John M., 131 E. Main St., N.
Watts, W. Harvey, 509 N. 7th St.
Wrench, Ina J., 332 W. University Ave.

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Davis, C. E., Lake Hamilton.
Huie, Howard J., 10th St.
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Smook, Henry E., 56 N. 6th St.
Wray, Victor, 57 N. 6th St.

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Secretary: Henry G. Bailey.
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Corwin, W. P., 806 N. Lake View Drive, Sebring.
Davis, C. T., 104 Sebring Circle, Sebring.
Heacock, Ford W., 12 Sebring Circle, Sebring.
Higgins, William Vernon, 17 N. Ridgewood Drive.
Moore, James W., Highlands Realty & Ins. Co., 17 N. Ridgewood Drive, Sebring.
Sims, J. E., Lake Placid.

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Active Members, 32

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Executive Secretary: Margaret B. Ziegler, Box 816, Rm. 300, Bank Bldg.

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Conlon, R. L., Harding Circle.
Cook, Perry J., 250 J. Federal Hwy., Dania.
Craig, Philip J., Harrison & 21st Ave.
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Ryan, A. J., 55 N. Fed. Highway, Dania.
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Bond, John S., Jr., 314 Greenleaf Bldg.
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DeVore, W. L., 100 W. Bay St.
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King, Thomas F., 404 Clark Bldg.
Kirbo, T. M., Barnett Bldg.
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 Fusselle, W. T., 110 S. Tennessee Ave.
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 Haldeman, J. J., 311 E. Main St.
 Harrington, W. D., 117 S. Florida Ave.
 Heckes, Frank, 117 South Tennessee Ave.
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 Lay, J. C., 131 S. Mass. Ave.
 Lewis, Henry J., 108 W. Main St.
 Lewis, Joe A., 106 W. Main St.
 McKinney, K. B., 207 East Lemon St.
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 Mohr, S. R., 127 South Massachusetts Ave.
 Morrow, Agnes S., 218 South Kentucky Ave.
 Payne, Don, 207½ East Main St.
 Pickard, A. F., 108½ S. Kentucky Ave., Main: Box 471.
 Ridgely, Robert N., 121 S. Kentucky Ave.
 Smith, Lewis D., Vanity Fair Arcade.
 Smith, W. W., 105½ E. Main St.
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Basford, H. G., (Basford & Perry) Lauriston Bldg., Mail Box 986.

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Michael, A. J., 801 Lake Ave.

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Royle, Harry, 807 Lucerne Ave.

Weiner, Vivian, 413 Lake Ave.

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Miami

Board of Realtors

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Executive Secretary: Louise Pencke, 150 N.E. 3rd Street.

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 Brenna, W. S., (Keys Co.), 234 Biscayne Blvd., (32).
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 Britton, C. E., 7817 Biscayne Blvd., (38).
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 Casey, Joseph, 1805 S. E. 15th Ave., (37).
 Cawley, G. G., 2250 Coral Way, (35).
 Clark, Wm. L., Jr., 1092 S. W. 27th Ave., (35).
 Coffin, Earl F., 1035 S. W. 1st St., (36).
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 Connolly, A. B., (A. B. Connolly & Co.), P. O. Box 141, Buena Vista Station, (37).
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Butler, Marion, 1616 Alton Rd., (39).
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Cohen, George M., 350 Lincoln Rd., (39).
Cooke, James O., 420 Lincoln Rd., (39).
Coombs, Leslie H., 2312 Ponce de Leon Blvd., Coral Gables.
Covert, Michael, Box 550, Lake Placid, N. Y.
Crawford, Wm. A., 330 Lincoln Rd., (39).
Daub, Donald O., 420 Lincoln Rd., (39).
Davidson, J. H., 1530 Washington Ave., (39).
Davidson, R. M., 1101 Lincoln Rd., (39).
Davis, Harold K., Inc., 618 Lincoln Rd., (39).
Davis, E. J., 2295 S. W. 14th St., Miami.
Dawson, Letta, 1000 Lincoln Rd., (39).
Dembitz, Emile, 1655 Drexel Ave., (39).
Dodd, W. Stanley, Pan Am Bldg., Miami.
Dooley, D. J., 1420 Lincoln Rd., (39).
Dooley, Oscar E., Jr., 420 Lincoln Rd., (39).
Douglass, Carl L., 211 71st St., (39).
duManoir, Geo., 1101 Lincoln Rd., (39).
Dunham, Mabel Grove, 7118 Collins, (Dunham Realty), (41).
DulPree, Tom, 741 Dade Blvd., (39).
Earl, Helen, 8859 Carlyle Ave., (39).
Einstein, Leo, 309 Lincoln Rd., (39).
Epstein, Joseph, 325 Meridian Ave., (39).
Farr, H. H., 1245-47 Washington Ave., (39).
Feiner, B. S., 826 Washington Ave., (39).
Feuer, W. L., 309 Lincoln Rd., (39).
Frazure, John C., 615 71st St., (39).
Freeman, Norman E., 1800 Lincoln Rd., (39).
Freeman, Saul H., 420 Lincoln Rd., (39).
Friedman, Moe L., 420 Lincoln Rd., (39).
Frost, Jack, 191 Everglades Con., (40).
Futcha, M. D., 420 Lincoln Rd., (39).
Gardner, J. H., 1659 Drexel Ave., (39).
Goldfarb, Morris, 350 Lincoln Rd., (39).
Goldman, Louis, 1660 Lenox Ave., (39).
Goodman, S. A., 927 Lincoln Rd., (39).
Habig, Robert C., 1652 Lenox Ave., (39).
Hall, Clarence C., 2329 Collins Ave., (40).
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Kohl, Herman, 350 Lincoln Rd., (39).
Kraft, Wm. B., 1660 Lenox Ave., (39).
Krone, Chester W., 350 Lincoln Rd., (39).
Lachman, Sam, 420 Lincoln Rd., (39).
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Roth, Alan, 420 Lincoln Rd., (39).
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Schneider, J. J., 350 Lincoln Rd., (39).
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Spiegel, Whitney, Metcalf Bldg.
Stanton, Ted L., Metcalf Bldg.
Stimpson, D. H., 606 Metcalf Bldg.
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Sales — Industrial Sites
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Hurt Bldg.
Aycock, C. G., Realty Co., (C. G. Aycock),
319 Western Union Bldg.
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1386 Gordon St., S. W.
Babb & Nolan Realty Co., (E. E. Nolan),
1386 Gordon St., S. W.
Barksdale Realty Co., (E. W. Barksdale),
802 N. Highland Ave.
Blanchard, T. Wayne & Co., (T. Wayne
Blanchard), 412-414 Georgia Sav. Bldg.
Bone, Cary Realty Co., (Cary Bone), 158
Sycamore St., Decatur.
Brewer-Head Co., (C. B. Brewer), 501 Title
Bldg., (3).
Burkert Realty Co., (Arthur Burkert, Sr.),
175 Peachtree, N. E.
Butson, Frank, 274 Buckhead Ave. N. E.
Chapman, Edward M., Jr., (Chapman Realty
Co.), 71 Forsyth St., N. W.
Chapman Realty Co., (Edw. M. Chapman),
71 Forsyth St., N. W., (3).
Chiles, John C., (Adams-Cates Co.), Hurt
Bldg., Box 861, (1).
Condon, Fred W., (Sharp Boylston Co.),
39-41 N. Forsyth St., N. W.
Conner, John L., (Dargan-Whittington &
Conner, Inc.), 124 Hurt Bldg.
Cowee, H. P. D., (Adair Realty & Loan Co.),
Healey Bldg.
Cray, Gene Realty Co., (Gene Craig), 1st
Fl. Healey Bldg., (3).
Dargan-Whittington & Conner, (Milton Dar-
gan, Jr.), 124 Hurt Bldg.
Dickey-Manlyam Co., Inc., (Harry J.
Crider), 725 First Nat'l Bank Bldg.
Dobbs, Clyde, (Simms-Dobbs Realty Co.),
1542 Boulevard, N. E.
Dodd, Fair, (Haas & Dodd), Haas-Howell
Bldg.
Dorsey-Weems Co., (Roy A. Dorsey), 14 S.
Rhodes Center, N. W.
Drake Realty Co., (Hugh Drake), 3106
Peachtree Rd., N. E.
Draper, Jesse (Draper-Owens Co.), 521 Grant
Bldg.
Draper-Owens Co., (Frank C. Owens), 521
Grant Bldg.
Erwin, E. A., (Draper-Owens Co.), 521
Grant Bldg.
Evans Co., Melver, (McIver Evans), 305-52
Marietta St. Bldg.
Ewing, Charles A., (J. H. Ewing & Sons),
65 Forsyth St., N. W., (3).
Ewing, J. H., & Sons (Morris M. Ewing), 65
Forsyth St., N. W., (3).
Furstenburg, Julian S., 215 Healey Bldg.
Garlington-Hardwick Co., (T. R. Garlington),
200 Peachtree Arcade Bldg., (3).
B. M. Grant Co., (A. M. Kennedy), 208
Grant Bldg.
Green, Mace J., 245-247 Peachtree Arcade.
HAAS & DODD, (Judson M. Garner),
Haas-Howell Bldg.
Hall, Pat H., (Burdett Realty Co.), 175
Peachtree St., N. E., (3).
Harrison, Mrs. T. E., 215 Healey Bldg.
Head, Floyd, (Brewer-Head Co.), 501 Title
Bldg., (3).
Helmer, Walter C., (Percy Helmer), 108
Luckie St., N. W.
Hogan, W. J., Jr., (Rankin-Whitten Realty
Co.), 141 Carnegie Way, Box 1638, (1).
Hoyt, W. R., & Co., (W. R. Hoyt, Jr.),
36 Auburn Ave., N. E.

ATLANTA

Sales and Leases
Retail Stores
Industrial Sites

HAAS & DODD
Haas-Howell Bldg.

Hubert Realty Co., (O. C. Hubert) 210
Candler Bldg.
Kopp Realty Co., (Joseph Kopp), 160 Peach-
tree St., N. W.
Lamb Realty Co., (Huie E. Lamb), 165
Spring St., N. W.
Lane Realty Co., (C. W. Lane), 427½ More-
land Ave. N. E.
Lebey & Co., C. D., (C. D. Lebey), 537
Trust Co. of Georgia Bldg., (3).
Lichman-Malone, Inc., (Frank Malone), 215
Healey Bldg.
Lippcomb-Ellis Co., (Edwin P. Lochridge),
88 Walton St., N. W., Box 1111, (1).
Maddox, Cone M., Jr., (Sharp-Boylston
Co.), 39-41 Forsyth St., N. W., (3).
Maddox Co., Paul C., (Paul C. Maddox),
506 Standard Bldg., (3).
McIntyre Realty Co., (Mrs. Caroline Mc-
Intyre), 530 Healey Bldg.
McKinley, L. A., (Burdett Realty Co.), 175
Peachtree St., N. E., (3).
Miller, J. Fred, Co., (J. Fred Miller), 1500
N. Main St., East Point.
Nutting, I. F., Jr., (Nutting Realty Co.),
1717-22 Marietta St. Bldg.
Nutting, J. F., Jr., (Nutting Realty Co.),
1717-22 Marietta St. Bldg., (3).
Nutting Realty Co., (J. F. Nutting), 1717
22 Marietta St. Bldg., (3).
Otis, Robert R., Co., (W. R. Otis), Rhodes-
Haverty Bldg., (3).
Otis, Robert R., Co., (W. R. Otis), 915
Rhodes-Haverty Bldg., (3).
Pierce Realty Co., (Allen M. Pierce), 204
William-Oliver Bldg., (3).
Rankin-Whitten Realty Co., (M. S. Rankin),
141 Carnegie Way, Box 1638, (1).
Robinson, Henry H., (Adams-Cates Co.), P.
O. Box 861, 201 Hurt Bldg.
ROTHBERG, SAMUEL, 575 Peachtree St.,
N. E.
Sharp-Boylston Co., (G. M. Stout), 39-41
N. Forsyth St., N. W.
Simms-Dobbs Realty Co., (W. S. Simms),
1542 Boulevard, N. E.
Stout, G. M., (Sharp-Boylston Co.), 39-41
N. Forsyth St., N. W.
Sturges, A. H., Jr., (Sturges Realty Co.),
1111 Candler Bldg.
Sturges Realty Co., (A. H. Sturges) 1111
Candler Bldg.
Thomas-Carswell Co., (Rufus H. Carswell),
124 Peachtree, N. E.
Thompson, John J., Co., (John J. Thomp-
son), 720 Rhodes Haverty Bldg., (3).
Wall Realty Co., (Sharpe D. Wall), 45 For-
syth St., N. W., (3).
West View Corporation, (Fred Clegg), P.
O. Box 1707.
Weyman & Co., (Sam M. Weyman), 1450
Citizens & Southern Bank Bldg.
White, Boyd F., (Draper-Owens Co.), 521
Grant Bldg., (3).
Whittington, Walter W., (Dargan-Whittington
& Conner), 124 Hurt Bldg.
Whitten, J. H., Sr., (Rankin-Whitten Realty
Co.), 141 Carnegie Way, Box 1638, (1).
Wight & Co., Ward (Ward Wight), 202
Healey Bldg., (3).
Williams Realty Company, Wheat (Wheat
Williams), 119 E. Ponce de Leon Ave.,
Decatur, Ga.

Samuel Rothberg

Leases
Sales
Investments

575 Peachtree Street, N.E.
Atlanta 3, Georgia

Augusta Real Estate Board

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Barrett, H. Gould, & Co., 135 8th St.
Barrett & Law, Inc., Masonic Bldg.
BLANCHARD & CALHOUN REALTY CO.,
771 Broad St.
Busbia Realty Co., 134 8th St.
Clary, Thomas L., Real Estate Co., 84
Greene St.
Daughn, John W., 127 8th St.
Dickey Co., John W., 128 8th St.
Hatch Realty Co., 136 8th St.
League, Duval & Powell, Herald Bldg.
Levy, J. C. & Co., Marion Bldg.
Lucky's Real Estate Co., 748 Greene St.
Matheny, Peebles & Seiger, 322 8th St.
Moore & Hensley, Marion Bldg.
Murray Co., John B., 122 8th St.
Peterson Realty Co., 522 S. F. C. Bldg.

AUGUSTA, GA.

CHAIN STORE LEASES
INDUSTRIAL SITES

Sherman & Hemstreet INCORPORATED

Rountree, Thos. B., Masonic Bldg.
Schweers, Ambrose J., Masonic Bldg.
SHERMAN & HEMSTREET, INC., 801
Broad St.
SOUTHERN FINANCE CORP., S. F. C.
Bldg.
Sylvester, John, 133 8th St.
Veterans Loan & Real Estate Co., 318 9th
St.
Von Kamp, Miss Camilla, 122 8th St.

Augusta, Georgia

32 years' experience
CHAIN STORE LOCATIONS
BUSINESS AND INDUSTRIAL
SITES — APPRAISALS
PROPERTY MANAGEMENT
MORTGAGE SERVICE
**Blanchard & Calhoun
Realty Co.**
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Henry B. Garrett, President
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PROPERTY MANAGEMENT
AND SALES

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Roll, George, Sea Island.
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Brown, Wm. H., Parker Bldg.
Bruce, Charles, Newcastle St.
Bryan, V. E., Brunswick.

Brunswick, Ga.

General
Brokerage

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Davis, Fred T., St. Simons Island.
Doyle, Donald, St. Simons Island.
Ellice, C. M., Brunswick.
Gramling, Mrs. W. N., St. Simons Island.
Harrington, Lawrence, 408 Monk St.
KAUFMAN, J. C., 513 Gloucester St.
MacGregor, R. R., Brunswick.
Mallard, Mrs. Lee S., 207 Gordon Bldg.
McKinnon, M. Lacy, 408 Monk St.
McLean, E. H., St. Simons Island.
Parker, Wright, Parker Bldg.
Sawtell, Estelle B., Mrs., Brunswick.
Shelander, A. N., St. Simons Island, Ga.
Strungellow, W. L., "Pete", St. Simons Is-
land.
Zell, Carley, Gloucester St.

Parker Realty Co.

Sales — Rentals — Leases
Appraisals
Property Management

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Brunswick, Ga.

The Columbus Real Estate Board

Active Members, 41
President: Frank L. Brady, P. O. Box 1495.
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Armour Realty Co., 115 11th St.
Baird Realty Co., 1303 First Ave.
Berry-Rose Realty Co., 2 W. 13th St.
Blackmar Company, 14 11th St.
Boyce Realty Company, 19 13th St.
Brown, Robert, 410 15th St.
Bryan Realty Co., 1400 Fourth Ave.
Byrd, Walter, Flowers Bldg.
Calhoun Realty Co., 29 13th St.
Carter, Dan, Hill Bldg.
Carter Realty Co., 1243 First Ave.
Dennis, R. C., Flowers Bldg.
Edge, Owen D., 9 12th St.
Edge, Robert, 9 12th St.
Flournoy, Josiah and Joe, 1241 First Ave.
Flournoy Realty Co., 3 13th St.
Garrard, Guy, Wildwood Ave.
Gunby Realty Co., 1306 13th St.
Hendrix, William J., 15 12th St.

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(FORT BENNING)

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Industrial
Property, Leases

GEORGIA — HAWAII

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Jefferson Company, 18 13th St.
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Kaiser Realty Co., 5 W. 11th St.
Lamb-McMichael Realty Co., 1319 First Ave.
Land Realty Co., 25 13th St.
Martin Realty Company, 1308 Broadway.
Massey Land Company, 1024 1st Ave.
MORTON REALTY CO., 27 13th St.
Murphy Realty Co., 1205 3rd Ave.
Murogore Realty Co., 302 11th St.
Pickard Realty Co., 10 13th St.
Sayers Realty Co., 1324 1st Ave.
Slade, Lester, 1722 Hamilton Ave.
Taylor, Clay, 1331 Third Ave.
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Wohlwender & Co., 1312 Broadway.
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MACON, GA.

Chain Store Leasing
Industrial Sites
Appraisals
Property Management

Murphy, Taylor & Ellis, Inc.
REALTORS
470 Cherry Street

Macon

Board of Realtors

Active Members, 22.

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Almon, George C., 352 2nd St.
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Burns, Kenmore, Sr. (Kenmore Burns, Inc.), 157 Cotton Ave.
Crockett, Roy W., 610 Mulberry St.
Davis, M. DuQuince, (J. LaFayette Davis Realty Co.), 572 Mulberry St.
Day, W. C., (Day Realty Co.), 303 Persons Bldg.
Dessau, Washington (Dessau Realty & Ins. Co.), Persons Bldg.
Fickling, Wm. A., (Fickling & Walker), 564 Mulberry St.
Gledhill, A. C., Hart Bldg.
Griffith, Arthur, (W. D. Griffith & Son), 717 Walnut St.
Hall, Thos. H. III., 715 Walnut St.
Hardeman, Giles G., (G. G. Hardeman Co.), 563 Mulberry St.
Holt, A. T. Co., 569 Mulberry St.
McManus, L. W., (McManus Realty Co.), Persons Bldg.

MURPHEY, J. CLAY (MURPHEY, TAYLOR & ELLIS), 470 Cherry St.
Nash, Charles E., 431 Nottingham Drive.
Odum, O. Crockett, (Odum Realty Co.), Persons Bldg.
Roberson, A. S., (Roberson Realty Co.), 361 Cotton Ave.
Stokes, Thos. W., Hardeman Bldg.
THARPE, ROBERT A., Lobby Hotel Dempsey.
Thomas, Robert O., 569½ Cherry St.
Willingham, Alfred R., (Willingham Loan & Trust Co.), 350 2nd St.

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(Individual Members)
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Cantrell, E. L., 2 Second Ave.
Evans, Robert E.
Morgan, H. L., Sixth Ave. Bldg.

Savannah

Real Estate Board

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Executive Secretary: Mrs. Courtenay S. North, Citizens Trust Bldg.

Atlantic Ins. & Inv. Co., 19 E. Bay St.
Atlantic Sav. & Trust Co., 27 Bull St.
Bond, J. Sullivan, Liberty Bank & Trust Bldg., Box 825.
Carter, Henry B., 24 E. Bryan St.
Chapman, D. C., 13 East York St.
Chatham Savings & Loan Co., 10 E. Bryan St., Box 366.
Clarke & Clarke, 231 W. Boundary.
Clarke & Papy, Realty Bldg.
Constantine, Robert P., 22 E. Bryan St.
Cooper, R. L. & T. R., Citizens Trust Bldg., Box 1153.
Crotty, John N., & Co., 301 Liberty Bank Bldg.
Dotson Realty Co., 112 W. Congress St.
Ellis, C. D., & Co., 134 Drayton St.
Georgia State Savings Assn., 136 Bull St.
Gibbons, Herbert F., 5 E. York St.
Gilbert Co., 413 Liberty Bank Bldg.
Gordon, J. L. & Son, 102 E. Bryan St.
Greene Realty Co., 102 E. Bryan St., P.O. Box 244.
Griffin, Leo F., Co., 210 American Bldg.
Haines, Jones and Company, 12 E. Bay St.
Helmly, Thos. C., 7 Bull St.
Hornstein Realty Co., 8 W. State St. Box 1488.
Horswell, P. A., 706 Liberty Bank Bldg.
Hunter, C. J., Realty Co., 105 E. Bay St.
Industrial Savings & Loan Co., Bull & Congress Sts.
Jenkins Realty Co., 11 E. York St.
Jones, Charles M., 412 Realty Bldg.
King, A. F., & Son, 9 E. York St.
Lufburrow Realty Co., 116 Bull St.
LYNES REALTY CO., 120 E. St. Julian St.
McLamb & Company, 94 E. Bryan St.
Mercer Realty Co., 7 East Bay St.
Metzger Realty Co., Inc., 11½ E. York St.
Morrison, David J., 200 American Bldg.
Pondar Real Estate Co., 140 E. Victory Dr.
Robinson Realty & Ins. Co., Realty Bldg.
Rowland Ins. & Real Estate Agency, Inc., 18 East Bryan St.
Sawicka, Inc., 311 Bull Bldg.
Shiffington Realty Co., 16 E. Bryan St.
Smith, L. H. & Co., 10 Drayton St., Box 248.
Sweat & Brown, 14 E. Bryan St.
Waters, T. A., Inc., 117 E. Bay St.
Whitehead, William H., Commercial Bldg.
Wilcox, A. Miles, 10 W. Bryan St.
Wolfe Realty Co., 1312 Savannah Bank Bldg.

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BUYING—SELLING
LOANS
MANAGEMENT
APPRAISALS
INSURANCE

Lynes Realty Co.

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Tanner, E. H.

Thomasville

(Individual Member)
McKinnon, C. W., Scott Bldg.

Valdosta

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Active Members, 10; Others, 4

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Secretary: Paul R. Lilly, 209 E. Central Ave.

Race, James E., 906½ Williams St.
Bullock, W. G., 117½ N. Patterson.
Hicks, Henry J., Valdes Hotel.
Holcombe, N., 203 N. Toombs St.
Lilly, Paul R., 209 E. Central Ave.
Newbern, J. L., 115 W. Hill Ave.
Rhodes, Henry W., 115 W. Hill Ave.
Stewart, Grover C., 102 W. Valley St.
Tillman, W. H., 105½ E. Hill Ave.
Walker, J. A., Ashley St. Rd.

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McCorkle, C. T., McNatt & McCorkle, 107 Jackson St.
McNatt, M. H., McNatt & McCorkle, 107 Jackson St.

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Benjamin E. Ayson

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PHILIPPINE INVESTMENT COMPANY

Real Estate Brokerage
Real Estate Investments

Phones 55704 — 92678

2229 Kuhie at Royal Hawaiian Ave.
Waikiki, Honolulu 20, Hawaii

HAWAII

Honolulu

Realty Board

Active Members, 140; Others, 36

President: Rose M. Schwabauer, 220 S. Hawthorne.
Secretary: Kenney A. Davis, 220 S. Hawthorne.
Agencies of Hawaii, Ltd., 319 Royal Hawaiian Ave.
Ahuna, Nelson, 555 Damon Bldg.
Alcitra, Hannah D., 83 Merchant St.
American Investment Co., Ltd., (George Ikeda), 1402 Punahou St.
Augustine, M. G., Jr., (City Finance & Mortgage Co., Ltd.), 921 Alakea St.
Austin, Lindsley, 921 Fort St.
AYSON, BENJAMIN E., 83 Merchant St.
Beadle, Irwin H., Jr., 921 Fort St.
Beadle, Irwin H., Sr., (Morgan & Beadle), 108 Merchant St.
Bent David K., 920 Alakea St.

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47 N. King Street

HONOLULU 16, T.H.

HONOLULU, HAWAII

Real estate
and
Loans

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222 Merchant St.

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Bluem, Ben F., 217 South King St., (2).
Bolles, Edward A., 741 Bishop St.
Brooks, Wendell, 307 McCandless Bldg.
Burns, Edward J., 333 S. Queen St.
CAPITAL INVESTMENT CO., LTD., 51 N. King St. (1).
Carter, Fred B., III, 319 Royal Hawaiian Ave.
Carter, Fred W., Jr., P.O. Box 1935.
Cartwright & Co., Ltd., 303 Hawaiian Trust Bldg., (48).
Castro, D., (A. D. Castro & Co.), 924 Bethel St.
Castro, Alexander H. F., (A. D. Castro & Co.), 924 Bethel St.
Chad, John F., Jr., 318 Damon Bldg.
Ching, Hung Wai, 1023 Smith St.
Ching, Hung Wo, 41 No. King St.
Ching, James C., 8 N. King St.
Ching, Pauline L., 3941 Maunaloa.
Ching, Thomas Hee, 603 Maunakea St.
Choy, Harry I., 934 Maunakea, Rm. 5.
Chun, Moses, Hooking Bldg., King & Nuuanu.
CITY FINANCE & MORTGAGE CO., LTD., (M. G. Augustine, Jr.), 921 Alakea St.
Cleveland, C. F., 305 Bishop Bank Bldg., (1).
Cooke Trust Co., Ltd., (G. W. Root), 926 Fort St. (3).
Cooper, Bryant, 317 Hawaiian Trust Bldg.
Denis, Frank A., 2645 Nanaue Dr.
Deisseroth, R. H., % Hawaiian Trust Co., Ltd.
Dillingham, Walter H., 757 Bishop St.
Dunstan, Chad, P.O. Box 3585.
Gardque, Gabriel, 2445 170 School St.
Garrida, Manuel J., Rm. 508, Hawaiian Trust Bldg.
Giddings, Fred R., 83 Merchant St.
Grubb, Ann, 1639 Kapiolani Blvd., Rm. 9.
Hamaoguchi, Akira, 1023 Smith St.
Hanau, Yoshio, P.O. Box 395.
Harr, Tyler, Bishop Trust Co., Ltd., P.O. Box 2390.
Hawaiian Mortgage & Realty Co., (J. D. Marques), 80 Merchant St. (16).
Hawaiian Property Management Co., Ltd., (Iris J. Cullen), 725 Bishop St.
Hawaiian Trust Co., Ltd., 120 S. King St.
Hayashi, Stephen, Rm. 213, Bishop Bank Branch Bldg., Cor. King & Smith Sts.
Hee, Howard Kam., 315 Dillingham Bldg.
Hirota, Sam O., 411 Boston Bldg.
Ho, Robert S. C., 77 Merchant St., (16).
Home Factors, (E. L. Clissold), 239 Merchant St., (1).
Honolulu Trust Co., Ltd., (D.B.T. Lau), 31 N. King St.
Hooper, William H., 110 Merchant St.
HOOGS, RICHARD J., (J. B. Musser & Co.), 239 Merchant St.
Imada, Richard S., 803 Maunakea St.
Im, Tim, 184 Merchant St.
Ishikawa, Robert S., P.O. Box 111, Wahiawa, Oahu.
Island Homes, (E. L. Christensen), 915 Fort St., (1).
Iwasaki, George, 938 Bethel St., (16).
James, F. L. & Son, 253 Merchant St.
Jenkins, Elmer C., 915 Fort St., (1).
Kagihara, James G., 832 Fort St.
Kaimama Enterprises, (Sam R. Damon), 555 S. M. Damon Bldg.

MUSSER & HOOGS

Realtors

182 Merchant Street

HONOLULU, T. H.

Charles J. Pietsch

Residential — Commercial
Chain Store Locations
Industrial Properties

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Kanzawa & Tsunoto, 1210 Emma St.
Kaniau Estate, Ltd., (Francis Evans), 304
Hawaiian Trust Bldg., (48).
Kearns, R. A., 315 Hawaiian Trust Bldg.
Kent, Frances M., (Cooke Trust Co. Ltd.),
926 Fort St.
Kimura, Charles H., Rm. 104, 1120 Bishop
St.
King, Samuel Wilder, 304 Hawaiian Trust
Bldg.
Kondo, Toshio, 1030 Smith St., (6).
Kumashiro, James, Civic Drugs Bldg., 1272
S. King St.
Lang, Dorothy D., P.O. Box 3295, (1).
Lau, Henry C., 1125 Smith St.
Lee Kwai, William T., 212 Merchant St.,
(1).
Leo, H. Bates, 1030 Smith St.
Livingston, Chester, 239 Merchant St., (1).
Livingston, Stanley, 239 Merchant St., (1).
Lowe, Joseph I., & Bishop Trust Co. Ltd.,
P.O. Box 2390.
Lum, Richard T., 1128 Smith St.
Lum, Y. T., 1132 Maunakea St.
Magoon Brothers, Ltd., (Eaton H. Magoon),
910 Alakea St.
Mahoney, John B., 3657 Harding Ave.
Marques, A. F., 80 Merchant St.
Marques, Charles N., 434 Diamond Bldg.
Mau, Fong Ting, Rm. 307, Arcade Bldg.
Maury, Wade H., (Bishop Trust Co. Ltd.),
P.O. Box 2390.
McCormack, T. F., 239 Merchant St.
McLean, William J., (Western Builders,
Ltd.), 705 Sheridan St.
McQuerry, Norton B., 9-A Arcade Bldg.,
(2).
Medeiros, Abel P., Merchant & Richards Sts.
Medeiros, Lawrence P., P.O. Box 395,
Midkiff, J. Earl, 120 S. King St.
Moore, Allen R., (Hawaiian Trust Co.,
Ltd.), 120 S. King St.
Morgan, James F., Co., (William L. Mor-
gan), 108 Merchant St.
Moses, A. L., (Bishop Trust Co. Ltd.),
King & Bishop Sts.
Muraoka, Robert T., 350 California Ave.,
Wahiawa, Oahu.
MUSER, JOSEPH B., 239 Merchant St.,
(2).
Neal, Charles M., 757 Bishop St., (2).
Neal, May A., 757 Bishop St., (2).
Nottage, Percy H., 757 Bishop St.
Oahu Railway & Land Co., (Lowell S. Dil-
ingham), Iwilei & King Sts.
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Parker, Sanford, 75 Kamehameha Hwy.,
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Pridmore, M. T., 404 Damon Bldg.
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Smith, R. Jay, 403-B Seaside Ave., (20).
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Steiner, Ernest, 83 Merchant St.
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Thacker, Earl M., 2356 Kalakaua Ave.
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Villarta, Mauro G., 938 Maunakea St.
von Holt, Herman V., 97 Merchant St., (16).
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Won, Philip W., 835 S. Beretania St.
Wong, Walter C., 88 & King St.
Woolley, John F., 239 Merchant St.
Wright, Marshall F., 307 Damon Bldg., (1).
Yagi, Wilbert Y., 11 Arcade Bldg.
Yoshioka, Kazuo, 95 Merchant St., (16).

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Aberdeen—See Pocatello
Greenleaf—See Boise
Payette—See Boise
Twin Falls—See Magic Valley
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Wyckoff, C. E., 1815 State St.

Boise

First Security Bank of Idaho, 119 N. 9th St.

Gem Realty, 1702 Main St.

Hargrove, C. C., Owyhee Hotel.

Idaho Building & Loan, Baird Bldg.

Idaho First Nat'l Bank, 10th & Idaho St.

Idaho Title Co., 711 Bannock.

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Power Realty Co., 825 Vista Ave.

Provident Federal Savings & Loan Assn., 923
Idaho St.

Randolph-Robertson, 807 Vista Ave.

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Valley Agency, The Meridian.

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Wegener-Daly, Inc., 1st Nat'l Bank Bldg.

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Bldg.

Wilburn, C. C., Continental State Bank Bldg.

Williams, Joe R., 801 N. 20th.

Wyckoff, C. E., 1815 State St.

Yoshioka, Kazuo, 95 Merchant St., (16).

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Wright, Marshall F., 307 Damon Bldg., (1).

Woolley, John F., 239 Merchant St.

Won, Philip W., 835 S. Beretania St.

Whitlow, J. Edwin, 1178 Fort St., (9).

Von Holt, Herman V., 97 Merchant St., (16).

Villarta, Mauro G., 938 Maunakea St.

Trask, Marion Blair, 3787 Diamond Head
Road.

Thacker, Earl M., 2356 Kalakaua Ave.

Taira, U., 1238 Nuuanu Ave.

Steiner, Ernest, 83 Merchant St.

Skinner, Merson L., 315 Royal Hawaiian
Ave.

Shuttlewood, A. H., 832 Fort St., (16).

Schnuck, F. J., H. 202 Stangenwald Bldg.

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Fulton, Richard, 200 N. 4th.
Gridley Investment Co., 108 N. 4th.
Griffith, Elmer, 1628 N. 9th.

Hamon Realty, 211 N. 4th St.
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Pavlak Realty & Ins. Co., Telephone Bldg.
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Dennis, Joe, (Dennis Real Estate), 349
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Gagon, Stanley E., Idaho Title & Trust Co.,
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Groberg, D. V., (D. V. Groberg Co.), 599
Shoup Ave.
Hansen, O. H., (O. H. Hansen Co.), 466
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Jensen, Sterling, (Sterling Jensen Co.), 564
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Merrill, Jay M., 236 Main Ave. N., Twin
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Robinson, Mrs. C. A., 117 Shoshone S.,
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Dean, John, 12th Ave. S. & 14th St.
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Sullivan, Alice Ray, 1407 3rd St. S.
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Wray, John, 113 12th Ave. S.
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Smith, Rolland H., 155 S. Arthur.
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ILLINOIS

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Arlington Heights—See Northwest Suburban
Atkinson—See Henry County
Barrington—See Northwest Suburban, also Chicago
Batavia—See Aurora, also DuPage County, and Fox Valley
Belleville—See E. St. Louis
Bellwood—See West Suburban
Bensenville—See DuPage County
Berwyn—See Chicago
Bethalto—See Alton, Woodriver
Berthany—See Shelby-Moultrie
Blue Island—See Chicago
Bradley—See Kankakee
Broadview—See Oak Park
Brookfield—See LaGrange
Buckley—See Iroquois-Ford
Calumet City, Illinois—See Hammond, Ind.
Cambreidge—See Henry County
Canton—See DuPage County
Carbondale—See Egyptian
Carlyle—See E. St. Louis
Cary—See McHenry County
Caseville—See E. St. Louis
Centerville—See East St. Louis
Centralia—See Coles County
Charleston—See Coles County
Chicago—See Berwyn-Cicero, Evanston-No. Shore and Oak Park
Cicero—See Berwyn-Cicero and Chicago
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Clarendon Hills—See DuPage County
Claytonville—See Iroquois-Ford
Clinton—See Decatur
Collinsville—See Edwardsville-Collinsville
Cowden—See Shelby-Moultrie
Crescent City—See Iroquois-Ford
Crete—See Chicago Heights
Creve Coeur—See Peoria
Crystal Lake—See McHenry County
Cuba—See Fulton County
Deerfield—See Evanston—No. Shore, also Waukegan—No. Chicago
Denver—See Peoria
Des Plaines—See Chicago, also Northwest Suburban
Dixon—See Lee County
Donavan—See Iroquois-Ford
Downers Grove—See DuPage County
Dundee—See Chicago
East Alton—See Alton, Woodriver
East Moline—See Moline
East Peoria—See Peoria
Effingham—See Egyptian

Elmhurst—See DuPage County
Evanston—See Chicago
Evergreen Park—See Chicago
Findlay—See Shelby-Moultrie
Flora—See Wabash Valley
Flossmoor—See Chicago
Forest Park—See Chicago, also Oak Park
Fox Lake—See Chicago, also Waukegan—No. Chicago
Franklin Grove—See Lee County
Galva—See Henry County
Geneva—See Fox River Valley
Gibson City—See Iroquois-Ford
Gilman—See Iroquois-Ford
Glencoe—See Chicago
Glencoe—See Evanston-No. Shore
Glen Ellyn—See DuPage County
Glenview—See Evanston-No. Shore
Highland Park—See Chicago, also Evanston-No. Shore
Grays Lake—See Waukegan-No. Chicago
Harvard—See McHenry County
Harvey—See Chicago
Herrin—See Egyptian
Highland Park—See Chicago, also Evanston-No. Shore
Highwood—See Waukegan-No. Chicago
Hillside—See West Suburban
Hinsdale—See DuPage County
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Itasca—See DuPage County
Jerseyville—See Alton, Woodriver
Kenilworth—See Evanston-No. Shore
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Lake Bluff—See Waukegan-No. Chicago
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Lake Geneva, Wis.—See Chicago
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Libertyville—See Waukegan-No. Chicago
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Marionville—See La Salle Co.
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Mauw—See Chicago, also West Suburban
McLeansboro—See Egyptian
Melrose Park—See West Suburban
Midland—See Blue Island
Monticello—See Decatur
Mokena—See Kankakee Co.
Mount Carmel—See Wabash Valley
Morris—See Rockford
Morton—See Chicago
Mound Prospect—See Northwest Suburban
Moweaqua—See Shelby-Moultrie
Mundelein—See Northwest Suburban
Murphree—See Egyptian
Nauvoo—See DuPage County
New Lenox—See Joliet
New Windsor—See Galeburg
Niles—See Northwest Suburban
Oak Forest—See Blue Island
Oak Lawn—See Blue Island
Oak Park—See Chicago
Oakland—See Coles County
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Olney—See Iroquois-Ford
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Paxton—See Iroquois-Ford
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Riverside—See LaGrange
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Rock Falls—See Whiteside County
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Shushville—See Springfield
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Salem—See Egyptian
Shawfield—See Henry County
Shelbyville—See Shelby-Moultrie
Sheldon—See Iroquois-Ford
Skokie—See Evanston-No. Shore
South Holland—See Chicago
South—See Granite City
Sterling—See Whiteside County
Strasburg—See Shelby-Moultrie
Streator—See La Salle Co.
Sullivan—See Shelby-Moultrie
Taylorville—See Springfield
Tower Hill—See Shelby-Moultrie
Urbana—See Chicago
Villa Park—See DuPage County
Watseka—See Iroquois-Ford
Washington—See Peoria
Waterloo—See E. St. Louis
Wauconda—See Waukegan-No. Chicago
Wayne—See DuPage County
West Chicago—See DuPage County
West Frankfort—See Egyptian
Westchester—See West Suburban
Western Springs—See LaGrange, also Chicago
Wheaton—See DuPage County
Wheeler—See Wabash Valley
Wilmette—See Evanston-No. Shore
Winchester—See Jacksonville
Winnetka—See Chicago, also Evanston—No. Shore
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Woodale—See DuPage County

Woodhull—See Galeburg
Woodland—See Iroquois-Ford
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Hale, C. H., 208 Smith Ave., East Alton.
Hellrung, J. H., 615 Broadway, Alton.
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Siebermann, Charles, 203 E. Broadway, Alton.
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Offutt, Herman, 15 S. Island Ave.
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Bowers, Frederick M., 154 E. Erie St., (11).
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Borer, Wm. R., 176 W. Adams St., (35).
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Brockman, Albert J., 111 W. Washington St., (11).
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Burlison, John N., 1124 Milwaukee Ave., (22).
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Burr, Harold, 1032 W. Roosevelt Rd., (8).
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Burr, George W., 1125 W. 79th St., (20).
Butcher, W. J., 8656 S. Ashland Ave., (20).
Butler, Charles F., 30 W. Washington St., (2).
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Cohn, Walter L., 38 S. Dearborn St., (90).
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Cremis, William A., 33 N. LaSalle St., (2).
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Eiser, Robert L., 1 N. LaSalle St., (2).
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Gehbart, L. H., 108 E. Williams St.
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Cormack, Joseph, 1515 Sherman Ave.,
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Hodge, Orville E., 1915 Edison Ave.
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Niedringhaus, E. H., 2562 Edison Ave.
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Koulard, Alexander, 1917 Edison Ave.
Schermer, Ben, 1920 Delmar Ave.
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Theis, Charles H., 1917 Edison Ave.
Towse, Wm. L., 2335 Edwards St.

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Frankenberg, Claude E., Rio.
Goddell, Wayne, Peoples Bldg.
Hinchman, Frank, 240 E. Simmons St.
Meatheringham, A. E., 423 Bank of Gales-
burg Bldg.
Sargeant, Floyd W., 15 Commercial Bldg.
Thompson, H. R., 520 Bondi Bldg.
Wetherbee, Rollin F., Peoples Bldg.
Yost, Jack, 15 Commercial Bldg.
Veit, Fred E., 551 N. Kellogg St.

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Harvey**Real Estate Board**

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President: Charles E. Saeger, 14941 Paulina Ave.
 Secretary: Harold Brook, 138 E. 154th St.
 Athens, Peter, 165 E. 154th St.
 Brook, Harold, 138 E. 154th St.
 EDGAR, E. E., 15407 Center Ave.
 Gerlach, T. A., 15415 Burlington Ave.
 Olson, A. J., 138 E. 154th St.
 Saeger, C. A., 14941 Paulina Ave.
 Zahler, Harry W., 91 E. 154th St.

**Henry County
Board of Realtors**

Active Members, 12

President: E. W. Anderson, 114 Houle Ave., Kewanee.
 Secretary-Treasurer: Daniel R. Heinrich, 211 N. Tremont St., Kewanee.
 Anderson, E. W., 114 Houle Ave., Kewanee.
 Baltimore, Guy, Galva.
 Dean, Clifford W., 225½ W. Second St., Kewanee.
 DeRoo, Herbert, Atkinson.
 Dickson, Ralph E., 211 N. Tremont St., Kewanee.
 Egert, Wm. M., 212 N. Tremont St., Kewanee.
 Gustus, R. T., Cambridge.
 Heinrich, Daniel R., 211 N. Tremont St., Kewanee.
 Humphrey, C. E., 109 W. Second St., Kewanee.
 Ladd, Charlotte H., 212 Roosevelt Ave., Kewanee.
 Palmer, M. G., 224½ N. Tremont St., Kewanee.
 Stauffer, Verlin, 302 N. East St., Kewanee.

**Iroquois-Ford
Board of Realtors**

Active Members, 12

President: Mark Kaufmann, Buckley.
 Secretary: Robert J. Bradshaw, Buckley.
 Bradshaw, George E., 115 E. Walnut St., Watseka.
 Bradshaw, John C., Buckley.
 Bradshaw, Robert J., Buckley.
 Griffin, C. E., 847 E. Pells St., Paxton.
 Kaufmann, Mark, Buckley.
 Leatherman, C. A., Woodland.
 McCarty, James D., Iroquois.
 Parrett, Roy A., 207 S. Sangamon Ave., Gibson City.
 Segur, Harold W., 204 E. Walnut St., Watseka.
 Sense, Harold M., 105 N. 4th St., Watseka.
 Stiger, Charlie M., 132½ N. Market St., Paxton.
 Weaver, Maurice, 149 N. Market St., Paxton.

**Jacksonville
Real Estate Board**

Active Members, 11

President: C. L. Rice, 509 Farmers Bank Bldg.
 Secretary: G. Leonard Hills, 6 Dunlap Court.
 Applebee, A. D., No. 1 Public Square.
 Cole, Wm. M. D., 1122 W. State St.
 Doyle, T. Joe, Indiana Bldg., W. State St.
 Goebel, W. G., 11 Jones Place.
 Grojean, Earl E., 19 Drexel Bldg.
 Hills, G. Leonard, 6 Dunlap Ct.
 Midendorff, Alvin, 1440 S. Diamond St.
 Montgomery, H. W., Winchester.
 Peters, John, Mercedia.
 Quintal, Clarence, 505 Farmers Bank Bldg.
 Rice, C. L., 509 Farmers Bank Bldg.

**Joliet-Will County
Real Estate Board**

Active Members, 26; Others, 11

President: Dominic A. Romano, 68 N. Chgo Street.
 Secretary & Treasurer: A. E. Grinton, Jr., 66 N. Chicago St.
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 Crosby, Hattie Wagner, 28 E. Jefferson St.
 DeGeus, Lester, 5 E. Van Buren St., Joliet.
 Grinton, A. E., Jr., (Illinois Securities Co.), 66 N. Chicago St.
 Hennessy, James P., 5 E. Van Buren St., Joliet.
 Hensel, Glen, 14 E. Clinton St.
 Hollander, Fred, 25 N. Ottawa St.
 Hollingsworth, Morton, 25 N. Ottawa St.
 Jones, Lloyd, 5 E. Van Buren St., Joliet.
 June, Ford, (Wagner & Braun), 28 E. Jefferson St.
 Kahn, George F., (Kahn & Brown Agency), 3 N. Ottawa St.
 Kelly, Francis, Cherry Hill, Joliet.
 Lennon, Geo., (Lennon Bros.), 28 E. Van Buren St.
 McGinnis, James, Barber Bldg., 21 E. Van Buren St.
 Meyer, Francis S., 4 E. Clinton St.
 Moore, Oliver, 25 N. Ottawa St.
 Regan, Herb L., 25 N. Ottawa St.
 Romano, Dominic A., 68 N. Chicago St.
 Smith, Henry, 25 N. Ottawa St., Joliet.
 Smith, Art, 12 E. Van Buren St., Joliet.
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201 Volkmann Building

**Kankakee County
Real Estate Board**

Active Members, 18; Others, 10

President: W. A. Schneider, 190 E. Merchant.
 Secretary-Treasurer: Harold Krueger, Volkmann Bldg.
 Beckman, Louis E. & Co., 130 So. Schuyler Ave.
 Chamberlin, Merrill A., 138 So. Schuyler Ave.
 COOLEY, GEO. H. & SON, Volkmann Bldg.
 Erickson, Cecil C., City Nat. Bank Bldg.
 Ginger, J. G., Arcade Bldg.
 KRIEGER, JOHN, 712 Volkmann Bldg.
 LeClaire, Arthur E., 169½ S. Schuyler Ave.
 LeClaire, J. L. & Sons, Arcade Bldg.
 Metcalf, Neil, Monmouth, Ill.
 Raboin, C. J., 169½ S. Schuyler Ave.
 Ray, Louis, 504 Volkmann Bldg.
 Roy, Lecour, 299 E. Court.
 Schneider, Albert & Sons, Arcade Bldg.
 Schneider, W. A., 190 E. Merchant St.
 Smith, Eugene, Manteno.
 Speckman Realty, Volkmann Bldg.
 Spromont, L. E. & Son, 303 City Bank Bldg.
 Topping, Harry L., 504 Arcade Bldg.

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Illinois**

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 Farm Management
 Loans Appraisals
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 Secretary: Arch D. Sessions, 712 W. Burlington Ave.
 Alexander, E. D., 7330 Ogden Ave., River-

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 Anderson, Garfield, 936 Newberry Ave., La Grange.
 Anderson, Lester R., 936 Newberry Ave., La Grange.
 Booz, Ray H., 718 Burlington Ave., W.S.
 Cossitt, F. D., 8 N. LaGrange Rd.
 Dixon, G. Grant, 820 Hillgrove Ave., W. S.
 Harvie, John W., 3236 S. Harlem Ave., Riverside.
 Knight, W. W., 42 S. LaGrange Rd.
 Mabin, Gordon H., 24 N. LaGrange Rd.
 McConaughy, J., 120 W. Burlington.
 Miles, Mrs. Jean C., 8 N. LaGrange Rd.
 Miller, Dick, 23 N. Longcommon Rd., Riverside.
 Miller, Henry A., 23 N. Longcommon Rd., Riverside.
 Otis, Joseph E., 9224 Ogden Ave., Brookfield.
 Part, Richard B., 24 N. LaGrange Rd., La Grange.
 Pratt, Roger W., 14 N. LaGrange Rd.
 Rathburn, Horace R., 608 W. Burlington.
 Rezny, Irving V., 3748 Grand Blvd., Brookfield.
 Rhamstine, Adam W., 329 N. LaGrange Rd.
 Sanquist, A. N., 22 S. LaGrange Rd.
 Schultz, Earl E., 9437 Ogden Ave., Brookfield.
 THORSEN, JOSEPH A., 712 W. Burlington Ave.

**La Salle County
Board of Realtors**

Active Members, 17

President: Stephen L. Faletti, State Bank Bldg., La Salle.
 Secretary: Everett H. Sornberger, 225 Gooding St., La Salle.
 Connelley, Anita N., 206 Central Life Bldg., Ottawa.
 Faletti, Stephen L., State Bank Bldg., La Salle.
 Fox, Fern L., 102 College Bldg., Ottawa.
 Gerdner, Roy C., Central Life Bldg., Ottawa.
 Goering, J. H., 224 Marquette St., La Salle.
 Griffin, U. H., 124 W. Elm St., Streator.
 Grover, Mrs. George O., 402 2nd Ave., Ottawa.
 Hulben, Ralph E., 654 Webster St., Ottawa.
 McCormick, W. G., 304 Central Life Bldg.
 Mini, Benjamin P., 2128 10th St., Peru.
 Mohan, J. J., 112 So. Park St., Streator.
 Noonan, William J., 437 Joliet St., La Salle.
 Schultz, George C., 622 Clinton St., Ottawa.
 Soderstrom, Carl W., 215 E. Main St., Streator.
 Spencer, H. C., Marseilles.
 Sornberger, Everett H., 225 Gooding St., La Salle.

**Lee County
Board of Realtors**

Active Members, 11

President: E. C. Kennedy, 102 N. Peoria Avenue.
 Secretary & Treasurer: H. W. Hartman, 913 4th St., Dixon, Ill.
 Buck, E. R., Franklin Grove.
 Gerdas, Harold, 703 Galena St., Dixon.
 Hartman, H. W., 913 4th St., Dixon.
 Hurd, Maurice, 110½ W. 1st St., Dixon.
 Kennedy, E. C., 102 N. Peoria Ave., Dixon.
 Newcomer, F. X., 202 1st St., Dixon.
 Roe, John, Worsley Bldg., Dixon.
 Ruit, Ira, 516 Galena Ave., Dixon.
 Shaulis, John O., Jr., 209 E. 4th St., Dixon.
 Tedwall, Almon J., 524 S. Ottawa Ave., Welch, L. J., 102 W. 1st St., Dixon.

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 Hodnett, Wm. E., 600 Broadway.

Litchfield

(Individual Member)

Todt, W. H., 114 W. Ryder St.

**Livingston County
Board of Realtors**

Active Members, 7

President: George L. Mowrey, Fairbury.
 Secretary: John Silberzahn, 218 Sterry Bldg., Pontiac.
 Harris, Arthur L., 313 Sterry Bldg., Pontiac.
 Kunkel, W. F., 311 Sterry Bldg., Pontiac.
 Lannon, James P., Saunemin.
 Mowry, George L., Fairbury.
 Orr, Harold W., 310 Sterry Bldg., Pontiac.
 Silberzahn, John, 201 Sterry Bldg., Pontiac.
 Soers, Gordon, Odell.

**McDonough County
Board of Realtors**

Active Members, 6

President: E. G. Lewis, 33½ E. Side of Square, Macomb.
 Secretary: A. M. Logan, 625 S. Dudley St., Macomb.
 Bushling, Heneritis, Warsaw.
 Buyer, Roy, La Grange.
 Hackett, Edd., Carthage.
 King, Florine, Keiffer Bldg., Macomb.
 Lewis, E. G., 33½ East Side of Square, Macomb.
 Logan, A. M., 625 S. Dudley St., Macomb.

**Moline
Board of Realtors, Inc.**

Active Members, 18; Others, 7

President: Arthur B. Conelly, 1713 15th St. Place.
 Secretary: Alan B. Waller, c/o Mel Foster Co., 1630 5th Ave.
 Baeeke, Albert, 2148 10th St. Pl., East Moline.
 Becker, Paul, 506 15th St.
 Belson, F. L., 2028 7th Ave., Moline, Ill.
 Bockaert, M. J., 506 15th St.
 Bonne, R. F., 506 15th St.
 Couelly, A. B., 1713 15th St. Place.
 Conelly, A. H., 1713 15th St. Place.
 De Porter, Ralph, 1724 7th St.
 Lundell, T. E., Lundell Bldg.
 Lyon, N. E., LeClaire Hotel.
 Meersman, Eli, 1914 5th St.
 Moorhusen, Harley, 1630 5th Ave.
 Railroad, Fred H., Jr., 506 15th St.
 Rank, R. W., 501 15th St.
 Rice, Elmer, 2008 7th Ave.
 Richardson, George, 1007 5th Ave.
 Shogren, Kenneth A., 1630 5th Ave.
 Vizard, F. J., 835 18th Ave.

Newman

(Individual Member)

Pollock, John E., 112 Hopkins St.

**Northwest Suburban
Board of Realtors**

Active Members, 40; Others, 9

President: Leroy A. Zaleski, 1484 Miner St., Des Plaines.
 Secretary: Lester R. Rumpf, 127 E. Main St., Barrington.
 Behrens, Carl M., 114 N. Dunton Ave., Arlington Heights.
 Besander, I. E., 200 S. Main St., Mount Prospect.
 Boettcher, Daisy B., 323 S. Chester Ave., Park Ridge.
 Busse, George L., Jr., 12 E. Busse Ave., Mount Prospect.
 Cleveland, Wesley, 422 E. Touhy Ave., Park Ridge.
 De Pue, William H., State Bank Bldg., Palatine.
 Dettmar, Ernest P., 7642 W. Kedzie, Niles.
 Donovan, Arthur J., 141 S. Vine St., Park Ridge.
 Dooley, Harry A., 1490 Miner St., Des Plaines.
 Duda, Walter, 141 Vine Ave., Park Ridge.
 Edmuller, Ben F., 678 Lee St., Des Plaines.
 Gillick, John, 122 Main St., Park Ridge.
 Hendrickson, Clarence A., 28 E. Northwest Hwy., Arlington Heights.
 Hwang, Earl E., 611 Talcott Rd., Park Ridge.
 Hill, Kimball, 716 S. Lee St., Des Plaines.
 Hunn, Clifford E., 837 W. Touhy Ave., Park Ridge.
 Jacobsen, Herbert H., 111 No. Vail St., Arlington Heights.
 Kehe, Henry, 1 E. Campbell Ave., Arlington Heights.
 Koerner, Theodore, 3 S. Northwest Hwy., Park Ridge.
 Krause, Jr., Walter, 1 E. Campbell St., Arlington Heights.
 Krueger, Herman M., 611 Talcott Rd., Park Ridge.
 Kunkel, William L., 716 S. Lee St., Des Plaines.
 La Londe, Roy L., 47 W. Slade St., Palatine.
 McCabe, Owen J., 9 N. Prospect Ave., Park Ridge.
 Plew, Walter L., 673 Lee St., Des Plaines.

ILLINOIS

NORTHWEST SUBURBAN (Cont.)

Purdy, DeWitt M., 15 Fairview Ave., Park Ridge.
Robson, James S., 916 E. Grant Dr., Des Plaines.
Rumpf, Lester R., 127 E. Main St., Barrington.
Rumpf, Marie N., W. Shore Park, Mundelein.
Schaefer, M., N. Western Ave., Park Ridge.
Schmidt, Mary H., 102 N. Russell, Mount Prospect.
Schroeder, Donald C., 206 Railroad St., Barrington.
Smith, Carlton A., 8 S. Parkway, Prospect Heights.
Trestik, Frank, 118 Raymond Ave., Barrington.
Wessell, S. C., 1516 Miner St., Des Plaines.
Westerman, Robert, 1519 Elmwood, Des Plaines.
Williams, Ben R., 20 1/2 Main St., Park Ridge.
Wilson, Harold E., 28 E. N.W. Highway, Arlington Heights.
Wright, Raymond S., 827 Fairview Ave., Park Ridge, Ill.
Zaleski, Leroy, 1484 Miner St., Des Plaines.

Oak Park

Real Estate Board

Active Members, 54; Others, 110
President: James Robinson, 101 S. Oak Park Avenue.
Executive Secretary: Maude M. Connor, 1033 S. Boulevard.
Brannan, R. W., 6357 W. North Ave.
Bruckert, George L., 115 N. Marion St.
Bundy, Homer L., 1820 E. 3rd St., Tucson, Arizona.
Carlson, Olaf, 717 South Blvd.
Carmody, W. F., 1045 Pleasant St.
Caron, Raymond J., 1011 Lake St.
Carpenter, Jack, 1024 North Blvd.
Cassick, Mrs. Thos., Jr., 7629 Lake St., River Forest.
Darre, Henry F., 135 S. LaSalle St., Chicago.
Decker, David D., 1119 Pleasant St.
Falvey, John J., 111 W. Washington St., Chicago.
Force, Julia D., 1033 South Blvd.
Forkel, Edwin H., 405 1/2 South Blvd.
Goodman, John B., 310 Chicago Ave.
Goodwillie, Herrick R., 104 N. Oak Park Ave.
Gunderson, Miles C., 111 W. Washington St., Rm. 1952, Chicago.
Houha, Charles T., 818 Harrison St.
Houser, S. O., 1026 North Blvd.
Hower, James A., 7116 Roosevelt Rd.
Jones, Walter R., 914 Gunderson Ave.
Johnson, George R., 123 South Blvd.
Kester, Mrs. Emma, 169 N. Marion St.
Kiesert, John A., 7709 Lake St., River Forest.
Krafft, Lee M., 101 S. Oak Park Ave.
Larsen, Arthur G., 630 N. Harlem Ave., River Forest.
Loughlin, Mrs. Margaret, 1523 N. Harlem Ave.
Marcott, Mrs. Genevieve, 109 S. Marion St.
Marquardt, Earl T., 7500 W. Madison St., Forest Park.
Marshall, Carl C., 805 Garfield St.
Nicholas, Robert E., 1103 Westgate.
Olsen, George C., 7405 W. Madison St., Forest Park.
Organ, Dennis J., 105 N. Marion St.
Pilegrim, F. C., 5637 W. Lake St., Chicago.
Pilegrim, John F., 5637 W. Lake St., Chicago.
Prew, Erwin M., 5623 W. Lake St., Chicago.
Rackow, C. E. (Miss), 834 S. Oak Park Ave.
Rackow, Carl R., 834 S. Oak Park Ave., Oak Park.
Reichmann, Jon. F., 7227 Roosevelt Rd., Forest Park.
Rhode, James H., 810 Harrison St.
Riley, Don W., 715 Lake St.
Roberts, Thos. B., 6746 W. North Ave., Chicago.
Robinson, James, 101 S. Oak Park Ave.
Rosen, G. S., 130 N. Ridgeland Ave.
Schaeffer, Mrs. Edna Lee, 1033 S. Blvd.
Sklin, Ralph W., 1043 South Blvd.
Srook, Mrs. E. H., 322 Lake St.
Tanner, T. A., 1107 Chicago Ave.
Tessmer, Alma O., 5958 W. Lake St., Chicago.
Tracy, Bernard J., 801 Garfield St.
Van Doren, C. J., 891, 419 South Blvd.
Warren, W. C., 1107 Chicago Ave.
Wickon, Earl F., 105 S. Ridgeland Ave., Oak Park.
Wittrick, H. F., 905 S. Oak Park Ave.
Zimmermann, Paul E., 1012 North Blvd.

Peoria

Board of Realtors

Active Members, 93; Others, 92
President: Ben J. Weinstein, 521 Main St.
Secretary: Don C. McDonald, 308-11 Lehmann Bldg.
Aaron, C. F., 2119 S. Adams St., (2).
Ames, Frank Z., 113 S. Perry Ave., (2).

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Baker, Sam, 513 1st Nat'l Bank Bldg.
Banta, Franklin H., Com'l. Nat'l. Bank Bldg.
Bick, J. H., 507 Central Nat'l. Bank Bldg.
BOURLAND, F. M., 522 Central Nat'l. Bank Bldg.
Broomever, Frank E., 1003 Kansas Ave.
Broderick, Max, 624 Frye Ave.
Brown, Eugene, Box 501, (2).
Brown, Lyman, 520 First Nat'l. Bank Bldg., (2).
Brown, Robert M., 614 Main St., (2).
Burger, C. W., 1112 Lehmann Bldg., (2).
Cargyl, J. Dudley, 805 Howett St., (6).
Darsel, Ray D., 2700 W. Forrest Hill Ave., (5).
Dean, Vincent C., 1821 Main St.
Derfer, F. J., 420 Central Nat'l. Bank Bldg., (2).
Derch, H. L., 401 First Nat'l. Bank Bldg., (2).
Dikeman, Charles K., 512 First Nat'l. Bank Bldg., (2).
Dionelide, Robert H., 415 First Nat'l. Bank Bldg., (2).
Ellott, Mrs. Helen, 2602 Campbell Ave., Tucson, Ariz.
Esse, Herman F., 139 Commercial Sq., Washington.
Fallin, Hicks, 1407 Main St.
Finnegan, J. H., 415 First Nat'l. Bank Bldg., (2).
Fortune, Joseph, 301 S. Adams St., (2).
Goodrich, I. E., 115 Jefferson Bldg.
Grimson, E. R., 1101-1102 Jefferson Bldg., (2).
Gross, Herman, Lehmann Bldg.
Halsoren, Eugene, 515 1st Nat'l Bank Bldg.
Hartman, Harris J., 229 First Nat'l Bank Bldg.
Harris, Thos. H., 408 Court St., Pekin.
Hill, Gertrude M., Fond du Lac Dr., East Peoria.
Hitchcock, Clarence E., Apt. 214, 924 Hamilton Blvd.
Hitchcock, Frank, 504 Lehmann Bldg.
Hoerlemann, Ewald J., Fond Du Lac Drive, E. Peoria.
Hoffman, John W., 117 S. Perry Ave., (2).
Horsford, Alfred, 3515 Prospect Rd., Peoria Heights, (4).
Hyde, A. C., 1905 Prospect Rd., (4).
Ingberich, William, 211 N. Douglas.
Jackson, Ernest W., 1811 Prospect.
Johnson, E. A., 227 First Nat'l. Bank Bldg.
Kallister, Helen, 641 Malone Ave., (6).
Kaufman, Floyd R., 107 High St., (5).
Katz, Carrie Anne, 427 First Nat'l. Bank Bldg.
Kleinschmidt, Charles, 1223 E. Melbourne, (4).
Koch, Carl S., 1019 E. Richwoods Blvd.
Krieser, Orville W., First Nat'l. Bank Bldg.
Lav, Ellers E., 2600 Knoxville Ave.
Manning, John J., 308-11 Lehmann Bldg., (2).
Marshall, I. C., 732 Main St., (5).
Mason, John, 2nd Fl. Lehmann Bldg.
Maurer, Eugene P., 408 Court St., Pekin, Ill.
Mayne, Frank C., Jr., Central Nat'l. Bank Bldg.
McCaddon, Frank, 724 E. Cornington Ave.
McClure, Virginia, 218 Jefferson Bldg.
McClure, Wm. C., 218 Jefferson Bldg., (2).
McDonald, Don C., 308-11 Lehmann Bldg.
McNulty, Miller, 312 Gilbert St., (5).
Mieser, Ralph P., 529 1st Nat'l Bank Bldg.
MONTGOMERY, ROY C., 427-409 First Nat'l Bank Bldg.
Naughton, Peter J., 621 1st Nat'l Bank Bldg.
Neil, A. J., 410 Lehmann Bldg., (2).
Nieman, Elmer J., 129 LaSalle Ave., Creve Coeur.
Nugent, Walker, P. O. Box 402.
O'Connell, William S., 603 W. Maywood Ave., (5).

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Pinkney, Spencer, 502 W. Cornington St.
Pogter, R. C., 1821 Main St.
Rainford, W. C., 532 First Nat'l. Bank Bldg.
Reutter, Samuel F., 133 W. Washington St., E. Peoria.
Robertson, Leona M., 401 Hamilton Bldg.
Saul, Carl J., 611 First Nat'l. Bank Bldg.
Schad, Charles F., 516 N. Sheridan Rd.
Scherer, Henry, 417 First Nat'l. Bank Bldg.
Seiler, B. J., 1105 Jefferson Bldg., (5).
Sheehan, Mrs. Hallie, 218 Hansler Pl.
Stinnett, C., 430 First Nat'l. Bank Bldg., (2).
Vanover, P. D., Big Hollow Rd., R.F.D. No. 2, (5).
Warren, Albert, 2719 N. Adams St., (3).
Weinberg, Carl J., Cent. Nat'l. Bank Bldg.
Weinstein, Ben J., 521 Main St., (2).
Wickert, E. W., 610 Lehmann Bldg., (2).
Winger, Fred R., 401 First Nat'l. Bank Bldg., (2).
Wolfe, Josephine, (Mrs.), 110 N. Maplewood (5).
Collins, H. J., 605 Gas & Electric Bldg.
Cornelius, Don, 215 Blackhawk Bldg.
Crosby, Arthur B., 1104 Trust Bldg.
Culhane, Frank A., 318 Mulberry St.
Dickinson, Edna, 602 Trust Bldg.
Dobler, George, Cent. Nat'l Bank Bldg.
Eastwood, Ruth L., 402 Forest City Bank Bldg.
Fisk, T. E., Cent. Nat'l Bank Bldg.
Fiske, Mrs. G. M., 409 Rockford Trust Bldg.
Fosberg, R. L., 407 E. State St.
Graden, Wm. F., 129 N. Main St.
Gambino, Frank M., 206 S. Main St.
Flanlich, Theodore, 202 Blackhawk Bldg.
Gustafson, Marvin A., 1102 Broadway.
Halsted, Herbert F., 717 Trust Bldg.
Halsted, Wallace H., 717 Trust Bldg.
Hankins, Keith, 116 S. Church St.
Hannah, Frederick J., 402 Central Nat'l Bank Bldg.
Hanson, Phil, 699 N. Harmon St.
Harrington, Lou, 1131 Harlem Bldg.
Hawkinson, Martin H., 134 N. Wyman St.
Hecker, A. E., 206 N. Lincoln St., Mt. Morris.
Hicks, Howard H., 509 Talcott Bldg.
Hosfield, B. D., 115 7th St.
Johnson, Arthur L., 622 E. Jefferson St.
Keye, Francis S., 325 E. State St.
Lagerstrom, Carl A., 207 7th St.
Levis, Norris K., 605 Gas-Electric Bldg.
Lohbell, Paul, 418 Rockford Trust Bldg.
Lohbell, W. W., 418 Rockford Trust Bldg.
Madden, Fred S., 719 Gas Elec. Bldg.
Moscariello, Lorenzo, Central Nat'l Bank Bldg.
Mower, Clarendon, 721 Gas Elec. Bldg.
Nordvall, Howard J., 316 7th St.
Orson, Joseph, 1117 Rockford Trust Bldg.
Pardrie, Blanche, 701 Forest City Bank Bldg.
Parsons, W. W., 307 E. State St.
Peoples, Hugh, 116 S. Church St.
Pendergast, Frances, 820 N. Winnebago.
Picken, Ralph M., 904 Rockford Trust Bldg.
Pozzi, Andrew J., 304 Park Ave.
Radcliffe, C. B., 533 N. London Ave.
Rosenquist, Paul C., 506 Rockford Trust Bldg.
Ross, G. T., 709 Cent. Nat'l Bank Bldg.
Schabacker, Harold W., 506 Rockford Trust Bldg.
Schaefer, Wm. A., 1005 16th St.
Scott, R. D., 508 N. Main.
Thompson, David E., 211 Carlton Terrace.
Varland, O. L., Central Bank Bldg.
Vogeler, Chas. C., 801 Forest City Bank Bldg.
Ward, F. Hugh, 1018 Trust Bldg.
Wartles, Janet H., Brown Bldg.
Weingartner, C. F., 315 Rockford Trust Bldg.
Weller, C. M., 409 Empire Bldg.
Wettergren, Wesley K., 309 City Hall Bldg.
Wetterstrom, Ethel R., 602 Trust Bldg.
WHITEHEAD, LOREN L., 504 Talcott Bldg.
Williams, Guy, 505 Cent. Nat'l Bank Bldg.
Wood, L. J., 304 Rockford Trust Bldg.
Ziener, Edward J., 610 Rockford Trust Bldg.

Quincy

Real Estate Board

Active Members, 23

President: T. Chester Posing, 237 N. 6th St.
Secretary & Treasurer: Miss Agnes Wilson, W. C. U. Bldg.
Albright, Robert W., 509 W.C.U. Bldg.
Binkert, Donald S., 214 N. 6th St.
Campbell, B. A., 428 Maine St.
Craven, John, Griggsville, Ill.
Crawford, Mrs. Chas., 2106 Hampshire.
Crooks, Thomas A., 613 Maine St.
Curless, Mrs. Roy, 216 N. 18th, Quincy.
Dicker, Wm. T., Moose Bldg.
Herman, George J., 1719 Boley, Quincy.
Howerton, C. R., 210 N. 6th St.
Howes, Mabelle, 1819 Jersey St.
Malcomson, Robert H., Mercantile Bldg.
McKee, Loren D., Moose Bldg., Quincy.
Nelson, Dyas R., 509 1/2 Hampshire St.
Pottine, T. C., 237 N. 6th St.
Pottle, L. A., Moose Bldg., Quincy.
Price, W. S., 215 N. 5th St.
Priest, Adam, 2508 Cherry.
Scharnhorst, Fred C., 636 Hampshire.
Thompson, Emily, 804 N. 7th St.
Timpe, Wm. A., W. C. U. Bldg.
Wilson, Agnes, Wilson R. E. Agency, W. C. U. Bldg.
Winters, J. D., Chamber of Commerce Bldg., Quincy.

Rockford

Real Estate Board

Active Members, 74

President: Paul Lobdell, Rockford Trust Bldg.
Executive Secretary: D. J. Griffin, 706 Central Nat'l Bank Bldg.
Baker, Harry K., 219 N. Court.
Banker, Everett D., 613 Empire Bldg.
Barbagnello, Joseph, 412 Empire Bldg.
Barnes, Charles E., 915 Rockford Trust Bldg.
Barnes, William H., Jr., 915 Rockford Trust Bldg.
Beneton, Everett R., 305 Reliance Bldg.
Brenson, Olive W., 1001 N. Main.
Bowman, L. A., 406 Seventh St.
Brown, A. S., 304 Park Ave.
Brown, H. T., 615 Fisher Ave.
Burchfield, H. J., 1511 Latham St.
Carlson, Fritz, 1005 Rockford Trust Bldg.
Carlson, Harry F., 1005 Rockford Nat'l. Bank Bldg.
Carriero, Wm. M., 99 E. State St.

Rock Island

Real Estate Board

Active Members, 22; Others, 28

President: DeArmond Apple, Safety Bldg., Rock Island.
Secretary & Treasurer: Gerald L. Green, 323 18th St., Rock Island.

RAY KNUEPP & CO.

Commercial
Residential
Sales
Leases
Management
Mortgage Loans

Rock Island, Illinois
1716 Third Avenue

Apple, DeArmond, Safety Building.
Budelier, Herman, 1511 29th St.
Connell, Howard, 514 20th St.
Davis, W. J., 1411 9th St.
Dodge & Krueger, Rock Island Bank Bldg.
Eckhart Agency, 1st Nat'l Bank Bldg.
Gruke, J. J., Agency, 325 16th St.
Hall, Harry, 1400 4th Ave.
Hance & Hance, 212 Safety Bldg.
Irwin, H. M., 1827 6th Ave.
KNEUPPEL, RAY, 1716 3rd Ave.
Kreis Agency, 1st Nat'l Bank Bldg.
Manhard Realty, 311 18th St.
Mason Agency, R. I. Bank & Trust Bldg.
Maxene, H., 142 40th Ave.
Montgomery, J. W., 701 17th St.
Moran Agency, 1203 3rd Ave.
Robert, Ira J., 701 17th St.
Scheurman & Kempe, 1907 2nd Ave.
Smith, W. Barney, 2514 30th St.
Walker & Walker, Robinson Bldg.
White, C. E., 929 17th St.

Shelby-Moultrie Board of Realtors

Active Members, 27; Others, 5

President: J. L. Pinkston, Moweaqua.
Secretary: Cecil E. Coventry, Main St., Findlay.

Boys, Homer M., Shelbyville Loan & Trust Bldg., Shelbyville.
Bryant, G. W., F. D. 2, Mattoon.
Bueshing, H. H., Strasburg.
Campbell, C. Earl, Sullivan.
Carmine, D. G., Sullivan.
Coventry, Cecil E., Main St., Findlay.
Curry, Harold J., Lovington.
DeBruler, William A., Bethany.
Ekins, Charles, Bethany.
Fitzgerald, Harold, Bethany.
Fluckey, L. B., Tower Hill.
Fraham, Fred, Shelbyville.
Herron, Homer A., First Nat'l Bank Bldg., Shelbyville.
Hood, Harold E., Arthur.
Hool, Joseph C., Arthur.
Jurens, E. L., Chicago.
Little, Guy S., Sullivan.
McLaughlin, Jack W., Sullivan.
McNcher, A. M., Findlay.
Moore, A. W., Cowden.
Pinkston, Jake, Moweaqua.
Richardson, D. E., Shelbyville.
Schock, William, Sullivan.
Tice, Andrew J. R., R. 2, Shelbyville.
Weakly, E. A., Shelbyville.
Whitacre, Ralph, Shelbyville.
Wood, F. W., Sullivan.
Wright, James A., Sullivan.

Springfield Board of Realtors

Active Members, 54

President: J. H. Young, Ferguson Bldg.
Secretary: L. H. Owen, 417 S. 5th St.
Askins, C. A., 312 S. 4th St.
Barnett, R. D., Myers Bldg.
Bateman, R. J., Ferguson Bldg.
Berry, Lydia M., 526 7th St.
Booth, Joseph, Reich Bldg.
Brown, Clyde E., Rushville, Ill.
Brent, Lawrence F., 1018 Sangamon Ave.
Buckles, C. L., 901 N. 5th St.
Clouser, Anna, 724 E. Edwards St.
Cassell, J. R., 114 E. Reynolds St.
Dannville, Frank, 810 E. Jackson St.
Davis, Samuel, Rushville, Ill.
Dunagan, J. W., Security Bldg.
Field, D. Z., c/o FHA, Illinois Bldg.
Garrison, Don, Rushville, Ill.
Gresham, H. I., 1619 W. Cook St.
Haas, E. C., Jr., 300 W. Jackson St.
Hamilton, Tom, 411 E. Jackson St.
Harms, John, 1048 W. Jefferson St.
Herron, H. W., 229 S. 5th St.
Hodgin, John P., 516 E. Capitol Ave.
Hohl, Joseph, 632 Woodland Ave.
Holt, Halie, 118 S. 7th St.
Hotz, C. W., 405 E. Monroe St.
Jones, Ralph, 1021 S. Grand Ave. East.
Kirk, Claire L., 1010 Ridge Bldg.
Kriener, Harry, 121 1/3 N. 2nd St.
Kurus, Albert, c/o Franklin Life Insurance Co.
Lutz, Leo J., 129 S. 4th St.
McCammon, C., 1837 Lowell Ave.
Manning, Claude, 2620 S. 6th St.
Manning, Marion B., 2620 S. 6th St.
Markwell, James F., Auburn, Ill.
Montgomery, H. E., Security Bldg.
Molz, Nora, Pana, Ill.
Mount, C. J., Ferguson Bldg.
Owen, L. H., 417 S. 5th St.
O'Brien, James P., 222 1/2 S. 5th St.
Payton, J. K., 409 E. Adams St.
Perkins, Reed M., 205 1/2 S. 6th St.
Ramback, Floyd R., 214 S. 5th St.
Runyan, Helen, 508 1/2 S. 6th St.
Sears, L. W., 408 1/2 E. Adams St.
Smith, Charles M., First Nat'l Bank Bldg.
Stuart, R. A., 702 First Nat'l Bank Bldg.
Thayer, E. R., 437 S. Grand Ave. West.
Trotter, Robert W., 211 S. 5th St.
Wanless, Gail M., 319 S. 5th St.
Wanless, Fred, 317 S. 5th St.
Wilkinson, C., Taylorville, Ill.

Wilson, Alma, 828 S. State St.
Wilson, Lawrence E., 107A West Main St., Taylorville, Ill.
Wright, Edith, 1800 S. 5th St.
Young, J. H., Ferguson Bldg.

Trenton

(Individual Member)

Schaeffer, D. L.

Wabash Valley Board of Realtors

Active Members, 7

President: Charles S. McKamy, Robinson.
Secretary: Robert Byrne, Olney.
Byrne, Robert, Olney.
Lengelsen, Charles, Mt., Carmel.
McKamy, Charles S., Robinson.
Smith, William E., Olney.
Thompson, Asa A., Louisville.
Walker, Chas. O., Palestine, Illinois.
Walker, J. S., Palestine, Illinois.

ILLINOIS

Land Developers — Commercial
Residential, Industrial Properties
Sales — Chain Store Locations
Mortgage Finance
Management

Drobnick Realty Co.

220 N. Genesee St.

WAUKEGAN

Waukegan-Lake County Real Estate Board

Active Members, 27

President: William Schwartz, 28 N. Genesee St., Waukegan.
Secretary & Treasurer: W. J. Murphy, Round Lake.
Armstrong, Willard F., 915 Glen Flora Ave., Waukegan.
Bartelt, Robert, Fox Lake.
Behm, Louis L., Grayslake.
Berry, Francis J., 204 N. Milwaukee Ave., Libertyville.
Brenner, J. P., 39 S. LaSalle St., Chicago.
Drobnick, Jerome P., 220 N. Genesee St., Waukegan.
DROBNICK, JOSEPH, 220 N. Genesee St., Waukegan.
Hoyt, Harry, 222 Washington St., Waukegan.
Krueger, H. J., Antioch.
Leech, J. B., Zion.
Leonardi, John F., 31 Highland Ave., Highland.
Lindskog, Al, 221 Washington St., Waukegan.
McCaughy, Dan, Box 105, Rt. No. 1, Grayslake.
Mitchell, Wm. Rennie, 634 Deerfield Rd., Deerfield.
Morton, Fred V., 225 Washington St., Waukegan.
Murphy, W. J., Round Lake.
Nelson, S. Boyer, Antioch.
Noll, John, 4 S. Genesee St., Waukegan.
Olson, H. D., 210 Washington St., Waukegan.
Paxton, Theodore E., 2641 Sheridan Rd., Zion.
Schwartz, William, 28 N. Genesee St., Waukegan.
Sexauer, Loren, Antioch.
Vick, Elton R., 4 S. Genesee St., Waukegan.
Vitti, Guy, 226 Railway Ave., Highland.
Watts, Ben, Lake Region Realty Co., Fox Lake.
Williams, Dave, Wauconda.
Williams, Jack, Wauconda.

West Suburban Real Estate Board

Active Members, 30

President: Arthur G. Hintze, 1547 Westchester Blvd., Maywood.
Secretary: Peter Martin, 1900 S. 5th Ave., Maywood.
Allman, Elmer, 1209 S. 5th Ave., Maywood.
Bosny, Arthur F., 712 S. 5th Ave., Maywood.
Bullard, J. Preston, 506 Washington Blvd., Maywood.
Collins, Wm. T., 416 Madison St., Maywood.
Conrell, Ken, 2408 St. Charles Rd., Bellwood.
Culotta, Joseph, 2408 S. St. Charles Rd., Bellwood.

Maywood, Ill.

Residential,
Business, Industrial
Investment and Subdivision
Properties
Appraisals — Loans
Management

H. E. PEACOCK

609 Lake St. Maywood 6700

Davies, Francis M., 1209 S. 5th Ave., Maywood.
Davis, Harold A., 632 Keystone Ave., River Forest.
DeGrazia, Joseph, 2101 W. Lake St., Melrose Park.
Dickenson, Clark D., 849 S. 17th Ave., Maywood.
Ellert, Edgar M., 903 S. 5th Ave., Maywood.
Forshall, Walter, 1203 S. 1st Ave., Maywood.
Gaddy, Peter P., 124 Broadway, Melrose Park.
Gray, Walter P., 35 S. 20th Ave., Maywood.
Hess, Allan H., 2247 S. 17th Ave., Broadview.
Hintze, Arthur G., 1547 Westchester Blvd., Maywood.
Hoppe, John, 260 W. 16th Place, Chicago.
Hunter, John L., 727 Bellwood Ave., Desicoma.
Jantorni, Albert J., 10 S. LaSalle Street, Chicago.
Lindop, Edward F., 17th Ave. & Roosevelt Rd., Broadview.
Martin, Peter, 1900 S. 5th Ave., Maywood.
Meyer, Allen, 849 S. 17th Ave., Maywood.
Meyer, Paul, 727 Bellwood Ave., Bellwood.
Meyer, Walter W., 543 Franklin St., River Forest.
N. J. Joe, Hillside.
PEACOCK, HARRY E., 609 Lake St., Maywood.
Wild, Curtis, 1320 S. 5th Ave., Maywood.
Wild, Emil A., 7 N. 5th Ave., Maywood.
Wright, Allen, 849 S. 17th Ave., Maywood.
Yundt, Andrew, c/o Anton Yendley & Co., S. W. Cor. Wolf & Butterfield Rds., Hillside.

Whiteside County Board of Realtors

Active Members, 20

President: J. Leander Hess, Lawrence Bldg., Sterling.
Secretary: Mary V. Hermas, Lawrence Bldg., Sterling.
Acton, Joe, 601 W. 12th Street, Sterling.
Arthur, Russell, 15 1/2 E. 3rd St., Sterling.
Castendyke, Otto, Central Tr. Bldg., Sterling.
Flock, William F., 316 1/2 1st Ave., Sterling.
Foley, Mary W., 513 Locust Street, Sterling.
Folker, H. J., Central Trust Bldg., Sterling.
Hermas, Mary, Lawrence Bldg., Sterling.
Hess, J. Leander, Lawrence Bldg., Sterling.
Humphrey, Otis J., 201 1/2 1st Ave., Rock Falls.
Lauff, Leo J., 123 1/2 E. 3rd St., Sterling.
Mott, Fay, 219 Locust St., Sterling.
Plintz, Wm. F., Lawrence Bldg., Sterling.
Plantz, Harold, Prohetersown.
Rogers, Clark, 608 Fourth Ave., Sterling.
Schueman, Norm, 219 Locust St., Sterling.
Shore, Clyde, 124 Locust St., Sterling.
Sprinkel, Charles, 703 W. 13th St., Sterling.
Stanley, Don H., 1702 Locust St., Sterling.
Werner, George, Central Tr. Bldg., Sterling.
Wolber, Ezra, 409 1st Ave., Sterling.

INDIANA

Auburn—See Fort Wayne
Cambridge City—See Richmond
Centerville—See Richmond
Crown Point—See Gary
Decatur—See Fort Wayne
East Chicago—See Hammond
Georgetown—See New Albany
Griffith—See Hammond
Hobart—See Gary, also Valparaiso
Jeffersonville—See New Albany
Kendallville—See Fort Wayne
Kouts—See Valparaiso
Mishawaka—See South Bend-Mishawaka
Munster—See Hammond
New Augusta—See Evansville
Newburgh—See Evansville
New Carlisle—See South Bend-Mishawaka
Newcastle—See Henry County

New Harmony—See Evansville
North Webster—See Anderson
Oaklawn—See Vincennes
Odon—See Divies Co.
St. Petersburg—See Henry County
Sniceland—See Henry County
Syracuse—See Ft. Wayne
Washington—See Davies Co.
Westfield—See Indianapolis
Wheatland—See Vincennes
Whiting—See Hammond

Anderson

Board of Realtors

Active Members, 45; Others, 13

President: Robert J. Eggman, 1011 Meridian St.
Secretary-Treasurer: Dawn E. Hancock, 250 Citizens Bank Bldg.
Adcock, Elver F., 1200 East 5th St.
Alley, Edward B., 515 Anderson Bank Bldg.
Austin, W. G., 909 Meridian St.
Bing, Lester, Anderson Fed. Sav. & Loan.
Bright, Robert E., 708 Anderson Bank Bldg.
Clark, O. C., 29 W. 10th St.
Clark, Robt. E., 29 W. 10th St.
Copeland, Don, Pendleton, Ind.
Covington, Paul, 341 Citizens Bank Bldg.
Covington, David L., 339 Citizens Bank Bldg.
Day, J. R., 1036 Meridian St., Box 937.
Dunlap, James N., 232 Decker Bldg.
Eggman, Robert J., 1011 Meridian St.
Gobel, Thomas, 1036 Meridian St.
Hancock, Dawn, 250 Citizens Bank Bldg.
Hancock, H. S., 250 Citizens Bank Bldg.
Handy, Clarence L., 1526 West 12th St.
Hardie, H. P., 406 Anderson Bank Bldg.
Harrison, A. George, 29 W. 10th St.
Hartman, A. C., 252 Plum St.
Hoise, Clyde, 1112 Main St.
Kilcore, Roy, 629 Citizens Bank Bldg.
Lee, George M., 339 Citizens Bank Bldg.
Luse, E. E., 406 Anderson Bank Bldg.
McCreary, W. Burgess, 417 Anderson Bank Bldg.
McKEE, A. L., Anderson Banking Co.
Mills, E. Merrill, 203 Decker Bldg.
Rabourn, A. C., 216 Citizens Bank Bldg.
Rasley, Wm. A., 3711 Main St.
Rock, John T., 708 Anderson Bank Bldg.
Schrenker, Everett L., 938 Meridian St.
Smith, H. A., 715 Jackson St.
Spirter, Willis, Anderson Loan Association.
STEWART, SIMEON, Citizens Banking Co.
Stine, Joe, 904 Meridian St.
Surbaugh, W. H., 201 Citizens Bank Bldg.
Urban, W. Harter, 1037 Meridian St.
Van Camp, J. D., North Webster, Box 142.
Vashinder, Walter E., Chesterfield.
Walker, F. Stuart, 317 Anderson Bank Bldg.
Waymire, Joseph, Rowland Title Company.
Wellington, D., 366 Citizens Bank Bldg.
Wellington, Edw., 366 Citizens Bank Bldg.
Wilson, Frank B., 1037 Meridian St.
Wright, Noland C., 215 Citizens Bank Bldg.

SALES

Commercial — Residential

PROPERTY MANAGEMENT

LEASES

SIMEON STEWART

Citizens Banking Co.
Anderson, Ind.

Bedford

Real Estate Board

Active Members, 11; Others, 1

President: Roger Martin, 1013 15th St.
Secretary-Treasurer: N. R. Olson, 821 15th St.
Adamson, N. R., 1502 1st St.
Anderson, A. J., 910 1/2 16th St.
Campbell, Al B., 1620 1st St.
Citizens Trust Co., 1013 15th St.
Hatfield, Phillip J., 1011 15th St.
Jones, Edward, 818 16th St.
Keach, Howard L., 1414 1st St.
Montgomery, Leon, 1507 1/2 St.
Olson, Norman R., 821 15th St.
Turner, C. O., 917 15th St.
Walls, Will, 1424 1st St.

INDIANA

Bloomington Board of Realtors

Active Members, 10

President: Clayton C. Endwright, 101½ N. College Ave.

Secretary: Ralph R. Mills, 110 S. Walnut St.

Endwright, Clayton C., 101½ N. College Ave.

Gill, Jack E., 110 S. Walnut St.
Gobert, Wayne, 311 S. Walnut St.
Hall, Jimmy, 311 S. Walnut St.
Mills, Ralph R., 110 S. Walnut St.
Pogue, Virgil, 311 S. Walnut St.
Stephens, Harry, Jr., 311 S. Walnut St.
Stephens, Harry, Jr., 311 S. Walnut St.
Swarthout, Frank H., 121½ W. Kirkwood Ave.

Columbus Real Estate Board

Active Members, 11; Others, 8

President: John McGinnis, 410 5th St.

Secretary: Paul S. Jones, 419 Third St.

Brown, Farris E., 524 Washington St.
Butler, Earl, 524 Washington St.
Folger, Carlos, 313 Fourth St.
Herr, Oliver W., 421½ Washington St.
Hovis, George W., 631 Indiana Ave., East
Columbus.
Jones, Paul S., 419 3rd St.
Lawless, Eugene, 1916 Maple St.
McGinnis, John S., 410 5th St.
Mellenkamp, L. W., 433 Washington St.
Settles, Charles, 11 Nugent Bldg.
Wagner, Carman J., 1315 Hutchins Ave.

Cornersville Board of Realtors

Active Members, 17

President: Chas. E. Frank, 510 Central Ave.

Secretary: Joe H. Larmore, Rt. 2, W. 8th St.

Brumback, W. C., 512½ Central Ave.
Cook, Gail W., 121 E. 5th St.
Cook, Willard E., 121 E. 5th St.
Decamp, Gern C., 1410 Central Ave.
Fields, John R., 2 Rushville.
Frank, Chas E., 510 Central Ave.
Harper, E. E., 717½ Central Ave.
Hignite, Leonard, 512½ Central Ave.
Larmore, Joe H., Rt. 2, West 8th St.
Morris, Edward J., 316 W. 20th St.
Murray, W. B., 502 Hill St.
Nichols, Robert E., 2025 Grand Ave.
Reiboldt, Karl F., Rt. 2, Rushville.
Ruble, H. E., 512½ Central Ave.
Sheery, Roy, 1511 Virginia Ave.
Sizemore, Ashmore, Rushville.
Wise, C. O., 631 Central Ave.

Crawfordsville

(Individual Member)

Davee, William M., Strand Theatre Bldg.

Daviess County Board of Realtors

Active Members, 10

President: Elmer Buzan, Peoples Bank Bldg., Washington.

Secretary: Chas. J. Wagner, 319 E. Main St., Washington.

Beck, Doris, 11 N. E. 3rd St., Washington.

Bennington, A. T., 700 S. E. 2nd St., Washington.

Buzan, Elmer, 408-410 Peoples Bank Bldg., Washington.

Chattin, Oral C., 225 K of C Bldg., Washington.

Donaldson, Frank M., 11 N. E. 4th St., Washington.

Hastings, Ralph, Peoples Bank Bldg., Washington.

Hayes, Dwight M., Odon.

Judy, Clyde, 106 E. Main St., Washington.

Wagner, Chas. J., 319 E. Main St., Washington.

Wright, J. E., Washington.

DeKalb-Noble County Board of Realtors

Active Members, 14; Others, 10

President: C. E. Sumney, 202 Keller Bldg., Kendallville.

Secretary: Robert P. Zimmerman, S. Main St., Avilla.

Bonbrake, L. W., Ashley.

Hall, W. A., Rome City.

Haverstock, John L., St. Joe.

Hosler, Charles R., 132 S. Main St., Kendallville.

Miller, C. P., 132 S. Main St., Kendallville.

Patterson, John S., 104 W. King St., Garrett.

Sumney, C. E., 202 Keller Bldg., Kendallville.

Warner, A. V., Waterloo.

Werthenberger, R. H., 106 N. Main St., Auburn.

White, Ralph, 811 N. Main St., Auburn.

Worth, Lloyd W., 108½ N. Main St.

Zeedyk, Neil, 115 N. Orchard St., Kendallville.

Zimmerman, Robert P., Avilla.

Delphi Real Estate Board

Active Members, 12; Others, 8

President: Walter Doll, 400 W. Marion St.

Secretary & Treasurer: Lettie R. Kies, 114½ W. Marion St.

Cisne, Rose A., 123 W. Jackson St.

Clout, Charles, 118 W. High St.

Doll, Walter, 400 W. Marion St.

Good, Edward C., 4 Walgreen Bldg.

Gorney, Henry R., 123 W. Jackson St.

Keller, Chas. F., 131 N. Main St.

Kies, Lettie R., 114½ W. Marion St.

Neale, G. Hallett, 114 W. Marion St.

Printz, James L., Equity Bldg.

Wambaugh, E. H., 3025 Greenleaf Bldg.

Weaver, Harmon J., 115 W. Lexington Ave.

Young, Robert C., 420 S. 2nd St.

INDIANA

Specializing in
Commercial Properties
Management

J. H. DEAKIN REALTY CO.

11 N.W. Second St.

EVANSVILLE (8)

Evansville Board of Realtors

Active Members, 74; Others, 160

President: Curtis E. Huber, 602 Hulman Bldg., (18).

Secretary: B. J. Bippus, 2119 N. Heidelberg Ave., (11).

Anderson, J. R., 223 S. E. 8th St., (9).

Anderson, Paul B., 315 Sycamore St., (8).

Baker, John A., 611 Court Bldg., (8).

Bass, Herbert L., 120 N. Main St.

Becker, Chas. J., 416 Lodge Ave.

Behne, Fred J., 2701 Wayside Dr.

Bippus, B. J., 2119 N. Heidelberg Ave.

Blackwell, James L., 25 Walnut St., (14).

Bradford, Gale, 500 N. Weinbach Ave., (8).

Bradford, Wm., 500 N. Weinbach.

Bundy, Earl, 500 N. Weinbach Ave., (14).

Burns, Wm. O., 403 Grein Bldg., (19).

Butler, Charles J., 600 Court Bldg., (19).

Carter, J. D., N. W. 2nd St.

DEAKIN, J. H., 11 N. W. 2nd St., (8).

Dierschel, Arthur, 16 N. W. 4th St., (8).

Dreier, Walter H., 11 N. W. 5th St., (8).

Eberhart, O. E., 416 Main St.

Emge, Norman J., 100 Main St.

Fitzgerald, Harry J., 222 Main St., (8).

Funk, Victor L., 1700 W. Franklin St.

Gehlhausen, R. F., 508 N. Sherman Ave.

Glasco, A. M., 912 W. Columbia St.

Grinwood, Floyd L., 2274 E. Division St.

Halter, Bob, 2162 Washington Ave., (14).

Heston, J. S., Grein Bldg., (19).

HEUGEL, S. C., 611 Court Bldg., (19).

Hoy, Clarence E., 110 E. Franklin St.

Huber, Curtis, 602 Hulman Bldg., (18).

Huber, Eli G., 602 Hulman Bldg., (18).

Jones, F. J., Newburgh, Ind.

Jones, Frank W., Newburgh.

Julian, L. G., 216 Court Bldg., (19).

KATTMANN, O. W., 3rd & Main Bldg., (8).

Kinkle, Edward H., 925 Main St., (9).

Koch, Fred W., 222 Main St., (8).

Kraft, Henry H., 10 S. E. 1st St., (8).

Lerner, Harry, 2025 Lincoln, (14).

Long, Fritz, New Harmony, Indiana.

Luhning, Elmer D., 6 N. Morton Ave., (11).

Mack, Chas. R., 401 S. E. First St.

May, Guthrie, 1105 Parker Drive.

EVANSVILLE, INDIANA

KATTMANN

Insurance & Realty Co.

RETAIL LOCATIONS

INDUSTRIAL PROPERTY

ALL FORMS OF INSURANCE

COMPLETE REALTY SERVICE

Third & Main Bldg., Ph.: S-5259

O. W. KATTMANN, M.A.I.

McCoy, H. Basil, 10 S. E. 1st St., (8).
McGrath, Peter L., 710 S. E. Second St.
Miles, Harry, 2000 S. Ky. Ave., (13).
Miller, Arthur, 1934 Bayard Park Dr., (14).
Neidig, John R., 16 N. W. 4th St., (8).
Padgett, Mrs. Paul, R. R. 10, Riverside Dr.
Pearson, James R., P. O. Box 888.
Peva, Helen, 20 S. E. 2nd St., (9).
Powell, Fleeta D., 723 S. Frederick Ave., (14).
Raeher, E. Donald, 702 Citizens Bank Bldg., (17).
Rauscher, Leonard E., 17 N. W. 2nd St., (8).
Reising, John B., 732 S. Englewood Ave., (14).
Reyz, Fred J., 1801 Lincoln Ave., (14).
Richard, Walter A., 18 N. W. 4th St., (8).
Rogers, E. K., 912 W. Columbia St.
Ross, Wm., 1010 S. Burke Rd.
Rust, Marvin J., 10 S. E. First St.
Schenk, Bernard G., 3000 Broadway, (15).
Schmuel, Harold W., 112 N. W. Fourth St.
Schoeder, E. J., 220 Fulton Ave., (10).
Sides, Joe, 702 Citizens Bank Bldg.
Stelly, Clarence, 1321 Morgan Ave.
Stovall, L. E., 1150 Kerth Ave.
Strauss, Jack, 100 N. W. Fourth St.
Suddoth, E. H., 4 Court Bldg.
Sullivan, Mrs. L. R. R. 6, Newburgh Rd.
Taylor, Chas. E., 529 Main St., (9).
Tichenor, Perry H., 214-15 S. E. 1st St., (9).
Werner, Chas. F., 2204 W. Franklin St., (12).
Williams, W. W., 1011 Hulman Bldg., (18).
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Alter, Al, 603 Fort Wayne Bank.

Auer, Edward D., Lincoln Natl. Life.

Banks, Gordon W., 910 Lincoln Bank Tower.

Berning, Henry E., Jr., 409 Standard Bldg., (2).

Buckley, C. L., 817 Gettle Bldg.

Carpenter, O. O., 124½ W. Wayne St.

Carto, Robert H., 704 Fort Wayne Bank.

Clark, John L., Syracuse, Indiana.

Connell, Harry, 1125 S. Clinton.

Connor, Ada D., Randall, 1916 Randaalia Drive.

Curtis, Walter L., 817 Gettle Bldg.

Darby, James R., 913 Fort Wayne Bank.

Enz, Carl A., 717 S. Clinton St.

Feichter, Jacob H., 526 Gettle Bldg., (2).

Fisher, Frank M., 901 Fort Wayne Bank.

Fitch, Eugene M., 409 W. Jefferson, (2).

Frank, Wm., 715 Gettle Bldg.

Geyer, Harry A., 205 E. Berry St.

Hackman, E. H., 246 Utility Bldg., (2).

Hall, Wm. B., F. 3033 Wayne Trce.

Harrold, Virgil O., 306 Gettle Bldg.

Heller, Robert H., Decatur.

Hobe, George E., 1011 Fort Wayne Bank.

Horn, Horace C., 4322 Tacoma, (2).

Hunter, H. W., 209 E. Wayne, (2).

Issa, Oscar, 203 Dime Bank Bldg.
Kammen, F. J., 1527 Wells St., (7).
Keith, C. W., 312 Gettle Bldg.
Kilbourne, E. H., 1825 Lincoln Bank Tower, (2).
Kohr, J. C., 209 Farmers Trust Bldg., (2).
LaMar, Adam, 205 Gettle Bldg.
LaMar, Ross A., 205 Gettle Bldg.
Light, Carl D., 1415 Lincoln Tower.
Lomont, Francis H., 229 E. Main St., (2).
Lowry, John W., 309 Gettle Bldg.
Mallough, Brown, 202 W. Wayne St.
Masters, Clarence J., 1609 Tecumseh.
McClure, Dudley S., 202 W. Berry St., (2).
Merle, Herbert F., 1613 Kelly Dr.
Meyers, Gerry J., 206 Gettle Bldg.
Miller, Claude M., 433 Rose Lane.
Mitchell, Verne V., 203 Dime Bank Bldg., (2).
Neith, Earl, 1120 S. Harrison.
Pieddie, A. F., 2816 N. Clinton St., (5).
Perry, R. E., 409 Standard Bldg., (2).
Poag, Geo. A., 925 Lincoln Bank Tower.
Pohlmeier, Otto W., 729 Court St., (2).
Preble, John W., 821 Gettle Bldg.
Rippling, Carl G., 606 Gettle Bldg.
Robinson, Walter J., 603 Fort Wayne Bank.
Rosenbeck, Arthur F., 523 W. Wildwood.
Rohrbach, Howard, 1007 Fort Wayne Bank.
Rose, Arthur, 411 Dime Bank Bldg.
Rousseau, Felix, 808 Fort Wayne Bank.
Rubino, Michael J., 710 Fort Wayne Bank.
Schaaf, A. H., 420 Utility Bldg., (2).
Shanebeck, S. O., 1215 Maxine Dr.
Sheldon, Vernon C., 277 Central Bldg., (2).
Shirk, B. F., 1235 Lincoln Bank Tower, (2).
Shinneyer, Ralph, 403 Cal-Wayne Bldg., (2).
Shinner, LeRoy, 604 Peoples Trust Bldg., (2).
Smitley, Frank W., 518 Gettle Bldg.
Sommer, David P., 402 Gettle Bldg.
Thiener, Chester M., 525 E. Lewis St.
Wadlington, Herman, 304 Gettle Bldg., (2).
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Worthman, John R., 215 W. Leith St., (6).
Zent, Kenneth R., 406 Fort Wayne Bank Bldg., (2).
Zwahlen, Harry A., 406 Gettle Bldg.

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Gaskill, A. Ray, 57½ N. Jackson St.

Heavilon, Harry A., 207 Peoples Life Bldg.

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Luger, James, Jr., 64½ E. Washington St.

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Williams, John H., 62½ N. Main.

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Secretary: Al Gann, 504 Broadway.

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Bennett, Edwin M., 335 Main St., Crown Point.

Bistrow, V. D., 844 Broadway.

Blum, Edward, 25 W. 7th Ave.

Bonick, Edward, 1809 Broadway.

Briggs, F. S., 562 Washington.

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 Flannery, Edward J., 504 Broadway.
 Fox, John, 738 Broadway.
 Funky, William J., 583 Broadway.
 Furze, D. S., 383 Broadway.
 Ganz, Al, 504 Broadway.
 Govert, Arthur W., 34 E. Ridge Road.
 Gracia, Roy, 860 Broadway.
 Hall, Frank, 543 Roosevelt.
 Hallfrisch, Charles, 673 Broadway.
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 Long, Lewis O., 542 Broadway.
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 MacPherson, Walter F. & Co., 504 Broadway.
 Mathies, Ray, 37 W. 7th Ave.
 Maynes, Floyd H., 504 Broadway.
 McNair, Xen, 504 Broadway.
 Makos, D. A., 731 Washington.
 Michalek, George F., 8 W. Ridge Road.
 Morris, Henry, 515 Broadway.
 Pachter, Sidney L., 738 Broadway.
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 Phipps Realty Co. (Harold Phipps), 572 Washington.
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 Replogle, Mrs., Hartley L., 1101 Clarke Road.
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 Rurode, Joseph, 27 W. 7th Ave.
 Ryan, Glen, 322 Broadway.
 Schleicher, Paul, 13 W. 13th Ave.
 Schmidt, Wm. A., 515 Broadway.
 Schroeder, Emil, 3808 Broadway.
 Shutt, Claude, 504 Broadway.
 Stevens, Perry H., 504 Broadway.
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 Wilhite, E. A., 504 Broadway.
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 Blackburn, Warner F., 5404 Hohman Ave.
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 Brant, J. R., 6339 Kennedy Ave.
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 Truscott, Jay E., 415 1/2 Conkey Ave.
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 Weiss, Richard E., 5305 Hohman Ave.
 Weliky, Fred M., 5129 Hohman Ave.
 Wellington, Robert H., 5231 Hohman Ave.
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 Grossman, D. W., Knightstown.
 Jones, Herman, Burr Bldg., New Castle.
 Jordan, Willard T., 1311 Broad St., New Castle.
 Loe, Tom, Burr Bldg., New Castle.
 Mendenhall, William, 202 Mouch Bldg., New Castle.
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 Underwood, Max, Burr Bldg., New Castle.
 Wayman, Fred C., 223 Burr Bldg., New Castle.

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 Britt, Oscar, 424 Warren St., Huntington.
 Coyne, Kenneth F., 21 W. Franklin, Huntington.
 Foudy, Mike, 36 E. Franklin, Huntington.
 Heffner, L. B., 446 Warren St., Huntington.
 Kelsey, Frank W., 216 Roche St., Huntington.
 Lee, Jack, 348 N. Jefferson, Huntington.
 Lyons, Earl A., Rm. 7-8 I.O.O.F. Bldg., Huntington.
 Marchand, E. J., 620 Wesley St., Huntington.
 McIlvray, Mac, Fanning Bldg., Huntington.
 Merckx, E. Joseph, Koonake.
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 Stern, Nelson W., 446 Warren, Huntington.
 Zahn, Eugene, 303 N. Jefferson St., Huntington.

Indianapolis Real Estate Board

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Aig, Cornelius O., Union Trust Co., (4).

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Allison, Robert, 140 N. Delaware St., (4).

Applegate, G. W., Jr., 946 Merchants Bank Bldg. (4).

Argus, Jos. H., 332 Circle Tower, (4).

Argus, Jos. J., 332 Circle Tower Bldg., (4).

Asperger, Fred W., 1st Fed. Sav. & Loan Assn., (4).

Atkinson, Warren M., 717 Illinois Bldg., (4).

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Beck, Wm. Ewart, 560 E. Dr., Woodruff Pl., (2).

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Berger, Joseph R., 6325 Guilford Ave., (5).

Berry, Hauey E., Union Trust Co., (4).

Berryman, Melvin W., Equitable Securities Co., 152 N. Delaware St., (4).

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Birley, Chas. C., 5601 N. Pennsylvania St., (5).

Bout, Armin A., 625 Circle Tower, (4).

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Jrennan, Wm. A., Jr., 428 Illinois Bldg., (4).

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Bridges, William L., Jr., 243 N. Delaware St., (4).

Broce, Edgar E., 44 Virginia Ave., (4).

Bromert, Ethel, 332 Circle Tower, (4).

Bromley, Albert F., Railroadmen's Sav. & Loan Assn., (4).

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Brown, Floyd, (Jack C. Carr), 139 E. Market St., (4).

Brown, Weimer E., Indiana Trust Co., (4).

Burkes, Chas. H., (American Estates Co.), 332 Circle Tower, (4).

Burt, Glen, 129 E. Market St., (4).

Burns, Weimer E., Indiana Trust Co., (4).

Buskirk, Fred G., (Gregory & Appel, Inc.), 335 N. Pennsylvania St.

Butterworth, Robert M., 6302 Guilford, (20).

Caine, W. R., 136 N. Delaware St., (4).

Campbell, Alfred, 212 N. Delaware St., (4).

Campbell, Charles B., 1318 N. LaSalle St., (1).

Carnine, Arthur K., 305 Fountain Square Bldg., (3).

Carr, Burchard, No. 517-18 E. Market St., (4).

Carr, Jack C., 139 E. Market St., (4).

Carr, James W., Jr., 332 Lemcke Bldg., (4).

Carr, Joseph A., 302 N. Drexel, (1).

Carson, LeRoy, 5370 Graceland Ave., (8).

Carson, Thos. F., 910 Humel-Mansur Bldg., (4).

Case, John D., 602 Fletcher Trust Bldg., (4).

Cash, Fay C., 219 E. Ohio St., (4).

Clark, Herschel C., Ford Woods & Co., 605 Union Title Bldg., (4).

Claypool, B. F., Union Trust Co., (4).

Clayton, John F., Fidelity Trust Co., (4).

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Cline, Frederick B., 1313 Circle Tower Bldg., (4).

Cole, Jos. J., 730 E. Washington St., (2).

Collins, Robert M., 712 State Life Bldg., (4).

Connell, Latham W., 60 W. 30th St., (8).

Coons, Richard W., 2127 N. Meridian St., (2).

Cooper, Wm. H., 9124 E. Washington St., (44).

Corbin, Clair J., (American Estates Co.), 332 Circle Tower, (4).

Cordill, Marion, 30 1/2 N. Pennsylvania St., No. 415.

Coulter, David A., 40 W. Ohio St., (4).

Cox, Frank H., 1201 Inland Bldg., (4).

Crawford, Claude O., Indianapolis Power & Light Co., (4).

Cummings, Laurence G., Jr., 4201 N. Pennsylvania St., (5).

Cunningham, Clarence C., 239 N. Delaware St., (4).

Cuttinger, Harry C., 132 N. Delaware St., (4).

Dahlman, C. A., 129 E. Market St., (4).

Davenport, Fred T., 560 Fletcher Trust Bldg., (4).

Davis, Arnold G., 129 E. Market St., (4).

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DeSautelle, Charles H., 3615 N. La Salle.

Dillaway, Harry, 219 E. Ohio St., (4).

Dick, George H., 615 Lemcke Bldg., (4).

Driscoll, T. Lorin, 3754 N. Illinois St., (4).

Duck, B. W., Jr., 251 N. Delaware St., (4).

Durham, C. B., 1001 Lemcke Bldg., (4).

Dyer, John G., 124 N. Delaware St., (4).

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Enlish, John C., 316 American Nat'l. Bank Bldg., (4).

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Evans, Margaret, 717 Illinois Bldg., (4).

Evans, Walter M., Union Trust Co., (4).

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Fieher, Howard W., 124 N. Delaware St., (4).

Fleming, Wm. R., 323 American Nat'l Bank Bldg., (4).

Foley, J. J., (Jack C. Carr), 139 E. Market St., (4).

Folterth, Walter A., 4200 E. Washington St., (1).

Foltz, Richard, 7041 College Ave., (5).

Forrest, Chas. B., (Emil C. Rasmann Co., Inc.), 230 Massachusetts Ave., (4).

Fortune, Russell, Jr., 610 Chamber of Commerce Bldg., (4).

Fox, Norbert J., 23 W. Ohio St., (4).

Frank, Raymond A., Franke-Padget Co., Inc., 406-08 Inland Bldg., (4).

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Fry, Kenneth P., 1248 Consolidated Bldg., (4).

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Graves, Robert H., 401 Indiana Trust Bldg., (4).
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Hammer, Norman L., 231 Lemcke Bldg., (4).
Harding, Wm. N., Jr., 1838 N. Pennsylvania, (2).
Hargon, Lee P., 108 E. Washington St., (4).
Harmon, Charles C., 407 Board of Trade Bldg., (4).
Harriman, Wayne M., (United Mortgage Co.), 515 Lemcke Bldg., (4).
Hartman, Russe H., 132 N. Delaware St., (4).
Harvey, Edgar K., 2619 W. Washington St., (8).
Hazelwood, Ernest C., 534 N. Tibbs Ave., (8).
Heck, Adam, 2354 Station St., (1).
Henry, C. W., 321 Lemcke Bldg., (4).
Hensley, Louis S., 304 American Natl. Bank Bldg., (4).
Herman, David, 806 Kahn Bldg., (4).
Herold, H. Ed., 605 Union Title Bldg., (4).
Hiatt, Noble W., 111 Bow Lane, (4).
Hicks, Wendell M., 113 E. Main St., North Manchester.
Hilgenberg, Noble C., 203 Inland Bank Bldg., (4).
Hil, Fred T., 419 Peoples Bank Bldg., (4).
Hoherz, Richard F., 114 N. Delaware St., (4).
Hollman, Otto V., 130 N. Delaware St., (4).
Holland, James G., Driscoll Realty Co., 3734 N. Illinois St., (8).
Holway, Everett J., 3601 Roslyn Ave., (20).
Holtman, Harold K., 4610 Graceland Ave., (8).
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Honderich, Harold E., 6901 Park Ave., (5).
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Hotel, Henley, (Hall-Hotel Co.), 707-129 E. Market St., (4).
HOWELL, FRED G., 505 Insurance Bldg., (4).
Huerb, Ralph E., (A. J. Huerb Co.), 144 N. Delaware St., (4).
Hunt, Z. B., 521 Lemcke Bldg., (4).
Hunter, Mrs. W. R., 134 N. Delaware St., (4).
Hurt, James W., 212 N. Delaware St., (4).
Hurt, Wm. L., 212 N. Delaware St., (4).
Hyde, Edward A., 411 E. 10th St., (1).
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Jacourt, Claude G., 130 N. Delaware St., (4).
Jameson, Boath T., 2727 Washington Blvd., (5).
Janus, C. Otto, (I. S. Cruse Co.), 128 N. Delaware St., (4).
Jennings, Wm. P., 820 Lemcke Bldg., (4).
Jensen, August H., 1511 Madison Ave., (2).
Johnson, Howland A., (Jack C. Carr Co.), 139 E. Market St., (4).
Jones, Edgar L., 139 E. Market St., (4).
Kasch, H. Wm. C., 8 E. Market St., (4).
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Keller, W. H., (Keller Realty, Inc.), 130 Insurance Bldg., (4).
Keller, Wm. H., Jr., (Keller Realty, Inc.), 130 Insurance Bldg., (4).
Kelllogg, Forest B., 3670 N. Pennsylvania St., (5).
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Kemper, Howard J. E., 200 Empire Life Bldg., (4).
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Kiger, Earl W., 4216 College Ave., Room E., (5).
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Kingdon, Wm. V., (Rauh Realty Co.), 300 West Stock Yards, (3).
Kittrell, R. B., 5269 College Ave., (5).
Klaber, Aileen, 207 E. Ohio St., (4).
Knight, F. M., 700 Fletcher Trust Bldg., (4).
Kneaf, Mead F., 700 Fletcher Trust Bldg., (4).
Kuth, Walter A., Indiana Trust Co., (4).
Krahnstoh, C. R., 219 E. Ohio St., (4).
KUBIN, GEORGE A., 706 Guaranty Bldg., (4).
Kuoppala, Archie, Fieber & Reilly, 124 N. Delaware St., (4).
Lanahan, Thos. J., (Fidelity Trust Co.), 123 E. Market St., (4).
Layne, Earl, 315 Lemcke Bldg., (4).
Le Gore, Dan W., 124 N. Delaware St., (4).
Lewis, L. H., 305 Peoples Bank Bldg., (4).
Lindeman, H. A., Jr., 323 Amer. Natl. Bank Bldg., (4).
Lozan, James A., 144 N. Delaware St., (4).
Lookbill, Russell W., 401 Peoples Bank Bldg., (4).
MacGrespor, Robert, 715 East 51st St., (5).
MacKers, Maurice C., 129 E. Market St., (4).
Mansie, Catherine I., 138 N. Delaware St., (4).
Mantel, A. Edward, 1402 Railway Exch., 108 E. Washington St., (4).
Marcum, C. Ray, 130 N. Delaware St., (4).
Mason, Charles W., Bankers Trust Co., (4).
Mason, Robert L., 706 Union Title Bldg., (4).
Maynard, Q. No. 326, 136 E. Market St., (4).
Max, John H., 709 E. 63rd St., (5).
Magur, L. D., 108 E. Washington St., No. 502, (4).
McAllister, Leo H., (American Estates Co.), 332 Circle Tower, (4).
McConnell, Ernest P., (Ford Woods & Co.), 605 Union Title Bldg., (4).
McCord, Paul L., 615 Lemcke Bldg., (4).
McKibbin, Frank B., 129 E. Market St., (4).
McKinney, E. Kirk, 601 Insurance Bldg., (4).
McLain, E. Hays, 134 N. Delaware St., (4).
Meredit, T. N., 412-129 E. Market St., (4).
Meyer, Fred P., 745 Campbell Ave., (1).
Metzger, Norman, Fletcher Trust Co., (4).
Meyer, Otto, 1207 Fletcher Tr. Bldg., (4).
Mick, Wm. E., (Bruce C. Savage Co.), 625 Circle Tower, (4).
Milby, Clinton, 1447 Congress Ave., (23).
Miles, J. Harry, 5690 N. Meridian St., (8).
Miller, Geo. A., (Fletcher Trust Co.), (4).
Miller, LeRoy B., 130 N. Delaware St., (4).
Minton, James W., 625 Circle Tower Bldg., (4).
Mitchell, Frederick W., 601-129 E. Market St., (4).
Mitchell, Kenneth G., (A. C. Goldthorn Realty Co.), 1452 Main St., Speedway City, (8).
Mitchell, Ross E., 304 Insurance Bldg., (4).
Moldthorn, A. C., 1452 Main St., Speedway City, (8).
Moore, Frank L., 3655 Carrollton Ave., (5).
Mott, Crawford, 818 Inland Bldg., (4).
Moyanhan, John R., 3433 Central Ave., (5).
Moyanhan, Robert B., 850 N. Pennsylvania.
Moyanhan, Roger T., 3433 Central Ave., (5).
Meyers, W. T., 212 N. Delaware St., (4).
Newman, Paul L., 615 Lemcke Bldg., (4).
Nicolai, E. J., (J. S. Cruse Co.), 128 N. Delaware St., (4).
Nixon, D. T., (Security Trust Co.), 130 E. Washington St., (4).
Niven, William E., Union Trust Co., (4).
Ostrom, Henry E., (Ostrom Realty Co.), 333 K. of P. Bldg., (4).
Ostrom, Henry F., 333 K. of P. Bldg., (4).
Otto, John H., 729 State Life Bldg., (4).
Owens, Thos. J., (American Estates Co.), 332 Circle Tower Bldg., (4).
Padgett, Chas. Scott, (R. A. Franke, Inc.), Insurance Bldg., (4).
Palmer, Fred L., 212 N. Delaware Ave., (4).
Paul, Linney L., (Meridian Mortgage Co.), 707-129 E. Market St., (4).
Payne, Floyd E., R. R. No. 1, Box 646.
Peckham, R. E., 316 American Natl. Bank Bldg., (4).
Pennington, Henry W., 139 E. Market St., (4).
Peters, Harry E., 447 N. Pennsylvania St., (4).
Peterson, Laurence M., (The Spann Co.), 251 N. Delaware St., (4).
Phillips, Manson H., 1037 Virginia Ave., (3).
Pike, Paul R., 6221 Washington Blvd., (5).
Pitselberger, Claud M., 415 Lemcke Bldg., (4).
Porter, A. T., 530 Lemcke Bldg., (4).
Prait, Wm. Dudley, 4216 College Ave., (5).
Preston, C. W., 304 Test Bldg., (4).
Price, Oral C., 700 Fletcher Trust Bldg., (4).
Protheroe, S. H., (Hall-Hotel Co.), 129 E. Market St., (4).
Quinn, Michael A., 34 Union Trust Bldg., (4).
Rasley, Emery J., 401 Inland Bldg., (4).
Redding, Herbert E., 142 N. Delaware St., (4).
Rensch, J. Arthur, 6194 Primrose, (5).
Richard, H. L., 130 N. Delaware, (4).
Riser, Richard L., Atkinson & Co., 717 Illinois Bldg., (4).
Robbins, Harry L., 1240 Consolidated Bldg., (4).
Roberts, John W., (W. A. Brennan Realty Co.), 428 Illinois Bldg., (4).
Roden, Harold E., Union Trust Co., (4).
Ross, John S., 6332 Guilford, (5).
Sadler, George, 160 E. Market St., (4).
Savage, Bruce C., 625 Circle Tower, (4).
Schaefer, E. George, 114 N. Delaware St., (4).
Schalk, Fred C., Shelby St. Fed. Sav. & Loan Ass'n., (4).
Schilling, John A., 1201 N. Drexel Ave., (1).
Schulz, Joseph J., 911 K. of P. Bldg., (4).
Schmid, Jos. J., (Schmid & Smith), 130 N. Delaware St., (4).
Schoen, Robert M., 6285 College Ave., (5).
Schreiber, Robert E., 323 American Natl. Bank Bldg., (4).
Schutte, William A., (T. A. Moynahan Properties), 850 N. Pennsylvania St., (2).
Scott, Preston, 415 Ober Bldg., 38 N. Penn Central Ave., (5).
Seigle, Ralph, (Uptown Realty Co.), 3925 Central Ave., (5).
Sexton, W. Lawrence, 707 Peoples Bank Bldg., (4).
Seytler, Carl G., 318 American Natl. Bank Bldg., (4).
Shelby, Norris P., 223 Hume-Mansur Bldg., (4).
Simpson, John W., 2435 Shelby St., (3).
Sims, Eugene E., 4340 Park Ave., (5).
Sims, Firman C., 7 S. Ritter Ave., (4).
Smith, Obe, Jr., 114 N. Delaware St., (4).
Smith, Orville H., 1502 N. Kealing Ave., (1).
Smith, Pearson, 114 N. Delaware St., (4).
Smith, Roy C., 2033 E. 10th St., (1).
Soltau, Wm. A., (Soltau Realty Invest. Co.), 202 Inland Bldg., (4).
Springer, E. W., 159 E. Market St., (4).
Starks, O. L., Jr., 1120 Prospect St., (4).
Starr, Paul, Klein & Kuhn, 706 Guaranty Bldg., (4).
Steadman, Jane, 332 Circle Tower, (4).
Stevens, Robert E., 607 Odd Fellows Bldg., (4).
Stolz, Fred D., (A. J. Huerb Co.), 144 N. Delaware St., (4).
Stone, Selden L., 1136 E. Troy Ave., (3).
Studebaker, Frank S., 1630 Shelby St., (4).
Stump, Marion, 508 Insurance Bldg., (4).
Sturdivin, Jos. A., 332 Circle Tower, (4).
Sturm, Robert H., 139 E. Market St., (4).
Teckemeyer, Earl B., (Schmid & Smith), 130 N. Delaware St., (4).
Teeters, Hugh A., 6302 Guilford, (20).
Thomas, Frank L., Union Trust Co., (4).
Thompson, Albert, 138 N. Delaware St., (4).
Thompson, Betty, 138 N. Delaware St., (4).
Thompson, Ernest B., (Bridges & Graves), 243 N. Delaware St., (4).
Tomy, Wallace C., 30 W. Fall Creek Blvd., (4).
Tucker, Fred C., 720 Peoples Bank Bldg., (4).
Tucker, Fred C., Jr., 720 Peoples Bank Bldg., (4).
Tucker, L. J., (B. M. Ralston Agency), 108 E. Washington St., (4).
Tuttle, Richard B., 233 E. Ohio St., (4).
Twitty, John W., (Huber Contracting Co.), 2050 Northwestern Ave., (2).
Uhl, Albert E., 907 Fletcher Trust Bldg., (4).
Underwood, Walter A., 2435 Shelby St., (4).
Veon, Walter S., 6208 College Ave., (20).
Victor, Harold R., 136 N. Delaware St., (4).
Vielmann, Frank L., 207 E. Ohio St., (4).
Vilm, H. Duff, 1021 Peoples Bank Bldg., (4).
Wacker, Clarence A., 308 W. 44th St., (8).
Wagner, William F., Bankers Trust Co., (4).
Walker, Robert E., 1248 Consolidated Bldg., (4).
Waltermire, William N., 426 Merchants Bank Bldg., (4).
Walters, Jas. G., (B. M. Ralston Agency), 108 E. Washington St., (4).
Warner, Laurence G., 138 N. Delaware St., (4).
Weidlich, George E., 33 N. Pennsylvania St., (4).
Welch, Forrest L., 323 American Natl. Bank Bldg., (4).
Welch, Lawrence J., 23 W. Ohio St., (4).
Welch, Leo, 23 W. Ohio St., (4).
Westover, Mrs. Maude D., 7 South Ritter, (1).
Whelden, George T., 705 Union Title Bldg., (4).
Whiffing, Wayne W., 215 N. Delaware St., (4).
Whitehead, Ray B., 301 E. North St., (4).
Wilhelm, Francis A., 3914 Prospect St., (3).
Willis, Kolla E., 731 E. 71st St., (4).
Williams, Guy H., 129 E. Market St., Rm. 618, (4).
Williams, Paul, 531 Circle Tower Bldg., (4).
Wills, Jack A., 805 Lemcke Bldg., (4).
Willis, Raymond T., 432 St. Paul St., (1).
Wills, Howard W., (W. A. Brennan, Inc.), 428 Illinois Bldg., (4).
Winchester, Catherine V., 625 Circle Tower, (4).
Withrow, M. L., Hall-Hotel Co., 129 E. Market St., (4).
Wood, Edson T., 301 Inland Bldg., (4).
Wood, Joseph G., Jr., 1012 Kahn Bldg., (4).
Woodruff, Don G., 136 1/2 N. Delaware St., No. 10, (4).
Woods, David, (Ford Woods & Co.), 605 Union Title Bldg., (4).
Woods, Ford V., (Ford Woods & Co.), 605 Union Title Bldg., (4).
Woodsmall, Barrett M., H. H. Woodsmall Agency, Inc., 108 E. Washington St., P.O. Box 326, (4).
Wright, Horace O., Jr., 707 Odd Fellows Bldg., (4).
Wuellfing, Fred H., (Turner Bldg. & Sav. Ass'n.), 116 N. Delaware St., (4).
Yagerline, W. O., (W. R. Hunter Co.), 134 N. Delaware St., (4).
Yoke, Charles R., 150 E. Market St., (4).

Kentland

(Individual Members)
Hiestand, H. R., Hiestand Bros.
Wilson, Ellsworth.

Kokomo

Board of Realtors

Active Members, 35; Others, 10

President: W. P. Parse, 200 1/2 N. Main St.
Secretary & Treasurer: P. H. Walsh, 214 Union Bank Bldg.

Bone, Howard D., 101 1/2 E. Sycamore St., R. 215.

Burge, W. Lee, 115 1/2 N. Buckeye St.

Davis, George L., 216 E. Walnut St.

Davis, Harry O., 223 N. Main St.

Drinkwater, John O., 504 Armstrong-Landon Bldg.

Freeman, George W., 124 1/2 W. Walnut St.

Gover, Fred C., (First Nat'l Bank) 325 N. Main St.

Hancock, Floyd, 1029 S. Washington St.

Holt, Olin R., 420 1/2 N. Main St.

Howard, Otis, 1019 N. Philip St.

Leewellyn, Closs, 112 S. Buckeye St.

Johnson, Mrs. Ruby, 101 1/2 W. Walnut St.

Kincheloe, J. Harold, 223 1/2 N. Main St.

Kleiber, Mrs. Anna, 406 S. Main St.

Lewellyn, Herbert, First Federal Savings & Loan Ass'n.

Ludlow, Leland L., 309 E. Walnut St.

Mason, Wm. A., 117 W. Mulberry St.

Mays, Clyde, 914 E. Taylor St.

McKevan, John S., 200 1/2 N. Main St.

Miller, Walter, 432 Armstrong-Landon Bldg.

Mills, Paul J., 106 W. Mulberry St.

Parse, W. P., 200 1/2 N. Main St.

Robbins, R. D., 109 E. Sycamore St.

Schwartz, A. H., 113 W. Mulberry St.

Sellers, Don (Union Bank and Trust Co.), 220 N. Main St.

Stone, Edna, 161 1/2 N. Union St.

Thompson, Ellis C., 110 E. Monroe St.

Tudor, Charles W., 200 1/2 N. Main St.

Tudor, Ross B., Kokomo Savings & Loan Ass'n.

Walker, Gilbert, 320 E. Carter.

Walsh, P. H., 214 Union Bank Bldg.

Wilkinson, William L., 621 W. Walnut St.

Williams, Herbert, First Federal Savings & Loan Ass'n.

Wirick, E. H., 110 W. Superior St.

Knox

(Individual Member)

Brown, Wm. E., 202 W. Delaware.

Lafayette

Real Estate Board

Active Members, 28; Others, 1

President: Paul Schulte, 412 Main St.

Secretary: Jack Harris, 109 Painters & Decorators Bldg.

Baugh, Harry, 301 Columbia St.

Burt, Edna, 807 Columbia St.

Clegg, Harold, 105 N. 10th St.

Clegg, H. H., 105 N. 10th St.

Collins, Ernest, 318 Ferry St.

Craig, B., 201 Lafayette Life Bldg.

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Property Management
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Delong, George, % Lafayette Loan and Trust Co.
Goodwin, E. O., 201 Lafayette Life Bldg.
Goris, J. C., 411 Ferry St.
Hale, Fred, 630 South St.
Ham, Frank, 320 Ferry St.
Harris, Jack, Painters and Decorators Bldg.
Hinesley, John, 516 Main St.
Hockema, C. H., 411 Ferry St.
Hockema, Robert, 400 N. 4th St.
Hollenbeck, Earl, 308 Ferry St.
Keithley, Frank, 113 S. 9th St.
Lux, Floyd B., 412 Main St.
Mahn, Clarence, 638 1/2 Main St.
Naville, Clarence, 335 Columbia St.
Naville, Clarence Jr., 335 Columbia St.
Price, George, 318 Ferry St.
Robinson, Bowen, 419 Ferry St.
Schulze, Paul, 412 Main St.
SHOOK, CHARLES, 412 Main St.
SHOOK, ROBERT, 412 Main St.
Teal, William, 33 Lafayette Loan and Trust Bldg.
Tedford, F. A., 221 N. 4th St.

LaPorte

Board of Realtors

Active Members, 14; Others, 4

President: Walter S. Conner, 1605 Lincoln Way.

Secretary: Glenn B. McDonald, 314 First Nat'l Bank Bldg.

Burd, Rex A., 315 1st Nat'l Bank Bldg.
Cannett, Walter S., 1605 Lincoln Way.
Craft, George, 1209 1st St.
Go't, Robert W., Odd Fellows Bldg.
Kowalczyk, Joseph, 207 1st Nat'l Bank Bldg.
Link, Forrest D., 314 1st Nat'l Bank Bldg.
McDonald, Durward B., Odd Fellows Bldg.
McDonald, Glenn, 314 1st Nat'l Bank Bldg.
McNee, Harry G., 743 1/2 Lincoln Way.
Miller, Elden D., 404 1st Nat'l Bank Bldg.
Nesby, Harry E., New Carlisle.
Reeg, Randolph L., 1605 Lincolnway.
Shorter, Harry M., 904 1/2 Lincolnway.

Lebanon

(Individual Member)

Harman, Robert C., 207 W. Main St.

Logansport

Board of Realtors

Active Members, 14; Others, 14

President: James T. Personette, 210 4th St.
Secretary & Treasurer: Beryl Hinton, 216 1/2 4th St.

Ayers, Robert M., 16 W. Linden Ave.
Brown, Florence M., 223 1/2 4th St.
Cree, Ira, 421 1/2 E. Broadway.
Fetterhoff, Larry, 216 1/2 4th St.
Hinton, Beryl, 216 1/2 4th St.
Huston, Harry H., 210 4th St.
Laird, Owen L., 208 1/2 4th St.
Martin, Roscoe, 202 4th St.
Morris, Frank T., 125 4th St.
Personette, James T., 210 4th St.
Pierce, Russell D., 210 4th St.
Schneider, Erle G., 210 4th St.
Smith, John E., R.F.D. 1.
Thindler, Hugh, Barnett Hotel.

Marion

Board of Realtors

Active Members, 21

President: Robert V. Sloan, 306 E. Main St., Gas City.

Secretary: A. Russell Hutchinson, Rm. 405, Glass Block, Marion.

Blinn, Lawrence, Room 210, Glass Block.
Carl, Fred D., 312 1/2 S. Washington.
Carl, Herman D., Rm. 505 Glass Block.
Carter, C. L., Rm. 405, Glass Block.
DeWalt, Lewis F., 415 S. Adams St.
Gotschall, M. G., Rm. 2, Farmers Trust Bldg.
Haines, John, Rm. 204, Iroquois Bldg.
Hutchinson, A. Russell, Rm. 405, Glass Block.
McClellan, Paul, 120 E. 5th St.
Middleton, Philip J., Rm. 202, Glass Block.
Outland, Glen B., Rm. 21, Bennett Block.
Payne, Clifford E., 319 Iroquois Bldg.
Ray, Robert, 308 E. Main St., Gas City.
Rudolph, Lewis G., Rm. 203 Glass Block.

Schleitz, A. C., Rm. 2, Farmers Trust Bldg.
Sisson, Robert M., 120 E. 5th St.
Sloan, Robert V., 3-3 E. Main St., Gas City.
Strasburg, J. Frank, 617 N. Washington.
Westfall, James E., 310 So. Boots St.
Westfall, Orla R., 310 So. Boots St.
Winters, Joe, Salem Pike.

Michigan City

Board of Realtors

Active Members, 22; Others, 9

President: Frederick Pilliard, 2212 E. Michigan St.

Secretary: Wayne Magnuson, 720 Franklin St.

Barnett, Mrs. Beulah, 120 W. 9th St.
Beahan, Ray J., Long Beach.
Blank, William A.
Carlson, Clyde H., Duneland Beach.
Carow, Louis J., 906 E. Michigan St.
Cullen, James R., 1631 Lake Shore Dr.
Drake, Edwin, R.R. 2, Box 355.
Drake, Mrs. Edwin, R.R. 2, Box 355.
Engberg, Mrs. Minnie.
Franks, John M., 211 Ridgeland Ave.
Gale, Charles C., 222 1/2 W. 9th St.
Gray, James K., 215 E. 7th St.
Kominarek, Marvin, 506 Thurman Ave.
Leverenz, William F., Long Beach.
Morgan, Joe, 1615 Washington St.
Nicklas, Carl J., E. Coolspring Ave.
Nicholson, J. P., Long Beach.
Pilliard, Frederick, 2212 E. Michigan St.
Shipton, Orion R., R.R. 3, LaPorte.
Szychalski, Andy A., 1108 Elston St.
Terrey, 1147 E. Michigan St.
Tobin, Thomas J., Long Beach.

Muncie

Board of Realtors

Active Members, 28; Others, 15

President: Ray W. Hall, 206 Wysox Bldg.
Secretary & Treasurer: Allan G. Weir, 618 Wysox Bldg.

Austin, Herbert G. (Yount-Austin), Rivoli Bldg.
Bartel, C. L., 305 Western Reserve Bldg.
Bender, Chas. V., 105 Rose Court Bldg.
Burt, Walter C., Mutual Home & Savings Assn., 324 S. Mulberry St.
Corv, Clyde, 110 E. Main St.
Dunn, Dr. F. W., 118 S. Franklin St.
Everett, Earl, 101 S. High St.
Farris Abstract Co., 119 W. Main St.
Fowler, Lemuel, 114 E. Washington St.
Hall, Ray W., 206 Wysox Bldg.
Hobbs, John E., 604 Wysox Bldg.
Hobbs, Harold, Sr., 122 N. Mulberry St.
Hollowell, Walter C., 2307 S. Madison St.
Horton, D. W., 210 Western Reserve Bldg.
Howell, Ora G., 17 Patterson Bldg.
Kester, L. M., 100 N. Walnut St.
Mags, Robert W., 408 Wysox Bldg.
Meredith, Joseph T., 110 N. Walnut St.
Miltzenberger, Mark, 116 N. Walnut St.
Mitchell, Lynden D., 125 1/2 N. High St.
Morgan, Bernie B., 319 Wysox Bldg.
Naze, Clarence S., 107 E. Washington St.
Rowe, Eugene V., 2115 Burlington Drive.
Shively, Oscar, 319 Wysox Bldg.
Spray, Roy, 110 N. Walnut St.
Swain, Earle H., 328 Wysox Bldg.
Weir, Allan G., 620 21-22 Wysox Bldg.
Wingate, Wilfred W., 6 Patterson Block.

New Albany

Board of Realtors

Active Members, 22

President: Charles L. Vernia, 207 E. Market St.

Secretary-Treasurer: Cora A. Jacobs, 305 Elsy Bldg.

Batt, Eli, 416 E. 9th St.
Brooks, C. Robert, 349 Vincennes St.
Brooks, Robert B., 349 Vincennes St.
Davis, R. O., 306 E. 9th St.
Davis, R. O. (Mrs.), 306 E. 9th St.
Detrick, L. E., 2311 E. Market St.
Dieckman, Willard G., 352 Vincennes St.
Flynn, E. A., 1607 Market St.
Habermel, Wm., 1609 Shelby Pl.
Hunter, Chas. S., Mutual Trust Bldg.
Hurst, Mrs. Gertrude, Lincoln Heights, Jeffersonville.
Hussung, Wm., R. No. 2, Georgetown.
Jacobs, Mrs. Cora, 305 Elsy Bldg.
Jacobs, Ralph, 305 Elsy Bldg.

Loftus, W. L., 347 Vincennes St.
Martin, Warren W., Jr., 221 Arlington Ave., Jeffersonville.
Reiert, Jane W., 234 Pearl St.
Smyth, Walter B., 234 Pearl St.
Stone, Arthur C., 477 State St.
Stover, Jennie, 305 Elsy Bldg.
Vernia, Charles J., 207 E. Market St.
Weber, B. J., 317 Bank St.

Perru

Board of Realtors

Active Members, 7

President: Hilbert J. Wacknitz, 116 N. Tippecanoe St.

Secretary: Robert R. Prior, 696 E. Harrison Street.

Bird, O. G., 11 E. Spring St.
Easter, Mildred, 68 E. Second St.
Prior, Robert R., 696 E. Harrison St.
Rohrer, Fred E., 553 E. Main St.
Severns, Owens, 485 E. 3rd St.
Wacknitz, Hilbert, 116 N. Tippecanoe St.
Wells, J. O., 18 E. 3rd St.

Plainfield

(Individual Member)

O'Shea, Mrs. Vineta H., Main St.

Portland

(Individual Member)

Jaqua, John J., Box 913.

Princeton

(Individual Member)

Hayden, Elden, 115 E. State St.

Richmond, Ind.

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Richmond

Board of Realtors

Active Members, 29

President: Paul Riley, 32 S. 9th St.

Secretary & Treasurer: Russell Robbins, 601 1/2 Main St.

Aakvik, George W., 21 N. 9th St.
Addleman, Max, 206 Colonial Bldg.
Addleman, Sam, 206 Colonial Bldg.
ALLEN, EARL W., 32 S. Ninth St.
Baumgardner, Harry, 9 N. 13th St.
Berry, Claude E., 700 1/2 Main St.
Borradale, Ernest L., 32 S. 9th St.
Campbell, Guy M., 312 Colonial Bldg.
Campbell, L. B., 12 N. 10th St.
Dew, Charles W., 601 1/2 Main St.
Hamilton, W. Glenn, 12 S. 8th St.
Hines, Robert H., 409 Main St.
Hutchinson, Ross, Cambridge City.
Klute, Howard, 29 N. 8th St.
Longstreth, W. H., 312 Colonial Bldg.
Pilgrim, Garth C., 12 S. 8th St.
Pigman, Norman W., 12 S. 8th St.
Reynolds, E. M., 404 Main St.
Riley, Paul H., 32 S. 9th St.
Robbins, Russell, 601 1/2 Main St.

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Geo. C. Wilcoxon

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Shaffer, Leland S., 500 1/2 Main St.
Stevens, John C., 308 Colonial Bldg.
Stevens, Sam O., 308 Colonial Bldg.
Wiechman, James, 303 Medical Arts Bldg.
Wiechman, Robert H., 303 Medical Arts Bldg.
WILCOXEN, GEO. C., 1210 Main St.
Zauthter, Larry, 425 N. W. "K" St.
Zuttemeister, Marion B., 38 S. 6th St.

Shelbyville

Board of Realtors

Active Members, 10

President: W. P. Brokaw, 9 W. Broadway.

Secretary: Will C. Cherry, 31 1/2 Public Sq.

Armstrong, Elmer, 24 W. Broadway.
Banker, R. Ray, 47 1/2 Public Square.
Breedlove, Wilson, 107 N. Harrison St.
Breedlove, Ray F., Agency, 107 N. Harrison.
Brokaw, W. P., 9 W. Broadway.
Cherry, Will C., 31 1/2 Public Square.
Levinson, Zovel, Carney Bldg.
McNamara Agency, Ray Bldg., 5 1/2 W. Broadway.
Scott, Paul D., Franklin.
Willey, Basil K., 31 1/2 Public Square.

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South Bend-Mishawaka

Board of Realtors

Active Members, 82; Others, 8

President: Roy J. Michael, 214 Sheridan Bldg., (9).
Secretary: W. C. Gammons, 206 Oliver Theatre Bldg.

Barany, Michael, 729 W. Indiana Ave., South Bend.
Battenberg, Chas., 216 Lafayette Bldg., South Bend.
Beck, Harold C., 1935 Beverly St.
Blatt, Herbert W., 110 E. Madison St.
Bozner, Peter, 315 Chapin St.
Bon Durant, Alfred C., 406 J. M. S. Bldg., (5).
Brass, Chester H., 232 S. Michigan St., South Bend.
Bullard, Charles E., 214 Sheridan Bldg., South Bend.
Clark, Arthur R., 1909 E. Don't 14 St.
Colpaert, A. C., 218 Sheridan Bldg., (9).
Cressy, George, 401 W. Washington Ave.
Cressy, Sidney, 3017 Huxter St.
Davis, Emery A., 608 Nat'l. Bank Bldg., (11).
Dennison, O. C., 403 Pythian Bldg., (2).
Donahue, Jos. F., 1535 S. Main St., (23).
Doodlette, Robert F., 113 1/2 S. Main St., Mishawaka.
Droelinger, Ben H., 218 Sheridan Bldg., (9).
Dunfee, Jos., 110 E. Madison St.
Ellkasser, Harold J., 118 N. Spring St., Mishawaka.
Everett, Edw. A., 501 W. Washington Ave., South Bend.
Gammons, W. C., 206 Oliver Theatre Bldg.
Garn, Harold L., 303 Whitcomb-Keller Bldg., South Bend.
Garn, Mark B., 810 Woodside Ave.
Gier, Theo., 925 L. W. E. South Bend.
Gillis, Peter F., 311 Whitcomb-Keller Bldg., South Bend.
Happ, Robert G., 224 Sheridan Bldg., (9).
Hays, William M., 220 E. Jefferson Blvd., South Bend.
Holderman, Harold W., 218 Sheridan Bldg.
Jackson, Irvin W., 1409 Miami St., (18).
Johnson, Charles W., 113 1/2 S. Main St., Mishawaka.
Jones, George A., 230 W. Jefferson Ave., South Bend.
Judie, James A., 630 Sheridan Bldg., (9).
KELLER, FRED W., 230 W. Jefferson, (2).
Keller, Granville W., 230 W. Jefferson, (2).
Kelsey, J. Howard, 312 St. Joseph Bk. Bldg., South Bend.
Knutson, Wm., 216 Lafayette Bldg., South Bend.
Kominovich, Frank, 1042 Western Ave., (19).
Kovach, Anthony J., 1624 S. Main St., (14).

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 Lang, Walter L., 216 N. William St.
 Langel, Alex S., 202 J. M.S. Bldg., (5).
 Marsh, A. B., 407 W. Colfax Ave., (7).
 Marsh, Robert, 407 W. Colfax Ave., (7).
 Matthews, Dwight, Court House, South Bend.
 McDonald, Edward, 815 Odd Fellows Bldg., South Bend.
 McGrane, Donald C., 202 J. M. S. Bldg., South Bend.
 McHenry, W. K., 908 Bldg. & Loan Tower, (5).
 Meyer, John A., J. M.S. Bldg.
 Michael, Roy J., 214 Sheridan Bldg., (9).
 Miller, Marlin, 1101 Bellevue Ave.
 Minczewski, B. P., 1122 Western Ave., South Bend.
 Muesel, Richard A., 511 W. Colfax Ave., (7).
 Muszynski, Stanley J., 2124 Western Ave., South Bend.
 Oberlin, Russell, 305 Sheridan Bldg., South Bend.
 O'Neill, Bernard C., 208 Lafayette Bldg., South Bend.
 Peacock, James F., 1111 Webster St., South Bend.
 Perkins, C. A., 401 E. Haney Ave., (14).
 Perley, Arthur P., 105 E. La Salle St.
 Petro, Mason L., 614 Liberty Dr., Mishawaka.
 Pustay, Bert, 340 W. LaSalle Ave., (12).
 Remley, E. R., Granger.
 Rerick, Howard D., 110 E. Madison St., (9).
 Roberts, Willis H., 308 National Bank Bldg., South Bend.
 Scheibelhut, Leo, 118 E. Pokagon, South Bend.
 Schindler, A. J., 112 Lincolnway East, Mishawaka.
 Smith, Guy, New Carline.
 Smith, Rufus W., 306 Lafayette Bldg., (12).
 Stapp, Russel, Roosevelt Rd., South Bend.
 Stark, Marie, 109 1/2 S. Main St., Mishawaka.
 Taylor, John L., 701 Sheridan Bldg., (9).
 Thornton, Wilson, 114 1/2 W. E. Mishawaka.
 Tomatis, Fred J., 608 Tower Bldg.
 Toth, Louis M., 1617 Sunny Mede Ave.
 Vance, Ralph J., 410 W. 3rd St., Mishawaka.
 Van Der Heiden, Raymond, 514 S. West St., Mishawaka.
 Voigt, Arthur, J. M. S. Bldg., South Bend.
 Walsh, Percy H., 401-3 Platt Bldg.
 Weaver, Hubert M., 218 Sheridan Bldg., (9).
 Weber, Charles E., Poleord Bldg., South Bend.
 White, Karl, 110 E. Madison St.
 Wickier R., Park, 230 W. Jefferson Ave., South Bend.

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 Biel, William, 306 Grand Opera Bldg.
 Binning, Russell, 115 S. 7th St.
 Brannan, John T., 636 Ohio St.
 Brown, Byron L., 32 S. 7th St.
 Cook, Walter, 711 1/2 Wabash Ave.
 Figg, John C., 27 N. 6th St.
 Fiskeck, Harry, 669 Ohio St.
 Foulkes, Geo. C., 705 1/2 Ohio St.
 Grant, Mrs. R. A., 618 Tribune Bldg.
 Harmon, Wallace, 1279 Maple Ave.
 Harriott, Ross, 10 N. 6th St.
 Harrison, Harold F., 724 Wabash Ave.
 Hermelink, William A., 2425 N. 10th St.
 Hirt, Leonard, 115 S. 7th St.
 Hyatt, Clifton, 811 Lafayette Ave.
 Hyatt, Howard L., 811 Lafayette Ave.
 JOHNSON, D. C., 601 Ohio St.
 JOHNSON, W. P., 601 Ohio St.
 Ladd, Clay, 32 S. 7th St.
 Maehling, Walter H., 27 N. 6th St.
 Merchants Nat'l Bank, (Carroll, George), 701 Wabash Ave.
 Miller, Carl N., 215 Ohio St.
 Miller, Charles, 618 Tribune Bldg.
 Noe, Robert A., 304 Sycamore Bldg.
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 Rhodes, Omer, 31 S. 7th St.

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 Terre Haute Savings Bank, (Cahill, William), 533 Ohio St.
 Wagner, Chester, 19 S. 7th St.
 Williams, Bert O., 636 Ohio St.
 Wright, Carl, 515 Ohio St.
 Zenor, Homer, 17 S. 6th St.

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Active Members, 12; Others, 8
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 Secretary: Geo. W. Dickey, 15 N. Franklin St.
 Anderson, Chas. A., 8 Washington St.
 Bledsoe, H. W., 21 Lincolnway.
 Claudon, Joseph H., 8 N. Washington St.
 Corley, Gale C., 7 Lincolnway.
 LaCount, E. Arthur, 9 Lincolnway.
 Leaming, Stewart, 13 Lincolnway.
 Logan, Harry C., Farmers' State Bank Bldg.
 Maxwell, Mrs. Maude, 751 E. 3rd St., Hobart.
 O'Brien, Edw. M., Kouts.
 Randle, Paul B., 5 N. Washington St.
 Schleman, Wm., 21 Lincolnway.
 Von Doehren, William, 15 Franklin St.

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Active Members, 15
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 Secretary: H. A. Badollet, 23 N. 3rd St.
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 Dennigan, John T., 209 LaPlante Bldg.
 Eilaman, A. J., 423 American Bk. Bldg.
 Fox, Fred, Oaktown.
 Hannah, Charles A., Oaktown.
 Hill, John H., 814 Upper 11th.
 Leonard, Roy E., 402 American Bk. Bldg.
 Lindsay & Wharf, Wheatland.
 Madigan, M. J., 8 1/2 N. 3rd.
 McFarland, E. M., 217 Busserton St.
 Realty Assets Corporation, 23 N. 3rd St.
 Reinhold, Irene M., 601 Church St.
 Rogers, Claude, 530 S. 10th.
 Willmore, W. M., 219 Busserton St.

Warsaw Board of Realtors

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 Secretary-Treasurer: Robert E. Caywood, 315 E. Market St.
 Anglin, Fred, Leesburg.

Bertsch, G. M., 108 N. Indiana St.
 Brown, Porter, 207 S. High St.
 Caywood, Robert E., 315 E. Market St.
 Herscher, Benjamin, Elks Arcade Bldg.
 Herscher, Henry C., Elks Arcade Bldg.
 Paton, George, Leesburg.
 Rohr, James H., Leesburg.

IOWA

Adel—See Dallas County
 Albert City—See Storm Lake
 Alden—See Hardin County
 Algona—See Ft. Dodge
 Allison—See Waterloo
 Alta—See Stormlake
 Anita—See Cass County
 Anson—See Pocahontas
 Arthur—See Ida County
 Ashton—See Osceola
 Adantic—See Cass County
 Aurelia—See Cherokee County
 Belmont—See Wright Co.
 Brunsville—See Plymouth County
 Carson—See Council Bluffs
 Cedar Falls—See Waterloo
 Charles City—See North Central
 Clarinda—See Fremont-PAGE
 Clarion—See Wright Co.
 Clear Lake—See North Central
 Clearborn—See Cherokee County
 Crystal Lake—See North Central
 Deane—See Shelby County
 De Witt—See Clinton
 Donnellson—See Fort Madison
 Dunlap—See Harrison County
 Eagle Grove—See Wright Co.
 Eldora—See Shelby County
 Eldora—See Hardin County
 Elliott—See Red Oak
 Emmetsburg—See Palo Alto Co.
 Exira—See Audubon Co.
 Fairfield—See Jefferson Co.
 Fostoria—See Spencer
 Fremont—See Okaloosa
 Galva—See Ida County
 Garner—See Wright Co.
 George—See Lyon-Sioux
 Glenwood—See Council Bluffs
 Grinnell—See Poweshiek
 Griswold—See Cass County
 Harlan—See Shelby County
 Harris—See Osceola
 Hazelton—See Independence
 Holstein—See Ida County
 Humboldt—See Ft. Dodge
 Ida Grove—See Ida County
 Inwood—See Lyon-Sioux
 Iowa Falls—See Hardin County
 Irwin—See Shelby County
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 Logan—See Harrison County
 Lorimer—See Creston
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 Massena—See Cass County
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 Missouri Valley—See Harrison County
 Mondamin—See Keokuk
 Montrose—See Keokuk
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 Newton—See Jasper Co.
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 Ochevedan—See Osceola
 Oldelsold—See Storm Lake
 Onawa—See Monona County
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 Osage—See North Central
 Palmer—See Pocahontas
 Perry—See Dallas County
 Persia—See Harrison County
 Redfield—See Das Co.
 Remers—See Plymouth County
 Rock Rapids—See Lyon-Sioux
 Rose Hill—See Okaloosa
 St. Ansgar—See North Central
 Shannon City—See Creston
 Shenandoah—See Fremont-PAGE
 Sibley—See Osceola Co.
 Sidney—See Fremont-PAGE
 Sioux Rapids—See Storm Lake
 Stanley—See Independence
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 Vinton—See Benton Co.
 Wapello—See Burlington
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Brake, J. K. Vande, Exira.
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 Cramer, Ralph, Audubon.
 Cullings, C. K., Exira.
 Garoutte, Earl, Audubon.
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 Magnussen, E. V., Audubon.
 Morrow, M. M., Audubon.

Benton County Board of Realtors

Active Members, 5
 President: James L. Wilson, Vinton.
 Secretary: Wayne Saunders, Vinton.
 Knapp, C. D., Vinton.
 Saunders, C. Wayne, Vinton.
 Schmidt, Arthur, Vinton.
 Smith, Joe A., Urbana.
 Wilson, James L.

Boone County Board of Realtors

Active Members, 7
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 Secretary: Herman J. Aldag.
 Aldag, Herman J., 802 1/2 Story St., Boone.
 Boehm, Arnold, Ogden.
 Chaloupka, J. R., 202 Boone Nat'l Bldg., Boone.
 Josephson, Reinhold, 819 8th St., Boone.
 Kading, C. W., Citizen's Nat'l Bldg., Boone.
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 Pierce, L. F., Boone Nat'l Bldg., Boone.

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 Birkenstock, Roy G., 304 Medical Arts Bldg.
 Bolick, L. R., 719 F. & M. Bank Bldg.
 Cockrell, A. J., 1911 Des Moines St.
 Hafner, Geo. H., 205 Washington St.
 Hoelzen, C. A., 212 N. 4th St.
 Holstein, Walter E., 410 Eisleif Bldg.
 Kelley, R. B., 1400 Summer St.
 Lewis, Dee N., 406 Medical Arts Bldg.
 Mathews, P. M., 509 Jefferson St.
 Mitchell, F. G., (Mitchell & Zart), 205 Kresge Bldg.
 Mohme, Harry E., 405 Nat'l Bank Bldg.
 Mueller, M. W., 203 Eisleif Bldg.
 Naumann, Henry R., 205 Eisleif Bldg.
 Nebiker, F. G., 319 Jefferson St.
 Reusch, M. J., 303 Medical Arts Bldg.
 Savely, F. S., 1726 South St.
 Schauenberg, Harry W., 205 Medical Arts Bldg., P. O. Box 213.
 Willits, L. C., 2224 Sunnyside Ave.
 Zart, E. P., 205 Kresge Bldg.

Cass County Board of Realtors

Active Members, 16
 President: Alfred Dement, Anita.
 Secretary: Wallace W. Cunningham, Atlantic.
 Beck, J. H., Atlantic.
 Cruise, A. J., Massena.
 Cunningham, Thomas P., Atlantic.
 Cunningham, Wallace W., Atlantic.
 Dement, Alfred, Anita.
 Faulkner, Harry, Anita.

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 Secretary: M. M. Morrow, Audubon.
 Bagley, Frank, Audubon.

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Cedar Falls Board of Realtors

Active Members, 15

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Secretary & Treasurer: Mrs. Marie Jorgenson, 1116 W. 22nd St.

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Baird, Harvey F., 302½ Main St.
Dowden, Grace M., 1210 Clay St.
Fink, R. D., 302½ Main St.
Jorgensen, Mrs. Marie, 1116 W. 22nd St.
Kercheval, Fred, 321½ Main St.
Leavitt, John W., 225 Main St.
Miller, L. V., 310 Main St.
Miller, Peter N., 321½ Main St.
Morgensen, Martin, 510 Main St.
Reibhauge, A. H., 302½ Main St.
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Executive Secretary: Mrs. Marie McClaughry, 309 Guaranty Bldg.

Aukerman, A. H., 630 Guaranty Bldg.
Benach, Edw. F., 618 Guaranty Bldg.
Berdek, Mary Leone, 404 Guaranty Bldg.
Bickel & Byers, 610 Security Bldg.
Birch, Charles H., 1232 4th St. N. W.
Bolton & Co., Malcolm V., 1922 First Ave. N. E.
Brookman, E. T., 205 Farmers State Bank, Marion.

Chamberlain Real Estate & Bus. Exchange, 430 Guaranty Bldg.

Cook, Don C., 201 American Bldg.

Cravens, J. Frank, 209 Hagley Bldg.

Crooke, Kenneth E., 312 3rd St. N. E.

Davis, H. L., 318 Dows Bldg.

Doolittle & Co., 319 Guaranty Bldg.

Edleman's Real Estate & Bus. Brok., 91 2nd Ave. S. E.

Elarton & Horak, 1627 First Ave. S. E.

Emery, John B., 615 Merchants Nat'l. Bank Bldg.

Finney, John B., 420 Guaranty Bldg.

Frutcher & Forey, 820 1st Ave. N. E.

Giza, Walter J., 1500 16th Ave. S. E.

Gustafson Co., Alice, 219 Guaranty Bldg.

Hatfield & Co., C. M., 310 American Bldg.

HEDGES CO., THE, 210 Dows Bldg.

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Dukes, Henry D. (Dukes Law Co.), 12th & Jackson, Centerville.

Gray, P. A., 301½ N. 13th St.

Greenleaf, H. C., 101 E. Jackson, Centerville.

Packard, R. E., Howell Bldg., Centerville.

Speers, A. P., Box 226, Centerville.

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Active Members, 11

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Andrews, T. G., 225½ W. Main St., Cherokee.

Christensen, L. E., Farmer's Nat'l. Bank, Aurelia.

Hughes, A. J., (Moore Abst. & Title), 227 Main St.

Hurd, Albert, 211½ W. Main St.

Lockin, H. H., Aurelia.

Patton, L. L., Cleghorn.

Strampe, O. J., Farmer's State Bank, Marcus.

Timmins, H. F., 200½ W. Main St.

Timmins, T. J., 200½ W. Main St., Cherokee.

Timmins, T. M., 200½ W. Main St.

Woltman, A. A., 210½ W. Main St., Cherokee.

Clinton

Real Estate Board

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Secretary & Treasurer: L. M. Howes, 214 Howes Bldg.

Allais & Lass, Johannes Bldg.

Bickelhaupt, G. E., Weston Bldg.

Carroll, L. E., 787 11th Ave. S.

Erickson, Ole, 422 8th Ave. S.

Gleason, Ray, 822 S. 4th St.

Henningsen, Art A., Weston Bldg.

Holdgrafer, Gertrude, Mrs., 2009 Garfield St.

Howes, L. M., 214 Howes Bldg.

Jeffries, J. Q., & Co., 206-207 Ankeny Bldg.

Jones, R. C., 427 6th Ave. So.

Kunau, A. K., 1201 N. 3rd St.
Lindmeier, Henry, 1527 N. 4th St.
Namanny, Mrs. DeMerle, 244 3rd Ave. S.
Nikkelsen, John, 436 6th Ave. S.
Patrick, George, DeWitt.
Williams, W. H., 307 Tucker Bldg.

Albair, Donald P., 557 W. Broadway.
Baird, Bruce F., 21 S. 6th St.
Blackwell, Hugh W., 133 Pearl St.
Bock, O. L., 19 Pearl St.
Ray, Roy S., 105 Pearl St.
Joe, E. L., 18 S. Main St.
Colwell, Bert, Glenwood.
Delaney, T. M., 15 Scott St.
Ervin, O. G., 106 S. Main St.
Everest, Charles B., 551 W. Broadway.
Faraday, F. A., 15 Scott St.
Faraday, Francis, 15 Scott St.
Grönstål, B. A., Council Bluffs Savings Bank.
Hector, Fred, 24 S. Main St.
Henderson, George H., 15 Bryant St.
Ingraham, John K., 26 So. Main St.
Juel, E. P., 308 W. Broadway.
Justesen, Wm., 123 Pearl St.
Knowles, W. H., 616 W. Broadway.
Knox, William F., 202 West Broadway.
Larsen, Laura T., 551 West Broadway.
Leverett, W. J., 15 Scott St.
Lodge, E. H., 102 S. Main St.
Moore, E. E., 21 Pearl St.
Mulqueen, James F., 125 Pearl St.
Newton, Paul J., 23 N. Main St.
Noblett, Gaylord C., 512 Myrster St.
Norris, Frederick F., 34 Scott St.
Norris, Marion L., Mrs., 34 Scott St.
Over, Oliver O., 319 Wickham Bldg.
Peters, G. L., 17 N. Main St.
Putnam, Ada (Mrs.), 24 S. Main St.
Putnam, Chas. F., 24 S. Main St.
Riker, Frank C., 26 S. Main St.
Roden, W. J., 15 Bryant St.
Roscoe, G. L., 350 Myrster St.
Scott, Paul N., 107 Pearl St.
Spelman, E. H., Council Bluffs Savings Bank.
Squire, L. C., 105 Pearl St.
Stipp, Harold E., 21 Pearl St.
Turner, Robert W., City Nat'l. Bank.
Wadsworth, John B., 136 S. Main St.
Weaver, Paul E., 550 Myrster St.
Weaver, Robert, 550 Myrster St.

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Secretary: S. Rex Moffitt, N. Main St., Denison.

Bascom, J. S., 1008 Third Ave. N., Denison.

Blesman, H. T., Denison.

Brethauer, M. B., Miller Bldg., Denison.

Moffitt, S. Rex, N. Main St., Denison.

Runge, M. L., Denison.

Thams, Kenneth J., R. R. 2, Denison.

Creston

Board of Realtors

Active Members, 14; Others, 7

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Secretary: Walter M. Spriggs, 125 N. Maple St.

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Brown, Howard B., Corner of Pine & Montgomery.

Buck, Nat. Reynolds Bldg.

Bush, Wilbur F., 201 N. Pine St.

Chapman, Harlow H., 212 N. Pine St.

Cook, Arnold W., 112 N. Pine St.

Cusack, Miss Ellen F., 117 N. Maple St.

Haus, Clarence, 117 N. Maple St.

Hawks, James B., 112 N. Pine St.

Hawks, W. L., 112 N. Pine St.

Petrie, C. C., Shannon City.

Quiett, L. C., Over 1st Nat'l Bank Bldg.

Spriggs, Walter M., 125 N. Maple St.

White, C. C., Kent.

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Colless, Miles, 206 Harrison St.

Eastham, Harry, Lane Bldg.

Grigham Realty Co., 918 Kahl Bldg.

Fisher, Roy, 525 Lane Bldg.

FOSTER, MEL CO., 108 Security Bldg.

Frahn Realty Co., Bert, 236 W. 3rd St.

FRANK, CARSTEN, JR., 208 Ripley St.

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Hansley Realty Co., 314 E. Rusholme St.

Hall, Arthur, 334 W. 3rd St.

Hedra, Philip T., 821 W. Locust St.

Hickey, John, 403 Kahl Bldg.

Hynes & Howes, 229 Perry St.

Johnson, Clinton, 615 Kahl Bldg.

Junge Co., Julius, 425 Lane Bldg.

Koch & Gimm, 1206 Davenport Bank Bldg.

Kneuppel, Ray, 1716 3rd Ave., Rock Island.

Lay & Powell Co., 215 Lane Bldg.

Leamer Co., Duane J., 307 E. Locust St.

Lewis, David, 305 Putnam Bldg.

Logan Co., Chas. F., 1003 E. Central Park Ave.

Lynott Realty Co., 526 Lane Bldg.

McGill, Realty Co., Walter R., 621 E. Columbia Ave.

Paydon, Mort, 1912 Grand Ave.

Phelps, G. A., Security Bldg.

Quandt, Z. A., 315 Lane Bldg.

Ruhl & Ruhl, Edw., 1st Nat'l Bldg.

Ryan, Paul, (d. b. a. McCarthy Ins. Agency), Kahl Bldg.

Saus, David, 2707 E. 18th St.

Schumann, Melvin, Putnam Bldg.

Seefeldt, Carl T., 704 Farnam St.

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Shadwell, Arlo, 318 W. Garfield.

Smith, Milo D., 506 E. 6th St.

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Hoskinson, C. Edwin, Clarinda.
Hurst, W. J., Clarinda.
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Lindburg, Harold, Shenandoah.
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Hove, Vern W., Dupleap.
Hunt, J. T., Woodbine.
Hunter, J. R., Dupleap.
Koenig, John H., Missouri Valley.
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Blair, Burr C., Ida Grove.
Leth, R. J., Ida Grove.
McGuire, Hugh E., Holstein.
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Schneider, John A., Suite 23, Schneider Bldg.
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Jones, John L., 140½ S. Main St., Maquoketa.
Rose, C. Jack, 109 S. Main St., Maquoketa.
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Birkenholz, Carroll M., 214 Jewel Bldg., Newton.
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Chaplin, John W., 124½ N. 2nd Ave. W., Newton.
Morgan, H. L., 207 E. 4th St. S., Newton.
O'Brien, Merle J., 408 Maytag Bldg., Newton.
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Dykhouse, J. T., Rock Rapids.
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Gorton, Earl S., 14½ E. Main St.
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Owens, George L., 34 W. Main St.
Peterson, V. C., 119½ E. Main St.
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Seberg, Henry, 123½ E. Main St.
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Latach, F. A., Wilton Junction.
Meyer, Jr., Henry C., American Bank Bldg.
Naber, P. H., Hershey Bldg.
Newton, George W., Hershey Bldg.
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Sohn, Francis Jr., Laurel Bldg.
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Jacobs, O. L., Charles City.
Kenyon, D. E., Clear Lake.
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Olson, Irvin J., Osage.
Patton, W. L., 119 E. State St., Mason City.
Romey, Dick, 23 1st St. S.E., Mason City.
Romey, George, 23 1st St. S.E., Mason City.
Rud, L. H., 20½ S. Federal Ave., Mason City.
Ryan, Dave, 230 5th St. N. E., Mason City.
Sanders, Alton H., Charles City.
Senior, George, 312 8th N.W., Mason City.
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Courtright, Jess A., 4½ W. Charles St.
Crowley, James, 202 E. Charles Street.
Fay, Henry, 7½ W. Charles St.
Hanson, M. C., % First National Bank.
Little, Ben B., 18½ S. Frederick Ave.
Rafus, D. J., 210 First Ave., N. E.

Osceola County Board of Realtors

Active Members, 3

President: G. J. Ellerbrock, Sibley.
Attig, Glenn, Sibley.

Ellerbrook, J. J., Sibley.
Gowen, Ben T., Sibley.

Oskaloosa Real Estate Board

Active Members, 10; Others, 1

President: W. C. Braden.
Secretary: Clark Taylor.

Akerman, D. L., Fremont.
Augustine, A. E., Iowa Trust & Sav. Bank Bldg.
Bell Investment Co., 118 N. Market St.

IOWA — KANSAS

OSKALOOSA (Cont.)

Braden, W. C., 319 N. A. St.
Gatton, Kelly, Rose Hill.
Hutchins, C. D., 104½ 1st Ave. E.
Mayer, Carl, 122 N. Market St.
Pickrell, C. A.
Roberts, B. S., Rm. 11, Evans Bldg.
Taylor, M. D. & Clark.

Ottumwa

Real Estate Board

Active Members, 14; Others, 8

President: A. J. Schwartz, Kresge Bldg.
Secretary & Treasurer: Pearl R. Harnes,
107½ N. Market St.

Baer, E. A., Langdale Bldg.
Bailey, Elmo S., 519 Wildwood Drive.
Bolic, B. M., 206 S. Market St.
Boyer, Carl D., 105 S. Court St.
Christy, E. V., Fidelity Bank Bldg.
Coupland, C. C., Fidelity Bank Bldg.
Elsensohn, F. J., 909 W. Second St.
Hazen, Glenn, 104 S. Court St.
McElroy, Ralph T., 126 E. Main St.
Redmon, F. L., 646 N. Court St.
Reynolds, E. P., 107½ N. Market St.
Rime, Lloyd, 131 E. 2nd St.
Schwartz, A. J., Kresge Bldg.
Sutton, H. E., 107 N. Court St.

Palo Alto County

Board of Realtors

Active Members, 9

President: H. O. Helgen, Emmetsburg.
Secretary: Dave Ampsper, Emmetsburg.

Ampsper, Dave.
Barringer, H. E.
Helgen, H. O.
Helen, H. M.
McDonald, Art.
Noonan, Frank.
Peril, A. E.
Willingham, Henry.
Zunkel, William.

Plymouth County

Board of Realtors

Active Members, 14

President: Geo. V. Pavlik, Le Mars.

Secretary & Treasurer: Adrian L. Bowers,
Le Mars.

Alesch, John H., LeMars.
Bowers, Adrian L., LeMars.
Cass, M. A., LeMars.
Cooper, L. E., LeMars.
Eichhorn, Fred G., Remsen.
Hagar, George D., LeMars.
Harms, H. J., LeMars.
Homan, N. B., Remsen.
Koehler, R. J., LeMars.
Koenig, Jacob O., LeMars.
Mieras, Clara B., LeMars.
Pavlik, Geo. V., LeMars.
Stoeb, A. H., LeMars.
Tool, Richard, 1st Natl. Bank, LeMars.

Pocahontas County

Real Estate Board

Active Members, 7

President: Anton Mackorts, Pocahontas.

Secretary: Will Shimon, Pocahontas.

Bencke, Herman, Palmer.
Ducummun, Elmer A., Laurens.
Mackorts, Anton.
Miller, Alfred, Pocahontas.
Moore, H. C., Pocahontas.
Peterson, Ernst, Laurens.
Shimon, Will, Pocahontas.

Poweshiek County

Board of Realtors

Active Members, 5

President: R. E. Hamilton, 822 4th Ave.,
Grinnell.

Secretary: Fred P. Ramsey, 829 Broad St.,
Grinnell.

Clinadin, F. E., 808 4th Ave., Grinnell.
Hamilton, R. E., 822 4th Ave., Grinnell.
Heisel, J. B., 908½ Main St., Grinnell.
Jones, F. A., 829 Broad St., Grinnell.
Ramsey, Fred P., 829 Broad St.

Red Oak

Board of Realtors

Active Members, 11

President: Walter S. Peterson, 419 Cool-
baugh St.

Secretary-Treasurer: W. E. Johnson, 415
Coolbaugh St.

Engquist, Edwin, 400 Coolbaugh St.
Fridolph, C. S., 323 A-Read.
Hattery, L. I., 323-A Reed St.
Herron, Ralph H., 205 Nucleus St.
Holmes, Arthur, 313-A Reed St.
Johnson, W. E., 415 Coolbaugh St.
McQueen & Corbin, 411 Coolbaugh St.
Miller, Willard H., 319 A-Read.
Peterson, Walter S., 419 Coolbaugh St.
Powell, Gena M., 411 Reed St.
Viner, Ralph J., Elliott.

Shelby County

Board of Realtors

Active Members, 5

President: Marion Armentrout, 508 Victoria,
Harlan.

Secretary: G. K. Swift, Harlan.

Arent, Andrew, Harlan.
Armentrout, Marion, Harlan.
Lewis, F. J., Harlan.
Ouren, H. W., 602 Market St., Harlan.
Swift, Gaillard K., Harlan.

SIoux CITY

Sales, Residential
and
Commercial Properties
Management — Mortgage
Financing
Estate liquidation
SLOAN, GUINEY CO.
511 Pierce Co.

Sioux City

Real Estate Board

Active Members, 61; Others, 59

President: Robert J. Gessell, 268 Orpheum
Bldg., (8).

Secretary: Edward M. Lewis, 328 Davidson
Bldg., (13).

Adams, C. L., Live Stock National Bank.
Ballard, Earl M., 511 — 6th St.
Bierwirth, H. C., Alcester, So. Dak.
Bouchard, E. J., 712 Jennings St.
Brown, Clifford C., 5061 Orleans Ave., (20).
Brown, E. S., 4511 Morningside Ave.
Buckwalter, F. B., 514 Nebraska St., Box
596, (3).
Burdle, L. C., 417 6th St., (15).
Conley, Dan, 1902 Douglas St.
Cord, Mark C., 328 Insurance Exchange,
(15).
Cotton, K. P., 417 6th St., (15).
Curtis, Lawrence, 514 Nebraska St.
Davenport, Jr., Fred, 438 Davidson Bldg.,
(13).
Davis, Gerald, 328 Davidson Bldg., (13).
Day, W. E., 212 Security Bank Bldg.
Dealy, Joe, 727 Frances Bldg.
Eales, Frazier, 267-8 New Orpheum Bldg.,
(8).
Eidmoe, M. C., Woodbury Co. Sav. Bank,
(9).
Fearing, R. B., 605 Baderow Bldg.
Feight, Will, 421 Ins. Exch. Bldg., (15).
Ferguson, J. B., Security Bldg.
Gaynor, E. S., 1819 E. 3rd St., Box 207, (2).
Gessell, R. J., 268 Orpheum Bldg.
Gilliland, S. E., 404 6th St., (13).
Gorchow, Nathan, c/o I. Miller Co., 3rd &
Plymouth.
Grant, Joe, 1st Nat'l. Bank, (15).
GUINEY, Gilbert, 511 Pierce St.
Hall, John J., 210 Commerce Bldg.
Harvey, John V., Orpheum Bldg., (8).
Hassenger, Leo, 6th & Pierce St., (15).
Hatfield, Paul M., 306 Insurance Exchange
Bldg.
Hatter, Lloyd, 1710 Morningside Ave., (20).
Hegstrom, Philip, 511 6th St.
Henderson, R. A., 503 Insurance Exchange
Bldg.
Herrick, Ralph W., 607 Douglas St., (15).
Hoefler, Victor, 530 Davidson Bldg., (13).
Kern, John, 310 Virginia St.
Krage, Earl, 212 Security Bldg.
Lamar, Wm. M., 910 Badgerow Bldg., (9).
Lang, Hal H., 622 Security Bldg.
Lerch, Frank C., 429 Benson Bldg.
Lewis, Edward M., 328 Davidson Bldg.
Martin, G. F., 221 Insurance Exch. Bldg.
McMullen, George, 618 Badgerow Bldg.
Metcalf, G. C., Mowille, Ia.
Moen, Gustav J., 600 Toy Natl. Bank Bldg.
Niemeyer, R. C., 229 Security Bldg., (15).
Olson, A. L., 700 Pierce St.
Rice, Harvey L., P. O. Box 296.
Roe, C. L., 438 Davidson Bldg., (13).
Sandman, Fred J., 224 Insurance Exch. Bldg.

Sanford, Arthur, 830 Frances Bldg., (8).
Schultz, H. A., 1030 Badgerow Bldg.
Self, L. I., 217 Frances Bldg.
Seler, George C., 913 Douglas St., (18).
Severin, D. B., Security Natl. Bank, (15).
SLOAN, W. L., 511 Pierce St., (5).
Spiecker, E. H., Farmers Loan & Trust Co.
Tennis, Clyde H., 809 Badgerow Bldg., (9).
Tennis, Neal C., 809 Badgerow Bldg., (9).
Wareck, J. A., % Hassenger Bros.

Spencer

Board of Realtors

Active Members, 6

President: George Mauss, 34 McAllister Bldg.
Secretary & Treasurer: James W. Fisher,
11-12 Blass Block.

Davis, E. E., 16 McAllister Block, Spencer.
Ducharme, Everett.
Fisher, James W., 11-12 Glass Block, Spencer.
Mauss, George C., 34 McAllister
Block, Spencer.
Mitchell, R. C., 21 McAllister Block,
Spencer.
Morrow, Ed., 216 N. Grand.

Storm Lake

Board of Realtors

Active Members, 20

President: John F. Evans.

Secretary: E. E. Owen.

Anderson, W. F., Storm Lake.
Bergling, A. L., Albert City.
Bonebrake, H. R., Storm Lake.
Cady, G. A., Sioux Rapids, Iowa.
Elk, Clarence C., Storm Lake.
Evans, John F., Storm Lake.
Fritcher, C. Clifford, Storm Lake.
Gaffey, W. E., Storm Lake.
Gau, O. J., Storm Lake.
Haahr, S. H., Storm Lake.
LaGrange, D. G., Storm Lake.
Owen, E. E., Storm Lake.
Rice, R. V., Storm Lake.
Schrider, E. W., Alta.
Sponner, J. E., Storm Lake.
Stalcup, H. E., Storm Lake.
Tollakson, Paul M., Sioux Rapids, Iowa.
Tyneson, Albert, Storm Lake.
Vernie, E. A., Osceola, Iowa.
Whealen, R. A., Storm Lake.

Waterloo

Real Estate Board

Active Members, 45; Others, 12.

President: W. T. Wallace, 519 Washington
St.

Executive Secretary: Mrs. Alice Wade, 2523
Cedar Heights Dr., Cedar Falls.

Albert, Mrs. Mabell D., 814 W. 4th St.
Allen, C. M., 226 Alta Vista.
Barker, W. H., 318 Natl. Bank Bldg.
Bickley, Charles S., 401½ W. 4th St.
Burd, Harry, 519 Washington St.
Burroughs, R. E., 304 Marsh Place Bldg.
Cole, A. C., 606 Waterloo Bldg.
Cowan, R. C., 508 Lafayette Bldg.
Davis, Carl R., 501 Waterloo Bldg.
George, M. E., Realty Co., 224 W. 4th.
Gilbom, A. E., Co., 628 Sycamore St.
Glass-Howry Co., 620 W. 3rd St.
Gronberg, Wm., 1014 Park Dr.
Gronberg, Wm. L., 1134 Williston St.
Guernsey & Moon, 218 E. 5th St.
Haffa, H. B., 2021 Grand Blvd., Cedar Falls.
Haulte, E. T., 318½ W. 4th St.
Hayes, Paul R., 414 Lafayette Bldg.
Heisler, Lewis A., 27 E. 5th St.
HERSHBERGER, FLOYD, 519 Washington
St.

Iowa Securities Co., 406 Marsh Pl. Bldg.,
Kyle, John C., 98 E. 4th St.

Lamson, Russell O., 209 W. 5th St.
Lawrence, Roger W., 306 Marsh-Place Bldg.
Leeper, L. C., 403 Mulberry.

Letch, Fred C., 412 Commercial Bldg.

Letch, Fred C., 412 Commercial Bldg.

Loomis, Emery W., 919 W. 5th St.

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Floyd Hershberger
Realtor
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Waterloo, Iowa

Iowa's Leading
INDUSTRIAL CITY

Wayne S. Raymond
REALTOR
Waterloo Building
Commercial and Industrial
Real Estate

Loomis, Paul, 624 Lafayette St.
Miller, Lester W., 408 Waterloo Bldg.
Orr, J. W., 426 Denver St.
RAYMOND, WAYNE S., 221 Waterloo
Bldg.
Royer, Glenn A., 622 Water St.
Scherling, L. C., 501 Waterloo Bldg.
Scully, George H., & Son, 518 Lafayette St.
Smith-Miller Co., 206 Marsh Place Bldg.
Starbuck, L. L., 608 Commercial Bldg.
Swinbank, Harry, 218 Glenwood.
Tansey, Verne J., 324 Prospect Ave.
Umbaugh Realty Co., 517 Williston.
Wallace, William T., 519 Washington St.
Walters, L. A., 408 Waterloo Bldg.
Wilkins, W. J., 401 Commercial Bldg.
Wise, C. H., 601 Blackhawk Bldg.
Zemke, E. H., 325 Locust St.

Wright County

Real Estate Board

Active Members, 8

President: Otto Knudsen, Eagle Grove.
Secretary & Treasurer: R. W. Courson, Bel-
mond.

Courson, R. W., Belmond.
Findley, Harley, Eagle Grove.
Flanagan, Neil, Belmond.
Grill, Wm., Eagle Grove.
Hanson, A. C., Belmond.
Hellack, Pat, Webster City.
KNUDSEN, OTTO, Eagle Grove.
Sheldon, G. R., Clarion.

**FARM
BROKERAGE**
OTTO KNUDSEN
Eagle Grove, Iowa

KANSAS

Alma—See Manhattan
Altoona—See Independence
Ashland—See Dodge City
Atwood—See North West Kansas
Augusta—See Butler County
Axtell—See Tri-County
Belleville—See North Central Kans.
Belprer—See Dodge City
Blue Rapids—See Tri-County
Bonner Springs—See Kansas City
Buffalo—See Neosho Valley
Chanute—See Neosho Valley
Cherryvale—See Independence
Cimarron—See Dodge City
Clay Center—See Clay County
Colby—See North West Kansas
Concordia—See North Central Kans.
Coneland—See Dodge City
Edwardsville—See Kansas City
El Dorado—See Butler County
Erie—See Neosho Valley
Ford—See Dodge City
Ft. Scott—See Bourbon County
Frankfort—See Tri-County
Garden City—See Dodge City
Glasco—See North Central Kans.
Goodland—See North West Kansas
Grinnell—See North West Kansas
Hayes—See Dodge City
Junction City—See Geary County

Langdon—See Hutchinson
Leavenworth—Kansas City, Kansas
Liberal—See Dodge City
Longford—See Clay County
Marysville—See Tri-County
McCracken—See Dodge City
Meade—See Dodge City
Minneapolis—See North Central Kansas
Mission—See Kansas City
Ness City—See Dodge City
Oakley—See North West Kansas
Ransom—See Dodge City
Redfield—See Bourbon County
Russell—See Dodge City
Seneca—See Tri-County
Solomon—See Salina
Start—See Neosho Valley
Sublette—See Dodge City
Syracuse—See Dodge City
Tonganoxie—See Lawrence
Topeka—See Neosho Valley
Ulysses—See Dodge City
Warrego—See Manhattan

Abilene

(Individual Member)
Stewart, Ben W.

Arkansas City Real Estate Board

Active Members, 9
President: R. D. Anderson.
Secretary & Treasurer: Wade Wilcoxen.
Anderson-Guyot.
Blecha, Ed.
Bunnell, William.
Buzzi, Tom.
Crane, J. E.
Gould, Fred.
Rosa, Kenneth.
Samford, Joe.
Wilcoxen, Wade.

Atchison County Real Estate Board

Active Members, 11
President: Jay D. Adams, 106 N. 8th St.
Secretary-Treasurer: Minnie Bonnell, 703½ Commercial.
Adams, Jay D., 106 N. 8th St.
Armstrong, Albert, 521 N. 10th St.
Barnes, Frank, 506 N. 7th St.
Bishop, A. P., 117 N. 8th St.
Bonnell, Miss Minnie, 703½ Commercial St.
Freibort, Hilda L., Power & Light Bldg.
Glaman, Claude, 105 S. 8th St.
Greenlund, N. C., 423 Commercial St.
Harmon, Mrs. L. C., 307 N. 3rd St.
Wertz, Frank, 112½ N. 5th St.
Wigelsworth, C. L., 1025 S. 4th St.

Bourbon County Board of Realtors

Active Members, 20
President: Floyd Dotson, 1 E. Wall St., Fort Scott.
Secretary: Glenn F. Nightingale, 112½ E. 1st St., Fort Scott.
Boyce, John, 1½ N. Main St., Fort Scott.
Brown, Charlie, 837 Crawford St., Fort Scott.
Connolly, William, 12 E. Wall, Fort Scott.
Crain, John T., Fort Scott.
Dotson, Floyd, 1 E. Wall, Fort Scott.
Farmer, George, 1001 S. Nat'l, Fort Scott.
Graves, W. B., 723 S. Eddy, Fort Scott.
Hammer, W. E., 10 E. Wall, Fort Scott.
Hanes, Charles A., 111½ East Wall, Fort Scott.
Higgins, W. F., R. 2, Fort Scott.
Lockwood, Park C., 11 E. 1st St., Fort Scott.
Mays, E. L., 112½ E. 1st, Fort Scott.
McAllister, H. G., 2½ S. Main St., Fort Scott.
Miller, Donald, 14½ So. Main St., Fort Scott.
More, Benton, 102½ Lincoln Ave., Fort Scott.
Nightingale, Glenn F., 112½ E. 1st St., Fort Scott.
Palmer, J. O., 2½ S. Main St., Fort Scott.
Turner, L. R., 1½ N. Main St., Fort Scott.
Turner, M. A., Redfield.
Wogan, Herman, 16½ N. Main St., Fort Scott.

Butler County Board of Realtors

Active Members, 12
President: Lester Matlock, 115 W. Central Ave., El Dorado.
Secretary & Treasurer: Mrs. A. B. Matton, 208 W. Central Ave., El Dorado.
Burns, Dean, Augusta, Kansas.
Cron, Frank H., 206 W. Central Ave., El Dorado.
Dennett, M. C., Augusta.

Mannion, W. R., 226 W. Central Ave., El Dorado.
Matlock, Lester, 115 W. Central Ave., El Dorado.
Matton, Mrs. A. B., 208 W. Central Ave., El Dorado.
Mollohan, Fred, 221 N. Gordy Bldg., El Dorado.
Mercer, Mary, State St., Augusta.
Smith, Ralph, 226 W. Central Ave., El Dorado.
Songer, Harvey, 214½ W. Central Ave., El Dorado.
Stevenson, O. L., 202 W. Central Ave., El Dorado.
West, Tom, Truman Bldg., El Dorado.

Clay County Real Estate Board

Active Members, 9
President: Raymond James, Clay Center.
Secretary: V. Royal Vergades, Clay Center.
Bruggeman, R. A., Clay Center.
Garrett, P. L., Clay Center.
Hammel, Carl A., Clay Center.
Law, Loren E., Clay Center.
Lockridge, R. M., Wakefield.
Malcolm, Webb, Clay Center.
Marty, Oliver, Longford.
Todd, F. W., Clay Center.
Vittetoe, Wm. N., Clay Center.

Coffeyville Real Estate Board

Active Members, 10; Others, 3
President: W. G. Bowman, 109 W. 8th St.
Secretary & Treasurer: Arthur R. Wilson, Box 294.
Bowman, W. G., 109 W. 8th St.
Harden, Ogle E., Columbia Bldg.
McLaren, Don, 203½ W. 8th St.
McMahon, J. S., 203½ W. 8th St.
Morgan, Ben H., 223 W. 9th St.
Morgan, Embree W., Jr., 811 Walnut St.
North, S. B., 717 Walnut St.
Wassam, Dan, 130½ W. 8th St.
Wilson, Arthur R., Box 294.
Yount, B. V., Columbia Bldg.

Concordia

(Individual Member)
Erickson, S. I.

Dodge City Real Estate Board

Active Members, 56; Others, 16
President: R. C. Hill, 612 2nd, Dodge City.
Secretary-Treasurer: Larry Hensley, 207 Walnut, Dodge City.
Adamson, B. E., Garden City.
Baughman Investment Co., Liberal.
Brack, C. R., Garden City.
BURR, HIRAM T., 610 Second.
Butler, Lester, 407 2nd, Dodge City.
Buxton, R. C., Ransom.
Buxton, Reggie, Ransom.
Chambers, Herman, Garden City.
Clark County Abt. Co., Ashland.
Cleaver, J. R., Garden City.
Cochran, George D., 105½ W. Chestnut, Dodge City.
Crawford, R. A., 106 Mulberry, Dodge City.
Denham, Joe E., 617 2nd, Dodge City.

H. A. Hart & Co.

DODGE CITY, KANSAS

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Brokers
Residential and
Industrial Building
Insurance — Loans

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Des Marceau & Montgomery, Syracuse.
Drehmer, Seymour E., 617 2nd, Dodge City.
Emmons, G. T., Copeland.
Fallis, Charles E., Tribune.
Fouquet, C. P., Scott City.
Franklin, H. C., Liberal.
Frazee, P. C., Syracuse.
Goss, H. M., Liberal.
Haley, W. T., Ulysses.
Hall, C. J., 617 2nd, Dodge City.
Hancock, L. B., 610 2nd, Dodge City.
HART, H. A., 207 Walnut, Dodge City.
Herrera, Russell, Ford.
Hill, R. C., 617 2nd, Dodge City.
Hill, R. C., 617 2nd, Dodge City.
Jones, Harvey F., Garden City.
Jones, Laurin W., 617 2nd, Dodge City.
Kobs, Wallace, Meade.
Krey, H. F., 707 2nd, Dodge City.
Levan, Virgil W., Ness City.
Long, J. D., 617 2nd, Dodge City.
Luther's Sons, F. M., Cimarron.
Mackey, C. E., Cimarron.
McCall, E. F., Ulysses.
McCall, Hubert, Ulysses.
McCall, Dale, 707 2nd, Dodge City.
McCoy, Frank, Sublette.
Meyers, L. F., 503 First, Dodge City.
Moran, J. P., McCracken.
RUSSELL, T. F., 503 1st Ave., Dodge City.
Speckman, Guy S., Liberal.
Spies, J. B., Ulysses.
Taylor, L. L., 617 2nd, Dodge City.
Vorán, J. F., Belpre.
Wagner, Ralph, Cimarron.
Weldon, Henry B., Garden City.
Wilcoxen, C. H., 307 First, Dodge City.
Wilkinson, F. E., 407 First, Dodge City.
Wilson, W. E., Liberal.
Wooden, C. W., Cimarron.
Yancor, Lyle K., 617 2nd, Dodge City.
Zimmer, Clarence, 510 2nd, Dodge City.
Zirkle, S. E., Garden City.

DODGE CITY

Farms & Ranches Industrial Sites Business & Residential Property Loans: Business & Residential

BURR-HANCOCK, INC.

Emporia Real Estate Board

Active Members, 5
President: Harold G. Dwelle, Citizens Nat'l Bank Bldg.
Secretary: James Williams, 7 W. 5th Ave.
Daniels, Ed., Emporia State Bank Bldg.
Dwelle, Harold G., Citizens Nat'l Bank Bldg.
Lambert, Calvin H., Citizens Nat'l Bank Bldg.
Newcomer, Ted, Emporia State Bank Bldg.
Williams, James, 7 W. 5th Ave.

Geary County Real Estate Board

Active Members, 12; Others, 4
President: C. E. Rucker, Junction City.
Secretary & Treasurer: Howard Holloway, Junction City.
Anders, Cecil E., Junction City.
Beas, R. J., Junction City.
Cress, Res, Junction City.

Davidson, C. W., Junction City.
Holloway, Howard, Junction City.
Johnson, Joe, Junction City.
McNeece, Ross, Junction City.
Miller, Ron T., Junction City.
Neyer, Charles J., Junction City.
Pierce, Hal, Junction City.
Rucker, C. E., Junction City.
Young, Y. Y., Junction City.

Glasco

(Individual Member)
Carlile, I. O.

HUTCHINSON, KANS.

Real Estate Sales — Loans —
Investments — Appraisals —
Leases — Property Management — Locations.

Interstate Realty Co.

105 N. Walnut St.
Charles M. Hilleary Mont M. Hilleary

Hutchinson Real Estate Board

Active Members, 29; Others, 2
President: Robert G. King, 17 N. Walnut St.
Executive Secretary: Mildred B. Arbuckle, 15 N. Walnut St.
Bailey & Son, J. N., 4 E. Sherman St.
Braden Realty Co., Walcott Bldg.
Brehm Realty Co., 9 E. Sherman St.
Breuer, Earl, 7 W. 1st.
Brown Bros. Realty Co., 15½ N. Main St.
Coe-Thomson Improvement Co., 10 E. Sherman St.
Day, Clyde L., 28 E. 1st St.
Day Realty Co., First Nat'l Bank Bldg.
Fee, Frank, 15 E. 2nd.
First Fed. Sav. & Loan Assn., 1st & Walnut St.
Frale, E. D., Walcott Bldg.
French-Sanders, 12 E. Sherman St.
Gabrielson Agency, Amer. Nat'l Bank Bldg.
Haag Real Estate, 18 E. Sherman.
Hutchinson Investment Co., 17 E. 1st St.
INTERSTATE REALTY CO., 105 N. Walnut St.
Kline Realty Agency, 117 E. 1st St.
Lewellyn Agency, 518 N. Main.
Lovan-King Agency, 17 N. Walnut St.
McNaghten Investment Co., 203 First Nat'l Bank Bldg.
Miller, 2nd Langdon, Kansas.
Mitchell Agency, 14 W. 1st St.
Salt City Fed. Sav. & Loan Assn., 17 E. 2nd St.
Salyers, E. B., 109 N. Walnut St.
Seymour-Welchons, Walcott Bldg.
Tennant Realty Co., 100½ S. Main St.
Tucker Agency, 12 West 5th.
Wilson-Roach & Co. Inc., 514 W. 1st St.
Wolselag Agency, 527 N. Main St.

Independence Real Estate Board

Active Members, 15; Others, 10
President: Glenn B. King, 211 N. Penn.
Secretary: C. Bill White, 109 W. Myrtle.
Bacon, F. E., Neodesha.
Graves, Ike, 108 E. Myrtle.
Guilkey, Carl R., 118 W. Myrtle.
Hall, Amy, 116 N. 8th St.
Harper, A. L., 223½ N. Penn.
Hills, George F., Cherryvale.
Hurst, May W., 224½ N. Penn.
Jackman, J. C., 117 E. Myrtle.
King, Glenn B., 211½ N. Penn.
Kramer, J. D., 113 E. Myrtle.
Mullen, Arthur C., Box 414, Altoma.
Reed, Frank, 101 N. Penn.
Ryan, C. C., 102 W. Main.
White, C. Bill, 109 W. Myrtle.
White, W. N., 109 W. Myrtle.

Kansas City, Kansas Real Estate Board

Active Members, 81; Others, 73
President: A. L. Swender, 721 Minnesota Ave., (14).
Secretary: J. R. Lobaugh, 1410 Minnesota Ave., (2).
Allis, George C., 640 Minnesota Ave., (11).
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 Post Realty Co., 743 W. North Ave.
 Properties, Inc., 11 E. Lexington St., (2).
 Property Management, Inc., 107 Equitable
 Bldg.
 Poe, R. B., & Co., 2 E. Lexington St., (2).
 Pugh, Edward W., 62 Dundalk Ave.
 Pulso, Nicholas Geo., 1402 Court Square Bldg.
 Pumpfrey Bros., 8 W. Fayette St., (1).
 Purnell, L. B., & Co., 800 Cathedral St.
 Quattman, Henry G., 3037 Moreland Ave.
 Rafferty, John P., 2003 Edmondson Ave.
 Raith, Keith & Raith, Inc., 2218 Roslyn Ave.
 Ramsey, L. Carroll, 2 E. Lexington St., (2).
 Randall, Blanchard, Jr., 8 Bishop Rd.
 Real Estate Title Co., Inc., 710 Keyser
 Bldg., (2).
 Realty Brokerage Co., 3602 9th St.
 Realty Corporation, 3703 Liberty Heights
 Ave., (15).
 Realty Mart, 100 N. Eutaw St., (1).
 Realty Sales Corp., 506 N. Charles St.,
 (18).
 Regan, F. Lee, 5706 Edmondson Ave., (28).
 Reicher & Son, J., 817 N. Charles St.
 Reid Co., Clayton, 3712 Elkader Rd.
 Reilly, Eugene K., 19 E. Fayette St., (2).
 Reinhard, John, 4121 Frederick Ave.
 Reliable Real Estate, 231 S. Madeira St.
 Reuquard, J. H., Realty Co., 7003 Eastern
 Ave.
 Reuquard, John J., 5313 York Rd., (12).
 Rex Realty, 110 W. Fayette St.
 RICHARDS, B. HOWARD, INC., Morris
 Bldg., (29).
 Richardson, A. B., 405 Eastern Ave.
 Richardson Real Estate, 12 E. Lexington St.
 Richmond Development Co., 707 E. Cold
 Spring Lane.
 Riepe, Jr., Harry U., 100 St. Paul St., (2).
 Riepe, J. Holliday, & Co., 11 E. Lexington
 St., (2).
 Riley, W. Douglas, Riderwood.
 Ritota, A. Francis, 508 St. Paul St., (2).
 Rittenhouse, Charles C., 503 Chapel Gate
 Lane, (29).
 Robey, William N., 9 E. Franklin St.
 Robinson, Julius, 409 American Bldg.
 Robinson Realty Co., Jas. D., 2125 North
 Charles St., (18).
 Rock, Edna G., 927 St. Paul St., (2).
 Rocklin & Son, Henry L., 5618 Belair Rd.
 Rockwell, Leland, 625 St. Paul St., (2).

Baltimore, Maryland

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Rodgers, Eugene F., Munsey Bldg., (2).
 Rodgers, Maurice F., 4810 Roland Ave., (10).
 Rogers, Charles K., Blackrock Rd., Hamp-
 den, Md.
 ROLAND PARK CO., The, 4810 Roland
 Ave., (10).
 Ronald Realty Co., 10 W. Preston St.
 Roosevelt Realty Co., 210 E. Lexington St.
 Rosenthal, Samuel, Inc., 11 E. Lexington St.
 Ross Co., The L. F., 2323 N. Charles St.
 Rouse Realty Co., 919 St. Paul St.
 Rowles, Chas. D., 416 Morris Bldg.
 Ruff, John K., Co., 100 W. 22nd St.
 Rutherford, Allan, 5800 York Rd., (12).
 Sackerman, Walter, & Son, 610 Cathedral
 St., (1).
 Sakols, S., & Son, 1644 E. Monument St.,
 (5).
 Salinger, S., 1619 Gwynns Falls Pkwy., (17).
 Saul, Milton H. F., 14 W. Preston St.
 Sause, John H., Jr., 3102 Felt Ave., (24).
 Schatz Bros., Jr., 610 Frederick Ave., Ca-
 tonsville, (29).
 Scheffnacker, C. Preston, 3 E. Lexington
 St., (2).
 Schmitt, Dan, 418 N. Howard St., (1).
 Schmidt, Samuel A., Randallstown, Md.
 Schuster, Joseph, 5667 Belair Rd.
 Schwartz, Herbert A., 1123 N. Charles St.
 Schwartz, Nathan, 1123 N. Charles St., (1).
 Scrivener, Charles E., Co., Inc., P. O. Box
 1936.
 Seawell, E. L., 6014 Eastern Ave., (24).
 Self, Robert, 231 St. Paul St., (2).
 Serbe, M. J., 806 Hollins St., (1).
 Service Realty Co., 211 E. Fayette, (2).
 Sheas, Charles E., 888 W. Baltimore St.,
 (1).
 Shipley, Grover C., Linthicum Heights.
 Shreve, C. A., Buchanan, 2023 Maryland Ave.
 Silberman, Morton, 1246 W. Baltimore St.
 Silberman, Saul, 208 E. Lexington St., (2).
 Sill, Louise B. C., Locust Ave. & Ruxton Rd.
 Simmons, Ralph W., 111 St. Albans Way.
 Simpson, George B., 101 Equitable Bldg.
 Sir Thomas Realty & Construction, 100 W.
 25th St.
 Skinner, Robert S., 1230 O'Sullivan Bldg.
 Sloan Company, 506 American Bldg., (2).
 Smith, Henry, & Sons Co., 113 S. Hanover
 St., (1).
 Smith, M. W., & Co., 3111 St. Paul St.
 Smith Realty Co., 5105 Liberty Heights
 Ave., (7).
 Smith Realty Co., 3224 Eastern Ave.
 Smith, Herbert W., 625 St. Paul St.
 Smith & Co., E. H., 1718 Baltimore Trust
 Bldg.
 Sousa, Christopher, 3 Allegheny Ave., Tow-
 son, (4).
 Southern Realty Co., 1205 S. Charles St.
 Square Realty Co., Inc., 1215 Court Square
 Bldg.
 Stackhouse, Stewart C., 20 E. Lexington St.
 Stackhouse, S. J., & Son, 20 E. Lexington
 St., (2).
 Staley Realty Co., 827 N. Charles St.
 Star Realty Co., 3809 Belle Ave.
 Stark, Albert, 3603 Glen Ave.
 Starr, F. H., Co., 817 N. Charles St.
 Starr, Clark W., 1823 Pennsylvania Ave.
 State Realty Co., 131 E. North Ave., (2).
 STEFFEY, CHAS. H., INC., 18 E. Lexing-
 ton St., (2).
 Steinbach, Ralph, 2207 E. Baltimore St.
 Stewart, Harold W., 2101 Lake Montebello
 Terrace.
 Stewart, Hyland P., Jr., 106 W. University
 Place.
 Stith, W. Curtis, 401 N. Charles St.
 Stonewall Corp., 13 W. 25th St.
 Storch, Adolph J., 300 E. 32 St., (18).
 Strobel, Chas. K., 553 Title Bldg., (2).
 Strobel & Co., Albert F., Jr., 1021 North
 Charles St., (1).
 Strobel, Peyton B., Co., The, 2206 North
 Charles St., (18).
 Stromberg, A. L., & Co., 5308 East Drive,
 Arbutus.
 Sulman Bldg. Co., 707 Munsey Bldg.
 Sunbeam Co., 3721 Delaware St., (2).
 Suburban Sales Co., 5506 Harford Rd.
 Sueshanna Realty Co., Elkton, Md.
 Talbott Bldg. Co., 4414 Eastway, (18).
 Thomas & Co., V. M., 22 Cedar Ave., Tow-
 son.
 Thompson & Jones, 406 Water St., (2).
 Tieghman Co., W. David, 3332 St. Paul St.
 Tinsley, T. Garland, 11 E. Lexington St.,
 (2).

Title Guarantee & Trust Co., St. Paul & Lex-
 ington Sts., (2).
 Town & Country Realty Associates, 401 N.
 Charles St.
 Towne Realty, 5613 Ashbourne Rd.
 Townsend, George A., 1510 Lexington Bldg.
 Townsend, M. Dale, 4507 Liberty Heights
 Ave.
 Towson Real Estate Co., Reckord Bldg., Tow-
 son.
 Treggall, John L., Inc., 1318 Fidelity Bldg.,
 (1).
 Tumbler, M. H., 526 Munsey Bldg., (2).
 Union Real Estate Co., P. O. Box 262, (3).
 Union Trust Co., St. Paul & Baltimore Sts.,
 (3).
 United Realty Co., 10 E. Lexington St.
 Vaughn, R. G., & Co., 10 E. Center St.
 VerValen Realty Service, 501 O'Sullivan
 Bldg., (2).
 Vincent, Ross C., 3312 Ingleside Ave.
 Vincent Realty Specialists, 343 N. Calvert
 St.
 Wagner, Henry W., 2721 Alameda Blvd.,
 (18).
 Wahl, Henry F., 5802 Eastern Ave., (24).
 Walbrook Realty Co., 2931 W. North Ave.
 Walker & Dunlop, Inc., 910 Fidelity Bldg.,
 (1).
 Wallace, Leo, 351 N. Calvert St.
 Walton, Edwin A., 205 E. Redwood St.
 Ward & Stall, 2220 Poplar Grove St.
 Warren, Alexander, 815 Hamilton Terrace.
 Warren, Edward J., 1316 Linden Ave.
 Waskins, Charles, 4809 Springdale Ave.
 Watkins, A. J., & Sons, Inc., Fidelity Bldg.
 Watty, Hugh F., Calvert & Redwood Sts.,
 % Mercantile Trust & Light St.
 Weaver Bros., Inc. of Md., O'Sullivan Bldg.
 Weber, J. Menard, Co., 2406 N. Charles St.
 Welsh Construction Co., 11 E. Fayette St.,
 (2).
 West, Herbert J., 2824 St. Paul St., (18).
 West & Co., M. S., 511 Keyser Bldg.
 Whitaker, William F., 1414 Fidelity Bldg.
 White-Monday Realty Co., 22 Light St.
 Whitley Realty Co., 2335 E. Monument St.,
 (5).
 Wiley, C. Evans, 642 E. 36th St.
 Wilke's Realty, 3399 Belair Rd.
 Wilson, E. B., 606 Myrtle St.
 Wolodark, Philip, 509 S. Wolfe St.
 Wolf, L. W., & Son, 58 Wade Ave., (28).
 Wolf Realty Co., 5106 Park Heights Ave.,
 (45).
 Wolfarth, John E., 315 Martingale Ave.
 Wood, C. Edgar, 3507 Harford Rd., (4).
 Woolson, E. Randolph, & Co., 701 Cathedral
 St., (1).
 Wyman Park Co., 2317 N. Charles St., (18).
 Yanzus, Stanley J., 651 Hollins St., (1).
 Yearley, Alexander, & Son, Inc., 2 E. Lex-
 ington St., (2).
 York Road Realty Co., 3712 York Rd., (12).
 Young Realty, Inc., 543 Title Bldg.
 Younger, J. Thomas, 3500 Harford Rd.

BALTIMORE, MD.

Sales Management Mortgages Appraisals

F.H.A. Approved Mortgage
 Loan Correspondent Aetna Life
 Insurance Co.

Chas. H. Steffey, Inc.

18 E. Lexington St.

Chestertown

(Individual Member)
 Grieb, W. Clarke, Court St.

Cumberland Real Estate Board

Active Members, 15; Others, 15
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 Bldg.
 Secretary: Harry B. Simpson, First Natl.
 Bank Bldg.
 Beacham, James W., S. Center St.
 Reall, J. Glenn, Clark-Kesting Bldg.
 Goodfellow, D. Clifford, Liberty Tr. Bldg.
 Hamilton, W. J., Law Building.
 Holzhru, T. J. H., Co., 21 S. Center St.
 Howards, J. L. (Mrs.), Bedford St.
 Jewell & Hutton, Rideley.
 Kifer, Robert L., J. H., Holzhru Co.,
 Miller, D. P., & Co., 1 N. Liberty St.
 Perrin & Perrin, 70 Pershing St.
 Reinhardt, M. D., Liberty Trust Bldg.
 Simpson, Harry B., First Natl. Bank Bldg.
 Sniker, Harold, 20 S. Center St.
 Watson, C. G., Virginia Ave.
 Wibel & Workmeister, Frederick St.
 Young, Robert W., 518 Cumberland St.

MARYLAND — MASSACHUSETTS

Frederick

Real Estate Board, Inc.

Active Members, 7

President: Col. Fredrick C. Rogers, 27 N. Court St.
Secretary & Treasurer: Gilmore R. Flaunt, 227 N. Market St.

Cramer, James H., 114 North Court St.
Flaunt, Gilmore R., 227 N. Market St.
Gros, Howard A., 9 N. Court St.
Rogers, Col. Fredrick C., 27 N. Court St.
Rosentock, Benjamin B., 5 W. Church St.
Vertheimer, Philip, 122 N. Court St.
Zeller, Ned S., 102 N. Court St.

Hagerstown

Real Estate Board

Active Members, 10

President: Nelson Rowe, 226 N. Potomac St.
Secretary: Cecil Kephart, 135 N. Potomac St.

Cohen, Bernard, 12 W. Franklin St.
Cohen, Jim, 12 W. Franklin St.
Cohen, Samuel, 12 W. Franklin St.
Groh, Garland, 12 W. Franklin St.
Hutson, Harold, 127 W. Washington St.
Kephart, Cecil, 135 N. Potomac St.
Patterson, John C., 111 W. Washington St.
Rowe, Nelson B., 20 N. Potomac St.
Stroale, Charles F., 49 Summit Ave.
Swain, John L., 20 Summit Ave.

Montgomery County

Real Estate Board

Active Members, 63; Others, 60

President: J. Noble Boaz, 7424 Wisconsin Ave., Bethesda, Md.
Secretary: Ellis M. Jones, 7240 Wisconsin Ave., Bethesda, (14), Md.

Achen, Rubie M., 1019 Flower Ave., Takoma Park
Aker, E. R., River Rd. & B.O.R.R., Bethesda, (14),
Batten, D. Lee, 7347 Wisconsin Ave., Bethesda, (14),
Best, Robert H., 8118 Wisconsin Ave., Bethesda, (14),
Boaz, J. Noble, 7424 Wisconsin Ave., Bethesda, (14),
Bogley, Samuel E., 7004 Wisconsin Ave., Chevy Chase, (15),
Briggs, Vernon M., 4501 Delmont Lane, Parkwood, Bethesda, (14),
Carr, H. J., 16 Carroll Ave., Takoma Park
Chamberlin, Donald L., 30 Kennedy Drive, Kenwood, Chevy Chase 13,
Coffman, Roy M., 8656 Georgia Ave., Silver Spring, Md.,
Connor, Henry J., 7240 Wisconsin Ave., Bethesda, (14),
Crane, Ralph P., 1009 Bonifant St., Silver Spring,
Cushman, Fred B., 510 Frederick Ave., Gaithersburg, Md.,
Doyle, C. Eugene (Safeway Store, Inc.), 1845 4th St. N.E., Washington, D. C.,
Dreisen, Oscar, (Dreisen-Freedman, Inc.), 8632 Colesville Rd., Silver Spring, Md.,
Donkley, Margaret J., 7347 Wisconsin Ave., Bethesda, (14),
Eig, Sam, 5416 Georgia Ave., N. W., Washington, D. C.,
Freedman, Gerald, 8632 Colesville Rd., Silver Spring, Md.,
Fry, Eugene M., 4628 East West Highway, Bethesda, (14),
Graham, C. R., 10113 Colesville Rd., Silver Spring,
Hall, Robert B., 7502 Old Georgetown Rd., Silver Spring, Md.,
Hannauer, Herman, 7896 Georgia Ave., Silver Spring, Md.,
Hewitt, Frank L., Jr., 8485 Fenton St., Silver Spring,
Holmead, Edw. C., 9100 Georgia Ave., Silver Spring,
Karr, Sydney H., 7932 Wisconsin Ave., Bethesda, (14),
Kelley, C. Fred, 8002 Wisconsin Ave., Bethesda, (14),
Kessinger, Andrew L., Box 228, Silver Spring, Md.,
Kraft, Melvin L., 8632 Colesville Rd., Silver Spring, Md.,
Lowery, Robert L., 8415 Georgia Ave., Silver Spring, Md.,
Luter, Lawrence V., 914 Bonifant St., Silver Spring, Md.,
McKeney, W. H., Jr., Box 70, Silver Spring, Md.,
Meatard, F. Archer, Jr., 7240 Wisconsin Ave., Bethesda, (14),
Medley, J. Ingram, 8634 Colesville Rd., Silver Spring, Md.,
Middleton, F. Eliot, 11167 Georgia Ave., Silver Spring,
Milestone, David, (Milestone & Milestone), 8632 Colesville Rd., Silver Spring, Md.,
Miller, Morris, 8007 Georgia Ave., Silver Spring,
Moss, George J., 1005 Bonifant St., Silver Spring,
Muir, Brockett, 7910 Wisconsin Ave., Bethesda, (14),
Pearson, Stanley, 8236 Georgia Ave., Silver Spring, Md.,
Perrine, H. Brooks, 8634 Colesville Rd., Silver Spring, Md.,
Peter, J. Vinson, N. Perry St., Rockville,
Pfeiffer, Fred L., 7233 Wisconsin Ave., Bethesda, (14),
Peani, A. V., 8002 Wisconsin Ave., Bethesda, (14),

Poston, Phil D., 8634 Colesville Rd., Silver Spring,
Price, E. S., 11301 Georgia Ave., Silver Spring,
Price, Roy M., 11301 Georgia Ave., Silver Spring,
Price, Fred L., 1003 Seminary Rd., Silver Spring,
Raffell, Leonard N., 238 Carroll Ave., Takoma Park,
Richardson, William E., 9103 Wire Ave., Silver Spring,
Ripley, Ralph P., 8403 Georgia Ave., Silver Spring, Md.,
Robertson, Geo. W., 8101 Wisconsin Ave., Bethesda, (14),
Robertson, Leonard F., 8634 Colesville Rd., Silver Spring,
Shoemaker, Maynard P., Jr., 15 Howard Ave., Kensington,
Simmons, Marvin V., 4702-4 Miller Ave., Bethesda, Md.,
Sterling, John B., 7906 Georgia Ave., Silver Spring,
Suter, Joseph F., 6301 Oakridge Ave., Chevy Chase, (15),
Thompson, H. E., Jr., 904 Ellsworth Dr., Silver Spring,
Van Vleet, Perry B., 7936 Georgia Ave., Silver Spring,
West, James E., (Washington Gas Light Co.), 1600 H. St. N.E., Washington, D. C.,
Wheeler, William B., 7990 Georgia Ave., Silver Spring, Md.,
White, Milton C., 7924 Wisconsin Ave., Bethesda, Md.,
Wood, Charles P., 8710 Georgia Ave., Silver Spring,
Wright, Earl T., 7240 Wisconsin Ave., Bethesda, Md.

Prince George's County

Real Estate Board

Active Members, 24; Others, 4

President: T. Raymond Burch, Berwyn,
Secretary-Treasurer: R. C. Zantinger, 945 K St. N. W., Washington, (1), D. C.,
Brandon, Ben F., Cedar Lane, Bttsville,
Burch, T. Raymond, Berwyn,
Clay, Wilson, Col. Cal. Park,
DeLozier, 3510 Rhode Island Ave., Mt. Rainier,
Dunn, Leo W., 3325 Rhode Island Ave., Mt. Rainier,
Ervin Realty Co., 5032 Rhode Island Ave., Hyattsville,
Freedman, Dewey M., 3214 Branch Ave. S.E., Washington, D. C., (20),
Hagan, Peter J., 3841 34th St., Mt. Rainier,
Hailey, Thomas F., Lanham,
Hardes, William E., Upper Marlboro,
Jones, Thomas E., Upper Marlboro,
Lewis, J. C., 6114 4th Ave., Hyattsville,
Meizerott, Oliver, Hyattsville,
Millar Bros., 6812 Dartmouth Ave., College Park,
Nichols, C. Philip, 150 Washington Blvd., Laurel,
Peters, Clarence H., 6229 Baltimore Ave., Riverdale,
Piercy, Cliff, 4709 Baltimore Ave., Hyattsville,
Rowe, William B., 25 Parkway Dr., Forest Heights, Washington, D. C., (20),
Seidenspinner, A. H., 6037 Baltimore Ave., Riverdale,
Watkins, Robert M., 7017 Fordham Court, College Park,
West, Marion E., 4709 Silver Hill Rd., College Park,
Willis & Cowell, 5232 Baltimore Ave., Box 192, Hyattsville,
Wright Realty Co., 8400 Marlboro Pike, Washington, D. C., (19),
Zantinger, Richard C., 945 K St. N. W., Washington, D. C., (1), & Upper Marlboro, Md.

Salisbury

(Individual Member)

Kolb, S. Denmead, 110 N. Division.

MASSACHUSETTS

Abington—See Brockton
Adams—See Berkshire County
Agawam—See Springfield
Aldersville—See Chicopee
Allston—See Boston
Amherst—See Essex North
Amherst—See Hampshire Co.
Andover—See Boston
Arlington—See Boston
Athol—See Northern Worcester Co.
Auburn—See Worcester
Auburndale—See Boston
Ayer—See Boston
Barnstable—See Cape Cod
Becket—See Berkshire County
Belmont—See Boston
Beverly—See Greater Salem
Boston—See Cape Cod, Eastern Middlesex and Plymouth Co.
Braintree—See Quincy & So. Shore
Bridgewater—See Brockton
Brighton—See Boston
Brookline—See Boston
Buzsard, Bay—See Cape Cod
Cambridge—See Quincy & So. Shore, also Boston
Centerville—See Cape Cod
Charlestown—See Boston
Charlton—See Cape Cod
Chelmsford—See Lowell

Chestnut Hill—See Boston
Chilmark—See Boston
Chilmark—See Boston
Cotuit—See Cape Cod
Dalton—See Berkshire County
Dedham—See Boston
Deerfield—See Cape Cod
Dorchester—See Boston
Dover—See Boston
Duxbury—See Boston, also Plymouth
East Braintree—See Greater Salem
East Braintree—See Quincy & So. Shore
East Bridgewater—See Brockton
East Dedham—See Boston
East Hampton—See Hampshire Co.
East Lynn—See Lynn
East Milton—See Boston
East Sandwich—See Cape Cod
East Walpole—See Boston
Eastham—See Cape Cod
Everett—See Boston
Falmouth—See Cape Cod
Fitchburg—See Boston, also No. Worcester County
Fitchfield—See Boston
Florence—See Hampshire Co.
Franklinham—See Boston
Gardner—See Boston
Gloucester—See Cape Ann
Grafton—See Worcester
Great Barrington—See Berkshire County
Greenwood—See Eastern Middlesex
Hadley—See Hampshire Co.
Hanson—See Plymouth Co.
Haverhill—See Hampshire Co.
Hawthorne—See Quincy & So. Shore, also Boston
Hingham—See Quincy & So. Shore, also Boston
Holliston—See Boston
Hudson—See Boston
Hyannis—See Cape Cod
Hyde Park—See Boston
Indian Orchard—See Springfield
Ipswich—See Greater Salem
Kingston—See Boston
Jamaica Plain—See Boston
Kingston—See Plymouth Co.
Lawrence—See Boston, also Lowell
Lexington—See Berkshire County
Lexington—See Berkshire County
Lexington—See Northern Worcester Co.
Lexington—See Eastern Middlesex, also Boston
Lowell—See Boston
Ludlow—See Springfield
Malden—See Boston
Manchester—See Greater Salem
Marshfield—See Boston
Marblehead—See Greater Salem
Marion—See Cape Cod, also Boston
Marshall—See Plymouth Co.
Marshfield Hills—See Plymouth Co.
Martha's Vineyard—See Cape Cod
Mattapan—See Boston
Medford—See Eastern Middlesex, also Boston
Melrose—See Eastern Middlesex, also Boston
Middletown—See Quincy & So. Shore, also Boston
Milford—See Boston
Milbury—See Worcester
Milton—See Quincy & So. Shore, also Boston
Milton—See Plymouth Co.
Monument Beach—See Cape Cod
Nantucket—See Cape Cod
Natick—See Boston
Needham—See Boston
New Bedford—See Boston
Newburyport—See Essex North
Newton—See Boston
Newtonville—See Boston
Newton Center—See Boston
Northampton—See Hampshire Co.
North Adams—See Berkshire County
North Falmouth—See Cape Cod
North Scituate—See Plymouth Co.
Norwood—See Boston
Oaketon—See Cape Cod
Osterville—See Cape Cod
Pembroke—See Greater Salem
Pembroke—See Plymouth Co.
Pittsfield—See Berkshire County
Plymouth—See Plymouth Co.
Pocasset—See Cape Cod
Reading—See Eastern Middlesex, also Boston
Revere—See Boston
Riverside—See Washington, D. C.
Rockland—See Brockton, also Plymouth Co.
Roslindale—See Boston
Roxbury—See Boston
Saugus—See Lynn
Scituate—See Plymouth Co.
Sharon—See Brockton, also Boston
Shelfield—See Berkshire County
Shrewsbury—See Worcester
Somerville—See Boston
South Boston—See Boston
South Hadley—See Holyoke
South Hamilton—See Boston
South Hampton—See Hampshire Co.
South Scituate—See Boston
South Yarmouth—See Cape Cod
Springfield—See Boston
Stockbridge—See Berkshire County
Stoneham—See Eastern Middlesex
Swampscott—See Lynn
Taunton—See Boston
Topsfield—See Boston
Wareham—See Cape Cod
Waban—See Boston
Wakefield—See Eastern Middlesex
Waltham—See Boston
Ware—See Cape Cod
Ware—See Hampshire Co.
Watertown—See Boston
Wayland—See Boston
Wellesley—See Boston
Wellfleet—See Cape Cod
West Acton—See Boston

West Medford—See Boston
West Medway—See Boston
West Newton—See Boston
West Roxbury—See Boston
West Somerville—See Boston
West Yarmouth—See Cape Cod
Westfield—See Springfield
Weston—See Boston
Westwood—See Boston
Weymouth—See Quincy & So. Shore
Whitman—See Brockton, also Cape Cod and Plymouth Co.
Wilbraham—See Springfield
Wilmsett—See Chicopee

Berkshire County

Real Estate Board

Active Members, 43; Others, 8

President: William R. Hagyard, 50 South St., Pittsfield.
Secretary: Irving H. Lamb, 86 North St., Pittsfield.

Bagg, William E., 28 North St., Pittsfield.
Boce, Howard W., 29 Fenn St., Pittsfield.
Bridgman, Harold J., 100 North St., Pittsfield.
Brown, Lucy C., Main St., Lenox.
Brusie, Mrs. R. C., 321 Main St., Great Barrington.
Campoli, Angelo, 32 Gordon St., Pittsfield.
Cox, William J., 28 North St., Pittsfield.
Dragone, Joseph, 51 North St., Pittsfield.
Dunn, Harold V., 51 North St., Pittsfield.
Engelmann, Earl G., 184 North St., Pittsfield.
Ford, Lavinia (Mrs.), 97 Ashuelot St., Dalton.
French, Edwin A., 111 Main St., North Adams.
Furniss, Ruth MacF., Stockbridge.
Gardner, Charles R., 73 North St., Pittsfield.
Genovese, Charles, 131 Fenn St., Pittsfield.
Hagyard, William R., 50 South St., Pittsfield.
Hartigan, Thomas C., 84 Williams St., Pittsfield.
Holman, Walter, 100 North St., Pittsfield.
Jansen, George E., 527 South St., Pittsfield.
Karam, Edward B., 14 South St., Pittsfield.
Keele, John J., Jr., 309 Main St., Great Barrington.
Kemble, Schuyler, 43 North St., Pittsfield.
King, Frank C., 126 Fenn St., Pittsfield.
Lamb, I. H., 86 North St., Pittsfield.
Milne, Arthur Wm., 26 Holmes Rd., Pittsfield.
Mole, George E., Lenox.
Ober, Emil, 20 Center St., Adams.
Pierpan, Harry J., 57½ Main St., N. Adams.
Quinn, John T., 28 North St., Pittsfield.
Reid, Charles F., (Smith Bros. Agency, Inc.), Adams.
Robertson, Winthrop, 7 North St., Pittsfield.
Samuels, Louis, 34 North St., Pittsfield.
Sweet, Clarence L., 266 Main St., Great Barrington.
Tenney, Samson, 69 Park St., Williamstown.
Thompson, Robert S., Stockbridge.
Tierney, David J., 42 North St., Pittsfield.
Toole, Lawrence V., Lee.
Traver, Leo, 28 North St., Pittsfield.
Van Burk, John D., Lee Rd., Lenox.
Wells, Robert O., 73 North St., Pittsfield.
West, Gilbert L., 8 Bank Row, Pittsfield.
Wheeler, Robert K., 333 Main St., Great Barrington.
Woods, James F., 26 North St., Pittsfield.

MEREDITH & GREW

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REALTORS

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Residential

Managers — Appraisers

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Mortgage Loan Correspondents for
the New York Life Insurance Co.

19 Congress St., Boston

Boston

Real Estate Board

Active Members, 930; Others, 116

President: Joseph W. Lund, 8 Newbury St., (2).

Executive Vice-President & Treasurer: Ray Hafford, 7 Water St., (9).

Adams, Charles Francis, 15 State St., (9).
Adams, Faneuil, 53 State St., (9).
Adams, Ruth C., (Mrs.), 268 Brookline Ave., Roxbury.
Ahern, John P., (J. D. Riordan), 240 Bowdoin St., Dorchester.
Ahern, Thomas E., 426 Cambridge St., Cambridge.
Aiken, Mabel G., 43 Charles St.
Aiken, Robert, 318 Washington St., Wellesley Hills, (82).
Allen, Francis P., Jr., 52 Purchase St., Brighton.
Allen, Langdon, 1568 Commonwealth Ave., Brighton.
Allen, Paul T., 31 Eaton St., Milton.

W. H. BALLARD
COMPANY
Commercial and
Industrial
Real Estate
45 Milk Street, Boston 9, Mass

Allmon, Donald, (R. M. Bradley Co., Inc.),
8, Newbury St.
Alphen, James H., 31 State St.
Alvord, Lincoln, 81 Union St., Newton
Centre.
Atkes, John S., Ames Bldg., (8).
Amidon, C. Wm., 1 Crest Rd., Wellesley.
Amory, Roger, Congress St., (9).
Andelman, Marshall E., 678 Mass. Ave.,
Cambridge.
Andersen, Harold L., 317 Highland Ave.,
Somerville.
Anderson, O. Kelley, 111 Devonshire St., (9).
Andrew, T. Edwin, 301 Essex St., Lawrence.
Andrew, Dwight, 4 Brattle St., Cambridge.
Andrews, Kent, (United Shoe Machinery
Corp.), 140 Federal St., (7).
Anthony, James W., Jr., (R. M. Bradley &
Co., Inc.), 8 Newbury St.
Anthony, Richard, (Atlantic Refining
Co.), Hospital Trust Bldg., Providence,
R. I.
Arcy, Dexter W., 61 Tower Ave., Needham
Heights.
Atwood, Raymond P., 405 Centre St., New-
ton.
Bacheller, Joseph H., Jr., (Suffolk Savings
Bank), 1 Tremont St., (7).
Baer, Frank H., 44 School St.
Barley, James E., Jr., (Lewis Long & Com-
mercial Wharf Co.'s), 50 State St., (1).
Bagley, John J., 74 Bowers St., Newtonville.
Baird, Miss Mildred M., 248 Boylston St.
Baker, Harry E., 16 Pleasant St., Arlington.
Baker, William B., (Minot, Williams &
Bangs), 50 Federal St., (10).
Baldwin, Thomas T., 45 Milk St., (9).
Ball, Harold E., 24 Woodlawn St., Dedham.
BALLARD, WM. H., (WM. H. BALLARD
CO.), 45 Milk St., (9).
Ballard, William B., 45 Milk St., Boston.
Barkin, Samuel, 1310 Beacon St., Brookline.
Barlow, Irving C., 15 Fayette St.
Barnard, Earle R., (Boston University), 608
Boylston St.
Barrett, Norman F., (Charlestown Five
Cents Savings Bank), Thompson Sq.,
Charlestown.
Baskin, Carl, 3 St. Ann St., Jamaica Plain.
Baskin, Lewis, 3 St. Ann St., Jamaica Plain.
Bateman, Charles J., Jr., (Somerville Sav-
ings Bank), 37 Union Square, Somerville,
(43).
Beal, Alexander S., 209 Washington St.
Bean, William K., 50 State St.
Beck, Alfred, Jr., (Meredith & Grew, Inc.),
19 Congress St.
Belt, Harry N., 68 Devonshire St.
Bennett, Philip, (Natl. Shawmut Bank),
40 Water St., (6).
Bennett, Richard Leslie, 32 Main St., Natick.
Benson, Alexander P., 68 W. Concord St.
Benson, Vera A., (Benson, Benson, Inc.),
300 Crescent St., Waltham.
Berenson, Theodore, (Edwin J. Dreyfus
Properties, Inc.), 80 Federal St.
Bernard, Arthur P., (Brodrick Brothers),
636 Commonwealth Ave., Newton Centre.
Berube, Raymond E., (1st Nat'l Bank),
57 Milk St.
Bibby, Arthur J., 1416 Massachusetts Ave.,
Cambridge.
Birmingham, Irene H., 124 Babcock St.,
Brookline.
Britwell, Edwin E., (Stone & Webster
Realty Corp.), 49 Federal St., (10).
Blaisdell, Warren H., 81 Union St., Newton
Centre.
Blomworth, Maurice V., 101 Summer St., Mal-
den.
Blood, Wayland P., 8 Trapelo Rd., Belmont.
Blunt, Elton M., Jr., (R. A. Nordblom Mgmt.
Management Co.), 50 Congress St.
Boardman, Gerald D., 1 Court St.
Boardman, Reginald, 1 Court St.
Bodine, Willard C., (The First Nat'l Bank
of Boston), 67 Milk St.
Borland, James P., 1374 Massachusetts Ave.,
Cambridge.
Bournet, Henri, (N. E. Mutual Life Ins.),
501 Boylston St.
Bowditch, Fred C., Jr., (Home Savings
Bank), 69 Tremont.
Bowen, Edward A., 11 Riverside Ave., Med-
ford.
Bowen, Robert M., (South Boston Savings
Bank), 368 Beacon St., Boston.
Bowers, Mrs. Dorothy G., 66 Chestnut St.,
West Newton.
Bowers, Chesterman, (Geo. A. Giles & Son),
389 Mass. Ave., Cambridge.
Bowker, Arnold J., (Natl. Shawmut Bank),
40 Water St., (6).

Branch
Office
Back Bay
Cambridge
Chestnut Hill
Beverly Farms
Duxbury

R. M. BRADLEY & CO.
INC.
84 STATE STREET
BOSTON

Residential
Commercial
Retail
•
Investors
Managers
Brokers

Bowker, Charles W., Jr., Room 831, State
Mutual Bldg., 340 Main St., Worcester.
Bowler, James M., (Niles Management,
Inc.), 1568 Commonwealth Ave., Brighton.
Boyd, Fred T., The Milldam, Concord.
BOYD, MRS. LUCY D., 395 Boston Post
Rd., Weston, (93).
Brady, Charles H., (Natick Federal Sav. &
Ln. Assn.), 28 Main St., Natick.
Braman, J. H., (Brac Realty Co.), 553 Broad-
way, Everett.
Breen, George L., (R. A. Nordblom Mgmt.
Co.), 1284 Beacon St., Brookline.
Breen, John A., 60 Congress St.
Brel, Adeline D., (Elton A. Brel), 634 Com-
monwealth Ave., Newton Centre.
Brewer, Charles, (Warren Inst. for Sav.), 3
Park St.
Brigham, Harold W., 91 Harvard Ave.,
Allston.
Brodrick, Walter, (Brodrick Bros.), 636 Com-
monwealth Ave., Newton Centre.
Brown, Philip G., 64 Charlesgate East.
Brooks, Arthur B., (Meredith & Grew, Inc.),
19 Congress St.
Brooks, Edwin D., (Minot, William &
Bangs), 50 Federal St., (10).
Brooks, Edwin D., Jr., (Minot, William &
Bangs), 50 Federal St., (10).
Brooks, Gorham, 84 State St., (9).
Brooks, Roscoe W., (R. M. Bradley & Co.,
Inc.), 94 State St., (9).
Brown, Joshua W., 83 Union St., Newton
Centre.
Brown, Raymond A., 68 Garnet Rd. W.,
Roxbury.
Brown, William S., (Worcester North Sav-
ings Institution), Fitchburg.
Browne, Page, (Sheraton Corporation), 31
State St.
Browne, Robert A., 89 State St.
Bryson, George W., 271 Washington St.,
Newton.
Buckley, H. Augustine, 398 Pleasant St.,
Malden.
Buckley, Thomas P., 450 Belgrade Ave., West
Roxbury.
Burbank, Philip, Wayland.
Burchard, Thomas H., (Marsh & Rice Co.),
14 Church St., Dedham.
Burke, Joseph S., J. H. Burke & Son,
1259 Hyde Park Ave., Hyde Park.
Burke, William Henry, 238 Washington St.,
Brookline.
Burleigh, F. A., (Mina), (W. H. Ballard
Co.), 45 Milk St., (9).
Burns, Fred W., (John T. Burns & Sons,
Inc.), 365 Centre St., Newton.
Burns, James L., (Elton A. Brel), 634 Com-
monwealth Ave., Newton Centre.
Burns, John T., 365 Centre St., Newton.
Burns, Philip A., 713 Washington St., Brook-
line.
Buswell, Francis L., (B. M. C. Durfee Trust
Co.), Fall River.
Butterfield, Charles B., Jr., 19 Congress St.
Byrne, John B., 1141 Dorchester Ave., Dor-
chester.
Cameron, Paul A., (Arlington Five Cents
Savings Bank), 626 Massachusetts Ave.,
Arlington.
Campbell, Alfred J., 209 Washington St.
Canner, Arnold H., (Canner & Daniels), 79
Union St., Newton Centre.
Carbone, Nicole, 18 Tremont St.
Carbone, Nunzio, (Carbone Bros.), 18 Tre-
mont St.
Carley, Doris, (Carley Realty), 1171 Wash-
ington St., West Newton.
Carmen, Kevin, (Kevin Carmen Company),
1 State St.
Carolyn, William B., (Union Savings Bank),
216 Tremont.
Carpenter, Ralph G., 59 Temple Pl., (11).
Carr, Ralph F., (Ralph F. Carr & Co., Inc.),
31 Milk St.

Carroll, Edward C., 599 E. Broadway, South
Milton.
Caruso, Charles P., 76 Shawmut Bldg.
Caruso, S. J., (Newton-Waltham Bk. & Tr.
Co.), 93 Union St., Newton Centre.
Carver, Bernard, (Real Estate Center), 60
State St.
Casey, John M., 330 Granite Ave., East
Milton.
Cary, L. A., (Pat), Rice Hotel, Houston,
Texas.
Casey, Richard L., 44 School St.
Cass, William T., 8 Newbury St.
Cassell, Edward F., 25 Tremont St.
Cassell, Paul A., 25 Tremont St.
Cataldo, Woodrow H., (Cataldo, Inc.), 28.
Carel, Edwin, (Joseph Carel & Son), Main
St., Route 109, West Medway.
Carel, Martin, Savings Bank Bldg., Natick.
Carel, Stanley J., (Joseph Carel & Son),
Main St., Route 109, W. Medway.
Chalatzky, George S., 347 Warren St., Rox-
bury.
Chapman, Peleg W., 84 Fenwick Rd., Wal-
tham.
Channing, Charles E., (Walter Channing,
Inc.), 15 Congress St.
CHANNING, WALTER, 15 Congress St.
Cherney, Wm. W., (Stephen Realty Corp.),
153 State St.
Church, David, 1650 Beacon St., Brookline.
Clapp, Roger O., 328 Washington St., Welles-
ley Hills.
Clark, Mrs. Elsie H., 1835 Mass. Ave., Lex-
ington.
Cleveland, Thomas V., 405 Centre St., New-
ton.
Clifford, Albert W., 185 Great Rd., Bedford.
Clifton, John C., (W. H. Ballard Co.), 45
Milk St.
Closson, Addison W., 40 Broad St.
Cochran, Wm. J., 519-A Main St., Everett.
Cockins, Nicholas C., 8 Beacon St.
Coddman, John, 30 Charles St.
Coddman, Russell S., Jr., 50 Congress St.
Coggswell, Edward F., (Hunneeman & Co.),
473 Washington St., Wellesley.
Cohen, Abraham, 1318 Beacon St., Brook-
line.
Cohen, Benjamin L., 7 Water St.
Cohen, Bertha E., 992 Memorial Drive, Cam-
bridge.
Cohen, Harry L., Hotel Buckminster.
Cohen, Julian, (Leatherbee & Co.), 235 Har-
vard St., Brookline.
Cohen, Martin E., 7 Water St.
Cole, Alfred D., 169 Lincoln St., Hingham.
Cole, Alton F., (Home Savings Bank), 69
Tremont St.
Cole, Charles H., (Co'e & Stone), 1990 Mas-
sachusetts Ave., Cambridge.
Coleman, Martin J., 194 Moody St., Wal-
tham.
Comfort, Aram V., 706 Salem St., Malden.
Conant, Joseph, 8 Main St., Somerville.
Connolly, Edmund J., 251 Harvard St.,
Brookline.
Connolly, J. Irving, Weston Country Homes,
254 Conant Rd., Weston.
Connolly, Joseph W., 28 Hartford St., Natick.
Connor, Roy E., 11 Pemberton Square.
Converse, Roger W., Marion.
Converse, Robert W., Jr., Marion.
Cooper, Mrs. Bertha G., 108 Mass. Ave.
Corellman, Saul J., (Maxwell M. Provizer,
Inc.), 295 Washington St., (8).
Coppola, Angelo R., 9 Calvin Rd., Jamaica
Plain.
Corey, G. H., (Malden Trust Company), 94
Pleasant St., Malden.
Costa, S. Daniel, (D. G. Costa & Son), 169
Washington St., Somerville.
Costello, Richard F., 35 Main St., Franklin.
Covey, Wm. Pearce, (Boston Safe Deposit
& Trust Co.), 100 Franklin St., (10).
Couette, Win. S., 1710 Mass. Ave., Lexing-
ton.
Coughlin, John F., (Meredith & Grew, Inc.),
19 Congress St., (9).
Cox, Christopher L., 465 High St., Medford.
Cox, Robert W. S., 1649 Blue Hill Ave.,
Mattapan.
Cramsie, Mrs. Evelyn, (Brodrick Brothers),
636 Commonwealth Ave., Newton Centre.
Crawford, David W., 176 Pleasant St., Arling-
ton.
Crane, Charles E., 1 Haystack St., Cam-
bridge, (42).

Crawford, Mrs. Sarah M., 48 Trapelo Rd.,
Belmont.
Crawford, Wm. H. L., 1318 Beacon St.,
Brookline.
Crocker, William E., 372 Washington St.,
Dorchester.
Cronin, Frank J., (Middlesex County Nat'l
Bank), 431 Broadway, Everett.
Cross, Francis A., (First Nat'l Bank), 67
Milk St.
Crozier, Perry J., 109 Pond St., Westwood.
Cronquist, Anthony, 480 Trapelo Rd., Bel-
mont.
Currier, E. P., 45 Milk St.
Curtis, Clifton H., 1297 Beacon St., Brook-
line.
Cushing, Charles E., 199 Washington St.
Custance, Theodore A., 68 Bedford St., Lex-
ington, (73).
Cutter, Watson G., (R. M. Bradley & Co.,
Inc.), 84 State St.
Dabney, Frederick L., (DeBlois & Mad-
ison), 111 Pemberton Square.
Deley, Timothy W., 4 Boylston St., Jamaica
Plain.
Dana, Herman, (Herman & Lester Dana),
44 School St.
Dana, Lester, 44 School St.
Dane, Edward, (Reconstruction Trust Co.), 1341
Beacon St., Brookline.
Dane, John, Jr., (Choate, Hall & Stewart),
30 State St.
D'Arcy, Michael J., Jr., 4 Gordon St., Wal-
tham.
Davis, Chester W., (W. Frank Brown &
Sons), 83 Union St., Newton Centre.
Davis, Chester G., (Reconstruction Finance
Corp.), 10 Post Office Square.
Day, John J., 705 East Broadway, S. Boston.
Dean, Sydney, (New England Mutual Life
Ins. Co.), 501 Boylston St., (17).
Dean, Thomas P., Home Savings Bank, 69
Tremont St.
Deane, Norman H., 1066 Centre St., New-
ton Centre.
Deignan, Joseph F., 173 Belmont St., Bel-
mont.
Delaney, William T., 6 Beacon St.
Delany, George B., 137 Brighton Ave., All-
ston.
Delimuth, Julius C., 81 Ware St., East Des-
den.
DeLong, Charles E., 177A Pleasant St., Mal-
den.
Demaime, Robert S., 283 Bradstreet Ave.,
Revere.
Dewar, Everett, 82 Devonshire St., Suite 829
Boston.
Dial, Thomas A., (Thomas J. Dial & Son),
126 Mass. Ave.
Dial, Thomas J., (Thomas J. Dial & Son),
126 Mass. Ave.
Dietz, Dean C., (Street & Co., Inc.), 30
Federal St., (10).
Dillon, Thomas M., (John T. Burns & Sons,
Inc.), 803 Wash. St., Newtonville.
Dimmock, Mrs. Elizabeth, 412-15 Little
Blde.
Doiben, Alfred H., 161 Devonshire St., (10).
Doiben, Arthur L., (161 Devonshire St., (10).
Doiben, William H., Jr., (William H. Doiben
& Sons), 161 Devonshire St.
Donahue, Edward J., 1101 Massachusetts
Ave., Cambridge, (38).
Donahue, John J., 294 Broadway, Somer-
ville.
Donahue, Laurence L., (R. M. Bradley &
Co., Inc.), 618 Hammond St., Chestnut
Hill, (67).
Dondero, Walter, 142 Central Ave., Everett.
Donnelly, Martin J., 6 Pleasant St., Malden.
Donovan, Elizabeth, (King and Com-
pany), 67 Main St., Charlestown.
Donovan, John L., 1 Ball Sq., Somerville.
Donovan, Louis H., 6 State St.
Dooley, Edward C., 48 South Ave., Weston.
Dove, Paul M., (C. W. Whittier & Bro.),
82 Devonshire St., (9).
Dow, George L., 4 Brattle St., Cambridge.
Dow, Richard A., 4 Brattle St., Cambridge.
Dreyfus, Carl, (Edwin J. Dreyfus Prop-
erties, Inc.), 80 Federal St., (10).
Driscoll, Daniel M., (Mitchell & Driscoll,
Inc.), 18 Oliver St., (10).
Dryan, Harold G., 467 Union Ave., Fram-
ingham.
Druker, Bertram Arnold, (John Druker and
Son), 15 Kneeland St., (11).
Dudley, R. Parker, (Dudley & Borland),
1374 Mass. Ave., Cambridge.
Duffy, Paul R., 71 High St., Canton.
Duhamel, Joseph F., (Boston Management
Corp.), 8 Newbury St., (16).
duMont, Marion C., (duMont & Hartford),
345 Washington St., Newton.
Donkers, Allen M., 372 Metropolitan Ave.,
Roxlindale.
Dunton, John W., 31 Milk St.
Dwyer, William Arthur, (Provident Ins. for
Sav.), 36 Temple Place, (9).
Durant, H. Kinsley, 33 State St., (9).
Dyer, William H., 1318 Beacon St., Brook-
line.

BOSTON

Weston Homes — Land
Mortgage Financing
Appraisals
Insurance

L. DAVENPORT BOYD
REALTOR
395 Boston Post Road
WESTON 93, MASS.

WALTER CHANNING, INC.
Richmond 2-0370 15 Congress Street, Boston
REAL ESTATE — APPRAISALS

Mortgage Loan Correspondent for the
Connecticut General Life Ins. Co. of Hartford

MASSACHUSETTS

BOSTON (Cont.)

Dykens, Oscar S., 6 Pleasant St., Malden.
Dyson, Edward, (Meredit & Grew, Inc.), 19 Congress St., (8).
Eames, Leslie A., (Leslie A. Eames Agency), 122 North Main St., Mansfield.
Eames, Newell, (Leslie A. Eames Agency), 122 North Main St., Mansfield.
Eastman, Weston F., 631 Bay State Bldg., Lawrence.
Eaton, Carl L., 60 State St.
Eaton, John H., Jr., (Boston Safe Deposit & Trust Co.), 100 Franklin St., (10).
Edwards, George M., 110 Pleasant St., Malden.
Edwards, Guy W., 925 Mass Ave., Arlington.
Edwards, Joseph B., 409 Medford St., Somerville.
Eichorn, Wm. Newsome, 10 Post Office Sq., (9).
Eliot, Samuel, (Amory Elliot & Sons, Inc.), 131 State St.
Ellis, Ralph E., (Brookline Fed. Sav. & Loan Assn.), 1299 Beacon St., Brookline.
Emery, Frank R., 50 Congress St.
Emerson, Thaddeus, (Walter Channing, Inc.), 318 Washington St., Wellesley Hills.
Essayan, Karekin H., 409 Medford St., Somerville.
Evans, Frank T., 689 Mass. Ave., Cambridge.
Ewart, Frank A., 82 Devonshire St.
Falling, Oscar F., (Waltham Federal Sav. & L'n. Assn.), 716 Main St., Waltham.
Farrell, William J., 10 State St.
Faxon, George W., 208 Newbury St.
Faxon, Raymond H., 89 State St.
Fay, Charles J., (John C. Kiley & Sons), 45 Bromfield St.
Fay, Francis W., 599 High St., Dedham.
Fay, Ralph F., (Clifford V. Miller, Inc.), 1394 Beacon St., Brookline.
Feinberg, Lester S., (Lescmar & Co.), 120 Foster St., Cambridge.
Fellow, Willis B., 66 Alexander Rd., Newton.
Fenton, Edward J., 231 Grove St., West Roxbury.
Ferguson, Edwin, (Webster St. Realty Trust), 7 Morton St., Needham.
Ferguson, Roy A., 11 Belvoir Rd., Lexington.
Fifield, Robert, 101 Clwick & Madison, 11 Pemberton Square.
Files, T. Herbert, 73 Federal St.
Finigan, Thomas F., Central Square, Cambridge.
Fishman, Isaac, 35 Congress St.
Fitts, Fenton J., 520 Beacon St.
Fitz, Charles E., 50 State St.
Fleming, Edmund P., 267 Highland Ave., Somerville.
Foley, Maurice J., (Estate of William B. Rice), 10 High St., (10).
Foley, Patrick J., 599 Main St., Winchester.
Foley, Thomas J., 24 Washington St., Norwood.
Folger, Richard S., 76 Berkeley St.
Fonseca, Francis M., 40 Court St.
Forbes, Alexander C., (Cabot, Cabot & Forbes), 60 State St., (9).
Forbes, Allan, (Cable St. Tr. Co.), State & Congress St., (1).
Forbes, F. Murray, 60 State St.
Fosate, Charles M., 292 Main St., Cambridge.
Foster, Dwight, (New England Mutual Life Insurance Co.), 501 Boylston St., (17).
Foster, Ralph S., 336 Main St., Fitchburg.
Fowler, Richard B., 743 Center St., Jamaica Plain.
Fowler, Robert T., (Robert T. Fowler & Sons), 743 Center St., Jamaica Plain.
Fowler, Robert T., Jr., 743 Center St., Jamaica Plain.
Francis, Edward L., 5 Arlington St.
Francis, G. Churchill, (Institution for Savings in Roxbury), 2343 Washington St., Roxbury.
Fraser, George W., 381 Dudley St., Roxbury.
Frederick, Richard W., 1621 Concord St., Framingham.
Freeborn, Thomas L., 73 Tremont St.
Freeman, Ernest L., (Robert O. Rockwell, Jr.), 465 High St., (10).
Freeman, Warren P., Jr., (Waldorf System, Inc.), 169 High St., (10).
Friedman, A. R., 59 Temple Place, (11).
Fuller, Robert, 318 Washington St., (11).
Furbush, Joseph A., 64 Park St., Medford.
Gallagher, John T., 512 Gallivan Blvd., Dorchester.
Gallagher, Walter F., 31 State St.
Gallen, Victor J., 855 Boylston St.
Galvin, Joseph D., 590 Washington St., Canton.
Gardiner, John Hayes, 11 Pemberton Sq., (11).
Gardner, Richard J., (Boston Penny Savings Bank), 175 Washington St., (18).
Garoyan, Mrs. Nevart, (Almont Realty), 163 Mass. Ave., Arlington.
Garrity, Hugh F., 1049A Dorchester Ave., Dorchester.
Gaskin, Job E., 204 Stuart St.
Gates, Ellis L., 6 Bromfield St.
Gavin, Basil, Newbury St., 472.
George, Ralph F., (North Ave. Savings Bank), 1960 Mass. Ave., Cambridge.
George, Thomas, 872 Washington St.
Gibbs, Harry F., 45 Milk St.
Gilbert, Harry A., 385 Broadway, Somerville.
Gilbert, Howard, 385 Broadway, Somerville.
Giles, Charles F., 385 Broadway, Somerville.
Giles, John E., 49 Union St., Newton Center.
Giles, John S., 689 Massachusetts Ave., Cambridge.

Gilman, A. George, (Malden Savings Bank), 397 Main St., Malden, (48).
Gilman, Arthur P., (J. W. Wilbur Co., Inc.), 101 Park St., W. Roxbury.
Ginsberg, Benjamin, 1 State St.
Ginty, John A., 73 Mountfort St.
Ginzberg, Murray, (Grove Hall Savings Bank), 455 Blue Hill Ave., Roxbury.
Giordano, Amelio, (Commonwealth Realty Co.), 392 Centre St., Newton.
Glebow, Henry, 612 Centre St., Jamaica Plain.
Glennon, Leo J., 18 Tremont St.
Glickson, John S. M., (Natick Fed. Sav. & L'n. Assn.), 28 Main St., Natick.
Gnecco, John A., 255B Main St., Medford.
Goldfine, Bernard, 35 Kneeland St.
Goldson, Charles S., 120 Newton St.
Goodrich, John W., 1 Court St.
Gordon, George, 48 Browne St., Brookline.
Gordon, John H., 289 Auburn St., Auburn-dale.
Gorgone, Carmela F., 4 Brattle St., Cambridge.
Gorn, Harry N., (H. N. Gorn & Leeder Management Co.), 318 Harvard St., Brookline.
Grace, Edward P., (E. P. Grace & Son), opp. Station, Framingham.
Grant, Clyde E., (Harry A. Gilbert, Inc.), 5 Arlington St., Cambridge.
Gray, Robert W., 1374 Mass. Ave., Cambridge.
GREW, EDWARD W., JR., 19 Congress St., (9).
GREW, JOHN, 19 Congress St.
Griffin, John F., 2360 Mass. Ave., Cambridge.
Groezinger, Charles H., (Podien & Company), 68 Devonshire St.
Gross, M., (Gross & Co.), 28 Court Sq.
Grose, Dominick A., 747 S. St., Rosindale.
Grove, James S., (R. A. Nordblom Mgmt. Co.), 1430 Beacon St., Brookline.
Grove, Oscar F., (Holland St., Somerville).
Guarino, James G., 112 Water St.
Guild, William, (Carlyle Realty), 1171 Washington St., West Newton.
Guilford, Ralph E., (City Realty Agency), 500 Park Drive.
Gurshin, Carl A., 92 Cotton St., Newton.
Hale, Ernest, (Suffolk First Fed. Sav.), 50 Franklin St., (10).
Haley, Joseph, 316 Wash. St., Wellesley Hills.
Haley, Pierce S., 55 State St.
Hall, Clinton, 120 Tremont St., (8).
Hall, Leslie, Boston Post Road, Sudbury.
Hall, Rowell G., 63 Tremont St.
Hallowell, Robert H., Jr., (DeBlou & Madison), 11 Pemberton Square.
Hamlen, Nathaniel, (Minot, Williams & Bangs), 50 Federal St.
Hammond, Harold W., (Harold W. Hammond Associates), 1318 Beacon St., Brookline.
Hanley, William J., (North Station Industrial Bldg., Inc.), 150 Causeway St., (14).
Hartford, Nathan B., 42 W. Foster St., Melrose.
Hardy, Frank K., 446 Old South Bldg.
Harris, Frank K., 365 Centre St., Newton.
Harris, Maynard L., (Franklin Savings), 6 Park Sq.
Harris, Norman J., (Palmer Russell Co.), 1320 Beacon St., Brookline.
Hartford, Nathan B., Jr., (Hartford-Whitworth, Inc.), 201 Devonshire St.
Hartford, Norman P., (duMont & Hartford), 362 Walnut St., Newtonville.
Hawes, Kenneth L., 90 Hartman Rd., Newton Centre.
Hartwell, Joseph B., (Walter Channing, Inc.), 318 Washington St., Wellesley Hills.
Hawthorn, William L., 167 Bowdoin St., Dorchester.
Haslam, Emerson F., (Haslam & Barlow), 699 High St., Westwood.
Hastings, Francis, 53 State St.
Hastings, Kenneth B., 20 Centre Ave., Newton, (58).
Hastings, Stuart H., (Hastings & Co.), 1278 Mass. Ave., Cambridge.
Hathaway, Donald Dutton, (Hunnehan & Co.), 5 Arlington St.
Hawkes, Philip C., (Miller & Hawkes), 90 River St., Belmont.
Hayden, George H., 73 Tremont St.
Hayes, John M., 1 State St.
Hays, Kenneth L., (Mrs.), Monument Sq., Concord.
Healey, Frank C., 333 Moody St., Waltham, (54).
Heaton, John E., 82 Charles River Road, Watertown, (72).
Heller, Louis, 73 Tremont St., (8).
Henderson, Elliott, 8 Newbury St., (16).
Henderson, George B., (Henderson Bros.), 51 State St., (9).
Henderson, James H., 1318 Beacon St., Brookline.
Henderson, Robert L., (Henderson & Beale), 209 Washington St.
Heritage, Chester B., East Walpole.
Hewins, Walter E., 30 Huntington Ave.
Hewitt, John Dickson, (Hewitt Walker), 60 Adams St., Milton.
Hickey, Walter H., 12 Orr Sq., Revere.
Hicks, Marcella, 185 Washington St., Dorchester.
Higgins, George K., 1318 Beacon St., Brookline.
Hill, Adams Sherman, (Hill, Barlow, Good-Hill & Wistwall), 53 State St.
Hill, Clinton P., 45 Milk St.
Hixon, Thomas, 1152 Commonwealth Ave., Holden, William H., (J. J. Houston & Co.), 4 Fairmount Ave., Hyde Park.
Holland, Frederick C., (Institution for Savings in Roxbury), 2343 Washington St., Roxbury.

BOSTON

Commercial and Industrial Sales and Leases

Management

Mortgage Placement and Servicing

F. P. Morgan Co.

45 Milk St.

Hooker, Alexander C., (Harvard Trust Co.), 1408 Massachusetts Ave., Cambridge, (38).
Hopkins, Edward L., Jr., 116 Dorchester St., South Boston.
Horn, Thomas M., 19 Congress St.
Horn, Ralph T., (Ralph T. Horn & Co.), 79 Milk St.
Houston, James F., 730A Dudley St., Dorchester.
Houston, David J., 4 Fairmount Ave., Hyde Park.
Huxton, Philip R., 50 State St., (9).
Howard, Charles W., 32 Summer St., Malden, (48).
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Tinker, Earle B., (The Macdonald-Tinker Co.), 267 Highland Ave., Somerville.
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Todd, Harold A., (New England Trust Co.), 135 Devonshire St.
Tooley, William E., (Weston Prop., Inc.), Box 296, Weston.
Toussaint, Edmund J., 3/4 Main St., Fitchburg.
Toussaint, Fred D., 307 Central St., Gardner.
TOWER, BENJAMIN C., 35 Congress St.
Tower, Clarence L., (State Street Trust Co.), State St. (4).
Townsend, Charles, 48 Chestnut St.
Tracy, Jay, Jr., (Mass. Mutual Mortgage Co.), 6 Beacon St.
Treat, Robert, (F. P. Morgan Co.), 45 Milk St.
Trefrey, James T., (Harold C. Wiswall), 370 Washington St., Wellesley.
Trott, Lloyd G., (Merchants Co-op Bank), 24 School St., (8).
Tubbs, Herbert S., 39 Thornton St., Newton.
TUCKER, PAUL R., (HENRY W. SAVAGE, INC.), 1297 Beacon St., Brookline.
Tully, Edward J., (C. W. Whittier & Bro.), 82 Devonshire St.
Turner, Alton J., Jr., (Street & Co., Inc.), 30 Federal St.
Turichon, Peter, (Homes, Inc.), 50 Hunt St., Newton.
Turner, Carl F., (Tillinghast & Turner), 73 Tremont St.
Turner, Charles G., (F. W. Woolworth Co.), 120 Tremont St.
Tyler, Brenton E., 682 Main St., Waltham.
Upton, King, (First Natl. Bank), 67 Milk St.
Van Idershte, Harry, 35A Union St., Somerville.
Van Shick, Sherman, 671 Mass. Ave., Cambridge.
Vedder, John Warren, Jr., (Brookline Savings Bank), 160 Washington St., Brookline.
Viles, Bertram S., (Viles and Smith), 11 Pemberton Square.
Vincent, J. Edmund, 60 State St.
Visco, Albert, 137 Hancock St., Everett.
Walker, Allan M., (Randall Dean & Co.), 38 Crocker Bldg., Taunton.
Walker, George R., 120 Boylston St., (16).
Walker, Joseph R., (Home Owners Federal Savings & Loan Assn.), 21 Milk St.
Walker, Robert H., (Hewitt & Walker), 60 Adams St., Milton.
Walley, Francis M., 465 High St., Dedham,

Ward, Stanley, (Dyer & Company), 1318 Beacon St., Brookline.
Warner, Albert A., 543 High St., Dedham.
WARNER, HENRY, (M. B. BRADLEY & CO., INC.), 18 Brattle St., Cambridge.
Washburn, Abigail W., (Mrs.), 258 Walnut St., Brookline.
Wasserman, Isadore, (North End Realty Co.), 7 Water St.
Waterhouse, Clarence D., 20 College Ave., Somerville.
Watt, Norman B., 1106 Beacon St., Brookline.
Wattendorf, George V., 720 Columbia Rd., Dorchester.
Wayland, Frederick, (Parklake Realty Tr.), 500 Commonwealth Ave.
WAYLAND, ROBERT S., 10 State St., (9).
Webb, Parker, 45 Milk St.
Webster, George H., 49 Common St., Belmont.
Webster, H. Chester, (Brighton Co-op Bk.), 157 Brighton Ave., Allston.
Wedgewood, Luther K., 17 College Ave., Somerville.
Weiner, Barney, (Weiner, Barzel Realty Trust), 35 Lancaster Terrace, Brookline.
Weisberg, Daniel, 534-A Blue Hill Ave., Dorchester.
Weiss, M. Murray, (Hew Construction Co.), 694 Washington St., (11).
Welch, Francis C., 73 Tremont St.
Welch, John F., (Volunteer Co-op Bk.), 298 Washington St.
Weld, W. M., (Wright & Co.), 727 Mass. Ave., Arlington.
Wyzanski, Arthur R., 199 Washington St., (8).
Wyzanski, Max E., 199 Washington St., (8).
Yarchin, Benjamin, 1368 Beacon St., Brookline.
Young, Delphin, (Brookline Trust Co.), 1341 Beacon St., Brookline.
Young, George A., (Perry J. Crouse), 421 High St., Westwood.
Young, Percy J., 683 Atlantic Ave.
Zaidel, Jennie C., (Cruff & Byrne), 2371 Washington St., Roxbury.
Zervas, Manuel A., 472 Stuart St.
Zocco, Joseph, 498 Medford St., Somerville.

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Wright, Edward F., 70 Mt. Auburn St., Watertown.
Wright, Louise C., (Wright & Co.), 727 Mass. Ave., Arlington.
Wyzanski, Arthur R., 199 Washington St., (8).
Wyzanski, Max E., 199 Washington St., (8).
Yarchin, Benjamin, 1368 Beacon St., Brookline.
Young, Delphin, (Brookline Trust Co.), 1341 Beacon St., Brookline.
Young, George A., (Perry J. Crouse), 421 High St., Westwood.
Young, Percy J., 683 Atlantic Ave.
Zaidel, Jennie C., (Cruff & Byrne), 2371 Washington St., Roxbury.
Zervas, Manuel A., 472 Stuart St.
Zocco, Joseph, 498 Medford St., Somerville.

Cape Ann Board of Realtors

Active Members, 13; Others, 2

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Secretary: William J. Thanos, 94½ Main St., Gloucester.
Abbott, E. Raymond, 3 Harrison Ave., Gloucester.
Chekars, Gus, 123 Main St., Gloucester.
Chick, Mary, 353 Main St., Gloucester.
Clancey, William H., 28 Railroad Ave., Gloucester.
Cox, Frank L., 44 Leonard St., Gloucester.
Curtis, Mary S., 114 Prospect St., Gloucester.
Foley, Clifford F., 37 Beacon St., Gloucester.
Kieran, Ray, 20 Main St., Rockport.
Klotz, Adelaide, Ledge Rd., Gloucester.
Mathaus, Charles E., 128 Main St., Gloucester.
Monroe, Herbert J., 39 Commonwealth Ave., Gloucester.
Smith, Bob, 16-A Pleasant St., Gloucester.
Thanos, William J., 94½ Main St., Gloucester.

Cape Cod Board of Realtors

Active Members, 93; Others, 4

President: Benjamin F. Teel, Centerville.
Secretary-Treasurer: A. Lawrence Lovequist, West Dennis.
Austin, Harold W., North Shore, Pocasset.
Baker, William H., Station Ave., South Yarmouth.
Bangs, Clarence, Main St., Barnstable.
Bears, Genevieve C., Main St., Centerville.
Bianchi, Mary H., Jefferson Shore, Buzzards Bay.
Browne, Harry C., Monument Beach.
Byrne, Louis A., Dennisport.
Callahan, Jeremiah L., Jr., Waquoit.
Campbell, Mrs. B. L., Brewster.
Canning, Robert W., Main St., Dennisport.
Carey, Mrs. E. M., Jordan, Menauhant Road, East Falmouth.
Carter, Harry W., Jericho Path, Falmouth.
Chase, Ralph A., Eastham.
Chase, Roland, Martha's Vineyard.
Collins, Fredo Ellis, Elm Road, Falmouth.
CONVERSE, ROGER W., Marion.
CONVERSE, Roger W., Jr., Marion.
Cornelissen, Peter J., Silver Beach Highlands, North Falmouth.
Crosby, Evelyn, Centerville.
Daniel, Charles I., Osterville.
Dunn, John J., Buzzards Bay.
Edes, Duncan W., Security Federal Sav. & Loan, Brockton.
Fay, May C., Railroad Ave., Barnstable.
Ferreira, John F., 224 Main St., Falmouth.
Fohey, A. Charles, 118 Clinton Ave., Falmouth.
Foley, William F., Thomas Lane, Falmouth.
Fowler, Robert L., 743 Center St., Jamaica Plain, Cotuit.
Goodspeed, Cecil L., Osterville.
Gordon, Mrs. Jean M., Old Harbor Rd., Falmouth.
Gorham, Mrs. Ralph F., Harwichport.
Greene, Kathryn Swift, 98 Main St., Falmouth.
Grimes, Lawrence F., Rt. 28, Centerville.
Harris, C. Russell, East Sandwich.
Harron, Joshua, 91 Park St., Hyannis.
Hart, C. Joseph, Rip Van Winkle Lane, Buzzards Bay.
Hemond, George L., Wellfleet.
Hidreth, Mabel R., North Falmouth.
Hopkins, Grace D., 18 W. Central Ave., Falmouth.
Hussey, Elizabeth M., Pleasant St., South Yarmouth.

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Brockton Board of Realtors

Active Members, 34; Others, 10

President: Everett E. Crosier, 142 Main St., (22).
Secretary: Wm. H. Evans, 106 Main St., (22).
Arnold, Francis H., 88 Highland St., Rockland.
Bean, Robert E., Jr., 106 Main St., (22).
Brown, Henry A., 19 Fuller St., (49).
Callahan, J. R., Co., 11 Broad St., Bridgewater.
Campbell, Leroy, 231 Main St., Brockton.
Clemmons, Harry W., 231 Main St., (1).
Coholan, Charles J., 200 Pleasant St., Whitman.
Corcoran, Charles E., 86 Main St., (43).
Corcoran, James T., Jr., 42 School St., Brockton, (22).
Crosier, Everett E., 142 Main St., (22).
Deering, H. Herbert, 148 Warren Ave.
DiPasqua, Frank, 106 Main St., (22).
Doody, Arthur L., 356 S. Main St., Randolph.
Durling, Kenneth, 49 E. Main St., (13).
Eidner, Charles, 106 Main St., Brockton, (22).
Evans, William H., 106 Main St., (22).
Gordon, Wendell H., 9 N. Main St., (9).
Hayes, Harold R., 12 Cottage St., Brockton, (49).
Holt, Joseph E., 6 W. Union St., East Bridgewater.
Laqueux, Roland M., 14 Summer St., Bridgewater.
McCarthy, Elmer S., 235 Washington St., East Bridgewater.
McKenney, Charles H., Jr., 106 Main St., (22).
Neassey, Edward P., 231 Main St., (1).
Nye, William C., 106 Main St., (22).
Pearson, James B., 103 Belmont Ave., (19).
Pearson, May E., (Mrs.), 103 Belmont Ave., Brockton, (19).
Phillips, Andrew F., 10 Silver Rd., Brockton, (33).
Powers, William B., 1078 Washington St., Whitman.
Sanborn, Bernice E., 37 Brockton Ave., Abington.
Sanborn, Frank, 500 Spring St., W. Bridgewater.
Slover, Herbert H., 278 Belmont St., P. O. Box 464, Brockton.
Watkins, Gordon N., 20 Guild Rd., (11).
Whelan, George S., 232 Main St., (1).
Young, John R., 45 Arlington St., Rockland.

Shores of Buzzards Bay

Roger W. Converse

REALTOR

Marion, Mass. — Telephone 200

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Marquis, George W., 317 Lafayette St., Salem.
Martin, Percy L., 5 Cypress St., Marblehead.
Morgan, Leslie, 173 Cabot St., Beverly.
Nickerson, Donald W., 221 Cabot St., Beverly.
Noren, Herbert C., 246 Cabot St., Beverly, (Bey. Co-op.).
Norris, Fred J., 65 Federal St., Salem.
O'Callahan, Edward F., 222 Cabot St., Beverly.
Patch, Benjamin, 234 Cabot St., Beverly.
Robinson, Charles H., 157 Pleasant St., Marblehead.
Rose, Robert W., 411 Atlantic Ave., Marblehead.
Roy, Ernest J., 145 Main St., Peabody.
Ryan, Donald, 3 Lenox St., Beverly.
Simon, William M., 212 Cabot St., Beverly.
Stirling, Lester O., 222 Cabot St., Beverly.
Sullivan, Bernard M., 10 Market Street, Ipswich.
Van Blarcom, Louise, 198 Locust Street, Danvers.
Walsh, John J., 141 Highland Ave., Salem.
Wilmington, Guy, 32 Union St., Manchester.
Wright, Marguerite G., 7 Atlantic Ave., Marblehead.

**Greenfield
Real Estate Board**

Active Members, 9; Others, 2

President: John A. Casey, 11 Ames St.
Secretary: Kenneth H. Lyman, 96 Main St.
Benson, W. Edward, 96 Main St.
Casey, John A., 11 Ames St.
Chevalier, Adela L., 302 Main St.
Finn, Daniel W., 190 Main St.
Hayes, John J., 12 Phillips St.
Lyman, Kenneth H., 96 Main St.
Nichols, Joseph S., 20 Wells St.
Martin, Madeline T., 14 Hope St.
Porter, William E., 278 Main St.

**Hampshire County
Board of Realtors**

Active Members, 23

President: George A. Crockwell, 15 North Pleasant St., Amherst.
Secretary: John T. Marolda, Russell St., Hadley.
Allen, Abraham L., 69 Prospect St., Northampton.
Banner, John L., 78 Main St., Northampton.
Bernache, Alexander A., 83 Main St., Florence.
Borawski, Alexander W., 56 Main Street, Northampton.
Brown, Robert S., 314 North Pleasant St., Amherst.
Couchon, Arthur G., 22 Pleasant St., Easthampton.
Crockwell, George A., 15 N. Pleasant St., Amherst.
Damon, Earle H., 34 Cottage St., Easthampton.
Egan, Edward P., 19 Holyoke Street, Easthampton.
Fickett, William C., 41 Union St., Easthampton.
Finck, Gustav A., 63 Main St., Florence.
Foley, Peter D., 18 Crafts Ave., Northampton.
Hudnut, Helen, 16 Center St., Northampton.
Lamoureux, Clarence E., 34 Cottage St., Easthampton.
Leahan, C. Henry, 108 Church St., Ware.
Marsden, Douglass, Southampton.
Marolda, John T., Russell St., Hadley.
Mutter, Francis J., 99 Cottage St., Easthampton.
O'Brien, J. W., 199 Main St., Northampton.
Ruggie, Sullivan L., 78 Main St., Northampton.
Sanders, Albert D., 49 1/2 Union St., Easthampton.
Walker, Charles W., 299 Main St., Northampton.
Woodward, Gordon A., 14 Elm St., Hatfield.

Jenkins, Harry A., Osterville.
Karr, Margaret, Main St., Chatham.
Kenney, James F., 18 Ocean St., Hyannis.
Larkin, Robert R., Willow St., West Harwich.
Linnell, Mildred D., Hyannisport.
Lockart, William J., 249 Palmer Ave., Falmouth.
Lovell, Mrs. Hollis R., 59 Locust St., Falmouth.
Lovequist, A. Lawrence, 73 Main St., West Dennis.
Lyon, Elias J., Old North Wharf, Nantucket.
Lyon, Ethel R., Old North Wharf, Nantucket.
MacLellan, Helen W., Osterville.
Mahan, Howard E., Danielson Federal Sav. & Loan Ass'n., Danielson.
McMullen, Pearl D., Hyannisport.
Megathlin, Charles W., Mesathlin Bldg., Main St., Hyannis.
Mellen, Elizabeth W., 561 Main St., Hyannis.
Mellen, George H., Jr., 561 Main St., Hyannis.
Mosher, Mrs. John S., Old Harbor Road, Chatham.
Norris, Forris W., 14 Q-reen's Buyway, Falmouth.
O'Brien, Stephen B., Pine St., Centerville.
O'Brien, Susan, Main St., Riverside, Onset.
O'Neil, Vincent D., 3 High School Road, Hyannis.
O'Neill, Pauline J., 433 Main St., Hyannis.
Palford, James M., 153 Main St., Falmouth.
Pendergast, John J., Craig—Village by the Sea, Centerville.
Peters, William W., Falmouth.
Pettit, James Grosvenor, Old Harbor Road, Chatham.
Powers, Thomas J., Main St., Dennisport.
Richardson, Herbert, Barnstable.
Robinson, Helen W. B., Cotuit.
Robbham, Ruth Chase, West Yarmouth.
Rockwood, Albert W., 22 Beacon St., Boston, Osterville.
Rosengren, Eric W., 279 Main St., Hyannis.
Schuman, George J., 206 Main St., Hyannis.
Schuman, Ruth H., 206 Main St., Hyannis.
Shaw, Mrs. Edward E., P. O. Box 296, Monument Beach.
Snow, Roland B., Old Harbor Road, Chatham.
Stevens, A. Pelham, 20 Kilby St., Boston.
Stevenson, Edward L., Edgartown.
Stewart, Samuel T., Centerville.
Sullivan, Howard R., Harwichport.
Swift, Charles L., Main Road, Waquoit, East Falmouth.
Swift, Janet, Main St., Vineyard Haven, Martha's Vineyard.
Taylor, Herbert F., Jr., 33 Congress St., Boston.
Teel, Benjamin F., Centerville.
Thompson, Frank H., Snow Inn, Harwichport.
Weeks, Katherine M., Ocean View Avenue, Cotuit.
Welch, Arthur J., 359 Main St., Dennisport.
Woodward, James A., 141 School St., Hyannis.
Young, Thomas F., Depot St., Dennisport.

**Chicopee
Real Estate Board**

Active Members, 11

President: Ernest R. Lavigne, 35 Center St., Chicopee.
Secretary: Stanley Furtick, 226 Exchange St., Chicopee.
Beauchemin, Henry, 990 Chicopee St., Williamett.
Berestka, Stephen, 38 Center St., Chicopee.
Bray, Charles, 71 Main St., Chicopee Falls.
Celskita, Stanford, 317 Montcalm St., Fairview.
Demers, Lawrence, 206 Grattan St., Alden-ville.
Fartek, Stanley, 226 Exchange St., Chicopee.
Granfield, Arthur, 60 Springfield St., Chicopee.
Lavigne, Ernest, 35 Center St., Chicopee.
Morre, Addison, 10 Center St., Chicopee.
O'Neill, Eugene, 22 Broadway, Chicopee Falls.
Przybyla, Edward, 10 Center St., Chicopee.

**Eastern Middlesex
Board of Realtors**

Active Members, 41; Others, 18

President: Irving D. Melendy, 536 Franklin St., Melrose.
Secretary: Miss Ellen McKeon, 383 Main St., Wakefield.
Adams, Raymond M., 165 Salem St., Reading.
Alley, Owen F., 837 Main St., Melrose.
Ayers, J. Robert, 70 State St., Boston.

Bainbridge, J. George, 391 Main St., Melrose.
Balcum, Chester T., 463 Main St., Melrose.
Bartlett, Emma M., 616 Main St., Melrose.
Bartlett, Willard D., 616 Main St., Melrose.
Bradley, John J., 79 Albion St., Wakefield.
Brown, Herman E., 319 Main St., Stoneham.
Burnham, W. Franklin, Jr., 604 Main St., Reading.
Burnes, Harold W., 7 Winn St., Woburn.
Cotting, Merrill P., 310 Main St., Wakefield.
Crosby, Ralph A., 3 Chestnut St., Wakefield.
Curley, James J., 409 Main St., Wakefield.
Dolan, Thos. H., 357 Main St., Woburn.
Eaton, Joseph, 80 Green St., Stoneham.
Elliott, Elwood B., 3 Central St., Stoneham.
Ellwell, Lincoln G., 500 Main St., Melrose.
Fish, Walter F., 393 Main St., Stoneham.
Fridolin, Rungar, 92 Pearl St., Woburn.
Greene, Fred L., 106 Franklin St., Stoneham.
Hogg, Wilton P., 784 Main St., Greenwood.
Homer, Edward F., 106 Franklin St., Stoneham.
Laughhead, Dorothy G., 393 Main St., Wakefield.
Linscott, Arthur H., 15 Pleasant St., Woburn.
Lorimer, Victor C., 507 Main St., Melrose.
MacIntosh, George E., 324 Main St., Reading.
MacIntosh, Wilbur W., 7 Linden Rd., Wakefield.
McKeon, Miss Ellen, 383 Main St., Wakefield.
Melendy, Irving D., 536 Franklin St., Melrose.
Nelson, Hartwig, 7 Sherman Pl., Woburn.
Page, George W., 310 Main St., Wakefield.
Phinney, A. Waldo, 61 Cross St., Reading.
Quimby, Carlyle F., 44 Haven St., Reading.
Quimby, Leon F., 44 Haven St., Reading.
Rockwood, Robert O., Jr., 465 High St., Medford.
Rounds, Albert P., 230 Main St., Stoneham.
Strout, Charles H., 485 Main St., Reading.
Williams, M. Dudley, Jr., 439 Main St., Melrose.
Wing, Myron E., 485 Main St., Reading.
Zaltman, Simon, 395 Main St., Stoneham.

**Essex North
Board of Realtors**

Active Members, 10

President: Edward W. Gould, 12 Market St., Amesbury.
Secretary: Mary Barton, 29 State St., (Win. T. Humphreys Agency), Newburyport.
Barton, Mary, (Win. T. Humphreys Agency), 29 State St., Newburyport.
Briggs, Claude E., 21 Pleasant St., Newburyport.
Briggs, Richard C., 113 Main St., Amesbury.
Clark, Robert C., 20 Pleasant St., Newburyport.
Crane, A. Lawton, 55 Pleasant St., Newburyport.
Duggan, Arthur J., 75a State St., Newburyport.
Feeley, Richard, 15 Main St., Amesbury.
Gould, Edward W., 12 Market St., Amesbury.
Humphrey, Harold F., 34 Pleasant St., Newburyport.
Hyder, Richard D., 18 Whitehall Rd., Amesbury.
Page, Arthur S., 55 Pleasant St., Newburyport.
Peterson, Carlyle B., 12 Market Sq., Amesbury.

**Fall River
Board of Realtors**

Active Members, 50; Others, 27

President: Albert N. Clarke, 351 2nd St.
Secretary: Thomas H. Boyes, 29 Troy St.
Adler, Herman, 10 Purchase St.
Barlow, Chester, 407 Academy Bldg.
Beckett, J. Fred & Son, 49 Purchase St.
Boyes, Thomas H., 29 Troy St.
Braz, John R., 207 Academy Bldg.
Breault, Alcide H., 322 Academy Bldg.
Bruck, Chas. R., 228 S. Main St.
Clark, Albert N., 351 2nd St.
Cole, Edwin J., Agency, 166 Bank St.
Connors, Francis J., 1414 S. Main St.
Davenport, Roy A., 201 Bank St.
David, G. Howard, 421 Academy Bldg.
Desmarais, Kilda J., 878 S. Main St.
Duhamel, William A., 261 Pleasant St.
Dunlop, Charles H., 60 Bedford St.
Feitelberg, Frank S., 103 S. Main St.
Frechette, Leopold A., 197 Lindsey St.
Gagnon, Oscar J., 552 Maple St.
Giroux, Aime, 325 Granite Block.
Gomborg, Maurice, 38 3rd St.
Griffiths, Earl T., 86 Purchase St.
Hadley, Charles McL., 56 North Main St.
Harding, Clarence, 430 Academy Bldg.
Harrington, Francis W., 131 S. Main St.
Hickey, William J., 43 Purchase St.
Kochi, Norman F., 10 Purchase St.
Haworth, Alfred A., 154 N. Main St.
Hall, Mitchell A., 314 Academy Bldg.
Lambert, William, 612 June St.
Leonard, Charles V., 41 N. Main St.
Lynch, Carl R., 26 Bedford St.
Markell, Myer, 41 North Main St.

Marshall, John, 315 Granite Block.
McManus, Joseph M., 321 Academy Bldg.
McNeill, Hugh T., 163 New Boston Rd.
McQuillan, A. W., 10 3rd St.
Misher, Saeed A., 359 Quequechan St.
Ouellette, Pierre L., 213 Granite Block.
Perron, Frank X., 232 Granite Block.
Pierce, Albert G., 26 Bedford St.
Pimentel, Arthur F., 226 S. Main St.
Poirier, Wilfred J., 210 Thomas St.
Prebuda, Barney, 32 Chestnut St.
Savard, Lorenzo E., 235 Pocasset St.
St. Denis, James A., 71 E. Main St.
Sharples, Albert E., Wilbur Ave., Swansea.
Slade, Everett N., 57 North Main St.
Sullivan, Francis E., 161 S. Main St.
Thomas, Joseph S., 219 Granite Block.
Welch, John M., 7 N. Main St.

**Greater Lawrence
Board of Realtors**

Active Members, 38

President: T. Edwin Andrew, 301 Essex St.
Secretary: Richard G. Whipple, 301 Essex St.
Andrew, T. Edwin, 301 Essex St., Lawrence.
Bailey, Harold W., 30 Hampshire Street, Methuen.
Barnard, W. Shirley, 36 Main St., Andover.
Bemis, E. Carleton, 14 Park St., Andover.
Bishop, Bernard B., 225 Cabot St., Lawrence.
Bullock, Mrs. Robena E., 150 Main St., Northover.
Campaniano, Joseph, 301 Essex St., Lawrence.
Chamberlain, Arthur G., 520 Andover St., Lawrence.
Coady, Henry J., 33 Hawley St., Lawrence.
Couture, Sylvio, 25 Green St., Methuen.
DeFelix, Peter J., 44 Forest St., Lawrence.
Delucca, Antonio, 5 Jackson St., Lawrence.
DiMauro, Santo A., 108 Main St., Northover.
Eastman, Weston F., 301 Essex St., Lawrence.
Galvin, Bart J., 301 Essex St., Lawrence.
Geller, Max, 351 Essex St., Lawrence.
Hashany Sr., Alex G., 32 Steven St., Methuen.
Henning, Fred A., 177 Jackson St., Lawrence.
Kearney, Victor, 31 Hampshire St., Lawrence.
Kiliorin, Karl C., Geneva Rd., Andover.
Larco, James, 104 Swan St., Methuen.
Lavigne, Roger W., S. Broadway, Salem Depot, N. H.
Maquire, John J., 301 Essex St., Lawrence.
Murphy, John R., 100 Haverhill St., Lawrence.
Norwood, Merrill F., 301 Essex St., Lawrence.
Oakes, Fred P., 316 Essex St., Lawrence.
O'Reilly, John P., 301 Essex St., Lawrence.
Patterson, H. N., 316 Essex St., Lawrence.
Redmond, Thomas F., 248 Broadway, Methuen.
Reitano, Sabastiano, 263 Essex St., Lawrence.
Salvetti, Augustine J., 316 Essex St., Lawrence.
Samel, Sam, 112 Franklin St., Lawrence.
Schreiber, William, 163 Haverhill St., Lawrence.
Siskin, Roland R., 301 Essex St., Lawrence.
Stickney, Asa C., 30 Hampshire St., Methuen.
Walch, Joseph F., Jr., 301 Essex St., Lawrence.
Whipple, Richard G., 301 Essex St., Lawrence.
Wilkinson, Ernest L., 301 Essex St., Lawrence.
Yurelonis, Anthony P., 253 Essex St., Lawrence.

**Greater Salem
Real Estate Board**

Active Members, 46

President: Leslie Morgan, 173 Cabot St.
Secretary: Donald W. Nickerson, 221 Cabot Street, Beverly.
Andrews, Esther, Essex.
Archer, Clement, 267 Cabot St., Beverly.
Barbati, Albert, 286 Cabot St., Beverly.
Belletts, Theophilus, 244 Lafayette St., Salem.
Brown, George, 227 Washington St., Salem.
Burke, Joseph P., 173 Cabot St., Beverly.
Burke, Willard, 287 Essex St., Salem.
Cadore, Thomas J., 30 Norman St., Salem.
Carpenter, Mrs. W., 32 Ocean St., Beverly.
Clifford, Harry D., 1 Hawthorne Blvd., Salem.
Conley, Brainard, Topsfield Rd., Ipswich.
Conley, Paul, Oil Windingfield Road, Ipswich.
Conway, Walter A., 254 Essex St., Salem.
Gray, William T., 643 Hale St., Beverly Farms.
Davis, Leverett, 183 Humphrey St., Marblehead.
Donovan, Joseph, F. X., 267 Cabot St., Beverly.
Edwards, Dora, 555 Essex St., Beverly.
Farrell, Edward, 8 School St., Marblehead.
Foster, Stephen P., 61 Washington St., Salem.
FRYE, DAVID, 265 Essex St., Salem.
Gordon, David J., 24 Main St., Peabody.
Gray, Warren P., 5 Oak St., Marblehead.
Johnson, Richard W., Box 237, S. Hamilton.
Johnston, Charles, Jr., 267 Essex St., Salem.
Johnson, Archibald N., N. Main St., Middleton.

MASSACHUSETTS

Haverhill

Board of Realtors

Active Members, 8

President: Arthur A. Hamel, 6 Locke St.
Secretary-Treasurer: John J. Kirby, 128 Boardman St.

Dea, Henry, 20 W. Main St., Georgetown.
Hamel, Arthur A., 6 Locke St.
Hayes, Miss Elizabeth, 50 Merrimack St.
Keezer, George, Plaistow, New Hampshire.
Kirby, John J., 128 Boardman St.
Sargent, Edward C., 28 Garrison St., Groveland.
Watson, William, 54 Merrimack St.
Wood, J. Bertram, Groveland.

Holyoke

Board of Realtors

Active Members, 17

President: Frank Woods.

Secretary: Lorenzo J. Pasquinn, 316 High St.

Allyn, Stewart R., 225 High St.
Baldwin, William H., 399 Hillside Ave.
Bonner, James H., 276 High St.
Cannery, George F., 103 College St., South Hadley.
Dunn, R. A., 56 Suffolk St.
Dunn, S. P., 56 Suffolk St.
Foley, Gerald J., 21 W. Glen St.
Johnson, Fred O., 5 Parkview Terrace.
Kozinski, Joseph F., 276 High St.
O'Connell, Ray, 276 High St.
O'Connell, Sam, 276 High St.
O'Donnell, Edward S., 225 High St.
Pasquinn, Lorenzo, 316 High St.
Wallace, Mrs. Seth E., 241 Essex St.
Williams, Mrs. Julie B., 36 Laurel St.
Woods, Edmund G., 260 Maple St.
Woods, Francis B., 260 Maple St.

In Lowell, Mass.

John C. Percival & Co.

Are Located at 24 Merrimack St.

APPRAISAL SERVICE
SALES—LEASES
AUCTIONS—MANAGEMENT
HOTELS

JOHN C. PERCIVAL

Member American Institute of Real Estate Appraisers and Society of Industrial Realtors

Lowell

Real Estate Exchange

Active Members, 27

President: James F. McNamara, 361 Bridge St.
Secretary: Robert H. Achin, 90 Aiken St.

Achin, Robert H., 90 Aiken St.
Bergeron, Albert E. J., 235 White St.
Bradley, Charles E., Jr., 147 Central St.
Byan Bros. & Co., 10 Kearney Sq.
Carter, A. F., King St. & New Estate Rd., Littleton.
Cooney, James L., 219 Central St.
Corbille, Joseph H., 70 40th Ave.
Downey, Harold J., 219 Central St.
Elliott, Herford N., 64 Central St.
Gately, William F., 29 Bridge St.
Green, Joseph W., 45 Merrimack St.
Guyette, Walter E., 10 Hurd St.
Higgins, Terrence J. (Higgins & Mullaney), 24 Merrimack St.
Hildreth, Roger H., 24 Merrimack St.
Lamson, Edward N., 34 John St., Lowell.
McNamara, James F., 361 Bridge St.
Monneau, Leo R., 174 Central St.
Murphy, Vincent, 40 Central St.
O'Garra, John J., 258 Merrimack St.
Parsons, Ernest P., 10 Kearney Sq.
PERCIVAL, JOHN C., (John C. Percival & Co.), 24 Merrimack St.
Peterson, Carl A. E., 43 Central Square, Chelmsford.

Riney, M. Edward, 24 Merrimack St.
Rosenberg, Abraham, 45 Merrimack St.
Ruels, Chester M., 53 Central St.
Sakellariou, Angelos, 60 Varney St.
Saunders, Edward J. (Saunders Service), 23 Summer St.

Lynn

Real Estate Board

Active Members, 32; Others, 13

President: John E. Moulton, 1 City Hall Square.
Secretary: Ralph N. Murray, 79 Banks Rd., Swampscott.

Ambron, Delphin D., 56 Central Ave.
Atkins, Roy S., 391 Eastern Ave.
Backman, Samuel P., 14 Central Ave.
Banks, E. Kinsman, 131 Ocean St.
Bartram, Glenn W., 31 Exchange St.
Baxter, Everett M., 113 Munroe St.
Bean, Samuel C., 23 Central Ave.
Black, Richard J., 118 Munroe St.
Brown, Gordon L., (Willard D. Martin, Inc.), 38 Exchange St.
Bufalino, Raymond J., 222 Humphrey St., Swampscott.
Bunker, Herman G., 359 Central St., Saugus.
Cassidy, Joseph W., 30 Central Ave.
Charlton, Andrew, 7 Central Square.
Connolly, John W., Box 816.
Craig, Albert E., 340 Chestnut St.
Curtis, George, 195 Broadway.
Cutta, Mrs. Richard, 38 Grant Rd., Swampscott.
Dolan, Lawrence J., 82 Union St.
Estabrook, Mrs. Dorothy, 90 School St., Saugus.

Fame, Michael, 60 Central Ave.
Farquhar, R. Black, 18 Central Ave.
Finch, Clarence M., 128 Humphrey St., Swampscott.
Fitzgerald, Edward L., 140 Central Ave.
Galis, Samuel, 23 Central Ave.
Haskell, William W., 222 Humphrey St., Swampscott.
Hays, Paul J., 457 Lincoln Ave., Saugus.
Hill, Ervin F., 7 Willow St.
Horan, Robert, 23 Central Ave.
Ingalls, Francis, (Lincoln Co-Op Bank), 48 Central Square.
Lundgren, Carl E., 163 Central Ave.
Lundgren, Clarence, 163 Central Ave.
Maloon, Clarence B., 145 Munroe St.
Mann, Alice, (Willard Martin, Inc.), 38 Exchange St.
Mendelsohn, Gabriel M., 439 Washington St.
Mentuck, John, 154 Humphrey St., Swampscott.
Moran, Joseph F., Jr., 153 Central Ave.
Moriarty, John F., Jr., 153 Central Ave.
Moulton, John E., 1 City Hall Square.
Murray, Ralph N., 79 Banks Road, Swampscott.
Pearson, Edward C., 177 Franklin St.
Pelletier, Edgar, 7 Franklin St.
Peralta, Francis J., 7 Willow St.
Phillips, Kenneth, 36 Virginia Terrace.
Pohl, Carl T., 14 Central Ave.
Reiser, Elva M., (Mrs.), 482 Lincoln Ave., Saugus.
Sawyer, Frederick L., 418 Lincoln Ave., Saugus.

Smith, C. Albert, 16 Central Ave.
Stearns, Willard F., 165 Redington St., Swampscott.
Stocker, Crawford, (Lynn Savings Bank), 112 Market St.
Turner, Charles W., 56 Central Ave.
Wadleigh, Paul F., (Lynn Realty Trust), 16 Central Ave.
Winer, Jack, 90 Liberty St.
Woodbridge, Charles G., 77 Central Ave.

Massachusetts

Real Estate Association

Direct Members, 9

President: Alfred H. Dolben, 161 Devonshire St., Boston, (10).
Executive Secretary: Ray Hafford, 7 Water St., Boston, (9).

Bailey, Winifred V., 4 Park St., Hopkinton.
Crimmins, Daniel W., 372 Main St., Palmer.
Godfrey, Louis O., P. O. Box 264, 54 Summer St., Taunton.
Gowen, Horace B., 18 N. Main St., Attleboro.
Lewis, Leslie H., 1 Nagog Hill Rd., Taunton.
Murray, Joseph C., 360 Bay St., Taunton.
Reilly, Francis X., 360 Bay St., Taunton.
Swift, Lawrence M., 317-319 First Nat'l Bank Bldg., Attleboro.
Whitman, Ralph H., 155 Main St., Marlboro.

New Bedford

Board of Realtors

Active Members, 46; Others, 10

President: Arthur B. Sherman, 96 Arnold St., Fairhaven.
Secretary: Mrs. Maud K. Marks, 163 Main St., Fairhaven.

Andrews, Edwin R., 184 Cottage St.
Audette, R. Donat, Scituate Neck, Fairhaven.
Baron, Manuel A., 48 Hemlock St.
Bertman, Esther Wollison, 197 Grinnell St.
Bonneau, Alfred A., 133 Butler St.
Bonneau, George, 133 Butler St.
Boucher, Ernest H., 308 Pleasant St.
Conner, Harry, 444 Purchase St.
Collette, Arthur, 67 Tarklin Hill Rd.
Dalber, Emil, 187 Tarklin Hill Rd.
DeMello, Angelo C., 194 Allen St.
Fox, Morris P., 53 Willis St.

Frechette, Leopold A., 20 Market St.
Gavin, Louis J., 424 Ashley Blvd.
Gendron, Paul, 80 Nye St.
Gibson, John, 380 Pleasant St.
Goldman, Joseph B., 21 Gifford Ave., North Dartmouth.
Haste, Peter J., 749 Purchase St.
Hathaway, Wallace G., 281 Park St.
Howarth, Alfred A., 20 Market St.
Howes, Charles M., 780 Rockdale Ave.
Langlois, A. J., 212 Olympia Bldg.
Legault, Leo, 212 Olympia Bldg.
Levesque, Arsene J., 246 Nash Rd.
Lipitt, David J., 441 Clinton St.
Lucas, A. P., 967 Purchase St.
Margeson, T. Harry, 167 Bullock St.
Maud, K. Marks, 163 Main St., Fairhaven.
Marston, James H. C., 908 Purchase St.
Medeiros, Manuel, 1065 Rockdale Ave.
Norton, Michael J., Jr., 431 Mill St.
Perry, M. F., 46 Pleasant St., Fairhaven.
Santos, Antonio M., 215 Purchase St.
Scott, Ann (Mrs. Palmer), 4 Prospect St., South Dartmouth.
Shapiro, Kolman, 312 Olympia Bldg.
Sherman, Arthur B., 98 Arnold St.
Silva, Albert P., 287 Sawyer St.
Silva, Edward M., 287 Sawyer St.
Silva, Philip R., 287 Sawyer St.
Smith, Victor, 888 Rockdale Ave.
Stern, Herbert, 98 William St.
Sullivan, Joseph, 212 Tinkham St.
Viera, Frank, Mattapoisett.
Waxler, Felix B., 63 Brownell St.
Wood, Otilia M., (Mrs. W. O.), 31 Grove St.
Wright, Daniel J., 227 Union St.

Northern Worcester County

Board of Realtors

Active Members, 37

President: Fred D. Tousignant, Central St., Gardner.
Secretary: James A. Kipp, 327 Main St., Fitchburg.

Armstrong, R. S., 71 Mason St., Winchendon.
Berlo, Bernard, 304 Main St., Fitchburg.
Cooke, Roy F., Athol.
Davis, Frederick E., 94 Central St., Winchendon.
Dickinson, M. L., 336 Main St., Fitchburg.
Ekblad, Emil, 63 Parker St., Gardner.
Fitzpatrick, J. J., 304 Main St., Fitchburg.
Foster, Ralph S., 336 Main St., Fitchburg.
Gagnon, Hector H., 98 Pleasant St., Fitchburg.
Helliwell, Harry C., Groton.
Kipp, James A., 327 Main St., Fitchburg.
Klein, Norman, 280 Main St., Fitchburg.
Lachance, Leo F., Gardner.
Lashua, Howard F., Lashua & Beauregard Ins. Agency, 32 Pleasant St., Gardner.
Lono, Everett B., 280 Main St., Fitchburg.
Markham, John F., Jr., Fitchburg.
Mallet, A. R., 193 Main St., Athol.
Maloney, B. T., (Countryside), Little Common, Haverd.
Meany, David E., 286 Central St., Gardner.
Merriman, Frank, 122 Day St., Fitchburg.
Murphy, J. E., 446 Main St., Athol.
Nicholson, John, 817 Main St., Fitchburg.
O'Connell, P. J., 304 Main St., Fitchburg.
O'Connell, Joseph P., 286 Central St., Gardner.
Rivers, George, Westminster.
Shock, Julian S., Gardner.
Stanton, George W., 3 Day St., Fitchburg.
Taylor, Arthur S., 470 Main St., Fitchburg.
Taylor, Marshall, Gardner.
Tousignant, Charles E., Gardner.
Tousignant, Edmond, (Tousignant), 304 Main St., Fitchburg.
Tousignant, Fred D., 307 Central Street, Gardner.
Tousignant, Robert, (Tousignant), Central St., Gardner.
Trinque, Armand E., (General Realty), 327 Main St., Fitchburg.
Trinque, Hector J., (General Realty Co.), 54 Main St., Gardner.
Willard, Leslie M., Fitchburg.

Plymouth County

Board of Realtors

Active Members, 24; Others, 11

President: Curt Gonnell, Tinkertown, Duxbury.
Secretary & Treasurer: Mrs. Ward Foote, Shipyard Lane, S. Duxbury.

Burns, John Torrey, 8 N. St., Plymouth.
Carpenter, Mrs. Blanche R., S. River St., Marshfield.
Cushman, William F., Beaver Dam Rd., Scituate.
Cheney, Henry E., R.F.D., Duxbury.
Cochran, Mrs. Edith H., RFD, Kingston.
Coleman, Ralph H., Main St., Norwell.
Cousins, John L., Broadway So. Hanover.
Cushman, Mrs. Briggs, 133 Summer St., Kingston.
Dwyer, Miss Eleanor, c/o John L. Rothery Co., Scituate.
Foote, Mrs. Ward, Shipyard Lane, So. Duxbury.
Gonnell, Curt, Tinkertown, Duxbury.
Harlow, Clyde L., Ocean St., Marshfield.
Lund, Joseph W., 8 Newbury St., Boston 16.
McNeel, Neil, White Horse Beach P.O., Plymouth.

Moffatt, Kenmore, Country Way, North Scituate.
Murphy Mrs. Isabel H., 7 Cherry Lane, Minot.
Parker, E. A., Route 3A, Marshfield Hills.
Prouty, Alfred H., Rockland P. O., Rockland.
Reid, Alvin R., Hanson.
Roberts, Fred W., Moraine St., Marshfield.
Schroeder, Walter U., 4 Main St., Extension, Plymouth.
Walker, Percy L., Tremont & St. George St., Duxbury.
Warman, Edward C., 65 Main St., Plymouth.
Young, Miss Constance, St. George St., Duxbury.

Quincy and South Shore

Board of Realtors

Active Members, 50

President: W. Homer Melville, 230 Quincy Ave., E. Quincy, (4).
Secretary: Ballard Ebbett, Chamber of Commerce Bldg., Quincy, (69).

Adams, C. Malcolm, 182 Summit Ave., Quincy, (70).
Barry, Richard E., 114 Otis St., Milton.
Barry, Richard J., Jr., 392 Hancock St., Quincy, (71).
Beers, James H., 160 Washington St., Weymouth.
Bestgen, William H., 24 Florence St., Quincy, (70).
Bertick, C. Earle, 285 Washington St., Braintree.
Blake, Robert A., 501 Beale St., Quincy, (69).
Boynton, Arthur E., 36 Commercial St., Braintree.
Brown, Daniel, 36 Quincy Ave., Braintree, (84).
Burr, Harry, Wollaston Fed. Sav. & Loan Assn., Quincy, (70).
Carnes, John F., 6 Main St., Hingham.
Curtis, Arthur B., 1369 Hancock St., Quincy, (69).
Dacey, Daniel J., Jr., 42 Granite St., Quincy, (69).
Davis, C. H., 42 Quincy Ave., Braintree, (84).
Day, Edwin C., 1374 Hancock St., Quincy, (69).
Doucette, Paul A., 86 Washington St., Weymouth.
Eastman, Arnold, 107 Vassall St., Quincy, (70).
Ebbett, Ballard, Merchants Co-op. Bank, Boston.
Faxon, Robert M., 1245 Hancock St., Quincy, (69).
Flavin, James J., 1601 Hancock St., Quincy, (69).
Fraser, Waldo A., 57 Saville Row, Quincy, (69).
Fraumeni, Onofrio, 171 Billings Rd., Quincy, (71).
French, Herbert F., 7 Edgeworth St., Quincy, (71).
Gallagher, William P., 246 Bridge St., N. Weymouth.
Gunn, Francis A., 82 Pleasant St., Weymouth, (88).
Hollis, Minot, 12 Pond St., Weymouth.
Jordan, Charles G., 9 Front St., Weymouth.
Melville, Homer, 231 Quincy Ave., Braintree.
Moore, Walter E., 21 Clinton Rd., Weymouth.
Nickerson, N. G., 80a Beale St., Quincy, (70).
Niles, Arthur C., Jr., 1 Elm St., Braintree, (84).
Niles, Waldo E., 1 Elm St., Braintree, (84).
Osborne, Dorothy, 1359 Hancock St., Quincy, (69).
Partridge, Sidney, 532 Commercial St., Weymouth.
Pierce, Henry, (Merchants Coop.), 24 School St., Quincy, (70).
Riggs, N. J., 23 Beale St., Quincy, (70).
Ross, Charles A., 28 Franklin St., Quincy, (69).
Severy, James E., 114 S. Central Ave., Quincy, (70).
Shea, William J., 12 Beale St., Quincy, (70).
Smith, Charles F. A., 35 Hughes St., Quincy, (69).
Spaulding, John H., 1369 Hancock St., Quincy, (70).
Stocks, Albert V., 665 Hancock St., Quincy, (70).
Sullivan, Paul N., 1372 Hancock St., Quincy, (69).
Usher, David, 656 Hancock St., Quincy, (70).
Waldron, Harold E., 645 Hancock St., Quincy, (70).
Webb, Parker, 52 Barton Lane, Milton, (86).
Whelan, Anna M., 320 Brook Rd., Milton.
Willson, W. W., 671 Hancock St., Quincy.
Wingate, Alan L., 1099 Washington St., Weymouth.
Woodman, Mrs. E., 175 Beale St., Quincy, (70).

Springfield

Real Estate Board

Active Members, 50; Others, 6

President: Albert C. White, Jr., 293 Bridge St., Springfield, (31).
Secretary: Wolcott W. Gumble, 57 Vernon St., (3).

Alderman, Howard F., 114 State St. (3).
 Aring and Grant, 31 Elm St., Springfield. (3).
 Burt, Clarence A., 25 Elm St. (3).
 Campbell, Ralph E., 31 Elm St., Springfield, (3).
 Childs, W. J., 31 Elm St. (3).
 Christie, Donald B., 31 Elm St. (3).
 Christie, Wm. Y., 31 Elm St. (3).
 Clark, Henry M., Co., 100 Broadway. (3).
 Condon, Thomas, 31 Elm St. (3).
 Craft, H. E., 1537 Main St. (3).
 Cunliffe, J. William, 114 State St. (3).
 Ehrigood, Donald E., 26 Elm St., Westfield.
 Fenton, Ira E., 31 Elm St. (3).
 Flagg, Raymond H., 19 Elm St. (3).
 Fullam & Co., 110 Elm St., West Springfield.
 Gowen, Charles W., 30 Chestnut St., Ludlow.
 Gumble, Wolcott W., 57 Vernon St. (3).
 Hoover, Lloyd M., 466 Main St., Wilbraham.
 Jenney, Ralph P., 1421 Main St. (3).
 Johnson, E. D., Co., 1562 Main St. (3).
 Kempton, Robert B., 33 Elm St. (3).
 Macmillan & Son, 154 Broadway. (3).
 Martyn, Charles P., 13 Elm St. (3).
 Murphy, Edw. J., Co., 1537 Main St. (3).
 Myers, Marcus C., 12 Court House Place, (3).
 Nirenstein, Nathan, 377 Dwight St., Springfield. (3).
 O'Donnell, F. S. & Co., 3 Court St., Westfield.
 Pond, Howard W., 719 Main St., Agawam.
 Premo, Lester J., 31 Elm St. (3).
 Putnam, Stuart D., 1387 Main St., Springfield. (3).
 Quinn, John F., 1537 Main St. (3).
 Rowan, M. J., 18 Vernon St. (3).
 Seyler, John L., 95 State St. (3).
 Sheehan, James T., 1653 Main St. (3).
 Speed & Hegeman, 56 Park St., West Springfield.
 Stearns, Scott M., 31 Elm St. (3).
 Stephenson, Paul P., 56 Yale St., Springfield. (9).
 Stone, Leland C., 31 Elm St.
 Strentz, J. Truman, 1295 State St. (9).
 Taylor, Arthur G., Co., 1421 Main St. (3).
 Tehan, John F., 9 Court House Place, (3).
 Thibault, E. S., 1238 Parker St. (8).
 Trombly, Everett & Leroy, 156 Main St., Indian Orchard.
 Vogel, Fred A., 157 Longmeadow St., Longmeadow.
 Wallace & Pond, 31 Elm St., Springfield. (3).
 Webster, John A. & Donald G., 33 Elm St. (3).
 Webster, Leon N., 395 Dwight St. (3).
 Wheeler, Bion T., 25 Elm St. (3).
 White, A. C., Jr., 293 Bridge St. (3).
 Whyte, Harry R., 12 Court House Place, (3).

Worcester

Real Estate Board

Active Members, 50

President: Thomas F. J. Dillon, 776 Main St.
 Secretary: William L. Banaghan, 311 Main St.
 Adams, Clayton W., 315 Main St.
 Bailey, Francis S., 2 Foster St. (8).
 Banaghan, William L., 311 Main St.
 Barr, Walter E., 340 Main St. (8).
 Bascom, N. T., (State Mutual Life Ins. Co.), 340 Main St.
 Bowker, Charles W., Jr., 340 Main St. (8).
 Brophy, Francis X., 390 Main St.
 Burns, John C., 16 Nugent St., Webster.
 Campbell, Eldridge, 332 Main St. (8).
 Carney, Joseph W., 450 Main St. (8).
 Coe, Philip F., 340 Main St.
 Cole, F. E., 34 Main St.
 Cross, John J., 98 Front St. (8).
 Cross, Lawrence H., 316 Main St.
 Despres, Francis J., 1489 Grafton St., Millbury.
 Dillon, Thomas F. J., 776 Main St. (8).
 Dooley, Philip E., (Worcester Co. Trust Co.), 16 Franklin St. (8).
 Duprey, Philip H., 16 Norwich St. (8).
 Finn, Thomas J., Jr., 61 Pleasant St.
 Fletcher, Robert L., 340 Main St.
 Glick, Sydney M., 36 Portland St.
 Goodness, B. George, 507 Main St.
 Grabin, John D., 59 Davidson Rd.
 Hedquist, Philip G., 8 Norwich St.
 Hogan, John J., Jr., 178 Chapin St., Southbridge.
 Holman, Albert E., 306 Main St.
 Horne, Archie J., 69 Lincoln St.
 Kane, Walter J., P.O. Box 127, Auburn.
 Kimball, Frank W., Pinehurst Ave., Auburn.
 Lane, John D., 59 Davidson Rd.
 Larkin, Francis E., 282 Main St., Milford.
 Maher, William J., 61 Pleasant St.

Malorni, Anthony, 511 Main St., (8).
 Matthews, Kerwin T., 390 Main St., (8).
 McKay, A. Roy, 340 Main St.
 Nelson, Forrest S., 22 Elm St.
 O'Brien, Frederick L., 405 Main St. (8).
 Oriol, Louis F., 4 Pocasset Ave.
 Padula, Charles G., Old Union Rd., Grafton.
 Pender, Charles W., 390 Main St. (8).
 Perkins, Mrs. E. C., 348 Main St., Southbridge.
 Peterson, B. Elmer, 55 Bechmont St.
 Reidy, Robert, 2 Foster St. (8).
 Scott, H. Arthur, 340 Main St. (8).
 Spencer, E. B., 365 Main St.
 Sullivan, Francis J., 27 Elm St. (8).
 Taylor, Forrest W., 438 Main St. (8).
 Wall, Maurice J., 311 Main St. (8).
 Whitley, James L., 390 Main St. (8).

MICHIGAN

Adrian—See Southern Michigan
 Alanson—See Emmet County
 Alba—See Antrim-Charlevoix
 Algonac—See Port Huron
 Allen Park—See Detroit, also Downriver
 Almont—See Lapeer County
 Applegate—See Port Huron
 Armada—See Macomb County
 Bear Lake—See Paul Bunyan
 Bellaire—See Antrim-Charlevoix
 Benton Harbor—See Southwestern Michigan
 Berkeley—See North Woodward
 Berrien Springs—See Southwestern Michigan
 Birmingham—See Detroit
 Blissfield—See Southern Michigan
 Boyne City—See Antrim-Charlevoix
 Brooklyn—See Southern Michigan
 Cadillac—See Paul Bunyan
 Center Line—See Detroit, also Warren Township
 Clifford—See Lapeer County
 Clinton—See Southern Michigan
 Corunna—See Shiawassee Co.
 Detroit—See Dearborn-Birmingham-Pontiac-
 Traverse City
 Dimondale—See Lansing
 Drayton—See Pontiac
 Dryden—See Lapeer County
 East Detroit—See Detroit, also Macomb County
 East Lansing—See Lansing
 Ecorse—See Downriver
 Edwardsburg—See Southwestern Michigan
 Elk Rapids—See Antrim-Charlevoix
 Emmet—See Port Huron
 Escanaba—See Upper Peninsula
 Farmington—See Detroit
 Fenton—See Genesee County
 Ferndale—See Detroit, also North Woodward
 Flint—See Genesee County
 Flushing—See Genesee County
 Garden City—See Western Wayne Co.
 Gladstone—See Upper Peninsula
 Grand Blanc—See Genesee County
 Grosse Pointe—See Detroit
 Grosse Pointe Farms—See Detroit
 Hamtramck—See Detroit
 Hancock—See Upper Peninsula
 Hartford—See Southwestern Michigan
 Hazel Park—See North Woodward
 Highland Park—See Detroit
 Hillsdale—See Southern Michigan
 Houghton Lake—See Paul Bunyan
 Horton—See Jackson County
 Hudson—See Southern Michigan
 Imlay City—See Lapeer County
 Indian River—See Emmet County
 Inkster—See Downriver, also Western Wayne Co.
 Iron River—See Upper Peninsula
 Ironwood—See Upper Peninsula
 Lake City—See Paul Bunyan
 Laingsburg—See Shiawassee Co.
 Lakeside—See Southwestern Michigan
 Lexington—See Port Huron
 Lincoln—See Downriver, also Detroit
 Manclona—See Antrim-Charlevoix
 Marquette—See Upper Peninsula
 Melvindale—See Downriver

Memphis—See Macomb County
 Milford—See Pontiac
 Montrose—See Genesee County
 Mount Clemens—See Detroit, also Macomb County
 Mount Morris—See Genesee County
 Munising—See Upper Peninsula
 Muskegon Heights—See Muskegon County
 Negaunee—See Upper Peninsula
 New Baltimore—See Macomb County
 New Buffalo—See Southwestern Michigan
 Northville—See Western Wayne Co.
 Ontonagon—See Upper Peninsula
 Oscoda—See Genesee Co.
 Owosso—See Shiawassee
 Oxford—See Pontiac
 Petersburg—See Southern Michigan
 Petoskey—See Emmet County
 Pittsford—See Southern Michigan
 Pleasant Ridge—See Detroit
 Plymouth—See Western Wayne Co.
 Quincy—See Southern Michigan
 Richmond—See Macomb County
 River Rouge—See Downriver
 Rochester—See Pontiac
 Pleasanton—See Western Wayne Co.
 Roscommon—See Paul Bunyan
 Roseville—See Macomb County
 Royal Oak—See Detroit, also North Woodward
 Saginaw—See Traverse City
 St. Clair—See Detroit, also Port Huron
 St. Clair Shores—See Detroit, also Macomb County
 Sand Creek—See Southern Michigan
 Sault Ste. Marie—See Upper Peninsula
 Sawyer—See Southwestern Michigan
 South Haven—See Southwestern Michigan
 Tekonsha—See Southern Michigan
 Tipton—See Southern Michigan
 Trenton—See Downriver
 Tucson Ariz.—See Detroit
 Union Pier—See Southwestern Michigan
 Van Dyke—See Detroit
 Waldron—See Southern Michigan
 Walled Lake—See Pontiac
 Walloon Lake—See Antrim-Charlevoix
 Wayne—See Western Wayne Co.
 Waterford—See Southwestern Michigan
 Wyandotte—See Detroit, also Downriver

Duncanson, Dugald, 26 Wuerth Theatre Bldg.
 Ferguson, Mrs. Oril, 928 S. Forest Ave.
 Ferris, Mrs. Bernice E., 706 Oakland.
 French, Mrs. Ruth, 23 Wuerth Theatre Bldg.
 Gorton, Aaron T., 532 Thompson St.
 Gustine, Mrs. Ada, 617 Ann Arbor Trust Bldg.
 Haab, Edwin L., 612 A.A. Trust Bldg.
 Harkins, Bernard E., 710 Wolverine Bldg.
 Henderson, F. R., 707 Wolverine Bldg.
 Hobbs, Wendell W., 329 S. Main St.
 Holtlander, Mrs. Helen D., 219 Wolverine Bldg.
 Irvin, Charles E., 619 E. University.
 Johnson, Harmon O., 201 E. Liberty.
 Malcolm, J. Karl, 602 E. Liberty St.
 McKecher, Harold J., 1223 S. Forest Ave.
 McMullen, John R., 201 E. Liberty St.
 Murphy, Roy D., 335 E. Huron St.
 Narry, John, 901 Oakland Ave.
 Nelson, V. O., 207 Wolverine Bldg.
 Newton, Maynard A., 201 E. Liberty.
 Norcross, Elmer, 26 Wuerth Theatre Bldg.
 Potter, Harry O., 710 Wolverine Bldg.
 Reaume, Leonard F., Buhl Bldg., Detroit.
 Roth, Herman, 4 Kresge Bldg.
 Seaman, Burdett R., 215 Michigan Theatre Bldg.
 SERGEANT, FLOYD A., 403 1st Nat'l. Bldg.
 Shanklin, Alf. E., 307 S. 5th Ave.
 Stackhouse, C. R., 310 Wolverine Bldg.
 Standish, Hazel M., 300 Wolverine Bldg.
 Stanley, Myles A., 300 Wolverine Bldg.
 Stevenson, Gwen (Miss), 1115 W. Huron St.
 Tremmel, Carey J., 2 Kresge Bldg.
 Tuomey, Miss Kathryn G., 122 N. 4th Ave.
 Warner, Ralph, 215 Michigan Theatre Bldg.
 WHITE, WILSON, (Andrews-White Co.), 1008 First National Bldg.
 Wisdom, Mrs. Marion O., 525 Walnut.

Allegan

(Individual Member)

Beckwith, James D., 228 Trowbridge St.

Alpena

(Individual Member)

Reinke, Harold P., 130 W. Chisholm St.

Anchorville

(Individual Member)

Meldrum, Charles A., 9191 Dixie Highway.

Antrim-Charlevoix

Board of Realtors

Active Members, 8; Others, 4

President: Earl A. Young, 324 Bridge St., Charlevoix.

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Kreig, Ethel G., (Noel & Kreig), Boyne City.

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Hennery, Leon L., 2071 Godwin Ave. S. E.,
(7).
Hertel, Joseph W., 628 Mich. Trust Bldg.,
(2).
Hervestek & Verschoor Realty Co., 934 Cherry
St. S. E., (6).
Hert Realty Co., 949 Cherry St. S. E., (6).
Hick, Peter, 780 Leonard St. N. W., (4).
Hoge & Schultz, 2106 Plainfield Ave., N. E.,
(5).
Hovinga Realty Co., 2002 Division Ave. S.,
(7).
Hulst, A. W., 754 Burton, S. E., (7).
Jontz Realty Co., 1520 Logan St. S. E., (6).
Kelly Stone & Co., 215 Morrison St. S. E.,
(3).
Ketcham, John C., Jr., 621 Mich. Tr. Bldg.,
(2).
Kinsey & Buys Co., 505-6 Ashton Bldg., (2).
Kloosterman, John A., 1479 Lake Dr. S. E.,
(6).
Konskie, Comstock, 447 Madison Ave. S. E.,
(3).
Kortlander, Jos. K., 332 Mich. Trust Bldg.,
(2).
Koster, C., 818 Franklin S. E., (7).
Kuiper Realty Co., Clare, 543 Eastern Ave.,
S. E., (6).
Lams Realty Co., John, 385 Hall St., S. W.
Ley, Arion G., 405 Leonard, N. W., (4).
Lyon, Henry A., 330-332 Wealthy S. E.,
(3).
MacMeal, Mrs. Jessie H., 1057 28th St., S. E.
McKinney Co., J. C., 125 Front St. N. W.
McMullen, John B., 601 Michigan National
Bank Bldg.
Michigan Nat'l Bank, Trust Dept., (F. A.
Worden), 77 Monroe Ave. N. W., (1).
Michigan Title Co., 225 Ottawa Ave. N. W.
MICHIGAN TRUST CO. (A. S. Palmer),
Cor. Pearl & Ottawa, (2).
Muller, Marvin, 63 Jefferson, S. E., (2).
Mutual Home Fed. Sav. & Loan Ass'n., 88
Market St. N. W., (2).
Nind Realty Co., 301 Murray Bldg., (2).
Noordewier & Son, Tony, 806 Peoples Nat'l
Bank Bldg., (2).
Palmer, Walter S., 4th floor Fed. Square
Bldg., (2).
Peoples Realty Exchange, 4 Burton St. S. E.,
(7).
Peschbacher, Walter F., 576 Stocking Ave.
N. W., (4).

COMPLETE
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PROPERTY MANAGEMENT
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N. E., (4).
Reming Realty Co., 6 Norris Bldg., (2).
Riekse Realty Co., 1202 Peoples Nat'l Bank
Bldg., (2).
Rohloff, Henry B., 740 Leonard St. N. W.,
(4).
Rutschbacher, Inc., D. & W., 1535 Kalamazoo
Ave. S. E., (7).
Ryan, D. H. & Son, 357 Houseman Bldg.,
(2).
Schnabel, Geo. H., 12 Norris Bldg., (2).
Schonwald, Wm., 1130 G. R. Nat'l Bank
Bldg., (2).
Simerak & Duthler, 2400 Eastern Ave., S.
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Smith, Evert, 1403 Madison Ave. S. E., (7).
Smith Realty Co., 135 Federal Sq. Bldg.,
(2).
Sterk, Jelle, 145 Jefferson, S. E., (2).
Sterken, M. L., 755 Leonard St. N. W., (4).
Teal Co., Loren Benj., 230 Ottawa Ave. N.
W., (2).
Tichy, Geo. A., 159 Ottawa Ave. N. W., (2).
Timmer, Bert F., 250 Diamond, S. E., (6).
Van Dellen, Richard, 368 Diamond Ave. S.
E., (2).
Vander Est, A., 20 Burton St. E., (7).
Van Dyke Realty Co., 2258 Diamond Ave.
S. E., (7).
Van Stemel, A. & Son, 701 Peoples Nat'l
Bank Bldg., (2).
Vercoe Realty Co., 146-148 Federal Sq.
Vogel Realty Co., 219 Wealthy St. S. E.,
(3).
Warden, Chas. H., 4th floor Fed. Square
Bldg., (2).
Westrate-Streelman Agency, 1502 Grandville
Ave. S. W., (9).
Wilbur, William C., 307 Building & Loan
Bldg., (2).
Wykes, Roger I., Jr., Co., 1810 Div. Ave. S.,
(7).
Zandstra, Joe & Co., 856 Michigan Trust
Bldg., (2).

Grayling

(Individual Member)

Brunn, John, 112 Michigan Ave.

Greenville

(Individual Member)

Kemp, Stan, 307 S. Lafayette St.

Harrison

(Individual Members)

Carpenter, Ben.

D'Arcy, James A., Box 222.

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Hastings

(Individual Member)

Boyes, Earl R., Stebbins Bldg.

Holland

Board of Realtors

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Secretary: Jacob Graemeier, 426 Maple Ave.

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Galen, John, 16 West 8th St.

Grasmeier, Jacob, Box 115.

Klaars, Russel A., 36 West 8th St.

Kooven, Marine, 451 River Ave.

Kouss, Isaac, 29 W. 8th St.

Oosting, Henry, 222 River Ave.

Raven, Lucien J., 248 1/2 River Ave.

Vande Bunte, Beusel, 298 L. 32nd St.

Wood, C. C., 85 W. 8th St.

Howell

(Individual Members)

Burnham, Noel, 112 S. Walnut St.

Schott, Herbert F., 216 Higgins.

Jackson

Board of Realtors

Active Members, 49; Others, 13

President: Wilbur B. Dunn, 211 Carter Bldg.

Secretary & Treasurer: Byron E. Begel, 207

Dwight Bldg.

Ames, John W., 762 Elmwood Ave.

Begel, B. E., 207 Dwight Bldg.

Berger, Chas. F., 303 Steward Ave.

Best, J. J., 208 Carter Bldg.

Bevier, Alger P., 152 E. Addison St.

Blanchard, Hall, 202 Dwight Bldg.

Boyer, Fred A., 520 Dwight Bldg.

Chapman, Chas. J., 1204 Reynolds Bldg.

Craft, R. S., 137 S. Jackson St.

DesNover, A. J., 311 Carter Bldg.

Dodge, C. M., 504 Carter Bldg.

Dunn, W. B., 211 Carter Bldg.

Eaton, Lloyd H., 927 Lansing Ave.

Elliott, Mabel, 2901 Page Ave.

William E. Teglund

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Brokerage, Management,
Appraisals
Income Properties
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Henry, Ward D., 137 W. Morrell St.
Hively E., R., 301 Carter Bldg.
Johnson, Clara A., 808 Lowell St.
Kebow, Frank J., 1610 E. Ganson St.
Mandigo, Gordon C., 505 Dwight Bldg.
McConkey, W. L., 326 W. Michigan Ave.
McDevitt, G. J., 401 Carter Bldg.
McVeigh, Wm. C., 408 Dwight Bldg.
McVeigh, W. E., 408 Dwight Bldg.
Moulton, G. W., 410 Dwight Bldg.
Nelson, A. C., 308 Carter Bldg.
North, Martha, 100 E. Michigan Ave.
Olsen, Ruby I., 1015 W. Franklin St.
Osburn, Russell M., 208 Dwight Bldg.
Parch, Lacerne, 205 Dwight Bldg.
Paul Melvin G., 303 Carter Bldg.
Perry, F. C., 401 Carter Bldg.
Powell, Wilbur E., 303 Dwight Bldg.
Reed, W. Ray, Horton, Mich.
Reynolds, H. J., 310 Dwight Bldg.
Roberts, H. T., 312 W. Washington Ave.
Rogers, Edw. F., 408 Rogers Bldg.
Rogers, T. S., 408 Rogers Bldg.
Rowe, Lee L., 100 E. Michigan Ave.
Shelberg, F. O., 308 Francis St.
Smith, Edson A., 200 Carter Bldg.
Sparks, Lelia D., 502 Carter Bldg.
TEGLUND, WM. E., 205 Dwight Bldg.
Triavoli, Stanley, 204 Security Bldg.
Trumbull, H. E., 408 Rogers Bldg.
Walker, Hugh M., 909 Orchard Place.
Wilson, Stella, 154 N. Mechanic St.
Wright, J. A., 201 Wright St.
Wright, M. S., 202 Dwight Bldg.

Kalamazoo

Real Estate Board

Active Members, 41; Others, 40

President: Frank A. Saville, 628 S. Westnedge

Ave., (44).

Secretary: Hugh K. Nicolls, 419 S. Burdick

St.

Appeldoorn, Fred A., 1222 Oak St.

Ard, George D., 1222 Oak St., (11).

Borkenstein, B. W., 308 Pythian Bldg.

Burke, John H., Sr., 114 Burdick Arcade,

(1).

Burke, John H., Jr., 114 Burdick Arcade, (1).

Conaway, M. I., (Miss), 707 American Nat'l

Bank Bldg., (4).

Corstange, A. C., 518 American Nat'l Bank

Bldg., (4).

Corstange, A. Robert, 1st Nat'l Bank & Tr.

Co., (4).

Early, Arthur C., 420 W. South St.

Early, Harvey, 607 Washburn Ave.

Early, Richard P., Sr., 1109 Southern Ave.

Hall, Vance G., 906 Pinehurst Blvd., (51).

Hamblin, Edith B., (Miss), 517 Pearl Place,

(45).

Hays, Charles B., 504 Peck Bldg., (5).

Hickok, Carroll E., 109 Allen Blvd., (10).

Hornbeck, Leroy, 505 Hanselman Bldg.

Hunting, Wilbur, 504 Peck Bldg.

HURNI, HARRY A., 318 Henrietta St.

Leitz, Fred, 921 Adams St.

Maertz, George, 21 1909 W. Main St.

Marthen, Bernard F., 502 West North St.

Marthinson, A. Andrew, 735 Douglas Ave.,

(52).

Minckler, Edgar G., 210 W. Michigan Ave.,

(10).

HARRY A. HURNI

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Builder

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Leases

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MICHIGAN

KALAMAZOO (Cont.)

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 Nicolls, Hugh, 419 S. Burdick.
 Olmsted, Floyd R., 204 Commerce Bldg., (12).
 O'Neill, Bryan, 1011 Egleston Ave.
 Redmond, Patrick J., 725 Clinton Ave.
 Roskam, Arie, 2317 Outlook St., (34).
 Saville, Frank A., 628 S. Westledge Ave.
 Schram, P. C., 134 Corporation Alley, (9).
 Shale, Martin A., 204 Commerce Bldg., (12).
 Shirley, Millard L., 223 Commerce Bldg., (12).
 Swanson, Lowell A., 710 Kalamazoo National Bldg.
 Title Bond & Mortgage Co., (Claire Gibson), 125 W. Exchange Pl., (9).
 Turner, W. L. & Bright, K. S., 412 S. Westledge Avenue.
 Tyler, Harold, 2304 Edgewood.
 Vanderbilt, Wm. H., 125 Burdick Arcade, (11).
 Verburg, Neil, 318 Woodward Ave.
 Wilson, Leman R., 304 Hanselman Bldg., (1).
 Wright, L. C., 305 Hanselman Bldg., (1).

Lake Odessa

(Individual Member)
 McCartney, W. C.

Lansing

Board of Realtors

Active Members, 44 Others, 170

President: Frank E. Gorman, Hacker Bldg., Lansing, (25).
 Executive Secretary: Henry J. Parfitt, 332 Townsend, Lansing, (23).

Advance Realty Co., 124 N. Washington Ave.
 Allen & Woodmanly, 351 Hollister Bldg.
 Baker, Gerald A., 703 Bank of Lansing Bldg.
 Barnhart & Baker, 321 Hollister Bldg.
 Cawood Realty Co., 343 Wildwood.
 Clark Realty Co., 315 Wayburn Rd.
 Cooper, Herbert G., Co., Inc., 226 S. Capitol Ave.
 East Lansing Realty Co., 127 E. Grand River, East Lansing.
 Ehner Realty Co., 124 W. Grand River, East Lansing.
 Faunce, B. A., Co., Inc., 110 W. Grand River, East Lansing.
 Fedewa, N. A., Co., 407-8 Hollister Bldg.
 Gallia-Cochrane Realty Co., 123 S. Grand Ave.
 Graham, T. R., 121 N. Pennsylvania Ave.
 Green Realty Co., 1010 Bank of Lansing Bldg.
 Hacker, Edward G., Co., Hacker Bldg.
 Hale, Benjamin H., 1510 W. Hillsdale St.
 Johnston, Donald J., 123 W. Allegan.
 Knudsen, Arthur K., 209 E. Lenawee St.
 Laboe, C. C., Co., 405 Bush Bldg.
 Martin, Stanley, Agency, 1004 Prudden Bldg.
 McKibbin, Clifford W., 327 1/2 S. Washington Ave.
 Meyers, S. J., 2001 E. Michigan Ave.
 Musselman Realty Co., 314 Abbott Rd., East Lansing.
 Neller, Walter, Co., 115 W. Michigan Ave.
 Novakowski, H., 117 W. Michigan Ave.
 Obrecht Realty Co., 1111 E. Michigan Ave.
 Perry, Wilson, 103 Washtenaw.
 Peterson-Franklin Realty, 442 N. Washington Ave.
 Phillips & Michaels, 520 S. Washington Ave.
 Fletcher Real Estate, 101 E. Hazel St.
 Porter Realty Co., 1005 Prudden Bldg.
 Reutter, J. G., 186 1/2 Cedar St.
 Smith, Bernard, 1815 E. Michigan Ave.
 Teed, Ora F., 419 N. Sycamore.
 Waidlich Real Estate, 202 N. Washington Ave.
 Walsh, Charles R., 517 N. Washington Ave.
 Whipp Farm Agency, 334 Townsend St.

Lapeer County

Board of Realtors

Active Members, 12, Others, 5

President: A. D. Conley, Inlay City.
 Secretary: M. M. Frost, Inlay City.

Butler, G. F., 110 Bancroft St., Inlay City.
 Conley, A. Delos, 275 N. Almont Ave., Inlay City.
 DeGroat, A. R., Lapeer.
 Dodds, Arthur T., 377 Nepessing Ave., Lapeer.
 First Realty Co., Inlay City.
 Hobson, Daniel H., Clifford.
 Nagy Real Estate Sales, Lapeer.
 Phipps, D. A., 150 Park St., Lapeer.
 Ross, Herbert A., 414 N. Maine St., Almont.
 Smith, Russell, Clifford.
 Whipp, B. E., Lapeer.

Macomb County

Board of Realtors

Active Members, 14

President: Rainie E. Howard, 58 Highland Ave., Mt. Clemens.
 Secretary: Howard M. Clapp, 825 W. Main St., New Baltimore.

Clapp, Howard M., 825 W. Main St., New Baltimore.
 Ferguson, J. M., Memphis, Michigan.
 Francis, R. J., 30609 Jefferson, St. Clair Shores.
 Hoflinger, Carl, 21315 Gratiot Ave., East Detroit.
 Howard, Rainie E., 58 Highland Ave., Mt. Clemens.
 Kerner, Emil, 1128 S. Gratiot Ave., Mt. Clemens.
 Kioeffler, T. H., Armada, Michigan.
 Kuhl, E. L., 2284 Gratiot Ave., E. Detroit.
 O'Neill, Geo., 24711 Harper Ave., St. Clair Shores.
 Roelman, Frank, 23220 Mack Ave., St. Clair Shores.
 Russell, Wm., Box 271, Richmond.
 Warner, Milo, 55 N. Gratiot Ave., Mt. Clemens.
 Weber, Harry H., 1128 S. Gratiot Ave., Mt. Clemens.
 Williams, Wm. (Bill), 27850 Gratiot Ave., Roseville.

Midland

(Individual Member)

Teller, Leo R., 236 Reinhart Bldg.

Monroe

Real Estate Board

Active Members, 11

President: F. G. Kiburtz, 3 E. Front St.
 Secretary-Treasurer: Albert J. Davis, 7 E. Front St.

Beck, C. W., 402 E. Front St.
 Cismock, E. G., 7 E. Front St.
 Davis, Albert J., 7 E. Front St.
 Gearhart, W. W., 12 Washington St.
 Kiburtz, Fred G., 3 E. Front St.
 Laboe, J. G., 2 E. Front St.
 Loeffler, A. W., 4 Washington.
 Meade, O. L., 13 Washington.
 Measel, Otto, Newport, Mich.
 Sharkey, L. E., 117 E. Front St.
 Shinesvar, A. E., 14 Washington St.

Muskegon County

Board of Realtors

Active Members, 39

President: A. R. Johnson, Lyman Block, Muskegon.
 Secretary: Orville J. Souser, 896 Jefferson St., Muskegon.

Andrews-Achterhof Agency, 943 Terrace St., Muskegon.

Bell, L. J., 219 Danigelis Bldg., Muskegon Heights.
 Berkey, Evelyn, 3920 Henry St., Muskegon.
 Berg, Helmer E., 448 W. Western Ave.
 Bojema, John A., 947 Terrace St., Muskegon Mich.
 Brace, Jack, 934 Second St., Muskegon.
 Brown, R. E., 203 Krauthausen Bldg., Muskegon.

Castenholz, Raymond, 1034 Getty St.
 Champoux, Paul, (Muskegon Property Management Company), 1260 Jefferson St., Muskegon, Mich.
 Chase, C. L., Russ. 3-4 Harrison Bldg., Muskegon Heights.

Couchie, Alexis R., 22, East Ackley Place, Muskegon Hts., Mich.
 Cross, L. D., 112 E. Colby, Whitehall.

Dearborn, Charles W., 4th Floor, Lumberman's Bank Bldg.
 DeVette, A. C., 1225 Third St.

Engle, Martin O., 329 Lyman Bldg.
 Fagan, James J., 1161 Peck St., Muskegon, Mich.
 Forstnerbacher, L. G., 1034 Getty St.
 Forter, Willard, 29 E. Delano St., Muskegon Heights.

Hendrick, Clyde, 222 Danigelis Bldg., Muskegon Heights.
 Hommes, Peter, 1415 Peck St., Muskegon Heights.

Mitchell, Lloyd, 1920 E. Ten Mile Rd., Ferndale.

Morse, Paul, 1906 W. Oakwood Blvd., Royal Oak.

Morse, Fay, 1228 S. Washington St., Royal Oak.

Neerimer, E. L., 217 W. 6th St., Royal Oak.

Oligbath, James, 2202 Woodward Ave., Berkley.

Otto, Wm., 2202 Woodward Ave., Berkley.

Paul, Wm. E., 23130 Woodward Ave., Ferndale.

Reid, Edgar A., 23840 Woodward Ave., Pleasant Ridge.

Sales, Mark, 1520 Maxwell, Royal Oak.

Schroeder, John H., 407 S. West St., Royal Oak.

Sheets, Graham, 22649 Stephenson Hwy., Hazel Park.

Skinner, Ernest, 123 W. Third, Royal Oak.

Smith, Fred W., 719 S. Washington St., Royal Oak.

Snell, Clare E., 2712 N. Woodward Ave., Royal Oak.

Johnson, A. R., 221 Lyman Bldg.
 Johnson, R. K., 132 Apple Ave., Muskegon.
 Kinkers, G. J., 423-424 Lyman Bldg.
 Kolkowski, James S., 1836 Jefferson St.
 Lambert, Leon J., 1408 Roosevelt Rd.
 Leonard, Victor, 90 East Clay Ave., Muskegon, Mich.
 Mahoney, Robert S., 886 Jefferson Ave., Muskegon, Mich.
 McLaughlin, John, 967 Terrace St., Muskegon.
 Monson, Floyd, 545 Reynolds St., Muskegon Heights.
 Moon, Lois P. (Mrs.), 801 Terrace St.
 NEDEAU, HARVEY I., 896 Jefferson St.
 Nelson, Harry S., 1593 Peck St.
 Porter, G. M., 801 Terrace St., Muskegon.
 Schrier, Charles, 993 Terrace St.
 Shorrock, William A., 440 Bennett St.
 Souser, Orville J., 896 Jefferson St., Muskegon, Mich.
 Taylor, William B., 4031 Grand Haven Road, Muskegon, Mich.
 Wickenburg, Russell G., 46 Catherine Ave., Muskegon, Mich.
 Wisner, Frank J., 1582 Beach St.

Nashville

(Individual Member)

Wagner, Curtis E., 134 S. Main St.

Niles

Board of Realtors

Active Members, 4

President: Fred D. Cook, 19 N. State St.
 Secretary: H. Victor Miers, Blackmond Bldg.
 Barber, Herbert K., 22 N. 4th St.
 Cook, Fred D., 19 N. State St.
 Miers, H. Victor, Blackmond Bldg.
 Morden, J. Corwin, 117 N. 3rd St.

North Woodward Suburban

Board of Realtors

Active Members, 46; Others, 4

President: Ernest D. Skinner, 123 W. Third St., Royal Oak.
 Secretary: Lyle E. Baker, 217 Washington Sq. Bldg., Royal Oak.

Allen, Carlos R., 600 N. Woodward Ave., Royal Oak.
 Allen, Paul S., 1520 S. Woodward, Royal Oak.

Baker, Lyle, 217 Washington Square Bldg., Royal Oak.
 Berridge & Morrison, 207 W. Fifth St., Royal Oak.

Carey, Melvin, 21318 Woodward Ave., Ferndale.
 Claxton, E. J., 319 S. Washington St., Royal Oak.

Cook, Robert, 216 N. Main St., Royal Oak.
 Cress, Harold, 1027 E. Nine Mile Road, Hazel Park.

Demute, L. A., 1528 S. Main St., Royal Oak.
 Diring, Ethel M., 1110 E. 1st St., Royal Oak.

Dondero, M. A., 207 W. 4th St., Royal Oak.
 Dyer, John R., 4214 N. Woodward Ave., Royal Oak.

Engelhardt, John F., 330 E. Fourth St., Royal Oak.
 Harrison, George H., 114 S. Washington, Royal Oak.

Harrison, William, 3170 Coolidge Hwy., Berkley.
 Herlihy, Max, Rochester.

Hornbeck, H. C., 1209 S. Woodward, Royal Oak.
 Horton, Harry W., 112 E. 4th St., Royal Oak.

Howard, Fred, 216 N. Main St., Royal Oak.
 Hughes, Theo., 1705 Coolidge Hwy., Berkley.

Judy, Ray, 3355 Coolidge Hwy., Berkley.
 Kampe, Wm. C., 114 S. Washington, Royal Oak.

Koltz, Roy, 23005 John R. Hazel Park.
 Ladd, Lyster, 608 N. Main St., Royal Oak.

Lehman, George, 123 W. Third, Royal Oak.
 Melke, T., 22748 Woodward, Ferndale.

Mitchell, Hazel M., 1920 E. Ten Mile Rd., Ferndale.
 Mitchell, Lloyd, 1920 E. Ten Mile Rd., Ferndale.

Morse, Paul, 1906 W. Oakwood Blvd., Royal Oak.
 Morse, Fay, 1228 S. Washington St., Royal Oak.

Neerimer, E. L., 217 W. 6th St., Royal Oak.
 Oligbath, James, 2202 Woodward Ave., Berkley.

Otto, Wm., 2202 Woodward Ave., Berkley.
 Paul, Wm. E., 23130 Woodward Ave., Ferndale.
 Reid, Edgar A., 23840 Woodward Ave., Pleasant Ridge.
 Sales, Mark, 1520 Maxwell, Royal Oak.
 Schroeder, John H., 407 S. West St., Royal Oak.
 Sheets, Graham, 22649 Stephenson Hwy., Hazel Park.
 Skinner, Ernest, 123 W. Third, Royal Oak.
 Smith, Fred W., 719 S. Washington St., Royal Oak.
 Snell, Clare E., 2712 N. Woodward Ave., Royal Oak.

Snow, Arthur L., 613 S. Washington St., Royal Oak.
 Turner, Ray, 2861 Coolidge Hwy., Berkley.
 Watson, P. J., 23341 Woodward Ave., Ferndale.
 Welsh, L. A., 22315 Woodward, Ferndale.
 Whittemore, Beverly, 266 Washington Square Bldg., Royal Oak.

Paul Bunyan

Board of Realtors

Active Members, 11

President: Alice Burwell, 1850 Sunnyside Dr., Cadillac.
 Secretary & Treasurer: M. E. Medalie, Northwood Hotel Bldg., Cadillac.

Bourget, R. R., 309 N. Mitchell St., Cadillac.
 Brunk, S. F., Bear Lake.

Burwell, (Miss) Alice, 1850 Sunnyside Dr., Cadillac.
 Danville, H. E., 105 Harris St., Cadillac.
 Davidson, John, RFD 1, Cadillac.
 Doonnelly, L. B., 414 E. Harris St.

Johnson, Earl M., Prudenville.
 Medalie, M. E., Northwood Hotel, Cadillac.
 Molitor, M. L., Lake City.
 Wendel, R. F., Bear Lake.
 Yorty, Edward B., Roscommon.

Pigeon

(Individual Member)

Wood, Ezra A., Box 47.

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Pontiac

Real Estate Board

Active Members, 66; Others, 35

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 Secretary: Cameron H. Clarke, 24 1/2 W. Huron St.

Annett, Bruce J., 28 E. Huron.
 Annett, Roy, 28 E. Huron St.

Archer, Verne K., 184 N. Saginaw St.
 Backus, Samuel G., 72 N. Saginaw St.
 Barron, Harry L., Box 381, Drayton Plains.

Beaumont, Harry S., Milford.
 Brl, Carl W., 705 Pontiac State Bldg.
 Bishop, E. E., 191 Whittemore St.

Brown, L., 716 Pontiac State Bldg.
 Brown, L. H., 1815 Auburn Rd., Route 6.
 Burke, Charles L., 813 Pontiac State Bldg.

Carlson, C. M., 22 W. Lawrence St.
 Charles, B. D., 26 1/2 W. Huron St.
 Clark Realty Co., (Cameron H. Clark), 24 1/2 W. Huron St.

Clore, Frank X., 9254 Grand River, Detroit.
 Cowe, John C., 1209 Pontiac State Bldg.
 Crawford, Ernest R., 7 Prall St.

Dineer, Lester I., 502 Riker Bldg.
 Dominique, Wm. J., 2511 Auburn Ave.
 Dorris, G. H., 222 1st Natl. Bldg.

Dorris, Roy A., 222 1st Natl. Bldg.
 Espina, Ray L., 53 1/2 W. Huron St.
 Frost, Howard A., 577 Lowell St.

Gaylord, Lawrence, 124 Edison St.
 Hempestead, Kenneth G., 94 E. Huron St.
 Hodges, E. B., 22 1/2 W. Huron St.

Humphries, Lewis, 418 Community Bank Bldg.
 Irwin, John K., 101 1/2 N. Saginaw St.

Johnson, August, 66 W. Huron St.
 Johnston, Evert E., 302 Community Bank Bldg.

Jones, Leslie, 120 N. Main St., Rochester.
 Kennedy, Wm. A., 223 1st Natl. Bldg.
 KENT, FLOYD, 24 W. Lawrence St.

Kern, Paul A., 31 Oakland Ave.
 Kinzler, John, 303 Community Bank Bldg.
 Knauf, Roy J., 432 N. Paddock St.
 Ladd, Gordon C., Route 10.
 LaSalle, Joseph E., 21 Lincoln Rd.
 Loveand, Jack, 2188 Cass Lake Rd.
 Mahan, Q. R., 1054 LaSalle St.
 Marble, George, 1209 Pontiac State Bldg.
 Martin, Eugene, 412 Main St., Rochester.
 Meacham, Nina T., 3 1/2 S. Washington St., Oxford.
 Melick, Chas. W., 929 W. 5th St., Rochester.

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 Morley, A. T., 308 Main St., Rochester.
 Nicholas, A. G., 330 W. Huron St.
 North, Russell A., 177 E. Lawrence St.
 Partridge, Ward, 43 W. Huron St.
 Reber, Louis D., 72 Oakland Ave.
 Ridgeway, Clarence C., 320 E. Pine St.
 Roach, Herbert G., Walled Lake, Mich.
 Scales, George L., 86 1/2 N. Saginaw St.
 Shearer, Herbert A., P.O. Box 657.
 Smith, P. T., Rochester.
 Spiess, Joseph S., 163 N. Perry St.
 Stone, William M., 919 Joslyn Road.
 Stout, E. M., 77 N. Saginaw St.
 Taylor, James A., 1200 Pontiac State Bldg.
 Tempelton, Kenneth L., 33 1/2 W. Huron St.
 Tripp, Leslie R., 15 W. Lawrence St.
 Walde, Philip J., 7-G W. Lawrence St.
 Welch, Fred S., 1st Natl. Bank Bldg.
 Wheeler, H. S., 101 Orchard Lake Ave.
 Wood, Frank C., 802 Pontiac State Bldg.

Port Huron Board of Realtors

Active Members, 31; Others, 11
 President: Edward R. Currie, Sr., 516 Water St.
 Secretary & Treasurer: Ira Bricker, 801 Military St.
 Alcock, James H., Rm. 9, Stewart Bldg.
 Asman, George, 209 W. Huron Ave.
 Beadle, Frank D., 111 Adams St., St. Clair.
 Bricker, Ira, 801 Military St.
 Brown, Harry A., 812 Military St.
 Cooper, W. L., 926 Military St.
 Currie, Edward R., Sr., 516 Water St.
 Evans, George L., 1710 Lapeer Ave, Port Huron.
 Grace, Peter J., Emmet.
 Hansen, Mrs. Vera F., 3221 St. Clair River Dr., Algonac, Mich.
 Hansen, Walter, 4178 S. River Dr., Algonac, Mich.
 Harper, W. N., 1612 Griswold St.
 Hilborn, Frank D., 316 Water St., Port Huron, Mich.
 Ingraham, George J., 419 Mich. Nat'l Bank, Port Huron, Mich.
 Johnston, W. F., Port Sanilac.
 Kemp, Fred J., 416 E. Genesee.
 Koepsigen, Lewis A., 527 Erie St.
 Murray, William, 106 No. Main St., Yale.
 Nelson, John H., J-N Realty Co., 313 1/2 Huron Ave.
 Niles, A. J., Stevens Bldg.
 Rawlings, Ethel L., 609 Peoples Bank Bldg., Port Huron.
 Robbins, Mrs. Margaret M., Great Lakes Beach, Crosswell, Mich.
 Russo, Donald P., 218 St. Clair River Dr., Algonac.
 Rowling, John A., Lexington, Mich.
 Schuphold, T. S., 621 Water St.
 Snellgrove, Roy M., 919 Pine Grove Ave.
 Soutar, E. F., 912 1st St.
 Tucker, Thelma, 3649 South River Rd., Algonac.
 Westrick, Gordon, 119 S. Water St., Marine St.
 Wilson, R. J., Rm. 7, Stewart Block.
 Wright, Bert D., 511 Water St.

Saginaw Real Estate Board

Active Members, 30; Others, 19
 President: Russel A. Pointer, 216 1st Sav. & Loan Bldg.
 Executive Secretary: Margaret Beyer, 217 Goff Bldg.
 Baker, Glen O., 1711 Lewis St.
 Bernard, Ethel L., 1222 E. Genesee Ave.
 Brown, Martin, 1222 E. Genesee Ave.
 Brown, Mrs. Robert J., 605 1st Sav. & Ln. Bldg.
 Cartwright, Harry A., 4605 Groat Ave.
 COON, RALPH W., 216 1st Sav. & Loan Bldg.
 Davis, John C., 1425 E. Genesee Ave.
 Davis, John V., 1425 E. Genesee Ave.
 Flinnik, George, 2287 N. Madison.
 Forsythe, H. B., 1102 2nd Nat'l. Bank Bldg.
 Fromm, Alex, 1709 Ottawa St.
 Frost, J. D., 412 W. Genesee Ave.
 Kersten, Edwin G., 408 Court St.
 Meyer, Edward H., 420 Hancock St.
 Meyer, Victor, 104 N. Hamilton.
 Meyer, William, 512 Berwick.
 Mitchell, J. W., 246 Goff Bldg.
 Morgan, William R., 1811 N. Michigan Ave.
 Newberry, J. O., 116 E. Genesee Ave.
 Poyen, Warren E., 606 Malvern.
 POINTER, RUSSEL A., 216 1st Sav. & Loan Bldg.
 Rees, R. K., 610 Bearinger Bldg.
 Reel, Karl, 503 1st Sav. & Ln. Bldg.
 Schemm, George, 308 Tuscola St.
 Spangler, W. L., 1009 N. Bond St.

Turek, Ray F., 1615 Stark.
 Van Wagoner, James, 1713 Mackinac St.
 Weadock, Jas. T., 322 E. Genesee Ave.
 WOOD, THOMAS E., 216 1st Sav. & Loan Bldg.

Sheiby

(Individual Member)
 Wade, William C., 513 Michigan Ave.

Shiawassee County Board of Realtors

Active Members, 10
 President: L. B. Finch, 2-6 Owosso Savings Bank Bldg., Owosso.
 Secretary & Treasurer: Harold P. Burk, 103 W. Main St., Owosso.
 Burk, Harold P., 103 W. Main St., Owosso.
 Burk, Leslie B., 206 Owosso Savings Bank Bldg., Owosso.
 Chas. M., Main & Ball Sts., Owosso.
 Nils, Milo, 1422 W. Main St., Owosso.
 Rollin A., 230 W. Exchange St., Owosso.
 Tullough, James R., Laingsburg.
 Neel, Thane W., 114 N. Ball St., Owosso.
 Omer, Lee L., 727 N. Shawnee Ave., Owosso.
 Taphose, Chas. W., 210 Cornuna Avenue, Cornuna.
 Taton, Eva S., 313 N. Washington Street, Owosso

South Lyon

(Individual Member)
 Yanson, Wilson S.

Southern Michigan Board of Realtors

Active Members, 22; Others, 16
 President: W. Loren Cunningham, 118 E. Church St., Adrian.
 Secretary & Treasurer: Marie W. Luddington, Petersburg, Box 871.
 Cunningham, W. Loren, 118 E. Church St., Adrian.
 Genait, A. C., 105 N. Main St., Adrian.
 Grew, Edw. F., Blainfield.
 Isbell, Jason B., Hilldale.
 Johnson, Dorr E., Brooklyn.
 Lane, H. O., Pittsford.
 Lathrop, Wm. D., Albion.
 Linehan, Malcolm J., 103 W. Maumee St., Adrian.
 Luchenbill, Harriet E., (Mrs.), 105 E. Maumee St., Adrian.
 Luddington, Marie W., Box 871, Petersburg.
 Miller, V. Wain D., 142 S. Main St., Adrian.
 Osborn, Guy, Hilldale.
 Fletcher, Wayne L., 118 E. Church St., Adrian.
 Prest, O. E., Clinton.
 Runney, Charles F., Hilldale.
 Rutledge, E. D., Waldron.
 Smith, Worthy G., 122 W. Maumee St., Adrian.
 Stockford, L. H., Ground Floor, Natl. Bank Bldg., Adrian.
 Swartzback, Ray G., 118 S. Broad St., Adrian.
 Wormley, Harold W., Hudson.

Southwestern Michigan Board of Realtors

Active Members, 25; Others, 7
 President: Arthur H. Clarke, Sr., South Haven.
 Secretary: H. Edward Totke, 1687 Colfax Ave., Benton Harbor.
 Andreason, David, Sawyer.
 Brown, Florence, R. 1, Box 7, Coloma.
 Clarke, Arthur H., 268 Center St., South Haven.
 Cusumano, John J., 703 Elm St., Paw Paw.
 Downey, W. D., May Street, Benton Harbor.
 Elliott, W. A., 508 1/2 Phoenix Ave., South Haven.
 Gessinger, Samuel J., P.O. Box 265, Edwardsburg.
 Hall, M. J., 163 Pipestone St., Benton Harbor.
 Hastings, Al. J., Ship Street, St. Joseph.
 Konvalinka, Charles M., Union Pier.
 Krieger, Roscoe D., 187 E. Main St., Benton Harbor.
 Miller, A. L., Box No. 453, Watervliet.
 Moore, Victor E., Medical Arts Bldg., Benton Harbor.

McKee, Lloyd E., 1266 Ogden Ave., Benton Harbor.
 Noecker, Edward, 416 W. Division St.
 Paracandolo, Andrew, 420 Linden St., Hartford.
 Rector, Glen A., 421 Oak St., Hartford.
 Reninger, Mrs. John, 627 Empire Ave., Benton Harbor.
 Rohde, Walter H., New Buffalo.
 Schwab, Fred, Lakeland.
 Sexton, S. P., Sawyer.
 South Haven Agency, 251 Center St., South Haven.
 Spaulding, Earl, 302 S. Main St., Berrien Springs.
 Totke, H. Edward, 1687 Colfax Ave., Benton Harbor.
 Welver, Matthias, 307 State St., St. Joseph.

Stockbridge

(Individual Member)
 Abbott, Wendell E., 320 S. Clinton.

Sturgis

(Individual Members)
 Hess, John, 112 1/2 W. Chicago Rd.
 Walters, Herald E., 107 E. Chicago St.

Three Rivers

(Individual Members)
 Avery, Ora A., 115 Portage Ave.
 Bradford, George D., 105 N. Main St.
 McGarity, Rufus P., 216 N. Main St.
 Wolf, Glee L., 76 N. Main St., Box 275.

Traverse City Board of Realtors

Active Members, 10; Others, 9
 President: A. L. Gainer, 260 E. Front St., Traverse City.
 Secretary: John H. Magher, 258 E. Front St.
 Evans, E. M., 150 E. Eleventh St.
 Gainer, A. L., 260 E. Front St.
 James, F. G., 153 1/2 E. Front St.
 Johnston, Frances L., Beulah.
 Magher, John H., 258 E. Front St.
 Mangold, Louis, 417 W. 7th St.
 Moyer, Bernard, R.F.D. 4.
 Schmidt, Harold F., 400 E. Front St.
 Smith, Earl C., 600 Mich. Theatre Bldg., Detroit.
 Vaughn, Sherman B., Box 787, Frankfort.

Union City

(Individual Member)
 Barnes, Arlo F., 615 N. Broadway.

Upper Peninsula Board of Realtors

Active Members, 22; Others, 4
 President: Arthur J. Goulian, 110 S. 10th St., Escanaba.
 Secretary & Treasurer: Chas. H. Burton, 921 Delta Ave., Gladstone.
 Billings, Howard H., Iron River.
 Burton, Chas. H., 921 Delta Ave., Gladstone.
 Closser, Earl, 113 No. Front St., Marquette.
 Collins, G. Sherman, First National Bank, Negaunee.
 Cox, Guy, 433 Third St., Iron River.
 Everett, Clifford D., 508 No. Ravine St., Sault Ste. Marie.
 Florida, Vernon A., People's State Bank, Munising.
 Gauthier, Edwin J., Ontonagon.
 Goulian, Arthur J., 110 S. 10th St., Escanaba.
 Hall, Briton W., 801 Ludington St., Escanaba.
 Hamel, Guy, Cedarville.
 Hupp, Phil, 96 Delta Ave., Gladstone.
 LaFave, Norman A., 311 Stephenson Ave., Iron Mountain.
 Lieberthal, Lewis J., 224 S. Suffolk St., Ironwood.
 Neville, Henry J., 724 Wisconsin Ave., Gladstone.
 Peterson, Herbert K., First National Bank, Manistique.
 Priest, W. S., Sault Ste. Marie.
 Rogers, F. Loren, Ontonagon.
 Roy, Leo H., 101 Quincy St., Hancock.
 Specht, Jack, Gage Block, Sault Ste. Marie.
 Zerbel, W. E., 122 W. Magnetic St., Marquette.
 Zerbel, W. B., 122 W. Magnetic St., Marquette.

Western Wayne County Board of Realtors

Active Members, 18; Others, 10
 President: Donald McFarlane, 29314 Ford Rd., Garden City.
 Secretary: L. M. Eaton, 136 E. Main St., Northville.
 Alexander, Clyde E., 37517 Ann Arbor Rd., Plymouth.
 Anderson, Geo. J., 4958 S. Wayne Rd., Wayne.
 Bird, Ernest L., 4932 Monroe Ave., Wayne.

Bogart, E. M., 116 E. Main St., Northville.
 Cowburn, Randolph P., 34941 Ford Rd., Wayne.
 Crolius, Alford B., 40240 Michigan Ave., Wayne.
 Eaton, L. M., 136 E. Main St., Northville.
 Folger, Arnold F., 29207 Ford Rd., Garden City.
 Harrison, Kenneth, 932 Penniman Ave., Plymouth.
 Heyer, Carl A., 2520 Inkster Rd., Inkster.
 Jones, John H., 936 W. Ann Arbor Trail, Plymouth.
 Lindsay, Roy R., 1259 W. Ann Arbor Rd., Plymouth.
 Mahen, Clyde C., 35108 Michigan Ave., Wayne.
 McFarlane, Donald, 29314 Ford Rd., Garden City.
 Oakly, Joseph, 33350 Guddard Rd., Romulus.
 Robinson, George C., 3604 Monsee Ave., Wayne.
 Smith, Elmer L., 108 W. Main St., Northville.
 Wolfe, Harry S., 32398 Five Mile Road, Plymouth.

Ypsilanti Board of Realtors

Active Members, 14; Others, 8
 President: Frank O. Jackson, 123 Pearl St., Ypsilanti.
 Secretary & Treasurer: Ralph Smallidge, 111 Pearl St., Ypsilanti.
 Bower, R. K., 105 W. Michigan Ave.
 Ehnman, Paul H., 410 W. Michigan Ave.
 Edwards, Everett, 59 N. Huron.
 Freeman, Earl L., 120 Pearl St.
 Greenstreet, Clark, 410 W. Michigan.
 Greenstreet, F. M., 410 W. Michigan.
 Jackson, Frank O., 123 Pearl St.
 Kryder, F. H., 32 N. Washington.
 Lewis, Muriel, 211 Ballard St.
 McCaslin, James, 111 E. Michigan Ave.
 Peet, Harry, 119 Pearl St.
 Robins, George L., 51 N. Huron St.
 Smallidge, Ralph, 111 Pearl St.
 Yoder, Lee, 8 S. Huron St.

MINNESOTA

Canby—See Minnesota Valley
 Clarkville—See Minnesota Valley
 Cleveland—See Mankato
 Cohasset—See Itasca Co.
 Deer River—See Itasca Co.
 Dorset—See Hubbard Co.
 Elbow Lake—See Lake Region
 Fergus Falls—See Lake Region
 Grand Rapids—See Itasca Co.
 Granite Falls—See Minnesota Valley
 Grove City—See Kandiyohi, Meeker & Renville Cos.
 Hackensack—See Cass Co.
 Herman—See Lake Region
 Madison—See Minnesota Valley
 Marshall—See Lyon & Lincoln Cos.
 Milan—See Minnesota Valley
 Minneapolis—See St. Paul
 Montevideo—See Minnesota Valley
 Nevis—See Hubbard Co.
 New Ulm—See Brown Co.
 Owatonna—See Steele Co.
 Park Rapids—See Hubbard Co.
 Pine River—See Cass Co.
 Raymond—See Kandiyohi, Meeker & Renville Cos.
 Renville—See Kandiyohi, Meeker & Renville Cos.
 Russell—See Lyon & Lincoln Cos.
 Springvale—See Brown Co.
 Springfield—See Brown Co.
 Starbuck—See Minnesota Valley
 Walker—See Cass Co.
 Westbrook—See Cottonwood Co.
 Windsor—See Cottonwood Co.
 Willmar—See Kandiyohi, Meeker & Renville Cos.

Albert Lea Board of Realtors

Active Members, 16; Others, 5
 President: G. J. Gregerson, 213 W. William.
 Secretary: H. W. Arveson, 208 Hyde Bldg.
 Arveson, H. W., 208 Hyde Bldg.
 Bjorle Lars, 120 S. Broadway.
 Christensen, Harvey, 441 Hyde Bldg.
 De Buhr, J. W., 210 Hyde Bldg.
 Gregerson, G. J., 213 W. William.
 Helie, Leslie, 201 S. Washington.
 Hele, Oliver, 111 S. Broadway.
 Malmer, Milton, 321 Hyde Bldg.
 Morrison, M. T., 124 Elizabeth St.
 Newgaard, J. C., 216 Hyde Bldg.
 Paulson, Robert, 334 Hyde Bldg.
 Shea, William, 1020 Fountain.
 Sorenson, A. A., 206 Euclid.
 Thee, George R., 101 W. William.
 Wedge, Ralph, 133 N. Broadway.
 Whitney, N. J., 141 Hyde Bldg.

Arlington

(Individual Member)
 Pinks, Hubert.

Pointer, Coon and Wood Realtors

SAGINAW, MICHIGAN
 General Real Estate
 Appraisals
 Northern Michigan
 Resort Properties
 Branch Office
 Glen Arbor, Mich.



MINNESOTA

Austin

Board of Realtors

Active Members, 13; Others, 1

President: Waldo Johannsen, 422 1/2 N. Main St.

Secretary: L. L. Harber, 414 1/2 N. Main St.

Barrick, Roy, Oakland & 5th St.

Felten, Mike, 233-A N. Main St.

Greene, A. O., 111 E. Water St.

Harber, L. L., 414 1/2 N. Main St.

Hartson, Gerald, 233-A N. Main St.

Johannsen, Waldo, 422 1/2 N. Main St.

LeVasseur, E. W., 422 1/2 N. Main St.

Lund, H. K., 233-A N. Main St.

Miller, R. Norman, 302 N. Main St.

Olde, H. F., 111 E. Water St.

Ramseth, J. A., 111 E. Water St.

Schleuder, F. A. & H. W., 223-A N. Main.

Shultz, Wendell K., 129 N. Main St.

Bemidji

Board of Realtors

Active Members, 5

President: Harold H. Patten, 213 3rd St.

Secretary: Russell A. Jackson, Northern Nat'l Bank Bldg.

Andrews, M. W., Northern Nat'l Bank Bldg.

Hurlbert, G. H., Bemidji Theatre Bldg.

Jackson, Russell A., Northern Nat'l Bank Bldg.

Patten, Harold H., 213 Third St.

Thorpe, Hakkerup Bldg.

Brown County

Board of Realtors

Active Members, 6

President: F. W. Baumann, New Ulm.

Secretary: A. P. Rans, Springfield.

Baumann, F. W., New Ulm.

Jensen, Jens, Sleepyeye.

Rans, A. P., Springfield.

Ries, Adrain, Sleepyeye.

Roberts, Wm. M., Sleepyeye.

Schueler, L. P., New Ulm.

Cass County

Board of Realtors

Active Members, 5

President: H. W. Jensen, Hackensack, Minn.

Secretary: Rhodes C. Gilchrist, Pine River, Minn.

Gilchrist, Rhodes C., P. O. Pine River.

Invin, L. V., P.O. Walker.

Jensen, H. W., P.O. Hackensack.

Sherrill, Charles, Pine River.

Vincent, L., Rt. 5, Brainerd.

Clay County

Board of Realtors

Active Members, 4

President: O. J. Mortenson, Moorhead.

Secretary: Alex Nemzek, Moorhead.

Johnson, M. B.

Mortenson, O. J.

Nemzek, Alex.

Wetch, Frank J.

Cottonwood County

Board of Realtors

Active Members, 6

President: William A. Lund, Windon.

Secretary: E. C. Mahr, Windon.

Dickey, G. B., Windon.

Eckert, R. L., Westbrook.

Lund, William A., Windon.

Mahr, E. C., Windon.

Marshall, Earl, Windon.

Peterson, E. M., Windon.

Crow Wing

Board of Realtors

Active Members, 12; Others, 5

President: Clyde R. Gorham, 206 S. 6th St., Brainerd.

Secretary: Vernon L. Hitch, 209 1/2 S. 6th St., Brainerd.

Bailey, Lloyd, Little Falls.

Cronoble, Clyde N., Rt. 3, Brainerd.

Gorham, Clyde R., 206 S. 6th St., Brainerd.

Hitch, Vernon L., 209 1/2 S. 6th St., Brainerd.

Houle, Fred, Baehr Bldg., Brainerd.

Hughes, Elizabeth, Little Falls.

Johnson, Martin R., Nisawa.

Krekelberg, John H., Baehr Bldg., Brainerd.

McClintick, George, Baehr Bldg., Brainerd.

Smith, James R., Walverman Bldg., Brainerd.

Stone, George F., Box 86, Deerwood.

Wels, Fred, 910 Front St., Brainerd.

Dakota County

Board of Realtors

Active Members, 10; Others, 2

President: Robert Beedle, 210 3rd Ave. N., South St. Paul.

Secretary: Earl M. Wing, 205 Anderson Bldg., South St. Paul.

Beedle, Robert, 210 3rd Ave. N., South St. Paul.

Chohan, Mike, 205 Anderson Bldg., South St. Paul.

Geraghty, H. G., Rosemont.

Glewwe, Henry G., 115 Grand Ave., South St. Paul.

Kramer, George F., 115 Grand Ave., South St. Paul.

Krus, Arnold E., Farmington.

Metzen, Floyd, 200 Grand Ave., South St. Paul.

Records, Percy C., Castle Rock.

Turnbull, L. W., 334 W. 3rd St., Hastings.

Wing, Earl M., 205 Anderson Bldg., South St. Paul.

Detroit Lakes, Moorhead and Mahanoma

Board of Realtors

Active Members, 4

President: Fred E. Armstrong, Detroit Lakes, Minn.

Secretary: O. J. Mortenson, Moorhead.

Armstrong, Fred E., Detroit Lakes.

Mortenson, O. J., Moorhead.

Sanders, Fred, Detroit Lakes.

Spaeth, John J., Mahanoma.

Douglas County

Board of Realtors

Active Members, 6

President: Irving S. Thompson, 520 1/2 Broadway, Alexandria.

Secretary: H. L. Brabec, 527 1/2 Broadway, Alexandria.

Brabec, H. L., 527 1/2 Broadway, Alexandria.

Knave, Henry, 520 1/2 Broadway, Alexandria.

Secord, A. A., 520 1/2 Broadway, Alexandria.

Thompson, Irving S., 520 1/2 Broadway, Alexandria.

Woolliscroft, O. J., 520 1/2 Broadway, Alexandria.

Yunker, J. C., Glenwood.

Duluth

Board of Realtors

Active Members, 44

President: J. Millen Bayly, Torrey Bldg., (2).

Executive Secretary: Barkley Schroeder, 212 Medical Arts Bldg.

Anderson, R. A., 411 Lyceum Bldg., (2).

Anderson, W. A., 12 N. 21st Ave. W., (2).

Bayly, J. Millen, Torrey Bldg., (2).

Bradley, Jesse A., 300 Torrey Bldg., (2).

Buck, F. W., 205 Lonsdale Bldg., (2).

Cant, K. S., 507 First Nat'l Bldg., (2).

Doyle, M. J., 401 N. 5th Ave. W., (7).

Ebert, Geo. H., 904 Torrey Bldg., (2).

Edstrom, Thero, 220 Providence Bldg., (2).

Eliasson, Charles, 608 First Nat'l Bldg., (2).

Felixon, E. B., 2002 W. Superior St., (2).

Ericksen, J. A., 411 Torrey Bldg., (2).

George, Harry L., 22 Phoenix Bldg., (2).

Gustafson, G. A., 311 Lyceum Bldg., (2).

Hoff, John E., 812 Alworth Bldg., (2).

Kemp, F. A., 5 Lonsdale Bldg., (2).

DULUTH

Warehouses
Industrial Properties
Retail Chain Locations
Business Property
Investments

Prindle-Lachmund Co.

Established 1883

Kennedy, H. J., 4515 E. Superior St.

Knutsen, Carl, 4010 Woodland Ave., (3).

Kolstad, L. D., Main Floor, Torrey Bldg., (2).

Kreidler, E. G., 405 N. Central Ave.

LACHMUND, D. G., Lonsdale Bldg., (2).

Lundgren, H. T., 2151 W. Superior St., (2).

McGilbert, A. C., 408 Lonsdale Bldg.

Nelson, Erick, 302 Torrey Bldg.

Norain, Albert, 201 First Nat'l Bldg.

Northrup, R. W., 902 Torrey Bldg., (2).

Olafson, Clarence, 406 N. Central Ave., (7).

Ott, A. C., 608 Lonsdale Bldg., (2).

Overman, Ben H., 111 W. Superior St., (2).

Pearson, W. M., 407 Builders Exchange.

Peterson, Joseph, 21 Phoenix Bldg., (2).

Reinstrom, Marshall, 303 Torrey Bldg.

Schroeder, Barkley, 212 Medical Arts Bldg.

Schweiger, B. F., 1932 W. Superior St., (2).

Skafte, L. A., 209 Lyceum Bldg., (2).

Smith, E. Wiley, 407 Fidelity Bldg., (2).

Sorensen, C. G., 205 Lonsdale Bldg., (2).

Stephenson, W. K., Amer. Exchange Bldg.

Swanberg, Wm., 805 Alworth Bldg., (2).

Ulvane, A. S., 206 Amer. Exchange Bldg.

Walker, Thos. W., 317 Torrey Bldg., (2).

Wood, Olaf, 701 Providence Bldg., (2).

Wick, Thos. S., 413 Providence Bldg., (2).

Faribault, Martin & Jackson

County Board of Realtors

Active Members, 17

President: Earl Allen, Jr., 1st Nat'l Bank Bldg., Fairmont.

Secretary: Lyle R. Barker, 102 S. North Ave., Fairmont.

Allen, Earl, Jr., 1st Nat'l Bank Bldg., Fairmont.

Barker, Lyle R., 102 S. North Ave., Fairmont.

Brockman, Carol, Ceylon.

Brownlee, M. K., Blue Earth.

Carlson, Walter, Triumph.

Childs, James M., 335 Lake Ave., Fairmont.

Cooper, G. C., Sherburn.

Hartwick, George A., Blue Earth.

Haves, Harry C., DeLuxe Bldg., Blue Earth.

Hutchinson, Jack C., 607 2nd St., Jackson.

Hutchinson, R. H., 607 2nd St., Jackson.

Jenkins, Leon J., Winnebago.

Peterson, Joe S., 201 N. Main St., Fairmont.

Rector, L. H., Truman.

Slunkner, Edward, Fairmont.

Steiner, Frank J., Blue Earth.

Hibbing

Board of Realtors

Active Members, 9

President: Herman Heldt, 816 E. Howard St.

Secretary: E. A. Rankin, 2121 First Ave.

Bardesson, C. A., 210 Power Bldg.

Haley, D. D., 2121 1st Ave.

Heldt, Herman, 816 E. Howard St.

Minior, F. P., Hibbing.

Nickoloff, C. A., 2015 3rd Ave. E.

Rankin, E. A., 2121 First Ave.

Ranta, Melvin B., 63rd Ave. S. W., Chisholm.

Rodine, Mrs. L. W., 1925 2nd Ave. E.

Sher, I. R., 311 1/2 E. Howard St.

Hubbard County

Board of Realtors

Active Members, 6

President: William Heimark, 111 W. 3rd St., Park Rapids.

Secretary: M. C. Johnson, Park Rapids.

Ackhoff, Henry, Park Rapids.

Heimark, William, 111 W. 3rd St., Park Rapids.

Hopkins, C. R., Dorset.

Johnson, M. C., Park Rapids.

Ore, Harry J., Nevis.

Rider, C. M., 519 E. 1st St., Park Rapids.

Itasca County

Board of Realtors

Active Members, 8

Amundson, Andrew, Cohasset.

Beardley, Ray, Deer River.

Erickson, Harry A., Grand Rapids.

Hedman, L. G., Grand Rapids.

McIntosh, Harley, Cohasset.

Sashaug, O. E., Grand Rapids.

Sherman, Frank, Grand Rapids.

Van Kirk, Sid, Grand Rapids.

Kandiyohi, Meeker & Renville Counties Board of Realtors

Active Members, 11

President: George Engh, Kerkoven.

Secretary: James E. Peterson, Box 146, Willmar.

Adolphson, Carl, Willmar.

Anderson, Kern, Willmar.

Heir, Frank, Raymond.

Larson, E. G., Willmar.

Meier, Don, Willmar.

Nelson, E. T., Renville.

Nelson, Harry, Willmar.

Peterson, J. Albert, Willmar.

Peterson, Edw. T., Willmar.

Schwandt, W. L., Willmar.

Waller, Adolph, Grove City.

Lake Region

Board of Realtors

Active Members, 5

President: W. R. Olson, Fergus Falls.

Secretary: R. R. Ashley, (Ashley Insurance Agency), Fergus Falls.

Ashley, R. R., (Ashley Insurance Agency), Fergus Falls.

Minneapolis

Bronson-Erickson, Inc.
REALTORS

509 2nd Ave. S. MA 8763

CITY, SUBURBAN, LAKEHORE
APPRAISALS
INSURANCE
MANAGEMENT
INDUSTRIAL PROPERTIES
JOHN G. ERICKSON, President

Baxter, Roy S., 999 Metro. Life Bldg. (1).
Becher, A. H., 1600 W. Lake St. (2).
Bell, E. N., 801 Marquette Ave. (8).
Bell, E. N., 315 2nd Ave. S. (2).
Benson, Oscar E., 1929 Nicollet Ave. (4).
Benson, William A., Northwestern National Bank, (2).
Bermel, Benjamin F., 6427 Lyndale Ave. S. (9).
Bjorklund, Stanley V., 43rd & Upton Ave. S. (10).
Blake, T. V., 710 National Bldg.
Blackfield, Guy F., 2431 Hennepin Ave.
Blackfield, Guy F., 230 Walker Bldg. (3).
Bogen, Arne G., 501 New York Life Bldg. (2).
Bradbury, Don, 1402 W. Lake St. (8).
Branchau, Philip, 803 N. W. Bank Bldg. (2).
Bryngelson, Bernard, 3553 Chicago Ave. (7).
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Carlin, Grace, 1331 3rd Ave. S. (4).
Carlson, Carl V., 2853 Park Ave. (7).
Carlson, Oscar, 19 East Lake St. (8).
Chadbourne, C. Henry, 706 New York Life Bldg. (2).
Chalgren, L. T., 1023 Plymouth Bldg. (2).
Chapman, Fred L., 519 Marquette Ave. (2).
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Christiansen, C. B., 1315 S. E. 4th. (14).
Chute, Fred B., 307 E. Hennepin. (14).
Chute, Fred H., 307 E. Hennepin. (14).
Clancy, Charles P., 820 E. Minnehaha Parkway. (7).
Clark, Elizabeth G., 917 24th Ave. N.E. (11).
Clark, Henry C., 30 E. Grant St. (4).
Confer, Oden A., 34 E. Grant St. (4).
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Eggleston, Laurence A., 501 2nd Ave. S. (1).
Eklund, E. A., 1010 2nd Ave. S.
ENGLER, MAURICE, 400 1st Ave. N. (11).
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Fox, John D., 4533 France Ave. S. (10).
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Gleason, L. J., 2010 Emerson Ave. N. (11).
Glick, E. J., 2000 Marshall Ave. N. E.
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HANSON, ANTON G., 1513 E. Lake St. (7).
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Branner Realty Co., 5423 Gravois Ave., (16).
Breitt-Naumer-Way Realty Co., Inc., 1717 Railway Exchange Bldg., (1).
Brinkmann Realty Co., 4910 Gravois Ave., (16).
Brinkop Real Estate Co., Christian, 3621 S. Grand Blvd., (18).
Brinkop, Harry, 4225 Hampton Ave., (9).
Brinkop, Wm., 4225 Hampton Ave., (9).
Brooks Co., Michael, 6625 Delmar Blvd., (5).
Brown, Philip C., 3604 Rhodes Ave., (9).
Brown Realty Co., Frank H., 7187 Manchester Ave., (17).
Brown, William W., 818 Olive St., Room 350, (1).
Bruckner Realty Co., Paul, 4341 Chippewa St., (16).
Brueske, Fred E., 4243a Athlone Ave., (15).
Bull, John, 20 N. 7th St., (1).
Bullock, R. A. & G. B., 3030 Olive St., (3).
Burdeau Real Estate Co., 818 Olive St., (1).
Burghoff, C. R. E. Co., 4926 N. Broadway, (7).
Burns Realty Co., John W., 4012 Chouteau Ave., (10).
Bush-Burns, 722 Chestnut St., (1).
Butts Realty Co., 705 Chestnut St., Room 410, (1).
Byrd, H. O., 716 Chestnut St., (1).
Cady, Wm. R., Rm. 509, 319 N. 4th St., (2).
Caplan, Benjamin H., 707 Market St., Rm. 412, (1).
Carpenster & Co., James M., 312 N. 6th St., (1).
Cartan & Co., L. V., Rm. 412, 722 Chestnut St., (1).
Cehan, Fred P., 748 Dover Place, (1).
Christopher & Assoc., Inc., W. I., 506 Olive St., (1).
Clark, E. Vernon, 224 N. 4th St., (2).
Coale, Ralph W., 712 Spruce St., (2).
Cohen, William, 722 Chestnut St., (1).
COOK CO., ISAAC T., 812 Olive St., Rm. 1818, (1).
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Cornwell, Inc., A. M. & F. J., 10 N. 8th St., (1).
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Dammert Real Estate Mortgage Co., 722 Chestnut St., Rm. 410, (1).
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Delmar Real Estate Co., 114 N. 7th St., (1).
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DICKMANN REAL ESTATE CO., INC., 1861 Railway Exchange Bldg., (1).
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Dockery & Son R. E. Co., John, 1002 Chestnut St., (1).
Dodd, Randall S., 1800 Olive St., (3).
D'Oench Co., Ralph, The, 3932 Lindell Blvd., (8).
Doerflinger Realty Co., 2333 S. Jefferson Ave., (4).
Doering, George C., 5013 Gravois, (16).
DOLAN CO., 6401 Manchester Ave., (10).
Donley, Fred R., 5207 Chippewa St., (9).
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Dowling Realty Co., John J., 707 Chestnut St., (1).
Down, Mohl & Co., 3745 Lindell, (8).
Drozda Realty Co., Wm. S., 4006 Chouteau Ave., (10).
Dubinsky & Sons, Jack, 723 Chestnut St., (1).
Dubinsky Realty Co., 109 N. 8th St., (1).
Duerbeck Realty Co., 1813 N. Grand Bldg., (6).
Duff, George Allen, 3870 Arsenal St., (18).
Duke-Young, Inc., 8030 Forsythe Blvd., Clayton, (5).
Easton-Taylor Trust Co., 4915 Delmar Blvd., (8).
Ebeling & Ebeling, 6330 Clayton Rd., (17).
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Evers Realty Co., Harry J., Jr., 3190 S. Grand Blvd., (18).
Farish, J. H.-Knapp & Co., 713 Chestnut St., (1).
Federer Realty Co., 2610 Gravois Ave., (18).
Feger, Frank, Rt. 6, Box 2370, Sappington, (23).
Feigenbaum Co., H., 706 Chestnut St., Rm. 227-8, (1).
Feinberg-Hanft R. E. Co., 2914 N. Union Ave., (15).
Felberbaum Real Estate Co., 722 Chestnut St., (1).
Feydt, Julius S., Jr., Realty Co., 3521 S. Grand Blvd., (18).
Fine, Harry M., 609 Chestnut St., (1).
Fine Seal Estate Co., Samuel E., 722 Chestnut St., Rm. 206, (1).
Finke, Ben C., 706 Chestnut St., Rm. 205-6, (1).
Finke, William H., 6707 W. Florissant Ave., (20).
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Fishman, Mary, 826 Chestnut St., (1).
Francis Realty Co., 5003 Gravois Ave., (16).
Francis-Ruth, 626 Chestnut St., (1).
Freund, Eugene A. and Harry, 722 Chestnut St., (1).
Fries, Arthur C., 2650 Gravois Ave., (18).
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Fuldner, Arthur H., 814 Chestnut St., (1).
Gabbert Realty Co., 4706 Hampton Ave., (9).
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General Title Service Corp., 18 S. Central Ave., Clayton, (5).
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Gerling Realty Co., Aug. H., 722 Chestnut St., Rm. 416, (1).
Ghertner, Harry, Inc., 722 Chestnut St., Rm. 406, (1).
Gilbert Realty Co., Frank A., 721 Chestnut St., (1).
Gillip Co., 6615 S. Kingshighway Blvd., (9).
GOLDWIN BROS. REAL ESTATE CO., 813 Chestnut St., (1).
Gitt & Sons Real Estate Co., 722 Chestnut St., (1).
Glasman, Charles S., 706 Chestnut St., Rm. 229, (1).
Glazer, Robert D., 1717 Railway Exchange Bldg., (1).
GLICK REAL ESTATE CO., 801 Chestnut St., (1).
Glick, Herman, 724 Chestnut St., (1).
Glick-Wattell Real Estate Co., 5134 Delmar Blvd., (8).
Goldman, Max, 808 Chestnut St., (1).
Grace Investment Corporation, 2907 Milton Blvd., (4).
2253 S. Grand Blvd., (4).
Grande, Robert G., 2253 S. Grand Blvd., (4).
Grande Realty Co., 3651 S. Grand Blvd., (18).
Grebe & Co., Inc., 3424 S. Kingshighway, (9).
Groehl-Senniger Company, 922 N. Kingshighway Blvd., (8).
Grove-Hammack R. E. Co., Inc., 1019 Big Bend Blvd., (17).
Guaranty Land Title Co., 16 S. Central Ave., Clayton, (5).
H. & K. Realty Co., Inc., 5316 Natural Bridge, (20).
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Haase Realty Co., 103 N. 9th St., (1).
Haffner Realty Co., Henry H., 6248 Delmar Blvd., (5).
Haffner Real Estate Co., Mandel, 1305 N. Kingshighway, (13).
Hahn-Lippelmann & Co., 4129 S. Grand, (18).
Hahn, Walter H., 813 Chestnut St., (1).
HALLER REALTY CO., JULIUS, 105 N. 7th St., Rm. 216, (1).
Hammel Real Estate Co., M., 6721 S. Broadway, (11).
Hannover Realty & Investment Co., 6430 Hampton Ave., (9).
Hannauer Real Estate Co., 105 N. 7th St., Rm. 313, (1).
Hardesty Realty Co., 8401 Maryland, (5).
Harvare, William B., 6102 S. Grand Blvd., (11).
Harrison & Shelton, 812 Olive St., Rm. 606, (1).
Harrison, Win. H., 407 N. 8th St., Rm. 503, (1).
Hartmann-Heinrich Realty Co., 3548 South Grand Blvd., (18).
Harris-Duchinger Realty Co., 2808 North Grand Blvd., (7).
Hauer-Lustkandl Realty Co., 806 Chestnut St., (1).
Haupt Realty Co., 3014 N. Union, (15).
Hauschulte R. E. Co., 2407 N. Broadway, (6).
Heath Real Estate Co., Chauncey P., 818 Chestnut St., (1).
Heddes, Isaac A., 712 Spruce St., (2).
Helle, Wm. M., Realty Co., 722 Chestnut St., Rm. 312, (1).
Hemmelmann-Spackier R. E. Co., 701 Chestnut St., (1).
Herald, Charles W., Jr., 6 Hortus Court, (19).
Heyde, Walter L., 5835 Rhodes Ave., (3).
Hiemenz Realty Co., 714 Chestnut St., (1).
Hilmer-Dutton Realty Co., 2856 N. Grand Blvd., (7).
Hirsch, Henry J., 722 Chestnut St., (1).
Hogan, Thos. J., 9609 W. Milton, (14).
Hohenstein Realty Co., 6411 Michigan Ave., (11).
Holtz Hills Realty Co., 5624 S. Grand Blvd., (11).
Hortel Real Estate Co., 1807 Gravois Ave., (4).
Hofelder Realty & Bldg. Co., 4414 Natural Bridge Ave., (13).
Hofstede, George B., 6432 Hampton Ave., (9).
Hupert, Edward, 806 Chestnut St., Rm. 306, (1).
Hurleman, Tony, 3109 S. Grand, (18).
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Industrial Bank & Trust Co., 9th and Washington Ave., (1).
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Jenkins Real Estate Co., 1390 N. Union, (1).
Jennings Realty & Loan Co., 2049 McLaran Ave., (21).
Jerome Real Estate Co., (Archie Glick), 109 Broadway, (13).
Johnson, Inc. Chas. A., 3411 S. Grand, (18).
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Jones, LeGrand, 114 N. 7th St., (1).
Jones, Orin H., 5761 Chinpeva Ave., (9).
Judge Realty Co., 18 N. Meramec, Clayton, (5).
Kamp, E. A., 12 N. 8th St., (1).
Kanterman-Wall Realty & Bldg. Co., 5885 Easton Ave., (12).
Kannan, Samuel A., 722 Chestnut St., (1).
Kease, Inc., Wm., Jr., 1008 Chestnut St., (1).
Kenney-Toelle Real Estate Co., 5506 Natural Bridge, (20).
Kehrenbrink Realty Co., Edw., 3004 N. Grand Blvd., (7).
Kelm, Henry A., Rm. 202, 114 N. 7th St., (1).
Kempland Realty Co., 721 Chestnut St., (1).
Kinney, William J., 726 Chestnut St., Rm. 801, (1).
Kintzle Realty Co., 3605 Hartford Ave., (16).
Klein Real Estate Co., 1305 N. Kingshighway, (13).
Kohn Realty Co., Rudy, 102 N. 8th St., (1).
Kohner Realty Co., Jos. L., 814 Chestnut St., (1).
Kovitz Realty & Loan Co., 812 Olive St., Rm. 520-22, (1).
Kratz-Fischer & Co., Oliver, 3138 Cherokee St., (18).
Krell, Leo C., 3154 S. Grand Blvd., (18).
Kuhn Realty Co., Edward L., 2831 North Grand Blvd., (7).
Kummer Realty Co., 8512 Halls Ferry Rd., (13).
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Land Title Insurance Co. of St. Louis, 717 Chestnut, (1).
Lang, Miss T. L., 1021 Big Bend Blvd., (17).
Larner-Diener Co., 311 Chestnut St., (1).
Laux Realty Co., Vernon, 4545 Gravois Blvd., (16).
Lawyer Title Co. of Missouri, 712 Chestnut St., (1).
Leahy Co., Inc., Wm. H., 721 Chestnut St., (1).
Lederer, James M., 706 Chestnut St., (1).
Lee-Schermer Realty Co., Inc., 5432 Gravois Ave., (16).
Lenz, Elmer L., 105 N. 7th St., Rm. 210, (1).
Lerch R. E. Co., W. H., 6520 Clayton Rd., (17).
Lieber, Samuel, 722 Chestnut St., (1).
Lindell Real Estate Co., 408 Olive St., (1).
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Lisler, Robert C., Realty Co., 7201 S. Broadway, (11).
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Lubbe & Lubke, 818 Olive St., Rm. 745, (1).
Lund Realty Co., E. B., 5137 Natural Bridge, (15).
Lupfer-Acker, Inc., 107 N. 7th St., (1).
MacInn Co., Inc., 721 Olive St., Rm. 1118, (1).
Mahan & Co., L. E., 509 Olive St., (1).
Manion Rental Service, 8003 Forsythe Blvd., Clayton, (5).
Mannion, James P., 105 N. 7th St., Rm. 210, (1).
Martin, Clyde L., 706 Chestnut St., Rm. 707, (1).
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Mayer, Herman B., North & South Rd., (1).
McCaskey, C.E., 105 N. 7th St., Rm. 210, (1).
McCawley Realty Co., O. J., 815 Chestnut St., (1).
McGoy & Assoc., Inc., 706 Chestnut St., (1).
McDonald, Geo. N., 402 Pine St., (2).
McDonald Realty Co., 2845 Olive St., (3).
McKelvey & Co., James, 4532 N. Broadway, (7).
Mehler Realty Co., 3216 S. Grand Blvd., (18).
Mercantile-Commerce Bank & Trust Co., 721 Locust St., (1).
Mestamacher, Roy W., 4480 Natural Bridge Ave., (15).
Metropolitan-St. Louis Co., 718 Locust St., (1).
MEYER & COMPANY, A. J., 3612 Gravois Ave., (16).
Michelson Realty Co., 820 Chestnut St., (1).
Miller, Herman, 3407 1/2 S. Jefferson St., (18).
Miller, J. Ben, 3814 Hampton, (9).
Miller-Scheer Realty & Ins. Co., 2846 California Ave., (18).
Miller-Scheer & Son Realty Co., 806 Chestnut St., (1).
Mississippi Valley Trust Co., 225 N. Broadway, (2).
Missouri Title Guaranty Co., 904 Chestnut St., (1).
Mitdeier Real Estate Co., 722 Chestnut St., (1).
Modern Management Co., 5330 Delmar Blvd., (12).
Moellenhoff Building & Realty Co., 6838 Gravois Ave., (16).
Montgomery Co., Joel A., 4249 S. Kingshighway, (9).
Moresi, Realty & Construction Co., L. John, 2700 N. Grand Blvd., (16).
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Moss, K. Morton, 410 N. 10th St., Rm. 311, (1).
Moyle, Arthur C., 418 Olive St., Rm. 613, (2).
Mueller Realty Co., Joe A., 6942 Gravois Ave., (16).
Mueller & Son, J. Chas., 4973 Emerson, (20).
Mullin-Walters Realty Co., 3003 Olive St., (3).
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Nahn Realty Co., James E., 4046 Milentz Ave., (16).
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Nooney & Co., G. J., 1221 Locust St., Room 208, (3).
North St. Louis Trust Company, 4523 N. Grand Blvd., (7).
Olive Street Terrace Realty Co., 4116 Colonial, (20).
O'Reilly Real Estate Co., 706 Chestnut St., (1).
O'Rourke, H. A., Inc., 5471 Gravois Ave., (16).
Oterkamp Real Estate Co., 5421 Gravois Ave., (16).
O'Toole, Philip, 4553 Gravois Ave., (16).
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Patterson, Irma H., 76 Vandewater Pl., (8).
Paul, Herman, 5122 Virginia, (11).
Pechan, Andrew T., 2660 California Ave., (18).
Pelton R. E. Co., Oliver J., 4379 Laclede Ave., (8).
Perlmutter Rlty. & Inv. Co., 722 Chestnut St., Rm. 504, (1).
Piper Real Estate Co., 3477 S. Grand, (18).
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Reard Realty Co., Jos. C., 3539 S. Grand Blvd., (18).
Rice, Frank S., 114 N. 7th St., (1).
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Ricketts, Claude B., 611 Olive St., (1).
Rielly, R. P., 722 Chestnut St., Rm. 404, (1).
Riggio Realty Co., 5149 Shaw Ave., (10).
Rosenmyer Christel & Co., 111 N. 4th St., Rm. 444, (2).
Rodiek & Co., Inc., William, 2618 S. Jefferson Ave., (18).
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Rubin, Jacob & Sons, 7 N. 7th St., Rm. 616, (1).
Rumer, Walter W., 6810 Gravois Ave., (16).
Rust & Sons Realty Co., M. A., 816 Chestnut St., (1).
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St. Louis Mutual Life Ins. Co., 222 N. 4th St., (2).
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Schulze Agency, The, 4362 Warne Ave., (7).
Schwaller Ritey, Co., Fred, 3116 Hampton Ave., (9).
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Selkirk & Sons, Ben J., 4166 Olive St., (8).
Setzer, Wm. S. & Co., 722 Chestnut St., (1).
Shannon, Will F., 112 N. 4th St., Rm. 808, (2).
Shapiro Realty & Investment Co., Harry, Jr., 822 Chestnut St., (1).
Shatz Realty Co., 722 Chestnut St., Rm. 210, (1).
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Shea, William J., 34 N. Brentwood Blvd., Clayton, (5).
Shelp Realty Co., W. B., 315 N. 7th St., (1).
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Silverblatt Realty Co., 705 Chestnut St., Rm. 412, (1).
Simon & Co., Inc., Harold C., 4135 N. Newstead Ave., (15).
Singer, Frank A., 105 S. Meramec Ave., Clayton & Mason Roads, Clayton, (5).
Slattery, P. J., 4332 Natural Bridge, (15).
Slonim Realty Co., 722 Chestnut St., Rm. 301, (1).
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Smith, James C., 705 Chestnut St., Rm. 410, (1).
Smith-Nixon Realty Co., 6483 Chippewa Ave., (9).
South Side Natl. Bank in St. Louis, 3606 Gravoia, (16).
Stampler Realty Co., Bert, 105 N. 7th St., Rm. 511, (1).
Steffan, Michael J., 9624 Gravoia Ave., (23).
Steinbaum Bros. Realty Co., 726 Chestnut St., (1).
Steinkamp Realty Co., 4351 Warne Ave., (7).
Steinlage & Schmid, Inc., 722 Chestnut St., Rm. 309, (1).
Stiers-Broeder Realty Co., 5852 Delmar Blvd., (12).
Stifel Realty Co., Carl G., 224 N. 4th St., (2).
Stinde, Walter M., 806 Chestnut St., Rm. 208, (1).
Stock & Son Realty Co., 4712 Natural Bridge, (15).
Stoltman Real Estate Co., B. H., 4003 Chouteau Ave., (10).
Streiff, George H., 812 Olive St., Rm. 1001, (4).
Strodtman & Strodtman R. E. Co., 3607 N. Broadway, (7).
Stuckenberg, R. W., Co., 3625 S. Grand Blvd., (18).
Tegethoff, Frank & Co., 7818 Forsythe Blvd., Clayton, (5).
Terry, Whitelaw T., 509 Olive St., Suite 302-3, (1).
Thomas, Wilbert L., Rm. 494, 812 Olive St., (1).
Thompson Realty Co., B. A., 5910 Delmar Blvd., (12).
Thornhill, Edward M., 105 N. 7th St., Rm. 314, (1).
Tiemann, William C., 705 Chestnut St., Rm. 214, (1).
Tietjens, Otto, 722 Chestnut St., Rm. 408, (1).
Title Insurance Corp. of St. Louis, 810 Chestnut St., (1).
Toeniskoetter Realty Co., 4112 W. Florissant Ave., (15).
Tower Grove Bank & Trust Co., 3134-38 S. Grand Blvd., (18).
TURLEY, CLARENCE M., 411 N. 7th St., Rm. 1304, (1).
TURLEY, INC., CLARENCE M., 411 N. 7th St., Rm. 1321, (1).
Unique Real Estate Co., 5886½ Easton Ave., (12).
Vatterott, Joseph H., 10253 St. Charles Rock Rd., (14).
Voerster Co., Volo, 4053 Lindell Blvd., (8).
Voss, B. F., 2861 N. Union Blvd., (15).

Vrooman, Claude E., 812 Olive St., Rm. 1206-8, (1).
Wachter, H. A., 2011 S. Broadway, (4).
Wagner, Co., Edward C., 3163 S. Grand Blvd., (18).
Waldbheim Realty & Investment Co., 721 Olive St., Rm. 1309, (1).
Wantrath Real Estate Co., Geo. J., 715 Chestnut St., (1).
Wantrath, Inc., Geo., Jr., 3119 N. Grand Blvd., (7).
Warren, William, Rm. 208, 706 Chestnut St., (1).
Waser, Mrs. Agnes B., 6500 Marquette Ave., (9).
Weber & Associates, Anthony H., 3951 Gravoia Ave., (16).
Wehner, Eugene L., 721 Olive St., Rm. 1417, (1).
Wehrle, Franklin F., 2255 Gravoia Ave., (4).
WEISELS CO., HENRY R., 318 N. 8th St., (1).
Weiss Real Estate Co., 4527 Gravoia Ave., (16).
Wentlick Sales & Management Org., Inc., 3638 West Pine Blvd., (8).
Wermier Realty Co., 7419 S. Broadway, (11).
Wesley, Frank A., 1712 S. 12th St., (4).
Westphaley Realty Co., 6183 Delmar Blvd., (12).
Whyman, Morris L., 722 Chestnut St., Rm. 402, (1).
Wilke-McLean Co., 5875 Delmar Blvd., (12).
Williams & Calmer, Inc., 817 Chestnut St., (1).
Williams, McRee & Co., Inc., 407 N. 8th St., (1).
Willmore Org., Cyrus Crane, 4723 Donovan Ave., (9).
Wolf, Sidney, 109 N. 8th St., (1).
Wood, I. W., 4731 Morganford Rd., (16).
Wood, Inc., N. S., 706 Chestnut St., (1).
Wright, Margaret Caradine, 8025 Forsythe Blvd., Clayton, (5).
Wrisberg Real Estate Co., Edw. F., 4025 Chouteau Ave., (10).
Wuert, Raymond J., 314 N. Broadway, (2).
Wyatt, Herbert F., 2116 E. Grand Blvd., (7).
Yates, Roy J., 6639 S. Kingshighway Blvd., 6 Rm. 4-5.
Yawitz, Frank, Rm. 1116, 722 Chestnut St., (1).
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Ayers, C. C., 3 3rd St. North.
Blumfield, George, 312 1/2 Central Ave.
Bowker, Roy V., 1316 Central Ave.
Bricker, Ralph, 300 Central Ave.
Brown, Charles L., Liberty Theatre Bldg.
Casey, John J., 312 1/2 Central Ave.
Davis, Wm. J., 423 First Ave. N.
Edmonson, Elmer E. "Bud", 324 Central Ave.
English, Robert F., 312 1/2 Central Ave.
Fox, William, 106 1/2 Central Ave.
Frery, W. S., 11 3rd St. S.
Gillespie, Martin, 9 2nd St. N.
Hamilton, Henry M., 3 3rd St. S.
Hess, William J., Stein Bldg.
Hickman, George, Strain Bldg.
Hinck, A. W., 8 7th St. S.
Howard, J. E., Electric Bldg.
Huntsberger, W. W., 300 Central Ave.
JONES, FRED O., 114 1/2 Central Ave.
Mason, Orval E., 401 1st Ave. S.
McNair, B. F., 1st Nat'l Bank Bldg.
Norby, Fritz, 16 3rd St. N.
Rouse, Floyd L., 21 4th St. S.
Stanley, Dean, 9 3rd St. S.
Tonkin, William J., Ford Bldg.
Trowbridge, F. L., 1st Nat'l Bank Bldg.
Watson, Hulda A. (Mrs.), Ford Bldg.
Woods, Leonard, 601 10th Ave. S.

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and
MANAGEMENT

Schroeder Brothers Co.

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Helena

(Individual Member)

Ingman, Aurette D., 12 North Main St.

Kalispell

Board of Realtors

Active Members, 13

President: Chas. H. McGibbon, Glacier Realty Co., Kalispell.
Secretary & Treasurer: H. A. Fisher, Flathead Real Estate Co., Kalispell.

Bakewell, Grant, Highland Land Co., Kalispell.
Conrad, Agnes H., KAO Agency, Kalispell.
Ellis, Fisk G., (Davis & Ellis), Kalispell.
Fisher, H. A., Flathead Real Estate Co., Kalispell.
Geddes, S. Reed, Kalispell Realty Exchange, Kalispell.
Hoiland, Harry, Kalispell.
Houme, G. H., (Sharp & Homme), Kalispell.
Hunt, Howard J., Hunt Bailey, Kalispell.
Landrum, C. E., dba Dickon Agency, Kalispell.
Ludwig, Sig. dba Sig Ludwig Agency, Kalispell.
McGibbon, Chas. H., Glacier Realty Co., Ruesseger, W. F., Kalispell.
Sauer, J. R., dba Sauer Realty Co., Kalispell.

Missoula

Real Estate Board

Active Members, 18

President: Henry T. Murray, 123 W. Front Street.
Secretary & Treasurer: Edward W. Thomas, 115 West Main.

Barden Agency, 327 N. Higgins Ave.
Bishop Agency, Hammond-Arcade Bldg.
Deschamps Realty Co., 240 N. Higgins Ave.
Dick-Hague Company, 138 E. Broadway.
Elliott Realty Co., 240 N. Higgins Ave.
Fee Realty Company, 109 East Main.
Hilton and Hilton, 105 East Broadway.
Morgan, J. C., 126 West Front.
Murray Realty Company, 123 West Front.
Myrdal Company, 122 N. Higgins Ave.
Stevens, W. J., Hammond-Arcade Bldg.
Thompson, N. Higgins Ave. & E. Main.
Waldbing, Wm., 240 N. Higgins Ave.
Walker, Mary F., 1st National Bank Bldg.

NEBRASKA

Alliance—See Box Butte County
Alma—See Harlan-Franklin
Ansel—See Custer County
Arapahoe—See Republican Valley
Auburn—See Southeast Nebraska
Bartlett—See Northeast Nebraska
Battle Creek—See Northeast Nebraska
Beatrice—See Gage County
Beaver City—Republican Valley
Bellevue—See Omaha
Benkelman—See Republican Valley
Bloomfield—See Northeast Nebraska
Broken Bow—See Custer County
Burr—See Otoe County
Calloway—See Custer County
Cambridge—See Republican
Chadron—See Dawson County
Chappell—See Tri-County Board
Charleston—See Southeast
Coleridge—See Northeast Nebraska
Cordell—See Dawson County
Crawford—See Dawes County
Creighton—See Northeast Nebraska
Crete—See Saline County
Curtis—See Republican Valley
Dalton—See Tri-County
DeWitt—See Saline County
Dickens—See Lincoln County
Douglas—See Otoe County
Dunbar—See Otoe County
Ellis—See Gage County (Beatrice)
Ellsworth—See Box Butte County
Falls City—See Southeast Nebraska
Farnam—See Dawson County
Franklin—See Harlan-Franklin
Gering—See Scotts Bluff
Gibson—See Buffalo County
Gothenburg—See Dawson County
Holdrege—See Phelps County
Humboldt—See Southeast Nebraska
Imperial—See Republican Valley
Indianola—See Republican Valley
Kearney—See Buffalo County
Kimball—See Tri-County
Lexington—See Dawson County
Lyman—See Scotts Bluff
Madison—See Northeast Nebraska
McCook—See Republican Valley
Minatare—See Scotts Bluff County
Mitchell—See Scotts Bluff County
Morrill—See Scotts Bluff
Nebraska City—See Otoe County
Neligh—See Northeast Nebraska
Norfolk—See Northeast Nebraska
North Platte—See Lincoln County
O'Neill—See Northeast Nebraska
Orchard—See Northeast Nebraska
Orleans—See Harlan-Franklin
Osmond—See Northeast Nebraska
Oxford—See Republican Valley
Palisade—See Republican Valley
Palmyra—See Otoe County
Pierce—See Northeast Nebraska
Plainville—See Northeast Nebraska
Ravenna—See Buffalo County
Roseland—See Hastings
Sargent—See Custer County
Sidney—See Fremont
Sidney—See Tri-County
Stamford—See Harlan-Franklin (Harlan County)
Stanton—See Northeast Nebraska
Stockville—See Republican Valley
Sutherland—See Lincoln County
Syracuse—See Otoe County
Tahara Rock—See Southeast Nebraska
Talmadge—See Otoe County
Tecumseh—See Southeast Nebraska
Trenton—See Republican Valley
Turkey—See York
Unadilla—See Otoe Valley
Walton—See Lincoln
Wauneta—See Republican Valley
Wauzoo—See Northeast Nebraska
Wilber—See Saline County

Yutan—See Scotts Bluff
York—See York
Zebulon—See Scotts Bluff

Auburn

(Individual Members)

Dirks, R. W., State Theatre Bldg.
Eustice, S. W., 1217 1/2 J St.

Blair

(Individual Member)

Guyer, H. Lyle, 204 S. 5th.

Buffalo County Board of Realtors

Active Members, 7

President: Charles D. Ragains, Kearney.
Secretary: Ada N. Kibler, Kearney.

Barney, Ralph M., Kearney.
Kibler, Miss Ada N., Kearney.
Morrow, C. S., Kearney.
Osborn, L. T., Gibson.
Ragains, Chas. D., Kearney.
Stochdopole, A. O., Ravenna.
Wittera, A. C., Kearney.

Dawson County Board of Realtors

Active Members, 7

President: William T. Thompson, Cozad.
Secretary: John W. Greene, Gothenburg.

Greene, John W., Gothenburg.
Loutzenheiser, H. C., Gothenburg.
May, William E., Cozad.
Price, Herbert J., Cozad.
Warnemunde, Fred C., Lexington.

Dunbar

(Individual Member)

Weiler, Mrs. Annie M.

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Fremont

Board of Realtors

Active Members, 28

President: Roy Staats, 433 N. Main St.
Secretary & Treasurer: Nowell M. Dickerson, 125 E. 5th St.

Baldwin, Arthur, 125 E. 5th St.
Blair, Lloyd, 111 E. 5th St.
Brown, Robert Varney, 111 E. 5th St.
Dickerson, Nowell M., 125 E. 5th St.
Dietsel, John, 208 Fremont Nat'l Bk. Bldg.
Dlouhy, Otto, Schuyler.
Dvorak, Fred, 301 Stephens Nat'l Bk. Bldg.
Gerrard, George, Schuyler.
Henry, J. Rex, 62 West 6th St.
Johnson, E. W., 1225 N. J St.
Johnson, Vern L., 143 1/2 E. 6th St.
Keene, C. A., 321 Stephens Nat'l Bank Bldg.
Nelton, L. R., 645 West 8th St.
Olmsdys, Geo. A., 6th & Park St.
Pearson, Trued T., 101 Odd Fellows Bldg.
Peterson, Howard, 125 E. 5th St.
Peterson, Walter T., 101 Odd Fellows Bldg.
Richards, F. H., 321 Stephens Nat'l Bk. Bldg.
Richards, R. P., 321 Stephens Nat'l Bk. Bldg.
Robn, John F., 118 I.O.O.F. Bldg.
Robn, William, 118 I.O.O.F. Bldg.
Smith, Geo. M., 125 E. 5th St.
Staats, Roy, 433 N. Main St.
Townsend, Merle C., Fremont Nat'l Bank.
Ukel, Chris, Schuyler.
White, H. S., Lyons.
Wittmann, Arnold H., 546 1/2 N. Main St.
Wittmann, Clarence H., 546 1/2 N. Main St.

Grand Island

Board of Realtors

Active Members, 23

President: Harley G. Candish, 112 N. Locust.
Secretary & Treasurer, Hazel F. Huston, 117 1/2 W. 3rd.

Bacon, William J., 301 E. 3rd St.
Belzter, James B., 212 N. Locust.
Belter, O. A., 212 N. Locust.
Brown, H. T., 213 N. Pine St.
Buckow, Herman F., 112 1/2 N. Locust.

Cady, Addison, Jr., 122 W. 3rd.
Candish, Harley G., 112 N. Locust St.
Dickey, Bert, 108 1/2 W. 3rd.
Douthitt, B. F., 301 1st Nat'l Bank Bldg.
Evans, C. L., 210 N. Wheeler.
Evans, Gordon L., 210 N. Wheeler St.
Evans, V. E., 210 N. Wheeler St.
Flower, C. T., 210 N. Wheeler.
Grundy, C. E., 112 N. Locust.
Houser, George H., 213 N. Pine St.
Huston, Paul C., 117 1/2 West 3rd St.
Lacey, L. C., 210 N. Wheeler.
Nitzel, J. H., 112 West 4th St.
Nitzel, J. H., Jr., 112 W. 4th.
Webb, James, 512 W. 2nd.
Wenger, James E., 117 1/2 W. 3rd.
Wolcott, Ralph, 212 N. Locust St.

Hastings Board of Realtors

Active Members, 43

President: Walter A. Knicely, 124 N. Hastings Ave.
Secretary: Claude R. Helton, 811 W. 3rd St.

Bastian, G. L., 815 N. St. Joe Ave.
Bonnewell, Wm. M., 820 N. Denver Ave.
Busboom, C. H., 1942 W. 6th St.
Cling, W. O., 200 N. Hastings Ave.
Dearborn, Arthur, 231 N. Lincoln Ave.
Dominy, C. M., 294 N. Lincoln Ave.
Dominy, Ralph E., 234 N. Lincoln Ave.
Dunn, H. J., Rm. 1, Kipp Bldg.
Eavey, W. J., 910 W. 13th St.
Faust, H. R., Rm. 3, Hastings Nat'l Bk. Bldg.
Fierichs, H. W., 1122 W. 6th St.
Goreham, Bert S., 738 N. Lincoln Ave.
Hagard, Ed, 327 N. Lincoln Ave.
Hedger, E. P., Box 696.
Hillers, J. B., 231 N. Lincoln Ave.
Hillers, LaMoine, 231 N. Lincoln Ave.
Hunter, Earl L., 300 N. Lincoln Ave.
Jaco, J. D., 234 N. Lincoln Ave.
James, John A., 201 North Lincoln Ave.
Knicely, Walter A., 124 N. Hastings Ave.
Knicely, Robert S., 124 N. Hastings Ave.
Knepeke, Carl, 822 W. 4th St.
Kruetz, Miss D. M., Harvard, Nebr.
Laret, W. G., 201 N. Lincoln Ave.
Lewis, J. J., 111 N. Denver Ave.
Lightner, E. H., 216 S. Hastings Ave.
McKee, A. C., Franklin, Nebr.
Madgett, William, 811 W. 3rd St.
Magnusen, C. V., 134 N. Hastings Ave.
Mouel, Chas., 315 University Ave.
McWhorter, Ford, City Nat'l Bk. Bldg.
Nelson, Chas. A., 227 North Lincoln Ave.
Nelson, Herbert E., 227 North Lincoln Ave.
Overturn, George, 401 W. H St.
Pavelka, Leo, 203 N. Hastings Ave.
Pierce, Paul R., 201 N. Lincoln Ave.
Pieron, W. E., 103 N. Hastings Ave.
Roberts, Alvin L., 828 N. Lincoln Ave.
Stone, Chas. S., 516 N. Hastings Ave.
Stratton, E. L., 227 N. Lincoln Ave.
Shannon, Rubin, 119 E. 9th St.
Welton, Claude R., 811 W. 3rd St.
Youngblood, F. L., 215 N. Lincoln Ave.

Lincoln

Board of Realtors

Active Members, 103; Others, 50

President: O. P. Bancroft, 126 N. 11th, (8).
Secretary: Lucile Ledwith, 2908 Georgian Court, (2).

Alexander, Ambrose, 230 Stuart Bldg., (8).
Alexander, John M., 230 Stuart Bldg., (8).
Allen, R. E., 3134 S. 48th St., (6).
Allen, Robert E., 3216 S. 48th St.
Anderson, Blanchard, (First Trust Co.), Trust Bldg., (8).
Bailey, R. R., 6902 Lexington, (3).
Bancroft, O. P., 126 N. 11th, (8).
Bartlett, Raymond L., 223 Lincoln Liberty Life Bldg.
Baumgartner, Grover K., 1321 Sharp Bldg., (8).
Bell, S. J., 115 N. 11th St., (8).
Bloomfield, Walter L., 229 S. 13th St., (8).
Blore, Walter, 613 Sharp Bldg., (8).
Blue, Emery, 604 Sharp Bldg., (8).
Bogan, John L., 137 N. 12th St., (8).
Boyd, Harry S., 115 N. 11th St., (8).
Brown, William C., 640 Elmwood Ave.
Brownlee, J. T., Jr., (First Trust Co.), Trust Bldg., (8).
Bull, Robert E., 702 Federal Security Bldg.
Burnett, E. M., 323 Sharp Bldg., (8).
Burnett, Merrill E., 323 Sharp Bldg., (8).
Christian, Geo. M., 209 Federal Securities Bldg., (8).
Clark, B. G., 6000 Logan
Clingerman, G. N., 301 Federal Securities Bldg.
Clingerman, Harold, 301 Fed. Sec. Bldg.
Close, Harold H., 623 Trust Bldg.
Coppie, S. E., 126 N. 11th St., (8).
DeMars, Oliver, Nat'l Bank Com. Bldg., (8).
Dixon, C. V., 229 S. 13th St., (8).
Dixon, Don E., 1209 Federal Security Bldg.
Felton, D. F., Jr., 920 Federal Securities Bldg., (8).
Felton, Ward G., 920 Federal Security Bldg.
Fiene, Oscar, 4201 G.
Fieselman, S. J., Federal Securities Bldg., (8).

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Lincoln, Nebraska
Sharp Building

Foley, Dan E., 1219 Federal Securities Bldg., (8).
Francke, Albert, Bennet, Nebr.
Fraser, Howard, 715 First Nat'l Bank Bldg.
Fritzel, Carl, 312 S. 25th St., (8).
Garrison, Donald H., 115 N. 11th.
Hadley, Howard, Continental Nat'l Bank.
Hecker, David, 1303 Sharp Bldg.
Hall, Fred, c/o Nebr. Central Bldg. & Loan Assn., 1409 "O" St., (8).
Harrington, Don P., 229 S. 13th St., (8).
Harrington, Frank, 229 S. 13th St., (8).
Harrington, R. E., 229 S. 13th St., (8).
Hawby, Fred, 623 Trust Bldg., (8).
Hedeen, John J., 1407 "O" St., (8).
Heiliger, H. P., 1303 N. 42nd St.
Henderson, J. W., 2807 Vine.
Heumann, Herbert H., 132 S. 13.
Hubka, E. R., 201 Stuart Bldg., (8).
Johnson, Earle Vincent, 604 Sharp Bldg., (8).
Johnson, Harold J., 223 Lincoln Liberty Life Ins. Bldg.
Johnson, L. C., 223 Lincoln Liberty Life Bldg.
Johnson, O. D., 225 S. 13.
Jones, J. M., 223 Lincoln Liberty Life Bldg.
Jones, J. S., 1502 E.
Jovant, J. Russell, 604 Sharp Bldg., (8).
Kessler, Charles N., Federal Sec. Bldg., (8).
KIMBALL, C. C., 604 Sharp Bldg., (8).
KIMBALL, R. L., 201 Stuart Bldg.
Kooper, R. H., 5th Floor Saunders-Kennedy Bldg., Omaha.
Kosman, Richard E., 132 S. 13.
Kremer, E. A., 4725 Prescott Ave.
Langseth, Fred, 1235 N St., (8).
Larson, C. A., 219 Lincoln Liberty Life Bldg., (8).
Lerner, Otto E., 209 Federal Securities Bldg., (8).
Linblad, A. L., 2615 C.
Loomis, C. Myron, 1024 Trust Bldg.
Martti, D. B., 622 1st Nat'l Bank Bldg.
McPherson, Willard, 622 1st Nat'l Bank Bldg.
Meier, George E., Jr., 201 Stuart Bldg.
Miles, John M., 519 Federal Securities Bldg.
O'Best, Wallace, 226 S. 10th.
Obbing, Henry, 604 Sharp Bldg., (8).
Ow, Lee A., 229 S. 13th St., (8).
Pardee, E. M., 126 S. 11th St., (8).
Pauley, Ray, 940 27th.
Rathbone, Harvey, 406 First National Bank Bldg., (8).
Raynor, Boyd, 1441 G St., (8).
Roberts, J. R., 2245 N St.
Ryan, Ed., 203 Nebr. State Bldg.
Schleiger, J. M., 508 Bankers Life Bldg.
Schmidt, Otto H., 1528 Que St.
Schumacher, E. H., 223 Lincoln Liberty Life Bldg.
Segler, Otis H., 1225 N St., (8).
Shirk, Louis J., 115 N. 11th St., (8).
Slade, Fred, 6th First Nat'l Bank Bldg., (8).
Solheim, Selmer A., 323 Sharp Bldg.
Steele, W. F., 406 Federal Securities Bldg.
Stephens, D. V., 504 1st Nat'l Bank Bldg.
Sweeney, Tom M., 323 Sharp Bldg., (8).
Sweeney, Wm. F., 323 Sharp Bldg., (8).
Theohald, C. F., 811 1st Nat'l Bank Bldg., (8).
Trout, Grace, (First Trust Co.) Trust Bldg.
True, Lloyd, 604 Sharp Bldg., (8).
Vagner, E. M., 126 N. 11th St., (8).
Wenzel, Leonard, 520 Fed. Sec. Bldg., (8).
Wolf, H. A., Saunders-Kennedy Bldg., Omaha.
Woods, F. Pace, 1303 Sharp Bldg., (8).
Yost, Adam, 1225 N St., (8).
Zentz, Walter W., 2105 S. 14.

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**Commercial & Industrial
Properties & Leases**

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Brokerage**

201 Stuart Building

LINCOLN, NEBRASKA

**Lincoln County
Board of Realtors**

Active Members, 13

President: E. W. Johannessen, 517½ North Dewey, North Platte.
Secretary: Lillian E. Roberts, (Roberts Realty Co.), North Platte.

Brose, Mrs. Emma, North Platte.
Farrell, T. E., 353 N. Chestnut St., North Platte.
Hall, Stanley M., Jr., (Hall Ins. Agency), North Platte.
Johannessen, E. W., North Platte.
LaVelle, F. H., (LaVelle & Sons), North Platte.
LaVelle, Harper, North Platte.
Lowe, Theo., Jr., North Platte.
McKinley, P. N., Sutherland.
Roberts, John P., North Platte.
Roberts, Lillian E., (Roberts Realty Co.), North Platte.
Scott, B. E., North Platte.
Smith, Herbert A., (Johannessen Co.), North Platte.
Stout, Mrs. C. C., North Platte.

**Northeast Nebraska
Board of Realtors**

Active Members, 40

President: Leo Ringer, Norfolk.

Secretary-Treasurer: W. A. Gutzman, 1208 Nebraska Ave., Norfolk.

Ankarstar, L. S., Norfolk.
Armbruster, S. F., Stanton.
Barks, G. E., Belden.
Blakely, Clifford L., Bartlett.
Born, Arnold, Norfolk.
Botsford, H. W., Meadow Grove.
Bovee, R. Harley, Pierce.
Brown, Jerry A., 6017 Norfolk Ave., Norfolk.
Burdick, Earl C., 1101 Norfolk Ave., Norfolk.
Burley, Lovell, Norfolk.
Bush, R. P., Plainview.
Chisler, William B., Pierce.
Davis, Glenn N., Norfolk.
Draper, R. K., Belden.
Fisher, J. L., 0102 S. 5th St., Norfolk.
Linkhart, A. R., Coleridge.
Gould, Geo. B., Pierce.
Gutzman, W. A., 1208 Nebraska Ave., Norfolk.
Johnson, O. H., Norfolk.
Jundt, Phil, Creighton.
Lammers, Alphonse, Harrington.
Lierman, Wm. F., Norfolk.
Brokhart, A. R., Coleridge.
Nordkye, Ray B., Plainview.
Nquist, A. L., Wausa.
Rinker, Ernest C., Norfolk.
Ringer, Leo B., Box 763, Norfolk.
Ringer, T. O., Norfolk.
Roe, Earl C., Plainview.
Schellpeper, E. G., Pierce.
Schilling, Herman, Norfolk.
Schmidt, Art, Madison.
Schwartz, Lawrence, Blair.
Shriner, R. H., O'Neill.
Stewart, E. B., Randolph.
Tulley, P. A., Bloomfield.
Tulley, John, Norfolk.
Zimmerman, Charles, Battle Creek.
Zozhek, James, Stanton.

Omaha**Real Estate Board**

Active Members, 92; Others, 141

President: Robert C. Hastings, 554 Omaha Nat'l Bank Bldg., (2).
Secretary: Ermal E. Whitcomb, 734 Keeline Bldg., (2).
Allvine Realty Co., 832 S. 24th St., (5).
Bailey Investment Co., 6204 Maple St., (4).
Benner Co., E. H., 706 Service Life Bldg., (2).
Benyon, E. A. & Son, 508 Barker Bldg., (2).
Booth Co., R. N., 1060 Omaha Nat'l Bank Bldg., (2).
Bowman, David H., Inc., 312 S. 19th St., (2).
Buck, D. E., & Co., 850 Omaha Nat'l Bank Bldg., (2).
Bushman, Geo. F., 201 Keeline Bldg., (2).
Carlsberg, C. G., Co., 312 Brandeis Theatre Bldg., (2).
Cary, D. G., Co., 604 Service Life Bldg., (2).
Christian-Barrett Co., 620 First Nat'l Bank Bldg., (2).
Claassen Co., John P., 603 Electric Bldg., (2).
Clayton, E. R., 1001 City Nat'l Bldg., (2).
Commercial Savings & Loan Assn., 4824 S. 24th St., (7).
Conservative Sav. & Loan Assn., The, 1614 Harney St., (2).
Cullingham, Sidney J., 316 S. 19th St.
Dodge, N. P., Co., 300 Keeline Bldg., (2).
Easton Co., Hal, 600 Securities Bldg., (2).
First Fed. Sav. & Loan Assn., 1701 Harney St., (2).
Fitzgerald Co., 4724 S. 24th St., (7).
Graham, Wilson T., & Son, 478 Brandeis Theatre Bldg., (2).
Grant, Amos, Co., 212 S. 19th St., (2).

OMAHA

**Sales, Commercial, Industrial, Residential
Investment Property
Management — Appraisals
Mortgage Loans**
**McFarland & Kennedy,
Inc.**

316 Electric Bldg.

Grove & Company, 238 S. 10th St., (2).
Gruening, D. R., 316 Electric Bldg., (2).
Happe, John, 1913 Farnam St., (2).
Hargreave, W. B., Jr., 1904 Farnam St., (2).
Harrison & Morton, 503 Omaha Nat'l Bank Bldg., (2).
Hastings & Heyden, 554 Omaha Nat'l Bank Bldg., (2).
Hedelund, M. J., 11th & Jones Sts., (8).
Hill Farm Management Co., R. C., 635 Grain Exchange Bldg., (2).
Hozzie, K. F., 2134 S. 61st St., (6).
Home Realty Co., 4833 Dodge St., (3).
Johnson, J. F., 3515 Woolworth Ave., (5).
Johnson, L. G., 214 Park Ave., (2).
Johnson, Walter C., 570 Insurance Bldg., (2).
Julen Real Estate Co., 220 Keeline Bldg., (2).
Kopietz, J. E., 4721 S. 24th St., (7).
Larson, W. O., Co., 200-202 Baldrige Bldg., (2).
Maenner Co., T. H., 808 City Nat'l Bank Bldg., (2).
Manville, Hiram S., 904 So. 40th St., (3).
Marble Co., C. W., 412 Brandeis Theatre Bldg., (2).
Martin Realty Co., A. B., 412 So. 44th Ave., (5).
McCampbell, & Co., 305 Electric Bldg., (2).
McCarville, J. R., 705 Kilpatrick Bldg., (2).
McFarland & Kennedy, Inc., 316 Electric Bldg., (2).
Mercer Realty Co., 256 Dodge St., (2).
Merker Realty Co., 2314 I St., (7).
Mills, Carl A., 209 Brandeis Theatre Bldg., (2).
Miller-Ross Co., 1140 City Nat'l Bank Bldg., (2).
Mitchell & Son, R. F., 2738 Read St., (12).
Murphy Co., J. F., 4813 S. 24th St., (7).
National Co., The, 300 First Nat'l Bank Bldg., (2).
Nebraska Sav. & Loan Assn., 211 S. 18th St., (2).
Nelson, Harriet R., 300 Brown Bldg., (2).
Nelson-Jensen Co., 1809 Harney St., (2).
Noy, Henry H., 7012 Farnam St., (6).
Occidental Bldg. & Loan Assn., 322 S. 18th St., (2).
Omaha Loan & Bldg. Assn., 1504 Dodge St., (2).
Osborne Lloyd N., 542 Ins. Bldg., (2).
Otte & Co., 202-4 Keeline Bldg., (2).
Palmer Co., W. J., 927 Redick Tower, (2).
Parmer Realty Co., 224 Keeline Bldg., (2).
Payne & Son Co., 236 Barker Bldg., (2).
Quinlan & Sons, Thos. F., 434 Brandeis Theatre Bldg., (2).
Rapp, Paul E., 111 So. 49th Ave., (3).
Rapp Bros., 212 Keeline Bldg., (2).
REED, BYRON, CO., INC., 2nd Floor Farnam Bldg., (2).
Robertson, G. B., 514 Redick Tower, (2).

OMAHA

**Appraisals
Sales
Property Management
Farm Management
Farm Sales
Mortgage Loans
Insurance**

Byron Reed Co., Inc.
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"The oldest and largest real estate organization in Nebraska — 93 years of service"

Ruder, G. C., 207 Brandeis Theatre Bldg., (2).
Savidge Co., Walter, 1048 Omaha Nat'l Bank Bldg., (2).
Schroeder Realty Co., 1911 Harney St., (2).
Selby, Wayne C., 636 Keeline Bldg., (2).
Shallcross, Wm. J., 1405 Hancock St., Bellevue, Nebr.
Sholes, Lewis C., 2955 Pacific St., (5).
Skellenger, Anton, Realty Co., 3116 Dodge St., (2).
Shukert, G. E., 437 Keeline Bldg., (2).
Slossburg Realty Co., 875 Brandeis Theatre Bldg., (2).
Stelling, Albert R., 4840 S. 24th St., (7).
Stephenson, Walter G., 601 Kilpatrick Bldg., (2).
Stuht-Bedford Co., 310 Electric Bldg., (2).
Tesar & Tesar, 1408 S. 13th St., (2).
Thomas, Clay H., Co., 238 Keeline Bldg., (2).
Turkey & Son, 900 First Nat'l Bank Bldg., (2).
Undeland Co., E. A., 625 Electric Bldg., (2).
Van Alstine, Hugh S., 746 Omaha Nat'l Bank Bldg., (2).
Vance, Robert B., 1001 Omaha Nat'l Bank Bldg., (2).
WESTERN SECURITIES CO., 202 S. 19th St.
Wilkie & Beckwith Co., 515 S. 20th St., (2).
Wilson, Inc., Carl C., 918 City Nat'l Bank Bldg.
Wolf, H. A., Co., Inc., 581 Brandeis Theatre Bldg., (2).
Woodward, Wyman, R. E. Co., 2116 Military Ave., (4).

The fastest growing Real Estate firm in

OMAHA

**REAL ESTATE SALES
MORTGAGE LOANS
INSURANCE**

**WESTERN
SECURITIES COMPANY**
19th at Douglas, Omaha, Nebr.

**Phelps County
Board of Realtors**

Active Members, 7; Others, 9

President: Warner S. Lundeen, 305 W. Ave.
Secretary & Treasurer: Cletus Nelson, 724 6th Ave., Holdrege.

Einsel, Flora L., 806 4th Ave., Holdrege.
Frasuel, L. A., 715 4th Ave., Holdrege.
Jacobson, E. A., 715 4th Ave., Holdrege.
Krasmoil, Kenneth, 423 East Ave., Holdrege.
Lundeen, Warner, 305 West Ave., Holdrege.
Nelson, Cletus, 608 6th Ave., Holdrege.
Swanson, A. W., 415 East Ave., Holdrege.

**Republican Valley
Board of Realtors**

Active Members, 15

President: Fred R. Grimm, Waukena.
Secretary: Carl Marsh, McCook.

Adams, Alda H., Trenton.
Brown, E. A., Curtis.
Carmody, Art, Trenton.
Dillman, F. E., McCook.
Druliner, R. D., Benkelman.
Garber, H. M., Imperial.
Grimm, Fred R., Waukena.
Hurley, LaFayette D., McCook.
Janisch, F. M., McCook.
Marsh, Carl, McCook.
Phillips, Robert E., Stockville.
Pursey, Wm. O., McCook.
Rudisill, E. E., Palisade.
Stevens, John, Beaver City.
Wiedman, Lyle, McCook.

**Saline County
Board of Realtors**

Active Members, 3

Secretary & Treasurer: M. A. Benne, 1151 Main St., Crete.

Benne, M. A., 1151 Main St., Crete.
Hokul, J. B., Crete.
Roland, Fred I.

St. Edward

(Individual Member)
Fonda, Frank L.

NEBRASKA — NEVADA — NEW HAMPSHIRE — NEW JERSEY

Scotts Bluff County Board of Realtors

Active Members, 16

President: L. M. Bryan, 17 E. 15th St., Scottsbluff.

Secretary-Treasurer: Robert K. Knox, Room 23, Weller Bldg., Scottsbluff.

Baker, Roy, Mitchell.
Bryan, L. M., 17 E. 15th St., Scottsbluff.
Carver, George, Morrill.
Curtis, Earl G., Minature.
Denel, J. F., Lyman.
Fry, L. A., 1929 10th St., Gering.
Howard, A. T., Chamber of Commerce Bldg., Scottsbluff.
Knox, Robert K., Rm. 23, Weller Bldg., Scottsbluff.
Lana, Craig, 1715 1st Ave., Scottsbluff.
Marquardt, Marvin G., 1610 1st Ave., Scottsbluff.
McLean, Arch H., 1609 1st Ave., Scottsbluff.
O'Shea, John F., 11 E. 17th St., Scottsbluff.
Scriven, C. E., 1609 1st Ave., Scottsbluff.
Vogler, George L., 1615 1st Ave., Scottsbluff.
White, James D., 1610 1st Ave., Scottsbluff.
Wildy, C. D., 1715 1st Ave., Scottsbluff.

Seward

(Individual Member)

Duerr, A. J., Box 186.

Syracuse

(Individual Member)

Sorrell, Frank.

Tri-County

Board of Realtors

Active Members, 4

President: C. A. Peterson, Chappell.
Secretary: L. A. Voss, Chappell.
Bentley, C. B., Sidney.
Enders, Fred L., Kimball.
Peterson, C. A., Chappell.
Voss, L. A., Chappell.

NEVADA

Las Vegas

Board of Realtors

Active Members, 28; Others, 3

President: Thomas A. Campbell, 135 South Fourth St.
Secretary-Treasurer: James Young, 512 Bridger St., P.O. Box 466.

Allen, E. W., 124 S. 3rd St.
Bowman Realty Co., 129 N. 4th St.
Boyle, Alexander, 423 Carson St.
Campbell Realty Co., 135 S. 4th St.
Carroll, T. M., 114 S. 3rd St.
Cobb Realty Co., 10 Delkin Bldg.
Elstner Realty Co., 1203 S. Main St.
Franklin & Law Realty Development Co., 900 S. 5th St.
Hamilton Realty Co., 115 N. 2nd St.
Harrington, A. H., 209 1/2 N. 3rd St.
Huntledge Development Co., Charleston & Maryland.
Izard, W. E., 116 S. 3rd St.
Jamieson, E. A., 114 N. 3rd St.
Jarrett, Rex, A., 209 S. 3rd St.
Jones, Burley M., 317 Carson St.
Mattinson, Z. T., 514 S. 5th St.
McDaniel Real Estate Co., 132 N. 1st St.
Nevada Realty Co., 5 Mesquite Bldg.
Percelle Realty Co., 311 S. 5th St.
Pouget Realty & Development Co., 323 S. 4th St.
Punten, Peter, 215 Bridger St.
Ruesselet, W., "Bill", 227 S. 5th St.
Seward, Ralph, 410 Carson St.
Shidler, Horace, 1806 S. Main St.
Vilkinson Realty Co., 126 S. 5th St.
Wyss Realty Co., 512 S. 5th St.
Chalmers Young Co., 512 Bridger St.

Reno

Real Estate Board

Active Members, 29; Others, 3

President: D. E. Mattson, 1350 Virginia St.
Sec. Treas.: Karl Breckenridge, 119 East Liberty St.

Baker, Lloyd, 150 North Virginia St., Rm. 14.
Barger, Earl U., 1412 South Virginia St.
Bennett & Edwards, 19 Sierra St.
Breckenridge, Karl, 119 East Liberty St.
Brown, Howard, 300 S. Virginia St.
Garrett, W. H., 45 W. First St.
Gilson, Thomas R., 240 Sierra.
Goodin, W. H., "Bill", 153 North Virginia.
Hickok, J. F., 112 N. Center St.
Izal, Maurice, 19 Sierra.
Jewen, James, 125 West 1st St.

Judd, Helen, 333 S. Virginia St.
La Tourette, Gene F., 131 W. 2nd St.
Poe, George, C., 39 West Liberty St.
Lucini, Guido F., 1076 S. Virginia St.
Maher, John E., 209 N. Center St.
Marsh, Guy, 29 E. 1st St.
Mattson, D. E., 1350 S. Virginia St.
McKaig, George, Professional Bldg., 2nd & Center Sts.
McNeill, W. A., 153 N. Virginia St.
Moore, C. W., 1195 Wells Ave.
Parish, Howard, 319 S. Virginia St.
Rall, Margaret, 14 East 2nd.
Scheeline, Harry H., 300 S. Virginia St.
Sincio, John, 139 North Virginia St.
Skinner, C. H., 15 West 2nd.
Smith, Ray P., 8 Arcade Bldg.
Stanley, Carl B., 150 N. Virginia St., Suite 23.
Sweatt, J. E., 132 Sierra St.

NEW HAMPSHIRE

Alstead—See New Hampshire Board
Alton Bay—See Lakes Region
Belmont—See Lakes Region
Berlin—See New Hampshire Board
Bristol—See Lakes Region
Central Sandwich—See Lakes Region
Claremont—See New Hampshire Board
Concord—See New Hampshire Board
Contoosook—See New Hampshire Board
Conway—See New Hampshire Board
Derry—See Manchester
Dover—See New Hampshire Board
Exeter—See New Hampshire Board
Franconia—See New Hampshire Board
Hampton—See New Hampshire Board
Hanover—See New Hampshire Board
Henniker—See New Hampshire Board
Hillsboro—See New Hampshire Board
Holderness—See Lakes Region
Keene—See New Hampshire Board
Laconia—See Lakes Region
Lebanon—See New Hampshire Board
Littleton—See New Hampshire Board
Manchester—See Queen City
Meredith—See Lakes Region
Milford—See Manchester
Mirror Lake—See New Hampshire Board
Moultonboro—See Lakes Region
New London—See New Hampshire Board
Newport—See New Hampshire Board
North Conway—See New Hampshire Board
Peterborough—See New Hampshire Board
Pittsfield—See New Hampshire Board
Plaistow—See New Hampshire Board
Plymouth—See Lakes Region
Portsmouth—See New Hampshire Board
Rochester—See New Hampshire Board
Rye Beach—See New Hampshire Board
Suncook—See New Hampshire Board
Tamworth—See Lakes Region
Tilton—See Lakes Region
Troy—See New Hampshire Board
West Alton—See New Hampshire Board
Wolfeboro—See Lakes Region

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Tilton—See Lakes Region
Troy—See New Hampshire Board
West Alton—See New Hampshire Board
Wolfeboro—See Lakes Region

Lakes Region Board of Realtors, Inc.

Active Members, 21; Others, 17.

President: John F. Fitzgerald, 17 Chestnut St., Tilton.

Secretary: Clarence M. Mixer, 8 N. Main St., Wolfeboro.

Baker, Percy, Baker Agency, Meredith.
Banfield, Edith D., Moultonboro.
Boutin, Joseph L., Laconia.
Davis, William J., Country Properties, Inc., Laconia.
Esterbrook, C. W., Wolfeboro.
Fitzgerald, John F., Tilton.
Flanders, Haven E., Laconia.
Hodje, Reuben N., Center Sandwich.
Jones, G. V., Alton Bay.
Lamprey, Stewart, Moultonboro.
Lund, Lloyd D., Meredith.
Marden, Mark, Holderness.
Merrill, E. Harrison, Laconia.
Mixer, Clarence, Wolfeboro.
Morin, Ralph, (J. B. Morin Agency), Laconia.
Rollins, Charles A., West Alton.
Shattuck, Mrs. Beatrice F., Bristol.
Small, Henry G., Plymouth.
Williams, Dorothy L., Laconia.

Nashua

Board of Realtors

Active Members, 17; Others, 4

President: Kearn J. P. Devereux, 17 Broad St.

Secretary: Dorothy Damon, 171 Main St.

Antil, Wilfred J., 57 West Hollis St.
Bell, William F., 77 Main St.
Dambrose, Oliver J., 57 West Hollis St.
Damon, Mrs. Dorothy, 171 Main St.
Damon, Earl A., 171 Main St.
Damon, Harold A., 171 Main St.
Damon, Lane, 171 Main St.
Devereux, Kearn J. P., 17 Broad St.
Holt, Harland, Milford.
Hood, Charles H., 176 E. Hollis St.
Mitchell, William M., 36 Pearl St.

Oban, Nathan C., 147 1/2 Chestnut St.
Poor, Melvin, Milford.
Poor, Warren, Milford.
Raudonis, Alphonse.
Sirois, Paul E., 15 Sherman St.

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Monadnock Region

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REALTORS

New Hampshire

Board of Realtors

Active Members, 37

President: Ann F. Pardy, New London.
Secretary: Kearn J. P. Devereux, Nashua.

Aldrich, Maurice, Dartmouth Savings Bank, Hanover.
Bailey, Roger T., 3 No. Main St., Concord.
Barton, Nellie, 31 North St., Newport.
Bennett, Frank J., 11 Roxbury St., Keene.
BISHOP, ERLE G., 44 Main St., Peterboro.
CROWELL, JEANETTE, 77 N. Main St., Concord.
Day, Richard A., 11 Granite Block, Peterboro.
Dunbar, Arthur, 77 No. Main St., Concord.
Everett, Douglas N., 77 No. Main St., Concord.
Fluette, William J., Claremont.
Greeley, Cecile B., 73 No. State, Concord.
Hamlin, Charles A., 5 Church St., Concord.
Haskin, Robert E., 4 Tremont Sq., Claremont.
Heald, Cleon C., 21 High St., Keene.
Hirst, Edgar C., 20 No. Main St., Concord.
Israel, Milton J., Troy.
Keeler, James C., Contoosook.
Kuhn, Paul J. N., Hillsboro, Concord.
Loomis, Sumner W., 13 Summer St., Concord.
Mayhew, Joseph V., 17 No. State St., Concord.
Meyer, Lawrence M., 20 No. Main St., Concord.
Nutting, George P., 28 No. Main St., Concord.
Nylen, Frederick O., 50 No. Main St., Concord.
Ordway, Chandler, 3 No. Main St., Concord.
Pardy, Ann F., New London.
Pert, Ray W., 41 No. Main St., Concord.
Radcliffe, Mary A., 6 Summer St., Allstead.
Ring, Morris S., Allstead.
Rowe, Silas A., Concord.

NEW HAMPSHIRE REALTY CO.

77 North Main St.

CONCORD, New Hampshire

All types of real estate, country, village and city properties

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Sargent, Merton J., 23 Sunapee St., Newport.
SLEEPER, WILLIAM E., 3 N. Main St., Concord.
Stevens, Pelham, 20 Kilby St., Boston.
Stevenson, Norman, Gile & Co., Hanover.
Stimson, Hascall, Concord.
Terral, John A., 97 Main St., Concord.
Tuttle, Edson H., Henniker.
Weston, Valentine B., 31 Central Sq., Keene.

Queen City

Board of Realtors

Active Members, 16; Others, 2

President: James S. Cavanaugh, 814 Elm St., Manchester.

Secretary-Treasurer: Maurice A. Therrien, 801 Elm St., Manchester.

Cavanaugh, James S., 814 Elm St., Manchester.
Dennett, Frank B., 922 Elm St., Manchester.
Devereux, G. Donald, 1187 Hall St., Manchester.
Dupont, Lucien O., 856 Somerset St., Manchester.
French, J. Fred, Amoskeag Savings Bank, Manchester.
Gamache, Robert J., 74 Ash St., Manchester.
Herbert, R. E., Saint Mary's Bank, Manchester.
Jedison, George E., 922 Elm St., Manchester.
Jones, Harry C., (Manchester Federal Savings & Loan Assn.), 45 Market St., Manchester.
Lacroix, Albert W., 92 Taylor St., Manchester.
Leeman, John W., 1008 Elm St., Manchester.
Seales, Walter E., 274 Myrtle St., Manchester.
Stanley, Grover C., 875 Elm St., Manchester.
Snow, Percy, Derry.
Therrien, Maurice A., 801 Elm St., Manchester.
Vogel, Stanley, 1170 Elm St., Manchester.
Willey, Floyd, 65 Market St., Manchester.

NEW JERSEY

Allenhurst—See Monmouth County
Andover—See Sussex County
Asbury Park—See Monmouth County
Atco—See Camden County
Atlantic Highlands—See Monmouth County
Auburn—See Camden County
Avon-by-the-Sea—See Monmouth County
Barnegat—See Ocean County
Barrington—See Camden County
Basking Ridge—See Somerset County
Bay Head—See Ocean County
Bayonne—See Jersey City
Beach Arlington—See Ocean County
Beach Haven—See Ocean County
Beachwood—See Ocean County
Bedminster—See Somerset County
Belleville—See Monmouth County
Belmar—See Monmouth County
Belvidere—See Warren County
Bergenfield—See Eastern Bergen County
Berkeley—See Camden County
Bernardsville—See Somerset County
Blackwood—See Gloucester County
Bogota—See Eastern Bergen County
Boonton—See Morris County & Caldwell
Bordentown—See Burlington County
Bound Brook—See Somerset County
Branch Beach—See Ocean County
Bretton Woods—See Ocean County
Bridgeton—See Cumberland County
Brimfield—See Atlantic City
Brillie—See Monmouth County
Brooklawn—See Camden County
Brown Mills—See Burlington County
Budd Lake—See Morris County
Butler—See Morris County
Carlstadt—See South Bergen
Cartersville—See Middlesex County
Cedar Grove—See Verona
Cedar Run—See Ocean County
Chapel Hill—See Monmouth County
Chatham—See Morris County
Clementon—See Camden County
Cliffside—See Eastern Bergen County
Clifton—See Passaic County
Clinton—See Hunterdon County
Collingswood—See Camden County
Cromwicks—See Burlington County
Delanco—See Burlington County
Denville—See Morris County
Dover—See Morris County
Dunellen—See Middlesex County
East Orange—See Oranges & Maplewood
East Rutherford—See Rutherford
Elizabeth—See Middlesex County
Elmer—See Salem County
Enfield—See Eastern Bergen County
Erlton—See Camden County
Fair Haven—See Monmouth County
Fairlawn—See Passaic County
Fanwood—See Westfield
Faxon Lake—See Morris County
Flemington—See Hunterdon County
Florence—See Burlington County
Flors—See Middlesex County
Forked River—See Ocean County
Fort Lee—See Eastern Bergen County
Fort Norris—See Cumberland County
Freehold—See Monmouth County
Frenchtown—See Hunterdon County
Glen Ridge—See Newark
Glen Rock—See Ridgewood
Gloucester—See Camden County

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NEW JERSEY

BURLINGTON (Cont.)

Morris, Hugh S., Agency, 417 High St., Burlington.
 Pancost, J. H., 21 Scott St., Riverside.
 Pinfot, Jerome H., 5th & Main Sts., Roshling.
 Reeves, Leslie W., 529 Cinnaminson Ave., Palmyra.
 Renwick, Harry F., 130 E. Main St., Maple Shade.
 Stecher, Theodore T., 108 Pavilion Ave., Riverside.
 Stockwell-Knight Co., 45 E. Main St., Moorestown.
 Story, Mrs. L. I., St. Mihil Dr., Delanco.
 Todd, Leon E., Inc., Medford Lakes.
 Van Nover, Frank A., Lake Pine, Medford.
 Vodge, Thomas J., 2 S. Forkland Rd., Maple Shade.
 Warner, Raymond, 430 Cinnaminson Ave., Palmyra.
 Wilkinson, Thos. L., Agency, 123 Pavilion Ave., Riverside.
 Yarnall, Mrs. Jerry Renwick, 130 E. Main St., Maple Shade.

Board of Realtors of the Caldwell

Active Members, 11; Others, 17
 President: Eugene Hartnett, 254 Bloomfield Ave.
 Secretary: Mrs. Ada V. Doyle, 453 Bloomfield Ave.

De Camp, Oscar, 267 Bloomfield Ave.
 Doyle, Mrs. Ada V., 453 Bloomfield Ave.
 Fleming, Geo., 275 Bloomfield Ave.
 Hartnett, Eugene, 254 Bloomfield Ave.
 Kent, Douglas W., 265 Bloomfield Ave.
 Krill, Irving H., 339 Bloomfield Ave.
 Miles, E. Scott, Wootton Rd., Essex Fells.
 Mitchell, Edna Byrnes, 18 Park Ave.
 Ori, George P., 15 Bloomfield Ave.
 Probst, Edmund B., 267 Bloomfield Ave.
 Tobin, Jr., William H., 242 Bloomfield Ave.

Camden County Real Estate Board

Active Members, 129; Others, 107
 President: Philip Zinnman, 519 Market St.
 Secretary: Harold Hartman.
 Abbott, William S., 141 S. 27th St., Camden.
 Baker, James F., Co., (Ralph D. Baker), 924 Broadway, Camden.
 Baker, Meyers, (M. Baker Realty Co.), 227 Federal St., Camden.
 Barry, Edwin F., Jr., 938 Cooper St., Camden.
 Blank, Mitchell, 21 White Horse Pike, Oaklyn.
 Bleakly, F. Stanley, 122 Edison Ave., Erlton.
 Borden, Edward T. & Son, (Edw. J. Borden, John A. Borden), 702 Market St.
 Brady, Paul F., Walnut Ave., Kirkwood.
 Bruns, George K., 221 Market St., Camden.
 Burr-Smith Co., (I. Mulford Smith), 430 Federal St., Camden.
 Camden Trust Co., 2614 Federal St., Camden.
 Canal, Ned, 35 Kings Highway, Mt. Ephraim.
 Carrigan, John T., 140 N. Broadway, Gloucester.
 Chesney, J. Graham, 36 E. Broad St., Paulsboro.
 City & Suburban Realty Co., (Chas. H. Vaughn), 610 Collings Ave. W., Collingswood.
 Clair, Leon M., Broadway & Chestnut Sts., Brooklawn.
 Clarke, W. A., Co., (John A. Belssing), 402 Market St., Camden.
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Tuzedo Bond & Securities Co., (by Morris Kanegiser), 60 Branford Pl., (2).

Underwood Mortgage & Title Co., (by Geo. B. Underwood), 1340 Springfield Ave., Irvington, (11).

United States Realty & Investment Co., (by Jack H. Lehman), 972 Broad St., (2).

Van Hise, W. K., 24 Commerce St., (2).

VAN NISS CORP., (by Howard W. Van Niss), 24 Commerce St., (2).

Vitale, Thomas, 1013-18th Ave., (6).

Walsh, Jack M., 17 Academy St., (2).

Wallhauser, George M., 11 Hill St., (2).

Weber, Joel J., 31 Central Ave., (2).

Wequahic Agency, (by Milton Unger), 11 Hill St., (2).

Williamson, Edgar, Jr., 786 Broad St., (2).

Witburge, Martin, 671 Broad St., (2).

Wolff, Samuel D., Inc., 536 High St., (2).

North Hudson Board of Realtors, Inc.

Active Members, 50

President: Christine B. Nolan, 5400 Bergen Turnpike, N. Bergen.

Secretary: Isabella V. Jurgensen, 7612 Smith Ave., North Bergen.

Aimone, Gildo, Jr., 802 New York Ave., Union City.

Bazzani, William J., 1303 Summit Ave., Union City.

Brenner, William J., 1315 Paterson Pl. Rd., Secaucus.

Bruno, Anthony L., 1200 9th St., N. Bergen.

Bues, George H., 2900 New York Avenue, Union City.

Burckard, Louis V., 2204 Bergenline Ave., Union City.

Cassano, Alfred, 724 15th St., Union City.

Cascario, Frank J., 2912 Bergenline Ave., Union City.

NEW JERSEY

NORTH HUDSON (Cont.)

Simarian, Haig, 2308 Bergenline Avenue, Union City.
Snyder, Richard, 410 32nd St., Union City.
Spadola, Joseph, 213 61st St., W. New York.
Santiglia, Joseph, 6034 Park Ave., W. New York.
Stein, Edward, 7708 Hudson Blvd., N. Bergen.
Stern, Nat, 7120 Bergenline Ave., N. Bergen.
Stern, Samuel, 5015 Hudson Ave., W. New York.
Stille, Joseph, 500 60th St., West New York.
Zimmerman, Ben B., 4912 Bergenline Ave., W. New York.

Ocean City Real Estate Board

Active Members, 25

President: Ewing T. Corson, 8th & Ocean Ave.
Executive Secretary: K. T. Mills, (Mrs.), 519 8th St.

Brice & Campbell, 8th & Atlantic Ave.
Carey, Bertrand T., 1501 Ocean Ave.
Chattin, Hancy L., 1315 Asbury Ave.
Chattin, W. R. & Son, 1116 Asbury Ave.
Chester, Ralph L., 8th St. & Central Ave.
Corson, Ewing T., 8th & Ocean Ave.
DeMaris, Arthur M., 601 8th St.
DiTrick, Walter A., Inc., 8th St. & Wesley Ave.
Fox, Richard B., 8th St. & Atlantic Ave.
Frame, Louise M., 9 W. 14th St.
Guyer, J. Pierce, 9th St. & Haven Ave.
Hager, Marion & Harold, 421 Battersea Rd.
Harr Agency, 737 Wesley Ave.
Johnson, William S., 521 8th St.
Jones, C. Harrison, 332 Atlantic Ave.
McCorkie, Anna W., 1117 Wesley Ave.
Morrison, J. William, 8th & Ocean Ave.
Mowbray, Edward A., 411 8th St.
Paris, Harold, 620 8th St.
Pontiere & Pontiere, 411 9th St.
Rousher Agency, 810 Ocean Ave.
Smith, Sara E., 413 9th St.
Stille, C. E., 8th St. & Central Ave.
Voss, Bertha, 505 9th St.
Williams, Wm. J. & L. V., 805 3rd St.

Ocean County Real Estate Board

Active Members, 34; Others, 12

President: A. Carl Haag, Sr., 4th Ave. & Central, Seaside Park.
Secretary: Arthur R. Smock, 124 2nd St., Lakewood.
Allsopp, Wm. J., Hooper Ave. & Osborneville Rd., Osbornville.
Applegate, Donald T., Toms River.
Bertsch, C. Frank, Wildwood Ave., Ocean Gate.
Blair, Leroy L., Shipbottom.
Brown, George G., West Point Island, Lavallette.
Byrne, F. J., Midland Ave., Pine Beach.
Carrigan, John G., Ocean County Search Company, Toms River.
DeVoe, Ernest S., Ocean Ave., Pt. Pleasant Beach.
Gavio, Philip J., President Ave., Lavallette.
Griggs, G. Clinton, 103 4th St., Lakewood.
Haag, A. Carl, Sr., 4th Ave. Cor. Central, Seaside Park.
Haag, Robert, 27 Washington St., Toms River.
Heffernan, Martin A., 1020 Boulevard, Seaside Heights.
Homer, Gordon D., 1804 Central Ave., Lavallette.
Kelley, Alphonse W., Barnegat.
Kieb, Grace S., 318 Broadway, Pt. Pleasant Beach.
Klein, Herbert E., 231 Ocean Ave., Pt. Pleasant Beach.
Mathis, Thomas A., 231 Main St., Toms River.
Moller & Naule, (Henry J. Moller), 8th St. & Causeway, Beach Arlington.
Osborn, R. R. & Sons, (Robert R. Osborn, Jr.), 3rd St. and Bay Ave., Beach Haven.
Reinhardt, Frank J., Ocean Ave., Island Heights.
Ryan, Edward J., Jr., 113 Boulevard, Seaside Heights.
Sigler, Wilbur S., Inc., 130 2nd St., Lakewood.
Smoak Agency, 124 2nd St., Lakewood.
Smoak, Arthur R., 124 2nd St., Lakewood.
Sterling, Clayton, 1801 Boulevard, Seaside Park.
Taylor, J. Paul, Lacey Rd., Forked River.
Taylor, Thomas J., 34th & Boulevard, Brant Beach.
Terrace Agency, (J. Carroll Loughlin), 32nd St. & Bay Blvd., Beach Haven.
Van Ness, Howard W., Berton Woods.
Voorhees, P. A., Main Ave., Bay Head.
Weidner, Elmer F., 5th & Bay Ave., Beach Haven.
Wildbank, Edw. S., 86th St. & Bay Ave., Beach Haven Crest.
Zacharia, Richard A., 22nd & Boulevard, Ship Bottom.

NEW JERSEY

Suburban homes in South Orange, Maplewood Millburn, Short Hills Mortgage Financing Appraisals

Geo. M. Dunn

One Durand Rd.

MAPLEWOOD

Board of Realtors of the Oranges and Maplewood

Active Members, 86; Others, 325

President: R. Herbert Connolly, 115 South Orange Ave., South Orange.
Executive Vice-President: James G. Work, 25 Halsted St., East Orange.
Alkire, Arthur D., 175 Mt. Pleasant Ave., West Orange.
Allers, Charles J., (C. J. Allers & Co.), 34 Prospect St., East Orange.
Allsopp, George A., (Geo. A. Allsopp, Inc.), 5 Main St., Orange.
Anthony, Richard A., (Richard A. Anthony, Inc.), 105 E. Northfield Rd., Livingston.
Baker, Sidney T., 671 Ridgewood Rd., Maplewood.
Bartze, Vivian H., First Nat'l Bank Bldg., 26 Main St., Millburn.
Bertschinger, William F., 95 Main St., West Orange.
Bremer, Lloyd P., (Bremer & Wolf), 8 Rosedale Ave., Maplewood.
Brown, Oscar G., (Oscar G. Brown & Co.), 169 Maplewood Ave., Maplewood.
Bruen, Edward E., Jr., (E. E. Bruen Co.), 439 Central Ave., East Orange.
Buffo, Eunice M., (H. Berrien McCain Co.), 350 Millburn Ave., Millburn.
Bunnell, Robert S., (Bunnell Bro., Inc.), 4 Flemer Ave., Springfield.
Bystrak, Walter, 485 S. Livingston Ave., Livingston.
Clark, LeRoy, 163 S. Livingston Ave., Livingston.
Collins, Pell T., Jr., 12 Washington Pl., East Orange.
Connolly, Raymond, (Raymond Connolly Co., a Corporation), 115 S. Orange Ave., South Orange.
Connolly, R. Herbert, 115 South Orange Ave., South Orange.
Crane, Herbert A., 941 So. Orange Ave., East Orange.
Creger, Frank, 221 Millburn Ave., Millburn.
Cryan, Walter L., 604 Central Ave., Livingston.
Dalzell, Kenneth W., Sr., (The Dalzell Co.), 323 Millburn Ave., Short Hills.
Darby, Albert M., 40 W. Northfield Rd., Livingston.
Darling, Richard S., 380 Main St., East Orange.
Degnan, Bernard M., 308 Main St., West Orange.
Dietz Robert E., (Robert E. Dietz Co.), 321 Millburn Ave., Millburn.
Doan, Joseph F., (Doan Company), P. O. Box 24, 74 Academy St., South Orange.
DUNN, GEORGE M., 1 Durand Rd., Maplewood.
Ellis, Leslie F., (Ellis & Co.), 487 Valley St., Maplewood.
Elmblade, Helen R., (The Tichenor Exchange, Inc.), 326 Main St., East Orange.
Felgar, Gladys M., 463 Central Ave., East Orange.
Fiacre, J. Lewis, 1874 Springfield Ave., Maplewood.
Forsythe, I. Ransom, 370 Main St., East Orange.
Fowler, Clement A., (Fowler & Fowler, Inc.), 14 N. Northfield Rd., West Orange.
Hay, Doris Drake, 378 Millburn Ave., Millburn.
Hughes, Eugene E., (Eugene E. Hughes & Bro.), 6 Sloan St., South Orange.
Jack, Andrew, 157 Maplewood Ave., Maplewood.
Karam, Felix, (M. Karam & Sons), P. O. Box 185, Orange.
Karam, Voltaire, 431 Main St., West Orange.
Kelly, Mrs. Eugene A., (Eugene A. Kelly, Inc.), 345 Main St., East Orange.
Kelly, Raymond H., 551 Main St., East Orange.

DONALD W. WILLET

Realtor — Insurer

REAL ESTATE

Sales — Rentals — Appraisals

Property Management

INSURANCE

MORTGAGE LOANS

25 Halsted St., Orange 3-2623
East Orange N. J.

Klein, Charles J., Jr., 151 Maplewood Ave., Maplewood.
Knight, A. Craig, 72 Brick Church Plaza, East Orange.
Lacombe, Hedwig M., (Lacombe Agency), 1634 Springfield Ave., Maplewood.
Leher, Henry M., 58 N. Grove St., East Orange.
Long, Fred E., 27 Washington Place, East Orange.
Lynch, Thomas M., (Hannon & Lynch), 114 W. South Orange Ave., South Orange.
Mack, George F., (George F. Mack Co.), 335 Main St., East Orange.
Marshall, Robert E., 62 Main St., Millburn.
Martin, Donald G., (Martin & Weis, Inc.), 155 Maplewood Ave., Maplewood.
McLinton, Gladys R., 9 Vose Ave., South Orange.
Meyer, Gertrude Cook (Mrs.), 167 N. Walnut St., East Orange.
Miller, Louis, 75 S. Orange Ave., South Orange.
Mumchore, G. Burton, 6 Greenwood Ave., East Orange.
Mumchore, James H., 29 Halsted St., East Orange.
Mumchore, John D., 16 Sloan St., South Orange.
Muth, Tobias J., (Challdren Realty Co.), 3 N. Arlington Ave., East Orange.
O'Brien, Edmond V., (The J. Chas. O'Brien Co.), 10 Sloan St., South Orange.
PREISER, GODFREY K., 1 N. Harrison St., East Orange.
Price, Charles A., (Connolly & Connolly), 231 N. 18th St., East Orange.
Pruden, Walter R., (Walter R. Pruden, Inc.), 9 Clinton St., Newark.
Puffer, Leonard B., 74 Dudd St., East Orange.
Purnell, Alfred Bud, 136 S. Valley Rd., West Orange.
Raymond, Howard M., 401 Main St., East Orange.
Salisbury, Lloyd W., (Salisbury and Roux, Inc.), 169 Maplewood Ave., Maplewood.
Schwall, George R., 321 E. Northfield Rd., Livingston.
Seiler, George W., Jr., 23 Harrison St., East Orange.
Seymour, Ralph de V., (Craie & Seymour), Shinn, Charles T., II, (Clifford E. & Charles T. Shipman, II), 519 Main St., East Orange.
Smith, Gertrude H., (The Smith Co., Inc.), 323 Millburn Ave., Short Hills.
116 Short Hills Ave., Short Hills.
Stevens, Harry J., (Harry J. Stevens, Inc.), 478 Central Ave., Newark.
Stratton, Louis D., 1878 Springfield Ave., Maplewood.
Sudler, Oscar M., (Sudler Associates), 463 Central Ave., East Orange.
TAYLOR, HARRY A., (FRANK H. TAYLOR & SON, NOTE FIRST NAME, INC.), 326 Main St., East Orange.
Tichenor, Paul S., Chatham Rd., Short Hills.
Tidaback, Edward C., 613 Morris Ave., Springfield.
Triffin, F. H., Jr., 7 N. Arlington Ave., East Orange.
Tomkins, Edgar W., 34 Prospect St., East Orange.
Vliet, George D., 22 N. Munn Ave., East Orange.
Waterbrook, John, 6½ Main St., W. Orange.
Welker, Harry L., 155 Maplewood Ave., Maplewood.
Wiley, Arthur J., 321 Millburn Ave., Millburn.
WILLET, DONALD W., 25 Halsted St., East Orange.
Withington, Henry, 380 Main Street, East Orange.
Wolf, Frederic L., Jr., (Frederic L. Wolf Co.), 7 South Orange Ave., South Orange.

Zahn, Chas. G., 6 Plaza Pl., Livingston.
Zahn, Joseph W., 106 S. Livingston Ave., Livingston.

Passaic County

Board of Realtors

Active Members, 77; Others, 11

President: Chris S. Adams, 218 Belmont Ave., Haledon.
Secretary & Treasurer: Arthur T. Riedel, Jr., 111 Wanaque Ave., Pompton Lakes.
Adams, C. S., 218 Belmont Ave., Haledon.
Aimone, Frederick, 20 Park Ave., Paterson.
Barker, Theodore S., 35 McKinley Ave., Hawthorne.
Barker, Theodore S., Jr., 295 Lafayette Ave., Hawthorne.
Bock, Foster D., Rt. 23 & Greenwood Ave., Mountain View.
Bogart, Gilbert D., 667 Main Ave., Passaic.
Borduin, George P., 335 N. 11th St., Prospect Park.
Borrelli, Salvatore, 136 Washington St., Paterson.
Boyle, Austin M., 1143 Main St., Paterson.
Carlock, A. Stanley, 49 N. Main St., Paterson.
Chesney, Edward C., 16 Broadway, Passaic.
Cona, Charles A., 1 N. 16th St., Haledon.
Dewey, Wm., 537 Main St., Paterson.
Diamond, Morris, 258 Main Ave., Passaic.
Dicuro, Jan, 156 Garrison St., Paterson.
Dunham, Lester R., 690 Main Ave., Clifton.
Durand, Charles N., 156 Martin Ave., Clifton.
Epstein, Max, 657 Main Ave., Passaic.
Fardella, Matthew, 136 Washington Street, Paterson.
Ford, Robert, 15 Broadway, Passaic.
Frank, F. G., 88 Christie Ave., Clifton.
Galesi, Mauro, 20 Garrison St., Paterson.
Geng, Elizabeth, (Mrs.), 105 Parkview Ave., E. Paterson.
Glasser, John E., 155 Ellison St., Paterson.
Griffin, James F., 521 Market St., Paterson.
Griffiths, Wilbur C., 129 Market St., Paterson.
Grunauer, William, 29 Church St., Paterson.
Halapala, George W., Jr., 306 Clifton Ave., Clifton.
Hermann, R., 27 Ryle Ave., Paterson.
Heuser, William G., 668 Main Ave., Passaic.
Hoelscher, Fred, 152 Market St., Paterson.
Hoffman, Sam, 472 Park Ave., Paterson.
Howard, Charles E., 155 Ellison St., Paterson.
Huer, Elmer H., 13-29 River Rd., Fairlawn.
Hunt, Clifford, 57 First Ave., Hawthorne.
Hunziker, Frederick J., 262 Main St., Paterson.
Jadamowitz, Otto, 102 Broadway, Paterson.
Jones, A. Marshall, 258 Main Ave., Passaic.
Kievit, Louis J., 127 Prospect St., Passaic.
Krueman, David, 112 Main Ave., Clifton.
LAMBERT, JOS. R., 22 Church St., Paterson.
Lambert, Wm. R., 22 Church St., Paterson.
Lee, Raymond J., 67 Ward St., Paterson.
Levine, A. Lewis, 210 Main St., Paterson.
Lindholm, A. W., 639 Main Ave., Box 118, Passaic.
Lomauro, Frank R., 615 Main Ave., Passaic.
Ludwig, Joseph C., 49 Albert Ave., Fairlawn.
Lynch, John A., 140 Market St., Paterson.
Marchese, Joseph A., Jr., 30 Broadway, Passaic.
Marchalk, F. Paul, 302 Clifton Ave., Clifton.
Miske, John A., 655 Main Ave., Passaic.
Novak, Stephen, 89 E. 9th St., Clifton.
O'Brien, Wm. F., Passaic Natl. Bank Bldg., Passaic.
O'Donnell, Miss Bertha M., 13 Smith St., Paterson.
Pasternack, A. W., 71 Lexington Ave., Passaic.
Peto, Henry L., 180 Lakewood Ave., Clifton.
Prozzi, Charles, 7 Church St., Paterson.
Rafelson, Ralph, 184 Lawrence Pl., Paterson.
Riedel, Arthur T., 111 Wanaque Ave., Pompton Lakes.

JOSEPH R. LAMBERT

M.A.I.

Sales

Homes — Factories — Commercial

Property Management

Mortgage Financing

Leasing

Appraising

90-22 Church Street
PATERSON, NEW JERSEY

Financing, Leasing, Selling . . . Residential, Commercial, Industrial
IN NEW JERSEY
FRANK H. TAYLOR & SON, INC.

NOTE FIRST NAME

HARRY A. TAYLOR—520 Main St., East Orange, N. J.—FRANK H. TAYLOR

Members American Institute of Real Estate Appraisers and Institute of Real Estate Management

Riedel, Arthur T., Jr., 111 Wanaque Ave., Pompton Lakes.
Sanders, Albert, 5 Colt St., Paterson, (1).
Schiedemann, Ernest T., 841 Main Ave., Clifton.
Schulting, Herman, Jr., 635 Main Ave., Passaic.
Simon, Harry, 20 Dakota St., Passaic.
Smith, Harry A., 45 Church St., Paterson.
Smith, Joseph A., 5 Colt St., Paterson, (1).
Stachlin, H. L., 620 Madison Ave., Paterson, (4).
Stam, Henry N., 5 Colt St., Paterson, (1).
Terhune, Irving N., 129 Prospect St., Passaic.
Toni, Jas., 351 Main St., Paterson, (1).
Van Dillen, David, 777 Clifton Ave., Clifton.
Ventimiglia, Anthony, 136 Washington St., Paterson, (1).
Vought, Samuel P., 7 Smith St., Paterson.
Weiss, George, 66 E. 19th St., Paterson, (1).
Weiss, John, Jr., 7 Church St., Paterson.
Williams, George G., 60 Bamford Ave., Hawthorne.
Zester, William, 40 Church St., Paterson, (1).

Plainfield Real Estate Board

Active Members, 38; Others, 9

President: Charles B. Clark, 117 N. Avenue.
Secretary: Herbert Schwartz, 339 Park Ave.
Abrams, Hyman L., 233 W. Front St.
Bartell, Miss Ann, 721 Madison Ave.
Bilorsky, V. J., 604 Terrill Rd.
Brouard, Clarence, 108 Depot Park.
Brower, John L., 724 Watchung Ave.
Brown, Milton, 131 North Ave.
Chobot, Frank, 212 Park Ave.
Clark, Chas. B., 117 North Ave.
Clarke, Geo. M., (Geo. M. Clarke Co.), 240 W. Front St.
Davenport, Samuel W., 221 Willow Ave., Ext., No. Plainfield.
Gorrell, Henry C., 116 Depot Park.
Haye, Andrew H., Jr., 167 North Ave.
Heiden, Patrick J., 281 Somerset St., Jackson, Hildgarde (Mrs.), 29 Sandford Ave.
Jasin, Louis, 908 W. Front St.
Kennedy, Waldo, 202 Park Ave., c/o Pfd Trust Co.
Kwint, A. L., 43 Sycamore Ave., No. Plainfield.
Linberger, Harvey R., 197 North Ave.
Martin, Fred A., 185 North Ave.
McCarthy, Helen M., (Miss), 233 W. Front St.
McDowell, Wm. C., 1381 Marlborough Ave.
Meyer, Mrs. Gene G., 131 North Ave.
Molter, Kenneth J., 120 North Ave.
Moore, Joseph M., 131 North Ave.
O'Keefe, John, 107 Park Ave.
Saunders, Arthur, 338 Somerset St., No. Plainfield.
Schwartz, Herbert, 339 Park Ave.
Schwartz, J. J., 238 Park Ave.
Schwartz, Ralph, 247 W. Front St.
Schwartz, Samuel, 339 Park Ave.
Stevenson, J. Herbert, 205 E. Front St.
Stewart, Eva, (Mrs.), (Buxton-Marsh Co.), 189 North Ave.
Vail, E. Frank, 177 North Ave.
Vitolo, Joseph H., 142 North Ave.
Walker, Albert R., 201 Park Ave., c/o J. G. Mulford Co.
Wicht, Mrs. Catharine R., 45 Mountain Ave., North Plainfield.
Whitford, A. A., 705 Park Ave.
Wright, Miss Anne, 132 North Ave.

Rahway Real Estate Board

Active Members, 11; Others, 2

President: John F. Geyer, 1449 Irving St.
Secretary: Alfred C. O'Connor, 1496 Irving St.
Bauer-Brooks Co., 1480 Irving St.
Bendy, Robert, 1653 Park St.
Bettle, May, 1343 Esterbrook Ave.
Di Como, Ross, 1576 Irving St.
Geyer, John F., 1449 Irving St.
Gibbons & Son, F. J., 1571 Irving St.
Giles, John J., 2165 Price St.
Hart, Richard W., 1275 Georgia St.
O'Connor Agency, A. C., 1496 Irving St.
Ruddy, Raymond L., 196 E. Grand Ave.
Shell, John C., 69 Main St.

Ridgewood Board of Realtors

Active Members, 47; Others, 30

President: Howard A. Day, 315 Franklin Avenue.
Secretary: George A. Rule, 245 E. Ridgewood Ave.
Ackerson, Louise N. (Mrs.), 576 N. Maple Ave.
Alloughab, Margaret, (Mrs.), 31 N. Broad St.
Appar, Mahlon, 4 West Plaza.
Bozett, Albert O., 245 E. Ridgewood Ave.
Bozett, Eugene C., 6 W. Plaza.
Bonhotat, Jeannette M., (Mrs.), 201 E. Ridgewood Ave.
Burs, Leonard B., Wyckoff & Highland Aves.
Catlin, John E., 31 N. Broad St.
Cheel, Harold W., 45 N. Broad St., Box 395.

Clark, Harold E., 45 N. Broad St.
Coyle, John H., 9 N. Broad St., Box 449.
Dow, Howard A., 315 Franklin Ave.
Dietz, Millard K., 140 Cottage Pl.
Ellis, Ralph, 324 Glenwood Rd.
Ferris, Mason F., 56 Sherman Place.
Forman, Isabel J., (Miss), 41 N. Broad St.
Gershan, H. Scott, 45 N. Broad St.
Gibson, Josiah, 395 S. Maple Ave., Glen Rock.
Gunter, Herman, 576 Shelton Rd.
Higgins, Joseph A., 560 Wyndemere Ave.
Hull, John H., 194 E. Ridgewood Ave.
Kirsch, J. Rudolph, 43 N. Broad St., Box 335.
Kornhoff, Lee, 201 E. Ridgewood Ave.
Lawlin, B. K., Main St., Wyckoff.
Ludlum, William T., 482 Rock Rd., Glen Rock.
MacDonald, Kenneth W., Franklin Ave., Wyckoff.
MacVean, Homer G., 45 N. Broad St.
Marchbank, Edward, 34 W. Main St., Ramsey.
Meyers, Richard P., 143 Erie Ave., Midland Park.
Moylins, Henrietta, (Mrs.), 201 Ridgewood Ave., Ridgewood.
Nyland, Garret L., 4 E. Ridgewood Ave.
Reynolds, Robert D., 9 N. Broad St.
Rule, George, 245 E. Ridgewood Ave.
Schuring, N. J., 186 Rock Rd., Glen Rock.
Shuart, Franklin J., 60 Franklin Tpke, Waldwick.
Shuts, Everett V., 170 E. Ridgewood Ave.
Smith, Charles C., 170 E. Ridgewood Ave.
Smith, George H., 183 Rock Rd., Glen Rock.
Springer, Helen T., (Mrs.), 180 Highland Ave.
Storm, Arthur R., 4 E. Ridgewood Ave.
Teter, Fred A., 9 N. Broad St., Box 449.
Walstrom, Eleanor P., (Mrs.), 201 E. Ridgewood Ave., Ridgewood.
Walstrom, S. S., 201 E. Ridgewood Ave.
Walstrom, S. William, 201 E. Ridgewood Ave.
Wheeler, Buckley A., 6 S. Broad St., Ridgewood.
Wilde, Frances M., (Mrs.), 940 Glenview Ave.
Woolley, Herbert J. A., 31 E. Ridgewood Ave.

Salem County Board of Realtors

Active Members, 9

President: Geo. C. Rogers, Jr., 1 West Ave., Woodstown.
Secretary: Howard O. Plasket, 5 Walnut St., Salem.
Carmann, Albert D., 2nd St., Elmer.
DePalma, Fedele, 74 E. Main St., Penns Grove.
Feather, David P., 190 W. Main St., Penns Grove.
Gould, Melvin C., 93 Penn St., Penns Grove.
Harris, G. Milton, 271 Craven Ave., Salem.
Mifflin, William T., 168 E. Broadway, Salem.
Plasket, Howard O., 5 Walnut St., Salem.
Reiner, George C., Jr., 1 West Ave., Woodstown.
Williams, Harlan W., 59 E. Main St., Penns Grove.

Somerset County Board of Realtors

Active Members, 29; Others, 27

President: Edward J. Egan, Basking Ridge.
Secretary & Treasurer: Garwood O. Mesler, 183 W. Cliff St., Somerville.
Ayres, Samuel, Jr., 19 N. Bridge St., Somerville.
Bell, Everett, 4 Hamilton St., Bound Brook.
Boeckner, F. H., Basking Ridge.
Booth, Carl H., 55 Mine Brook Rd., Bernardsville.
Booth, David, 55 Mine Brook Rd., Bernardsville.
Bulat, Joseph J., Manville.
Cohen, Thomas, 42 Ross St., Somerville.
De Monte, J. J., Raritan.
Dobbs, Ellsworth, Bernardsville.
Egan, Edward J., Basking Ridge.
Fetterly, Charles H., Hamilton St., Bound Brook.
Gutler, Robert, Basking Ridge.
Hill, W. W., Bernardsville.
Jaffay, A., 12 Maple St., Somerville.
LaFontaine, Douglas, 19 Maple St., Somerville.
Lawrence, Philip, Bernardsville.
Maher, Thomas F., Jr., (The Village Realty Co.), Basking Ridge.
Merikis, G. Howard, North Branch.
Mesler, Garwood O., 183 W. Cliff St., Somerville.
Powelson, Ernest K., Valley Rd., Watchung.
Previews, Inc., (John D. Harlow), 49 E. 53rd St., New York, (22).
Schmelz, Conrad C., 19 N. Bridge St., Somerville.
Sutchen, William R., Jr., 158 W. Main St., Somerville.
Tuttle, Wilmer N., Bedminster.
Van Cleef, Garrett W., 12 Maple St., Somerville.
Vanderveer, George H., Neshanic Station.
Wilkousky, Joseph, Jr., Main St., Manville.
Woolman, Raymond J., Pluckemin.
Woolf, F. Raymond, South St., Somerville.

South Bergen County Board of Realtors

Active Members, 15; Others, 6

President: Arthur D. Van Winkle, 2 Station Square, Rutherford.
Secretary: Frank R. Edwards, 110 Hackensack St., East Rutherford.
Blakiston, David A., 18 Park Ave., Rutherford.
Boyle, Horace R., 300 Stuyvesant Ave., Lyndhurst.
Brown, Edward S., 19 Park Ave., Rutherford.
Burke, William J., 44 Nevins St., Rutherford.
Camelet, H. J., 420 Valley Brook Ave., Lyndhurst.
Davidson, Macy, 140 Park Ave., E. Rutherford.
Edwards, Frank R., 110 Hackensack St., E. Rutherford.
Goerner, Walter E., 189 Hackensack St., Wood Ridge.
Gorah, Albert, 257 Hackensack St., Wood Ridge.
Lumund, James H., 41 Park Ave., Rutherford.
New, Ellwood S., 6 Ames Ave., Rutherford.
Savino, Carmine, 255 Ridge Rd., Lyndhurst.
Sorensen, A. S., 227A Stuyvesant Avenue, Lyndhurst.
Van Winkle, Arthur D., 2 Station Square, Rutherford.
Zimmerman, George, 335 Hackensack St., Carlstadt.

SUMMIT

New Jersey

Sales and Rentals
Residential - Industrial
Store Properties

EDWARD A. BUTLER

Realtor
Seven Beechwood Road

Summit Real Estate Board

Active Members, 16; Others, 4

President: Edward C. Holmes, 45 Maple St.
Secretary & Treasurer: Henry F. Glowka, 22 Beechwood Rd.
Anderson, Alfred S., 332 Springfield Ave.
BUTLER, EDWARD A., 7 Beechwood Rd.
Glazebrook, H. McK., 332 Springfield Ave.
Glen-Acres Agency, The, 40 Beechwood Rd.
Holmes Agency, 45 Maple St.
Houston, S. E. & E. G., 360 Springfield Ave.
Job-Beck-Schmidt Co., 51 Union Place.
Kohler, John H., 40 Beechwood Rd.
Malben, Spencer M., 24 Beechwood Rd.
McNamara, Walter A., 57 Maple St.
Mountain, Whitmore & Johnson, 85 Summit Ave.
Munroe, Thomas F., 107 Summit Ave.
Obrig, Elwood M., 21 Maple St.
Richland Co., The, 41 Maple St.
Rinhart, Elmer N. & Co., 10 Bank St.
Steele, Robt. H., 95 Summit Ave.

Sussex County Board of Realtors

Active Members, 28; Others, 6

President: Frank C. Wheeler, Lake Mohawk, Sparta.
Secretary: Frederic R. MacDonald, 17 Main St., Newton.
Ayers, Nelson M., Jr., Newton.
Brady, Beatrice, Hopatcong.
Clos, Herbert L., Lake Mohawk, Sparta.
Deanis, Mildred R., Andover.
Drew, Theodore S., Newton.
Edall, Thomas D., Hamburg.
Evertz, Carl A., Newton.
Gilton, John F., Newton.
MacDonald, Frederic R., Newton.
Lozier, Raymond, Sparta.
Martin, Sayer S., Newton.
Mazy, Frank E., Newton.
Northrup, Layton T., Newton.
Reynolds, Roy G., Lake Mohawk, Sparta.
Reynolds, T. Pearce, Lake Mohawk, Sparta.

Rossy, Theodore, Hopatcong.
Schaif, William R., Newton.
Seckler, John, Highland Lakes.
Shepperd, S. Clayton, Highland Lakes.
Singer, Horace A., Andover.
Thompson, Herbert A., Sparta.
Wells, Harry E., Sussex.
Wheeler, Frank C., Lake Mohawk, Sparta.

Trenton & Mercer County Board of Realtors

Active Members, 63

President: Morton S. Kline, 154 W. State St.
Secretary: Wm. J. Waldron, 3 So. Montgomery St.
Alman, Louis, 143 E. State St.
Applegate, Geo. E., 143 E. State St.
Auld, Thomas C., 306 E. State St.
Austin, Guye, 225 E. Hanover St.
Bernstein, Abe, 412 Broad St., Bank Bldg.
Bernstein, Harry, 227 E. Hanover St.
Block, S. R., Broad St., Bank Bldg.
Borden, Williams S., 103 West Hanover St.
Bower, A. V., 212 Broad St., Bank Bldg.
Bradley, Vincent F., 145 E. Hanover St.
Carson, Harold, 145 E. State St.
Chadlon, G. Thomas, 1241 Greenwood Ave.
Clair, E. Lucia, 203 E. State St.
Cohen, Irvin, 232 E. Hanover St.
Cole, J. Morton, 540 W. State St.
Common, Michael, 161 Hamilton Ave.
Cook, Edmund D., 190 Nassau St., Princeton.
Coombs, Clifford K., Broad St., Bank Bldg.
Delate, Joseph L., Broad St., Bank Bldg.
Deutschman, Walter H., 28 West State St.
Diamond, Walter J., 2345 Nottingham Way, Mercerville.
Doolan, Grace T., 114 N. Montgomery St.
Erb, Howard J., Jr., 877 Brunswick Ave.
Faherty, William F., 114 N. Montgomery St.
Falcone, Lewis, 210 E. Hanover St.
Foster, Edward, 225 E. Hanover St.
Fulper, Jr., Wm. H., 300 W. State St.
Hill, Edmund C., Wilburtha Rd.
Hulse, R. Harvey, 59 N. Stockton St.
Jemison, Foster, 90 Nassau St., Princeton.
Karno, T. Arthur, Broad St., Bank Bldg.
Kline, H. S., 154 W. State St., (8).
Kline, Morton S., 154 W. State St.
Levenson, Charles, 133 Mercer St.
Major, Thomas A., 1 West State St.
Malloy, Frank T., 42 W. State St.
Mason, W. Russell, 219 N. Warren St.
Miller, Walter J., 212 N. Montgomery St.
Morgan, William M., 200 Academy St.
O'Donnell, Stewart H., 1457 Princeton Ave.
Parker, Frank B., Jr., 145 Academy St., Box 1570.
Perlee, Ralph T., (Perlee-Solom Co.), Broad St., Bank Bldg.
Perman, Geo. J., (Geo. J. Perman Co.), 11 N. Willow St.
Pintallini, William, 953 Princeton Ave.
Plummer, Joseph, 606 Brunswick Ave.
Pone, Alphonse L., 1415 Chambers St.
Potts, Fred B., 1182 E. State St.
Powell, Harry L., 124 N. Montgomery St.
Randall, Lewis F., Broad St., Bank Bldg.
Rapp, John F., Jr., 208 Broad St., Bank Bldg.
Rees, Albert, Mercer Co. Court House.
Saaz, Samuel, 864 S. Broad St.
Schragger, Chas. N., 222 E. Hanover St.
Skilman, Russell, 247 Nassau St., Princeton.
Smith, Robert A., 321 Parkway Ave.
Stout, Alice H., 46 S. Clinton Ave.
Stulta, Stanley, 106 N. Main St., Hightstown.
Thomas, J. J., 42 W. State St.
Thorn, William C., 119 Hermitage Ave.
Van Cleave, Helen, 9 Mercer St., Princeton.
Waldron, William J., 3 S. Montgomery St., Box 33.
Walsh, H. Edward, Broad St., Bank Bldg.
Weinroth, Abe, 42 W. State St.
Zarling, Theo. I., 215 E. State St.

The Verona Real Estate Board

Active Members, 5

President: Leland L. Eaton, 678 Bloomfield Ave.
Secretary & Treasurer: Donald C. North, 375 Bloomfield Ave.
Eaton, L. L., 678 Bloomfield Ave.
Harbeck, Margaret, 312 Bloomfield Ave.
Jenkins, Fred W., 552 Pompton Ave., Cedar Grove.
North & Sweet, 573 Bloomfield Ave.
Smith, W. Barnette, 375 Bloomfield Ave.

Warren County Board of Realtors

Active Members, 14

President: Banks E. Moyer, Jackson Ave., Washington.
Secretary-Treasurer: Evans G. Valens, 3 Belvidere Ave., Washington.
Buckenmyer, Herbert, 301 Mill St., Belvidere.
Ciardelli, John C., Corner Lincoln Rd. & Corlies Ave., Phillipsburg.
Cool, Paul, Phillipsburg, R. D.
Gibbs, Harold A., 76 Main St., Hackettstown.
Krawiec, John, 73 S. Main St., Phillipsburg.
Lewis, Ted, 10 South Front St., Easton.

Lake George—See Glens Falls
Lake Ronkonoma—See Long Island
Lake Peekskill—See Putnam County
Lancaster—See Sullivan
Larchmont—See Westchester County
Lawrence—See Long Island
Leroy—See Genesee
Leviston—See Yates County
Lincolndale—See Putnam County
Lindenhurst—See Long Island
Little Falls—See Herkimer County
Long Beach, L. I.—See Long Island
Long Island—See New York Board, also Long Island
Lyndbrook—See Long Island
Mahopac—See Putnam County
Mamaroneck—See Westchester County
Manhasset—See Long Island
Manhattan—See Brooklyn
Massapequa—See Long Island
Mastic—See Long Island
Maybrook—See Orange County
Merrick—See Long Island, also New York
Midletown—See Orange County
Millbrook—See Dutchess County
Mineola—See Long Island
Mohawk—See Herkimer County
Monroe—See Orange County
Mount Ivy—See Rockland County
Mount Kisco—See Westchester County
Mt. Sinai—See Long Island
Mt. Vernon—See Westchester County
Nanuet—See Rockland County
New Brighton—See Staten Island
New City—See Rockland County
New Hamburg—See Dutchess County
New Hampton—See Orange County
New Hartford—See Ulster County
New Paltz—See Ulster County
New Rochelle—See Westchester County
New York—also see Dutchess County, Long Island, Westchester County, Staten Island, Bronx, and Brooklyn
Newburgh—See Orange County
Niskayuna—See Schenectady County
Niverville—See Columbia County
North Tonawanda—See Tonawanda
Nyack—See Rockland County
Oneida—See Madison County
Oranienburg—See Westchester County
Oswego—See Orange County
Oyster Bay—See Long Island
Panama—See Jamestown
Patterson—See Long Island
Pawling—See Dutchess County
Pearl River—See Rockland County
Peekskill—See Putnam County, also Orange County and Westchester County
Pelham—See Westchester County
Pleasant Plains—See Staten Island
Pleasant Valley—See Dutchess County
Pleasantville—See Westchester County
Point Lookout—See Long Island
Port Chester—See Westchester County
Port Richmond—See Staten Island
Portville—See Orleans
Poughkeepsie—See Dutchess County
Pulaski—See Oswego County
Queens Village—See Long Island
Queosque—See Long Island
Rego Park—See Long Island
Rhinebeck—See Dutchess County
Richmond Hill—See Long Island
Ridgewood—See Queens County
Riverhead—See Long Island
Riverside—See Columbia County
Rockaway Park—See Long Island
Rockville Centre—See Long Island
Rosedale—See Ulster County
Roseton—See Long Island
Rye—See Westchester County
Saugerties—See Ulster
Sayville—See Long Island
Scarsdale—See Westchester
Scotie—See Schenectady
Sea Cliff—See Long Island
Seaford—See Long Island
Setauket—See Long Island
Snyder—See Buffalo
Solway—See Syracuse County
So. Ozone Park—See Long Island
Southold—See Long Island
Southampton—See Long Island
Spartanburg—See Dutchess County
Spring Valley—See Rockland County
St. Albans—See Long Island
St. George—See Staten Island
Stanfordville—See Dutchess County
Stapleton—See Staten Island
Stewart Manor—See Long Island
Stony Brook—See Long Island
Suffern—See Rockland County
Sylvan Beach—See Long Island
Syracuse—See Long Island
Tadousa—See Rockland County
Tarrytown—See Westchester County
Ticonderoga—See Glens Falls
Tilston—See Ulster County
Tombkinsville—See Staten Island
Tottenville—See Staten Island
Towers—See Putnam County
Tuckahoe—See Westchester County also New York
Valley Stream—See Long Island
Vestal—See Broome County
Wangchuck—See Long Island
Wandjers—See Dutchess County
Warrensburg—See Glens Falls
Waterbluff—See Cohes
Watervliet—See Albany
Webster—See Rochester
Westbury—See Long Island

West Bellersore—See Long Island
West Brighton—See Staten Island
West Hempstead—See Long Island
Westhampton Beach—See Long Island
White Plains—See Westchester County
Whiteboro—See Ulster County
Whitestone—See Long Island
Williamsville—See Buffalo
Williston Park—See Long Island
Willsville—See Ulster County
Woodhaven—See Long Island
Woodmere—See Long Island
Woodside—See Long Island
Wyandover—See Putnam County
Yonkers—See Westchester County
Yorktown Heights—See Putnam County

ALBANY, N. Y.

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Active Members, 42

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Executive Vice-President: F. Marvin Callan, 74 Chapel St., (7).
Baker, Sanford A., Jr., 74 Chapel St., (7).
Bowers, William E., Rm. 602, 11 N. Pearl St., (7).
Callan, F. Marvin, 74 Chapel St., (7).
Carlson, Arthur B., 100 State St., (7).
Carney, John R., 91 N. Pearl St., (7). (Carney Agency).
Connors, Harry A., 28-30 DeWitt St., (4).
Gregan, John J., (Gregan, Inc.), 90 State St., (7).
Farley, William W., Jr., 51 Maiden Lane, (7).
Fishell, Dan S., 134 State St., (7).
Harvey, George L., 91 N. Pearl St., (7).
Hoyt, Theron C., 102 Fairview Ave., (3).
Jantz, Otto, Pres., (Otto Jantz Agency), 262 Central Ave., (5).
Johnson, J. H. & Smith, J. H., 82 State St., (7).
Josef, George, 14 Rose Court, (2).
Lieberman, Charles, 92 Central Ave., (5).
Mangan, Henry J., 462 Broadway, (7).
Martley, Raymond T., 72 N. Lake Ave., (3).
Maynes, Francis J., 90 State St., (7).
Mother, Ten Eyck T., (Mother Agency, Inc.), 128 State St., (7).
Murphy, Albert S.
Murphy, Joseph H., 100 State St., (7).
O'Neill, Frank R., (O'Neill Real Estate Agency), 362 Madison Ave., (6).
Paddock, Howard P., 399 Kenwood Ave., Delmar.
Pagano, William B., (William B. Pagano Co., Inc.), 93 State St., (7).
PALMER, DeLANCAY (DeL. PALMER, INC.), 111 State St., (7).
Perkins, Inc., 310 South Allen St., (3).
PICOTTE, BERNARD F. (PICOTTE REALTY INC.), 118-120 Washington Ave., (6).
Reddy, William J. (Reddy Brothers), 262 Washington Ave., (3).
Rooney, James, 1230 Central Ave., (5).
Schwartz, Bernard, 36 Eagle St., (6).
Scott, J. Ainsworth, 74 Chapel St., (7).
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Van Loan, Kenneth E., Greenbush, (7).
Vatranio, Frank J., 30 State St., (7).
Verch, Stuart S., 20 Brookline Ave., (3).
Wallace Agency, Inc., (Herbert E., Rosekrans), 15 Clinton Ave., (7).
Wander, Jerome, 23 South Pearl St., (7).
Williamson, David, 128 State St., (7).
Witte, Harry C., 214 Ontario St., (3).

Amsterdam

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Active Members, 11

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Secretary: Austin Gode, 49 Market St.
Barnett, H. Walton, 29 E. Main St.
Behr, Leland, 94 Main St.
Carbonelli, Gennaro, 19 Eagle St.
Gode, Austin, 49 Market St.
Grayson, James, 229 Brookline Ave.
Kerbel, Michael, 183 E. Main St.
Mushaw, Albert G., 243 Church St.
Pantalone, John, 41 E. Main St.
Pullen, Frank D., Fultonville.
Sueds, Gilbert T., 65 Wilkes Ave.
Wojcicki, D. P., 9 Hibbard St.

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Bentley, Merton L., 126 Genesee St.
Bommersbach, Peter P., 205 State St.
Byrnes, Edith S., 7 Benton St.
Colwell, Paul F., 133; Genesee St.
Conley, H. Donald, 108 Genesee St.
Deudney, Stanley B., 94 Genesee St.
Ferguson, H. L., 60 Osborne St.
Jaworski Real Estate Agency, 185 State St.
LAUER, A. J., 91 Genesee St.
Long, William J., 203 Pearson Block.
Mosher, Edgar H., 7 North St.
Murphy, C. Howard, 57 Genesee St.
Murray, Marshall M., Main St. E., Wolcott, N. Y.
McGrath, John F., Auburn Sav. Bank Bldg.
Orapallo, Antonio, 13 State St.
Parker, Roy H., 4 Somerset Ave.
Peluso, Luigi, 8 Orchard Ave.
Perkins, Wm. J., 208 Denmore Ave.
Ross, John N., 132 Genesee St.
Scala, Louis, 14 Hoffman St.
Smith, Harold F., 25 Burt Ave.
Wagner Insurance & Real Estate Agency, 181 State St.
Young, Sanford M., 225 Canandaigua St., Palmyra, N. Y.

Real Estate Board of the Bronx, Inc.

Active Members, 166; Others, 213

President: Frank Mazzetti, 305 E. Kingsbridge Rd.
Ex. Vice-Pres.: Louis Gates, Jr., 391 East 149th St., (53).
Acker, Herman A., (Herman A. Acker, Corp.), 318 E. Kingsbridge Rd., (58).
Ackman, Brothers, (Benjamin Ackman), 250 W. 9th St., (24).
Adams & Co. Real Estate, Inc., (Walter B. Tunick), 1107 Broadway, (10).
Allegro, Michael, 696 E. 24th St., (66).
Ancowitz, David B., (A. Ancowitz & Sons, Inc.), 384 E. 149th St., (55).
Armstrong, Arthur J., (Armstrong Bros.), 10 W. Feedham St., (53).
Ashforth, Albert B., Inc., (James Canavan), 12 E. 44th St., (17).
Baehr, Harry, 2488 Grand Concourse, (58).
Baldini, Louis, 4779 3rd Ave., (58).
Barbieri, Anthony G., (Barbieri Bros.), 575-7 East 104th St., (57).
Barrett, Walter E., 703 E. 238th St., (66).
Bay John A., 540 Berge Ave., (55).
Berkeley-Judson, Inc., (Herman W. Judson), 60 E. 42nd St., (17).
Bianchi, Germain J., 2102 E. 177th St., (61).
Billing, (Robert), (Billings-Douglas Co.), 332 E. 49th St., (51).
Boydland, William E., 305 E. Kingsbridge Rd., (58).
Brets, Adolph, 204 E. 85th St., (28).
Bridgetts, Harry W., (Brown, Wheelock, Harris, Stevens, Inc.), 67 Wall St., (3).
Brown, Charles W., 3428 Third Ave., (56).

Busher, George D., (Busher, Eugene J. Co., Inc.), 349 E. 149th St., (51).
Chambers, Harry B., 30 Broad St., (4).
Clancy, Peter A., 391 E. 149th St., (55).
Cohen, Isaac V., 55 Central Park W., (23).
Cohn, Lewis, 118 E. Tremont Ave., (53).
Cokley, Harry A., 1738 Edison Ave., (61).
Cohen, Samuel, (Samuel Cowen, Inc.), 890 Prospect Ave., (59).
Coyle & Pasco, (Frank X. Coyle), 2 W. Fordham Rd., (53).
Damiane, Ernest, 317 E. Fordham Rd., (58).
Darling & McDonald, 2488 Grand Concourse, (56).
Davies, J. Clarence, Jr., (J. Clarence Davies, Inc.), 322 Willis Ave., (55).
Day, Bernard P., (Day, Joseph P., Inc.), 400 Lexington Ave., (17).
Deering, James A., 3394 E. Tremont Ave., (61).
Delle Cese, Alexander, 384 E. 149th St., (53).
DePropo Realty Co., (Dominic DePropo), 349 E. 149th St., (51).
Derene, Lester, 341 E. 149th St., (51).
Di Cambio Realty Co., (Joseph Di Cambio), 691 E. 238th St., (66).
Dickson, Earl R., (Richard Dickson & Son), 2488 Grand Concourse.
Di Miceli, Maurice, (John Di Miceli & Son), 2111 2nd Ave., (29).
D'Onofrio, Pasquale, C., (P. C. D'Onofrio Co.), 333 E. 149th St., (55).
Douglas, (Billings-Douglas Co.), 332 E. 149th St., (51).
Duffy, Joseph M., % Board of Transportation, 250 Hudson St., (13).
Dukes Realty Corp., (Lewis Steinfeld), 1638 Westchester Ave., (60).
Dunn, Hilda S., 1498 E. 172nd St., (59).
Eckstein, Arthur, (Arthur Eckstein, Inc.), 370 7th Ave., (1).
Elroy-Clark & Co., Inc., (Harry Elton), 253 E. Burnside Ave., (57).
Erceg, Michael, 349 E. 149th St., (51).
Farber-Wittman, Inc., (Leonard L. Farber), 165 E. 72nd St., (21).
Fein, Harry, (Harry Fein & Sons), 1016 E. 163rd St., (59).
Feinberg, Peter I., 384 E. 149th St., (55).
Ferrara, John, 391 E. 149th St., (55).
Fierro, Joseph, 2221 Explanade, (67).
Fisher, William T., 119 E. 23rd St., (66).
Foley, M. Claire, 250 E. 207th St., (67).
Fortanah, (Fortanah, Inc.), 180th St., (53).
Freppoli, Yuccia, 3315 Cruger Ave., (67).
Frey, George J., (William J. Frey), 370 E. 149th St., (55).
Friedland, Benjamin, 521 Fifth Ave., (17).
Gallagher, Anne C., (A. C. Gallagher Co.), Netherlands Ave. & 236 St., (63).
Galvin, Joseph A., 3094 Bruckner Blvd., (61).
Gates, Elmer C., (Elmer C. Gates, Inc.), 391 E. 149th St., (55).
Geisinger, Harry, 384 E. 149th St., (55).
Gilhuys, James J., 13 E. Gun Hill Rd., (67).
Giordano, Amideo, (A. Giordano & Sons, Inc.), 2488 Grand Concourse, (58).
Graubard, Meyer D., (Graubard-Stierman Co.), 593 Bond St., (56).
Greenell, (Greenell Realty Agency, Inc.), 2791 Third Ave., (55).
Gutman, Samuel, Co., (Samuel Gutman), 384 E. 149th St., (55).
Guerrera, Gerald R., 1250 Choctaw Place., (61).
Hamerman, Louis, 2322 Grand Concourse, (57).
Hansen, Edward, 1760 E. 177th St., (60).
Heller, John H., 180 Willis Ave., (54).
Herbst, Irving, (Irving Herbst, Inc.), 334 E. 149th St., (51).
Hill, Robert E., (Robert E. Hill, Inc.), 371 W. 181st St., (39).
Hinc, Bernard G., 2062 Morris Ave., (53).
Hoppe, Frederick, 2578 Briggs Ave., (58).
Houlihan, James A., (D. Houlihan & Sons, Inc.), 4200 White Plains Ave., (66).
Imbros, Henry P., 3338 White Plains Ave., (67).
Ingriselli, Vincent, 4559 Third Ave., (57).
Jampol, Warren S., 529 Courtlandt Ave., (51).
Johnson, Harry T. F., 28 E. Kingsbridge Rd., (58).
Johnson, Iver A., 2251 Webster Ave., (57).
Karmiol Co., (Emanuel Karmiol), 2930 Grand Concourse, (57).
Kelly, Edward A., (Edward A. Kelly, Inc.), 14 West Kingsbridge Rd., (63).
Kennedy, Andrew J., (Kennedy & Young, Inc.), 391 E. 149th St., (55).
I. Keener Sons, (Bernard I. Sandford), 391 E. 149th St., (55).
Kilgannon, William M., (Forster Real Estate Co., Inc.), 311 W. 54th St., (19).
Kindler, Albert, 549 E. 138th St., (54).
Kosse, Samuel H., 370 E. 149th St., (55).
Kuntze, Charles, & Son, Charles Kuntze, Jr.), 391 Broome St., (55).
Kurtzack, Morris A., 855 Sixth Ave., (1).
Larkin, Eugene L., 2488 Grand Concourse, Lavelle, Leonard V., 384 E. 149th St., (55).
Liddy, George B., 37 E. 204th St., (67).
Leo, John Patrick, 1248 St. Nicholas Ave., (32).
Lewis, Samuel, 551 Claremont Parkway, (57).
Lewis, Percy, 215 E. 149th St., (51).
Lozan, C. Chandler, (Webb & Knapp, Inc.), 383 Madison Ave., (52).
Lynch, (Edward), (Billings-Douglas & Lynch, Inc.), 2626 E. Wermont Ave., (61).
Manashaw, Charles C., 384 E. 149th St., (55).
Mantovani, Albert A., (Mantovani & Lynch, Inc.), 2626 E. Tremont Ave., (61).
Marcantonio, Edward, 37 E. 149th St., (55).
Martucci, George F., 1248 St. Lawrence Ave., (60).

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McGinn, J. P., 369 E. 149th St., (55).
McHugh Agency, Inc., (Walter F. Rubert), 1274 Castlehill Ave., (61).
McKracken, George T., (S. E. McKracken Co., Inc.), 400 E. Fordham Rd., (58).
Michel, Henry, 1878 E. 177th St., (60).
Mintz, David, (David Mintz-Carl Jaffe, Inc.), 369 E. 149th St., (55).
Mohr, William A. (Mohr Realty Co., Inc.), 1359 Westchester Ave., (59).
Moser, Louis C., (Louis C. Moser & Co., Inc.), 1 West 125th St., (27).
Nason, Irving M., (Rubin & Nason), 384 E. 149th St., (55).
Nehring, Fred W., (Nehring Brothers, Inc.), 1441 St. Nicholas Ave., (53).
Nye, Harrison Edwin, 284 City Island Ave., (64).
Obedin, Ralph P., (Ralph P. Obedin & Co., Inc.), 59 E. 161st St., (52).
O'Connor, Patrick Robert, 1859 Carter Ave., (57).
Pagnoni, Alden L., (H. Reintz & Siegel, 1910 Webster Ave., (57).
Pearce & Mayer, (Henry Pearce), 52 W. 72nd St., (24).
Pedersen, Jacob O., 2270 Grand Concourse, (57).
Perrotta, Augustine V., (Perrotta Brothers), 1422 Williamsbridge Rd., (61).
Pettit-Waterman Co., (Henry Clay Waterman), 12 E. 41st St., (17).
Phelps, Albert D., (Albert D. Phelps, Inc.), 50 E. 42nd St., (17).
Phillips, Adrian H., (L. J. Phillips & Co., Inc.), 134 W. 72nd St., (53).
Pills, Indore D., 1043 Morris Park Ave., (61).
Reilly Associates, Inc., 454 E. 168th St., (56).
Rental Agency, Inc., (Emanuel R. Bachner), 225 E. Fordham Rd., (58).
Renovids, Inc., John J., 64 E. 46th St., (17).
Rose, David, (Dwelling Managers, Inc.), 340 W. 58th St., (19).
Rullman, Fred, (Rullman Brothers), 1433 Edward L. Grant Highway, (52).
Russello, Richard T., (Wakefield Realty Co.), 724 East 241st St., (66).
Sabatello, Anthony C., 547 E. 180th St., (57).
Santini Realty Co., Inc., (Victor Santini), 448 E. 149th St., (55).
Santori, Michael, 200 E. 138th St., (54).
Satriale, Gaudino, 2499 Webster Ave., (58).
Scheele, George H., Sr., 748 Melrose Ave., (56).
Scheele, George H., Jr., 748 Melrose Ave., (56).
Schlesinger, Paul, 355 E. 198th St., (58).
Schwartz, Harry A., 1446 White Plains Rd., (60).
Schweitzer, Irving M., 340 E. 149th St., (51).
Schwing, Ludwig, 372 East 155th St., (55).
Scully, Leon F., 60 Westchester Sq., (61).
Shenker, Harold L., (Shenker Bros.), 645 E. Tremont Ave., (57).
Sinn, Samuel A., (S. A. Sinn & Co., Inc.), 2488 Grand Concourse, (58).
Smith, E. Osborne, (Osborne Davis, Jr.), 2094 Grand Concourse, (57).
Smith, John M., (John M. Smith Co.), 384 E. 149th St., (55).
Snyder, Earl A., (Snyder & Co., Inc.), 332 East 149th St., (51).
Sonn-Saalberg Co., 4060 Broadway (32).
Sonnenblick, Nathan J., (Sonnenblick-Goldman Co.), 301 Madison Ave., (17).
Star Realty Co., (Louis Galatioto), 711 E. 241st St., (66).
Steinmetz, Borger, Inc., (Charles S. Borger), 1005 E. 180th St., (60).
Teichman, Joseph, (Teichman Co., Joseph G.), 115 E. 167 St., (52).
Thoenes, Harry, (Harry Thoenes & Co., Inc.), 233 Broadway, (7).
Tracey, Thomas J., (Tracey-O'Connor, Inc.), 2488 Grand Concourse, (58).
Trattner, Salvator A., (Julius Trattner Co.), 340 E. 149th St., (51).
Trotta, Hon. Dominic A., (D. A. Trotta, Inc.), 391 E. 149th St., (55).
Vandernoot, Emilie A., (Wm. Peters & Co., Inc.), 1044 E. Tremont Ave., (60).
Vigdor Realty Co., (Irving B. Vigdor), 332 E. 149th St., (51).

Voelker, William C., (Wm. C. Voelker & Co.), 410 E. Tremont Ave., (57).
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Murray, James A., 395 Rogers Ave. (25).
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Scholtz, Robert C., 32 Court St. (2).
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Slovak, Sidney S. (Slovak Bros., Inc.), 1878 86th St. (14).
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Spatt, Moses, 16 Court St. (2).
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Hamilton, Wm., (Wyckoff, Potter, Hamilton, Inc.), 400 Madison Ave., (17).
Hammond, Paul, (The Hammond, Harvey, Braxton Co.), 90 Broad St., (7).
Hansu, Alexander, 17 John St., (7).
Hansen, George B., 6 Church St., (6).
Hanford, Earl Douglas, 445 W. 50th St., (19).
Hardy, Robert E., (Hardy, Brunes & Naudman, Inc.), 1280 Lexington Ave., (28).
Harris, David A., (Harris, Newmark & Co.), 1359 Broadway, (18).
Harris, Duncan G., (Brown, Harris, Stevens, Inc.), 67 Wall St., (17).
Hart, Edward T., (Eadie & Hart, Inc.), 52 Vanderbilt Ave., (17).
Harvey, George L., (Brooks, Harvey & Co., Inc.), 51 E. 42nd St., (17).
Hayes, Charles H., 304 Lexington Ave., (16).
Hayes, Mai C., (Mrs.), 104 W. 70th St., (25).
Hecht, Edgar J., (Spevich Realty Co., Inc.), 30 Broad St., (4).
Hezy, Eugene A., 60 E. 42nd St., (17).
Heinreich, Godfrey L., 112 W. 2nd St., (18).
Helmley, Harry B., (Dwight-Helmley, Inc.), 44 East 23rd St., (10).
Henderson, Frederick W., (Hanford & Henderson, Inc.), 6 Church St., (6).
Hennessy, John L., (R. E. Management Co., Inc.), 230 W. 99th St., (25).
Henry, Walter J., 347 Madison Ave., (17).

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Hewitt, Ogden B., (Wentworth Realty Co.), 500 Fifth Ave., (18).
Hill, Fred H., 9 E. 45th St., (17).
Hill, Robert E., (Robert E. Hill, Inc.), 571 W. 181st St., (22).
Hillyer, H. S., (H. Stanley Hillyer, Inc.), 21 University Place, (3).
Hodgman, John M., (Dry Dock Savings Institution), 742 Lexington Ave., (22).
Hoffman, Louis, (L. V. Hoffman & Co., Inc.), 62 West 45th St., (19).
Hollander, H. Louis, (Hollander Associates), 103 Park Ave., (17).
Hollyday, Richard C., (Culver, Hollyday & Co., Inc.), 745 5th Ave., (22).
Holmes, Japhis, Jr., (Guaranty Trust Co.), 140 Broadway, (15).
Holminger, John F., (Barbiste & Holminger), 7 E. 42nd St., (17).
Honig, S. Earl, (S. Earl Honig Co.), 7 W. 44th St., (18).
Hope, William K., 533 E. 84th St., (28).
Horn, George M., (Horn & Burke), 19 E. 53rd St., (22).
Horn, Jacob, (Horn & Wright, Inc.), 2095 Broadway, (23).
Hornickel, Alfred, (American Eagle Fire Ins. Co.), 80 Maiden Lane, (7).
Horowitz, L. George, 542 Madison Ave., (17).
Horstmann, Herbert G., 104 W. 83rd St., (24).
Houghton, Herbert R., 12 E. 41st St., (17).
Howell, Henry W., 281 Madison Ave., (17).
Hubbard, J. C., (Hubbard, Westervelt & Motteley), 18 E. 41st St., (17).
Huberth, Harry G., (Huberth & Huberth), 460 Park Ave., (22).
Huberth, Martin F., 959 Eighth Ave., (19).
Hushe, Sidney W., 283 Madison Ave., (17).
Hunnewell, Hillman B., 1 Madison Ave., (10).
Hyman, Samuel, (S. A. Hyman Co., Inc.), 1819 Broadway, (23).
Ich, Alfred P., (City Investing Co.), 25 Broad St., (4).
Illman, Paul E., (Pease & Elliman, Inc.), 660 Madison Ave., (21).
Ives, Kenneth A., (Kenneth Ives & Co.), 11 E. 47th St., (17).
Jaffe, Martin, (Martin & Company), 342 W. 14th St., (4).
Jaffin, Miss Frances R., 640 Madison Ave., (2).
Janoff, Milton, (Duff & Brown Co.), 1711 Amsterdam, Ave., (31).
Jones, Victor M., 280 Madison Ave., (16).
Joseph, Robert, 325 Broadway, (12).
Kahn, Clemence, (Clemence Kahn Co., Inc.), 40 E. 49th St., (17).
Kaiser, Charles, 250 W. 57th St., (19).
Kambach, Max, (Samuel J. Weinberg, Inc.), 603 Lexington Ave., (22).
Karhan, Alan V., (Karhan & Son, Inc.), 314 E. 72nd St., (21).
Karhan, Charles F., (A. Karhan & Son, Inc.), 314 E. 72nd St., (21).
Karnow, Louis, (E. H. Ludlow & Co.), 150 Broadway, (7).
Karter, Lawrence B., 28 E. 31st St., (16).
Katz, Louis, 17 W. 125th St., (27).
Kaufman, Benjamin K., 450 Seventh Ave., (1).
Kaufman, Henri H., 737 Broadway, (3).
Kaufman, William, (Sage Realty Corp.), 342 Madison Ave., (17).
Kavanau, Ira, 205 E. 43rd St., (17).
Kaye, Edward, 33 W. 42nd St., (18).
Kasdin, S. Edwin, (Land Equities Servicing Corp.), 90 Broad St., (4).
Kean, George, (George Kean & Co.), 565 Fifth Ave., (17).
KEEP, C. T. S., (Previus, Inc.), 49 E. 53rd St., (22).
Keller, Chas. G., 113 W. 23rd St., (11).
Kelly, A. E., 50 Union Square, W., (3).
Kempner, David W., (The Kempner Realty Co.), 295 Madison Ave., (17).
Kennedy, Henry P., (Fuller Building Corp.), 595 Madison Ave., (22).
Kennedy, John A., (City Investing Co.), 25 Broad St., (4).
Kessler, Jacob, 501-3 W. 45th St., (19).
Klein, Murray, 150 W. 42nd St., (18).
King, Alfred H., 78 W. 47th St., (19).
King, Lewis G., (Loft Candy Corp.), 38-38 N. 10th St., Long Island City.
Kissling, Lewis L., (J. F. & L. A. Kissling), 2 Columbus Circle, (19).
Klein, Frederick, 103 E. 125th St., (35).
Kline, Morton, (National House & Farm Assn.), 230 W. 41st St., (17).
Klugman, Samuel, Jr., (Samuel Klugman & Son), 32 Broadway, (4).
Knobloch, David C., (H. Knobloch, Inc.), 154 East 79th St., (21).
Kony, M. J., 261 Broadway, (7).
Kopp, Heber Carlisle, 565 5th Ave., (17).
Kram, Samuel, 7 W. 44th St., (18).
Kraus, David, 10 E. 43rd St., (17).
Krikorian, Krikor A., 521 Fifth Ave., (17).
Krohn, Joel M., (Equitable Life Assurance Society), 393 Seventh Ave., (11).
Kronish, Edward, 12 E. 41st St., (17).
Kronsky, Samuel, (Samuel Kronsky & Co.), 285 Madison Ave., (17).
Kruger, Randolph J., (Industrial & Garage Real Estate Co.), 1457 Broadway, (18).
Kuder, William J., (Geo. R. Read & Co.), 30 Nassau St., (3).
Kyle, G. Irwin, (Cruikshank Co.), 80 Broadway, (5).
LaBarre, Kenneth, (Childs Real Estate Co., Inc.), 200 5th Ave., (19).
Landauer, James D., 501 Madison Ave., (22).
Landow, Samuel, 154 E. 43rd St., (17).
Lange, Charles W., 51 E. 42nd St., (17).
Lansoff, Harold, 535 E. 13th St., (9).
Lave, Daniel W., 29 W. 34th St., (11).
Lawrence, Charles C., (W. P. Chrysler Bldg. Corp.), 405 Lexington Ave., (17).
Lawrence, Connor, (Lawrence, Blake & Lawrence, Monroe A., (Monroe A. Lawrence, Inc.), 50 E. 50th St., (22).
Leasrus, Frank L., 310 Madison Ave., (22).
Learycraft, Edgar C., (J. Edgar Learycraft & Co.), 50 E. 42nd St.
Lee, Arthur M., 57 William St., (5).
Leese, Thomas J., (The Green Point Savings Bank), 807 Manhattan Ave., Brooklyn.
Lehds, Harold D., (H. D. Lehds Co.), 10 Rockefeller Pl., (20).
Leigh, Robert E., (Hudthastan Corp.), 405 Lexington Ave., (17).
Lengyel, Stephen, 1776 Broadway, (19).
Leo, John P., 1248 St. Nicholas Ave., (23).
Leo, Louis, (Louis Leo & Son, Inc.), 543 Second Ave., (35).
Levien, Henry, (Herbert Callan Co., Inc.), 29-34 41st Ave., L. I. C., (1).
Levin, Harry, (J. Arthur Fischer, Inc.), 1050 Sixth Ave., (18).
Levine, Louis, 271 W. 125th St., (27).
Levy, Albert L., 148 E. 27th St., (16).
Levy, Edward, (Estates Management Co., Inc.), 551 Fifth Ave., (17).
Levy, Horatio J., (Rex H. J. Levy), 49 W. 44th St., (18).
Levy, Jacob, (Levy Bros. Management Co.), 1440 Broadway, (19).
Levy, Leo, (Levy Silver Realty Co.), 623 W. 170th St., (32).
Levy, Max R., 350 5th Ave., (11).
Levy, Morris, 1450 Broadway, (18).
Lewis, Edward Richard, (Brenner & Lewis, Inc.), 522 Fifth Ave., (18).
Lewis, Harold L., (Harold L. Lewis Co., Inc.), 251 Fifth Ave., (17).
Lewis, Herman, 249 W. 34th St., (1).
Lipset, Michael E., (Michael E. Lipset & Co.), 1350 Broadway, (18).
Lloyd, W. J., (Western Union Telegraph Co.), 60 Hudson St., (13).
Loeb, Walter, (Garage Realty Co.), 1457 Broadway, (18).
Loewenthal, Philipp, (Columbia Management Corp.), 351 5th Ave., (17).
Loewenthal, Julius S., (Julius S. Loewenthal, Inc.), 597 Fifth Ave., (22).
Lopin, Joseph H., (Joseph H. Lopin & Co.), 3750 Broadway, (32).
Lorey, Fred J., (John J. Hoeck, Inc.), 371 W. 48th St., (19).
Lott, James C., (Equitable Office Bldg. Corp.), 120 Broadway, (5).
Luce, Herbert P., (Schenley Distillers Corp.), 350 5th Ave., (11).
Luser, Jacob J., 40 E. 50th St., (22).
Lusher, Walter C., (Brett, Wyckoff, Potter, Hamilton), 400 Madison Ave., (17).
Lustigman, Maxwell H., (Maximac Realty Company), 395 Broadway, (13).
Mac Donald, Donald S., (Douglas Gibbons & Co., Inc.), 73 E. 57th St., (22).
MacDonald, Dudley S., (Marbridge Bldg. Co., Inc.), 47 W. 94th St., (1).
MacFarlan, Frederick, (Wood Dolson Co., Inc.), 241 W. 72nd St., (25).
MacInnis, W. R., 315 Madison Ave., (22).
Macnolky, Max, (H. & M. Macnolky), 228 West 145th St., (31).
MacKosie, William, (Wm. A. White & Sons), 51 E. 42nd St., (30).
MacMaster, J. C., (H. Haft & Co., Inc.), 18 E. 41st St., (17).
Maguire, Miss Mary, 118 E. 40th St., (16).
Maloff, Theodore, (Nacep S., Maloff & Co., Inc.), 1042 St. Nicholas Ave., (32).
Maltz, Ernest, (Malbren Construction Co.), 99 Hudson St., (13).
MANDEL, H. ROBERT, (Abbott & Adams, 17 Murray St., 220 W. 42nd St., (18).
Margolin, Leo J., (Margolin Realty Management), 130 W. 42nd St., (18).
Marler, J. William, (Markwin-Chalmers-Ludington, Inc.), 540 Cooper St., Camden, N. J.
Markels, Leonard, (Economy Realty Management Co.), 161 Grand St., (13).
Markowitz, Irving, (Conkey-Bennett & Co., Inc.), 364 W. 23rd St., (11).
Marks, Miss Adah, 9 E. 47th St., (17).
Markwardt, A. H., (Institutional Appraisal Company), 225 Quincy Ave., (61).
Marshall, Raymond V., (The Bordon Company), 350 Madison Ave., (17).
Marr, Francis M., (Wm. Bodine & Co.), 200 W. 72nd St., (23).
Marx, Frederick E., 350 Fifth Ave., (1).
MARX, LEONARD, (MARK REALTY & IMPROV. CO., INC.), 50 W. 43rd St., (18).
Marx, Ludwig, 1819 Broadway, (23).
Maser, Herman G., (Title Guarantee & Trust Co.), 176 Broadway, (7).
Masucci, Alphonse, 146 W. Houston St., (12).
Maxwell, J. Sebastian, (J. S. Maxwell, Inc.), 3477 Broadway, (31).
Mayer, Edwin, (Mayer & Company), 10 E. 40th St., (16).
Mayer, Frederick M., (Omnia Properties, Inc.), 30 Broad St., (4).
Mayer, Frederick M., (Omnia Real Estate Corp.), 30 Broad St., (4).
Mayer, George M., 270 Broadway, (7).
Mayer, Jules, (Pearce & Mayer), 52 W. 72nd St., (23).
Mayer, Lawrence D., (Harris, Neumark & Co.), 1359 Broadway, (18).
Mayleas, Richard, (Schuster & Mayleas), 570 Seventh Ave., (18).
McCarthy, William V., (John McCarthy & Son), 80 John St., (7).
McDonald, John F., (New York Telephone Co.), 140 West St., (7).
McKeon, John F., 598 Madison Ave., (22).
McKeehan, Walter, 165 Broadway, (6).
McKay, Joseph T., (Gilliam & McKay, Inc.), 562 Fifth Ave., (19).
Meenan, John J., (John J. Meenan, Inc.), 2121 Broadway, (23).
Meitin, Abraham, 11 West 42nd St., (18).
Meltzer, Mylton L., 99 E. 4th St., (3).
Merrill, Payson McL., (Payson McL. Merrill Co., Inc.), 1 East 57th St., (22).
Messing, Charlotte T., (Madison Realty Co.), 595 Madison Ave., (22).
Messing, Irving, (Irving Messing Co.), 342 Madison Ave., (17).
Meyer, George F., (George F. Meyer & Co., Inc.), 72nd St. & 3rd Ave., (21).
Michalski, Bruno, (Socoy-Vacuum Oil Co., Inc.), 26 Broadway, (4).
Miller, A. V., (New York Herald Tribune), 225 West 40th St., (18).
Miller, Walter A., (Walter A. Miller Co., Inc.), 209 W. 125th St., (27).
Milner, Joseph, (Joseph Milner Co., Inc.), 400 Madison Ave., (17).
Milton, Arnold T., 120 Liberty St., (6).
Minford, Mrs. Reba E., 465 Lexington Ave., (17).
Moffatt, Sam, (Trans-Boro Management Corp.), 521 Fifth Ave., (17).
Monnes, Walter, (City Bank Farmers Trust Co.), 21 W. 26th St., (10).
Moore, C., 509 Fifth Ave., (17).
Moore, Charles, (Morris Moore's Sons, Inc.), 654 Madison Ave., (21).
Moors, J. K., 305 West 57th St., (19).
Mooyr, J. W., 22 William St., (5).
Morgan, Albert H., (Dept. of Public Works), Rm. 1800, Municipal Bldg., (7).
Morgan, John F., (Morgan & Barry Co.), 163 W. 23rd St., (11).
Morgenstern, Morris, (Morris Morgenstern & Son), 1819 Broadway, (23).
Moriarty, George D., 551 Fifth Ave., (17).
Morrell, Frank B., (Chas. F. Noyes Co., Inc.), 40 Wall St., (5).
Morris, Fanny, (Trustee U/W Milton E. Option), 634 Madison Ave., (21).
Morris, Herbert J., (Herbert Jacques Morris Corp.), 475 Fifth Ave., (17).
Morris, William L., (Adams & Co., (Real Estate, Inc.), 1107 Broadway, (10).
Morrison, Murray, 402 Avenue L., Brooklyn, (2).
Mortati, Frederick, 32 Broadway, (4).
Moses, Eugene, (Braslin, Porter & Wheelock, Inc.), 545 Fifth Ave., (17).
Mose, L. Gustam, (111 John St. Corp.), 111 John St., (7).
Mullen, John, (Mullen & Woods, Inc.), 405 W. 53rd St., (17).
Murphy, Charles J., (Charles J. Murphy Company), 15 Park Row, (7).
Murphy, John J., 217 Broadway.
Murray, A. Stanley, 514 W. 36th St., (18).
Nassoit, Joseph H., (Joseph H. Nassoit, Inc.), 175 West 72nd St., (23).
Natanson, Norbert, 52 Fifth Ave., (18).
Nehring, Chas., (Nehring Bros., Inc.), 1441 St. Nicholas Ave., (33).
Nehring, Frederick W., 1441 St. Nicholas Ave., (33).
Nelson, Godfrey N., (The New York Times Co.), 229 W. 43rd St., (18).
Nelson, Henry, 173 E. 96th St., (28).
Nelson, June, (June Nelson Realty Co.), 32 E. 68th St., (21).
Nesbit, Richard M., 247 Park Ave., (17).
Neumann, George F. J., 110 E. 42nd St., (17).

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Annisson, Ala.	Clarendon, Va.	Dallas, Texas	Harrisonburg, Va.	Indianapolis, Ind.	Providence, R. I.	Shamokin, Pa.	Winona, Minn.
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Nolte, Carl A., 1295 Amsterdam Ave., (27).
Nordblom, Robert A., (Nordblom Associates, Inc.), 322 Fifth Ave., (18).
Notstrand, S. Dudley, (Cros & Brown Co.), 270 Madison Ave., (16).
Nowakowski, Alfred G., (Trinity Operating Co., Inc.), 74 Trinity Place, (6).
Nowikas, Louis 70, 40th St., (16).
Noyes, Charles F., (Charles F. Noyes Co., Inc.), 40 West 5th, (5).
Nusbaum, Jacob, 175 Fifth Ave., (10).
O'Connell, John J., (The New York Trust Co.), 100 Broadway, (15).
Oertly, Walter, (Walter Oertly Associates), 274 Madison Ave., (16).
O'Carra, Joseph, 234 West 44th St., (18).
Olson, Louis E., (M. & L. Hess, Inc.), 907 Broadway, (10).
Olson, Roy C., (Ouis Elevator Co.), 260 11th Ave., (1).
Onderdonk, John A., (The Stone & Webster Bldg., Inc.), 90 Broad St., (4).
Oppenheim, Jack, (Arthur Eckstein, Inc.), 370 Seventh Ave., (11).
O'Reilly, Thomas C., 250 West 57th St., (19).
Osborne, John A., 30 Rockefeller Plaza, (20).
Oak, Marcus, 12 E. 41st St., (17).
Panaro, Raphael, 1226 2nd Ave., (21).
Parker, H. S., (Harry Thoms & Co., Inc.), 233 Broadway, (7).
Parker, Robert L., (News Syndicate Co., Inc.), 220 East 42nd St., (17).
Parley, W. E., 7 E. 42nd St., (17).
Patterson, Frank, (Quinlan & Patterson), 110 E. 42nd St., (17).
Pearce, Henry, (Pearce & Mayer), 52 W. 72nd St., (2).
Pearson, Maurice A., 19 W. 44th St., (18).
Peck, Betty, (Peck-Kerron Co., Inc.), 11 W. 42nd St., (18).
Perry, Therese C., (Mrs.), 424 E. 57th St., (22).
Petchers, S. N., 100 W. 72nd St., (23).
Peterson, Howard, 17 John St., (7).
PFLOMM, ELLIOTT R., (F. & G. Pflomm), 1333 Broadway, (18).
Pflomm, Howard D., (F. & G. Pflomm), 1333 Broadway, (18).
Phillips, Leopold, 421 West 126th St., (27).
PHILLIPS, ADRIAN H., (L. J. PHILLIPS & CO., INC.), 134 W. 72nd St., (23).
PHILLIPS, I. DUDLEY, (L. J. PHILLIPS & CO., INC.), 134 W. 72nd St., (23).
PHILLIPS, LLOYD J., (L. J. PHILLIPS & CO., INC.), 134 W. 72nd St., (23).
Pinebank, W. A., (W. A. Pinebank & Co., Inc.), 49 7th Ave., (11).
Pier, William F., (150 William Street Corp.), 150 William St., (7).
Place, George, (Van Vliet & Place), 34 8th Ave., (14).
Platzker, Joseph, 116 John St., (7).
Polzky, Joseph A., (J. A. & S. M. Polzky), 667 Madison Ave., (21).

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Sanchez, William A., 25 W. 94th St., (25).
Sanford, Floyd S., Jr., (Floyd S. Sanford, Inc.), 2 W. 45th St., (19).
Sasse, Frederic D., (George A. Bowman, Inc.), 100 W. 42nd St., (18).
Satzman, Jerome, 345 Fifth Ave., (17).
Sauer, Otto G., (George Sauer Sons), 205 E. 83rd St., (28).
Saville, George D., (George G. Hallock, Jr. & Son), 230 Grand St., (13).
Schaffer, Irving L., (I. Schaffer Co.), 1440 Broadway, (18).
Schaffner, Frederick, (Cruikshank Co.), 80 Broadway, (5).
Schapiro, Harold, (Schap Real Estate Co., Inc.), 122 E. 42nd St., (17).
Schectman, Herman J., (H. Schectman & Co., Inc.), 1440 Broadway, (18).
Scheng, George H., 52 William St., (5).
Schiffer, Alexander, 83 2nd Ave., (21).
Schlang, Joseph, (Schlang Bros. & Co.), 27 Williams St., (5).
Schnee, (Building Management, Inc.), 1441 Broadway, (18).
Schneider, August J., (New York Produce Exchange), 2-8 Broadway, (4).
Schofield, Ernest, (Phiggs House), 5101 39th Ave., Long Island City, (4).
Schott, J. J., (J. J. Schott & Co.), 147 E. 84th St., (17).
Schrenkenstein, Ralph T., (Porter & Co., E., Inc.), 1051 Lexington Ave., (21).
Schulz, Adolf, 2 Broadway, (4).
Schwartz, Edward, 6 E. 90th St., (16).
Schwartz, Emanuel, 527 5th Ave., (17).
SCHWARTZ, MEYER, 60 E. 42nd St., (17).
Schwartz, Nathan, (Morris Schwartz & Sons), 18 W. 22nd St., (1).
Scully, John J., (The Chase National Bank), 18 Pine St., (5).
Searing, T. Victor, 52 Vanderbilt Ave., (17).
Seixas, Everett M., (M. Morgenstau-Seixas Co., Inc.), 1841 Broadway, (23).
Seienutz, Manuel, (Tugues R. E. Co., Inc.), 2131 2nd Ave., (29).
Sentenne, Edmond H., (N. A. Berwin & Co.), 105 Park Ave., (17).
Sevbold, Frederick W., (John R. Davidson, Inc.), 875 Columbus Ave., (25).
Sharpe, Stuart, (Oceanic Investing Corp.), 501 5th Ave., (17).
Shaw, Harold A., 342 Madison Ave., (17).
Sheaff, L. Huillier, S., (Cushman & Wakefield, Inc.), 201 Madison Ave., (17).
Shenard, Robert W., (Robert W. Shepard & Co., Inc.), 18 E. 41st St., (17).
Shirley, Walter T., (Long Island Acres, Inc.), 500 5th Ave., (17).
Shroder, Millard, 369 Lexington Ave., (17).
Shulman, Matthew M., (M. M. Shulman Co.), 1133 Broadway, (10).
Sills, Frank A., (The Broadway Realty Corp.), 11 Broadway, (4).
Silverman, Harold M., 18 East 41st St., (17).
Silverstein, Harry G., 470 Broadway, (13).
Simon, Gerald A., 52 W. 42nd St., (18).
SIMON, E. MITCHELL, 342 Madison Ave., (16).
Simon, Robert F., Jr., 125 W. 33rd St., (1).
Singer, Meyer, 102 Maiden Lane, (3).
Slaughter, Malcolm M., (Malcolm M. Slaughter & Co.), 148-150 W. 46th St., (19).
Slozman, Max, (Bing & Bing, Inc.), 119 West 118th St., (18).
Smadbeck, Arthur, (Anaham Realty Corporation), 32 Vanderbilt Ave., (17).
Smith, Chas. Austin, (Firm of Leonard J. Carpenter), 102 Maiden Lane, (3).
Smith, Charles, (Goodwin & Goodwin Management Corp.), 311 Lenox Ave., (27).
Smith, H. Clayton, (Tankows, Smith & Co.), 1457 Broadway, (18).
Smith, Lee Thompson, (Home Title Guaranty Co.), 135 Broadway, (6).
Smith, Malcolm E., 185 Madison Ave., (16).
Smith, Miss Mary R., (Anvrtment & Home Realty Co.), 147 East 50th St., (22).

Sokolow, Isidore, (Sokolow & Co.), 1428 St. Nicholas Ave., (33).
Sola, Marce S., (Inter-County Associates, Inc.), 169-12 Hillside Ave., Jamaica, (3).
Solove, David B., 155 W. 72nd St., (23).
Sonn, Howard M., (Sonn-Saalberg Co.), 4060 Broadway, (32).
Sonnenblick, Nathan J., (Sonnenblick-Goldman Corp.), 301 Madison Ave., (17).
Sonnenblick, Nathan J., (Jacob & Emil Leiner, Inc.), 301 Madison Ave., (17).
Sperry, Walter LaM., (Wood, Dolson Co., Inc.), 241 W. 72nd St., (23).
Spear, Maurice R., (Spear & Co., Inc.), 225 Fifth Ave., (10).
Speed, Harry G., (Hudson & Manhattan Railroad Co.), 30 Church St., (7).
Spitzer, Victor, 347 Madison Ave., (17).
Stanton, Alden D., 12 E. 41st St., (17).
Stark, Louis B., 342 Madison Ave., (17).
Steinfeld, Joseph L., (Joseph L. Steinfeld Co.), 1819 Bldway, (23).
Stern, Gerald A., (Sol Stern & Co., Inc.), 21 W. 46th St., (19).
Sternlight, Edward C., 338 East 53rd St., (22).
Stix, Edgar R., (L. J. Phillips & Co., Inc.), 134 West 72nd St., (23).
Stoddard, Kenneth, 261 Broadway, (7).
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 General Electric Realty Corp., 202 State St.
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 Borello, Frank J., 26 Richmond Terrace, St. George, (1).
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Faucette, H. F., Jr., 132 W. Martin St.
Fulghum, Emmett J., State Mortgage Co., 709 Insurance Bldg.
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Gurley, N. M., 117 W. Martin St.
Gurley, W. P., 117 W. Martin St.
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Houston, F. M., (Stockton & Co.), Security Bank Bldg.
Hyre, C. E., Occidental Life Insurance Co., Professional Bldg.
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Slaughter, J. H., 132 W. Martin St.
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White, R. Shelton, Lawyers Bldg.
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Hicks, A., 132 Sunset Ave.
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Spears, Marshall, (Twin County Rentals Co.), 142 S. W. Main St.
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Murphy, M. M., 133 W. Innes St.
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Goldston, H. J., 203 S. Steele St.
Goldston, John W., Jr., 203 S. Steele St.
Johnson, Bryant, 310 Carthage St.
Kennedy, R. A., 203 S. Steele St.
McLeod, E. P., 10 N. Steele St.
Morris, I. J., 7 Steele St.
Oldham, C. M., 411 N. Endor St.
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Harris, Frank G., 216 Princess St.
Hewlett, W. M., (Foster-Hill Realty Co.), 112 Princess St.
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Marshall Realty Co., 210 Princess St.
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Hanes, E. E., Ardmore Station.
Johnson, Ray, First Nat'l Bank Bldg.
Jones, R. R., 230 N. Main St.
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Plaff, Jesse Z., Reynolds Office Bldg., (3).
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Pollard, W. B., Arcade, Zinzendorf Hotel, N. Main St.
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Arneson, Harry R., (W. J. Lane & Co.), 609 N. P. Ave.
Berdahl, Clayton, 516 N. P. Avenue.
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Bylund, John, (Fargo Investment Co.), 4 Roberts St.
Cretcher, Al C., 604 1st Nat'l Bank Bldg.
Enzinger, Carl, 228½ Broadway.
Finkle, Chas., 315 Broadway.
Frugaard, Edith, 618 10th Ave. North.
Gronbeck, H. J., U. S. Real Estate Co.
Helling, E. L., Helling Ins. Agency, 69½ Broadway.
Ike, Carl, 4½ S. Broadway.
Johnson, Edwin, 228½ Broadway.
Jones, Maurice H., (Metropolitan Bldg. & Loan Assn.), 609 1st Ave. N.
Kreiselmaier, W., 10 3rd St.
Krogh, Fred J., 720 Front St.
Landblom, F. E., (Ackermann Realty Co.), 512 Black Bldg.
Longstreth, G. E., Box 1303, U. S. Real Estate Co.
Matzek, Otto, 201 Merchants Nat'l Bank Bldg.
McGuigan, James, N. W. Mutual Sav. & Loan, 11 Broadway.
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Morris, C. R., 63½ Broadway.
Oliver, John, (W. J. Lane Co.), 609 N. P. Ave.
Page, J. L., 811 10th Ave. N.
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Phelps, W. R., (Farm Lands), 501 Black Bldg.
Pile, Fred W., 509 N. P. Avenue.
Pitche, Carl, Pitch Realty, 104½ Broadway.
Riedel, J. H., 13 Broadway.
Rutz, Burnie, 1126 S. 7th Ave.
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Simmons, Paul E., 702 15th Ave. South.
Squires, E. J., (Fargo Real Estate Co.), 318 Broadway.
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Larson, R. F., 33rd St.
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Rodgers, B. T., 212 Red River Nat'l Bank Bldg.
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Sutton, R. H., 105 Polk St.

Minot

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Connors, W. G., 301 1st Ave. Bldg.
Foss, H. O., 301 1st Ave. Bldg.
Frederickson, Arthur, 312 1st Nat'l Bank Bldg.
Groninger, A. F., 301 1st Ave. Bldg.
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Belmont—See Logan-Hardin
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Berea—See Cuyahoga
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Bexley—See Columbus
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Blue Creek—See Southern Ohio
Bowling Green—See Wood County
Bradford—See Darke County
Bridgeton—See Belmont County
Brooklyn—See Akron
Brookville—See Dayton
Buckeye—See Cincinnati
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Burton—See Geauga County
Brysville—See Cambridge
Canton—See Preble County
Canal Winchester—See Columbus, also Lancaster
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Centerburg—See Knox County
Chagrin Falls—See Cleveland
Chardon—See Geauga County
Chillicothe—See Ross County
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Cleveland Heights—See Cleveland
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Dayton—See Greene County
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Delaware—See Northwestern
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East Clarion—See Geauga County
East Palestine—See Columbiana
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Edgerton—See Northwestern
Elida—See Miami County
Euclid—See Cleveland

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Fairport Harbor—See Lake County
Forest—See Logan-Hardin
Fremont—See Ottawa-Sandusky
Gambier—See Knox County
Garrettsville—See Portage County
Gates Mills—See Cuyahoga
Geneva—See Ashtabula County
Georgetown—See Southern Ohio
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Giarard—See Warren
Gloucester—See Athens County
Granton—See Elkhart
Grand Rapids—See Wood Co.
Greenfield—See Tri-County
Greenville—See Darke County
Grosbeck—See Cincinnati
Harrison—See Cincinnati
Hebron—See Newark
Helena—See Wood County
Hicksville—See Northwestern
Hillsboro—See Tri-County
Hudson—See Cleveland
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Leontona—See Columbiana
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Loveland—See Clermont County
Madeira—See Cincinnati
Manchester—See Southern Ohio
Mantua—See Portage County
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Maplewood—See Shelby County
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McComb—See Findlay
Mentor—See Lake County
Miami—See Miami County
Milford—See Clermont
Mogador—See Akron
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Monroeville—See Huron County
Morrow—See Warren County
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Mt. Gilead—See Galion
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Mt. Vernon—See Knox County
Mt. Washington—See Cincinnati
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Newark—See Columbus
New Boston—See Portsmouth
New Concord—See Zanesville
New London—See Huron County
New Madison—See Darke County
New Paris—See Preble County
New Philadelphia—See Tuscarawas County
Newcomerstown—See Tuscarawas County
Newton Falls—See Warren
North Canton—See Canton
North Olmsted—See Cleveland
Norwalk—See Huron County
Norwood—See Cincinnati
Novelty—See Geauga County
Oak Harbor—See Ottawa-Sandusky
Oakwood—See Northwestern
Oberlin—See Lorain
Orville—See Wayne County
Orwell—See Ashtabula
Oskosh—See Green County
Painesville—See Lake County
Pemberville—See Wood County (Bowling Green)
Peterburg—See Youngstown
Piqua—See Miami County
Plain City—See Madison County
Pleasant Plain—See Clermont County
Port Clinton—See Ottawa-Sandusky
Quaker City—See Cambridge
Ravenna—See Portage County
Reading—See Cincinnati
Reynoldsburg—See Columbus
Rittman—See Wayne County
Rocky River—See Cleveland
Roseland—See Cincinnati
Rossmead—See Cincinnati
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St. Henry—See Auglaize-Mercer
St. Marys—See Auglaize-Mercer County
St. Paris—See Champaign County
Salem—See Columbiana
Sardinia—See Southern Ohio
Seaman—See Southern Ohio
Sebring—See Alliance
Seneca—See Cambridge
Shadyside—See Belmont County
Shaker Heights—See Geauga County
Sharon Center—See Medina County
Sharonville—See Cincinnati
Shiloh—See Fairfield
Sidney—See Shelby County
Solon—See Cleveland
South Amherst—See Lorain
South Euclid—See Cleveland
South Lebanon—See Warren County
Stow—See Akron
Struthers—See Youngstown
Sunbury—See Delaware County
Swanton—See Northwestern
Tallmadge—See Akron
Thornville—See Newark
Tippecanoe—See Miami County
Toledo—See Steubenville
Toronto—See Steubenville
Troy—See Miami County
Union City—See Darke County

Uniontown—See Akron
University Heights—See Cleveland
Westerville—See Champaign County
Utica—See Newark
Vandalia—See Dayton
Vermilion—See Lorain
Wadsworth—See Medina County
Wapakoneta—See Auglaize-Mercer
Washington Court House—See Tri-County
Waterville—See Toledo
Wauseon—See Northwestern
Waynesburg—See Canton
Wellington—See Elkhart
Wellsville—See East Liverpool
West Alexandria—See Preble County
West Jefferson—See Madison County
West Lafayette—See Cochran County
West Liberty—See Logan-Hardin
West Milton—See Miami County
West Union—See Tri-County, also Southern Ohio
West Union—See Northwestern
Westerville—See Champaign County
Westwood—See Cincinnati
Willard—See Huron County
Williamsburg—See Clermont County
Willoughby—See Lake County
Williamstown—See Tri-County
Winchester—See Southern Ohio
Winterville—See Steubenville
Wooster—See Wayne County
Worthington—See Columbus
Xenia—See Greene County
Yellow Springs—See Greene County
Yorkshire—See Darke County

Akron

Real Estate Board

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Executive Secretary: Robert O. Lord, 833 First Nat'l. Tower, (8).
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Alexander, C. W., 787 Stoner St., (2).
Alexander, F. G., 1106 Bellbridge Rd., (3).
Arnold, Claude C., 872 Kenmore Blvd., (14).
Auten, George W., 420 Second Nat'l Bldg., (8).
Bankers Guarantee Title & Trust Co., 265 S. Main St., (8).
Barnes, Carroll E., 1864 Fourteenth St., Cuyahoga Falls.
Baum Co., The O. W., 520 Second Nat'l Bldg., (8).
Beachler, J. K., 904 Tower Bldg., (8).
B. K. S. Bldg. & Realty Co., 589 Canton Rd., (12).
Bond Realty Co., 161 E. Market St., (8).
Born, Walter W., 16 S. Broadway, (8).
Brandow, Glen, 1078 Wooster Rd., Barberton, O.
Brean, Joseph, 302 United Bldg., (8).
Broadway Realty Co., 16 S. Broadway, (8).
Burkhardt Consolidated, 918 Brown St., (11).
Central Associated Realty Co., The, 39 Rhodes Ave., (3).
Chambers, H. L., 1851 Kent Rd., Silver Lake, Cuyahoga Falls.
Cheneweth, B. L., 984 S. Arlington St.
Citizens Savings & Loan, 96 E. Market St.
Cochran, H. C., 249 E. Exchange St., (4).
Crawford Realty Co., 403 Akron Sav. & Loan, (8).
Crosby, Arthur, 412 Fernwood Dr., (2).
Cross Realty Co., (L. C. Bowman), 395 W. Exchange St., (3).
Deane Agency Co., 797½ N. Main St., (10).
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Ederer, W. J. Realty Co., 639 First National Tower, (8).
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Gunter, John I., 948 E. Market St., (5).
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Hixenbaugh, E. W., 126 N. Adolph Ave., (4).
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Kauffman, Russell, 1392 East Ave., (14).
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Cook, L. T., Alliance 1st Natl. Bldg.
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Brown, R. A., 401-2 House Bldg.
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Keen, Ray V., Vernon & Parkwood.
McConnell, R. V., 1 Farmers Bank.
Miller, C. C., 205 Orange St.
Mercer, M. B., R.F.D. 2, Shiloh.
Paston, Hugh, 119 Claremont Ave.
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Henderson, Lewis B., 4th & Hanover Sts., Martins Ferry.
Hobbs, J. E., 4475 Grand Ave., Shadyside.
Jobb, Alex J., Freier Bldg., Bridgeport.
Johnson, W. M., Johnson Bldg., Shadyside.
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Shuman, James F., 74 E. Gay St., (15).
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Thompson, Kine G., 52 W. Gay St., (15).
Thompson, Paul L., 40 W. Gay St., (15).
Thrall, Walter, 74 E. Gay St., (15).
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Whipps, Rusk H., 35 E. Gay St., (15).
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 Buser, Michael, Elyria.
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 Hartman, W. A., 516 East Ave.
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 Johnson, H. L., 21 Redington Block.
 Kaiser, L. P., 430 Lodi St.
 Karna, Merle G., 825 East Ave.
 Kinter, John B., 512 East Ave.
 Kintner, Deane S., Telegraph Rd.
 Lehman, A. J., & Johnson, H. L., 21 Redington Block.
 Meiner, Herbert, Elyria.
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 O'Donnell, B. M., 300 Elyria Savings & Trust Bldg.
 Roesler, Jack, 401 Elyria Savings & Trust.
 Redington, Robert F., 28 Redington Block.
 Redmond, W. B., 207 Masonic Temple.
 Roose, Clyde O., 200 Elyria Savings & Trust.
 Ruth, Fred C., 315 4th St.
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Hopkins, C. L., 120-122 Harding Way West.
Lee, Jay G., 127 E. Church St.
Metheny, A. M., 106 S. Market St.
Metz, Lester, 325 S. Union St.
Richardson, Glenn, 134 S. Market St.
Shriner, G. G., Bloomington Road.
Tischer, Leslie, Mt. Gilead.

Gallipolis (Individual Member) Willard Grover.

Geauga County Real Estate Board

Active Members, 10; Others, 13
President: Lester L. Krause, Burton.
Acting Secretary: Gladys E. Krause, Burton.
Eging, Ann E., 112 E. Park St. Chardon.
Gaada, John, R.F.D. 1, Novelty.
Krause, Lester L., Burton.
Martin, I. R., 19625 Scotsdale Blvd., Shaker Heights.
McKirahan, J. R., 4907 Denison Ave., Cleveland.
Parpart, Herbert C., Chardon.
Rafie, William, Burton.
Reed, D. W., 146 Main St., Painesville.
Shanower, B. J., Burton.
Wearsh, Gerald, 141 Main St., Chardon.

Greene County Real Estate Board

Active Members, 9; Others, 6
President: Ray Durnbaugh, 59 Central Drive (Knollwood), Dayton, (3).
Secretary & Treasurer: Oscar L. Pidgeon, 136 Hill St., Xenia.
Durnbaugh, Ray, 59 Central Drive (Knollwood), Dayton, (3).
Heathman, E. H., 125 W. Second St., Xenia.
Long, C. E., N. Limestone St., Jamestown.
Marshall, Dallas, 129 E. Main St., Xenia.
Neff, Miriam B., 25½ S. Main St., Fairfield.
Pidgeon, Oscar L., 136 Hill St., Xenia.
Rockhold, E. R., 27 Greene St., Xenia.
Schierenbeck, Mahle C., 25½ S. Main St., Fairfield.
Schneider, Vera T., 17½ E. Main St., Osborn.
Spiller, William R., Franklin St., Bellbrook.

Hamilton Real Estate Board

Active Members, 58; Others, 12
President: Mr. R. Fred Schneider, 316 Rentschler Bldg., Hamilton.
Secretary & Treasurer: Mr. C. Melvin Sirk, 205 Court St., Hamilton.
Alston, E. B., 311 Rentschler Bldg.
ASBURY, RALPH R., SR., 506 1st Nat'l Bank Bldg.
Beach, Hazel, 123 Ross Ave.
Beckett, L. T., 617 Rentschler Bldg.
Centner, Peter, 810 Rentschler Bldg.
Connelly, Paul E., 407 Cleveland Ave.
Cowan, Joe, Y.M.C.A.
Coyne, Caleb, 830 High St.
Crowthers, Herbert, 332 Heaton St.
Dalton, Jack L., 308 Rentschler Bldg.
Dalton, John E., 308 Rentschler Bldg.
Duffield, H. Frank, 315 Rentschler Bldg.
Edwards, Chester, 411 Rentschler Bldg.
Ellers, R. Bud, 501 Rentschler Bldg.
Francis, Jess, 827 S. 9th St.
Graham, Paul, 722 Rentschler Bldg.
Grothaus, Fred A., No. 7 Dow Bldg.
Grothaus, Fred A., Jr., 7 Dow Bldg.
Hammond, Kenneth, 900 Lawn Ave.
Hart, Marie L., 501 Rentschler Bldg.
Herman, Clarence, 3201 Griestier Ave.
Hicks, Geo., 410 Rentschler Bldg.
Hoffman, Albert, 4 S. 3rd St.
Hogan, Dan, 617 Rentschler Bldg.
Hogan, Jerry, 617 Rentschler Bldg.
Hoke, Homer, 729 High St.
Holland, Huston, 224 High St.
Hosier, R. F., 713 Rentschler Bldg.
Isenhardt, Erwin C., 505 Marcia Ave.
Jackman, Earl, 417 Rentschler Bldg.

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Klotter, Fremont, 514 Rentschler Bldg.
Leisner, A. B., 416 Rentschler Bldg.
Leisner, Burrell, 416 Rentschler Bldg.
Leutsch, Henry, 1106 Grand Ave.
Marcum, William, 2116 Pleasant Ave.
McGilliard, George, 132 High St.
McGraw, M. L., 504 1st Nat'l Bank Bldg.
Mecum, Dud, 383 Cleveland Ave.
Miller, Arthur, 402 Rentschler Bldg.
Miller, Herbert, 701 1st Nat'l Bank Bldg.
Mozer, Jack, 3126 Pleasant Ave.
Powell, Curtis, 1751 Grand Blvd.
Ridling, William, 6 Main St.
Schneider, R. Fred, 316 Rentschler Bldg.
Schwartz, Edward, 626 Park Ave.
Shipman, John R., 430 Millville Ave.
Sirk, Melvin, 205 Court St.
Slade, William, 213 High St.
Smith, Roy, 128 High St.
Thomas, Henry, 932 North "F" St.
Thomas, William, 1009 Hooven Ave.
Tillery, Floyd, Timberman Rd.
Timberman, Don, 1004 Park Ave.
Weber, Howard L., 205 Court St.
Welliver, Marc E., 515 Rentschler Bldg.
Whellwright, Robert, 411 Rentschler Bldg.

Huron County Real Estate Board

Active Members, 12
President: Chester E. Quinn, 57 E. Main St., Norwalk.
Secretary & Treasurer: Joe E. Dudley, Huron County Bank Bldg., Norwalk.
Armstrong, E. W., 6 Monroe St., Monroeville.
Barnes, L. C., Whitlesey Bldg., Norwalk.
Barre, H. C., V. Pres., 26 E. Main St., Norwalk.
Cattanach, Carl K., 131 W. Main St., Norwalk.
DeVoe, Floyd, Willard.
Dudley, Frank, Huron Co. Bank Bldg., Norwalk.
Fitch, A. W., 1013 E. Main St., New London.
Garner, Geo. R., Whitlesey Bldg., Norwalk.
Hogan, Gertrude P., 11 Whitlesey Ave., Norwalk.
McNeil, L. T., 10½ Benedict Ave., Norwalk.
Pulley, J. H., Citizens Nat'l. Bank Bldg., Norwalk.
Quinn, Chester E., 57 E. Main St., Norwalk.

Ironton Board of Realtors

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Secretary & Treasurer: A. Wells Lambert, First Nat'l Bank Bldg.
Grimes, Gleason, Cor. 2nd St. & Park Ave.
Lambert, A. W., 403 1st Nat'l Bank Bldg.
Scherer, B. F., 311 Vernon St.
Scott, R. E., 1829 S. Sixth St.
Stewart, Mrs. Pearl P., Cor. 2nd St. & Park Ave.

Knox County Real Estate Board

Active Members, 14
President: Fred W. Kahrl, W. Vine St., Mt. Vernon.
Secretary & Treasurer: Ralph W. White, First Knox Nat'l Bank, Mt. Vernon.
Brown, J. Ray, Gambier.
Gibbens, C. V., 204 E. Gambier St., Mt. Vernon.
Grubb, Gordon C., 101½ S. Main St., Mt. Vernon.
Kahrl, Allip, (Kahrl & Ward), 7 W. Vine St., Mt. Vernon.

Kahrl, Fred W., (Kahrl & Ward), 7 W. Vine St., Mt. Vernon.
McLarnan, Hugh, Rt. 1 Fredericktown.
Pharis, Fred D., (Pharis & White), First Knox Nat'l Bank, Mt. Vernon.
Purdy, Clyde W., 19 Public Square, Mt. Vernon.
Taylor, Chas. W., (Taylor & Taylor), 10 W. Vine St., Mt. Vernon.
Taylor, Fred, 10 West Vine St., Mt. Vernon.
Tighe, James, 2½ N. Main St., Mt. Vernon.
Ward, Harry L., (Kahrl & Ward), 7 W. Vine St., Mt. Vernon.
White, Ralph W., (Pharis & White), First Knox Nat'l Bank, Mt. Vernon.

Lake County Real Estate Board

Active Members, 32; Others, 9
President: William Wyman, 22 N. St. Clair St., Painesville.
Secretary & Treasurer: John D. Briesemeister, 46 S. St. Clair St., Painesville.
Andrus, Ford, 322 High St., Fairport Harbor.
Barro, A. B., 36403 Vine St., Willoughby.
Booth, William and Co., 1575 Mentor Ave., Mentor.
Brannan Realty Co., 85 No. St. Clair St., Painesville.
Chase, Paul G., (Chase Realty Co.), Lake Shore and Westwood Drive, Willoughby.
Durey, Thane M., 105 Main St., Painesville.
Gregory, R. E., & Co., (R. W. Mallett), 20 N. St. Clair St., Painesville.
Hammel, C. G., 188 Beachview Drive, Willoughby.
Hardgrove, Robert S., (Hardgrove Realty Co.), 4 Euclid Ave., Willoughby.
Huge, William, 59 Erie St., Willoughby.
Imeson, R. J., 1505 Mentor Ave., Mentor.
Johnston, C. J., 5 E. Spaulding St., Willoughby.
Kimball, Park, 159 Main St., Painesville.
Lafferty, Melvin E., 33000 Vine St., Willoughby.
Ludwig, M. J., 102 Main St., Painesville.
Margatish, John, 1201 Johnnycake Ridge, Mentor.
Martin, James I., 1380 Mentor Ave., Mentor.
Miller Realty Co., The, Chillicothe Road, Mentor.
Miller, R. Realty Co., 29340 Euclid Ave., Wickliffe.
Miller, R. L., 152 E. Washington St., Painesville.
Morgan, J. F., (J. F. Morgan & Son), 21 Clark St., Willoughby.
Morgan, William, 36203 Vine St., Willoughby.
Reed, D. W., (G. E. Reed Co.), 146 Main St., Painesville.
Robbins, Stanley, 4 Clark St., Willoughby.
St. John, R. G., 161 E. Washington St., Painesville.
Santaga, R. T., 29250 Lake Shore Blvd., Willoughby.
Snead, D. D., 159 Main St., Painesville.
Southworth, Eliz. B., 9 Shawandasse Dr., Willoughby.
Stevenson, G. Irving, 16 So. St. Clair St., Painesville.
Valera, E. E., 59 Erie St., Willoughby.
Wyman Associates, 22 No. St. Clair St., Painesville.
Zelchazy, A. J., Room 16, Parmlay Hotel, Painesville.

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Secretary & Treasurer: Larkin Durdin, 1003 E. King St.
Barker, Charles W., 241 W. Wheeling St.
Beatty, William S., Carroll.
Bowers, Washington, 51 S. Mulberry St., Logan.
Crist, Edward, 417 E. King St.
Cush, D. A., 150 W. Fifth Ave.
Cush, M. R., 614 E. Mulberry St.
Doughty, D. B., 201 S. Broad St.
Durdin, Larkin, 1003 E. King St.
Ebert, Robert H., 3 Ferry Court.
Gorsuch, Frank L., 431 W. Wheeling St.
Harner, Bruce M., Baltimore Rd.
Johnson, Harry, 11 E. Main St.
Kane, E. M., 158½ W. Main St.
Macioci, David, 501 W. Wheeling St.
McGraw, Thomas, 903 E. Fifth Ave.
McLaughlin, C. J., 206 New Kresge Bldg.
Miller, Ralph E., 1109 W. Fair Ave.
Robinson, G. L., Baltimore.
Smith, Benson M., 117 E. Main St.
Smith, Dorothy L., 117 E. Main St.

Lima Real Estate Board

Active Members, 46; Others, 19
President: F. Marion Cheney, 714 Vassar.
Secretary: C. H. Saylor, 1016 Nat'l Bank Bldg.
Addis, Joe, 726 N. Charles.
Banfill, Edward K., 807 Citizens Bldg.
Burgert, E. M., Elida.

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Cripe, R. B., 701 Cook Tower.
Deeds, Harold, 512 Nat'l. Bank Bldg.
Edman, Mrs. Mona M., 863 W. Spring.
Fishe, Leonard, 64½ Public Square.
FISHEL, SIMON S., 64½ Public Square.
Fishe, Walter, 64½ Public Square.
Fisher, Fred C., 503 W. Kibby St.
Fisher, Fred H., 203 Masonic Bldg.
Fisher, Geo. W., 203 Masonic Bldg.
Flanigan, Ted L., 424 Dominion Bldg.
Gilmore, Clyde, 1039 W. High.
GOODING, F. E., 6th Fl., Citizens Bldg.
Graham, Russell, Central Bldg. & Loan Co.
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Jones, William M., Commercial Bank Bldg.
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KATTERHEINRICH, C. E., 801 Nat'l. Bank Bldg.
Leit, George, 512 Nat'l. Bank Bldg.
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Mason, Harry G., No. 19, Superior Ct.
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 Rhodes, Harold L., 727 E. Vine.
 Roeder, Roy E., 701 Cook Tower.
 Saylor, C. H., 1016 Nat'l Bank Bldg.
 Sheldon, W. E., 701 Cook Tower.
 Sorensen, Mrs. Iva Deene, 425 N. Jameson St.
 Sorgen, Grant, First Federal Savings & Loan Assn.
 Sproul, Carl, 1201 Nat'l Bank Bldg.
 Steiner, E. O., 906 Nat'l Bldg.
 Strassburg, Harry, 204 Faurst Bldg.
 Tane, Quentin, Citizens Loan & Bldg. Co.
 Townsend, Robert L., 558 W. Market St.
 Valentine, Elmer H., 902 Nat'l Bldg.
 Walters, John, 401 Citizens Bldg.
 Yeager, Mrs. Blanche, 726 N. Charles St.

Logan County Real Estate Board

Active Members, 6

President: John R. Hare, Bellefontaine.
 Secretary & Treasurer: John P. Aikin, Bellefontaine.
 Aikin, John P., 107 W. Columbus Ave., Bellefontaine.
 Hare, John R., 300 E. Sandusky Ave., Bellefontaine.
 Jordan, Mrs. Elizabeth, West Liberty.
 Krahall, O. E., West Liberty.
 McCormick, Paul L., Huntville.
 Willis, C. A., West Liberty.

Lorain Real Estate Board

Active Members, 34; Others, 26

President: R. G. Little, 736 Broadway.
 Secretary: E. C. Krugman, 232 5th St.
 Ault, S. A., 310 Broadway Bldg.
 Babcock, F. E., 232 5th St.
 Baker, Wm. H., 104 W. 18th St.
 Balas, Steve, 2839 Broadway.
 Bracken, H. E., 106 Sixth St.
 Conley, J. W., 700 Broadway.
 Eberman, C. J., 180 Park Ave., Amherst.
 Fisher, Allan E., 106 6th St.
 Hafely, O. A., 1815 Oberlin Ave.
 Hill, J. V., E. College St., Oberlin.
 Kohnhaver, Cornelius, 2944 Pearl Ave.
 Little, R. G., 736 Broadway.
 Little, Wilson A., 363 Center Rd., Avon Lake.
 Mazur, P. J., 1127 W. 22nd St.
 McConihe, James A., 104 W. 18th St.
 Neidinger, E. C., 356 Broadway.
 Nichols, Frank J., 408 Broadway Bldg.
 Nicol, James M. P., 63 E. Main St. S., Amherst.
 Peer, M. F., 634 Broadway.
 Rieger, David, 750 Broadway.
 Rowley, Virgil A., 314 Ninth St.
 Sanford, F. A., 410 Broadway Bldg.
 Schultz, Robert, 1941 Broadway.
 Schwan, F. J., 750 Broadway.
 Scoville, N. W., 617 Broadway.
 Skodak, Stefan J., 926 Broadway.
 Springer, C. J., 926 Broadway.
 Stelmazek, P. J., 926 Broadway.
 Stephens, P. J., 905 W. 20th St.
 Tomka, George, 1627 E. 31st St.
 Vellefi, K. G., 750 Broadway.
 Vukin, Mrs. Pauline, 3300 Broadway.
 Welch, E. S., Huron St., Elberta Beach.
 Zier, Geo. B., 105 Sixth St.

Madison County Real Estate Board

Active Members, 9

President: Leon H. Kling, 7 E. High St., London.
 Secretary: Emma B. Dille, 190 W. Main St., Mt. Sterling.
 Culp, W. B., 2 W. Main St., West Jefferson, O.
 Deardorff, Dallas, R. R. 1, W. Jefferson.
 Dille, Emma B., 190 W. Main St., Mt. Sterling, O.
 Dille, I. R., 190 W. Main St., Mt. Sterling, O.
 Edwards, Stephen C., Main & High Sts., London, O.
 Fravel, M. E., 214 N. Chillicothe St., Plain City.
 Flax, G. Harold, W. High St., London, O.
 Holton, Caryl A., 128 E. First St., London, O.
 Kling, Leon H., 7 E. High St., London, O.

Marsfield Real Estate Board

Active Members, 37

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 Secretary & Treasurer: J. H. Mayberry, 29 1/2 N. Walnut St.
 Andress, Ralph, 69 N. Diamond St.
 Balliet, Jack R., 29 1/2 N. Walnut St.
 Banks, W. L., 8 1/2 S. Main St.
 Berkley, M. E., Shelby.

Braden, Glen, 206 Bowland Rd.
 Burkhardt, Curtis J., 800 Arlington Ave.
 Byers, J. O., 581 Highland Ave.
 Callihan, Charles R., 429 Park Ave. W.
 Copper, Harry, 224 Vennum Ave.
 Creps, Gil R., 205 S. Main St.
 Dillon, Lloyd E., 129 W. 5th St.
 Eaglesberg, A. J., 14 1/2 Park Ave. West.
 Ensminger, Gordon, 59 Trimble Rd.
 Farrow, George G., 14 Purdy Building.
 Fields, Ray, 64 Bartley Ave.
 Foulks, Paul, 119 Arthur Ave.
 Gattson, Carl C., 194 Bowland Road.
 Gross, Wilmer L., 309 Walpark Bldg.
 Hull, C. D., 11 W. 4th St.
 Hunt, H. D., 382 Davis Road.
 Knapp, B. W., 185 Bartley Ave.
 Koiz, F. J., Shelby Walpark Bldg.
 Kyle, George C.,
 Larimore, W. L., 29 1/2 E. 3rd St.
 Lasher, William, 142 Bartley Ave.
 Mansfield, W. C., 47 Sturges Ave.
 Mayberry, J. H., 29 1/2 N. Walnut St.
 Pittenger, Warren C., 86 Bartley Ave.
 Reese, A. B., 42 Marion Ave.
 Robinson, Neil S., 17 1/2 N. Main St.
 Urlich, Wade F., 1 3/4 S. Main St.
 Sebastian, John, 243 W. 1st St.
 Smith, H. W., 351 S. Main St.
 Snyder, Bryan, 325 Marion Ave.
 Spoon, Thomas, 119 Arthur Ave.
 Tucky, Arthur R., 204 S. Foster St.
 Williams, Sidney, 41 Wise Ave.

Marietta Real Estate Board

Active Members, 6

President: George H. Putnam, 219 Putnam St., Marietta.
 Secretary: Virgil D. Brittain, 310 Front St., Marietta.
 Goddard, Fred B., Court House, Marietta.
 Schramm, Harry E., 310 Front St., Marietta.
 Smith, Herbert U., 200 Putnam St., Marietta.
 Woldren, Howard S., Belpre.

Marion Real Estate Board

Active Members, 24

President: H. C. Cook, 133 W. Center.
 Secretary & Treasurer: Harry F. Kaebler, 198 1/2 W. Center St.
 Brown, C. C., 480 King Ave.
 Cole, Homer D., 143 Kensington Place.
 Cook, H. C., 133 W. Center St.
 Daniels, A. S., 127 E. Church St.
 Davis, Joe, 306 W. Center St.
 Drake, H. P., 335 N. State.
 Dranger, Alonzo W., 109 N. Main St.
 Haas, Carl, 109 N. Main St.
 Irey, H. G., 132 E. Center.
 Jones, Wilson, 189 E. Center.
 Kaebler, Harry, 198 1/2 W. Center St.
 Kirby, James, 322 Silver.
 Lewis Realty, The, 197 W. Center.
 Long, C. M., 126 1/2 S. Main.
 Martin, John W., 133 W. Center St.
 McAllister, Robert, 209 Forest St.
 McCallie, Nellie B., 114 Court St.
 McElhany, O. W., 119 N. State.
 Nelson Realty Co., 139 E. Center.
 Prichard, B. R., 116 1/2 S. Main.
 Sansotta, Joe, 669 W. Center.
 Schell, Karl W., 113 S. Main St.
 Stout, Zeb, 133 W. Center St.
 White, Wallace C., 431 Cherry St.

Massillon Real Estate Board

Active Members, 13

President: B. B. Beck, McClymonds Bldg.
 Secretary & Treasurer: K. M. Blocher, 709 Ohio Merchants Bldg.
 Beck, B. B., 403 McClymonds Bldg.
 Blocher, K. M., 709 Ohio Merchants Bldg.
 Cornell, Ralph, Int'l Nat'l Bldg.
 Doolittle, W. B., 1st Sav. & Loan Co.
 Evans-Putnam Agency, 507 Ohio Merchants Bldg.
 Glitz, H. W., 1st Sav. & Loan Bldg.
 Kirchhofer, M. P., 403 McClymonds Bldg.
 Koehler, William, 219 North Ave., N. E.
 Myers, Chas., 211 8th St. S.
 Rockledge Realty Co., 59 1st St. S. E.
 Stoner, W. B., 403 McClymonds Bldg.
 Wiley, Walter, 840 8th St. N. E.
 Williams Agency, 619 Ohio Merchants Bldg.

Medina County Real Estate Board, Ohio

Active Members, 13

President: Fred D. Koons, Medina.
 Secretary: Laurence E. Hoff, Medina.
 Akins, Lester, Medina.
 Allen, Fred, 148 Main St., Wadsworth.
 Baker, R. H., Wadsworth.

Bates, E. C., Wadsworth.
 Coolman, B. E., Wadsworth.
 Dague, O. R., Sharon Center.
 Fidler, C. C., Wadsworth.
 Foote, Earl H., Medina.
 Koons, F. D., Medina.
 Lance, S. H., Medina.
 Leshar, J. G., Wadsworth.
 Morrison, John H., Rd. 6, Medina.
 Navratil, James J., Medina.

Miami County Real Estate Board

Active Members, 22; Others, 2

President: Luc Recker, 222 W. Ash Street, Piqua.
 Secretary-Treasurer: William McVety, 214 W. Ash St., Piqua.
 Barnes, Edwin W., Public Square, Troy.
 Davis, Ellis, Schaible Bldg., Troy.
 Deeter, Albert H., South Market St., Troy.
 Deeter, Norman, 20 S. Market St., Troy.
 Dine, Joe M., 112 W. Ash St., Piqua.
 Dine, Nellie M., 112 W. Ash St., Piqua.
 Eysart, Harley D., 3 S. Plum St., Troy.
 Fisher, C. G., W. High St., Piqua.
 Garwood, Orville, W. Main St., Troy.
 Heitzman, Samuel, 407 N. Wayne St., Piqua.
 Henne, Harry J., Public Square, Troy.
 Kraus, Bob, West Milton.
 McVety, William, 214 W. Ash St., Piqua.
 Miner, Wm. S., 100 Parkwood Drive, Tippencanoe City.
 Phillis, Margaret, 705 Gill St., Piqua.
 Powe, Alma C., 628 Ridge Ave., Troy.
 Power, Wm. Clarke, 628 Ridge Ave., Troy.
 Recker, Luc, 222 W. Ash St., Piqua.
 Saunders, O. D., Schaible Bldg., Troy.
 Schnell, Alma M., 326 Spring St., Piqua.
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 Wilson, H. W., 507 N. Broadway, Tippencanoe City.

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Middletown Real Estate Board

Active Members, 19; Others, 1

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 Secretary & Treasurer: Harry A. Finkelman, 1305 Central Ave.
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 Allen, J. R., 303 Midd. Federal Savings & Loan Bldg.
 Bailey, E. M., 108 Webster St.
 Brewer, W. J., 928 Lafayette St.
 Butt, Arthur, 706 Stanley St.
 Crist, C. G., 404 First American Bank Bldg.
 Dell, Harry L., 501 First American Bank Bldg.
 Finkelman, Dave, 1213 Central Ave.
 FINKELMAN, HARRY A., 1305 Central Ave.
 Finkelman, Sol A., 32 S. Main St.
 Helton, William S., 7 Aberdeen Drive.
 Kitchen, S. H., 204 American Trust Bldg.
 Miller, Glenn L., 314 S. Main St.
 Palmer, L. T., 911 W. Central Ave.
 Reiner, Lewis, 2113 Linden Ave.
 Sawyer, R. F., 1203 Central Ave.
 Sawyer, J. D., 1203 Central Ave.
 SEBALD, J. THOMAS, 206 7 Midd. Federal Savings & Loan Bldg.
 Whisman, C. F., American Trust Bldg.
 Wilson, E. D., 307 1/2 Castell Bldg.

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Mt. Gilead

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H. Floyd Cring

Newark Real Estate Board

Active Members, 24

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 Secretary: Jack E. Olpp, 301 Newark Trust Bldg.
 Blatter, Oscar, 31-33 Schaus Bldg.
 Clark, Robert H., 365 National Dr.
 Doubleday, Glenn W., 305 Trust Bldg.
 Emde, Wm., 501 Newark Trust Bldg.
 Evans, George, Utica.
 Foster, Walter, Thornville.
 Horton, B. O., 406 Newark Trust Bldg.
 Howard, P. M., 20 W. Church St.
 Large, William E., 27 Arcade.
 Lawyer, Guy W., 16 Lansing Bldg.
 Miller, John D., 301 Newark Trust Bldg.
 Olpp, Jack E., 301 Newark Trust Bldg.
 Rankin & Rankin, Inc., 20 N. 4th St.
 Richcreek, Glenn, 301 Trust Bldg.
 Richcreek, Robert, 97 W. Main St.
 Schauweker, Arthur, Rm. 204, Kresge Bldg., 9 N. 3rd St.
 Shannon, Ora C., 365 Nat'l Drive.
 Spellman, Lewis B., 8 North Park Place.
 Stephens, A. S., 701 Newark Trust Bldg.
 Stevens, Truett, 703 Newark Trust Bldg.
 Turner, Orville, 1107 W. Church St.
 Vandergriff, Henry, 365 National Drive.
 Warner, Dale J., 501 Newark Trust Bldg.
 Wills, Robert C., 229 W. Locust St.

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Active Members, 29

President: J. Howard Mack, 121 Clinton St., Defiance.
 Secretary & Treasurer: Leonard F. Patten, State Bank Bldg., Defiance.
 Bly, Lloyd, West Unity.
 Brownwell, George E., 131 N. Main St., Bryan.
 Carlin, Walter, Stryker.
 Cunningham, Charles, Oakwood.
 Day, Donald D., Edgerton.
 Dreher, Earl C., 814 Nicholas, Defiance.
 Feltz, George P., 121 Clinton St., Defiance.
 Fetter, William, 821 1/2 Perry St., Napoleon.
 Fox, F. J., 131 1/2 Perry St., Napoleon.
 Grieser, Kenneth, Archbold.
 Hackett, L. R., Wauseon.
 Hallett, Lawrence J., Chicago Pike, Swanton.
 Hallett, Walter J., 113 S. Main St., Swanton.
 Hart, Sherman J., 208 S. Main St., Hicksville.
 Hookins, L. W., Defiance.
 Kiley, George H., 220 E. Broadway, Defiance.
 Luke, C. W., Montpelier.
 Mark, J. Howard, 121 Clinton St., Defiance.
 Patten, Leonard F., State Bank Bldg., Defiance.
 Pierce, Charles T., 118 Columbus St., Hicksville.
 Ridenour, Ford, Bryan.
 Robinson, Paul, Delta.
 Salsberry, Dale, Wauseon.
 Savage, W. R., Oakwood.
 Sigs, A. R., Evansport.
 Simendinger, John, Defiance.
 Turnbull, George W., Delta.
 Turnball, Gordon F., Wauseon.
 Zug, Harry A., 114 N. Fulton St., Wauseon.

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 Secretary: Ann Bolte, 138 E. 2nd St., Port Clinton.
 Barbione, C. E., 104 1/2 N. Arch St., Fremont.
 Bolte, Ann, 138 E. 2nd St., Port Clinton.
 Byers, Don, Clyde.
 Davis, A. J., 718 E. Perry St., Port Clinton.
 Lilley, I. T., 515 1/2 W. State St., Fremont.
 Lucas, Robert B., 101 1/2 S. Front St., Fremont.
 Meizner, Alfred W., 212 W. Water St., Oak Harbor.
 Vinson, Paul, 324 S. Clover St., Fremont.

OHIO

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Secretary: F. B. Bryant, 108 N. Water St., Kent.

Bryant, F. B., 108 N. Water St., Kent.
Chalker, J. W., Garrettville.
Chappell, L. H., 428 S. Diamond St., Ravenna.
Cope, Maxine, 121 Central Ave., Ravenna.
Criss & Groves, 9 Riddle Blk., Ravenna.
Elliott, J. R., 477 S. Chestnut St., Ravenna.
Gatts, Dewey, 9 Riddle Block, Ravenna.
Gleason, Lavina B., R. D. 1, New Milford.
Graven, Buell, 108 N. Water St., Kent.
Halstead, F. G., Floyd Block, Ravenna.
Jones, Bryan F., 118 N. Chestnut St., Ravenna.
Jones, H. Lucetta, 142 E. Main St., Ravenna.

Kay, Budd, Floyd Block, Ravenna.
Meeker, O. E., 141 E. Main St., Kent.
Miser, Earl, Mantua.
Parmelee, W. L., 113 E. Main St., Ravenna.
Watters, Claude, 732 E. Riddle Ave., Ravenna.
Whiteather, J. F., R. F. D. Kent.

Portsmouth Real Estate Board

Active Members, 27; Others, 1

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Secretary & Treasurer: Paul C. Copelan, 229 Masonic Temple Bldg.

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Bierley, Harold C., 841 Sixth St.
Bierley, W. W., 83 National Bank Bldg.
Burkhart, F. V., 2319 Scioto Trail.
Copelan, Paul C., 229 Masonic Temple Bldg.
Edwards, N. Glen, 33 First Natl. Bank Bldg.
Edwards, R. W., 235-37 Masonic Temple.
Evans, Hartzel, 221-22 Natl. Bank Bldg.
Hazelbeck, Wm., 44 National Bank Bldg.
Kilcoyne, T. C., 1924 Hutchins St.
Kricke, Edmund J., 843 Gallia St.
Lehman, Simon, 821 Fourth St.
Loft, Ralph J., 1719 Highland Ave.
Long, D. J., Route 3, Portsmouth.
McClure, Wm., 3840 Gallia St.
McCoy, J. M., 432 Masonic Temple Bldg.
Miller, O. E., 3350 Gallia St., New Boston.
Miller, Ward M., Beechwood Heights.
Miller, C. E., 235-37 Masonic Temple.
Rickey, J. E., 235-37 Masonic Temple.
Rickey, J. H., 1216 21st St.
Ross, G. M., 328 National Bank Bldg.
Snedaker, J. T., 201 Masonic Temple.
Stockham, Russell, 1124 8th St.
Strickland, Clyde M., 28 First Natl. Bank Bldg.
Tritschler, Wm., 28 Natl. Bank Bldg.
Zeigler, C. C., 111 Washington St.

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Secretary & Treasurer: E. C. Mikesell, Lincoln St., New Paris.

Black, Roy, 201 1/2 E. Main St., Eaton.
Davis, Glen, 7 E. Dayton St., West Alexandria.
Duke, Glen, 103 N. Barron St., Eaton.
Hamilton, Kenneth, 9 S. Main St., West Alexandria.
Hoerner, Frank, 401 N. Commerce St., Lewisburg.
Hillery, Charles, West Sonora, R. R. 1, Lewisburg.
Markey, Clarence, 103 N. Barron St., Eaton.
Mikesell, Earl, Lincoln St., New Paris.
Radford, Earl, E. Cherry St., New Paris.
Reitz, Lloyd, Eaton National Bank Bldg., Eaton.
Richards, Orville E., 110 N. Barron St., Eaton.
Shannon, John, E. Main St., Eaton.

Ross County Real Estate Board

Active Members, 8

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Secretary & Treasurer: R. L. Click, 124 West Water St.

Alexander, Chas. Z., 289 East Water St.
Beath, Edgar, 292 Vine St.
Betsch, Vernon, 730 N. High St.
Click, R. L., 124 West Water St.
Evans, Chas. C., 30 1/2 West Second St.
Hurst, Gilbert, 200 Elm St.
Turpin, William M., 118 West Fifth St.
Winget, R. C., 445 Allen Ave.

Sandusky Real Estate Board

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Secretary: Helen M. Graham, 234 1/2 Columbus Ave.

Berk, J. A., 416 Division St., Vermillion.
Garver, C. O., 316 W. Market St.
Graham, Mrs. Helen, 234 1/2 Columbus Ave.
Koch, Ralph, 1022 W. Monroe St.
Lundy, William, 614 Reese St.
McConnell, Carl, 2135 Columbus Ave.
Nofz, Clarence, 610 W. Washington St.
Parcoe, Milton, 139 W. Washington Row.
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Wagner, Chester, 169 E. Washington Row.

Shelby County Real Estate Board

Active Members, 9

President: Karl F. Young, 719 N. Ohio St., Sidney.

Secretary & Treasurer: W. R. Blake, Murphy Bldg., Sidney.

Abbott, William M., Maplewood.
Blake, W. R., Murphy Bldg., Sidney.
Kah, R. C., 108 1/2 Poplar St., Sidney.
Kerrigan, T. J., 120 N. Main St., Sidney.
Knael, Roger, R.R. 7, Sidney.
Robertson, Geo. N., 128 1/2 S. Main St., Sidney.
Shoffner, Lon., Jackson Center.
Sturm, George E., 616 S. Main St., Sidney.
Young, Karl F., 719 N. Ohio Ave., Sidney.

OHIO

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Secretary: George W. Miranda, Blue Creek.

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Earhart, Adrian L., West Union.
Hite, John P., Sardinia.
Hooper, M. F., West Union.
Liming, L. O., Georgetown.
McCreight, Homer M., Seaman.
Mills, Howard, West Union.
Miranda, George W., Blue Creek.
Miranda, John A., Blue Creek.
Murphy, Norris, West Union.
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Secretary & Treasurer: Paul T. Gerhardt, 14 New Zimmerman Bldg.

Adams, John, 923 1st Natl. Bank Bldg.
Avondale Realty Co., (Paul T. Gerhardt), 14 New Zimmerman Bldg.
Bellamy, T. A., 621 N. Fountain Ave.
Beakes, W. A., 915 N. Limestone St.
Blosser, Lester P., Mechanicsburg Rd.
Bogos Realty Co., 40 N. Zimmerman Bldg.
Brain-McGregor Co., The, 302-303 Arcue Bldg.

Clauer, Dan, 116 S. Spring St.
Funk, Harry, 521 First Natl. Bank Bldg.
Gallagher Realty Co., 217-218 M. & M. Bldg.
Glover, Paul B., 631 Woodlawn Ave.
GOODRICH, HAROLD S., 37 New Zimmerman Bldg.

Hansell Realty, Joe, New Zimmerman Bldg.
Hogan & Hogan, 506 W. Main St.
Johnson, J. R., 410 M. & M. Bldg.
Kemper Real Estate, 16 W. Columbia.
KISSELL REAL ESTATE CO., THE, 927-93 First Natl. Bank Bldg.
Lewis, Walter B., 316 First Natl. Bank Bldg.
Link & Link, Inc., 22 N. Limestone St.
McGee, George M., 205 Mitchell Bldg.
McDonald, Hugh, M. & M. Bldg.
McGuire, A. J., 1407 N. Limestone St.
Moore, J. Leonard, M. & M. Bldg.
Petton, Dennis, First Natl. Bank Bldg.
Robert, A. B., 16 Arcade Bldg.
Rice Realty, Bert A., 2523 Hillside.
Rodgers Realty, 317 M. & M. Bldg.
Schaefer, William, M. & M. Bldg.
Smith, Riley, 703 Arcue Bldg.
Snodgrass Real Estate, New Zimmerman Bldg.

Spears, Robert, 219 N. Broadmoor.
Stevens, Homer B., 2215 Columbus Ave.
Townsend, George, 404 Arcue Bldg.
Trout, V., 120 E. High St.
Vale, Chester, 28 E. Main St.
Wallace & Company, 719 First Natl. Bldg.
Ward, Geo. L., 1123 N. Murray St.
Weaver, Grant, Arcue Bldg., M. & M. Bldg.
Weaver, S. P., 310 M. & M. Bldg.
Weikert & Son, Glen, Arcue Bldg.
Willis, J. Lou, 219-220 M. & M. Bldg.
Willis, J. M., 924 N. Limestone St.
Woodhouse, Graham, 504 Arcue Bldg.

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Secretary: Myron W. George, 426 Washington St.

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Applegate, Earl D., Sinclair Bldg.
Baker, Sarah G., 509-510 Natl. Exchange Bank Bldg.
Borden, Howard, 111 N. Fifth St.
Borden, William, 111 N. Fifth St.
Brunner, Roy S., 124 Langley Ave.
Buchan, John, 911 Garfield Ave., Mingo Bldg.
Bueche, John, 510 Sinclair Bldg.
Collins, Frank J., 801 Market St.
Connolly, D. Phil, 900 Loretta Ave., Toronto.
Connolly, D. Phil, 905 Market St., Toronto.
Dixon, John A., 103 Brady Circle.
Evans, Thomas, Exchange Realty Bldg.
Fried, Arthur W., Natl. Exchange Bank Bldg.
George, Myron, 426 Washington St.
Kindsvatter, Lillian, 510 Nat'l Exchange Bldg.

King, Frank, Jr., 424 Washington St.
Kings, Thomas, 424 Washington St.
Masarelli, Mrs. D., 648 Market St.
Platt, Maud L., 318 Ross St.
Simpson, Samuel, Exchange-Realty Bldg.
Stewart, Henry, 1111 N. River Ave., Toronto.
Thompson, George E., Waterville.
Veneman, Jack, Exchange Realty Bldg.

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Secretary: Louis Schaefer, 90 Main St.
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Betz, Arthur, 96 1/2 So. Washington.
Burns, W. S., 487 Melmore St.
Caskey, A. F., 102 1/2 S. Washington St.
Cohenour, Abe, 63 1/2 So. Washington.
Cumins, M. A., 106 E. Market St.
Flack, S. C., 81 Second Ave.
Garrett, Reed, McIntire, 17 Court St.
Heebach, Jesse C., 7-9 Court St.
Sanford, David E., 90 1/2 S. Washington.
Schaefer, Louis, 90 Main St.
Wagner, Richard, 70 E. Market St.
Ward, James, Tiffin Nat'l Bldg.

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Bartley, Hugh J., 222 Erie St., (2).
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Beier, Oscar C., 660 Spitzer Bldg., (4).
Bernard, Charles, 310 St. Clair St., (4).
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Blair, Roy R., 810 Madison Ave., (2).
Boatfield, R. G., 1221 Sylvania Ave., (12).
Bradley, J. S., 910 Adams St., (2).
Brady, A. E., 503 Gardner Bldg., (4).
Brandt, Norman H., 2706 Sylvania Ave., (12).
Brim, Paul R., 2369 Wayne St., (9).
Brownell, H. E., 4256 N. Haven Ave., (12).
Bucklen, Christine D., Mrs., 1727 Sylvania Ave., (12).
Burnor, R. G., 320 Security Bldg., (4).
Campbell, Claude A., 234 Superior St., (4).
Capoun, G. F., 1143 Nebraska Ave., (7).
Clemens, Florence A., (Mrs.), 1955 Sylvania Ave., (12).
Coble, John F., 103 Gardner Bldg., (4).
Coghlin, Robert L., 503 Summit St., (11).
Collins, E. T., 704 Spitzer Bldg., (4).
Collins, E. T., 704 Jefferson Ave., (2).
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Cone, R. L., 1116 Madison Ave., (2).
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Gill, W. Claude, 2848 Wayne St., (9).
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Goldman, Lee J., 623 Spitzer Bldg., (4).
Goldman, Mort, 605 Spitzer Bldg., (4).
Gors, Wm. C., 1252 Edison Bldg., (4).
Goulet, Roy, 115 S. Main St., (4).
Gribbin, Joseph C., 1248 Sylvania Ave., (12).
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Hansen, N. R., 1027 Broadway, (9).
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Hiert, Donald F., 223 Nicholas Bldg., (4).
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Huff, Dale V., 511 Gardner Bldg., (4).
Huss, John T., 405 Commerce Bldg., (4).
Jones, Silver, 2112 Jefferson Ave., (2).
Kelly, Lawrence W., 320 Security Bldg., (4).
Kifer, Eugene, 602 Gardner Bldg., (4).
Kirk, James E., 312 Michigan St., (2).
Kranz, B. H., 530 Security Bldg., (4).
Kromenacker, Joseph, 2621 Midwood, (6).
Laibe, Charles C., 1854 Loxley Rd., (12).
Lehman, Fritz T., 337 Huron St., (4).
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Maloney, Dennis N., 3955 Willys Pkwy., (12).
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Miller, Roy B., 600 Gardner Bldg., (4).
Mincker, Lawrence B., 603 Edison Bldg., (4).
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Moor, Winthrop H., 320 Ontario St., (2).
Mullan, George W., 4221 Lewis Ave., (12).
Murnan, Ray A., 1250 Edison Bldg., (4).
Perry, W. J., 4202 Monroe St., (6).
Powers, Edward C., 1308 Toledo Trust Bldg., (4).

Raddatz, Henry D., 618 Security Bldg., (4).
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Richardson, Judd, 510 Gardner Bldg., (4).
Rier, Norman J., 3528 Monroe St., (6).
Ringold, Joe, 335 Spitzer Bldg., (11).
Rivers, A. D., 4808 Summit St., (11).
Root, Jesse M., 135 14th St., (2).
Ross, Mary E. (Mrs.), 1953 Calumet Ave., (7).
Rupert, J. F., 1118 Edison Bldg., (4).
Rutter, George, 673 Spitzer Bldg., (4).
Schackne, J. R., 307 Produce Exchange Bldg., (4).

SCHUSTER, GEO. E., 619 Gardner Bldg., (4).
Shimman, George H., 4337 Douglas Rd., (12).
Smith, Gerald M., 5935 Jackson Rd., (12).
Spitznagle, D. A., 2615 W. Bancroft, (6).
Stepp, John F., 712 Spitzer Bldg., (4).
Stone, Archie, 501 Gardner Bldg., (4).
Sullivan, D. T., 504 W. Delaware Ave., (10).
Swartz, Seymour C., 415 Madison Ave., (4).
Teipel, Carl C., 903 Madison Ave., (2).
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Thayer, Earl F., 328 Erie St.
Trepinski, Anthony G., 2739 Lagrange St., (8).

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**Tri-County
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Active Members, 36

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Secretary: Donald Cowgill, Wilmington.
Ault, Charles S., 116½ N. South St., Wilmington.
Bailey, Emmett, Citizens Bank Bldg., Wilmington.
Bailey, J. Donald, Citizens Bank Bldg., Wilmington.
Bumgarner, Walter O., Washington Court House.
CLAIBOURNE, EARLE F., 117 E. Locust St., Wilmington.
Cowgill, Don, Wilmington.

Cunningham, Frank, Broadway, Blanchester.
Dews, Mac, 132½ E. Court St., Washington Court House.
Earhart, L. A., Buford.
Feike, Harry M., Masonic Bldg., Wilmington.
Fender, D. E., Mowrystown.
Fenner, J. Doyle, Hillsboro.
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Guzel, W. C., 1063 Main St., Blanchester.
Handley, G. A., 608 N. Fourth St., Ironton.
Hankins, Harford, Washington Court House.
Hilliard, Walter B., Hillsboro.
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Leslie, Ralph L., Greenfield.
Limes, J. H., Greenfield.
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Active Members, 8

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Executive Secretary & Treasurer: Frances R. Miller, 240 W. High St., New Philadelphia.
Atkinson, Paul L., 157 W. Main St., Newcomerstown.
Barr, James A., 219 W. 3rd St., Dover.
Funk, Aaron R., 120½ N. Broadway, New Philadelphia.
Gepfert, R. J., Beach City.
Miller, Frances R., 240 W. High St., New Philadelphia.
Reiboldt, W. F., 157½ N. Broadway, New Philadelphia.
Ross, John C., 144 Main St., Newcomerstown.
Schultheiss, F. C., 204 Front Ave., S. E., New Philadelphia.

Upper Sandusky

(Individual Member)

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Oliver Troops, 633 S. Sandusky Ave.

**Van Wert County
Real Estate Board**

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Secretary: Carl L. Crooka, W. Court St.
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Manship, Robert J., 103½ S. Washington St.
Pollock, Homer, Route 5, Delphos.
Smith, Don, 135½ E. Main St.
Strize, Emmett, 429 Gordon Ave.
Woten, A. H., 103½ E. Main St., Van Wert.

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Bell & Chryst, 136 High St., N. E.
Boetticher, J. E., 197 W. Market St.

Braden, George, 164 High N. E.
Burgemyer, Louis G., 2252 Mahoning Ave.
Cain, E. L., 1045 E. Market St.
Fender, August, 771 E. Market St.
Ferrell, J. E., 421 E. Market St.
Graham, Walter D., 108 N. Park Ave.
Griffith, Isaac, 410 E. Kline St., Girard.
Gross, A. E., 174 N. Park Ave.
Harrell, Paul, 138 E. Market St.
Heron, W. W., 218 High St., N. E.
Knoske, D'Etta, 1254 E. Market St.
Krivan, John C., 334 Kenmore S. E.
Lewis, C. H. & Son, 108 N. Park Ave.
Lynn, W. E., 418 Tod Ave. S.W.
Marton, George, 108 N. Park Ave.
Matetich, John, 957 Maryland, N. W.
May, Carl W., Ewalt Ave.
McCafferty, J. R., 175 E. Market St.
Miller, Ruth, 259 Monroe N.W.
Natalie, A. T., 123 High N. E.
Porter, Ann, 1785 Edgewood N.E.
Reker, W. C., 120 E. Market St.
Ryther, A. Harold, 200 Washington N.E.
Spaetzer, John, 174 N. Park Ave.
Stephens, E., 106 High St.
Stogsdill, Fred B., 707 Roosevelt N. W.
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Thompson, Josephine, 454 Vine N. E.
Totten, Kenneth, 123 High N. E.
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Wareham, Roland N., 542 Bank N. E.
Wheale, Francis W., 132 Belvedere, S. E.
Wright, Leslie C., 383 Tod, N. W.
Zamerelli, Carmella J., 3145 E. Market St.

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Secretary & Treasurer: Miss Zella Austen, 237 E. Larwill, Wooster.
Austen, M. Zella, 237 East Larwill St., Wooster.
Bodaker, W. W., 170 S. Main St., Rittman.
Bowman, Neal F., 431 N. Market St., Wooster.
Fisher, J. H., Rittman.
Flack, A. L., (Wayne Realty Co.), Quinby Bldg., Wooster.
Gardner, D. W., (Fair Realty Co.), Public Square, Wooster.
Gault, C. C., Agency, First Fed. Bank Bldg., Wooster.
Kinney, Glenn A., Orville.
Landes, Karr & Landes, 220 E. Liberty St., Wooster.
Meier & Gehrig, 503 Peoples Fed. Bldg., Wooster.
Miller, Chas. P., 149 S. Main St., Orville.
Miller, Ira Floyd, Public Square, Wooster.
Miller, Simon M., 1634 Cleveland Rd., Wooster.
Schrock, Dwight, R. F. D. 1, Smithville.
Smith, James M., 128½ E. Liberty Street, Wooster.
Taylor, A. E., (A. E. Taylor Agency), 307 People's Savings & Loan Bldg., Wooster.
Vost, R. C., 127½ E. Liberty St., Wooster.

Wellston

(Individual Member)

B. F. Willis, 4 S. Ohio Ave.

Wood County**Real Estate Board**

Active Members, 9

President: John W. Berry, 229 E. Court St., Bowling Green.
Secretary & Treasurer: William Purdy, 135 Ridge St., Bowling Green.
Bachman, Ronald W., 129 S. Main St., Bowling Green.
Berry, John W., 228 E. Court St., Bowling Green.
Dunipace, M. E., W. Wooster St., Bowling Green.
Forgave, John A., Helena.
Grady, L. H., Grand Rapids.
Longenecker, Roy, Pemberville.
Wynn, Wm., 135 Ridge St., Bowling Green.
Slocum, H. L., Kossford.
Thomas, Albert L., Box 164, Bowling Green.

Youngstown**Real Estate Board**

Active Members, 78; Others, 22

President: Jos. G. Thomas, 218 Erie Terminal Bldg.
Secretary: M. M. Reese, 207 Mahoning Bank Bldg.
Adams, Lucius J., 4214 Mahoning Ave.
Arkwright, Wm., 1605 Oak Hill Ave.
Beck, Alfred W., 808 Mahoning Bank Bldg.
Bishop, George S., Realty Bldg.
Blau, Fred W., 321 Home Savings & Loan Bldg.
Bodin, E. E., 412 Home Savings & Loan Bldg.
Bradford, Jas. F., 80 East Midlothian Blvd.
Burrows, Chas. G., 33 E. Myrtle Ave.
Cantwell, John F., 201 Dollar Bank Bldg.
Carabelli, Mrs. Annette, 462 Norwood Ave.
Cervone, Chas. P., 704 Realty Bldg.
Conrath, David B., 2726 Market St.
Conroy, Francis, (Enterprise Realty), 2521 Mahoning Ave.
Cover, Grace, 26 Florist Ave.
Cover, Randall, 7115 Marinthiana Ave.
Finnie, W. Gordon, 57 Homestead Drive.
Fisher, C. E., 80 E. Midlothian Blvd.
Fisher, J. C., 233 Bridge St., Struthers.
Fithian, Decker R., (Fithian Agency), 506 Mahoning Bank Bldg.
Fithian, Paul M., (Fithian Agency), 505 Mahoning Bank Bldg.
Foulk, Miller, Lake Milton.
Frederick, Dean, 409 Erie Terminal Bldg.
Friedman, Henry G., 33 N. Hazel St.
Gettman, Homer G., 504 Central Tower.
Glassford, Lewis M., 2726 Market St.
Goldberger, Edward, 2317 Elm St.
Goldberger, Joseph, 213 Terminal Bldg.
Goldie, Jas., 409 Federal Bldg.
Hegg, E. A., 7015 Marinthiana Ave.
Hegg, Warren C., 402 Mahoning Bank Bldg.
Henry, Jim H., 218 Home Sav. & L. Bldg.
Hinley, Mrs. Ruth, 840 Winona Dr.
Johnson, Andrew, 3718 Market St.
Kallmerten, R. H., 149 Argyre Ave.
Keller, Vincent H., 412 Federal Bldg.
Kellgren, Theodore, 402 Mahoning Bank Bldg.
Kessler, Carl C., 162 Bridge St., Struthers.
King, John J., 415 Norwood Ave.
Knott, Jacob J., 357 E. Midlothian Blvd.
KREIDER, LOUIS S., 201 Mahoning Bank Bldg.
Kroock, Louis, 2922 Hillman St.
Lewis, Edw. J., 409 Erie Terminal Bldg.
Liebman, Swaney Co., 338½ W. Federal St.
Lund, Carl, 3718 Market St.
Markstrom, Fred W., 204 E. LaCade Ave.
Matthews, C. E., 23 Spring Common.
McBride, Earl M., 602 Mahoning Bank Bldg.
McCall, C. F., 408 Stambaugh Bldg.
McCracken, Ralph W. (M. L. McCracken Soas & Co.), 339 W. Federal St.
Miller, Philip B., 800 Wick Bldg.
Miller, Ray J. & Son, 4324 Market St.
Misslop, James, 257 E. Ravenwood Ave.
Moran, M. J., 218 Erie Terminal Bldg.
Morrisee, John T., 210 Hilton Ave.
Mullane, Dan, 306 Wick Bldg.

Youngstown, Ohio

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Mortgage financing
Coal leases

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401 Federal Bldg. - - 3-2712

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Wilmington, Ohio

Phone 2238

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OHIO — OKLAHOMA

YOUNGSTOWN (Cont.)

Norris, W. C., and Son, 3946 Sunset Blvd.
Page, M. H., 518 Home Savings & Loan Bldg.
Peters, D. T., 607 Central Tower.
Rand, David J., 413 Federal Bldg.
Restar, Peter, 104 Lakeview Ave.
Roberts, Dean M., 215 Mahoning Bank Bldg.
Roche, Thomas J., 4130 Howard St.
Rutzel, John W., 185 W. LaCade.
Shaw, John M., 175 W. Commerce St.
Steinhauser Agency, 207 Home Sav. & Loan Bldg., (Frank J. & Cyril).
Summers Real Estate, (Bert M. & Robert H.), 817 Union Bank Bldg.
Taylor, C. E., 412 Home Savings & Loan Bldg.
Taylor, J. H., (J. H. Taylor Son & Co.), 707 Home Savings & Loan Bldg.
Thomas Joseph, 218 Terminal Bldg.
Travalline, Joseph A., 409 Terminal Bldg.
Vanzoni, L., 19 E. Boardman St.
Vasu, R. G., 338 1/2 W. Federal St.
Walsh & Roberts, 50 1/2 State St., Stuthers.
Warfield, Ray R., 261 Meadowbrook Ave.
Watt, Chas. F., 4 State St., Struthers, Ohio.
Weaver, Charles L., 218 Home Sav. & Loan Bldg.
White, Arthur, 3718 Market St.

Zanesville

Real Estate Board

Active Members, 23; Others, 23

President: John Garrett, 224 Masonic Temple.
Secretary: Joe Mulvey, 40 N. 7th St.
Archer & Hahn, Citizens Natl. Bank Bldg.
Arnold Realty Co., Citizens Natl. Bank Bldg.
Carney, A. L., 345 Pine St.
Cole, M. L., 334 Taylor St.
Dulmage and Dulmage, 50 1/2 State St.
Dulmage, Ray E., 427 Echo Ave.
Gardner, F. W., Richards Bldg.
Garrett-Talley Inc., 224 Masonic Temple.
Gibbs, Ray, 34 1/2 S. Fifth St.
Grant, Juanita, 369 Brighton Blvd.
Griffiths, Gilbert M., 131 S. 5th St.
Hallack, Charles, 1209 Putnam Ave.
Haudschy, Lloyd C., New Concord.
Leone, Frank A., N. 5th St.
McIntire, T. Vincent, 18 S. 1st St., Box 777.
Melvin, Edmund, Masonic Temple.
Mock, C. M., Richards Bldg.
Mulvey & Mulvey, N. 7th St. at Fountain Square.
Offenbacher, Fred J., Richards Bldg.
Oliver, M. B., Chandlersville Rd.
Ramsey, Bryon Co., 1640 Maple Ave.
Rankin & Rankin, Inc., Linden Arcade.
Richardson, J. E., 148 Fox Ave.
Rushay, Leonard S., 50 1/2 S. Main St.
Weaver, Graham, 50 N. 4th St.

OKLAHOMA

Britton—See Oklahoma City
Colcord—See Oklahoma City
Dewey—See Bartlesville
Midwest City—See Oklahoma City
Sand Springs—See Tulsa
Tipton—See Lawton
Victory Park—See McAlester
Wyandotte—See Miami

Ada

Real Estate Board

Active Members, 14

President: Troy O. Melton, 125 W. 12th St.
Secretary: R. J. Lollar, 116 S. Broadway.
Constant, H. W., (Home Title Guaranty Co.), 125 W. 12th St.
Finley, F. L., (Finley & Lollar), 116 S. Broadway.
Fisher, C. W., 113 S. Townsend.
Holloway, L. L., 806 E. Maine St.
Howard, B. G., 155 S. Broadway.
Johnston, Charles T., (Swink & Johnston), Okla. State Bank Bldg.
Lollar, R. J., (Finley & Lollar), 116 S. Broadway.
McCauley, J. L.
Melton, Troy O., (Melton & Son), 125 W. 12th St.
Morris, H. E.
Stafford, W. L., 1601 S. Broadway.
Sugg, H. P., 206 S. Broadway.
Thompson, Chas. E., (Howard-Thompson Agency), 155 S. Broadway.
Williams, C. S., (Williams Abstract Co.), 121 W. 12th St.

Altus

Real Estate Board

Active Members, 13; Others, 2

President: Hugh Garnett, 300 N. Willard St.
Secretary: Jake L. Hodges, 317 N. Grady St.
Carter, Jimmy, Badger-Henry Bldg.
Chapman & Son, 103 W. Commerce.
Cotner, Hugh, 206 N. Hudson St.

Dolba, Oscar, 206 N. Hudson St.
Ferguson, Asa, (Asa Ferguson Agency), Youth Center Bldg.
Garnett, E. L., 105 S. Main St.
Garnett, Hugh, (Garnett Co.), 105 S. Main.
Gretz, John, 206 N. Hudson.
Hodges, Jake, 206 N. Hudson St.
Luderson, W. H., 115 1/2 S. Main St.
Paulk, Joe, 100 1/2 N. Main St.
Spangler, Carroll, 206 N. Hudson St.
Walker, B. A., (B. A. Walker Agency-Badger-Henry Bldg.)

Ardmore

Real Estate Board

Active Members, 14

President: H. M. Carter, Van Weise Bldg.
Secretary: Winston Acree, 211 Gilbert Bldg.
Acree, Winston, (Acree & Company), 211 Gilbert Bldg.
Bullard, Ed, (Carter County Title Co.), 10 A St. S. W.
Carter, H.M., (H. M. Carter Agency), Van Endicott W. G., 1 1/2 E. Main.
Weise Bldg.
Hunter, Ben, (Lane & Hunter Co.), 2 W. Main.

Love, L. T., Simpson Bldg.
Murphy, Hardy, 1022 N. W. Boulevard.
Pearson, Harry, 206 1/2 W. Main.
Pinkard, Arthur, (Pinkard-Boone Agency), 107 1/2 W. Main St.
Ramsey, F. J., Co., 1 1/2 W. Main St.
Seaman, H. C., 11 A St. S. W.
Tate, Dale C., 124 1/2 W. Main St.
Walworth, M. S., (Ardmore Abstract Co.), 13 A St. N. W.
Wymore & Williams, 101 1/2 W. Main St.

Bartlesville

Real Estate Board

Active Members, 26; Others, 7

Executive Secretary: Grant I. Laxman, 36 Burlingame Bldg., Box 325.
Burch, Grover, 303 1/2 Johnstone Ave.
Carter, A. R., 107 E. 3rd St.
Clairborne, E. W., 109 1/2 E. 3rd St.
Dunaway, E. S., 303 1/2 S. Johnstone Ave.
Gordon, Donald, 1554 Hillcrest Drive.
Harned, Charles, (Harned & Evans), 108 W. 3rd St.
Hayes, Robert E., 109 1/2 E. 3rd St.
Hunkins, Glen, 303 1/2 S. Johnstone Ave.
Jones, Bill W., 321 1/2 S. Johnstone Ave.
Jones, W. W., 321 1/2 S. Johnstone Ave.
Kayler, C. H., Owl Drug Bldg., Dewey.
Laxman, Grant I., 36 Burlingame Bldg., Box 325.
McDonald, Rufus, 317 1/2 S. Johnstone Ave.
McMinn, J. M., 321 S. Dewey Ave.
Montgomery, R. T., 109 1/2 E. 3rd St.
Musselman, A. W., 110 1/2 E. 3rd St.
Myers, Everett, 321 1/2 S. Dewey Ave.
Myers, Orval, 321 1/2 S. Dewey Ave.
Presnell, Guy, 315 1/2 S. Johnstone Ave.
Price, M. B., 321 1/2 S. Dewey Ave.
Price, Paul, 321 1/2 S. Dewey Ave.
Robinson, L. D., 315 1/2 S. Johnstone Ave.
Smayor, A. L., Union Natl. Bank Bldg.
Hunforn, J. H., 106 W. 3rd St.
Wilkins, H. E., 109 1/2 S. 3rd St., Box 285.
Williams, A. M., 700 S. Quapaw Ave.

Clinton

Real Estate Board

Active Members, 7

President: Claude Parker, 707 Frisco.
Secretary: M. C. Main, 800 Avant.
Boyles, George, 406 Frisco.
Hodges, C. V., Oklahoma Nat'l. Bank Bldg.
Hodges, Kiath, Rialto Bldg.
Kobel, Ralph, Neptune Park.
Main, M. C., 800 Avant.
Parker, Claude, 707 Frisco.
Tatum, Art, 700 Frisco.

Duncan

Real Estate Board

Active Members, 12

President: W. L. Hearn, (Morgan Investment, Inc.).
Secretary: Jay Paschall, 819 1/2 Main St.
Allen, W. H., 819 1/2 Main.
Bullard, J. M., (Stephens County Abstract Co.).
Davis, John L., 906 Main St.
Douthitt, Harry, 831 1/2 Main St.
Elliott, Asa, 819 1/2 Main.
Hearne, W. L., 703 Chestnut Ave.
Marr, R. L., 825 Main.
Morton, J. C., 919 1/2 Main.
Morton, L. A., 919 1/2 Main St.
Paschall, Jay, 819 1/2 Main.
Schultz, Frank, 819 1/2 Main St.
Sloan, E. O., (Duncan Abstract Co.).

Durant

Real Estate Board

Active Members, 6

President: Dan Feary, 106 1/2 N. Third Ave.
Secretary: Allen Hill, 108 N. Third Ave.
Calhoun, Curtis, 128 N. 3rd.
Feary, Dan H., 106 1/2 N. Third St.
Hynds, Frank, 116 N. Third Ave.
Lowry, Fred, 310 W. Main St.
Salmon, D. B., 118 N. Third St.
Wright, J. Sam., City Hall.

Edmond

Real Estate Board

Active Members, 4

President: Ben Lyon, 10 W. 1st St.
Secretary: R. A. Walters, 15 E. 1st St.
Lyon, Ben, 10 W. 1st St.
Thomas, John W., 102 1/2 S. Broadway.
Walters, R. A., 15 E. 1st St.
Walters, Roland A., Jr., 15 E. 1st St.

El Reno

Real Estate Board

Active Members, 12; Others, 8

President: G. W. Timberlake, Box 270.
Secretary: Mrs. Geneva L. Watkins, Box 270.
Abern, Don, 116 E. Woodson St.
Arthur, C. S., 1001 S. Shephard St.
Bruce, R. A., 116 N. Woodson St.
Gadberry, L. C., 113 S. Rock Island St.
Garrett Malcom, 106 E. Woodson St.
Jensen, Minnie L., 103 1/2 N. Bickford St.
McCartney, Hallie, 207 N. Bickford St.
Nott, G. D., 109 East Hayes.
Porta, A. Francis, 101 1/2 N. Bickford St.
Timberlake, G. W., Box 270.
Watkins, Mrs. Geneva L., Box 270.

Enid

Real Estate Board

Active Members, 24; Others, 16

President: Lloyd Smith, 4th Fl. Bass Bldg.
Secretary & Treasurer: Garry Munger, 10th Fl. Broadway Tower.
Born, G. W., 1st Natl. Bank Bldg.
Boyles, Howard, 403 1st Natl. Bank Bldg.
Crews, Everett, 2nd Fl. Knox Bldg.
Emmons, L. R., Broadway Tower Bldg.
Frantz, Harry P., Bass Bldg.
Fuller, W. A., 210 N. Independence.
Gumerson, R. L., Knox Bldg.
Johnson, Ray G., 410 Broadway Tower.
Kurz, Mrs. Eva G., 216 S. 20th St.
King & Son, Theo., 3rd Fl. Knox Bldg.
McCauley, Roy, Knox Bldg.
McGinnis, J. A., Knox Bldg.
Messer, Miss Evelyn, Messer & Flowers, 1st Fl. Broadway Tower.
Messman, Arthur, Bass Bldg.
Munger, G. E., 10th Floor Broadway Tower.
Porter, C. V., 310 N. Independence.
Pratt, R. O., 4th Fl. Bass Bldg.
Shields, Roy T., 105 S. Grand.
Smith, Lewis T., 123 N. Washington.
Stover, F. L., 702 Broadway Tower.
Turk, Jas. E., 709 Broadway Tower.
Walters, Eldon, 709 W. Maine.
Williams, Ray, Knox Bldg.
Witt, Arthur, Knox Bldg.

Guthrie

Real Estate Board

Active Members, 8; Others, 2

President: Tom Walker, 301 E. Oklahoma Ave.
Secretary: Esta Hammers, Dale Bldg.
Adams, B. H., 106 S. Broad St.
Cullison, F. E., 104 W. Oklahoma Ave.
Gatchell, John B., Dale Bldg.
Gummerson Agency, 109 N. Division.
Hammers, Esta, Dale Bldg.
Kneeland, Roy, 101 1/2 W. Oklahoma Ave.
Rush & Son, C. F., 115 N. Division.
Walker, Tom, 301 East Oklahoma Ave.

Henryetta

Real Estate Board

Active Members, 6

President: H. C. Wynne.
Secretary & Treasurer: H. B. Dacus.
Dacus, H. C.
Hinton, Roy.
Jackson, Martin.
Patton, R. B.
Smith, W. M.
Wynne, H. C.

Lawton

Real Estate Board

Active Members, 20; Others, 10

President: Charles E. Young, 1733 Cherry.
Secretary: Clark L. Botkin, Box 810.
Babbitt, Ray H., 413 D Ave.
Botkin, Clark L., Box 810.
Carlton, A. L., 325 1/2 D Ave.
Cook, H. P., 412 1/2 C Ave.
Cummins, Bill, 316 S. 4th St.
Forbes, J. B., 330 D Ave., Box 182.
Kennedy, John, (Kennedy & Co.), 422 1/2 D Ave.
Latham, Lonnie, 407 1/2 D Ave.
McKee, Emmett L., 219 Koehler Bldg.
Miller, H. T., 306 S. 4th St.
Morford, R. B., 203 Koehler Bldg.
Newcomb, A. E., 410 S. 4th.
Partikam, Stella, 408 S. 4th St.
Reiffschneider, Mrs. Elizabeth, 909 Dearborn.
Reisch, Reece L., 407 1/2 D Ave.
Schott, Dera, 306 S. 4th St.
Smith, Walter, 330 D Ave., Box 182.
Sneed, Lula, Koehler Bldg.
Williamson, Rob't., 425 1/2 D Ave.
Young, Charles E., 1733 Cherry.

McAlester

Real Estate Board

Active Members, 13

President: H. D. Parsons, 110 N. 3rd St.
Secretary & Treasurer: Gwilym G. Jones, 2 1/2 Choctaw Ave.
Bond, B. E., 111 1/2 East Choctaw Ave.
Butler, Joe, 103 E. Grand Ave.
Chapman, A. B., 18 E. Choctaw Ave.
Duran, Otis S., Arnot Building.
Hall, George, 108 1/2 E. Choctaw Ave.
Jones, Gwilym G., 103 1/2 N. First St.
Jones, William, 100 1/2 East Grand Ave.
McGowan, W. E., 202 1/2 E. Choctaw Ave.
Norman, Albert F., 101 E. Grand Ave.
Parsons, H. D., 110 N. 3rd St.
Ringland, A. B., 103 1/2 N. First St.
Testa, Joe, 122 1/2 E. Grand Ave.
Wallace, Chapin, 203 E. Choctaw Ave.

Miami

Real Estate Board

Active Members, 10

President: Chas. Ogden, 107 N. Main.
Secretary: Larry Puryear, Jr., Box 48.
Anderson, Wayne, Agency, Mining Exchange Bldg.
Bedell, Leon, Mining Exchange Bldg.
Daniels, Johnnie, Box 48.
Eversole, Don B., Mining Exchange Bldg.
Fergus, Frank, 1st Nat'l. Bank Bldg.
Ogden, Chas., (London-Ogden Co.).
Pelsue, F. D., 307 First Nat'l. Bldg.
Puryear, Larry, Box 48.
Taylor, J. H., Insurance and Realty Co., 11 1/2 North Main.
Worley, Wilbur, First Nat'l. Bank Bldg.

Muskogee

Real Estate Board

Active Members, 30

President: Fred R. Harris, Barnes Bldg.
Secretary: Howard L. Garrett, Surety Bldg.
Anthis, Earl G., Metropolitan Bldg.
Battery Park Realty Co., Metropolitan Bldg.
Brooks, Ralph F., Equity Bldg.
Bryan, E. R., Equity Bldg.
Creekmore, L. B., Surety Bldg.
Dillon, E. P., Equity Bldg.
First Natl. Bank & Trust Co., 202 W. Broadway.
Garrett, Howard, Surety Bldg.
Gilmore, E. G., Equity Bldg.
Grimes, C. O., McKibban Bldg.
Harris, Fred R., Barnes Bldg.
Hurt, J. A., 226 Wall St.
Jackson, U. L., & Sons, Barnes Bldg.
Keaton, Sherod H., Barnes Bldg.
Kine Realty Co., Manhattan Bldg.
Lambert, H. B., Manhattan Bldg.
Maytubby, E. B., 402 Wall St.
McCauley-Perrot Agency, Commercial Natl. Bank.
McGowan, R. M., Commercial Natl. Bank Bldg.
Mitchell, Sam H., Surety Bldg.
Nichols, William, Surety Bldg.
Parks Investment Co., Commercial Natl. Bank Bldg.
Phoenix Federal Savings & Loan Assn., 207 N. 3rd St.
Pierce, Claude, Surety Bldg.
Sampson, Monte, Equity Bldg.
Schofield, S. O., Commercial Natl. Bank Bldg.
Smith, Harry, Commercial Natl. Bank Bldg.
Stevens, Edgar, Commercial Natl. Bank Bldg.
Stith, J. O., Commercial Natl. Bank Bldg.
Victory Savings & Loan Assn., 420 W. Broadway.

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Owner and Manager
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Oklahoma City Real Estate Board

Active Members, 206; Others, 286

President: J. Wilson Swan, Graniff Bldg.
Executive Secretary: Bessie K. Hendrick, 507
Perrine Bldg.

Alexander, J. D., 125 N. Harvey, (2).
Atkinson, H. B., (Midwest Bldg., Inc.), P.
O. Box 5775.

Atkinson, W. P., 1911 Apco Tower, (2).
Baber, Walter, Realtor, 1720 Petroleum Bldg.,
(2).

Baum, Mrs. E., (HMB Realty Co.), 2544
N.W. 34th St., (7).

Benson, Geo. P., (Midwest Mortgage Co.),
901 Petroleum Bldg., (2).

Biner, Oscar, (City Rental Co.), 301 Pe-
troleum Bldg., (2).

Black, Riley, (Riley Black Co.), 814 Leon-
hardt Bldg., (2).

Blake, Bryan, (Home State Life Ins. Co.),
6th & Robinson, (2).

Bonebrake, A. P., (Bonebrake Realty Co.),
1318 N. E. 23rd St., (5).

Bonebrake, E. R., (Bonebrake & Thornton),
104 Perrine Bldg., (2).

Bonenberger, J. D., 202 Commerce Exchange
Bldg., (2).

BOOTH, V. J., (BOND RENTAL CO.), 410
Perrine Bldg., (2).

Bosse, Amos, (Mid-City Realty Co.), 1908
N. E. 11th St., (5).

Bowles, Rollin C., 1203 Colcord Bldg., (2).
BRADBURN, H. P., 208 Fidelity Nat'l Bldg.,
Brandt, C. Harold, 639 First National Bldg.

Brown, Chas. H., (Brown Inv. Co.), 402
Insurance Bldg., (2).

Burton, S. P., (Burton Realty & Mfg. Co.),
313 Kern-McGee Bldg., (2).

Byler, Ray, (Superior Realty & Ins. Co.),
304 Local Bldg., (2).

Calhoun, Milton J., (Calhoun Real Est.
Co.), 22 N.W. 8th St., (2).

Callaway, Jack, 5th Fl. Perrine Bldg.
Cantrell, H. R., (H. R. Cantrell Co.), 1935
N. W. 31st St., (2).

Carlin, Harry S., 207 Local Bldg., (2).
Carrel, V. E., (V. E. Carrel Agency), 1111
N. W. 10th St., (6).

Canton, Russell (Warr Lumber Co.), 4412 N.
Western, (6).

Clasen, Ella D. (Mrs.), (Clasen Co.), 301
Terminal.

Cody, Joseph F., 1115 N. W. 34th St., (6).
Combs, M. J., (Combs Real Estate Co.),
1712 N. W. 23rd St., (6).

Cook, John P., 608 Perrine Bldg.
Cox, E. H., (Oklahoma Mortgage & Realty
Co.), 814 Hales Bldg., (2).

Cox, W. K., 210 N. Robinson, (2).
Crandall, P. N., (Crandall Realty Co.), 914
N. W. 4th St., (2).

Cravens, R. D. (R. D. Cravens Co.), 132 N.
W. 1st St., (1).

Cronwell, O. W., (Cronwell Realty Co.),
202 Plaza Court Bldg., (3).

Culbertson, John J., III, 135 N. W. 2nd St.,
(2).

Cummings, Arch, (Cummings Realty Co.),
360 1st Nat'l Bldg., (2).

Cummings, D. R. (D. R. Cummings Co.),
304 N. Robinson, (2).

Cummings, J. H., (Cummings & Cubine
Co.), Box 5027.

Curtis, Everett L., (Swan Inv. Co.), 758 1st
Nat'l Bank Bldg., (2).

Daugherty, D. D. (D. D. Daugherty Co.),
1300 S. W. Commerce St., (8).

Davis, S. Chester (Chester Davis Co.), 300
N. Robinson, (2).

DeBolt, A. M., 512 American Nat'l Bldg.,
(2).

DeLozier, Nancy T., (East Side Rental Co.),
915 N.E. 8th St.

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OKLAHOMA CITY**

DeSpain, Thomas M., (DeSpain Realty Co.),
21st and Western Ave., (6).

Dolston, Dewey, (Dolston-Dowling Realty &
Insurance), 2305 N.W. 23rd St., (7).

Dotson, Melvin, 1012 S. W. 29th St., (9).
Downing, Vernon L., (Liberty Abstract Co.),
200 Local Bldg., (2).

Dubour, Mrs. Ralph R., (Pioneer Subdi-
vision Co.), 2309 S.W. 29th St., (8).

Duck, Simpson, (Simpson Duck Co.), 1006
Perrine Bldg., (2).

Dues, Rose Lee, 1001 N. W. 42nd St., (3).
Dushane, Frank C., 118 E. Britton Ave.,
Britton, Okla.

DWYER, JAY J., (Jack Callaway), 506
Perrine Bldg., (2).

Dwyer, Robert J., (Dwyer Realty Co.), 1102
Perrine.

Eddie, Sam, 104 N. W. 26th St., (3).
Eddleman, John, (John Eddleman Co.), 1711
First Nat'l Bldg., (2).

Emerson, Leo (Southwest Mortgage Co.),
220 Petroleum Bldg., (2).

England, J. L., 1120 N. W. 53rd St., (6).
Felix, Sylvanus, 1602 Apco Tower, (2).

Ferguson, Faye, (Ferguson Investment Co.),
510 N. W. 2nd St., (2).

Feuerborn, John L., (Wileman Realty Co.),
702 Petroleum Bldg., (2).

Fike, George D., (United Realty Co.), 1012
S.W. 29th St., (9).

Flour, Sam E., (Sam E. Flood Co.), 109
W Reno, (2).

Ford, G. W., 3920 N. W. 10th St., (7).
Frizzell, John D., 108 N. W. 2nd St., (2).

Garrett, H. J., 335-6 Tradesman's Nat'l
Bldg., (2).

Greenlin, Leon, (Real Estate & Insurance),
P.O. Box 5714, Midwest City, Okla. 907 A
Gettys Horace (Gettys Real Estate) 907 A

Gill, Wm., (American 1st Trust Co.), 101 1st
Nat'l Bank Bldg., (1).

Givens, Roger, 2222 N. Kelly, (5).
Goodart, Chas. F., (Goodart Realty Co.),
1460 Drexel, (2).

Graug, E. L., (Realty Mortgage & Sales Co.),
1400 Petroleum Bldg., (2).

Graham, Bob, (Bob Graham Realty Co.),
2105 NW 30th St., (6).

Gray, Van, 825 N. W. 21st St., (2).
Grindstaff, W. D., (Mutual Savings & Loan),
Commerce Exchange Bldg., 132 W. Grand
Ave., (2).

Hamilton, George, 1133 NW 10th, (6).
Hanna, Lloyd, 420 N. Hudson, (2).

Harden, John J., Inc., 515 1/2 W. Main St.,
(2).

Harrell, Mrs. Mickey, (Mickey's Real Estate
Co.), 515 Apco Tower, (2).

Harrill, H. H., (Local Fed. & Loan Assn.),
201 N. Robinson, (2).

Heep, L. C., (Louis C. Heep Co.), 221
Brantiff Bldg., (2).

Henderson, E., "Debs", Realtor, 1508 N. E.
25th St., (5).

Hensley, Guy S., (Hensley Realty Co.), 315
N. Robinson, (2).

Hight, E. T., (Hight Realty Co.), 1010 Pe-
troleum Bldg., (2).

Holshouser, Wendell, (L. W. Holshouser
Co.), 264 NW 36th St., (2).

Holt, J. R., (J. R. Holt Co.), 111 SE 34th
St., (9).

Huntman, Emma, (Insurance & Real Es-
tate), 115 N. Harvey, (2).

Hurry, Floyd, 1218 Petroleum Bldg., (2).

Irvine, H. C., (Security Fed. Sav. & Loan),
5 N. Robinson, (2).

Jack-on, Wm., (Southwest Abstract Co.),
313 Couch Dr., (2).

Jarratt, Pat, (Pat Jarratt Co.), 1415 Pet-
roleum Bldg., (2).

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Terminal Bldg., (2).

Jones, Owen C., (U.S. Realty Sales of Okla-
homa City), 717 Insurance Bldg., (2).

Jones, Walter S., (The Classen Co.), 301
Terminal Bldg., (2).

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Leonhardt Bldg., (2).

Kincaid, Paul, (Real Estate Service), 511
Terminal Bldg., (2).

Klein, J. B., 804 W. Washington, (4).
Knapton, C. R., 226 Key Bldg., (2).

Kruger, Robert, (Kruger Investment Co.),
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Kuhn, Jimmie, (Jimmie Kuhn Realty Co.),
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Investment Co.), 315 N. W. 21st St., (2).

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311 N. Harvey, (2).

Levy, Harrison, 209 Mercantile Bldg., (2).
Leitch, Ben A., (Longfellow Loan &
Mortgage Co.), 309 NW 8th, (3).

Luczynski, Frank W., (Frank's Real Estate
Co.), 623 Insurance Bldg., (2).

Lukens, W. G., (Lukens Realty Co.), 611
N. W. 5th St., (3).

Lyon, J. W., 1716 1st Nat'l Bank Bldg., (2).
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Mager, Albert, (Mager Mfg. & Ins. Co.),
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Magnus, Frank L., (Magnus Agency), 443 1/2
NW 23rd St., (3).

Mahr, John F., (Okla. Sav. & Loan League),
1201 Perrine Bldg., (2).

Martin, John B., 207 Commerce Exchange
Bldg., (2).

Mason, Albert, (Mason Lbr. Co.), 506 In-
surance Bldg., (2).

Maxwell, Elbert H., (Elbert H. Maxwell
Co.), 404 Hales Bldg., (2).

McCarthy, G., 517 N. W. 22nd St., (3).
McCrae, Charles, (McCrae & Nofsger),
1626 NW 38th St., (6).

McKee, O. H., (Ponca City Bldg. & Loan
Assn.), 309 N. Harvey, (1).

MEDER, LEONARD L., (MEDER REAL-
TY & INV. CO.), 1001 Hales Bldg., (2).

Monrad, Oscar, (V.P. 1st Nat'l Bank), First
Nat'l Bank Bldg., (2).

Moore, Manly M., 719 Petroleum Bldg., (2).
Morton, Leo S., (Morton Co.), 1948 NW
16th St., (6).

Musgrave, Grady, (Grady Musgrave Co.),
712 Colcord Bldg., (2).

Nabours, W. H., 1431 N. E. 25th St., (3).
Naden, Geo. C., (Geo. C. Naden Co.), 309
Local Bldg., (2).

Newsom, Tex. (Newsom Inv. Co.), 903 N. W.
23rd St., (6).

Nichols, G. A., (G. A. Nichols, Inc.), 115
N. Harvey, (2).

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Petree, F. M., (Home Mortgage Co.), 2411
Apco Tower, (2).

POINER, L. O., 311 Local Bldg., (2).
Polk, Geo. D., 612 Midwest Bldg., (2).

Pollock, L. C., (Local Fed. Sav. & Loan
Assn.), 201 N. Robinson, (2).

Pope, Mr. Guardia, (Pope Real Estate), 613
Petroleum Bldg., (2).

Porter, Fred H., Brantiff Bldg., (2).
Porter, William T., (Porter Mortgages &
Inv. Co.), 522 Brantiff Bldg., (2).

Prewitt, S. B., (Inc.), 806 Petroleum Bldg.,
(2).

Pyle, R. O., Colcord, (2).
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Leonhardt Bldg., (2).

Rhodes, J. J., (Rhodes Real Est. & Ins.),
615 NW 42nd, (3).

Rhodes, H. J., (Okla. Pub. Co.), 500 N.
Broadway, (2).

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Roelker, George W., (Geo. Roelker Co.),
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troleum Bldg., (2).

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& Ins.), 606 First Nat'l Bldg., (2).

Rupert, Mildred J., (Mrs.), 2316 N. W. 17th
St., (7).

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630 N.W. 23rd St., (3).

Sanders, T. H., (Sanders Real Est. Co.), 633
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Scoggins, J. B., 320 Apco Tower, (2).
Sears, Roscoe H., (Roscoe H. Sears Co.),
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Shields, Willie G., (American Nat'l Bldg.), (2).

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Shipp, Carl H., (Shipp Realty Co.), 2925
NW 13th St., (2).

Shoot, Wallace, (Wallace Shoot Co.), 302
Local Bldg., (2).

Showalter, Russell, 2311 Apco Tower, (2).
Sikes, Fred L., (Sikes Bros. Co.), 321 Leon-
hardt Bldg., (2).

Sikes, John R., (Sikes Bros. Co.), 321 Leon-
hardt Bldg., (2).

Smith, H. W., 629 N. E. 13th St., (4).
Smith, Curtis L., (Jensen-Smith Const. Co.),
2924 Paseo St., (3).

Smith, Glen, (Glen Smith Real Estate), 2630
NW 39th St., (6).

Spradling, R. J., 125 N. Harvey, (2).
Stallings, Ralph, (Ralph Stallings Co.), 416
Hales Bldg., (2).

Steakley, E. P., 1020 Eubanks, (3).
Stokes, Joel P., (Stokes Realty Co.), 521
Petroleum Bldg., (2).

Stone, H. L., (Stone Realty Co.), 1515 N.
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 Thorne, V. E., (Thorne & Sons Realty Co.), 400 W. Reno, (2).
 Thorpe, L. E., (Busby Bee Realty & Ins. Co.), 3021 South Shields, (9).
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 Tracy, Pat., (Tracy Real Estate), 1421 N. McKinley, (6).
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 Tully, J. V., 800 N. Harvey, (3).
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 Walter, Earl F., (Walter Inv. Co.), 1215 Petroleum Bldg., (2).
 Walton, J. W., 200 Central Bldg., (2).
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 Wells, John S., 209-210 Harn Bldg., (2).
 Willeman, Ben C., (Willeman Bldg. Co.), 702 Petroleum Bldg., (2).
 Williamson, Joe T., (Williamson Realty Co.), 530 NW 23rd St., (3).
 Wilson, Cord B., (Wilson Bldg. Co.), P. O. Box A, Norriston, (6).
 Woods, N. D., P. O. Box 551, (1).
 Workman, R. F., (R. F. Workman Co.), 501 1st Nat'l. Bldg., (2).
 Workman, Tony, (Tony Workman Co.), 501 North Western, (6).
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 Allen, John L., 210 McCulloch Bldg.
 Garner, O. A., 414 McCulloch Bldg.
 Harned, Ben G., 104 S. Morton Ave.
 LAMBERT, E. C., 207 W. 7th St.
 Neville, Earl B., 414 McCulloch Bldg.
 Sessions, Addison, 111 N. Grand Ave.
 Thompson, Grady, Commerce Bldg.

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 Secretary: C. M. Fry, 204 1/2 E. Grand Ave.
 Bailey-Palmer Agency, 209 1/2 E. Grand.
 Bates, E. E., 202 1/2 E. Grand.
 Briggs, Gene & Co., Masonic Bldg.
 Buetow Agency, Paul, Masonic Bldg.
 Capshaw Agency, R. A., 201 1/2 E. Grand Ave.
 Duroy Agency, John, 123 1/2 E. Grand.
 Eaton, Cleo H., Masonic Bldg.
 Frantz Agency, Ralph, 104 N. 2nd St.
 Frost, Jack.
 Gossett Real Estate, Community Bldg.
 Hamlin Agency, 110 1/2 E. Grand Ave.
 Hatcher, Marvin, 1st Nat'l. Bank Bldg., Box 787.
 Horton, Orville, 201 1/2 E. Grand Ave.
 Jaqua, Paul E., Masonic Bldg.
 Keathly Agency, 109 1/2 E. Grand.
 McClurkin, J. A., 320 1/2 E. Grand.
 Miller Mortgage Co., 204 1/2 E. Grand.

Petty Agency, Guy, 212 1/2 E. Grand.
 Riesen Agency, Royalty Bldg.
 Sanders & Co., 214 1/2 E. Grand.
 Sifferd Agency, Ralph, 323 1/2 E. Grand.
 Stone Agency, 310 1/2 E. Grand Ave.
 Soulgny, V. N., (Souligny Agency), 121 E. Grand Ave.

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Active Members, 5
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 Secretary: F. L. Killingsworth, 135 Main St.
 Estes, J. G., 125 Second St., Seminole.
 Fife, J. L., 204 E. Broadway.
 Killingsworth, Frank, 135 N. Main.
 Smith, Don, 1st Nat'l. Bldg.
 Wood, Lee, 219 E. Evans.

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 Dierker, B. W., 208 North Minnesota.
 Dunaway, Taylor, American Nat'l. Bank Bldg.
 Easley, R. E., 109 North Bell.
 Gouldy, W. C., (Malbury-Gouldy Agency), Federal Nat'l. Bldg.
 Hicks, E. D., Masonic Temple Bldg.
 HUNTER, ALFRED F., Petroleum Bldg.
 James, Harry C., (Will Roy James Co.), 9 N. 9th St.
 McKinnis, Geo. E., (First Fed. Savings & Loan Ass'n.), 118 N. Broadway.
 Reding, Eldred, 383 North Kickapoo.
 Roberts, T. C., Petroleum Bldg.
 Walker, Glendon H., Petroleum Bldg.

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 Andrews, William A., 115 1/2 West 7th Ave.
 Beeson, M. A., 311 S. Duck St.
 Berry, Jack D., P. O. Box 668.
 Burdick, Mrs. Cora C., 523 Lincoln St.
 Campbell, H. C., 107 W. 8th Ave.
 Doty, V. A., 113 E. 7th Ave.
 Elmore, George A., 615 W. 7th Ave.
 Friedemann, Karl E., 416 Ramsey.
 Gage, Ralph H., 119 W. 7th Ave.
 Goodenough, S. H., 401 W. 9th Ave.
 Gurule, F. E., 623 W. 9th Ave.
 Marshall, W. J., 109 1/2 W. 7th Ave.
 Miller, C. R., 705 Bell St.
 Miller, Pete, 714 1/2 Main St.
 Miller, Sid H., 113 W. 7th Ave.
 Murphy, W. B., 116 W. 8th Ave.
 Preston, J. L., 720 1/2 Main St.
 Smith, C. Ray, 616 Main St.
 Whipple, O. C., Hoke Bldg.

Tulsa Real Estate Board

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 Anderson, Elmer, 2822 E. 13th St.
 Beard, Lynn, Court Arcade Bldg.
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 Braniff, Phil, Nat'l. Bank of Tulsa Bldg., (3).
 Bredow & Reed, 10 E. 4th St. Bldg., (3).
 Brinkley & Nixon, (Irene Brinkley), Nat'l. Bank, Clives F., Mayo Bldg., (3).
 Bruce & Sons, Hunt Bldg.
 Butler, Mrs. Maude M., 2829 E. 15th St., (4).
 Clinton & Clinton, McBirney Bldg., (3).
 Connett, D. L., Box 1655, (1).
 Courtway & Duckworth, (L. A. Duckworth), 1341 S. Boston Ave.
 Crouney, Davidson, & Mulhall, (Kenneth Crouch), Beacon Bldg., (3).
 Cunningham & Goe, (Walter Goe), 2737 E. 15th St.
 Daniel, Sam F., Daniel Bldg., (3).
 Darnell, Ralph M., Beech Bldg., (3).
 Davenport Investment Co., (E. Hunter Stagg), Thompson Bldg., (3).
 Deaton, Roy, Co., 119 W. Third St., (1).
 Duane, Mrs. Marie, 4918 E. 4th St., (4).
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 Edwards, Paul, (Trader's Exchange), 714 Petroleum Bldg., (3).
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 Flournoy, Dennis, 1626 S. Boston.
 Galbreath, G. H., Co., Hunt Bldg., P. O. Box 488, (1).
 Gilmore, W. M., 1712 E. 15th St.
 Glans, M., 214 S. Cheyenne.
 Grant, T. G., McBirney Bldg.
 Haines, Joe F., McBirney Bldg.
 Hall, Mrs. Marion E., 1120 N. College, (4).
 HALL INVESTMENT CO., (R. B. COLLINS), 224 E. 4th St. Bldg., (3).
 Henry, W. J., 1620 S. Trenton, (5).
 Herrington, Donald L., Tuloma Bldg., (3).
 Higgin, M. E., Co., 10 E. 4th St. Bldg., (3).
 Hoot, Mrs. Florence B., 4101 S. O'wain.
 Hughes, Jones & Russell, (Seth M. Hughes), Thompson Bldg., (3).
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 Johnson, Edwin C., Court Arcade Bldg.
 Johnson, Everett S., Jr., (Tulsa Fed. Sav. & Loan Ass'n.).
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 Johnston, W. R., Co., (Louis Freese), Rm. 526, McBirney Bldg., (3).
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 Kirkpatrick, Ben O., Hunt Bldg., (3).
 Kirkpatrick, Clay F., P. O. Box 1736, (1).
 Kirkpatrick, Glade R., Box 1736, (1).
 Leonard, E. C., (Adams & Leonard), 116 E. 5th St.
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 Mason, Jessie, 1236 S. Harvard.
 McFarland, John, (Scott & McFarland), 1539 S. Detroit.
 Miller, James Earl, 1719 S. St. Louis.
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 Naylor, Mrs. L. M., 1011 S. Trenton, (5).
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 Newman Agency, F. W., 405 S. Elgin St., (3).
 Nidiffer, Ous E., 1930 S. Knoxville.
 Nix, Jeff P., Co., Mayo Bldg., (3).
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 Oklahoma City Fed. Sav. & Loan Assn., (O. L. Frost), Kennedy Bldg., (3).
 Patterson, J. H., (Patterson Real Est. Co.), 17 1/2 N. Lewis.
 Payton, Harry H., (Home Fed. Sav. & Loan Ass'n.), 23 E. 3rd St.
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 Prather, Hugh, (Prather & Bogan Realty Co.), 920 E. 4th St.
 Richardson, Calvin A., 1402 N. Denver.
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 Sears-McCullough Mortgage Co., (Clyde Sears), Atlas Bldg., (3).
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 Smith, Phil, 220 Main St., Sand Springs.
 Steiner, Fred, Orpheum Bldg., (3).
 Stevenson & Tomm, (L. E. Tomm), Daniel Bldg.
 Story, John & Son., (John Story), 3319 S. Peoria.
 SUTTON-NORTON CO., (VEDA BOSTICK REP.), Atlas Life Bldg., (3).
 Tulsa Fed. Sav. & Loan Assn., (Cleo C. Ingle), Beacon Bldg., (3).
 Tune, Rex, (Tune Realty Co.), Nat'l. Mutual Bldg.
 Turner, Morris W., 11 W. 6th St., (3).
 United Fed. Sav. & Loan Assn., (Ross Thompson), 15 W. Fourth St., (1).
 Vaughn, K. M., Mayo Bldg.
 Wall, Mrs. Sallie, 1202 N. Main.
 Ware, John, Daniel Bldg.
 Waters, Edward, 114 W. 4th St.
 Welsh, Kester, 909 Mayfield Bldg.
 White, Hoyt, Mrs., (R. B. Butler Co.), 2829 E. 15th St.
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 Ellis, O. E., 1013 9th St.
 Enlow, Wm., 818 1/2 Main St.
 Figley, J. M., (Figley & Sals), 1020 10th St.
 Gaston, Ralph, 803 1/2 Main St.
 Gortzinger, George, 824 Main.
 Lowrey, George S., (Renfrew Investment Co.), 824 Main.
 Outlier, Robt., 1001 Main St.
 Shy, Wm. V., 1103 9th St.
 Stark, F. C., 824 1/2 Main.

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Agate Beach—See Lincoln County
 Aloha—See Washington County
 Astoria—See Clatsop County
 Bay City—See Tillamook County
 Beaverton—See Portland, also Washington County
 Bellview—See Ashland
 Bend—See Deschutes County
 Brightwood—See Portland
 Burns—See Harney County
 Canby—See Portland, also Clackamas County

Cannon Beach—See Clatsop County
 Carlton—See Yamhill County
 Central Point—See Medford
 Cloverdale—See Tillamook County
 Cornelius—See Washington County
 Coquille—See Coos County
 DeLake—See Lincoln County
 Depoe Bay—See Lincoln County
 Enterprise—See Union-Wallowa County
 Forest Grove—See Portland, also Washington County
 Garden Home—See Washington County
 Garibaldi—See Tillamook County
 Gearhart—See Clatsop County
 Gladstone—See Clatsop County
 Gresham—See Portland
 Harrisburg—See Albany
 Hillsboro—See Portland, also Washington County
 Independence—See Salem
 Jacksonville—See Medford
 Jennings Lodge—See Clackamas County
 LaGrande—Union-Wallowa County
 Lebanon—See Albany
 Lowell—See Deschutes
 Malin—See Klamath Falls
 Manzanita—See Tillamook County
 McMinnville—See Yamhill County
 Merrill—See Klamath Falls
 Millaukie—See Clackamas County
 Molalla—See Clackamas County
 Monmouth—See Douglas County
 Monroe—See Corvallis
 Myrtle Point—See Coos County
 Nehalem—See Tillamook County
 Nelson—See Lincoln County
 Newport—See Lincoln County
 Neskonin—See Lincoln County
 Newberg—See Yamhill County
 Newport—See Lincoln County
 North Bend—See Coos County
 Oak Grove—See Portland, also Clackamas County
 Oakland—See Douglas County
 Ocean Lake—See Lincoln County
 Oregon City—See Portland, also Clackamas County
 Oswego—See Portland, also Clackamas County
 Portland—See Clackamas County, also Washington County
 Prineville—See Deschutes Co.
 Redmond—See Deschutes
 Rogue River—See Grants Pass
 Roseburg—See Douglas County
 Sandy—See Clackamas County
 Scio—See Albany
 Seaside—See Clatsop County
 Sherwood—See Yamhill County
 Silverwood—See Washington County
 Springfield—See Deschutes County
 Stayton—See Salem
 Sweet Home—See Albany
 Taft—See Lincoln County
 Tigard—See Washington County
 Toledo—See Lincoln County
 Vancouver—See Portland
 Waldport—See Lincoln County
 Wecoma—See Lincoln County
 Wheeling—See Tillamook County
 Wilderville—See Grants Pass
 Woodburn—See Salem
 Yachats—See Lincoln County

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 Secretary & Treasurer: E. Joseph Hrdina, 229 W. 3rd St.
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 Braly, J. Fred, 220 W. 1st St.
 Caubie, Jeff, 223 W. 1st St.
 Chrisman Real Estate, 201 E. 1st.
 Knodell, C. O., 811 E. 8th.
 Parker & Smith, 123 W. 1st St.
 Robe, H. K., 218 W. 3rd.
 Shortridge, J. W., 336 E. First St.
 Strout Realty, 904 E. 8th St.
 Tripp & Tripp, 206 W. 1st St.

Ashland Realty Board

Active Members, 13; Others, 1

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 Secretary & Treasurer: V. D. Miller, 130 E. Main St.
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 Galey, H. C., 590 Siskiyou Ave.
 Jester, James, Bellview, R.F.D.
 Jones, C. S., Main & Oak.
 Lebow, Wm., Bellview, R.F.D.
 Miller, V. D., 138 E. Main.
 Moore, H. L., 74 N. Main.
 Pitts, C. A., 70 E. Main.
 Redford, Walter, 138 E. Main.
 Reed, John E., 519 Siskiyou.
 Whited, Fred, Clover Lane.
 Williams, Earl, 505 Fairview.
 Wright, W. P., 365 Vista.

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Active Members, 10; Others, 5

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 Secretary: Doris Loennig, Baker State Bank Bldg.
 Anderson, Margaret, Antler's Hotel.
 Anderson, Philo H., Antler's Hotel.
 Cloud, Carl, 1904 Main St.
 Cole, Levi C., 2618 Broadway.
 Curfman, E. R., Baker Hotel.
 Frisbie, R. C., 1915 Washington St.
 McCord, O.H.P., Sommer Bldg.
 McEwen, Ralph B., Antler's Hotel.
 Oliver, Frances, Haines.
 Smith, Jesse, 2890 Second St.

Brookings

(Individual Member)

Peter J. Lesmeister, P.O. Box 256.

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Active Members, 30

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 Battelson, B. W., Canby.
 Blatchford, George, Molalla.
 Bormann, John, 211 6th St., Oregon City.
 Bradt, Edw. G., 416 7th St., Oregon City.
 Burgess, William K., Box 177, Jennings Lodge.
 Burt, Lucia M., Rte. 12, Box 200, Milwaukie.
 Elliott, Merle A., 208 8th St., Oregon City.
 Ford, Bernard M., River Road, Oak Grove.
 Graham, M. M., 220 Molalla Ave., Oregon City.
 Hinshaw, Joseph C., 1224 Main St., Milwaukie.
 Holland, Mrs. Frances O., U. S. Natl. Bank Bldg., Oregon City.
 Jones, R. H., 3106 Oak St., Milwaukie.
 Kronberg, R. A., 1015 Main St., Milwaukie.
 Latourette, C. Edward, 3 Wall St., Oregon City.
 Linn, Leslie H., Milwaukie.
 Mills, Floyd H. P., 9 1st State Bank Bldg., Milwaukie.
 Pestel, A. C., Sandy Land Co., Sandy.
 Rinehart, Jack, 718 Main St., Oregon City.
 Roley, Harold J., 1005 7th St., Oregon City.
 Russell, William J., 1005 7th St., Oregon City.
 Sather, Ole, Grant St., Canby.
 Smith, Claude, 382 State St., Oswego.
 Taylor, T. M., 115 W. Clarendon, Gladstone.
 Thomas, Charles F., P. O. Box 269, Oregon City.
 Uney, Harold, Butler Bldg., Oregon City.
 Van Antwerp, Wm. D., 3066 Oak St., Milwaukie.
 Wick, George, 619 7th St., Oregon City.

Clatsop County Realty Board

Active Members, 32

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 Birch, Chas., U. S. Nat'l Bank, Astoria.
 Cannon, John, Lighthouse & Cannon, 599 Broadway Ave., Seaside.
 Cutler, J.E., Gearhart.
 Edison, E. T., 10th at Commercial Street, Astoria.
 Furney, Mr. Leo, 338 33rd St., Astoria.
 Gibson, Chas. F., 567 Commercial St., Astoria.
 Hart, Bob, 161 11th St., Astoria.
 Hendrickson, Jr., E. W., 444 James, Astoria.
 Heuer, Gus, (Walter Nelson Agency), Astoria Bldg., Astoria.
 Hurd, E. N., (Brownell & Hurd), 16 North Holladay Ave., Seaside.
 Keeney, Mildred Bowman, 248 S. Columbia Ave., Seaside.
 Larson, Henry, c/o E. T. Edison, 10th & Commercial Ave., Astoria.
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 Lighthe, H. O., (Clatsop Title Co.), 180 12th St., Astoria.
 Lucas, Barney, Seaside-Gearhart Land Co., Gearhart.
 Manion, William R., Holliday & "A" Sts., Seaside.
 Marlandes, Leo, (Lighthouse & Cannon), 599 Broadway Ave., Seaside.
 Miller, Art, 360 17th St., Astoria.
 Myers, Bert, (Seaside-Gearhart Land Co.), Ave. "A" at Holladay Ave., Seaside.
 Nelson, Walter H., Astoria Bldg., Astoria.
 Petersen, I. Pete, 606 Commercial Ave., Astoria.
 Perry, Ralph A., (Title & Trust Co.), 364 Commercial Ave., Astoria.

Price, Sr., Kent, Cannon Beach.
 Price, Kent, Cannon Beach.
 Scott, Edward W., 601 Broadway, Seaside.
 Tewksbury, S. B., 34 1/2 N. Holladay Dr., Seaside.
 Thompson, Troyer, c/o Astorian Budget Publ. Co., Astoria.
 Vogt, Bob, Clatsop Title Co., 180 12th St., Astoria.
 Wascher, Leonard, c/o Sidney B. Tewksbury, 34 1/2 N. Holladay Dr., Seaside.
 Washbond, E., (Seaside-Gearhart Land Co.), Gearhart.

Coquille, Ore.

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 Diehl, John C., Reedport.
 Dunn, W. W., 183 W. Anderson, Coos Bay.
 Fletcher, H. L., Box 958, Coos Bay.
 Hanks, Vern W., 1933 Sherman, North Bend.
 McKee, J. F., 1933 Sherman, North Bend.
 Meindl, Basil, 507 Commercial, Coos Bay.
 Merrill, A. E., 183 W. Anderson, Coos Bay.
 Meyers, A. Y., 266 Central Ave., Coos Bay.
 OERDING, GEORGE E., IOOF Bldg., Coquille.
 Reeves, George, 720 S. Bldwy., Coos Bay.
 Roberts, E. C., 512 Spruce St., Myrtle Point.
 Russell, Elmer, 1919 Sherman Ave., North Bend.
 Shriver, Irwin D., Box 835, North Bend.
 Smith, Guy H., Hall Bldg., Coos Bay.
 Stotts, C. G., P.O. Box 958, Coos Bay.
 Van Auklen, Warren S., 360 W. 2nd, Coos Bay.

Corvallis Realty Board

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 Bates, Paul P., 215 Jefferson St.
 Bauer, Mike, 120 N. 3rd St.
 Blakey, C. G., Beaton Hotel Bldg.
 Carson, William H., Monroe.
 Edin, Alma, 457 Madison.
 Grant, Frank, 56 1st Fed. Sav. & Loan Assn. Bldg., 4th & Madison Sts.
 Joiner, J. Alfred, 5 Title & Trust Co.
 Kingwell, M. V., 135 S. 2nd St.
 McKennie Real Estate Co., 224 S. 2nd St.
 Parker, W. Guy, 215 Monroe St.
 Radcliff, Harvey, Gazette-Times Bldg.
 Roberts, Harold L., 118 S. 4th St.
 Rondeau, C. S., 131 N. 2nd St.

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 Secretary: B. M. Keith, 303 E. Second St., The Dalles.
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 Broadhurst, R. A., 310 Court St., The Dalles.
 Craton, O. L., Hood River.
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 Elwood, D. S., 505 E. 10th St., The Dalles.
 Fitzgerald, E. C., 1010 E. 7th St., The Dalles.
 Green, H. E., 208 E. 9th St., The Dalles.
 Kargl, F. J., 210 E. Second St., The Dalles.

Keith, B. M., 303 E. Second St., The Dalles.
 Peterson, Victor G., Bank Hotel Bldg., The Dalles.
 Stewart, Lee, 410 1/2 E. Second St., The Dalles.
 Wagenblast, Alvin E., 404 E. 12th St., The Dalles.

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 Butler, Bonnie, Prineville.
 Daron, Walter, 306 Sixth St., Redmond.
 Davis, Jack, Rm. 1 Penney Bldg., Bend.
 Dudley, J. A., 1039 Wall St., Bend.
 Ewing, John, 815 Bond St., Bend.
 Forbes, Anne M., 36 Oregon Ave., Bend.
 Gilbert, N. E., 1015 Wall St., Bend.
 Glover, D. E., Prineville.
 Holliday, Dorothy, 1054 Bond St., Bend.
 Holliday, Ted S., 1054 Bond St., Bend.
 Larson, Vern, 135 Oregon Ave., Bend.
 Lindh, Carl J., U. S. Nat'l Bank Bldg., Bend.
 McKay, Clyde, P.O. Box 792, Bend.
 Palmer, Wm. L., 94 Portland, Bend.
 Peoples, Don H., U. S. Nat'l Bank Bldg., Bend.
 Rixie, Art, 901 Bond St., Bend.
 Rixie, Ernie, 901 Bond St., Bend.
 Shaver, Ethel D., 221 Greenwood, Bend.
 Shaver, Willus E., 221 Greenwood, Bend.
 Shively, Jay M., 325 Sixth St., Redmond.

Drain

(Individual Member)

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 De Camp, Hayden, 749 S. Stephens, Roseburg.
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 Dimmick, Geo. W., 129 N. Jackson, Roseburg.
 Evans, Bob, Umpqua Hotel Bldg., Roseburg.
 Housley, J. M., Grand Hotel Bldg., Roseburg.
 Jack, Macon S., 951 S. Stephens, Roseburg.
 Kelley, Henry C., Sutherlin.
 Krueger, Paul, 122 S. Stephens St., Roseburg.
 Mesick, Richard, Canyonville.
 Oerding, Wm. A., 124 W. Cass St., Roseburg.
 Riley, Leonard, 331 S. Jackson St., Roseburg.
 Short, Stanley, 114 W. Lane St., Roseburg.
 Throne, John, Grand Hotel, Roseburg.
 Wiley, Earl, 124 W. Cass St., Roseburg.
 Wiley, Gladys, Rose Hotel Bldg., Roseburg.
 Winston, K. R., Myrtle Creek.
 Young, Roy O., 205 W. Cass, Roseburg.

Eugene Realty Board

Active Members, 77

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 Bennett, F. M., 259 E. 10th.
 Berner, F. J., 328 E. Broadway.
 Blythe, Harry, 23 E. Broadway.
 Bowers, Roy A., 47 E. 7th.
 Butler, Warren, Ardel Bldg.
 Cashman, Frank, 10th & Willamette.
 Campbell, Don, 1060 High.
 Campbell, Lena, 1060 High.
 Campbell, Paul, 1060 High.
 Chapman, Earl, 96 E. Broadway.
 Christiansen, F. H., Ardel Bldg.
 Christianson, M. S., 861 Willamette.
 Coupl, J. G., 143 E. 11th.
 Culp, Cliff L., 1416 Willamette.
 Davenport, B. C., Tiffany Bldg.
 Davis, Robt. W., 691 Willamette.
 Douglas, B. H., 494 W. 11th.
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 Evans, Cordelia, Tiffany Bldg.
 Fegles, E. A., 992 Willamette.
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 Gilmore, Otis W., 1249 Alder St.
 Greenup, W. C., 30 W. Eighth.
 Gross, Eileen M., 96 E. Broadway.
 Gross, Wendell, 96 E. Broadway.
 Hall, Nelle A., 1127 W. 11th.
 Hansen, L. H., 1337 Hilyard.

OREGON

EUGENE (Cont.)

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Hilton, Harvey L., 19 E. Broadway.
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Kinney, Frank L., 96 E. Broadway.
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Kok, D. C., 950 Oak St.
Lake, Ralph, 992 Willamette.
Lawrence, E. E., 951 Willamette.
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Maxfield, R. L., 938 Charnelton.
McCracken, Isabel, 845 5th, Springfield.
McGully, R. A., 755 Willamette.
Mencke, J. E., 720 E. 11th.
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Peterson, E. H., 23 E. Broadway.
Peterson, Geo. C., 1650 W. 11th.
Peterson, P. A., 118 Tiffany Bldg.
Prescott, R. W., Tiffany Bldg.
Reeder, A. L., 21 W. 11th.
Rees, Ardis, 62 W. 11th.
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Rodman, James A., 938 Charnelton.
Rodman, J. A., Jr., 938 Charnelton.
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Rugh, Ramsey, 1208 Willamette.
Sears, Walter F., Oakway Rd.
Shelley, R. S., 16 E. Broadway.
Stark, Ralph W., 47 E. 7th.
Stenwick, W. B., 45 W. 11th.
Stevenson, R. N., 1656 W. 11th.
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Stuart, W. W., 1685 Willamette.
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Urey, Clarence, 938 Charnelton.
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Florence

(Individual Member)
Chas. L. Garden.

Gold Beach

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Realty Board

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Black, Ed., 726 S. 6th St.
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Coates, Edw. C., 506 E. J St.
Colvin, Nina, 510 E. "E" St.
Dorn, Dorothea L., 208 E. A St.
Durboraw, Don, 1210 Beacon Dr.
Frazier, Dorothy, 304 N. 6th St.
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Grooms, Gall, Rogue River.
Hardin, Annie B., Pac. Hwy. South.
Herman, Phil. B., 404 S. 6th St.
Hill, Harry, Rogue River.
Holmberg, Henry, 311 E. J St.
Hopkins, Colonel Ted., Rogue River, Ore.
Jackson, Roy P., 712 S. 6th St.
Jones, Jewell E., 200 S. 6th St.
McLean, Geo. W., 610 S. 6th St.
Miller, Everett, 705 Pacific Highway S.
O'Gara, C. J., 740 S. 6th St.
O'Gara, Katherine, 740 S. 6th St.
Palmer, Elizabeth, P.O. Box 338, Bothell, Wash.
Reufro, Betty, 200 S. 6th St.
Riddle, J. J., 501 S. 6th St.
Shepherd, Oscar M., 314 S. 6th St.
Troll, Frank H., 603 E. G St.
Walker, Carl C., Pac. Hwy. South.
Waterman, E. E., 710 S. 6th St.
Wright, Wm. D., 627 S. 6th.

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Braden, Jessie L., 10 Washington St., Box 1113.
Braden, William W., 10 Washington St., Box 1113.
Brown, Alfred L., Brown Bldg., Box 249.
Jameson, Grover N., Tonowama Bldg., Box 553.
Jordan, D. C., Broadway and E. Washington St., Box 391.
Skien, Wm. P., W. Washington St.

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Beard, Orva E., 1020 Main St.
Bonney, C. R., 3915 Bristol Ave.
Bowman, M. A., Merrill.
Cedarleaf, E. Willard E., 116 S. 11th St.
Chilcote, E. M., 111 N. 9th St.
Chilcote, R. B., 111 N. 9th St.
Chilcote, Wm. E., 111 N. 9th St.
Cofler, Fred, 112 S. 8th St.
Dale, E. C., 511 E. Main St.
Dale, R. C., 511 East Main St.
Dennis, E. R., 121 N. 8th St.
Dunbar, R. H., 130 S. 5th St.
Epperson, A. B., 710 Main St.
Fleet, F. E., 408 Main St.
Fleet, Gilbert, 200 Conger.
Gree, Burton, 1021 Main St.
Hocking, J. E., 517 Main St.
Howes, H. P., 511 East Main St.
Jones, Gomer, 406 Main St.
Johnson, Mark Raymond, 3223 S. 6th St.
Long, Al, 111 S. 8th St.
Nelson, Newton B., 1951 S. 6th St.
Nisholde, Homer, 1060 S. 6th St.
Oliver, R. P., 228 N. 8th St.
Price, Anne, 234 N. 9th St.
Sabo, Coral J., 73 Pine St.
Sabo, Stephen, 73 Pine St.
Sanders, J. W., 1213 Main St.
Schmek, A. W., 2254 S. 6th St.
Stewart, Neil, 119 S. 6th St.
Watters, T. B., 107 S. 7th St.
Weavers, F. L., 339 E. Main St.
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Realty Board

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Secretary: C. K. Croson, Bateman Bldg., Toledo.
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Batchelder, James, W. Wecoma.
Christensen, L. M., Yachats.
Collier, D. R., Toledo.
Croson, C. K., Bateman Bldg., Toledo.
Dart, L. H., Taft.
Downs, Guy R., Newkown.
Gordon, Herbert, Ocean Lake.
Graham, Wm. L., Delake.
Hodgson, J. R., Newport.
Johnson, Axel, Waldport.
Olson, L. J., Newport.
Oregon Coast Properties, Ocean Lake.
Perrine, H. B., Newport.
Schneider, J. J., Newport.
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Title and Trust, Toledo.
Westran, C. A., Box 271, Taft.
Wood, Wm., Depoe Bay.

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Realty Board

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Collins, James C., 104 W. Main St.
Cook, H. L., 1104 W. Main St.
Cramer, M. A., 126 N. Bartlett St.
Goldy, Mark A., Goldy Bldg.
Herried, Donald, 44 N. Riverside Ave.
Hight, Thomas J., 20 S. Central.
Hughes, W. O., 51 N. Oakdale Ave.
Jones, Walter H., 228 N. Central.
Kellogg, Leslie, P. O. Box 13.
Kimball, G. A., 204 California Ave., Jacksonville, Ore.
Long, Harry L., 15 S. Front St.
Maass, Mary, 304 S. Ivy St.
Masterson, Arch. M., 1048 S. Riverside Ave.
Mitchell, F. J., 305 E. 8th St.
Patton, Roy, 1217 N. Riverside Ave.
Ray, Charles R., 25 N. Ivy St.
Schuler, Ira E., 32 N. Grape.
Schumacher, Ray J., 118 N. Riverside Ave.
Smith, Richard L., 417 E. Main St.
Spencer-Bagley Associates, 234 W. 6th St.
Tengwald, Carl W., Holly Theatre Bldg.
Vaughn, Vinson, Leverette Bldg.
Wilson, Horace G., 7 Chestnut St.

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Executive Secretary: Taylor W. Trece, 203 Park Bldg., (5).
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Affiliated Brokers, Inc., 4513 N. E. Sandy Blvd., (13).
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Alger Realty Co., 8106 N. Denver, (3).
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Allied Brokerage Co., 216 Henry Bldg., (12).
Anderson, Carl L., 623 N.E. Browy, (42).
Andrews, F. H., 521 Park Bldg., (5).
Aosved, Alvin H., 6203 S. E. 82nd Ave., (6).
Armstrong, Robert, 225 S. W. Washington, (4).
Arnold, F. E., 501 U. S. Nat'l Bank Bldg., (4).
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Barton, Charles A., 3813 S. E. Belmont, (15).
Beaman, Harry J., 921 S. W. Washington, (15).
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Bergis, Ellen R., Rolling Hill Farm, Oswego.
Bierke, Chester T., 230 S. W. Broadway, (3).
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Black, L. E., 2037 N. E. Fremont, (12).
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Blakeslee, Maxine L., 4035 N.E. Sandy Blvd., (13).
Bloom's, Benny B., Business Exchange Co., 264 S. W. Alder St., (4).
Blount, W. K., 401 S. W. Stark St., (4).
Boly, E. H. & Son, 1432 S.W. 6th Ave., (11).
Booth Realty, 2937 N. E. 33rd Ave., (13).
Boots-Late Co., 1233 S. W. Morrison, (5).
Bowen, E. E., 2031 S. E. 30th Ave., (15).
Bowles, Gibson, 1914 N. E. 42nd, (13).
Brice Realty Co., 304 S. W. 6th Ave.
Brookway, B. G., 411 S. W. 4th Ave., (4).
Brown, J. Ross, Gresham.
Brown, Sherman A., 610 N. E. 31st, (12).
Bruck, Harry W., 424 S. W. 6th Ave., (4).
Bullier, Albert R., 1214 U. S. Nat'l Bank Bldg., (4).
Bullier, Leon, 1214 U. S. Nat'l Bank Bldg., (4).
Burgess, William R., 8023 S. E. 17th, (2).
Burns Realty Co., 236 S. W. Alder St., (11).
Burton Realty Co., G. M., 5015 N. Interstate, (11).
Business Buyers & Sellers Co., 911 S. W. Taylor, (5).
Butcher, E. W., 6625 S. E. 20th Ave., (2).
Butler Realty Co., 304 S. W. 4th, (4).
Caine, Jane, 314 Governor Bldg., (4).
Campbell, Merle G., 627 Corbett Bldg., (4).
Cannoles, Joseph, 812 Washington St., Vancouver, Wn.
Carlson, G. E., 3331 N. E. Sandy Blvd., (13).
Carnes, Hazel M., 1429 S. W. 14th Ave., (11).
Carney, John P., 2937 N. E. 30th Ave., (12).
Carroll, J. B., 12301 S. E. Powell Bldg., (16).
Carter, Lord F., 2192 N. E. Alameda, (12).
Case & Case, 2121 N. E. Broadway, (12).
Chesnut, Lillian V., 5007 N. Williams Ave., (11).
City Realty Co., 425 Corbett Bldg., (4).
Clarke, John G., 421 S. W. 6th, (4).
Coates, Robert & Associates, 7335 N. E. Gilliam, (16).
Cochrane, Vere C., 6335 N. Greeley Ave., (11).

Coleman, Harry S., Public Service Bldg., (4).
Commerce Investment, Inc., 225 S. W. Broadway, (5).
COMMONWEALTH, INC., 421 S. W. 6th Ave., (4).
Comte & Kohlman, Guardian Bldg., (4).
Consolidated, Inc., 206 S. W. 4th Ave., (4).
Cook, Churchill, 1201 Wilcox Bldg., (4).
Cook, Ward H., Inc., 408 S. W. Stark St., (4).
Cooley-Rinehart Co., 316 S. W. Stark St., (4).
Corbin, J. C., Co., 305 Lewis Bldg., (4).
Cormany, John W., 10402 N. E. Sandy Blvd., (13).
Cornett, Willa Edna, 5304 S. E. Odged St., (6).
Covell, Geo. M., 5115 S. E. Foster Rd., (6).
Cox, Mary L., 1937 N. W. Johnson, (9).
Crabtree, Dorcas Co., 512 Builders Exchange Bldg., (4).
Critchlow, Frank, 32 N. E. 28th Ave., (15).
Crowley, Kay J., 9410 N. E. Vancouver Ct., (11).
Curry, Kathryn, 6637 N. Greeley, (3).
Daly, E. J., 214 Postal Bldg., (4).
Davis, Estella, 305 McKay Bldg., (4).
Davis, Florence, 7304 S. W. Broadmore Terrace, (11).
Dean, Allison H., 230 S. W. Broadway, (5).
Dekum, George H., 216 Times Bldg., (4).
Dendy John W., 3233 S. E. Union Ave., (12).
Dominey, V. William, 200 Alderway Bldg., (5).
Droffio, Beatrice, 716 S. W. Madison, (5).
Drake, Donald M., Co., 904 Lewis Bldg., (4).
Draper, Alta M., 3305 N. E. 62nd Ave., (13).
Draper, Leroy D., 805 Title & Trust Bldg., (4).
Dryer, Donald A., 519 Corbett Bldg., (4).
Dryer, H. A., 519 Corbett Bldg., (4).
Dundore, John G., 1126 N. E. Imperial Ave., (13).
Eastman, Cliff, 6351 S. W. Garden Hm. Road, (11).
Eastmoreland Realty Co., 3226 S. E. Woodstock, (2).
Einarson, Karl E., 617 Builders Exchange Bldg., (4).
Ek, E. W., 3501 N. E. Broadway, (13).
Empire Mite & Realty Co., 3424 N. E. 30th, (11).
Enzler, E. Charles, 621 Henry Bldg., (4).
Engelhart, Geo., 2504 S. E. 49th Ave., (6).
Epton Realty & Finance Co., 1808 E. Burnside, (14).
Equitable Savings & Loan Ass'n., 411 S. W. 6th Ave., (4).
Falloon, Wilbur J., 521 Park Bldg., (5).
Fimpel, E. P., 2333 N. E. 46th Ave., (13).
First Fed. Sav. & Loan Ass'n., 800 S. W. Alder, (5).
Flood, Dan, 4440 N. E. Sandy Blvd., (13).
Flynn, James V., 1503 N. E. Couch, (14).
Flynn, W. C., 322 Board of Trade Bldg., (4).
Foster, William C., 627 Henry Bldg., (4).
Fox, C. W., 607 S. W. Oak St., (16).
Frank, R. J., 12053 S. E. Clark St., (5).
Fray, Edith R., King, 404 S. E. King, (16).
Frazier, J. C., 2822 N. E. Broadway, (12).
Frever, Cecil C., 225 Corbett Bldg., (4).
Fry, Philip V. W., 290 Alderway Bldg., (5).
Garlick, Vernon R., 2612 E. Burnside, (15).
Gartrell, Harvey R., 202 McKay Bldg., (4).
Gearin, Walter J., 2728 S. W. Summit Dr., (1).
Gehring, Emil, 6300 S. E. Foster Rd., (6).
George, E. E., 629 N. E. Broadway, (12).
Girard Realty Co., 2440 N. Lombard, (3).
Glynn, George, 404 S. W. 3rd Ave., (4).
Gollehur, Frank L., 6727 S. E. McLaughlin Bldg., (2).
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Gray, Arthur Ralph, 5015 S. E. Powell Bldg., (6).
Gray, John L., 4616 S. E. Hawthorne Blvd., (15).
Green, B. W. Co., 1819 N. Lombard, (3).
Green, H. G., 1126 American Bank Bldg., (5).
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Guild, S. H., 317 Lumbermen's Bldg., (4).
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Harris Investment Co., 403 Title & Trust Bldg., (4).
Harris, Lawrence R., 5915 N. E. Milton, (13).
Harris, Ralphard L., 7814 S. W. 11th Ave., (4).
Harrison, H. B., 633 S. E. Morrison, (14).
Hawes, M. D., 413 S. W. Stark St., (4).
Hawthorne Realty Co., 4100 S. E. Hawthorne, (15).
Hinkle, Walter B., 611-16 Failing Bldg., (4).
Hirsh, Paul, 122 S. W. Salmon St., (4).
Hozan Realty, "Joe", 7974 S. E. Foster Rd., (6).
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Horsman, Philip, 909 N. E. Brazee, (12).
Howe, Lena P., (Mrs.), 2585 N. W. Marcia, (10).
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Jensen, Robert J., 4136 S. E. Hawthorne, (15).
Johnson, A. J., 916 S. E. Hawthorne Blvd., (14).
Johnson, Lynn D., 3125 E. Burnside, (15).
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Jude, Walter L., 3125 E. Burnside, (15).
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Kappeler Realty, 6444 N. Interstate, (11).
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Kaufman Mortgage Co., 702 U. S. Nat'l Bank Bldg., (4).
Keeney-Bowman Co., 507 Builders Exchange Bldg., (4).
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Kelley, John L. and Sons, 1218 S. W. Washington, (5).
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Knight & Son, F. M., 3300 S. E. Belmont, (15).
Kilham, Graham, 1712 N. E. Sandy Blvd., (14).
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Knoxton Realty Co., 116 S. E. 50th Ave., (12).
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Kraninger, Lyle D., 413 S. W. 4th Ave., (4).
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Ladu Realty Co., 4007 N. Interstate Ave., (12).
Lambert, Joe H., 504 Mead Bldg., (4).
Larrow, Bert, 945 N. Sandy Blvd., (13).
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Lefavor, Claire A., 2419 N. E. Broadway, (12).
Leh, Howard, 330 Lumbermens Bldg., (4).
Lincoln, Irving B., 221 American Bank Bldg., (5).
Lindler, Frank M., 3720 S. E. Hawthorne Blvd., (15).
Livey, Earl B., 1410 N. Alberta, (11).
Locatelli, O. E., 1003 Equitable Bldg., (4).
Lofgren, Ross, 3815 N. E. Broadway, (13).
Love, George E., 421 Platt Bldg., (5).
Lowe, E. J., 122 S. W. Salmon St., (4).
Luedemann, F., 306 Davis Bldg., (4).
Lundquist, Larry E., 5922 N. E. Sandy Blvd., (13).
Marnamara, Gerard, 1020 S. W. Taylor St., (5).
Marshall, Thomas W., 6905 S. E. 52nd, (6).
Maxters, Edw., 1936 N. W. Raleigh, (9).
Mathsen-Demore Co., 6300 S. E. Foster Rd., (6).
McAlpine, John W., 2325 S. E. 41st Ave., (2).
McCall Realty, 1001 Guardian Bldg., (4).
McDermid, F. C., 2904 N. E. 33rd Ave., (13).
McGowan, F. C., 419 Henry Bldg., (4).
McGuire, Frank L., 326 S. W. Washington, (4).
McKen, Ernest E., 528 Corbett Bldg., (4).
McLean, Allan E., 415 Henry Bldg., (4).
McPherson, Donald G., 305-306 Corbett Bldg., (4).
Meredith Realty Co., 418 S. W. Washington, (4).
Metzall, Lyle S., 511 Pearson 4th Ave. Bldg., (4).
METZGER-PARKER CO., 200 Woodlark Bldg., (5).
Midlam, Ivan L., 518 Governor Bldg., (4).
Miller, Bert D., 6255 S. W. Capitol Highway, (19).
Miller Brokerage & Investment Co., 510 S.W. Main, (4).
- Moore, LaVerne H., 1539 S. W. Market, (1).
Moore, Mrs. Lawrence K., 2830 N. W. Westover, (10).
Moore, Chester A., 421 S. W. 6th Ave., (4).
Murney, Mrs. Cora E., 305-306 Corbett Bldg., (4).
Murney, Keith H., 306 Corbett Bldg., (4).
Murphy-Cole Realty Co., 7772 S. W. Capital Hwy., (1).
Natarus, M. A., 2859 N. E. Sandy Blvd., (12).
National Mortgage Co., 305 S. W. 4th Ave., (4).
Nelson, Clyde J., 512 S. E. 16th Ave., (14).
Nelson, H. H., 1034 N. E. Haley, (6).
Nelson, E. R., 8118 S. E. 13th Ave., (2).
Newman, A. D., 225 Corbett Bldg., (4).
Noble Realty Co., 4720 S. E. Hawthorne Blvd., (15).
NORRIS, BEGGS & SIMPSON, 200 Alderway Bldg., (5).
North Star Brokerage Co., 404 S. W. 3rd Ave., (4).
Noser, Lyle, 2900 S. W. Martins Lane, (1).
Nunn, Frances, 1201 Wilcox Bldg., (4).
O'Donnell, J. D., 706 Failing Bldg., (4).
Ogden & Gravelle, 915 N. Shaver St., (12).
Oregon Journal, Journal Plaza, 800 S. W. Front, (7).
Oregon Realty Co., 7636 N. E. Glisan, (16).
Oregon Publishing Co., 1520 S. W. Broadway, (1).
Orem, R. L., U. S. National Bank, (8).
Otto & Harkson Realty Co., 424 Builders Exchange Bldg., (4).
Osley, John J., 333 S. W. Oak St., (4).
Pacific First Fed. Sav. & Loan Ass'n., 811 S. W. 6th Ave., (4).
Paine, Charles L., 808 E. Burnside, (14).
Parrott, P. H., 3815 N. E. 15th Ave., (12).
Payne & Faust, 314 S. W. 6th Ave., (4).
Peck, Ruth, 317 S. W. Taylor Ferry Rd., (1).
Pederson, Oscar, 1131 S. E. Umatilla, (2).
Pennsylvania Mortgage Co., 8527 N. Jersey St., (3).
Percy, Cecil E., 5015 S. E. Powell Blvd., (6).
Peterson, C. A., 2423 N. E. 8th Ave., (12).
Pettyjohn, L. D., 5925 S. E. Powell Blvd., (4).
Phillips, W. R., 2305 S. E. 30th, (15).
Plummer, Norman B., 7041 N. Congress, (3).
Port Investment Co., 310 Times Bldg., (4).
Portland Trust & Savings Bank, 311 S. W. Washington, (7).
Porhaska, L. C., 332 S. W. Oak, (4).
Properties Improvement Co., 1126 S. W. 13th Ave., (3).
Property Sales, Inc., 231 S. W. 6th Ave., (4).
Property Service Corp., Ltd., 720 N. E. 12th, (14).
Quinn, Henry J. C., 605 Cascade Bldg., (4).
Rahoutis Co., George A., 211 Builders Exchange Bldg., (4).
Ransom Realty Co., 6905 N. Atlantic, (3).
Rattelle, E. E., 624 Henry Bldg., (4).
Rathbun, Elmer G., 225 Corbett Bldg., (4).
Realty Loan Corp., 409 Henry Bldg., (4).
Realty Service Corp., 419 S. W. Stark St., (4).
Richinbach Realty Co., 216 Times Bldg., (4).
Ringler, Charles, 219 Builders Exchange Bldg., (4).
Rising, Paul M., 7840 S. W. Capital Hwy., (1).
Ritter-Lowe Co., 122 S. W. Salmon St., (4).
Roberts, Donald E., 6135 S. E. Stephens, (13).
Robison Realty Co., 2105 S. W. 5th Ave., (11).
Robison, Wm. C., 2105 S. W. 5th Ave., (11).
ROGERS & VOWELS, PROPERTIES, 424 Park Bldg., (5).
Rolf's Real Estate Co., 6007 N. E. Sandy Blvd., (13).
Ross, Don, 1103 S. W. Stark St., (3).
Ross & Marks, 413 S. W. Stark St., (4).
Ryan, Alice M., 3426 S. E. Glenwood St., (2).
Saxon, W. F., 2901 N. Lombard, (3).
Savies Real Estate, 5926 N. E. 15th Ave., (11).
Schappert, Theodore W., 220 Lumbermens Bldg., (4).

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Securities Incorporated, 803 Spalding Bldg., (4).
Seidler, Albert E., 314 S. W. 6th Ave., (4).
Shenstake, Pauline T., 3511 N. E. Flanders, (13).
Settemier, Jesse H., 722 S. E. 54th, (15).
Sexton, Fred F., 230 S. W. Stark St., (4).
Sharp, Hilda Louisa, 707 N. W. 19th, (9).
Sheavgreen, Harriet A., 0333 S. W. Nebraska, (1).
Shelley-Ensign, 215 Park Bldg., (5).
Sherran-Dowsey Co., 825 S. E. Grand, (14).
Siemens, F. E., 809 Dekum Bldg., (4).
Simms, Wallace R., 208 Platt Bldg., (5).
Simpson, David B., 200 Alderway Bldg., (5).
Skid, Walter S., 206 N. E. Broadway, (12).
Sloan, Wm. F., 2230 N. E. Halsey, (12).
Smith, Delazon C., 1108 Guardian Bldg., (4).
Smith, Wilgus D., 2540 N. E. Union Ave., (12).
Somerville, Robert, 619 Cascade Bldg., (4).
Sorenson Realty Service, 2180 W. Burnside, (5).
Spilid, Waldemar, 913 Corbett Bldg., (4).
Standard Insurance & Investment Co., 220 Lumbermens Bldg., (4).
Stanley, W. C., 2804 N. E. Broadway, (11).
State Realty Co., 4431 S. E. 52nd Ave., (4).
Staver, J. Fred, 501 U. S. Nat'l Bank Bldg., (4).
Steel, Mason H., 521 S. W. Pine St., (4).
Stewart Realty Co., 3513 N. E. Union Ave., (12).
Stone, Helen W., 2314 S. W. Vista Ave., (1).
Stout, Earl O., 404 S. E. 82nd Ave., (1).
Stout & Brewster, 805 American Bank Bldg., (12).
Tarbell, F. M., 6909 S. E. Milwaukie, (2).
Taylor-Berdan Agency, Inc., 8217 S. W. 19th at Barber, (19).
Taylor, F. E., P. O. Box 749, (7).
Teepe, A. G., 3114 N. E. Sandy Blvd., (12).
Templeman, Andrew F., 202 Corbett Bldg., (4).
Templeman, W., 6431 N. E. Union Ave., (11).
Theatre Exchange Co., 201 Fine Arts Bldg., (5).
The First National Bank of Portland, 404 S. W. 6th Ave., (4).
The Lake Oswego Development Co., Box 362, Oswego.
The Locators, 322 Postal Bldg., (4).
The Simms Co., 208 Platt Bldg., (5).
Title & Trust Co., 325 S. W. 4th Ave., (4).
Van Meter, J. H., 447 N. E. Morgan St., (11).
Vincent, Inc., Dean, 315 S. W. 4th Ave., (4).
Vint, Otto, 424 Park Bldg., (5).
Wagner Co., C. A., 324 S. W. Stark St., (4).
Wagner, J. C., 711 Wilcox Bldg., (4).
Walling, Ben F., A. Avenue, Oswego.
Walstrom, C. Ralph, 421 S. W. 6th Ave., (4).
Warren, Harry E., 325 Henry Bldg., (4).
Warren, Walter W., 325 Henry Bldg., (4).
Way, Geo. W., 1518 N. E. Broadway, (12).
Welch Real Estate Co., 1627 N. E. Broadway, (12).
West, R. B., 2527 N. E. 26th, (12).
Westmoreland Realty Co., 1158 S. E. Powell Blvd., (2).
Wheeler-Frost Realty Co., 3863 S. E. Hawthorne Bldg., (15).
Whiteside & Co., W. E., 1524 N. E. Broadway, (12).
White Star Realty Co., 5415 N. Walker St., (3).
Wiesmann, John B., 623 N. E. Broadway, (12).
Wiggins & Hubbard, 220 S. W. Alder, (4).
Wiggins, Paul S., 3161 N. E. Holland Ct., (11).
Wieland, Hal V., 5843 S. E. Belmont, (15).
Wilson, Ray W., 1637 N. E. Alberta, (11).
Winter, Ed., 533 N. E. Killingsworth, (11).
Woodard & Draper, 805 Title & Trust Bldg., (4).
Worrell, Wm. V., 3443 S. E. 39th Ave., (2).
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Cluett, Nila, 344 State St.
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Craig, C. M., 668 N. High St.
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Grabenhorst, Geo. H., Jr., 134 S. Liberty St.
Grabenhorst, Richard E., 134 S. Liberty St.
Grant, H. P., 457 Court St.
Hansen, John H., 2019 Fairgrounds Rd.
Huckins, C. R., 250 N. High.
Hull, Eola, 341 Chemeketa.
Hunter, E. M., 720 S. Commercial St.
Hutchinson, Joe, 455 Court St.
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Kilgore, Claude, 425 S. 12th St.
Krueger, W. G., 147 N. Commercial St.
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McMullen, V. A., 474 Court.
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Munzinger, Walter, 1233 Edgewater, West Salem.
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Nelson, Robert V., State Office Bldg.
Nelson, Thos. G., 702 S. High St.
Ochman, Lee, 477 Court St.
Picha, Burt, 337 N. High St.
Pomeroy, G. C., 449 N. Capitol St.
Potter, Ed., 215 S. High St.
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Secretary-Treasurer: Jack N. Seabold, 337 E. Main, Hillsboro.

- Bowen, W. S., P.O. Box 1234, Sherwood.
Briggs, Earl S., Rt. 6, Box 1218, Portland, (19).

OREGON - PENNSYLVANIA

WASHINGTON COUNTY (Cont.)

Bump, Kenneth A., (Diehl & Bump), 10 Council St., Forest Grove.
Curren, H. W., 134 Main St., Hillsboro.
French, Clara B., 8909 S.W. Canyon Lane, Portland.
Griffith, E. A., (Griffith & Mecke), 131 S. 2nd Ave., Hillsboro.
Howland, Fred O., Rt. 1, Box 147, Beaverfoot.
Hughes, Lester S., 29 S. Main St., Forest Grove.
Ide, Russell S., (Ide & Brauer), 316 E. Main St., Hillsboro.
Jeffries, H. H., Beaverfoot.
Johnson, J. O., 220 Lumbermans Bldg., Portland.
Keehn, E. C., 218 N. Main St., Forest Grove.
Kidder, W. E., Tigard.
LeCrone, Wolfe, Cornelius.
McCallum, C. F., Rt. 2, Box 423, Beaverfoot.
McCloskey, W. E., 85 N. W. Broadway, Beaverfoot.
McGraw, H. E., 117 S. 3rd St., Hillsboro.
McMahon, J., 71 Broadway, Beaverfoot.
Mecke, John E., 131 S. 2nd St., Hillsboro.
Person, Jack, 238 S. 2nd St., Hillsboro.
Recher, H. A., 18 1st Ave., Forest Grove.
Ross, Lyman, P. O. Box 5, Aloha.
Schramel, John, 5 1st Ave., N. W. Forest Grove.
Seabold, Harry M., (Washington Co. Agencies), 337 E. Main St., Hillsboro.
Thomas, N. L., 255 N. E. Canyon Rd., Beaverfoot.
Waltz, Homer H., 219 Pacific Ave., Forest Grove.
Weathers, Lou, 109 S. 2nd St., Hillsboro.
Weed, Thurlow, Canyon Rd. at Walker, Beaverfoot.
Williams, T. M., 130 S. 2nd St., Hillsboro.
Word, Edgar L., Canyon Rd. & Ellis, Beaverfoot.

Yamhill County

Realty Board

Active Members, 22; Others, 11

President: Robert W. Wehrley, 703 First St. E., Newberg.

Secretary: Ruth Gerin, Newberg.

Aber, Paul L., Newberg.
Calkins, Clifford, Dundee.
Cramer, N. A., McMinnville.
French, A. J., McMinnville.
Garin, Ruth, Newberg.
Goodwin, M. L., Lafayette.
Harmon, Dan, Newberg.
Harris, Wm. P., 323 Davis, McMinnville.
Heller, Lou, McMinnville.
Hessmer, Mrs. C. C., McMinnville.
Hosteler, W. W., McMinnville.
Hutchcroft, Fred, McMinnville.
Knight, C. L., McMinnville.
McAlear, Stasia, McMinnville.
McNutt, Archie, Sheridan.
Myers, I., Carlton.
Richardson, J. W., Dayton.
Torbet, H. W., Amity.
Vincent, V. A., 600 5th St., Newberg.
Wehrley, J. D., 510 So. Beacom, McMinnville.
Wehrley, Robt., 703 East First St., Newberg.
Withers, J. A., Newberg.

PENNSYLVANIA

Abington—See E. Montgomery County
Aron Park—See Philadelphia
Allston Park—See Pittsburgh
Aliquippa—See Beaver County
Ambler—See Norristown, also Philadelphia
Ambridge—See Beaver County
Armored—See Main Line, also Philadelphia
Ardmore—See Main Line, also Philadelphia
Aspenwall—See Pittsburgh
Avalon—See Pittsburgh
Bala-Cynwyd—See Main Line
Bangor—See Pittsburgh
Beaver Falls—See Beaver County
Bellevue—See Pittsburgh
Bentleyville—See Monongahela Valley
Berwyn—See Main Line
Birdsboro, Burks County—See Reading
Bloomsburg—See Northumberland County
Blue Ridge Summit—See Franklin County
Bradford—See Pittsburgh
Bradford—See McKean County
Bradford Woods—See Pittsburgh
Bridgeville—See Pittsburgh
Bristol—See Bucks County
Brookline—See Delaware County, also Main Line
Brookville—See Tri-County
Broomall—See Delaware County
Brownsville—See Pittsburgh
Bryn Mawr—See Main Line, also Delaware County and Philadelphia
Burnham—See Lewistown
California—See Pittsburgh
Carbondale—See Scranton
Carlisle—See Harrisburg
Carmichael—See Uniontown
Carnegie—See Pittsburgh
Carrick—See Pittsburgh
Cataqua—See Allentown

Chambersburg—See Franklin County
Cheltenham—See Monongahela Valley
Cheltenham—See East Montgomery County
Chester Hill—See Philadelphia
Chiarot—See Pittsburgh
Chick Summit—See Scranton
Clearfield—See Tri-County
Coalville—See Chester County
Collegeville—See Norristown
Conestoga—See Delaware County
Columbia—See Lancaster
Connellsville—See Uniontown
Conshohocken—See Norristown
Coropoli—See Pittsburgh
Cornwells Heights—See Bucks County
Coshohocken—See Norristown
Craford—See Pittsburgh
Craford Park—See Pittsburgh
Crescent—See Bucks County
Cynwyd—See Main Line
Darby—See Delaware County
Darmouth—See Pittsburgh
Darmouth—See Chester County
Doylestown—See Bucks County
Drexel Hill—See Delaware County
DuPont—See Philadelphia
Dubois—See Tri-County
Duncannon—See Harrisburg
Dunmore—See Scranton
Duquesne—See Pittsburgh
E. Pittsburgh—See Pittsburgh
Easton—See Allentown
E. McKeesport—See Pittsburgh
East Petersburg—See Scranton
East Pittsburgh—See Pittsburgh
East Stroudsburg—See Monroe County
Edgington—See Bucks County
Edgewood—See Pittsburgh
Edinboro—See McKean County
Elkins Park—See E. Montgomery County, also Philadelphia
Elwood City—See Pittsburgh
Emmaus—See Allentown
Erdensheim—See E. Montgomery County
Fairview Village—See Norristown
Farrell—See Shenango Valley
Franklin—See Pittsburgh
Freedom—See Beaver County
Germanstown—See Philadelphia
Gilbertville—See Norristown
Glen Mills—See Delaware County
Glenside—See Delaware County
Glenshaw—See Pittsburgh
Glenside—See E. Montgomery County, also Philadelphia
Grove City—See Shenango Valley
Harbor Creek—See Erie
Hathor—See Bucks County, also E. Montgomery County and Philadelphia
Haverford—See Main Line, also Philadelphia
Haverhill—See Delaware County
Hill Top—See Pittsburgh
Hollidaysburg—See Altoona
Homestead—See Pittsburgh
Huntington Valley—See E. Montgomery County
Ivyland—See Bucks County
Jeffersonville—See Norristown
Jenkintown—See E. Montgomery County, also Philadelphia
Johnstown—See Cambria County
Kennett Square—See Chester County
Kingston—See Wilkes-Barre
Kulpmont—See Northumberland County
Langhorne—See Bucks County, also Philadelphia
Lansdale—See Central No. Pennsylvania
Lansdowne—See Delaware County, also Philadelphia
Lemore—See Harrisburg
Lewisburg—See Northumberland
Ligonier—See Pittsburgh
Lincoln Park—See Reading
Lancaster—See Delaware County
Malvern—See Chester County
Manayunk—See Delaware County
Manoa—See Delaware County
Mars—See Pittsburgh
McKeesport—See Pittsburgh
McKees Rocks—See Pittsburgh
Mechanicsburg—See Harrisburg
Media—See Delaware County
Melrose Park—See E. Montgomery County
Merion—See Main Line, also Philadelphia
Midletown—See Harrisburg
Midland—See Beaver County
Millvale—See Pittsburgh
Milton—See Northumberland
Monaca—See Beaver County
Monessen—See Monongahela Valley
Moriaville—See Bucks County
Mt. Carmel—See Northumberland County
Mt. Lebanon—See Pittsburgh
Mt. Penn—See Reading
Mount Pocono—See Monroe County
Mt. Washington—See Pittsburgh
Munhall—See Pittsburgh
N. S. Pittsburg—See Pittsburgh
Narberth—See Main Line, also Philadelphia
New Brighton—See Beaver County
New Hope—See Bucks County
New Kensington—See Pittsburgh, also Franklin
N. Oil City—See Titusville
New York—See Pittsburgh
Newberry—See Williamsport
Newton—See Bucks County
Norristown—See E. Montgomery County
North Belle Vernon—See Pittsburgh
North East—See Erie
North Hill—See E. Montgomery County
North Wales—See Central No. Pennsylvania
Northampton—See Allentown
Norwood—See Delaware County, also Chester
Oaks—See Norristown
Oakmont—See Pittsburgh, also Delaware County
Overbrook—See Philadelphia

Oxford—See Chester County
Perryville—See Bucks County
Pittsburgh—See Delaware County, also E. Montgomery, Main Line, and Philadelphia
Pottsville—See Chester County
Plymouth—See Greater Wilkes-Barre
Portland—See Easton
Pottstown—See Norristown
Prospect Park—See Chester County
Punxsutawney—See Tri-County
Quarryville—See Lancaster
Ridgeway—See Tri-County
Ridley Park—See Chester
Rockledge—See E. Montgomery County
Roslyn—See E. Montgomery County
Roversford—See Norristown
Ruthledge—See Delaware County
S. S. Pittsburgh—See Pittsburgh
Saxonburg—See Butler County
Schuylkill Haven—See Pottsville
Schwenksville—See Norristown
Sellersville—See Bucks County
Sewickley—See Pittsburgh
Shamokin—See Northumberland County
Sharon Hill—See Shenango Valley
Sharpsburg—See Pittsburgh
Shillington—See Reading
Shippenburg—See Norristown
Skeetsville—See Reading
Slippery Rock—See Butler County
Solersburg—See Bucks County
Somerton—See Bucks County
South Langhorne—See Bucks County
Springfield—See Delaware County
State College—See Lewistown
Stroudsburg—See Monroe County
Sunbury—See Berks County
Swarthmore—See Delaware County
Sweet Valley—See Wilkes-Barre
Swinsvale—See Pittsburgh
Sykesville—See Tri-County
Tamaqua—See Greater Hazleton
Tarentum—See Pittsburgh
Trevorton—See Northumberland County
Turtle Creek—See Pittsburgh
Upper Darby—See Delaware County, also Main Line and Philadelphia
Upper Darby & Sharon Hill—See Delaware County
Valencia—See Butler County
Verona—See Pittsburgh
Warrington—See Bucks County
Wayne—See Main Line, also Philadelphia
Waynesboro—See Franklin County
Weiser Park—See Reading
West Alexander—See Washington
West Chester—See Chester County
West Reading—See Reading
West View—See Pittsburgh
Weyersburg—See E. Montgomery County
Wilkes-Barre—See Reading
Wilkes-Barre—See Pittsburgh
Willow Grove—See E. Montgomery, also Bucks County
Woolly—See Chester
Wycombe—See Bucks County
Wynewood—See Philadelphia, also Main Line
Wymissine—See Reading
Wyndle—See Bucks County
Yeadon—See Delaware County

ALLENTOWN & EASTERN PENNA. in the Heart of the market



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Fetzer, Myron J., 324 N. 9th St.
Fetzer, Raymond, 842 Hamilton St.
Fisher, John L., 527 Hamilton St.
Frederick, Tilghman A., 602 S. 5th St.
Geiger, Raymond C., 445 Linden St.
Geiger, Russell J., 445 Linden St.
Grammer, Lloyd E., 102 S. 7th St.
Grammer, Lester A., 511 N. 8th St.
Henninger, Quin A., 457 Linden St.
Herrity, Joseph T., 523 Linden St.
Jackson, Wm. C., 100 N. Ninth St.
Jarrett, Daniel M., 842 Hamilton St.
Jarrett, Lincoln R., 842 Hamilton St.
JARRETT, ROSCOE Q., 842 Hamilton St.
KAHLER, LEE R., 737 Turner St.
Kessler, John G., 241 N. 7th St.
Kessler, John W., 241 N. 7th St.
Kester, Earl S., 519 Linden St.
Knaake, William H., 120 N. 8th St.
Koons, Edwin H., 146 Front St., Cataqua Pa.
Laro & Son, C. W., 121 N. 9th St.
Laubach, H. H., Cement Nat'l. Bank Bldg., Northampton.
Lewis, Theodore, 10 S. Front St., Easton.
Luckenbach, Bert A., 1546 Lehigh Parkway S.
Newman, Monroe F., 23 S. 9th St.
O'Brien, Charles, 508 Hamilton St.
O'Brien, John R., 508 Hamilton St.
Osenbach, Elmer W., 1501 Hanover Ave.
Patt, Charles B., Jr., 519 Linden St.
Pottrich, Maxwell, 23 S. 9th St.
Raymond, Lester Y., 37 N. 8th St.
Reinsmith, Gerald J., 936 Hamilton St.
Reinsmith, Martin A., B.B.B. Bldg., 546 Hamilton St.
Rickert, Allen H., 825 Walnut St.
Sohland, Alfred, 716 Chew St.
Tice, Howard, 60 N. 2nd, Easton.
Vargo, Frank G., 527 Hamilton St.
Vogel, George Y., 38 N. 9th St.
Vogel, Newman J., 1104 Hamilton St.
Williams, Robert R., 2019 Reading Rd.

LEE R. KAHLER

737 Turner Street

Allentown, Pa.

Chain Stores and
Industrial Leasing
Appraising
Property Management

Allentown Real Estate Board

Active Members, 57

President: Roscoe Q. Jarrett, 824 Hamilton St.

Secretary: Raymond C. Geiger, 445 Linden St.

Bender, Edward C., 824 Hamilton St.
Bender, Harry G., 45 N. 10th St.
Best, Clarence W., 33 N. 5th St.
Bittner, Mark R., 1034 Hamilton St.
Blitch, Charles, 33 N. 5th St.
Brown, James F., 438 N. 6th St.
Brown, Vincent, 438 N. 6th St.
Buchheit, William F., 209 N. 7th St.
Butz, Robert S., 4th & Main Sts., Emmaus, Pa.
Canouse, John H., 1144 Hamilton St.
Clark, John H., 1031 Turner St.
Claus, William F. & Son, 824 Hamilton St.
Connors, Edwin, 842 Hamilton St.
Cutshall, Naomi A., 629 Turner St.
Donald, Edward R., 247 N. 13th St.
Eddy, Albert J., 46 S. 10th St.
Edelman, George A., 640 N. 9th St.

Altoona Real Estate Board

Active Members, 20; Others, 17

President: John R. Martin, 200 Central Trust Bldg.

Secretary-Treasurer: K. B. Matern, 200 Central Trust Bldg.

Basler, E. A., Altoona Trust Bldg.
Bloom, C. D., 1501 13th Ave.
Boiland, L. W., Penn Central Bldg.
Cassidy, A. Boyd, Simms Bldg.
Farris, Paul H., Co., Inc., 1201 12th Ave.
HILL, JOHN, 1308 12th Ave.
Kilcove, John, & Sons, 1105 13th St.
Leopold, L. E., 1207 13th St.
McCormick, R. J., 1506 11th Ave.
McDowell, E. F., & Robert F., Central Trust Bldg.
McKillop, H. C., 322 Allegheny St., Hollidaysburg.
McVEYS, INC., 1108 13th St.

ALTOONA

39 Years' Experience in Handling

BUSINESS PROPERTY AND
CHAIN STORE LEASING

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JOHN HILL REAL ESTATE

1308 12th Ave., Altoona, Pa.

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RESIDENTIAL, COMMERCIAL, INDUSTRIAL, RURAL

Morgan-Martin Co., Central Trust Bldg.
Morrison, P. J., 1114 12th St.
Parsons, T. Chester, 1107 12th Ave.
Seeds, John S., 1115 11th St.
Seidel, Ed., 635 Seventh St.
Shaw, Dean B., 1214-A Eleventh St.
Sheedy, Gerald P., 1330 12th Ave.
Washington, Paul, Cresson.

Beaver County Board of Realtors

Active Members, 23

President: Albert E. Stammelbach, 413 3rd St., Beaver.
Secretary: John M. Coates, 1213 7th Ave., Beaver Falls.

Howard-Anderson Agency, (Adams Anderson), 617 3rd St., Beaver.
Cain, Lee B., 594 3rd Ave., Freedom.
Cameron, Walter S., 340 Franklin Ave., Aliquippa.
Garvin, Robert F., 682 3rd St., Beaver.
Henderson, Paul, 430 Franklin Ave., Aliquippa.
Hurst Agency, (Charles Bourne, Jr.), 441 Wilson Ave., Beaver.
Kirk, H. E., Beaver Trust Bldg., Beaver.
Lewis, Chester A., 3201 College Ave., Beaver Falls.
Levada, Earl R., 1415 7th Ave., Beaver Falls.
Locke, O. H., 1231 Penna. Ave., Monaca.
McGehee, Leo P., 634 Midland Ave., Midland.
Miller, William J., 318 9th St., Monaca.
Patton, Lester S., 2208 McLean St., Aliquippa.
Piper, W. W., (Piper & Zuberhuler), Benson Bldg., Beaver Falls.
Reeves Co., John T., (Thomas R. Coates, Sr.), 1213 7th Ave., Beaver Falls.
Ruffner, J. A. C., (Ruffner & Moore), 384 Franklin Ave., Aliquippa.
Senior, Frederick D., (John Senior Agency), 1607 3rd St., New Brighton.
Stammelbach, Albert E., 413 3rd St., Beaver.
Strouss, James S., 458 3rd St., Beaver.
Trumpeter, Gilbert, 1236 Pennsylvania Ave., Monaca.

Urda, John L., (Chas. Kristerfok Agency), 405 Merchant St., Ambridge.
Valley Realty Co., (Roy C. Kerr), 506 Merchant St., Ambridge.
Wise, Wilbert H., Jr., 1421 7th Ave., Beaver Falls.

Bethlehem

Real Estate Board

Active Members, 17; Others, 11

President: R. W. Dimmick, Union Bank Bldg.
Secretary: F. G. Radley, 140 E. Broad St.
Acme Agency, Inc., 100 E. Broad St.
Bader, W. C., Co., Inc., Odd Fellows Bldg.
Callone, A. E., 106 E. 4th St.
Fishburn Co., S. E., Union Bank Bldg.
Ganey, Paul J., 701 E. 3rd St.
Housing Service Co., Center at Garrison.
Howe, E. A., Lehigh University.
McGarr, Chas., 336 Adams St.
Radley Agency, F. G., 140 E. Broad St.
Schlenker, Robert F., 1024 W. Broad St.
Shonk, John J., 312 Odd Fellows Bldg.
Siegel, Maude Post, 507 Main St.
Stefko, Edward, 68 E. Broad St.
Stefko, John, 68 E. Broad St.
Sturtevant, B. J., 504 Broadway.
Suburban Realty Co., 620 W. Broad St.
Woodring-Roberts Corp., Bethlehem Tr. Bldg.

Bucks County

Real Estate Board

Active Members, 49; Others, 14

President: Arlington Myers, Doylestown.
Secretary: Herbert Barnes, Warrington.
Atkinson, Edgar C., Buckingham.
Barnes, Joseph, Warrington.
Runner, B. Frank, Doylestown.
Burgess, William, Morrisville.
Cestelowski, Jules, 701 Huntingdon Pike, Rockledge.
Eastburn, Hugh B., 118 Mill St., Bristol.
Fechtenburg, Richard W., Edgington.

Flagler, Arthur E., Perkasie.
Fotter, Wm. H., Morrisville.
Francis, Joseph, Warrington.
Fretz, Paul D., Perkasie.
Gratz, Samuel, Grand Theatre Bldg., Bristol.
Grupp, Otto, Jr., Crofton.
Happ & Sons, Doylestown.
Hayes, William H., Yardley.
Heacock, Harold, Perkasie.
Heise, William C., Quakertown.
Hever-Kemmer, Inc., 7319 Rising Sun Ave., Phila.
Horn, Stanley, Perkasie.
Howell, Wm. G., Sont Co., Morrisville.
Hower, Elsie G., 333 N. Easton Rd., Willow Grove.
Kirk, Edward R., & Son, Wycombe.
Lapolla, Charles, 1418 Farragut Ave., Bristol.
Lippincott, Robert H., Hart Bldg., Doylestown.
Massi, Vincent, Breitol.
McLean, Adam, Somerton.
Merrick, W. Aubrey, 10 Washington St., Newtown.
Miller & Cornell, Inc., Hathor.
Molloy, J. Carroll, 30 S. Main St., Doylestown.
Molloy, William H., Ivyland.
Myers, Arlington F., Doylestown.
Naul, Arthur, Doylestown.
Otto, G. Edward, 20 N. Penna. Ave., Morrisville.
Pidcock, J. Cooper, Bridge St., New Hope.
Rigby, J. Alfred, Cornwells Heights.
Righter, Clement, Newton.
Rossier, William A., Jr., 301 N. Bellevue Ave., Langhorne.
Ruhl, Andrew V., Langhorne.
Schlichter, Ralph D., Sellersville.
Schneider, Fred E., R.D. 2, Quakertown.
Shelly & Fenstermacher, Souderton.
Smith, Clinton M., Somerton.
Stinley, Paul H., Sellersville.
Stockham, Thomas B., Co., Morrisville.
Sylvester & Keating, South Langhorne.
Townsend, A. P., & Son Co., Townsend Bldg., Langhorne.
Wotherill, Parke, Buckingham.
Wright, William T., Co., Ltd., Arcade Bldg., Newtown. (In U. S. Service.)
York Road Real Estate Co., Lahaska.

Butler County

Real Estate Board

Active Members, 20; Others, 11

President: David P. Linduff, R.D. No. 1, Valencia.
Secretary & Treasurer: Marguerite V. Bolam, 244 S. Main St., Butler.
Abrams, Jas. H., 246 S. Main St.
Adams, Chas. B., 805 E. Pearl St.
Bolam, Marguerite, 244 S. Main St.
Brown, Elmer E., 314 S. Main St.
Eisler, Paul E., 257 S. Main St.
Ferguson, Arthur M., 244 S. Main St.
Findley, A. L., 230 S. Washington St.
Greene, Allen D., Mellon Bank Bldg.
Linduff, D. P., R.D. No. 1, Valencia.
Loudin, R. M., Savin's & Trust Bldg.
McMahon, Mildred G., 244 S. Main St.
Nicholas, Ralph, 324 S. McKean St.
Roeders, C. H., 111 W. Jefferson St.
Rodgers, J. Robert, 236 New Castle St.
Sheldon, George, 108 W. Diamond St.
Shields, Carl E., 408 N. Main St., Butler.
Smith, C. P., 145 S. Main St.
Watson, Don R., 136 S. Main St.
West, Weldon P., 136 S. Main St.
Yannotti, Flory, 112 4th Ave.

Cambria County

Board of Realtors

Active Members, 15

President: Lawrence C. Ashcraft, 300 Market St., Johnstown.
Secretary: Edgar A. Singer, 329 Market St., Johnstown.
Ashcraft, Lawrence J., 300 Market St., Johnstown.
Beam, Scott, 1206 First Natl. Bank Bldg., Johnstown.
Board, George, 702 Carnegie Equip. Bldg., Johnstown.
Kenney, John S., 414 Lincoln St., Johnstown.
Kontz, Charles K., 412 U. S. Bank Bldg., Johnstown.
McCafray, James, Market & Main Sts., Johnstown.

McWilliams, W. Harold, 414 Lincoln St., Johnstown.
Minno, George, Cambria Building & Loan Assn., Johnstown.
Mock, J. Elmer, Market & Main Sts., Johnstown.
Ross, Perry, 158 Adams St., Johnstown.
Santoro, Charles S., 136 Park Place, Johnstown.
Siciliano, Joseph, 1106 U. S. Bank Bldg., Johnstown.
Singer, Edgar A., 329 Market St., Johnstown.
Timchak, Louis J., 347 Main St., Johnstown.
Williams, Wallace E., 300 Market St., Johnstown.

Central North Penn.

Real Estate Board

Active Members, 11

President: Thos. M. Sloan, 415 N. Broad St., Lansdale.
Secretary: Henry C. Swartley, 6 W. Main St., Lansdale.
Bean, Chas. E., 107 N. Main St., North Wales.
Klingenhafner, Benj. F., 7 Susquehanna Ave., Lansdale.
Kratz, Irwin D., 362 York Ave., Lansdale.
Kratz, John Forrest, 6th & Church Sts., North Wales.
Oberholzer, W. B., 501 York Ave., Lansdale.
Rorer, John, 104 N. Main St., North Wales.
Schultz, Harry H., 329 W. Main St., Lansdale.
Sloan, Thos. M., 415 N. Broad St., Lansdale.
Swartley, Henry C., 6 W. Main St., Lansdale.
Weaver, Joseph K., 317 W. Main St., Lansdale.
Young, Fred O., 610 Derstine Ave., Lansdale.

Chester

Real Estate Board

Active Members, 38; Others, 7

President: Benjamin Blank, 623 Welsh St.
Secretary: Wm. M. Hunter, 931 Edgmont Ave.
Adelman, S. H., Crozer Bldg.
Abren, Dean, 160 E. 7th St.
Bell, Samuel R., 1031 Edgmont Ave.
Berman, Albert, 45 E. 8th St.
Blank, Crosby M., Jr., 631 Sprout St.
Blank, Benjamin, 623 Welsh St.
Calvert, Frederic, 26 E. 4th St.
Chester-Cambridge Bank & Trust Co., 5th & Market.
Chester Real Estate Co., 25 E. 5th St.
Conte, Joseph, 1218 W. 3rd St.
Crowley, John F., 21 E. 5th St.
Delaware County Trust Co., 5th & Market St.
Hamilton, J. Wayne, 116 W. 24th St.
Heffron, George M., 14 E. 5th St.
Hewes, Earle F., 521 Welsh St.
Hunter, Wm. M., 931 Edgmont Ave.
Kane, Norman H., Crozer Bldg.
Kershaw and Peck, 228 E. 5th St.
Lacuch, John, 2805 W. 3rd St.
Lee, Valerie D., 110 E. 5th St.
Lewicki, Peter, 702 Concord Ave.
Lewis, Hopkins & Williamson, 603 Welsh St.
Lippincott, Wallace, 907 Edgmont Ave.
Locke, Charles M., 115 E. 8th St.
Mark Realty Co., 1006 W. 3rd St.
Modesti, John, 1606 MacDade Blvd., Folsom.
Pace, Vincent J., 232 W. 5th St.
Palmer, Charles, 714-16 Edgmont Ave.
Price, W. Alrich, 617 Sprout St.
Read, Mrs. Revell B., Crozer Bldg.
Scott, Thomas R., 612 Mohawk Ave., Norwood.
Sticia, Alfred V., 816 W. 7th St.
Sweeney & Clyde, 25 E. 5th St.
Sweeney & Lukens, 923 Welsh St.
Swimmer, Maurice, 22 W. Fifth St.
The First National Bank of Chester, 5th & Market St.
Ward, Samuel C., 611 Welsh St.
Wolf, William J., Wolf Bldg., 3rd & Market Sts.

Chester County

Real Estate Board

Active Members, 21

President: George N. Higley, 101 Monument Ave., Malvern.
Secretary: Arthur V. Grant, F & M Bldg., Cor. Market & High Sts., West Chester.
Barker, Henry S., 15 S. Church St., West Chester.
Coffman, Andrew L., 247 Church St., Phoenixville.
Dutche, Morris, 155 E. Lincoln Hwy., Wilmington, Del.
Entekin, S. Earl, Jr., W. Lincoln Hwy., Lloyd Ave., Downingtown.
Hanby, Samuel C., 603 W. Eleventh St., Wilmington, Del.
Hart, F. Dumont, 351 E. Lincoln Hwy., Coatesville.
High, Edgar E., 15 S. Church St., West Chester.

Higley, G. N., 101 Monument Ave., Malvern.
Hoopes, Everett J., 143 Lancaster Ave., Downingtown.
Jones, William H., 26 E. Market St., West Chester.
McQuiston, A. M., 7 South Valley Rd., Paoli.
Pike, Charles M., 231 E. Lincoln Highway, Coatesville.
Roberts, Chandler P., 5 Park Lane, Downingtown.
Smedley & Aumiller, Bank Bldg., Downingtown.
Stern, Willard E., 231 E. Lincoln Hwy., Coatesville.
Sugarman, Mark, Modena Road, South Coatesville.
Taylor, Harry F., 13 N. High St., West Chester.
Taylor, Paul, R. D. 2, Phoenixville.
Walter, Ralph H., E. State St., Kennett Square.
Wheeler, Al. F., 38 S. 3rd St., Oxford.
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Bibby, Joseph W., 418 Church Lane, Yeading.
Blackburn, M. L., 40 Darby Road, Haverstown.
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Boyd, Charles H., 1621 E. Darby Rd., Brookline.
Briehorn, Edward, 315 Chester Pike, Norwood.
Burke and Harrington, Baltimore Pike at Penn Blvd., Fernwood.
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Dissler, George W., Co., 3 Township Line Road, Llanerch.
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Erwin & Wilhelm, 3425 Garrett Rd., Drexel Hill.
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Gilmore, Paul A., 147 Long Lane, Upper Darby.
Gray, Frank R., 419 Morton Ave., Rutledge.
Hallas, Joseph Jr., 924 Main St., Darby.
Hamblenton & Eekiel, 601 Morgan Ave., Drexel Hill.
Hamilton, John K., 2316 Garrett Rd., Drexel Hill.
Hansen, Harold S., 1205 Chester Pike, Sharon Hill.
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PENNSYLVANIA

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Johns' Realty Agency, The, 18 S. Olive St., Media.

Johnson, W. Percival, 211 W. Baltimore Ave., Lansdowne.

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Kehrwieder, Karl T., 9111 West Chester Pike, Lower Darby.

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Kinder & Furman, 533 Chester Pike, Prospect Park.

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Knowles-Saurman, Inc., 536 Burmont Road, Drexel Hill.

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Leimon, Robert J., 1 S. State Rd., Springfield.

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Lumley, Clarence F., 200 Township Line Road, Havertown.

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MacBride, Robert J. & Son, 415 MacDade Blvd., Collingdale.

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Mann, Lee N., Springfield Road, Broomall.

Manley, Stephen R., 710 Church Lane, Yeakel.

McClatchy Bros., 6401 Market St., Upper Darby.

McClatchy, Frank, 69th & Walnut Sts., Upper Darby.

McClatchy, John H., McClatchy Bldg., Upper Darby.

McClatchy, William F., 6401 Market St., Upper Darby.

McGough, Fred P., 217 S. 69th St., Upper Darby.

Miller, Irving A., West Chester Pike, Broomall.

Money, J. Robert, 301 E. Baltimore Ave., Media.

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Ott, William J., Inc., Brookline.

Owens, Russell H., 1217 E. Darby Road, Brookline.

Parsons, Arthur J., 207 Long Lane, Upper Darby.

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Pickett, William C. & Co., 7227 Marshall Rd., Upper Darby.

Premore, David B., Woodland Ave., Springfield.

Preston, Edward W., 5 Brookline Blvd., Brookline.

Raisch, George W., 3001 Garrett Rd., Drexel Hill.

Remington, Robert C., 6908 Market St., Upper Darby.

Roach, Charles L., McClatchy Bldg., Upper Darby.

Rottenhoff, Elwood H., Newtown Square.

Saurman, William J., 204 Long Lane, Upper Darby.

Schuck, Clarence F., Brookside & Springfield Rds., Springfield.

Siddall, Walter B., 2237 Garrett Rd., Drexel Hill.

Sill, R. Stanley, Agency, 205 Country Bldg., Media.

Sloan & Lynch, 923 Darby Road, Havertown.

Smith & Swayne, 675 Burmont Rd., Drexel Hill.

Snyder, Freas, B. & Co., 1400 Bywood Ave., Upper Darby.

Stewart, E. Winfield, 300 W. Providence Rd., Aldan.

Stout & Smolens, Inc., 7817 West Chester Pike, Upper Darby.

Stratford, Harry G., 4203 Fernside Blvd., Drexel Hill.

Strine, Walter M., 111 South Ave., Media.

Swone & Son, Inc., 516 Main St., Darby.

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Upper Darby Realty Co., 132 Garrett Road, Upper Darby.

Vogt, Wm. J., 3701 State Rd., Drexel Hill.

Walsh, Edward J., 111 Fairfield Ave., Upper Darby.

Ward, Arthur C., 2407 Darby Road, Oakmont.

Warner, Edgar G., 69th & Walnut Sts., Upper Darby.

Warner-West Corporation, 7052 Garrett Rd., Upper Darby.

Warwick, John W., 10 South Avenue, Media.

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Conrad, Sylvester B., York Rd. & Highland Ave., Abington.

Cornell, Warren, Harbor.

Dager, Howard J., 471 York Rd., Jenkintown.

Deisler, W. W., 902 E. Willow Grove Ave., Wyndmoor, Philadelphia, (18).

Ferrell, Harry F., Roslyn.

Gourley, W. Clyde, York & Welsh Rds., Willow Grove.

Hamilton, John de Z., 97 Bethlehem Pike, Philadelphia.

Hearne, Nicholas A., 301 Huntingdon Pike, Rockledge, Phila., (11).

Henrie, John P., Easton Rd., Glenside.

Homann, Homer P., 301 Central Ave., Cheltenham.

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Howe, Robert V., 333 N. Easton Rd., Willow Grove.

Keller, Eugene J., 400 Bethlehem Pike, Philadelphia.

Knox, W. Griffith, 102 E. Mt. Carmel Ave., Glenside.

Kuhn, William, Jr., 711 West Ave., Jenkintown.

Mann, Harry S., 75 N. York Rd., Willow Grove.

Marmore, Robert K., 301 York Rd., Jenkintown.

McGroarty, John J., 7301 York Rd., Melrose Park.

Miller, John C., Harbor.

Peterson, Samuel D., 410 York Rd., Jenkintown.

Pierzon, Henry K., Northwestern Natl. Bank, Glenside.

Renninger, Harry, Railroad Ave., Glenside.

Ridgeway, Wm. D., Huntingdon Valley.

Roberts, II, Wm. T. B., Roberts Bldg., Glenside.

Schiesner, Edward V., York & Davisville Rds., Willow Grove.

Silberman, Sol S., 301 York Rd., Jenkintown.

Snicker, R. Cuyler, 520 Township Line, Elkins Park.

Frank, Alfred H., York Road & West Ave., Jenkintown.

Weir, E. Nelson, (Weir, Inc.), 210 Easton Rd., Glenside.

Welsh, L. E., 411 S. York Road, Willow Grove.

White, Wm. E., Jr., 317 N. Easton Road, Willow Grove.

Withelm, Fred R., 911 Limekiln Pike, North Hills.

Wilson, G. Price, 8020 Old York Rd., Elkins Park.

Winner, Edwin, Easton & York Rds., Willow Grove.

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Ford, Paul, 21 S. 2nd St., Easton.

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Herrin, J. H., Northampton Natl. Bank Bldg.

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Kressler, Wolff & Miller, Easton Trust Bldg.

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Drown & Co., S. H., 404 Marine Bank Bldg.

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Frank, George K., 302 Masonic Bldg.

Glowacki Co., The Jos., 1110 Parade St.

Gunnison, Frank C., 340 W. 8th St.

Hagman, Harry W. (Harry W. & Rowena L. Hagman), 10 E. 10th St.

Harper & Russell Co., Ariel Bldg.

Miller, E. W., 309 Masonic Bldg.

OWLAND & BAKER, Security Bank Bldg.

Reed & Co., F. O., 2230 W. 8th St.

Riehl, Ralph R., 901 French St.

Riley, Joseph M., 209 Marine Bank Bldg.

Sawley Co., M. H., 502 Masonic Bldg.

Sesler, Fred A., 301 Marine Bank Bldg.

Smith, Fred K., Baldwin Bldg.

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Watt Agency, 15 E. Main St., North East, Pa.

Way Realty Co., 1310 Baldwin Bldg.

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Wright, C. G., 204 Marine Bank Bldg.

Zilch, Clifford A., 602 Palace Bldg. Bldg.

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Embly, John P., 8 N. Potomac St., Waynesboro.

Geisner, Charles S., Jr., Monterey Avenue, Blue Ridge, Summit.

Quillen, Nancy A., Wayne Bldg., S. Potomac St., Waynesboro.

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Secretary: Boyd J. Conrad, Oil City Trust Co., Oil City.

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Besse, Herman W., 207 Kresge Bldg., Oil City.

Bierzy, Harry E., Franklin Trust Co. Bldg., Franklin.

Burns, J. E., 8 East First St., Oil City.

Chick, John B., 2nd Nat'l. Bank Bldg., Titusville.

Conrad, B. J., Oil City Trust, Oil City.

Harper, John, Exchange Bank & Trust Co., Franklin.

Kear, Fred, 618 E. Walnut St., Titusville.

Maitland, William H., 641 Egbert St., Franklin.

McLaughlin, Thomas E., First Nat'l Bank Bldg., Oil City.

Moore, Paul C., 1151 Liberty St., Franklin.

Stahl, Julius, Veach Bldg., Oil City.

Stewart, Dean B., 8 East First St., Oil City.

Tulloch, George F., 110 N. Washington St., Titusville.

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Kelley, Frank, Tamqua.

Lahn, Jacob, Hazleton National Bank, Hazleton.

Leib, Matthew L., 12 E. Broad St., Hazleton.

Lockwood, Samuel, 303 E. Broad St., West Hazleton.

Lundy, Harold E., 109 E. Broad St., Hazleton.

McCarron, Charles, 635 Grant St., Hazleton.

Miller, Ellsworth, 560 James St., Hazleton.

Nienstiel, John, 7 E. Broad St., West Hazleton.

Schiavo, Louis, Markie Bank Bldg., Hazleton.

Wilford, Russell, Hazleton National Bank, Hazleton.

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Boley Real Estate.

Croushore, Louis B., Bank & Trust Bldg.

Edwards, Thos. E., (Edwards & Edwards), Otterman St.

Greensburg Realty Co.

King, Lloyd B., (Barclay Westmoreland Trust Co.), Main St.

McDowell, G. A., (Watt & McDowell), 1st Nat'l. Bank Bldg.

Trice, William, 215 Painter Ave.

Walshour, J. Regis, 1st Nat'l. Bank Bldg.

Wright, Howard, (Greensburg Realty Co.), 121 N. Main St.

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Secretary: Luther J. Kuder, 12 Canal St.

Gillespie, Stanley A., 56 Clinton St.

Kuder, Luther J., 12 Canal St.

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Adler, Charles & Son, Dauphin Bldg.

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Bowers, Harry L., 23 South Front St.

Dauphin Dep. Trust Co., (Jos. Hoffman), 213 Market St.

Daylor, William J., 317 Chestnut St.

Feinerman, Aaron S., Dauphin Bldg.

Fosse, Frank C., Jr., 115 North St.

Fortenbaugh, J. F., 1936 Perry St.

Grubb & Armstrong, (Foster Armstrong), 1228 Market St.

HELSEL, BEN G., 213 Pine St.

Hebel, Stephen Y., 213 Pine St.

Hendrix, Coulson C., Dauphin Bldg.

Hershey Realty Co., 930 North 2nd St.

Hershey, Paul, 1936 Perry St.

Hess, F. LaRue, Duncanon.

Hess, P. Edgar, 202 North St.

Hessler, Harry T., 441 Market St.

Hollinger, Wm. M., Dauphin Bldg.

Hottelster, J. Russell, 223 Pine St.

Jiras-Bachman, (E. W. Jiras), Dauphin Bldg.

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Nelson, Wm. H., 107 Chestnut St.
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Ruby, James E., 120 E. Emma St., Middletown.
Schumacher, Harry L., 213 Locust St.
Stanfield, Bernard E., 7 East Main St., Mechanicsburg.
Strouse, Benj. & Son, State Theatre Bldg.
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Wilbert, Horace C., 1222 Mulberry St.
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Zimmerman, L. W., 2842 Walnut St.

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Bentz, Joseph H., 53 N. Duke St.
Bowman, Chas. F. & Co., 39 W. Orange St.
Burkhart, Dudley C., Farmers Bank.
Burkhart, George, 40 N. Duke St.
Butts, Harry W., 24 E. Orange St.
Cohen, Harry M., 53 N. Duke St.
Eaby Agency, 22 W. Orange St.
Engle & Hambright, Inc., E. of Orange St.
Fehl, J. Herbert, Inc., 207 E. King St.
Forey, J. G., Co., 39 N. Duke St.
Greer, Adam E., 342 N. 2nd St., Columbia Guaranty Construction Co., 22 S. Duke St.
Hain, Leo I., 33 N. Duke St.
Herwig, William C., 135 College Ave.
Hietrick, Geo. B., 53 N. Duke St.
Hiemzen, H. John, R.D. 5, Lancaster.
Huber, R. E., 156 E. King St.
Jones, Myron W., 162 E. King St.
Kendig, John B., Jr., 502 W. King St.
Lynch, Bart J., 219 Fulton Bldg.
McClure, John, Quarryville, Pa.
Mishkin, Hyman, 33 N. Duke St.
Myers, John H., & Co., 123 E. King St.
Rehman, John C., 112 N. Queen St.
Rohrer, John C., 53 N. Duke St.
Shirk, F. G., Co., 5 N. Duke St.
Shufflebottom, C. H., Jr., 162 E. King St.
Slaymaker, S. C., 156 E. King St.
Stauffer, Earl V., 108½ E. King St.
Smith, Robert A., 49 N. Duke St.
Stein, Samuel D., 122 E. King St.
Weaver, John F., & Co., 202 Fulton Bldg.
Yackly, E. L., 124 E. King St.

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Frank, J. J., 10th & Willow Sts.
Geller, Guy, 606 Cumberland St.
Grimes, Luther F., 511 Lehman St.
King, Reuben F., 10 S. 8th St.
Schanchacher, R., 22 N. 8th St.
Schanchacher, R. Winton, 22 N. 8th St.
Strickler, Paul L., 8th & Willow Sts.

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Secretary: J. F. Morgan, Box 230, 13 1/2 Main St.
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Frost, P. A., 143 S. Frazier St., State College.
Kapp, David F., 143 S. Frazier St., State College.
Kerstetter, Donald C., 17 Chestnut St., Lewistown Housing & Development Co., 129 S. Main St.
Lynch, Albert, 15 N. Brown St.
Meyer, H. Victor, 15 N. Dorcas St.
Morgan, J. F., 13 N. Main St.
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Aman, Ralph L., 114 Runnymede Ave., Wayne.
Baltz, Joseph M., 41 E. Lancaster Ave., Beccia, Pat, 711 Montgomery Ave., Merion.
Bell, Guy C., 9 Rittenhouse Pl., Ardmore.
Bickert, F. H., & Associates, 306 Levering Mill Rd., Cynwyd.
Brower, Richard, Times Medical Bldg., Ardmore.
Bryn Mawr Realty Co., (Joseph T. Drennen and Ralph M. Allen), 843 Lancaster Ave., Bryn Mawr.
Cebalero, F. E., Meeting House Lane, Merion.
Carns, Joseph, Jr., Inc., 27 Rittenhouse Pl., Ardmore.
Calvert, Raymond H., % Atwater Kent Realty Co., Box 42, Bryn Mawr.
Campbell, Charles L., Jr., 277 Montgomery Ave., Bala-Cynwyd.
Chester, Lewis S., Jr., 210 Walnut Ave., Wayne.
Clarke, E. A., 719 Montgomery Ave., Merion.
Connell, John J., 6307 Landowne Ave., Philadelphia.
Cullen, Edward E., III, 715 Lancaster Ave., Bryn Mawr.
Davis, Edward, Times Medical Bldg., Ardmore.
Durbin & Howard, 1 Station Circle, Narberth.
Emlen & Co., (I. Thomas Steere), 375 W. Lancaster Ave., Haverford.
Friedman, Henry, Ardmore Theatre Bldg., Ardmore.
Fronhefeld, Joseph M., 3rd, 103 West Lancaster Ave., Wayne.
Goodland Bros., 105 Forrester Ave., Narberth.
Hallahan, Marie T., Times Medical Bldg., Ardmore.
Hansell, G. Forde, Times Medical Bldg., Ardmore.
Harris & Bunting, 351 Montgomery Ave., Merion.
Helzer, William W., 16 E. Lancaster Ave., Ardmore.
Hess, Richard E., 15 Rittenhouse Pl., Ardmore.
Hoover, A. Edgar, 339 Montgomery Ave., Cynwyd.
Houston, Charles N., Times Medical Bldg., Ardmore.
Hunt, Biddle N., 136 Montgomery Ave., Cynwyd.
Hunt, Gilbert deB., Commercial Trust Bldg., Philadelphia.
Jack, Meredith M., 1717 Sansom St., Philadelphia.
Kehoe, Edward J., Lincoln Highway, Berwyn.
Knowlton, Philip B., 32 N. Bryn Mawr Ave., Bryn Mawr.
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Lindley, A. K., 410 Lancaster Ave., Haverford.
Lister, J. Morgan, 125 Coulter Ave., Ardmore.
Lownes, Walter B., Jr., 16 Anderson Ave., Ardmore.
Lynch, John B., Box 200, Gladwyne.
MacFarland, H. P., 329 Montgomery Ave., Merion.
Mahan, Frank, 849 Lancaster Ave., Bryn Mawr.
Marshall, Beatrice A., 844 Montgomery Ave., Narberth.
Massey & Brown, Times Medical Bldg., Ardmore.
McDonald, James F., 135 Montgomery Ave., Cynwyd.
McLean, Henry J., 147 Montgomery Ave., Bala-Cynwyd.
McMullin & McMullin, 125 Coulter Ave., Ardmore.
Mears & Brown (Geo. F. Brown), 365 W. Lancaster Ave., Haverford.
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Pollard, Walter C., 335 Montgomery Ave., Cynwyd.
Priest, Edward W., 5 Brookline Blvd., Brookline.
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Ree Realty Corp., The, 116 N. Wayne Ave., Wayne.
Roach Bros., 713 Montgomery Ave., Merion.
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Smith, W. Gordon, 2135 N. 63rd St., Philadelphia.
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Todd, Raymond H., 165 West Lancaster Ave., Wayne.
Troat & Pucey, 114 N. Wayne Ave., Wayne.
Twentieth Century Realty Co., 108 E. Lancaster Ave., Wayne.
Vogel & Mulholland, 1414 Manoa Rd., Philadelphia 31.
Wallace, Malvin B., 739 S. Highland Ave., Merion.
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Wilson, Wm. H. & Co., 724-26 Lancaster Ave., Bryn Mawr.
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Colligan, Francis M., 7 Main St., Bradford.
Colligan, Jack F., 7 Main St., Bradford.
Colligan, Thomas G., 7 Main St., Bradford.
DePalma, Peter Paul, 104 Main St.
Gray, Vernon W., (Penn Realty Co.), 104 Main St., Bradford.
Hamilton, Wayne, 16 Oxford St., Bradford.
Markowitz, Irving, (Penn Realty Co.), 104 Main St., Bradford.
Smuelson, Victor, 27 Main St., Bradford.
Scott, M. R., 55 Burnside Ave., Bradford.
Weaver, George B., 62 Main St.

McKeesport Real Estate Board

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Birmingham, J. E., 333-35 6th Ave.
Buck, William L., 517 Walnut St.
Ekin Realty Co., 508 Locust St.
Erkel, Elmer D., 519 Walnut St.
Field & Field, 317 6th Ave.
Gibbons Agency, 2814 Liberty Way, Liberty Boro.
Heath, H. T., 421 Sinclair St.
Junke, R. W., 329 6th Ave.
Ketch Agency, 601 Locust St.
Kirk Real Estate & Ins. Agency, 206 6th Ave.
Lenhart & Wilkinson, Inc., 508 Walnut St.
Lewis, T. J., Co., 520 Sinclair St.
Manspeaker, E. G., 308 6th Ave.
McLane Co., Inc., 341 6th Ave.
Realty Co., The, 6th Ave. & Walnut St.
Weldon Land Co., 519 Market St.

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Aldrich, L. P., RFD 2.
Bailey, Robert, Trust Co. Bldg.
Britton, A. K., Masonic Bldg.
Chess, Raymond M., Conneautville.
Deloe, Tom, 913 S. Main St.
Gartner, Ben, 959 Market St.
Knapp, Paul, Trust Co. Bldg.
Kroft, F. J., 1012 Market St.
Leberman, Gordon B., Crawford Co., Trust Bldg.
Moore, Ed C., Masonic Bldg.
Pfeiffer, Vincent M., State St.
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Starr, Laurence B., Crawford Co., Trust Bldg.
Van Ness, R. H., Masonic Bldg.

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Collins, E. Ross, 413 Fallowfield Avenue, Charleroi.
Collins, Harold A., 413 Fallowfield Ave., Charleroi.
Cone, Clyde B., 315 Fallowfield Avenue, Charleroi.
Prise, Arthur B., 409 Fallowfield Avenue, Charleroi.
Sicchitano, B. A., Main St., Bentleyville.
Smith, John B., 433 McKean Ave., Charleroi.
Stahlman, H. Russell, 408 Fallowfield Ave., Charleroi.
Wind, Harry, 6th St., & Schoonmaker Ave., Monessen.

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Dreher, Walter H., 10 N. 7th St., Stroudsburg.
Eastwick, Robert, 715 Main St., Stroudsburg.
Heberling Realty Co., 15 S. 7th, Stroudsburg.
Horn, Clarence A., 351 Main St., Stroudsburg.
Learn, Dale H., 5 Crystal St., E. Stroudsburg.
LeBar, Frank, 600 Thomas St., Stroudsburg.
Smith, Forrest R., 600 Main St., Stroudsburg.
Stevenson, Merle, 22 N. 7th St., Stroudsburg.
Yetter, Arthur L., Marshalls Creek.

New Castle Real Estate Board

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Secretary: Harold M. Leach, 216 Temple Bldg.
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Bush, Harvey B., 474 1st Natl. Bank Bldg.
Closak, Clarence P., 216 Temple Bldg.
Fazzone, Mike, 1024 S. Mill St.
Foster, J. B., 209 Woods Bldg.
Foster, J. B., Jr., 209 Woods Bldg.
Gillilan, J. Clyde, 424 Temple Bldg.
Gilliland, M. K., 507 L. S. & T. Bldg.
Green, Joseph A., (Peoples Realty Co.), 29 E. Washington St.
Kwiatkowski, Mitchell, 9 S. Cochran Way.
Leach, Harold M., 216 Temple Bldg.
Ramey, George C., 216 Temple Bldg.
Simpson, A. H., L. S. & T. Bldg.
Sonntag, Lawrence F., 306 Johnson Bldg.
Watkins, W. E., 102 N. Mercer St.
Williams, Joseph C., L. S. & T. Bldg.

Newport

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Lewis B. Plummer, 110 Bellevue Ave.
Gustav J. S. White, 37 Bellevue Ave.

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Allen, John F., 414 De Kalb St.
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Barrett, E. Earl, 44 E. Airy St.
Biddle, H. C. Co., 2 W. Butler Ave., Ambler.
Brown, Clayton L., Jr., 41 E. Main St.
Brown, Clayton L., Sr., 41 E. Main St.
Brown, Friedmann, Butler Pike & Morris Rd., Ambler.
Brown, Robert C., 41 E. Main St.
Burke, John F., 68 E. Penn St.
Butera, Harry, 400 DeKalb St.
Carr, James J., 57 Butler Ave., Ambler.
Cassidy, James A., 57 Butler Ave., Ambler.
LOUIE J. FENTON, 307 Swede St.
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De Medio, Samuel W., 529 Fayette St., Conshohocken.
Detwiler, Lewis C., 345 Swede St.

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Fretz & Co., Spring Garden St., Ambler.
Green, Charles A., 323 Swede St.
Harley, W. W., Main & Park Ave., Schwensville.
Johnson, Daniel S., Penn & Swede Sts.
Kohl, Leon, 44 E. Airy St.
Koons, Paul A., 403 Swede St.
Kratz, Lyman A., 7 E. Airy St.
Landis, J. Albert, 500 Swede St.
Law, Withrow R., 414 DeKalb St.
Lehman, William C., 324 Swede St.
Linderman Co., R. D., 15 E. Airy St.
Lynch, James A., 4 East First Ave., Conshohocken.
Markley, W. Earl, Fairview Village.
Mathieu, Henry W., 301 Swede St.
Montgomery Trust Co., (Robert C. Ronan, Broker), E. Main St.
Moore, James J., Gilbertville.
Oberholzer, Earle M., 1979 W. Main St.
Penna. Real Estate Exchange, (B. Brooke Barrett, Broker), Main & Swede Sts.
Puche, Casper, 402 E. Kalb St.
Roberts, J. Donald, 5 E. Airy St.
Sarghik, Jacob, c/o Norristown Penn Trust Co.
Skelly, Daniel A., 530 DeKalb St.
Skilton, George W., 534 Haws Ave.
Steele, Lyburn H., 414 DeKalb St.
Sweinhart, Stanley, Moser Rd., Pottstown.
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Belfonte, Edward J., 49 S. Oak St., Mt. Carmel.
Brosious, William G., Bittner Bldg., Market at 4th St., Sunbury.
Chesney, John, 827 Chestnut St., Kulpmont.
Coup, Edward, 68 Broadway, Milton.
Cruikshank, V. M., 230 Julia St., Sunbury.

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Sales, Residential Commercial, Industrial Leases

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Property Management

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Davis, James A., 500 E. Dewart St., Shamokin.
Deutch, William, 446 N. Front St., Sunbury.
Forsythe, George, 32 N. Fourth St., Sunbury.
Frederick, Raymond L., (Shoop & Burd Co.), 8 S. Market St., Shamokin.
HOOVER, CHARLES E., 4 W. Independence St., Shamokin.
Jones, Edwin C., 25 W. Independence St., Shamokin.
Leitzel, Burl, Trevorton.
Mensch, Edwin D., 529 Market St., Lewisburg.
Miller, Percy, 5 N. Market St., Selinsgrove.
Reisler, William H., 4 W. Independence St., Shamokin.
Savidge, John K., 357 Market St., Sunbury.
Smith, Frank J. G., Malone Bldg., Mt. Carmel.
Snider, Vernon G., 135 Bainbridge St., Sunbury.
Treon, George S., 1113 Edison Ave., Sunbury.
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Adams, Raymond E., 3536 Cottman St., (24).
Adourian, Edward N., 3714 Walnut St., (4).
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Anderson, J. Becher, 1430 S. Penn Sq., (2).
Armstrong, Raymond, 123 S. Broad St., (9).
Armstrong, Ulysses S., 724 S. Broad St., (46).
Arndt, Bernard J., 2724 N. 11th St., (33).
Ashford, Howard L., 7967 Caster Ave., (24).
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Bamberger Co., A. J., Lewis Tower Bldg., (2).
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Barber-Hartman Co., 1201 Chestnut St., (7).
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Bazore, Paul G., 4 S. 15th St., (2).
Bauer, William H., 1626 S. 2nd St., (45).
Baxter Co., Harry T., 5000 Baltimore Ave., (43).
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Beard, Olin W., 2631 Kensington Ave., (25).
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Beck, Henry, S. W. Cor. Germantown & Cambria St., (33).
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Benevento, Joseph, 2511 W. Lehigh Ave., (32).
Benkert, William C., 1420 Chestnut St., (2).
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Berns, Arthur L., 1935 N. 31st St., (21).
Bettis & Smith, 1323 Morris St., (48).
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Binzwanger, Inc., Frank G., 1420 Walnut St., (2).
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Blau, Dorothy S., 1420 Chestnut St., (2).
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Burchuk, Alex. S. E. Cor. Cumberland & Colorado Sts., (32).
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Burns, John J., 30th & Dickinson St., (46).
Busby, Stuart S., 418 W. Olney Ave., (20).
Byrne, John F., 7034 Caster Ave., (24).
Byrnes, William C., Broad & Stiles Sts., (22).
Cabalero, F. E., Meeting House Lane, (18).
Cairns, Joseph, Jr., Inc., 27 Rittenhouse Place, Ardmore, Pa.
Capozzi, Ludwig S., S. E. Cor. 10th & Moore Sts., (46).
Carl, Max N., 1524 Chestnut St., (2).
Carr, Mrs. Anna M., 5013 Baltimore Ave., (43).
Carr, E. J., 5148 Walnut St., (39).
Carrigan, A. C., 5441 Baltimore Ave., (43).
Carriean, Balis, C. O., 3823 Greene St., (44).
Carroll, Frank M., 713 S. 52nd St., (43).
Cassor, Adolph B., 5942 Lansdowne Ave., (31).
Cassidy, F. W. & Bro., N.E. Cor. 17th & Wharton Sts., (46).
Cavender, C. L., 1226 Pine St., (7).
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Christian, P. George, 7104 Castor Ave., (24).
Clark Mortgage Co., W. A., 1518 Walnut St., (2).
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Clarke, Frank J., 6909 Torresdale Ave., (33).
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Colehower, C. Harris, 5940 Chestnut St., (39).
Coleman & Co., Clark W., Room 1602, 1616 Walnut St., (3).

Collins, Matthew M., Jr., 1235 N. 19th St., (21).
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Darrab, Robert J., Inc., 6003 N. 5th St., (20).
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Drew & Shearman, 5149 Walnut St., (39).
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Fisher, Joseph, 1319 North American Bldg., (47).
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Hodkins, Harvey R., 1614 E. Upsal St., (38).
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Hoffman, James E., Jr., 2801 W. Lehigh Ave., (32).
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Jones, Lawrence E., Alden Park, Germantown, (44).
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Secretary: Gladstone A., Carmalt, 211 Main
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Bloom, Chester G., 215 W. Fifth Ave., Clearfield.

Carmalt, Gladstone A., 211 Main St., Brookville.
Good, Albert L., 4 E. Long Ave., DuBois.
Grube, Trevor B., Jones Bldg., Punxsutawney.
Huber, Herbert K., Box 175, Ridgway.
Marshall, John W., 10 S. Brady St., DuBois.
McCloud, Herman C., 307 Locust St., Clearfield.
Olson, Charles, Ridgway Nat'l Bank Bldg.,
Ridgway.
Reitz, Joseph S., 4 N. Brady St., DuBois.
Reuning, Annie V., Ridgway.
Reed, Floyd D., Ridgway Nat'l. Bank Bldg.,
Ridgway.
Shaffer, J. L., Main St., & Cool Spring Ave.,
Sykesville.

**Uniontown
Real Estate Board**

Active Members, 10

President: Joe T. Ruby, 62 E. Main St.
Secretary: Leo E. Wood, 62 E. Main St.
Areford, Earl S., 62 E. Main St.
Barclay, John L., Carmichaels, Pa.
Brunetti, Bernard, 80 Main St.
Cooper, Harry, 27 N. Gallatin Ave.
Gates, Paul F., 51 West Main St.
McNulty, William P., 114 S. Arch St.,
Connellsville.
Mitchell, Harry N., 43 Jane St.
Morroe, Gilbert, 62 E. Main St.
Ruby, Joe T., 62 E. Main St.
Wood, Leo E., 62 E. Main St.

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Real Estate Board**

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Secretary: G. Herschel Featherlin, 433 Washington
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Black Agency, W. C., 11 W. Pike St., Canonsburg.
Bryant, J. C., 132 N. Main St.
Campbell, Robert K., McGugin Bldg., E.
Wyle Ave.
Henry, (Finkel Bros.), Washington
Trust Bldg.
Lane & Featherlin, Washington Trust Bldg.
Leak, Geo. L., Washington Trust Bldg.
McCleary, Jas. C., West Alexander.
Morris, E., 63 W. Chestnut St.
Potter, W. G., 33 W. Chestnut St.
Rohrbaugh, Charles W., 132 N. Main St.
Roney, John F., Washington Trust Bldg.
Smith, W. Carl, Washington Trust Bldg.

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Secretary: Robert Hoffman, Bennett Bldg.
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St.
Darte, Alfred, 56-8 Public Square.
Freeman, Wesley A., Sweet Valley.
Galland-Steinhour, Miners National Bank
Bldg.
GOERINGER, HARRY F., Miners Natl.
Bank Bldg.
Goldberg, Harry, Miners' Natl. Bank Bldg.,
Wilkes-Barre.
Hart, Tom, 20 N. Franklin St.
Hoffman, Reuben H., Bennett Bldg.
Howell & Jones, Inc., Bennett Bldg.
Huey, George M., 668 Wyoming Ave., Kings-
ton.
Leighton, C. A. Co., Wilkes-Barre Deposit
& Sav. Bk. Bldg.
Lewitt & Freeman, Miners Natl. Bank Bldg.
Mains, Charles, 26 E. Main St., Plymouth.
McLennan, R. G., 27 West Market St.
Moore, M. E. & Son, 2nd Natl. Bank Bldg.
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Neary, Bala S., 163 S. Wyoming Ave., Kings-
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Steele, Alton W., First Federal Bldg., Wilkes
Barre.
Watkins, Ernest E., 32 W. Main St., Ply-
mouth.
Wideman, E. C., Miners Natl. Bank Bldg.
Wolfe, S. M., Jr., 203 S. Main St., Wilkes-
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Winged, Charles, & Co., 707 Market St., Kings-
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William St.
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Brooks, Chester J., 317 Pine St., (8).
Bubb, John H., 112 W. 4th St., (2).
Ciokey, Robert E., 2106 W. 4th St., (27).
Gutierrez, T. E., 4 W. Third St., (3).
Friedman, David, 1333 W. 3rd St., (19).
Frymire Agency, (Burt F. & Son), 436 Mar-
ket St., (10).
Furey, Durant L., 152 W. 4th St., (10).
Haines & Otto, 317 Pine St., (8).
Hartman, W. Howard, 150 W. 4th.
Hill, H. Don, 465 Pine St.
Horn, W. C., 940 Arch St.
Mallalieu-Golder, Inc., 333 Pine St.
McCormick Agency, The, 420 William St.
Nicholson, Walter A., West Bank Bank &
Trust Co., 102 W. 4th St.
Richards, B. E., 25 W. 3rd St., (5).
Rose & Wolfe, Rm. 216, 25 W. 3rd St., (5).
Strite, Frank S., Capitol Theatre Bldg.
Sullivan, T. E., 4 W. Third St., (3).
Swartz Agency, 9 W. 3rd St., (3).
Tepel, Fred, 317 Pine St., (8).
Wetzel-Rider Co., 442 William St., (2).

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Blakey, A. G., Jr., 101 E. Market St.
Critchfield, James D., 1406 W. Market St.
Deirdorf, George D., 111 E. Market St.
DeWilder, D. W., 47 E. Market St.
Drehl, P. L., 112 E. Market St.
Ebert, Harry S., 56 W. Market St.
Epstein & Sons, 36 S. George St.
Freeman, Jack, 8 N. George St.
Fulton, Roland M., 117 E. King St.
Garber, J. S., 1337 E. Market St.

GRAVES, JOHN D., CO., 417 W. Market
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Heider, William J., 650 W. Market St.
Heselt, Ben G., 35 N. George St.
Kasch, Jeremiah S., 101 N. Newberry St.
Kissinger, Harry P., 21 E. Market St.
Levin, Lou, 133 S. Duke St.
Logan, Fred W., 25 S. Duke St.
March, Howard R., 53 E. Philadelphia St.
Mills, Thomas E., 44 S. Duke St.
Morgan, J. W. C., 48 S. Duke St.
Moul, Clayton E., 15 S. Duke St.
Murphy, Paul M., 47 E. Market St.
Sherrill, S. Edward, 11 E. Market St.
Stern, Lloyd L., 112 E. Market St.
Sules, H. A., 127 E. Market St.
Wagner, Bernard A., 41 S. George St.
Zeigler, Chester W., 642 E. Market St.
Zeigler, Paul E., 31 S. Duke St.

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Central Falls—See Pawtucket
Cranston—See Providence
Edgewood—See Providence
Greenwood—See Providence
Jamestown—See Providence
Manville—See Pawtucket
Newport—See Providence
North Attleboro—See Pawtucket
Norwood—See Providence
Riverside—See Providence
Rumford—See Providence
Valley Falls—See Pawtucket
Warwick—See Providence
West Warwick—See Providence
Woonsocket—See Providence

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Real Estate Exchange**

Active Members, 43; Others, 9

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Secretary: Louis Charles Martelle, 21 High
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Main, Andrew C., 301 Main St.
Boyle, Leo V., 44 Broad St.
Butler, Thomas F., 308 Main St.
Carufel, Philip, 1193 Newport Ave.
Connelly, Robert J., 41 S. Clay St., Central
Falls.
Coyle, William E., 347 Main St.
Coyne, William E., Jr., 347 Main St.
Donahue, Leo R., 18 East Ave.
Donahue, Raymond L., 18 East Ave.
Fournier, Rheault A., 23 Fletcher St., Central
Falls.
Glancy, Edward J., 219 Middle St.
Gvns, Edward L., 315 High St., Central
Falls.
Kyle, R. Spencer, 210 Main St.
Lamarie, Albert J., 25 Capwell Ave.
Lapp, George, 171 West Ave.
Lawton, Charles H., 210 Main St.
Lynch, William J., 99 Roosevelt Ave.
Lynch, William J., Jr., 99 Roosevelt Ave.
Malool, George C., 18 Exchange St.
Martelle, Louis Charles, 21 High St.
Martelle, Louis J., 211 High St.
Martin, Frank A., 188 Main St.
Matheson, Herbert L., 188 Main St.
Maynard, George J., 33 Cottage St.
McBride, Francis E., 308 Main St.
McCarthy, William J., 18 East Ave.
McCoy, Ambrose P., City Hall.
Moriarty, William F., 228 Main St.
Nadeau, Joseph D., 111 Lee St.
Noelle, Earl C., Box 373, R.F.D., Manville.
Parker, George L., 18 East Ave.
Perry, William E., 49 Grand Ave.
Pimental, Peter J., 210 Main St.
Raymond, Arthur R., 321 Main St.
Shunney, John H., 22 John St., Valley Falls.
Thibault, William D., 33 Hastings Ave.
Smith, John F., 32 Arnold Rd., North Attle-
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Sullivan, Thomas F., 313 Broad St., Valley
Falls.
Sullivan, Thomas H., 313 Broad St., Valley
Falls.
Thibert, Z. A., 325 Smithfield Ave.
Tozognant, Philip, 301 Main St.
Vigant, Milton, 30 Orchard St.

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Secretary & Treasurer: Robert W. Lister,
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Anthony, David C., Jr., 111 Westminster St.,
(3).
Avellan, Arsen G., 36 Exchange Pl., (3).
Bailey, C. Elwood, 32 Westminster St.
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Jamestown.
Bullock, Richmond B., 36 Nibhet St., (6).
Caldarone, Nicholas J., 295 Atwells Ave.,
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Campbell, Duncan B., 9 S. Angell St., (6).
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Dahlke, Gustav W., 880 Park Ave., Cranston, (10).
Devine, James, 170 Westminster St., (3).
Drew, Arthur W., 76 Westminster St., (3).
Ferrier, I. Morton, 111 Westminster St., (3).
Flynn, George D., Jr., 102 Waterman St., (6).
Freeman, Charles W., 33 Arcade, (3).
Freeman, Thomas J., Rm. 1612, 111 Westminster St., (3).
Freeman, Wm. F. H., 76 Dorrance St., (1).
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GROSS, E. TUDOR, 170 Westminster St., (1).
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Harding, Clifford V., 38 Rounds Ave., (7).
Harrington, Arthur B., 49 Weybosset St., (3).
Hesse, Carl F., 111 Westminster St.
Hill, Mrs. Miriam R., County Rd., Barrington.
Horowitz, Nathan, 143 Lenox Ave., (7).
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Hurley, Richard A., 15 Westminster St., (3).
Judge, Edward F., 726 Reservoir Ave., Cranston.
Keough, William F., 194 Main St., Woonsocket.
Kirby, Charles L., 162 Main St., Woonsocket.
Laudati, Peter, 49 Weybosset St., (3).
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Lisler, Robert W., Jr., 170 Westminster St., (3).
Marks, Miss Rita, 139 Elm Grove Ave., Cranston.
Mason, Charles J., 170 Westminster St., (1).
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McGrath, T. Russell, 20 Westminster St., (3).
Melonis, William F., 155 Armington St., Edgewood.
McOsker, John E., 58 Weybosset St., (3).
Meenagh, Felix, 49 Westminster St., (3).
Milton, Roland G., 111 Westminster St., (3).
Nevin, I. Benjamin, 111 Westminster St., (3).
NICHOLSON, STEPHEN B., JR., 33 Arcade, (3).
Ortoleva, Robert S., 29 Weybosset St., (3).
Owens, Joseph J., 171 Westminster St., (3).
PASCALE, ANTHONY A., 171 Cumberland St., (8).
Perry, Albert O., 49 Westminster St., (3).
Philbrick, Clarence H., 146 Westminster St., (3).
Picerne, Romeo S., 726 Reservoir Ave., Cranston, (10).
Potter, B. Thomas, 111 Westminster St., (3).
Pratt, Joseph, 194 Main St., Woonsocket.
Preston, Harry, 25 Geneva St., (8).
Reed, Stephen L., 36 Exchange Pl., (3).
Reid, David P., 264 Oaklawn Ave., Cranston, (9).
Reilly, Thomas J., 108 Grosvenor Bldg., (3).
Riker, J. Willbur, 15 Westminster St., (3).
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Snow, A. Raymond, 667 Pontiac Ave., Cranston, (10).
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Tindley, A. Brintnall, 15 Westminster St., (1).
Tingley, Arthur, Jr., % Henry W. Cooke Co., 15 Westminster St., (3).
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Watson, J. Bertram, 32 Westminster St., (3).
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Secretary: J. C. Wilson, 119½ W. Benson St.
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Crowther, Pat H., 201 E. Whitner St.
Drew, E. B., S. C. Nat'l Bank Bldg.
Drew, W. F., S. C. Nat'l Bank Bldg.
Felton, Charles, 128 E. Benson St.
Harden, James L., Bleckley Bldg.
Horton, Louis S., Bleckley Bldg.
Taylor, Tom, Anderson Bldg.
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Benson, A. Murray, Folly Beach.
Carroll, B. Rivers, Byrnes Downs.
Coleman, Francis F., Peoples Bldg., (3).
Dotterer, Harold G., 12 Exchange St., (3).
Dwight, Matthew, Co., Peoples Bldg., (3).
Ehrhardt, Bernard T., Peoples Office Bldg., Broad St., (3).
Elliman, D. Irambridge, 36 Broad St.
Fishburne, George R., 73 E. Bay St., (1).
Gadsden & Waring, 7 State St., (3).
Hamrick, George, 4 State St., (3).
Hartnett Realty Co., 94 Broad St., (5).
Holcombe & Glover, 127 Meeting St., (5).
Hollings, A. G., 126 Church St., (8).
Howe, James, 57 Broad St., (3).
Jahnz, E. H., 9 Broad St., (3).
Jenkins & Co., 28 Broad St.
Kinn, Dewitt W., 92 Broad St., (5).
Legare & Rhett, 63 Broad St., (3).
Leemann, Arvid R., Peoples Bldg., Broad St., (3).
Lowndes, Jac. D. & Son, 54 Broad St., (3).
Lowndes, C. T. & Co., Peoples Bldg., (3).
Lucas, J. H., 31 Broad St., (3).
Martens, Louis H., 35 Broad St., (3).
McCoy, Ralph, 15 Broad St., (3).
MEANS, WILLIAM M., 60 Broad St., (3).

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Pinckney-Carter Co., 26 Broad St., (3).
Pinckney, Edward H., 134 E. Bay St., (3).
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Riddick, Miss Kathryn, 33 Broad St., (3).
Riley, Joseph P., 13 Broad St., (3).
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Shahid, Michel J., 73 Wentworth St., (8).
Smith, William C., 65 Broad St., (3).
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Storren, Louis E., 32 Broad St., (3).
Touhey, E. P. David, & Son, 107 Church St., (1).
Trescott, George T., 35 Broad St., (3).
Trest & Sheik, 39 Broad St., (3).
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Wilbur, W. C. & Co., 5 Exchange St., (3).
Wilbur, W. C. & Co., Box 245, Naval Base.
Worth Real Estate Agency, 90 Broad St., (5).
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Zwingmann, Miss Mary, 66 Broad St., (3).

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Secretary: Margaret Bickett.
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Cornwall, I. C.
Craig, Alex B.
Neely, W. S. Jr.

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Bolin, John H., 206-7 Carolina Life Bldg., (1).
Brooks, John, (Jefferson Mortgage Co.), 1316 Washington St.
Brown, C. Wilmont, 1226 Washington St., (1).
Creston, Claude E., Creston Bldg., 1248 Lady St., (1).
Fogle, W. B., (A. W. Fogle & Co.), 1412 Main St.
Fulmer, Forman, (McCreery-Pressley Co.), Arcade Bldg.
Greever, W. H., Jr., 1224 Washington St., (1).
Griffin, Frank, (Frank Griffin & Son), Arcade Bldg.
Hall, Andrew L., (Andrew L. Hall & Co.), 1316 Washington St.
Haynes, C. W., (C. W. Haynes & Co.), 1203 Washington St., (1).
Hollis, J. D., (J. D. Hollis & Co.), 1103 Hampton St., (1).
Hunkins, Porcher P., Arcade Bldg.
Jones, Theodore M., (Jones, McLaughlin & Kirby), 1316 Washington St.
Keenan, Walter, Palmetto Bldg., (1).
Love, Walter T., Liberty Life Bldg., (1).
McCarley, Herman D., (Elliott-McCarley Co.), 1316 Washington St.
McGe, Sloan B., Security Federal Bldg.
Moseley, J. Louis, 1329½ Main St.
Park, Marion A., Arcade Bldg., (1).
Price, W. H., (W. H. Price & Co.), 118 State St., West Columbia.
Reese, Jesse T., 1133 Washington St., (1).
Smith, John C. B., Arcade Bldg., (1).
Swaffield, Fred G., Jr., (Swaffield Agency), 1222 Sumter St.
Tobias, Pat, (Pat Tobias & Co.), Palmetto State Life Bldg.

Townsend, E. C., 1114 Taylor St., (6).
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Williams, George L., 1205 Hampton St.
Wolfe, Oliver J., 1215 Washington St.

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Active Members, 8

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Secretary: Henry F. Dargan, Jr., Box 732.
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Co.).
Berger, Wallace.
Carter, T. J., Sr.
Cornell, Clifford, (Cornell Real Estate Co.).
Hughes, W. H., (Aiken & Co.).
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Thomas, Haskell M., (Lucas & Co.).
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Barnes, Romayne, Masonic Temple.
Bradley, W. S., Masonic Temple.
Brownlee Realty Co., Masonic Temple.
Caine Realty & Mortgage Co., Masonic
Temple.

Cason, Chas. E., Franklin Nat'l Life Bldg.
Central Agencies Co., 10 S. Church St.
Chandler, W. A., Mauldin Bldg.
Dawson, J. Ed., 402 S. McBee Ave.
Foster, Travers S., Masonic Temple.
FURMAN CO., ALESTER G., Woodside
Bldg.

Gaffney Real Estate Co., 14 W. McBee Ave.
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Goldsmith, T. T., Palmetto Bldg.
GOLDSMITH, THE WM. CO., 35 W. Mc-
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Gosnell's Rental Agency, 200 McBee Ave.
Gower, T. C., 29 W. McBee Ave.
Groce & Company, W. O., 22 E. Coffee St.
Gullick, Carl L., Co. Wallace Bldg.
Hall & Cox, 112 W. Washington St.
Henderson, W. T. Co., 15 N. Laurens St.
Hughes, R. E., 303 E. McBee Ave.
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Nolan, T. D., Masonic Temple.
Pinson Co., F. B., Franklin Nat'l. Life Bldg.
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Putman & Baumgardner, Palmetto Bldg.
QUIGLEY, A. J., 228-A N. Main St.
Rice, Charles A., 2000 Augusta Road.
Robinson Realty Co., 31 W. McBee Ave.
Rogers, Eston L., 13 W. Broad St.
Smith & Fox, News Bldg.
Stone, E. Roy, Poinsett Hotel Bldg.
Taber, W. R., Wallace Bldg.
Taylor, R. K., Jr., 303 E. McBee Ave.
Traxler Real Estate Co., 541 S. Main St.
Webster, Ellison G., Jr., Palmetto Bldg.
Westervelt Co., The, Franklin Nat'l. Life
Bldg.
Whitmore, J. M., 14 W. Court St.
Williams, John L., 29 W. McBee Ave.
Wilson, C. Douglas Co., 19 S. Irvine.
Woodside Realty Co., Poinsett Hotel Bldg.
Zimmerman, Sam R., 16 E. Court St.

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Curry, R. B. Jr., Citizens Trust Co.
Dantler, O. M., Agency.
Ellis, R. G., Ellis-Fridy Realty Co.
Fridy, W. A., Ellis-Fridy Realty Co.
Henderson, Grover C., American Ins. & Real
Estate Co.
Hollingsworth, R. A., American Ins. & Real
Estate Co.
Lawrence, Jack, O. M., Dantler Agency.
Smith, C. A. Jr., Citizens Trust Co.

Marion

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Secretary & Treasurer: John A. McLeod.

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Farrington, Mrs. Rae H.
Graham, Ben M.
McLeod, John A.
Springs, Holmes B.
Ward, L. K.

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Real Estate Board**

Active Members, 8

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Secretary-Treasurer: Mrs. Christine C.
Green, % Green Rental Agency.

Clyburn, Lewis M., Lancaster, S.C.
Green, Christine C., (Mrs.), % Green Ren-
tal Agency.
Jenkins, Walter L., % Peoples Nat'l Bank
Bldg.
Lake, Thomas R., 202 Hampton St.
Powell, H. B., 615 North Ave.
Simpson, C. Pride, % Simpson Realty Co.
Snipes, I. W., 110 S. Trade St.
Snipes, John R., % Rock Hill Nat'l Bank
Bldg.

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Secretary: John E. Bomar, 139 1/2 N. Church
St.

Baer, R. H. & Son, 303 Andrews Bldg.
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Byrd, Hal C., (Byrd & Vermont), No. 7,
Brier Co.
Christman, M. S., 134 1/2 W. Main St.
Cleveland, Conrad P., Jr., (The Cleveland
Co.), Montgomery Bldg.
Cramer, R., Montgomery Bldg.
Cudd, A. D., Jr., (Cudd & Coan, Inc.),
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Gentry, Ernest E., 115 Morgan Sq.
Grier & Co., 134 W. Main St.
Harris, I. E., 109 1/2 E. Main St.
Hobbs, A. Jones, 124 1/2 E. Main St.
Little, Hugh F., 132 1/2 N. Church St.
Magginn, I. B., 102 1/2 Kennedy Pl.
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Rigby, John M., 222 1/2 East Main St.
Skidlow, K., 117 N. Church St.
Smith, Cecil, 130 N. Converse St.
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Thompson, J. B., Montgomery Bldg.
White, E. Z., 204 Andrews Bldg.
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Younce Agency, 139 1/2 N. Church St.

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Bradham, R. A., 2 N. Main St.
Copeland, Carl, S. Main St.
Gibson, F. E., 115 N. Main St.
Graham, Bob, 6 Cal St.
Hodge, Wm. M., 38 1/2 N. Main St.
Kolb, Ralph, E. Canal St.
Moses, Robert, S. Main St.
Nunnally, Jim, N. Main St.
Palmer, Robert D., (Riley & Co.), 1 N.
Main St.
Wilson, S. Itly, E. Charlotte Ave.

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Chamberlain—See Rosebud
Colome—See Rosebud
Dell Rapids—See Sioux Falls
Flandreau—See Sioux Falls
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Hartford—See Sioux Falls
Highmore—See Central South Dakota
Hot Springs—See Fall River County
Kenneshaw—See Rosebud
Kimball—See Mitchell
Madison—See Sioux Falls
Minuton—See Rosebud
Onida—See Central So. Dakota
Philip—See Central South Dakota
Pierre—See Central So. Dakota
Presho—See Rosebud, also Sioux Falls
Winner—See Rosebud
Woonsocket—See Madison

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Secretary: Herbert Thomas, Pierre.

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Bebe, C. A., Pierre.
Garner, C. R., Onida.
Mattheis, Emanuel J., Harrold.
Sonnenschein, Earl, Pierre.
Sparks, W. B., Onida.
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Vandercook, Ralph, Pierre.

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Secretary-Treasurer: A. F. Smith, 110 E.
Second Ave.

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Beyer, Frank D., 135 N. Phillips Ave.
Bonhus, H. J., 120 West 11th St.
Boudine, F. W., 120 W. 11th St.
Caille, Ed., 201 W. 10th St.
Carlson, Oscar J., 9 Amherst Bldg.
Charnock C., T., 9 Amherst Bldg.
Christensen, N. K., 120 W. 11th St.
COOK, DON G., 209 W. 9th.
Costello, Tom, 121 N. Main Ave.
Coughlin, Jew., Nat'l. Bank of S. D. Bldg.
Davis, J. W., Union Trust Bldg.
Dennis, Ken I., 205 West 9th.
Drake, Darrel P., 305 Paulton Bldg.
Enebreton, Martin, 503 Sec'y National Bk.
Bldg.
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Ferris, Ralph J., 120 W. 11th St.
Finke, A. C., c/o Max W. Norton, 105 W.
8th St.
Frank, E. B., 200 Western Surety Bldg.
Golden, C. A., Dell Rapids.
Hall, Jr., Fred, 8 Fiske Bldg.
Halverson, L. R., 503 Sec'y Nat'l. Bank Bldg.
Hanson, Harry N., 200 Van Epps Bldg.
Hanson, Wendell H., 200 Van Epps Bldg.
Hest, P. O., 205 1/2 S. Phillips Ave.
Heinsheimer, Lester, 320 W. 22nd St.
Hobson, R. J., 700 Boyce-Greeley Bldg.
Johnson, Abe, 104 S. Dakota Ave.
Lawrence, Robert G., 107 N. Main Ave.
Leaders, E. J., 255 W. 8th.
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McDowell, Pietra, 111 South Main.
McKinnon, H. O., 107 N. Main Ave.
Moyn, C. G., Harrisburg.
Norton, Max W., 105 W. 8th St.
Ostrander, O. J., 209 W. 9th St.
Paulton, William C., 204 Paulton Bldg.
Peterson, Howard, 120 W. 11th St.
Peterson, Robert, Jr., 120 W. 11th St.
Peterson, Robert, 120 W. 11th St.
Pfeifer, Carl W., 305 Paulton Bldg.
Rausch, John H., 228 N. Prairie Ave.
Redfield, Dwight, 124 W. 9th St.
Redfield, Paul L., 124 W. 9th St.
ROBERTS, J. J., 107 W. 9th.
Rosenwald, Harry, 302 Western Surety Bldg.
Rosenwald, Rodger L., 302 Western Surety
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Shea, F. F., 721 W. 15th St.
Sholer, John O., 107 N. Main Ave.
Siegfried, E. W., 125 S. Main Ave.
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Spranger, A. E., 206 W. 9th St.
Stanley, Joe E., Presho.
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Thompson, Harry P., 206 W. 9th St.
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Wood, John L., Community Bank, Hartford.

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Holen, J. S., 1st Citizens Nat'l Bank.

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Yankton

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Flint, Walter F., 214 W. 3rd St.
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Beasley, Lena Anderson, 5403 Ringgold Road.
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Choate, Ewell M., Jackson Bldg.
Clift, C. E., Hamilton Nat'l Bank Bldg.
Colburn, Webster, Volunteer Bldg.
Grabtree, John F., 720 Cherry St.
Duncan, R. W., Jackson Bldg.
Eickhoff, H. C., 1201 Duncan Ave.
Farmer, Mrs. Oscar, 708 Lewis St.
Farris, Mrs. Ruth, Milton Bldg.
Ferguson, 806 Cherry St.
Flegal, Robert W., Agency, Stansbury Bldg., Knoxville, Ga.
Gates, F. L., 729 Walnut St.
Glascok-Bright Co., Hamilton Nat'l Bank Bldg.
Grosser, E. H., Hamilton Nat'l Bank Bldg.
Hawkins, B. J., 526 Volunteer Bldg.
Head, Lee C., 120 East 7th St.
Home Realty Co., Georgia Ave.
Johnson, Roy, 800 Cherry St.

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MORRISON, JAMES, 710 Walnut St.
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Pinckley, A. C., 111 E. 8th St.
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Rhodes, L. W., Volunteer Bldg.
Rose-Davis Realty Co., 707 Georgia Ave.
Saxon, C. R., 2223 Dayton Blvd.
Shepherd, Paul, 826 Cherry St.
Smedley & Casteel, Jackson Bldg.
Smith, Carl Gibbs, 1014 James Bldg.
Smitherman Realty, 717 Georgia Ave.
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Martin, J. H., Main St., Milan.
Mullins, H. P., Main St., Humboldt.
Ross, U. S., Dyersburg.
Senter, Neill, 1324 Main St., Humboldt Junction.
Stacks, Alvin, 144 Main St., Milan.

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Active Members, 18; Others, 4

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Avelard, George, 214 E. Main St.
Barham, Tom, 218 E. Lafayette St.

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Bowwell, Bebe, Pythian Bldg.
Chandler, A. E., S. Liberty St.
Craig, E. L., (Craig Realty Co.), 103 1/2 S. Market St.
Harris, W. S., (W. S. Harris & Son), Woolworth Bldg.
Johnson, Ira, (Johnson-Hearn Realty Co.), 601 Mobile Ave.
Jones, Wesley F., (Wesley F. Jones Realty Co.), 205 1/2 E. Main St.
Lailey, Ray T., 309 E. Main St.
Mount, F. C., 228 W. Lafayette St.
Quackenbush, Gertrude, (Surety Inv. Co.), 203 E. Baltimore St.
Riddle, J. W., 1115 Lambuth Blvd.
Stacks, Alvin, (Stacks Realty Co.), Milan.
Stroud, O. P., 401 Jerdel Bldg., Memphis.
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Walker, Dennis L., (Dennis Walker Realty Co.), Nat'l. Bank of Commerce Bldg.

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Dobyns, S. F., 141 Broad St.
Fleener, Orbie R., Freels Bldg.
Fleener, Wade H., Caswood Bldg.
Hurd, H. A., Sr., 211 Broad St.
Jeunings, Miss Emily, 104 E. Market St.
Jones, William L., Scott Land Co., Broad St.
McNeil, Hixie M., E. Market St.
Miller, W. Vernon, 211 Broad St.
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Parker, J. T., 1st Nat'l. Bank Bldg.
Ramey, W. B., 1st Nat'l. Bank Bldg.
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Branscom Realty Co., 705-6 Bank of Knoxville Bldg.
Brown & Brown, 102-4 Empire Bldg.
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Burdette, J. L., 508 Burwell Bldg.
Canning, Graeme, 304 Bank of Knoxville Bldg.
Cate, P. D., Realty Co., 800 S. Central Ave.
Claiborne, Lothrop & Sample, 705 Market St., (42).
Cooper, Coffman & Brooks, 200 W. Clinch Avenue.
Craig, J. K., Burwell Bldg.
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Wilson, Rudolph E., 504 Market St.

Real Estate Board of Memphis

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Asker, C. D., Realty Co., 1st Natl. Bank Bldg.
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Barnes & Co., Thos. G., Commerce Title Bldg.
Barnett, J. R., Sterick Bldg.
Barnett Realty Co., 1st Natl. Bank Bldg.
Bauman, S. L., 946 Sterick Bldg.
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Conolly, L. A., Shrine Bldg.
Consolidated Realty Co., Exchange Bldg.
Cortese Realty Co., U & P Bank Bldg.
Crouch, D. Frank, 701 Sterick Bldg.
Crump, E. H., & Co., Main and Adams.
Curry, W. J., & Son, Falls Bldg.
Davant, Arthur R., Co., 742 Commerce Title Bldg.
Dean, Ralph W., & Co., Commerce Title Bldg.
DEAN, PAINE & CO., 26 S. Second St.
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Derron, Dave, Company, Derron Bldg.
Dickinson, R. V., Co., Falls Bldg.
Dilatuch & Crane, 522 Falls Bldg.
Dixie, H. H., & Co., De Luxe Arcade.
Dobson-Smith Real Estate Co., 510 Commerce Title Bldg.
Dunlap, J. L., 81 Madison Bldg.
Farnsworth, Sidney W., 1003 Three Sisters Bldg.
Faxon & Knox, Porter Bldg.
Fogelman Realty Co., First Natl. Bank Bldg.
Fogelman, Louis, Realty Co., 422 Derron Bldg.
Fortinberry Realty Co., 215 Madison Ave.
Freeburg & Hammond, Inc., 777 Shrine Bldg.
GALBREATH, PERCY, & SON, Columbian Mutual Tower.
Gary Realty Co., 302 71 Madison Ave.
Germantown Sales Corp., 200 Goodwyn Inst. Bldg.
Gill Realty Co., 128 N. Court Ave.
Goldbury, K. Rollin, Medical Arts Bldg.
Goodwin, John B., Realty Co., 628 Commerce Title Bldg.
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Hill, Mrs. Sam, 1508 Commerce Title Bldg.
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Jones, Tom B., Commerce Title Bldg.
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Castle & Castle, 141 Cypress.

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Kirk & Price, Alexander Bldg.
Lehrer, Chas. G., Morris Bldg.
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Garrett, Dan L., (Dan L. Garrett & Co.),
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Low, Bert E., 506 1st Natl. Bank Bldg.
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James, Jas. W., Sr., City Nat'l Bank Bldg.
James, Jas. W., Jr., City Nat'l Bank Bldg.,
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Jones, Paul, LaSalle Hotel Bldg., Bryan.
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Huddall, R. S., 1500 Montana St.
Hunt, Sam E., 4661 Montana St.
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Little, Wilson A., 1111 Montana St.
Mapel, Dexter, 116 N. Stanton St.
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Miller, F. R., 500 N. Kansas St.
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Baas, W. E., 411 Fairlawn Bldg., (2).
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Beggs, George, 111 1/2 W. 7th St., (2).
Bennett, J. Glen Co., 1102 W. T. Waggoner Bldg., (2).
Bennett, Mrs. Lewis, 2000 Fairmount, (4).
Bettes, T. J. Co., 1112 Fort Worth Nat'l Bldg., (2).
Boggs, J. W., 516 First Nat'l Bldg., (2).
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Brants, The Co., 1010 Electric Bldg., (2).
Burch, Mrs. Margie, 1527 Pruitt, (4).
Carb, M. R., Co., 907 1/2 Throckmorton, (2).
Cavens, Ralph R., 1605 Electric Bldg., (2).
Chadwick, Kelroy, 1007 Penn., (2).
Clark, J. G., Co., 209 W. 8th St., (2).
Clements, Byron, 913 W. T. Waggoner Bldg., (2).
Collet, Claude P., 611 W. 4th St., (2).
Collett, Emory Co., 2226 Weatherbee, (2).
Collie Real Estate, W. S., 3301 W. 7th St., (2).
Conventional Nat'l Bank 814 Houston, (1).
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Corder, B. G., 3011 Cockrell, (4).
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Darnell, John H., 613 Throckmorton, (2).
Driskill, Joe & Co., 4117 W. Rosedale, (4).
Estes Co., R. P., 801 Dan Waggoner Bldg., (2).
Farrow & Halligan, 1016 First Nat'l Bldg., (2).
First Nat'l Bank, 719 Houston, (2).
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Grimland, John M., 224 American Fidelity Bldg., (2).
Guthrie-Grafs Co., 909 Throckmorton, (2).
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Hammond, Fred M., 505 S. Ballenger St., (4).
Hanson, Kennedy & Co., 906 Dan Waggoner Bldg., (2).
Hart, T. B., 3333 E. Rosedale, (3).
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Jewell, Lon, & Co., 515 American Fidelity Bldg., (2).
Jones, Ross E., 3564 W. 4th St., (7).
Jones, Walter, 6037 Lovell, (7).
Kelley, Jack M., Real Estate Co., 1560 W. Berry, (4).

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Newton Co., R. J., 311 W. T. Waggoner Bldg., (2).
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Fritchard, Clayton, Commerce Bldg.
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Brown, E. Conway, 4000 Dunlavy St., (6).
Brown, W. Edward, 3628 Locke Lane, (6).
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Campbell, John A., 111 Southmore, Pasadena.
Carr, Louis C., 407 Southern Standard Bldg., (2).
Casey, Sam R., 1008 Stuart St., (4).
Chambers, Gertrude, P. O. Box 990, (1).
Christie, Mrs. George R., 2121 Inwood Dr., (6).
Cline Mortgage & Trust Co., (A. R. Cline), 432 1st Nat'l Bank Bldg., (2).
Cochran, Roy A., 253 Rice Bldg., (5).
Cockburn, H. C., 1740 Commercial Bldg., (2).
Coggins, Mrs. Ruth L., 515 Richmond St., Commercial Title Co., (Howard C. Lee), 310 Stewart Bldg., (2).
Cone, Comora, 4302 Dewberry Lane.
Corcoran, F. M., 2021 Commerce Bldg., (2).
Couch, Lula O., 5519 Lawndale St., (3).
Cox, J. Proctor, 2109 Sul Ross, (6).
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Crane, H. L., (Hodell & Co.), 2111 Westheimer, (6).
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David, Phil, 1231 Commerce Bldg., (2).
Davern, J. Emmet, 3104 S. Main, (4).
Davis, J. Carl, 614 Harold, (6).
Davis, Lamar W., 249 W. 22nd St., (8).
Davis, W. W., & Albert A. Kaufman & Co., 512 West Bldg., (2).
Deemer, Bertha J., 1908 Niels Esperson Bldg., (2).
Denson, C. T., Jr., (Denson Realty Co.), 66 Yale St., (7).
Dickey, William, 2719 Westheimer.
Disseron, Ora, 2925 Nottingham, (5).
Dissen, W. J., 633 1st Nat'l Bank Bldg., (4).
DRAPER, HARVEY W., 351 Kress Bldg., (2).
Dugan, Mrs. Kathryn R., 721 Garden Oaks Blvd., (8).
Dunlop, W. C., Jr., (Residential Realty Co.), 3805 Arbor.
Eastburn, F. P., 516 West Bldg., (2).
Edmonson, Mrs. Nat., 4504 Mt. Vernon, (6).
Edson, Carolyn C., 4606 E. Villa, (17).
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Ehman, Carl B., 321 Bankers Mortgage Bldg., (2).
Ellis, J. R., 3517 Alameda Rd., (4).
Ellis, Lionel J., 634 Western Union Bldg., (2).
Epstein, Sam, 504 Shell Bldg., (2).
Farrington, Wm. G., 1719 Sunset Blvd., (5).
Faulkner Home Builders Service, 511 West First Nat'l Bank, (Ira F. Reed), 201 Main St., Mail: Box 2519, (2).
Foreman, A. D., 610 Cotton Exchange Bldg., (2).
Foster, A. R., 4824 S. Main St., (4).
Foster, J. E., & Son, Inc., 1306 Rusk Ave., (2).
Franz & Co., (Mrs. P. B. Franz), 1926 Norfolk, (6).
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Gelein, Edwin A., 1705 Main St., (2).
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Guthrie, Thos. H., 104 Sul Ross, (6).
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Jenkins, Francis W., 2340 Bellaire Blvd., (5).
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Johnson, C. N., 409 Citizens State Bank Bldg., (2).
Jolissaint-Bullen Realty, (T. K. Bullen), 400 Elgin Ave., (4).
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Kidwiler, J. S., 1805 S. Shepherd Dr., (6).
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Kleas, Philip L., (Houston Mortgage Co.), 506 Milam Bldg., (2).
Knapp, C. J., 309 Sterling Bldg., (2).
Knapp, Carl M., 2442 Pelham Drive, (6).
Koch, Lawrence, 204 Gibraltar Bldg., (2).
Kuldell, Robert C., 5100 Fannin St., (4).
Lee, Herman, 3714 Graustark St., (6).
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Linscomb, Louis, 439 West Bldg., (2).
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Lopp, T. W., (T. W. Lopp Agency), 1506 Commerce Bldg., (2).
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Lynch, D. O., Realty Co., (D. O. Lynch), 1036 75th St.
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McEneaney, Margaret T., 2020 Bissonnet, (5).
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 Ross, Evelyn, 518 Esperson Bldg., (2).
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 Shively, Mrs. Lee, 3217 Main St., (4).
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 Silverman & Banks, (M. A. Banks), 6110
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 Simmons, R. L. Realty Co., 313 Woolworth
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 Sisson, W. Cecil, 607 State Natl. Bank Bldg.,
 (2).
 Sledge Realty Co., (C. P. Sledge), Pecora
 at Michaux, (9).
 Smith & Holton, 5410 Kirby Drive, (5).
 South End Properties Co., (Mrs. Katherine
 Cope), 1633 Richmond Road, (6).
 Southern Abstract & Title Co., (R. F.
 Resenberg), Gibraltar Bldg., (2).
 Southern Lumber Co., (Sterling Hogan), P.
 O. Box 7382, (1).
 Southland Mortgage Co., 203 Esperson Bldg.,
 (2).

South Side Realty Co., (Sara E. Peterson),
 4818 S. Main.
 South Texas Commercial Natl. Bank, (Wm.
 S. Patton), 213 Main St., (2).
 So. Texas Invest. Co., (Beuron Boyd), 2706
 Fannin St.
 Southwestern Realty Co., (James P. Boone),
 4229 Emory St., (3).
 Stahlman, Louise, (Mrs.), 6601 S. Main St.,
 (5).
 Stanfield, Roy R., (Stanfield & Wofford),
 6353 Ridgeman.
 Stirton, John K., (Magnolia Park Land Co.),
 913 2nd Natl. Bank Bldg., (2).
 Strey, Louis L., 300 Citizens State Bank
 Bldg., (2).
 Strickland, Miles, 2013 Second Natl. Bank
 Bldg., (2).
 Swilley, H. D., 1711 McKee, (9).
 Taylor, Ruth, 5606 Buffalo Speedway, (3).
 Temple Lumber Co., (Joe L. Martin), 3400
 Polk Ave., Box 1811, (1).
 Tenison, Elmo C., 1114 Dallas Ave., (2).
 Thomas, Millie E., (Mrs.), 1013 Sterling
 Bldg., (2).
 Triplett, E. V., (Triplett & Rosner), P.O.
 Box 390, Connroe.
 Tucker, Jim, 2211 Fannin St.
 Wadley, Fred L., (Wadley Bros.), 5223 Fannin
 St.
 Wallace, Ralph R., 5614 Telephone Road,
 (12).
 Ward, R. D. Buck, Rusk Bldg., (2).
 Ward, Ben H., Ben H. Ward & Co., 709
 Bankers Bldg., (2).
 Ward, Eudora J., 1705 W. Alabama.
 Weissen, Lester, (Stewart Title Guaranty
 Co.), Guaranty Bldg., (2).
 Washam, W. B., Jr., 530 1st Natl. Bank
 Bldg., (2).
 The Weisenberger Co., 917 Union Natl.
 Bank Bldg., (2).
 West, S. D., (West Realty & Invest. Co.),
 635 Bankers Mortgage Bldg., (2).
 Westerhaus, A. W., 2005 Hazard, (1).
 West University Place Bldg., & Realty Co.,
 (Joe Cathriner), 3202 University Blvd.,
 Box 6538.
 Winner, J. M., Sr., 2910 Bagby, Apt. 2.
 Wolf, John E., Realty Co., 2329 Bissinet
 St., (5).
 Woods, George E., Jr., 2045 Welch.
 Worthington, E. E., 1902 Bagby St., (3).
 Wright Loan & Securities Co., (Raymond
 L. Wright), 634 1st Natl. Bank Bldg.,
 Box 4093, (2).
 Wyatt, Don, 618 Chronicle Bldg., (2).
 Yeager, Clement R., 604 Citizens State Bank
 Bldg., (2).
 Yeager, J. N., 604 Citizens State Bank Bldg.,
 (2).
 Young, Frank P., 1915-17 S. Shepherd Dr.,
 (6).
 Zuber, J. S., 603 Sterling Bldg., (2).

G. P. Bevil**Realtor**

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and Home Sites
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711 Water Street
KERRVILLE, TEXAS

Kerrville**Real Estate Board**

Active Members, 8

President: G. C. McCoy, 719 Water St.
 Secretary & Treasurer: E. R. Dischinger, 810
 Water St.

Bailey, John W., Box 117, Ingram.
 BEVILL, G. P., 711 Water St.
 Dischinger, E. R., 810 Water St.
 Furman, John R., 807 Water St.
 Harrison, Archie L., 615-C Water St.
 McCoy, G. C., 719 Water St.
 Orr, R. Payne, Hunt.
 Phillips, C. W., 1837 Water St.

Laredo**Real Estate Board**

Active Members, 15

President: Ed Dryden, Jr.
 Secretary & Treasurer: Ralph Johnson.
 Blas, Garcia.
 Bunn, T. Bruce, P.O. Box 633.
 Carter, Ila B., (Mrs.).
 Dryden, E. J., Jr., P.O. Box 483.
 Dryden, E. J., Sr., P.O. Box 483.
 Gilliland, G. I., P.O. Box 706.

Haynes, W. E.

Johnson, J. W., P.O. Box 705.
 Johnson, Ralph, P.O. Box 1324.
 Perkins, Claudine A., (Mrs.), P.O. Box 57.
 Perkins, Frances F., (Mrs.), P.O. Box 57.
 Perkins, Lyle N., P.O. Box 57.
 Perkins, Mrs. Lyle J.
 Reyna, Raul.
 Stuch, Fred W., 1315 Iturbide St.
 Vidaurri, Mrs.

Longview**Board of Realtors**

Active Members, 16; Others, 3

President: B. H. Ellis, 432 S. Fredonia St.
 Secretary: G. E. (Jack) Walter, Curtis Bldg.
 Alloto, C. R., 500 Young St.
 Blackman, W. C., Route 4, Greggton.
 Booth, J. Willis, 368 West Tyler St.
 Booth, T. E., 368 W. Tyler St.
 Dennis, Laura, (Mrs.), Kilgore.
 Ellis, B. H., 432 Fredonia St.
 Ellis, Mrs. B. H., 432 S. Fredonia St.
 Jayne, R. L., 207 West Whaley St.
 Meadows, Claude R. Jr., 209 Dickson Bldg.,
 Kilgore.
 McClung, Claude R., Jr., 209 Dickson Bldg.,
 Kilgore, Texas.
 Perkins, L. W., 503½ N. First St.
 Stephens, Bill, 210 Kelly Dickson Bldg., Kilgore.
 Wood, R. M., Room 218, Phillips Bldg.,
 Gladewater.
 Walker, Mrs. Cleo, Curtis Bldg.
 Walter, G. E. (Jack), Curtis Bldg.
 Wells, R. T., Dick Wells, PO Box 1287.

Lubbock**Real Estate Board**

Active Members, 39

President: Walter Price, 414 Myrick Bldg.
 Secretary: Harold Chapman, 1006 13th St.
 Abel, T. M., Lubbock Natl. Bank Bldg.
 Alexander, J. E., 1104 Broadway.
 Allen, Ed. D., 211 City Natl. Bank Bldg.
 Aydelotte, C. W., (Boyd & Aydelotte), Lubbock Natl. Bank Bldg.
 Black, Bert, (Crews & Black), 1209½ Broadway.
 Brock, J. H., (Brock-Hess), 1417 Texas Ave.
 Brown, R. L., Muleshoe.
 Burleson, R. C., (Burleson & Osborn), 610 Myrick Bldg.
 Casey, L. D., (Casey-Delaney), 1629 Broadway.
 Chaumon, J. W., (Chapman & Sons), 1006 13th St.
 Cocanougher, A. T., Conley Bldg.
 Crews, H. W., 1006 14th St.
 Davis, Thomas B., 1509 Ave. Q.
 Dockray, Thord, 1011 Ave. J.
 Faubion, Roy W., (McFarland-Maisen Co.), 1107 Main St.
 Graves, R. E., M & M Bldg.
 Green, R. K., (Green Brothers), Hotel Lubbock.
 Honning, R. G., (Ellwood Estate Office), 1107½ Ave. J.
 Jenkins, Ira, (Holt & Jenkins), 1114 Texas Ave.
 Jones, Clyde C., 201 Citizens Natl. Bank Bldg.
 Kennedy, G. R., 1113 Ave. G.
 Leasure, Roy, 1114 Texas Ave.
 Martin, Raleigh, (Martin & Ameen), 517 Myrick Bldg.
 McCarthy, M. W., Shaw Bldg.
 McElvey, W. C., 208 Conley Bldg.
 McKelvey, J. M., 1007 13th St.
 Murfee, J. E., (J. E. Murfee & Sons), 1310 Texas Ave.
 Paden, Oscar, (Paden & Whitney), 1209½ Broadway.
 Pattillo, Paul W., 1006 13th St.
 Price, Walter, 414 Myrick Bldg.
 Saver, Tom, R. C. Weaver Bldg.
 Smith, John, (Spiker-Sellers Agency), 1003 13th St.
 Talbert, J. Wilkie, 515 Ave. Q.
 Trues, J. T., (First Fed. Sav. & Loan), 1207 13th St.
 Thompson, Asher, (Read & Denman), 1309-A Texas Ave.
 Trues, J. T., 912 13th St.
 Turner, Tom, (Turner Bros.), 1015 Ave. J.
 Whitney, H. H., (Paden & Whitney), 1209½ Broadway.
 Wright, Robert W., 1220 Texas Ave.

Lufkin**Real Estate Board**

Active Members, 7

President: Howard Walker, 107 N. Second St.
 Secretary: Jack W. Tucker, 105 E. Dozier Av.
 Anderson, Doyle S., 120½ E. Lufkin Ave.
 Atkinson, Mrs. G. H., 107 Cotton Square.
 Parsons, Fred, 106 W. Lufkin Ave.
 Rogers, Homer, 110 Cotton Square.
 Tucker, Jack W., 105 E. Dozier Ave.
 Walker, Howard, 107 N. Second St.
 Young, G. W., 107 E. Dozier Ave.

Marshall**Real Estate Board**

Active Members, 7

President: T. D. Rausheck, 211 E. Austin St.
 Secretary: Don W. Valliere, 111 E. Rusk St.
 Cody, Wm. F., Mahon Bldg.
 Cox, Roy P., Marshall Natl. Bank Bldg.
 George, R. L., Citizens' St. Bank Bldg.
 Goldberger, N. D., 207 E. Austin Ave.
 Power, E. N., 104½ N. Bolivar St.
 Rausheck, T. D., 211 E. Austin Ave.
 Valliere, Don W., 111 E. Rusk.

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McAllen, Texas

McAllen**Real Estate Board**

Active Members, 25

President: John C. Roberts, 1201 Chicago Ave.
 Secretary: Paul J. Deer, 1307 Beaumont Ave.
 Bonneau Bros. Realty Co., 120 S. Broadway.
 Brazil, Carl, Houder Bldg.
 Central Realty Co., N. 3, S. Sage Blvd., Pharr.
 Crow Insurance & Realty Agency, 117 S. Sage Blvd., Pharr.
 Deer Realty Co., E. L., 1307 Beaumont Ave.
 Gilbert, Frank L., 1313½ Austin Ave.
 Gunn Realty Co., 211 S. Main St.
 Hankins, O. B., Co., Cor. Quincy & S. Main.
 Hubb City Realty Co., 111 N. Sage Blvd., Pharr.
 Jackson, Harley E., No. 2 Nassar Bldg.
 Mackintosh, H. R., 128 Commercial Bldg.
 McAllen Realty Co., 107 S. Main St.
 McIntire & Shullaberger, Box 653, Pharr.
 Main Street Realty Co., 517 W. Hiway, Pharr.
 Melver & Co., 202½ S. Main St.
 MILLSAPS CO., 1312 Chicago Ave.
 Moon, W. H., & Co., 1311 Beaumont Ave.
 Pioneer Realty Co., 1319 Austin Ave.
 Powell Realty Co., 1319 Austin Ave.
 Roberts, John C., 113 S. Main St.
 Rowe, Lee D., 120 N. 12th St.
 Schwinzel & Co., C. C., 116 S. Broadway.
 Southwestern Realty Co., 112 E. Park St., Pharr.
 Young, B. C., 821 N. 16th St.

Midland**Real Estate Board**

Active Members, 15; Others, 3

President: L. R. Burnside, 306 N. Main St.
 Secretary: Clifford E. Hogue, 205 W. Wall St.
 Boles, Floyd O., 509 W. Texas Ave.
 Burnside, L. R., 306 N. Main St.
 Grala, Barney, 203 Legett Bldg.
 Hogue, Clifford E., 205 W. Wall St.
 Howell, Harlan M., 413 W. Texas Ave.
 Jesse, Miss Laura, Midland Tower.
 McKee, Roy, Midland Tower.
 Mims, James W., 205 W. Wall Ave.
 Mirfield, Clinton, 208 Petroleum Bldg.
 Nelson, Clarence E., 205 W. Wall St.
 Sparks, Barron, & Ervin, Agency, 119 W. Wall St.
 Thompson, Don, 201 N. Carizo St.
 Thompson, Ted, Wilkinson Bldg.
 True, Frank L., 106 N. Lorraine St.
 Upham, W. R., 119 W. Wall St.

Mineral Wells

(Individual Member)

George C. Jones, Dameron Hotel Bldg.

Mission**Real Estate Board**

Active Members, 8; Others, 3

President: D. L. Rankin, 1108 Conway,
 (Rankin Realty Co.), Mission.
 Secretary: Kenneth Emmons, (Emmons Realty Co.), 686 E. 9th.
 Amys, C. B., 217 E. 10th St.

TEXAS

MISSION (Cont.)

Bentley Bros., Inc., 2 1/2 Mi. E. State Hwy. Conway-Dooley Agency, 907 1/2 Conway.
Emmons, Kenneth, 606 E. 9th.
Martin, Bob, (Martin Realty Co.), Saxet Bldg.
Rankin, D. L., (Rankin Realty Co.), 1108 Conway.
Shary, J. H., South Tex. Land Sales Co.
Wolverton, W. A., 1110 Conway.

Nacogdoches

(Individual Member)

W. J. Miller, Pierce Bldg., P.O. Box 506.

Odessa

Real Estate Board

Active Members, 13

President: A. H. Dennison, Box 3906.
Secretary & Treasurer: Roger F. Ashford, 218 W. 3rd.
Ashford, Roger F., 218 W. 3rd St.
Blank, O. F., 106 W. 4th St.
Burks, A. J., Box 444.
Dennison, A. H., Box 3906.
Harbour, P. C., 106 W. 3rd St.
Harris, J. B., Jr., 106 W. 3rd St.
Key, James S., Box 3287.
Martin, Will A., 111 W. 2nd St.
McCall, C. H., 111 E. 7th St.
McConnell, J. C., 119 E. 7th St.
O'Michael, J. D., Box 3266.
Smith, W. C., Box 3587.
Varnell, E. V., 310 W. 2nd St.

Palestine

Real Estate Board

Active Members, 6

President: Johnnie Herrington, Link Bldg.
Secretary & Treasurer: W. A. Jordan, 2nd Fl., Coombs Bldg.
Garrison, Mrs. M. F., 504 Micheaux.
Herrington, Johnnie, Link Bldg.
Jordan, W. A., 2nd Fl., Coombs Bldg.
McDonald, Mrs. Pace, 202 W. Pine St.
McFarlane, Mrs. John, 217 W. Crawford.
Thorpe, H. L., 319 1/2 Spring St.

Pampa

Real Estate Board

Active Members, 17

President: J. Wade Duncan, Duncan Bldg.
Secretary: Clarence L. Arnold, Duncan Bldg.
Arnold, Clarence L., Duncan Bldg.
Bradford, Denzil E., 306 W. Brown St.
Bradley, John I., 218 N. Russell.
Brady, Mabelle C., (Mrs.), 915 Christine St.
Buckler, C. F., 116 S. Cuyler.
Cook, Tom, 900 N. Gray St.
Duncan, J. Wade, Duncan Bldg.
Ferrell, B. E., 109 N. Frost St.
Hawkins, W. H., 1359 Rham St.
Hughes, R. G., Box 1662.
Jordan, Henry L., Duncan Bldg.
Kettler, John L., Box 1662.
Mundy, C. H., 103 S. Wynn.
Rice, J. E., 712 N. Somerville St.
Stone, S. H., 119 1/2 W. Kingsmill St.
Thompson, J. W., Box 1662.
Weston, Mrs. Sybil, 1236 Charles St.

Paris

Real Estate Board

Active Members, 7; Others, 2

President: Clement Few, 202 1st Nat'l Bank Bldg.
Secretary: Fred H. Byers, 125 1st St., S. W.
Anderson, E. L., 202 1st Nat'l Bank Bldg.
Baker, Harry L., 310 1st Nat'l Bank Bldg.
Byers, Fred H., 125 1st St., S. W.
Few, Clement, 202 1st Nat'l Bank Bldg.
Griffin, W. A., 127 First St. S. W.
Iron, Robert R., 410 Liberty Nat'l Bk. Bldg.
Iron, W. T., 410 Liberty Nat'l Bk. Bldg.

Perryton

Real Estate Board

Active Members, 6

President: Sidney Jines, 115 S. Main.
Secretary: Dean McCutcheon, 315 S. Main.
Bray Realty Co.
Coffee & Richardson.
Sibley Jines & Son, 115 South Main.
LaMaster Realty Co., W. B., 207 S. Main St.
McLain & Thomas.
Sumpter Insurance Agency, F. B.

Plainview

Real Estate Association

Active Members, 6

President: R. Q. Silverthorne, Suite 1, Veigel Bldg.
Secretary: W. B. Davenport, 106 W. 7th St.
Curry, S. E., Box 769.
Davenport, W. B. (Boyd & Davenport), 106 W. 7th St.
Dubose, John F., 606 Broadway St.
Pool, H. O., Ware Hotel Bldg.
Pool, W. Amos, Ware Hotel Bldg.
Silverthorne, R. Q., Suite 1, Veigel Bldg.

Port Arthur

Real Estate Board

Active Members, 32

President: T. B. Parker, 624 Adams Bldg.
Secretary & Treasurer: W. M. "Red" Laird, Jr., Box 111.
Avant, Ira (Mrs.), 323 Adams Bldg.
Baker, C. M., Bluestein Bldg.
Baker, E., 328 Adams Bldg., Box 402.
Campbell, Mrs. Zeporo, 935 Sulwell.
Crow, H. L., 405 6th St.
Domaschck, C. A., 1148 9th Ave.
Domaschck, W. W., 519 6th St.
Gilbert, F. N., 439 Austin Ave.
Gist, Geo. M., 409 Austin Ave., Box 146.
Hayes, Roy, Box 111.
Hughes, Thomas W., 2741 4th St.
Kinnard, DeWitt, 1747 7th St.
Laird, W. M., Jr., "Red", Box 111.
Lyles, Mrs. Lena, 427 Austin Ave., Box 88.
Morehead, R. R., 504 Adams Bldg., Box 906.
Nelson, Roy P., 439 Austin Ave.
Parker, T. B., 624 Adams Bldg.
Raggio, John, Howe St.
Robicheaux, D. F., 427 Adams Bldg.
Robicheaux, L. C., 427 Adams Bldg.
Robicheaux, R. C., 427 Adams Bldg.
Rutan, R. L., 443 Austin Ave., Box 328.
Salter, Julian C., 606 Adams Bldg.
Salvert, J. J., 624 Adams Bldg.
Stuckey, L. L., 411 Austin Ave., P. O. Box 124.
Snell, J. E., Rm. 10, 529 Proctor St., Box 577.
Stuckey, E. E., 615 5th St., Box 509.
Swan, Harry R., 427 Sixth St., Box 1751.
Vaughan, E. L., Bluestein Bldg., Box 269.
Youman, H. P., Nederland, Texas.
Wooten, E. W., 341 Grand Ave.

San Angelo

Real Estate Board

Active Members, 38

President: R. F. Little, 1512 W. Beauregard St.
Secretary: Katherine E. Parris, 304 McBurnett Bldg.
Austin, R. B., Central Nat'l. Bank Bldg.
Bennett, Park T., 1213 S. Chadbourne St.
Bennett, Park T., 1213 S. Chadbourne St.
Brown, Fred H., 2540 W. Twigh St.
Burk, D. J., Cent. Nat'l. Bank.
Carter, Curtis, 2613 N. Chadbourne St.
Dorrance, G. I., San Angelo Nat'l. Bank Bldg.
Duncan, C. A., Rust Bldg.
Fairbanks & Wyatt, 204 S. Oakes St.
Fenton, R. H., McBurnett Bldg.
Garrison, Jack, Corner Irving & W. Conch Sts.
Hanks, Rube, Central Nat'l. Bank Bldg.
Harding Real Estate, 2418 Houston Street.
Harris, C. O., San Angelo Nat'l. Bank Bldg.
Hesse, Herman, San Angelo Nat'l. Bank Bldg.
Horton, Yaggy & Kenley, 21 S. Chadbourne Street.
Hort, C. E., & Co., 212 W. Beauregard St.
Joiner, Mrs. V. S., 215 N. Harrison St.
Jordan Company, Phillips-Talley Bldg.
Kittler, S. S., Central Nat'l. Bank Bldg.
Little & Buster, 1512 W. Beauregard St.
Lloyd Realtors, (Arthur Lloyd), 319 S. Chadbourne St.
Logan-Greer Co., 30 W. Twobig.
McGuffin, C. C., 300 N. Chadbourne St.
McMurtrey Agency, Box 1510, 2101 Sherwood Way.
Neill, G. B., Rust Bldg.
Parris, Katherine E., McBurnett Bldg.
Patterson, Vera V., McBurnett Bldg.
Pendleton, H., 415 W. Beauregard.
Perry, E. Gordon, McBurnett Bldg.
Rice, F. C., 1520 S. Jackson St.
Russell, J. H., Rust Bldg., Box 50.
Salvato, Frank, 1914 N. Chadbourne St.
Sorels, John T., 40 W. Beauregard St.
Sparks, J. M. T., 20 W. Beauregard St.
Turner, A. L., Co., McBurnett Bldg.
Twyler, Wm., McBurnett Bldg.
Westbrook, I. O., San Angelo Nat'l. Bank Bldg.

TEXAS

J. B. ETHERIDGE, Realtor

More than twenty five years
of General Brokerage in the
GREAT SOUTHWEST

SAN ANTONIO

624 Bedell Building

San Antonio

Real Estate Board

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Secretary: Edw. J. Voltin, 806-7 Travis Bldg.
Abele & Abele, (Ava Abele), 102 Katherine Court.
Adams, Paul W., Amer. Hosp. & Life Bldg.
Alamo Hts. Realty, (Mrs. C. R. Southwell), 5946 Broadway.
Ansley, D. Co., Inc., (Joe C. Ansley), 1201 Majestic Bldg.
Arizola, J. S., 310 Aztec Bldg.
Baltes Bros., (Richard G. Baltes), R. R. 11, Box 343.
Barnes, H. H., 1418 Hildebrand Ave.
Bedford, The Gene Co., 2322 Main Ave.
Benton & Jones, (Loren W. Benton), 1823 Culebra Ave.
Biard, Arthur E., Co., (Arthur E. Biard), 2121 San Pedro Ave.
Biard, Walter J., 605 Travis Bldg.
Boaton, R. C., 715 E. Houston St.
Bozeman, J. B., 929 Travis Bldg.
Brown, B. B., 4110 So. Flores St.
Brown, Kenneth L., 610 Lamont Ave.
Buckek, V. F., Co., (V. F. Buckek), 1215 Majestic Bldg.
Buenz Realty Co., (Ernest O. Buenz), 808 Travis Bldg.
Chadwick, Cleve N., 321 Bedell Bldg.
Chipman Realty, Guy, (Guy Chipman), 215 Elizabeth Rd.
Compton, J. H. Co., (J. H. Compton), 342 Milam Bldg.
Cowden, Bert, 105 Joliet St.
Craighead, B. L., Sr., 1510 Fredericksburg Rd.
Cunningham, John F., Box 153, Grayson St. Sta.
Dannemiller Realty, (Mrs. Bernice O'Keefe), 2938 Broadway Ave.
Davis, C. Ray, 725 W. Kings Highway.
Delavan Realty Co., (G. W. Delavan), 3302 W. Woodland, 806 Lexington Ave.
Dickinson, S. Co., (N. S. Dickinson), 1710 W. Gramercy Pl.
Edgar, Les, 475 E. Magnolia Ave.
Ellis, Ralph V., 838 W. Gramercy Pl.
ETHERIDGE, J. B., 624 Bedell Bldg.
Etheridge, Tom H., 624 Bedell Bldg.
Filligame, G. D., 510 Milam Bldg.
Fite, L. E., Co., (L. E. Fite), 1001 Donaldson Ave.
Flannery, J. B. Co., (J. O. Flannery), 217 Travis Bldg.
Foster, J. E. & Son, Inc., 1245 Milam Bldg.
French & Co., George A., (G. A. French), 1380 Donaldson Ave.
Fry, Bert C., 1120 Frost Bank Bldg.
Furr, C. M., Co., (Chas. M. Furr, 115 Mary Louise Drive.
Galindo, Ramon, 715 Dolorosa St.
Garrett, Thomas S., 424 Milam Bldg.
Gill, Richard, Co., (Bob Roberts), 701 Gunter Bldg.
Graeg, P. E., Co., (Mrs. P. E. Graeg), 211 Travis Bldg.
Groover, W. W., 401 Navarro St.
Ham, Roy Lee, 309 Brady Bldg.
Hartman Realty, (Mrs. Leora Hartman), 9336 Broadway.
Henderson, Bruce L., 510 Gunter Bldg.
Hi-Hill Ranch Realty, (Mrs. Mae P. Firkins), Rt. 2, Comfort.
Hill, D. E., 416 E. Ashby Place.
Hirschfeld, Albert, 1024 Milam Bldg.
Hoey Co., L. Fred, (L. Fred Hoey), 5170 Broadway.
Hohenberger, H. R. Co., (H. R. Hohenberger), 811 Nat'l. Bank of Commerce Bldg.
Holloman, Roxana, 825 Majestic Bldg.
Horowitz, Joseph E., 540 S. Mary's St.
Jarman Company, (A. Russell Jarman, Jr.), 110 Olmos Dr. E.
Johns, W. T., 319 Bailey Ave.
Keller, Harold W., 1215 Majestic Bldg.
Kirby & Richey, (M. C. Randall), 217 Nogalitos St.
Kirby, J. C. (Bill), Jr., 217 Nogalitos St.
Kramer, Edwin A. Co., (Edwin A. Kramer), 516 Frost Bank Bldg.
Lamm, J. H. Co., (J. H. Lamm), 415 Travis Bldg.
Lebrecht, Carl E., 701 Frost Bank Bldg.

Lehr & Lehr, (Walter G. Lehr, Jr.), 2119 Alamo Nat'l. Bank Bldg.
Lennard, Frank & Co., (Frank Lennard), 1368 Nogalitos St.
Loughlin Realty Co., (Sylvester Loughlin), 2410 S. Press St.
Luchese Realty Co., (G. J. Luchese), 330 West Commerce.
May, Arthur J., 505 Travis Bldg.
McAllister-Kleinclander Co., (W. W. McAllister, Jr.), 401 Navarro St.
McCabe Realty Co., (T. W. McCabe), 1526 Main Ave.
McCoy, G. C., (Kerrville Realty Co.), Kerrville.
McGress, G. L., 1202 Fair Ave.
McNees, R. A., 615 Majestic Bldg.
Minot-Minot, (Paul F. Dawson), 215 Gunter Bldg.
Mitchell Realty Co., (Sam H. Mitchell), 1726 W. Hilderbrand Ave.
Mtg. Investment Corp., (A. H. Cadwallader), 935 Majestic Bldg.
Mtg. Loan & Agency Co., (A. J. Weyel, Jr.), 611 Frost Bank Bldg.
Mueller, H. C., 228 Moore Bldg.
Naylor Realty Co., (P. C. Naylor, Jr.), 3901 San Pedro Ave.
Nichols, Weeden B., 401 Majestic Bldg.
O'Keefe Realty Co., (J. A. O'Keefe), 3615 Broadway.
Orts Construction Co., (H. P. Orts), 814 Gunter Bldg.
Patton, R. C., 812 Milam Bldg.
Peyton, Mrs. James, 1201 W. Woodland Ave.
Price, Humphrey, (Mrs. E. H. Price), 5140 Broadway.
Reustel, Fred, 811 Alamo Nat'l. Bank Bldg.
Rich, Roy F., 2902 North Flores St.
Robards, Henry A., 805 Majestic Bldg.
Roberts & Roberts, (E. A. Roberts), 200 Ken Italia Ave.
Robertson Bldg. Co., (Frank Robertson), 1425 Majestic Bldg.
Rogers, Wallace & Son, (Wallace Rogers), 915 Travis Bldg.
Rohde & Gittinger, (F. C. Gittinger), 400 Gunter Bldg.
San Antonio Loan & Trust Co., (W. F. Eiler), 215 W. Commerce St.
San Antonio Realty Co., (H. W. Wilkerson), 706 Travis Bldg.
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Scarborough, Houston M., 3008 Broadway.
Schaefer, Lewis & Co., (John A. Lewis), 309 Travis Bldg.
Schroeder, Edwin, Co., (Edwin Schroeder), 821 Travis Bldg.
Schutz, Wm. F., 311 Navarro St.
Sears, Dean, 804 Brady Bldg.
Sheldon, Joe S., 421 Milam Bldg.
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Snyder, Floyd T., 230 Belvidere Drive.
South Texas Development Co., (H. C. Wood), 6410 San Pedro Ave.
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Spencer, A. B., & Sons, (Alex Spencer), 601 Carolina St.
Sullivan, Mrs. Agnes E., 5421 Broadway.
Texas Bond & Mfg. Co., (R. C. Kittell), 1801 Transit Tower.
Texas Realty Co., (W. O. Russell), 3314 Fredericksburg Rd.
Thorman, H. C., 119 El Prado Drive.
Thorn, T. H., 5421 Broadway.
Tower Realty Co., (H. B. Sampson), 430 Transit Tower.
Tuchirhart, P. L., 916 S. Texas Bldg.
Udamsky, Mrs. Huda E., 611 Travis Bldg.
Wahrmond & Co., (A. J. White), 321 San Pedro.
Weaver, Mrs. Lamar, 507 Parland Place.
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White, R. N., 409 Travis Bldg.
Wilman, Leroy, 1722 Santa Barbara St.
Winship, L. A., 309 Travis Bldg.
Word, James, 610 West Ave.
Yantis, Robert S., 519 Travis Bldg.
Yelton, Mrs. Ruth C., 618 Gunter Bldg.
Zachary, H. B., Co., (Jay E. Adams), 1101 Transit Tower.
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Sherman

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Grizzard, Brown M., 207 M. & P. Bank Bldg.
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Cryer, Henry, Cryer, Mikus & Nichols.
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 Dykema, Leslie, (J. R. Crowder Co.), 308 State Line.
 Greenwood, J. R., 703 Olive St.
 HAWLEY, R. C., 5th & State Line Ave.
 Hebron, Louis, 216 E. 3rd St.
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 Jennings, W. T., 412 State Line Ave.
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 Langhorne, Joe H., 317 Texarkana Natl. Bank Bldg.
 McLain, Bert L., State Natl. Bank Bldg.
 Pittman, J. L., 2319 Magnolia St.
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 Dorsett, Harry E., 623 5th Ave. No.
 Hunter, Margaret, 267 7th Ave. N.
 Jones Realty Co., R. R., Dickinson.
 Lawrence, W. S., R. R., Dickinson.
 Merkle, J. H., 331 Texas Ave.
 Real Estate Stafford, P.O. Box 990.
 Russell, Orson W., 801 N. 6th St.
 Rust, Carl A., 713 6th St.
 Smith, Vincent, 208 11th Ave. N.
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 Stoneburner, Clarence, 801 N. 6th St.
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 Fitzgerald, W. M., Peoples Natl. Bank Bldg.
 Hitchcock, C. M., 108 Peoples Natl. Bank Bldg.

James, E. B., 102 Peoples Natl. Bank Bldg.
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 Kirkpatrick, G. L., 208-A N. Broadway.
 Kirkpatrick, Max, 308 S. Broadway.
 Matise, Mike, Matise-Kent Co.
 McLaughlin, R. M., 102 Peoples Natl. Bank Bldg.
 Pool, Robert, 220½ W. Erwin St.
 Pool, Thomas G., 220½ W. Erwin St.
 Price, R. L., 108 Peoples Natl. Bank Bldg.
 Smith, B. M., Swan Bldg.
 Story, E. D., 205½ E. Ferguson St.
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 Walker, A. D., 104 Peoples Natl. Bank Bldg.

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 Ex. Secretary: John Milberger, 106 S. 6th St.
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 Brown, Mrs. Pearl, 121 Elm St.
 Chapman, E. J., 606 Washington.
 Chateau Realty Co., 225 N. 25th St.
 Cochran, C. W., Medical Arts Bldg.
 Daniel, E. B., 1014 Jefferson.
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 First National Bank, Amicable Life Bldg.
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 Guthrie, S. J., Co., 108 S. 6th St.
 Guthrie, J. H., Jordan Bldg.
 Hays-Williams Investment Corp., Amicable Life Bldg.
 Herring, J. C., Service Mutual Bldg.
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 Jackson, T. H., Realty Co., 123 N. 8th St.
 Johnson, H. M., 618 Washington.
 Lewis, J. W., 125 N. 7th St.
 Thomas, Lee, 1901 Franklin Ave.
 Moore, J. D., 109-A S. 5th St.
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 Rush, The Co., 2519 Franklin Ave.
 Schuler, Curtis, 522 Franklin Ave.
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 Kaufman, Gus S., 433 S. Texas Ave., Weslaco.
 Lockland, M. P., Westlaco.
 Mills, H. Raymond, (Rio Grande Real Estate Co.), 421 Texas Ave., Westlaco.
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 Reynolds, J. W., Mercedes.
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 Glass, Mrs. J. C., 515 First National Bank Bldg.
 Goldstucker, H. L., 212 Wichita National Bank Bldg.
 Gose & Sons, S. M., 212 First National Bank Bldg.
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 Hamilton Investment Co., 1220 Hamilton Bldg.
 Hamilton, W. C., 1011 City National Bank Bldg.
 Harvey, O. W., 225 Staley Bldg.
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 Hill & Sons, T. E., 540 Nacol Bldg.
 House, W. J., 2007 Pearl St.
 Huff, Tom A., 442 Nacol Bldg.
 Jackson & Son, J. L., 906 City National Bank Bldg.
 Jones, Lester, 802 City National Bank Bldg.
 KEITH REALTY CO., RAY R., 212 Wichita National Bank Bldg.
 Kemmerly, E. L., 220 Wichita National Bank Bldg.
 Kolp, Russell R., 218 Wichita National Bank Bldg.
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 Morris & Dodson, 204 Staley Bldg.
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 Smith, H. F., 442 Nacol Bldg.
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 Hatch, Adrian, 12 West Centre.
 Johnson, H. B., 32 West 1st North.
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 Eisenberg, George, 434 25th St.
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 Froerer, Fred, Sr., 2415 Kiesel Ave.
 Goddard, John B., 410 24th St.
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 Imhoff, Daniel, Clearfield, Utah.
 Neff, Ben Sr., Eccles Bldg.
 Patten, Lester L., 2580 Washington Bldg.
 Porter, Carl, First Security Bank Bldg.
 Simmonds, Roy W., 1st Natl. Bank, Layton.
 Steen, Moroni, 1170 36th St.
 Suarez, J. N., 2463 Washington Bldg.
 Stratford, Alfred, 2419 Kiesel Ave.
 Torsonen, C. E., 2434 Kiesel Ave.
 Tribe, Junius, 2425 Kiesel Ave.
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 Van Allen, John, 2424 Kiesel Ave.
 WELKER, L. A., 352 24th St.

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 Gray, Wilford, (Gray Realty Co.), 196 W. Center St.
 Hanks, Ray E., (Ray E. Hanks Co.), 265 W. Center St.
 Heal & Austin, 163 W. Center.
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 Hometown Real Estate Co., 154 S. Center Am. Fork.
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 Peterson, Charles, 343 W. Center.
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Harris, Layton, 1964 So. 8th East.
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Holmes, Edward J., 3424 S. 9th East.
Holt Realty & Inv. Co., 34 S. Main St.
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Barney, John A., Rutland.
Chellis, Dwight F., Rutland.
Conover, John H., Rutland.
Dorsey, Stephen C., Rutland.
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St., (19).

Nelson, W. D., & Co., Inc., 6 N. 9th St.,
(19).

New, Everett P., 1115-16 State-Planters Bank
Bldg.

Nichols & Jones Real Estate Co., 11 S. 2nd
Street.

Norvell, J. E., 2906 Hull St., (24).

Old Dominion Mortgage Corp., 1101 E. Main
Street.

Omoandro Bros., 12 N. 4th St.

Phillips, Charles H., & Co., 1132 Mutual
Bldg., (19).

Phillips-Hall, Inc., 111 W. Grace St.

Pollard & Bagby, Inc., 1009 E. Main St.,
(10).

RAB & CO., INC., 710 E. Main St., (19).

Real Estate Finance Corp., 502 Travelers
Bldg.

Realty Sales, Inc., 2510 Chamberlayne Ave.

Richeson, H. T., & Co., 1007 E. Main St.,
(19).

Richmond Fed. Sav. & Loan Assn., 728 E.
Main St., (19).

Rose, Chas. A., & Co., Inc., 104 N. 8th St.,
Main.

Rose & Lafont, Co., 109 N. 8th St., (19).

Rover, John B., 408 Atlantic Life Bldg., (19).

RUCKER & RICHARDSON, 118 N. 8th St.,
(19).

Savings Bank & Trust Co., 1117 E. Main St.

Sawyer & Smith, Inc., 117 N. 8th St., (19).

SCHMIDT & WILSON, INC., 401 E. Frank-
lin St., (19).

Sims & Levin, 1108 E. Main St.

Rucker & Richardson

Sales — Residential and
Investment Properties

Mortgage Financing

Management

Insurance — All Lines

118 N. 8th Street

RICHMOND 19, VA.

RICHMOND, VA.

Colonial Estates • Blue Grass
and Waterfront Farms
Sales, Commercial Leases,
Loans, Insurance

Realtor Cooperation Solicited

Schmidt & Wilson, Inc.
REALTORS
401 E. Franklin St. Richmond, Va.

Slaughter & Vaughn, Southern States Bldg.,
(19).
Sloan, James A., 4305 Cary St. Road.
Smith, A. D. & Co., Inc., 14 N. 7th St.,
(19).
Smith, J. Guthrie, Windsor Farms, Cary St.
Rd., (21).
Smith, W. R. L., & Bro., Inc., 118 N. 7th
St., (19).
Southside Real Estate Co., 415 Cowardin
Ave.
Sowers Realty Corp., 309 Cowardin Ave.
State-Planters Bank & Trust Co., 900 East
Main St., (19).
Strause, Gordon E., Inc., 200 Law Bldg.,
(19).
Sutton & Co., Inc., 16 N. 9th St., (19).
Tevebaugh, Thos. C., 4210 Augusta Ave.
I. H. ALHIMER, MORTON G. INC., 1013
E. Main St., (19).
Timberlake, James E., 601 E. Franklin St.
Trice, Franklin A., 29 Malvern Ave.
Tyler & Bradley, Inc., 24 N. 8th St., (19).
Virginia Real Estate Co., 608 N. Sheppard
St.
Virginia Trust Co., 821 E. Main St., (19).
Wallenstein Real Estate Co., 121 N. 8th St.,
(19).
Whitlock, W. M., & Co., 403 E. Franklin St.
Wilson, Homer S., 404 Virginia Bldg.
Wingfield, C. T., 412 Travelers Bldg.

Roanoke

Real Estate Board, Inc.

Active Members, 38; Others, 33

President: J. Herman Sigmon, Col.-Amer.
Natl. Bank Bldg.
Secretary: Carl B. Flora, 118 W. Kirk Ave.
Becker, W. L., Mountain Trust Bldg.
Bowwell Realty Co., Inc., 118 W. Kirk Ave., W.
Mail: Box 562.
Bowling, W. P., Son, 202 State & City Bldg.
Cassell-Hodges, C., 100 W. Kirk Ave., W.
Cleaton, M. F., Realty Corp., Colonial-
American Natl. Bank Bldg.
Dixon, Henry C. Realty Co., 359 Marshall
Ave.
Etheridge, David M., Sr., Shenandoah Life
Bldg.
Ferguson Real Estate Sales Co., 1813 Oak-
land Ave.
Flora Realty Co., Inc., 118 W. Kirk Ave.
Fowlkes & Kelafer, Ponce de Leon Hotel
Bldg.
Francis, C. W., & Son, 116 Kirk Ave., W.
Freeman, L. R., 412A South Jefferson St.
Gittens & Morton, 112 E. Main St., Salem.
Hamby, J. B., Realty Co., 28 W. Kirk Ave.
Holcomb, C. E., P. O. Box 792.
Ingram, W. A., 119 W. Church Ave.
Jamison, E. F., 603 Colonial Amer. Natl. Bank
Bldg.
Layman, C. E., Shenandoah Life Bldg.
Lemon, E. B., & Son, 30 W. Kirk Ave.
Mason, S. R., State & City Bldg.
Mitchell, Frank L., Shenandoah Life Bldg.
Murray & Flora, 24 Kirk Ave., W. Mail:
Box 33.
Musselman, E. A. Realty Co., 408 Rosenberg
Bldg.
Pace Brothers, 10 W. Kirk Ave.
Pace, S. B., Inc., Mountain Trust Bank
Bldg., Mail: Box 744.
Parrott, John G., Boxley Bldg.
Penley, S. W. Realty Co., 411 Rosenberg Bldg.
Real Estate Agency Inc., 30 W. Church Ave.
Rush, R. L. & Son, 9 Franklin Road.
Shreys, J. G., & Son, Liberty Trust Bank
Bldg.
Siemon Bros., Colonial Amer. Natl. Bank
Bldg.
Simpson, W. G. Realty Co., 1914 William-
son Road.
Stupalsky, Joseph A., R. F. D. 4, Box 480.
Turner & Turner, 137 W. Campbell Ave.
Walton Realty Co., P. O. Box 2326.
Ward Realty Co., Mountain Trust Bldg.
Webster, C. N. & Co., Williamson Rd. at Big
Oak Ave.
Windel, J. H., 34 W. Kirk Ave.

Strasburg

(Individual Member)
Wharton, M. Elston, Box 55.

Staunton-Augusta County

Real Estate Board

Active Members, 11; Others, 7

President: C. Ronald Woodrum, Leader
Bldg., Staunton.
Secretary: Louis B. Stephenson Jr., Staunton.
Barnwell, W. W., Waynesboro.
Callison, J. Waller, Echols Bldg., Staunton.
Clem & Co., John A. III, Staunton.
Fauber, James F., Staunton.
Gore, Virgil S., Crowle Bldg., Staunton.
Hamer, F. C., N. Augusta St., Staunton.
McIntire, William J., Professional Bldg.,
Staunton.
Security Insurance & Realty Corporation,
Leader Bldg., Staunton.
Smith, Mason F., Staunton.
Taliaferro, George W., Staunton.
Whitesell, Mac D., W. Frederick St., Staun-
ton.

Suffolk

(Individual Member)
Lancaster, Charles O., Box 271, 507 Nat'l.
Bank Bldg.

Tappahannock

(Individual Member)
Brooks, W. C.

The Plains

(Individual Member)
Middleton, Jack L., Box 11.

Williamsburg

(Individual Member)
Henderson, Horace E., Duke of Gloucester
St.

Winchester

(Individual Member)
Newlin, Joseph B., 19 Court Sq.

WASHINGTON

Aberdeen—See Grays Harbor
Anacortes—See Skagit
Arlington—See Everett
Bainbridge Island—See Seattle
Battleground—See Vancouver
Bellevue—See Seattle
Bothell—See Seattle
Brewster—See Okanogan County
Bridgeport—See Okanogan County
Burlington—See Skagit
Bothell—See Seattle
Centralia—See Lewis County
Chehalis—See Lewis County
Chelan—See Wenatche
Cle Elum—See Ellensburg
Colfax—See Whitman County, also Spokane
Coville—See Seattle
Davenport—See Spokane
Dishman—See Spokane
East Stanwood—See Skagit County
Ephrata—See Grant County
Houma—See Whitman County
Gray Harbor—See Tacoma
Grand Coulee—See Grant County
Grandview—See Lower Yakima
Hosum—See Grays Harbor
Kalama—See Cowlitz County
Kelso—See Cowlitz County
Kenmore—See Seattle
Kennewick—See Pasco-Kennewick
Kittitas—See Ellensburg
Lewiston—See Clarkston
Long Beach—See Cowlitz County
Longview—See Cowlitz County
Marysville—See Everett
Mercer Island—See Seattle
Monroe—See Everett
Montesano—See Grays Harbor
Moses Lake—See Grant County
Mount Vernon—See Skagit County
Oak Harbor—See Skagit County
Oakesdale—See Whitman County
Okanogan—See Okanogan County
Oso—See Okanogan County
Oroville—See Okanogan County
Palouse—See Whitman County
Parkland—See Tacoma
Parkwater—See Spokane
Port Orchard—See Bremerton
Port Townsend—See Seattle
Poulsbo—See Bremerton
Prosser—See Lower Yakima
Pullman—See Whitman County
Puallup—See Seattle
Quincy—See Wenatche, also Grant Co.
Renton—See Seattle
Richmond Highlands—See Seattle
Rosalia—See Spokane
San Francisco—See Seattle
Sedro Woolley—See Skagit County
Selah—See Yakima
Shelton—See Olympia-Shelton
Silver Creek—See Lewis County
Silverdale—See Bremerton

Snohomish—See Everett
Soap Lake—See Grant County
Stanwood—See Skagit County
Steilacoom—See Tacoma
Sunbury—See Lower Yakima
Tonasket—See Okanogan County
Touhy—See Lower Yakima
Twisp—See Okanogan County
Union—See Bremerton
Warden—See Grant County
Winlock—See Lewis County

Bellingham

Real Estate Board

Active Members, 29; Others, 15

President: H. G. Arnaos, 13 Prospect St.
Secretary: Everett A. Wheeler, 1324 Com-
mercial St.
Abshire, I. P., 1314 Cornwall Ave.
Arnaos, H. G., 13 Prospect St.
Barnes, James R., 212 Magnolia St.
Blyskal, John, 1015 State St.
Carter, T. R., 318 W. Holly St.
Connell, John, 1005 Dupont St.
Connell, Roy, 1015 Dupont St.
Cory, Clyde R., 1206 Cornwall Ave.
Demere, Palmer, 116 W. Magnolia St.
Dwyer, V. J., 1412 Commercial St.
Farmer, Robert W., 8 Prospect St.
Fisher, Quinn, Corner State & Holly Sts.
Folli, William T., 300 W. Champion St.
Jerna, N. Jr., Leopold Hotel Bldg., Corn-
wall Ave.
Larnee, Charles, 1404 Commercial St.
Livesey, Percy, 1304 Cornwall Ave.
Lockwood, Vernon, Clover Block, W. Holly
St.
McMillin, C. K., Mason Bldg., E. Holly St.
Miller, Edward H., Mt. Baker Theater Bldg.,
N. Commercial St.
Pinky, Leon J., 1328 Commercial St.
Pulis, Irving G., 1302 Bay St.
Ryan, Orvan, 2 Prospect St.
Sandberg, Bennett, Medical Bldg., Cor. Holly
& Cornwall Ave.
Tiffany, Jay, 1210 Cornwall Ave.
Tucker, R. M., 17 Prospect St.
Twit, Helen, 212 W. Magnolia St.
Weber, H. P., 1321 Commercial St.
Wheeler, E. A., 1329 Commercial St.
Wright, George A., 1328 Cornwall Ave.

Bremerton

Board of Realtors

Active Members, 29

President: Homer Fowler, 620 4th St., Brem-
erton.
Secretary: Walter J. Rue, 325 Pacific, Brem-
erton.
Beard, Jenks, 332 N. Callow, Bremerton.
Cady, R. W., Jr., Bellair.
Card, Victor L., Poulsbo.
Diamond, Rose, 610 Warren Ave., Brem-
erton.
Fehlberg, Louis N., 520 Burwell St., Brem-
erton.
Fowler, Homer T., 620 4th St., Bremerton.
Fulmer, Clair, 325 Pacific Ave., Bremerton.
Gower, Ernest, 600 Veneta Ave., Brem-
erton.
Hanks, C. A., 705 Bay St., Port Orchard.
Hayes, Edward F., 245 4th St., Bremerton.
Hedahl, Selmer G., Box 101, Silverdale.
Jerald, E. W., 625 5th St., Bremerton.
Kirk, Sherman, 646 4th St., Bremerton.
Krause, Fred W., 283 4th St., Bremerton.
Lees, William H., P.O. Box 266, Poulsbo.
McCaig, Howard T., 337 N. Callow, Brem-
erton.
McCallum, James A., 531 Pacific Ave.,
Bremerton.
Mitchell, Harry R., 611 4th St., Bremerton.
Munro, Russell, Winlow.
Noworthy, Frank, Union.
Older, Ed., 522 6th St., Bremerton.
Prick, Edward, 511 4th St., Bremerton.
Rustling, Ray G., 221 E. 11th, Brem-
erton.
Schler, Harry H., 257 4th St., Bremerton.
Skirving, James O., 931 4th St., Bremerton.
Stone, Elmer T., 315 N. Callow, Bremerton.
Wang, Arnold S., 242 Burwell St., Brem-
erton.
White, Mayme, 720 Bay St., Port Orchard.
Whitman, Joseph F., 348 6th St., Bremerton.

Clarkston

Board of Realtors

Active Members, 7

President: A. N. Rogstad, 913 6th St.
Secretary: W. L. Walls, 838 6th St.
Barclay, Edgar, 837 6th St.
Davis, J. D., 727 6th St.
Haley, Burt, 914 6th St.
Malmgren, Carl, 719 D St., Lewiston, Idaho.
Rogstad, A. N., 913 6th St.
Rogstad, L. T., 913 6th St.
Walls, W. L., 838 6th St.

Cowlitz County

Board of Realtors

Active Members, 31; Others, 9

President: Walter S. Talbott, 1413 14th,
Longview.

Secretary: R. G. Thorlakson, 1317 Hudson
St., Longview.
Anderson, W. W., 1437 Commercial Ave.,
Longview.
Bechtold, Henry, 1211 14th, Longview.
Bryam, A. D., 100 Oak St., Kelso.
Davis, R. A., 1413 14th, Longview.
Dick, Paul V., 1432 Commerce Ave., Long-
view.
Eastman, J. W., 1409 14th, Longview.
Foster, Ida Warren, 1320 Hudson St., Long-
view.
Hansen, Kenneth, 105 Allen, Kelso.
Kates, Joseph, 210 N. Pacific, Kelso.
Louden, Russell, 102 Oak St., Kelso.
Lutz, Earl, 1329 Broadway, Longview.
Mann, A. L., 1516 Commerce, Longview.
Martin, H. H., 1262 Commerce Ave., Long-
view.
Mason, John R., 107 Oak St., Kelso.
McKenna, Juliet, 1st Nat'l Bank, Kelso.
McRoberts, Mrs. Ed. F., 402 N. 9th St.,
Kelso.
Mendenhall, D. E., 1428 14th, Longview.
Pate, Brenc, 1252 14th, Longview.
Peterson, A. V., Castle Rock.
Presnell, W. A., 1428 14th, Longview.
Rasland, J. M., 1423 Vandercok Way, Long-
view.
Richards, Jack, 1325 14th Longview.
Rodman, Bruce, 1208 Broadway, Longview.
Sibbald, W. H., 207 Oak St., Kelso.
Smith, R. A. A., 1310 Hudson St., Longview.
Talbott, Walter, 1413 14th, Longview.
Taylor, W. A., 1320 Hudson St., Longview.
Tollefson, Theo. P., 112 N. 9th, Kelso.
Warrens, C. K., Hampton Bldg., Longview.
Windnagle, Chas. H., Kalama, Wash.
Winne, Calvin D., 1317 Hudson, Longview.

Duval

(Individual Member)
Wright, E. K., Washington State Bank of
Snoqualmie.

Ellensburg

Board of Realtors

Active Members, 15

President: Philip R. Short, Box 124, Ellens-
burg.
Secretary & Treasurer: Eleanor Moore, Box
1717, Kittitas.
Armstrong, Milton L., (Robert L. Saxton
& Co.), 204 E. 4th.
Barnes, Howard, (Barnes & Thayer), 410 N.
Pine.
Burrage, Leonard F., (Burrage & Offer), 211
E. 4th.
Clarf, Ben, (White Fitterer Co.), 318 N.
Pearl St.
Cunningham, M. W., (Tiffany Agency), Pix
Theatre Bldg.
Fitterer, Frank, (White Fitterer Co.), 318
N. Pearl St.
Moore, Eleanor, (Kittitas Insurance Agency),
Box 1717, Kittitas.
Short, Philip R., (Stockdale Realty Co.),
Box 124.
Stockdale, T. J., (Stockdale Realty Co.),
Box 124.
Stockwell, Roy, (White Fitterer Co.), 318
N. Pearl St.
Thayer, Bert A., (Barnes & Thayer), 410
N. Pine.
Thayer, Leonard, (Barnes & Thayer), 410
N. Pine.
Turley, Wayne, West 8th St.
Young, Lowell D., (Stockdale Realty Co.),
Box 124.
Youngman, David, Rt. 4, Cle Elum, Wash.

Everett

Realty Board

Active Members, 34

President: J. B. Kent, 2926 Rockefeller Ave.
Secretary & Treasurer: George H. Peters-
hagen, 2935 Colby Ave.
Anderson, J. Gilbert, 2923 Wetmore Ave.
Beecroft, J. T., 2905 Wetmore Ave.
Pheam, 2907 Wetmore Ave.
Duck, Dick A., 1616 Hewitt Ave.
Dudley, G. A., Marysville.
DURVEE, D. A., Sr., 2715 Colby Ave.

Everett, Washington

BUSINESS PROPERTY
LEASES AND SALES
INDUSTRIAL SITES

D. A. DURVEE & CO.
REALTORS

Established 1902

2715 Colby Ave.

WASHINGTON

EVERETT (Cont.)

Evans, Margaret L., 1017 1st St., Snohomish.
Gaston, A. A., 2610 Colby Ave.
Gaw, Percy, 317 Colby Bldg.
Greene, A. W., Colby Bldg.
Hedlund, E. A., 1615 1/2 Hewitt Ave.
Heim, Stanley, 2827 Wetmore Ave.
Hewcroft, John A., Route 5, Arlington.
Kent, A. O., 2822 Wetmore Ave.
Kent, James B., 2926 Rockefeller.
Kerr, Walter A., 1614 A Hewitt Ave.
Manus, Samuel, 29th & Rockefeller Ave.
McKee, Earl, Colby Bldg.
Mortland, Gayley D., 2931 Wetmore Ave.
Mortland, Thomas G., 2931 Wetmore Ave.
Nedrud, Morris, Walsh Bldg.
Nicolini, C. X., Rt. 3.
Noble, Wayne, Highway 99 & Madison.
O'Connor, Robert, Highway 99.
O'Neill, E. C., 2930 Wetmore Ave.
Petershagen, G. H., 2935 Colby Ave.
Randall, C. E., Monroe.
Renkert, T. G., Marysville.
Sorenson, A. G., 2926 Wetmore Ave.
Spriestersbach, C. F., 2917 Wetmore Ave.
Werner, E. L., 2927 Wetmore Ave.
Westland, Jack, 2824 Hoyt Ave.
Wilson, Herb, 201 Colby Bldg.
Zerr, R. J., 308 First Natl. Bank Bldg.

Grant County Board of Realtors

Active Members, 14
President: Frank A. Bell, 138 1st N.W., Ephrata.
Secretary: J. E. Reynolds, Box 883 Moses Lake.
Beck, Helen W., Warden.
Bedford, C., Moses Lake.
Bell, Frank A., 138 1st N.W., Ephrata.
Elliott, Grant M., Soap Lake.
Johnson, Adolph R., Moses Lake.
Mordhorst, D. D., Ephrata.
Nixon, Larry, 138 1st N.W., Ephrata.
Ostid, Ben O., Warden.
Thomas, Walter D., Grand Coulee.
Twining, T. H., Ryan Bldg., Coulee City.
Reynolds, J. E., Box 883 Moses Lake.
Peterson, Eric W., Moses Lake.
Weiler, Louis, Box 536, Quincy.

Grays Harbor Board of Realtors

Active Members, 20
President: U. F. Branshaw.
Secretary & Treasurer: Aubrey T. Fisher, Jr., 210 S. K. St., Aberdeen.
Anderson, F. R., 311 W. 7th St., Hoquiam.
Arthaud, Donald H., (Arthaud Land Co.), 624 Simpson Ave., Hoquiam.
Arthaud, Paul, (Riley E. Arthaud & Son), 109 S. Broadway, Aberdeen.
Branshaw, U. F.
Copland, T. M. W., 221 Becker Bldg., Aberdeen.
Crany, E. B., Becker Bldg., Aberdeen.
Distler, Marie, 109 S. Park St., Aberdeen.
Fisher, Aubrey T., 210 S. K. St., Aberdeen.
Globensky, A. E., (Realty Agency, Inc.), 724 Simpson Ave., Hoquiam.
Ibbotson, Samuel, Emerson Hotel Bldg., Hoquiam.
Lanell, H. D., (H. D. Lasell Co., Inc.), 216 S. H. St., Aberdeen.
McCaw & Co., 115 S. H. St., Aberdeen.
Milne, Ralph, (Lund & Milne), Becker Bldg., Aberdeen.
O'Day, Lester E., (Paine & O'Day), Becker Bldg., Aberdeen.
Realty Agency, 817 J. St., Hoquiam.
Richardson, Geo. E., 204 S. K. St., Aberdeen.
Stewart, Margaret E., 106 S. H. St., Aberdeen.
Whiner, C. L., (Montesano In. Agency), Montesano.
Winberg, Andrew, 110 W. 3rd St., Aberdeen.
York, R. E., (Kroyer System), 114 1/2 E. Heron St., Aberdeen.

Issaquah

(Individual Members)
Peters, A. J., Peters Agency.
Peters, Don, Route 1, Box 347-A.

Lewis County Board of Realtors

Active Members, 15
President: M. J. McHenry, 105 1/2 S. Tower Ave., Centralia.
Secretary: Iona Peterson, Rt. 1, Box 124, Centralia.
Benedict, John, 204 N. Tower Ave., Centralia.
Briske, C. A., 905 Pacific Ave., Chehalis.
Cain, Vern, 108 W. Main St., Centralia.

Edwards, I. J., 1128 Park St., Chehalis.
Galvin, Geo. J., 218 N. Tower Ave., Centralia.
Givens, A. J., (H. C. Coffman & Co.), 844 Market St., Chehalis.
Harkins, V. O., Leonard Bldg., Winlock.
Hunting, H. R., Rt. 2, Box 24, Chehalis.
Judd, A. E., Judd Bldg., Chehalis.
Leed, Virgil, 917 Market St., Chehalis.
McHenry, M. J., (Edwards Land Co.), 105 1/2 S. Tower Ave., Centralia.
Penhallogon, Geo., Lewis-Clark Bldg., Centralia.
Peterson, Iona, Rt. 1, Box 129, Centralia.
Rupp, Dennis, 105 1/2 S. Tower, Centralia.
Seaway, Ralph V., 914 Chehalis Avenue, Chehalis.

Lower Yakima Valley Board of Realtors

Active Members, 4
President: Ora Sutton, 120 Division St., Grandview.
Secretary & Treasurer: Charles H. Fallert, Old Natl. Bank Bldg., Sunnyside.
Delp, A. B., Old Natl. Bank Bldg., Sunnyside.
Fallert, Charles H., Old Natl. Bank Bldg., Sunnyside.
Mace, Clark, Old Natl. Bank Bldg., Sunnyside.
Sutton, Ora, 120 Division St., Grandview.

North Bend

(Individual Member)
Roberts, E. J.

Okanogan County Board of Realtors

Active Members, 15; Others, 1
President: W. F. Hill, Tonasket.
Secretary & Treasurer: Lawrence D. Gould, Okanogan.
Casey, E. P., Bridgeport.
Doney, Fred, Tonasket.
Easley, E. M., Oroville.
Fox, A. L., Okanogan.
Fox, Pauline, Okanogan.
Furey, Fred H., Bridgeport.
Gould, Lawrence D., Okanogan.
Hatcher, Loren, Omak.
Hatcher, M. E., Omak.
Hill, William F., Tonasket.
Jennings, Elroy, Riverside.
Morris, Hugh, Brewster.
Ruark, Virginia S., Tonasket.
Sackett, Ray E., Twisp.
Slaughaupt, Barney, Jr., Brewster.

Olympia Board of Realtors

Active Members, 29; Others, 11
President: R. Alvin Padgett, 211 E. Fifth Ave., Olympia.
Secretary: Evold Wentgar, 213 E. Fifth Ave., Olympia.
Boone, Harold E., 312 East Fourth Ave.
Borrie, Leo R., Rt. 2.
Burnett, Monroe, 622 E. 4th, Olympia.
Dye, Bert, 312 East Fourth Ave.
Draham, Walter, National Bank of Commerce Bldg.
Endicott, L. P., Rt. 10, Box 861.
Gloor, John, 303 South Columbia St.
Griffith, G. L., 110 E. 4th, P. O. Box 164, Olympia.
Henderson, Edwin, 622 E. 4th Ave., Olympia.
King, J. J., 207 E. 5th, Olympia.
Lee, Anne Deming, 806 E. State, Olympia.
Lindley, Harry, 116 E. 5th, Olympia.
Martin, George R., R.F.D. 6, Olympia.
McCoy, A. P., P.O. Box 1, Olympia.
McLaughlin, Grace, 303 Cleveland.
Norton, C. J., 319 South Washington St.
Norton, Edna, 519 South Washington St.
Norton, John, 519 South Washington St.
Padgett, R. A., 211 E. 5th, Olympia.
Padgett, R. Alvin, 211 E. 5th, Olympia.
Palmergren, Paul L., Gov. Hotel Bldg., Olympia.
Sophy, Gerald, 212 E. 5th, Olympia.
Springer, A. L., 213 1/2 East Fourth Ave.
Swanson, R. A., 220 E. Legion Way, Olympia.
Wentlar, Evald, 213 East Fifth Ave.
Williams, Fred, 114 W. 5th, Olympia.
Wold, E. L., 207 E. 5th, Olympia.
Zeidler, Chester, 613 East State Ave.
Zinthe, M. C., Title Ins. Bldg., Sheldon.

Pasco-Kennewick Board of Realtors

Active Members, 13
President: Karl Krudwig, 331 W. Lewis St., Pasco.
Secretary: J. David Clancy, 112 A. N. 4th St., Pasco.
Brown, Wendel, 321 W. Lewis St., Pasco.

Campbell, A. C., 551 Ave. C, Kennewick.
Churchman, C. S., Box 52, Pasco.
Churchman, Earl T., 112 N. 4th St., Pasco.
Clancy, J. David, 503 1/2 W. Lewis St., Pasco.
Crawford, R. J., 331 W. Lewis St., Pasco.
Crawford, C. A., 120 1st Ave., E., Kennewick.
Fyle, Harold G., 215 Kennewick Ave., Kennewick.
Gifford, K. C., 101 Kennewick Ave., Kennewick.
Johnson, L. E., 112 Kennewick Ave., Kennewick.
Krudwig, Karl, 331 W. Lewis St., Pasco.
Magnuson, M. W., 102 Ave. C, East, Kennewick.
Williams, C. C., 525 1st Ave., Kennewick.

Port Angeles Board of Realtors

Active Members, 11
President: Thos. T. Aldwell, 105 1/2 North Laurel St.
Secretary & Treasurer: William M. Wenner, T. T. Aldwell & Co., 105 1/2 N. Laurel St.
Aldwell, Thos. T., 105 1/2 N. Laurel St.
Alstott, J. W., 108 N. Laurel St.
Beam, J. Lyle, 109 1/2 N. Laurel St.
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Davis, J. M., 102 E. First St.
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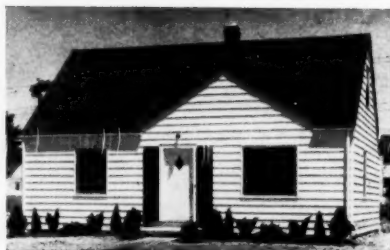
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(Continued from page 44)

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Other mixed paints put in production include a quality house paint in 10 colors with four additional trim colors; a quick-drying, all-purpose enamel; porch and floor paints, for inside and outside floors, including concrete; farm and implement enamel; varnishes, penetrating oil stains and varnish stains; an enamel undercoater, and a pigmented primer and sealer for flat walls.

Brochure On Roof Insulation

Johns-Manville is distributing a booklet entitled, "Rock Cork Felt Side Roof Insulation." The brochure is illustrated to show the properties of felt-to-felt bonding between insulation and roofing felt. The company claims the new insulation cuts heat loss, has greater moisture resistance, and will not rot.

Realtors Flail

(Continued from page 31)

repair and modernization of residential rental properties. De-control will also stimulate the sale of residential property. Many who are able to buy have taken advantage of a low rental situation and have postponed buying a home."

Russell S. Wilkinson of Memphis is not so optimistic about Tennessee. "I do not believe it will stimulate modernization and repair of any appreciable amount. The only way to get rental properties properly repaired and to stimulate new rental building is the absolute and irrevocable elimination of any rent control. I know of none of the larger cities in Tennessee which will vote to de-control in the immediate future."

Theodore H. Maenner, president of NAREB, sums up the argument by his opinion: "I have little if any confidence in the provision which calls for reasonable net income. In the past the administration has paid

little attention to straightening out inequities and I have little confidence that it will do more in this case."

Charles A. Bourgeois of New Orleans says the new law "continues to be the most unfair legislation ever to be enacted. . . . I cannot forecast what cities in Louisiana will vote for de-control. New Orleans and the entire country have no further need for rent control and its removal would make available thousands of units at reasonable rents."

Tom Coppage of Seattle speaks the sentiments of many in the industry when he reports that "I was laughed at by some of our own people in 1944 and 1945 when I said many times publicly that rent control would remain with us for a long, long time. . . . At the present time a great many persons feel that rent control of any kind is unfair; a great many elected representatives believe that it is unfair, but they are afraid of the political repercussions of repeal. I think all these people will live to stew in their own juice. . . . They have a serpent by the tail and cannot let go. . . . I am confident that before we are through that even tenants themselves will be very sorry there ever was such a program. They will find some day that they have sold their birthright for the proverbial mess of pottage. . . . If any of the cities (in Washington) ask for de-control, I believe that our governor would veto it, even though he is a good Republican and a personal friend of mine. I know that the mayor of our city would never agree to releasing rent control, although he is another friend of mine. . . . We are replacing the character and integrity of the individual, which was always the backbone of American freedom, with a flimsy prop of governmental guarantee which . . . don't mean a thing. We are so wrong, it is pathetic."



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By economical, streamlined modular construction. Pollman Homes offers new low costs in a wide variety of attractive factory-built homes. Discriminating real estate builders and developers are finding that Pollman Homes, built by experienced craftsmen, increases the prestige of their subdivisions. For further information, write to

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PROFESSIONAL MARKERS



OUTSTANDING FEATURES

- ★ Frame, all aluminum, satin-finished for lifetime durability.
- ★ Background, sheet aluminum with wrinkle finish-enamel surface.
- ★ All letters are glossy white, 3" high, visible at 200 feet.
- ★ Letters covered with "Name-Lite" making name alive at night when car lights shine upon them.
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- ★ PANELS . . . (REAL ESTATE) on both sides, visible day and night.
- ★ Brackets are sturdy strip steel finished in glossy black.
- ★ Equipped with eye bolts and lag screws, ready for hanging.
- ★ Length of marker, 31" . . . Height, 6" . . . Bracket, 36"x12".
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IMMEDIATE DELIVERY, PREPAID PARCEL POST IN U.S.A.

Bracket	\$ 3.75
Marker	9.95
Panel	2.50

Total \$16.20

Add 2½% Sales Tax in California. Sorry, no C.O.D's.
Also panels to cover PUBLIC ACCOUNTANT, TAX CONSULTANT, NOTARY PUBLIC, OFFICE . . .
ARROW. \$2.50 each. Add 2½% sales tax in California.
HOW TO ORDER

Marker is 30" net, inside. Limit names to 14 spaces. Punctuations are 1" wide. Letters M and W, 3" wide. All other letters, 2" wide.

If not entirely satisfied, return complete sign within 5 days and your money will be refunded in full.

CUMM-LYNN CO.
2350 E. SPRING . . . LONG BEACH, CALIF.

Sales Ideas —

(Continued from page 28)

pool for the youngsters, barbecue, for the exclusive use of home purchasers.

"Pro-rating the cost among all the houses, it would cost the builder not more than \$100 per house which can easily be absorbed in the selling price. By properly advertising the idea, people come from miles around to see what it is all about.

"Complete facilities are free of charge to all property owners and a community organization is formed in which membership is also free to each home purchaser. We have learned that the association is able to collect small monthly dues and maintain its own facilities, or in some cases the county or city park departments accept the facilities and maintain them for a small charge which is added to the tax bill."

Mr. Trousdale adds, "Through this method we sold a 'lemon' with which we were stuck, consisting of 400 completed unsold homes, in 60 days."

HOUSE OF HAND-ME-
downs proved to be a profitable

promotion idea for the Trousdale organization. The decorating staff furnished one of the company's model homes for less than \$1,000. The house turned out to be so attractive it was advertised in newspapers and pamphlets, resulted in huge crowds and excellent sales results. Decoration service is provided for all buyers.

Like many successful operative builders, R. P. Wickizer of South Bend, Indiana, believes in emphasizing nationally advertised brands of materials used in his homes. In newspaper advertising and by placards in model homes, he points out ABC kitchen cabinets, DEF windows, XYZ appliances, RST plumbing. Mr. Wickizer says that all new houses should be spotless, ready for occupancy, and that all builders should have a service policy on new homes for a definite length of time.

ADDED SERVICE TO CLIENTS: In Amarillo, G. W. Maguire provides extra service for his buyers . . . files deeds for them, aids in rendering their property for taxes, arranges with utility companies to provide service on Saturday afternoon instead of Monday

morning. Mr. Maguire offers clients such things as venetian blinds, garbage cans, at reduced prices. "We assume a multitude of responsibilities," says Mr. Maguire, "and it pays big dividends."

TIE-IN ADVERTISING provided a stimulus for the recent model home showing by James Shuman, Columbus. Finding a great deal of apathy in the usual "open for inspection" display ad, Mr. Shuman contacted all sources of supply and suggested they call attention to their products which went into the building of the Kenmore Knolls Dream Home. Building suppliers' advertisements and those of the furniture company which furnished the home resulted in a two-page spread that dominated the local newspaper's building section. Thirty-five hundred people visited the home the first day.

In Toledo, A. B. Stanberry finds effective merchandising in displaying pictures of various types of homes that can be built in certain price ranges. He displays these pictures, along with data about construction, in the model homes he opens to the public for inspection.

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RAPID CITY, S. DAKOTA

PANAMA LAND — 162,000 acre tract. Price greatly reduced. Now only 75c acre. Information free.

CALIFORNIA TIMBER — Redwood Fir, Sugar Pine, 500,620,000 feet, solid block. \$5.00 M. H. 21,349 acres land included. Half cash, balance 4% E. H. FAIR, Conway, Arkansas.

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... Now at a LOW COST you can obtain brilliant, attention commanding "Real Estate" signs, on Cardboard, Aluminum, or Baked Enamel. Don't Delay — Write Today for Prices. Simply fill in information noted below and mail to
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Material
Prices quoted will be based on 14" x 22" size, with a limit of twelve words of copy unless otherwise specified.

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"Each year we find it expedient to increase the circulation of The PERFECT HOME,"

Says California Realtor

"For the past several years we have enjoyed the use of The Perfect Home franchise," says Ralph A. Hunt, realtor of Studio City, California, "and each year we find it expedient to increase its circulation."

"It affords us an opportunity to tie in, by co-sponsors, several of the companies we are always happy to recommend and that enjoy the same type of advertising we feel we receive from this magazine.

"We appreciate the exclusive features of The Perfect Home in that it is the high type of advertising that our clients appreciate. Frequently we have people come in who are not regular clients and who wish to be on the mailing list to receive this magazine.

"Every new issue has brought forth usable ideas and we have frequent comment to this effect from people on our mailing list. Many of the people, after leaving California to live in some other part of the country, still wish it sent to them. In some cases they have offered to pay a fee to obtain it if such were necessary."

The Perfect Home is a community force — a messenger of goodwill — that is working each month for leading real estate, home building, and savings and loan associations. These sponsors, like Mr. Hunt, tell us that they are constantly receiving calls from persons who want to be on their mailing lists.

A magazine so attractively done, so helpful and informative that people ask to receive it, is a rarity in these days of keen competition for your sales message. We who publish this business and goodwill-getter like to think that such tributes are not accidental. We prepare The Perfect Home to make home ownership as interesting as it possibly can be. Every page sparkles with fresh, alive articles and new, striking illustrations. A professional staff of trained journalists combs the nation over for the latest in home design, construction, decoration, and equipment.

Through The Perfect Home Plan, the front cover and back cover are personalized so that the magazine becomes its sponsors' own publication. Yet its scope is national.

Such quality and interest in a house publication would ordinarily be beyond the financial reach of only the largest organizations. But through The Perfect Home Plan, editorial and other preparation costs are shared among the hundreds of users throughout the nation. Local reproduction and mailing costs are in turn spread among the selected, reliable building factors who benefit from it. Thus costs to each participant are nominal.

If you are interested in arousing a desire for home ownership in your community, in making friends for your organization, or in building an audience for your real estate or home building message, you may be interested in the exclusive, annual, renewable franchise for The Perfect Home in your city. A limited number of such franchises are open to established organizations of unusually high qualifications.

For full information, address your inquiry to:

STAMATS PUBLISHING COMPANY
CEDAR RAPIDS, IOWA

NATIONAL REAL ESTATE AND BUILDING JOURNAL — April, 1949



Ralph A. Hunt of Studio City, California, is president of the North Hollywood Realty Board, sub-committee chairman in charge of faculty for the California Real Estate Association Educational Conferences, trainer of salesmen, and lecturer on sales training.



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Among Ourselves

WELL, it would appear on the surface that we lost the fight on rent control. Certainly the new law is diabolically contrived. The federal rent directors are presenting it with undisguised glee. But in a larger sense, we made progress. We laid the foundation for de-control. And if we are honest with ourselves we must admit that we had not laid a good foundation prior to last January. We had counted too heavily on a change in political administration to perform that magic for us. The man on the street simply was not sold on immediate and complete de-control. But our fight — with the help of numerous magazines and newspapers — is beginning to make headway in the public mind. Rent control is so political that its hold cannot be broken by a single campaign. It must be broken politically — by the body politic — by great masses of people, and such an effort takes time. We should make sure that so many persons favor de-control that no political party will ever dare to champion rent control continuance again.

NUMEROUS realtors and home builders, especially in the South, tell the Journal off the record that they believe some of the major cities in their areas will vote for — and get — de-control. If that comes to pass, we as an industry should make an individual and collective effort to stop abuses from the start, and to make an earnest effort to bring about quickly all the beneficial results we know will ultimately follow from removal of rent ceilings. Those first experimental cases can form a good Exhibit A for our side — or they can rise up to plague us. Let's make our foundation, and our superstructure sound.

WE are finding that many home builders who built sizable projects during the last few years are proceeding with almost over-caution this year. Caution is always

commendable. In their thinking they should realize the effect of a leveled-off market, or a declining market. The last two or three or four homes in their projects last year may have just got under the wire so far as costs are concerned — because costs were going up. Now the reverse is true. Costs are declining. But by the same token, the last three or four in a project this year may be more difficult to sell — and it is the last few which spell financial success or failure for a project. The remedy seems to lie in 1) planning carefully to be sure there is a potential demand in the price bracket, location and design of your 1949 project; 2) use intelligent merchandising methods; 3) build in multiples of about 20 houses. Operative builders are fairly well agreed that site fabrication and trained crew economies can prevail in the building of 20 houses. Most operative builders can thus weather the cost of "not doing business" by keeping at it in projects of a size which are flexible to the market.

BOTH the VA and the savings and loans are reporting that war veterans are establishing a good credit record in repaying their GI loans. Philip N. Brownstein of the VA says that of more than 1,400,000 loans VA has paid claims to lenders because of defaults in less than 3,000 cases. Morton Bodfish of the United States Savings and Loan League reports that the institutions which have made 36.8% of the dollar volume of GI loans, says the repayment record of veterans was 98.81% at the close of 1948. More than half of the 500,000 borrowers from savings associations have paid on their mortgages to the place where there is a comfortable margin between the market value of the property and the debt. Will some of the pessimists who talk about a repetition of the 1929 depression when defaults and foreclosures mounted alarmingly, please note this?

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